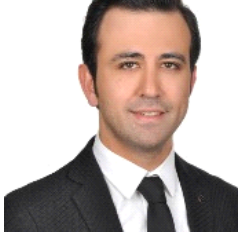


Contact Information



Sinan Kabasakal

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13/12/1983

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Address
Turkey - Ankara - Çankaya

Private Info

Gender
Male

Nationality
Republic of Turkey

Driving Licence
B

Military Services
Completed (18.01.2009)

Experience



2 months

Title
Sales Coordinator

Company Name
Seramiksan A.Ş.

City
Ankara

Company Sector
Building

Starting Date
01.2020

Ending Date
Still Working

Job Type
Permanent / Full-time

Job Definition

- To be responsible for 2 distributors and 3 retailer dealer management and all sales activities in the area of Ankara
- To visit dealers and projects under progress which are within my responsibility of area and the activities ,
- To monitor and improve the performance of the dealers in the area of my responsibility ,
- Checking financial situations of my dealers,
- To set the sales targets and carry out all the necessary activities to reach the targets in line with the policy and principles of the company ,
- Regular visits to subdealers in the area of responsibility,
- Visits to points of rival companies and report them to the management



6 years

8 months

Title
Sales Executive

Company Name
**Kaleseramik Çanakkale Kalebodur
Seramik San. A.Ş.**

City
Ankara

Company Sector
Building

Starting Date
10.2012

Ending Date
05.2019

Job Type
Permanent / Full-time

Job Definition

- To be responsible for 2 distributors and 4 retailer dealer management and all sales activities in the area of Ankara
- To visit dealers and projects under progress which are within my responsibility of area and the activities ,
- To monitor and improve the performance of the dealers in the area of my responsibility ,
- Checking financial situations of my dealers,
- To set the sales targets and carry out all the necessary activities to reach the targets in line with the policy and principles of the company ,
- Regular visits to subdealers in the area of responsibility,
- Visits to points of rival companies and report them to the management



3 years

5 months

Title
Sales Coordinator

Company Name
Polisan Boya San. Ve Tic A.Ş

Company Sector
Construction chemicals

Starting Date
06.2009

Ending Date
10.2012

Job Type
Permanent / Full-time

Job Definition

- To be responsible for 1 distributor and 6 retailer dealer management and all sales activities in the area of Ankara
- To visit dealers and projects under progress which are within my responsibility of area and the activities ,
- To monitor and improve the performance of the dealers in the area of my responsibility ,
- Checking financial situations of my dealers ,
- To set the sales targets and carry out all the necessary activities to reach the targets in line with the policy and principles of the company ,
- Regular visits to subdealers in the area of responsibility,
- Listening to customer complaints, conducting on-site inspections and taking necessary corrective actions ,
- Visits to points of rival companies and report them to the management



5 months

Title
Active Sales Officer

Company Name
TÜRK EKONOMİ BANKASI A.Ş.

Company Sector
Banking

Starting Date
04.2008

Ending Date
08.2008

Job Type
Permanent / Full-time

Job Definition

'Direct Sales Agent' – seperation reason : military

Accountabilities ;

- provide sufficient product info to customer and realized the sales of credit card either on Office base or area base as a member of credit card sales team ,
- create and prepare customer portfolio by carrying out frequent visits to the companys,
- Meet the sales target which is based on bounus system,

Education



Bachelor

Graduation Degree
3.2 / 4University
**Karadeniz Technical
University (KTU)**Starting Date
09.2003Education Type
Formal EducationFaculty
Faculty Of FisheriesEnding Date
02.2008Education Language
TurkishDepartment
Su Ürünleri Mühendisliği

High School

High School Name
Ted KolejiEnding Date
06.2002Education Type
Regular High SchoolDepartment
Physical Sciences

Languages

Language

Level

English (Native Language)
Advanced

★★★★★

German
Medium

★★★★☆

Competencies

Computer Skills

MS WINDOWS, MS OFFICE, SAP , MICROSOFT CRM , CRM , OUTLOOK

Certificates

Certificate Name
Yabancı Diller - (İngilizce Kursu Bitirme Sertifikası)Certificate Institution
TÖMER

Certificate Name

Certificate Institution

Dalıcı Belgesi

PEDI

Certificate Name

**Bilişim - Microsoft Office Specialist (Microsoft
Sertifikasyon programları)**

Certificate Institution

ATILGAN EĞİTİM

Exams

Exam Name

YDS - Yabancı Dil Sınavı

Test Date

01.2008

Test Conducted By

ÜDS FEN BİLİMLERİ

Test Result

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CV Last Updated : 18.02.2020