



VISION

Become the global leader in the integration and application of information technology, engineering, and science to solve our customers' most demanding challenges.

We will deliver innovative solutions through the efforts of our diverse and talented people who are dedicated to our customers' success. We will empower our teams, contribute to our communities, and operate sustainably.

MISSION

Leidos makes the world safer, healthier, and more efficient through information technology, engineering, and science.

VALUES

-  Integrity
-  Innovation
-  Agility
-  Collaboration
-  Commitment

UC San Diego ECE USC

Why Are Internships Important?

October 15th, 2020



Today's Discussion

- ▶ Overview / Introductions/ Objectives
- ▶ The “Process”
- ▶ The Application(s)
- ▶ The Interview(s)
- ▶ Other
- ▶ Q & A

- ▶ In 1969, a small group of scientists led by physicist Dr. J. Robert Beyster, began the company that would become Leidos today.
- ▶ Since our founding 50 years ago, we have applied our expertise in science, research and engineering in rapidly evolving technologies and markets to solve complex problems of national concern.
- ▶ Leidos is a FORTUNE 500® science, engineering and information technology company that makes the world healthier, safer and more efficient by providing services and solutions in the defense, intelligence, civil and health markets.
- ▶ Leidos brings domain-specific capability and cross-market innovations to customers in each of these markets by leveraging seven core capabilities: cybersecurity; data analytics; enterprise IT modernization; operations and logistics; sensors collection and phenomenology; software development; and systems engineering.
- ▶ Leidos, headquartered in Reston, Virginia, conducts business from offices in more than 200 cities and 14 countries worldwide. Leidos, valued at over \$10 billion, employs approximately 32,000 of the nation's leading scientists, technologists, world-recognized subject matter experts, patent holders, innovators, Veterans, and former government employees.
- ▶ Leidos has been the No. 1 provider of IT Services to the U.S. Government (USG) for over 23 consecutive years. We provide services to 80% of the USG cabinet-level agencies and support to over 60% of the U.S. critical infrastructure sectors.

My Background



- ▶ Revelle College 1976 BA in Applied Mechanics/Engineering Sciences
- ▶ Dept. of AMES 1978 MS in Engineering Sciences (Applied Mechanics)
- ▶ S-Cubed (Sorrento Valley) 1979-1994
- ▶ SAIC/Leidos 1994-present
- ▶ <https://www.linkedin.com/in/proffer/>

- ▶ Currently do cybersecurity consulting for the Dept. of Veterans Affairs CISO within the Healthcare Group at Leidos (www.leidos.com)

- ▶ Get you an internship!

The “Process”

- ▶ Define your scope.
- ▶ Make a plan.
- ▶ Research.
- ▶ Network!
- ▶ Apply.
- ▶ Apply.
- ▶ Apply.
- ▶ And Apply Again....

- ▶ Notes:
 - ▶ 1. This is a “year-round” process.
 - ▶ 2. Think outside of the “La Jolla beach bubble”.
 - ▶ 3. Work experience is work experience – that is the primary importance of the internship.

- ▶ Getting past the robots.
- ▶ The ASCII text resume.
- ▶ The “pretty printed” PDF resume.
- ▶ Tailoring.

- ▶ Dealing with virtuality.
- ▶ Know thy interviewer.
- ▶ Be yourself. People want to work with interesting and “fun” colleagues.
- ▶ Risk adverseness in corporate America.

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- ▶ Getting past the robots.
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Questions?

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- ▶ proffer@alumni.ucsd.edu or LinkedIn.
 - ▶ <https://careers.leidos.com/search/intern/jobs>
 - ▶ https://jobs.saic.com//pages/early-career?BID=10636&campaign_id=KoJ6ukFeE77gkJrrcJ038w



Revolutionizing the Future of Health