# Analyze\_ab\_test\_results\_notebook

June 27, 2021

# 0.1 Analyze A/B Test Results

You may either submit your notebook through the workspace here, or you may work from your local machine and submit through the next page. Either way assure that your code passes the project RUBRIC. Please save regularly.

This project will assure you have mastered the subjects covered in the statistics lessons. The hope is to have this project be as comprehensive of these topics as possible. Good luck!

#### 0.2 Table of Contents

- Section ??
- Section ??
- Section ??
- Section ??

#### ### Introduction

A/B tests are very commonly performed by data analysts and data scientists. It is important that you get some practice working with the difficulties of these

For this project, you will be working to understand the results of an A/B test run by an ecommerce website. Your goal is to work through this notebook to help the company understand if they should implement the new page, keep the old page, or perhaps run the experiment longer to make their decision.

As you work through this notebook, follow along in the classroom and answer the corresponding quiz questions associated with each question. The labels for each classroom concept are provided for each question. This will assure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the criteria. As a final check, assure you meet all the criteria on the RUBRIC.

#### Part I - Probability

To get started, let's import our libraries.

```
In [75]: import pandas as pd
    import numpy as np
    import random
    import matplotlib.pyplot as plt
    %matplotlib inline
    #We are setting the seed to assure you get the same answers on quizzes as we set up
    random.seed(42)
```

- 1. Now, read in the ab\_data.csv data. Store it in df. Use your dataframe to answer the questions in Quiz 1 of the classroom.
  - a. Read in the dataset and take a look at the top few rows here:

```
In [76]: df=pd.read_csv('ab_data.csv')
         df.head()
Out [76]:
            user_id
                                                    group landing_page converted
                                      timestamp
            851104 2017-01-21 22:11:48.556739
                                                               old_page
                                                   control
                                                                                 0
            804228 2017-01-12 08:01:45.159739
                                                               old_page
                                                                                 0
                                                   control
          661590 2017-01-11 16:55:06.154213 treatment
                                                               new_page
                                                                                 0
         3 853541 2017-01-08 18:28:03.143765 treatment
                                                               new_page
                                                                                 0
            864975 2017-01-21 01:52:26.210827
                                                               old_page
                                                   control
                                                                                 1
```

b. Use the cell below to find the number of rows in the dataset.

```
In [77]: df.shape[0]
Out[77]: 294478
```

c. The number of unique users in the dataset.

```
In [78]: df['user_id'].nunique()
Out[78]: 290584
```

d. The proportion of users converted.

```
In [79]: df.query('converted == 1').user_id.nunique()/df.shape[0]
Out[79]: 0.1194418598333322
```

e. The number of times the new\_page and treatment don't match.

```
In [80]: df.query('(group == "treatment" and landing_page!= "new_page" or group != "treatment" a
Out[80]: 3893
```

f. Do any of the rows have missing values?

```
In [81]: df.isnull().sum().sum()
Out[81]: 0
```

- 2. For the rows where **treatment** does not match with **new\_page** or **control** does not match with **old\_page**, we cannot be sure if this row truly received the new or old page. Use **Quiz 2** in the classroom to figure out how we should handle these rows.
  - a. Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in **df2**.

```
In [82]: # Double Check all of the correct rows were removed - this should be 0
         df2=df.drop(df.query('(group == "treatment" and landing_page!= "new_page" or group != "
         df2.query('(group == "treatment" and landing_page!= "new_page" or group != "treatment"
Out[82]: 0
   3. Use df2 and the cells below to answer questions for Quiz3 in the classroom.
  a. How many unique user_ids are in df2?
In [83]: df2.user_id.nunique()
Out[83]: 290584
  b. There is one user_id repeated in df2. What is it?
In [84]: df2[df2.user_id.duplicated()].user_id
Out[84]: 2893
                 773192
         Name: user_id, dtype: int64
  c. What is the row information for the repeat user_id?
In [85]: df2[df2.user_id.duplicated()]
Out[85]:
               user_id
                                                           group landing_page
                                           timestamp
                                                                                converted
                773192 2017-01-14 02:55:59.590927 treatment
                                                                     new_page
```

d. Remove **one** of the rows with a duplicate **user\_id**, but keep your dataframe as **df2**.

```
Out [86]:
            user_id
                                                     group landing_page converted
                                      timestamp
            851104 2017-01-21 22:11:48.556739
                                                   control
                                                               old_page
                                                                                 0
         1
            804228 2017-01-12 08:01:45.159739
                                                   control
                                                               old_page
                                                                                 0
         2
            661590 2017-01-11 16:55:06.154213 treatment
                                                               new_page
                                                                                 0
            853541 2017-01-08 18:28:03.143765 treatment
         3
                                                               new_page
                                                                                 0
         4
            864975 2017-01-21 01:52:26.210827
                                                               old_page
                                                   control
            936923 2017-01-10 15:20:49.083499
         5
                                                               old_page
                                                   control
         6
            679687 2017-01-19 03:26:46.940749 treatment
                                                               new_page
                                                                                 1
            719014 2017-01-17 01:48:29.539573
         7
                                                   control
                                                               old_page
                                                                                 0
         8
            817355 2017-01-04 17:58:08.979471 treatment
                                                               new_page
                                                                                 1
            839785 2017-01-15 18:11:06.610965 treatment
                                                               new_page
                                                                                 1
```

- 4. Use df2 in the cells below to answer the quiz questions related to Quiz 4 in the classroom.
- a. What is the probability of an individual converting regardless of the page they receive?

```
In [87]: df2.query('converted ==1').user_id.nunique()/df2.shape[0]
```

```
Out[87]: 0.11959708724499628
```

b. Given that an individual was in the control group, what is the probability they converted?

```
Out [88]: 0.1203863045004612
```

c. Given that an individual was in the treatment group, what is the probability they converted?

```
Out[89]: 0.11880806551510564
```

d. What is the probability that an individual received the new page?

```
Out[90]: 0.5000619442226688
```

e. Consider your results from parts (a) through (d) above, and explain below whether you think there is sufficient evidence to conclude that the new treatment page leads to more conversions.

# From what we saw previously that:

```
(a) Probability of who converted regardless of the page they receive= 11.96 \%
```

- (b) Probability of who converted Given of an individual was in the control group = 12.04 %
- (c) Probability of who converted Given of an individual was in the treatment group = 11.88 %
- (d) Probability of an individual received the new page = 50 %

# That is no sufficient evidence to conclude that the new treatment page leads to more conversions.

```
### Part II - A/B Test
```

Notice that because of the time stamp associated with each event, you could technically run a hypothesis test continuously as each observation was observed.

However, then the hard question is do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time? How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

1. For now, consider you need to make the decision just based on all the data provided. If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should your null and alternative hypotheses be? You can state your hypothesis in terms of words or in terms of  $p_{old}$  and  $p_{new}$ , which are the converted rates for the old and new pages.

```
H_0: p_{new} - p_{old} \ll 0
```

```
H_1: p_{new} - p_{old} > 0
```

2. Assume under the null hypothesis,  $p_{new}$  and  $p_{old}$  both have "true" success rates equal to the **converted** success rate regardless of page - that is  $p_{new}$  and  $p_{old}$  are equal. Furthermore, assume they are equal to the **converted** rate in **ab\_data.csv** regardless of the page.

Use a sample size for each page equal to the ones in **ab\_data.csv**.

Perform the sampling distribution for the difference in **converted** between the two pages over 10,000 iterations of calculating an estimate from the null.

Use the cells below to provide the necessary parts of this simulation. If this doesn't make complete sense right now, don't worry - you are going to work through the problems below to complete this problem. You can use **Quiz 5** in the classroom to make sure you are on the right track.

a. What is the **conversion rate** for  $p_{new}$  under the null?

```
In [91]: p_new=df2.query('converted ==1').user_id.nunique()/df2.user_id.nunique()
         p_new
Out [91]: 0.11959708724499628
  b. What is the conversion rate for p_{old} under the null?
In [92]: p_old=df2.query('converted ==1').user_id.nunique()/df2.user_id.nunique()
         p_old
Out [92]: 0.11959708724499628
In [93]: n_new=df2.query('landing_page =="new_page"').user_id.nunique()
         n_old=df2.query('landing_page =="old_page"').user_id.nunique()
         n_new,n_old
Out [93]: (145310, 145274)
  c. What is n_{new}, the number of individuals in the treatment group?
In [94]: n_new1=df2.query('group == "treatment" and converted ==1').user_id.nunique()
         n_new1
Out [94]: 17264
  d. What is n_{old}, the number of individuals in the control group?
In [95]: n_old1=df2.query('group == "control" and converted ==1').user_id.nunique()
         n_old1
Out [95]: 17489
```

e. Simulate  $n_{new}$  transactions with a conversion rate of  $p_{new}$  under the null. Store these  $n_{new}$  1's and 0's in **new\_page\_converted**.

## Out [96]: 0.12049411602780263

f. Simulate  $n_{old}$  transactions with a conversion rate of  $p_{old}$  under the null. Store these  $n_{old}$  1's and 0's in **old\_page\_converted**.

## Out [97]: 0.1182455222544984

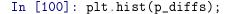
g. Find  $p_{new}$  -  $p_{old}$  for your simulated values from part (e) and (f).

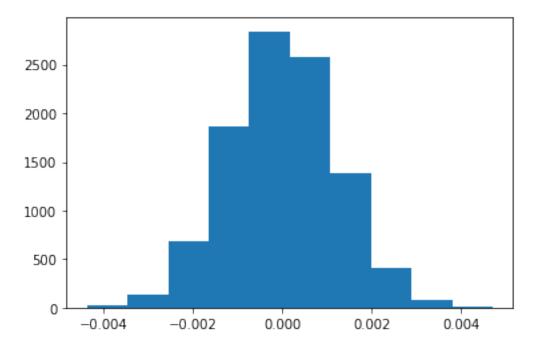
```
In [98]: new_page_converted.mean() - old_page_converted.mean()
```

```
Out [98]: 0.0022485937733042333
```

h. Create 10,000  $p_{new}$  -  $p_{old}$  values using the same simulation process you used in parts (a) through (g) above. Store all 10,000 values in a NumPy array called **p\_diffs**.

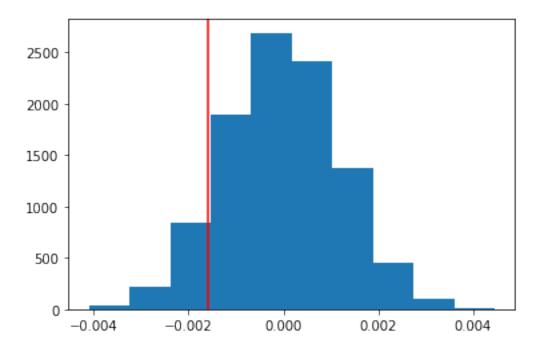
i. Plot a histogram of the **p\_diffs**. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.





j. What proportion of the  $p\_diffs$  are greater than the actual difference observed in  $ab\_data.csv$ ?

Out[102]: <matplotlib.lines.Line2D at 0x19c4d5b8af0>



```
In [103]: (null_vals > actual_diff).mean()
```

Out[103]: 0.8985

k. Please explain using the vocabulary you've learned in this course what you just computed in part **j**. What is this value called in scientific studies? What does this value mean in terms of whether or not there is a difference between the new and old pages?

We computed the P-value in j, About 90 % and it is larger than type I error  $\alpha$  5%, So we fail to reject the null hypothesis  $H_0$ .

l. We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walkthrough of the ideas that are critical to correctly thinking about statistical significance. Fill in the below to calculate the number of conversions for each page, as well as the number of individuals who received each page. Let n\_old and n\_new refer the the number of rows associated with the old page and new pages, respectively.

m. Now use stats.proportions\_ztest to compute your test statistic and p-value. Here is a helpful link on using the built in.

n. What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts **j.** and **k.**?

The Z\_score and P\_value from the previous test doesn't reject the null hypothesis, the z-score about -1.31 less than critical value 1.96, and the p-value about 90% larger than type I error  $\alpha$  5%, from both that means there is statistical significance to affirm the previous results in J that fail to reject the null hypothesis  $H_0$ .

### Part III - A regression approach

- 1. In this final part, you will see that the result you achieved in the A/B test in Part II above can also be achieved by performing regression.
  - a. Since each row is either a conversion or no conversion, what type of regression should you be performing in this case?

This is a logistic regression, since we want to know the odds of conversion, rather than a linear figure.

b. The goal is to use **statsmodels** to fit the regression model you specified in part **a.** to see if there is a significant difference in conversion based on which page a customer receives. However, you first need to create in df2 a column for the intercept, and create a dummy variable column for which page each user received. Add an **intercept** column, as well as an **ab\_page** column, which is 1 when an individual receives the **treatment** and 0 if **control**.

```
In [106]: df2.head()
```

```
Out[106]:
            user_id
                                       timestamp
                                                      group landing_page converted
             851104 2017-01-21 22:11:48.556739
                                                    control
                                                                old_page
                                                                                  0
          1
             804228 2017-01-12 08:01:45.159739
                                                    control
                                                                old_page
                                                                                  0
             661590 2017-01-11 16:55:06.154213 treatment
                                                                new_page
                                                                                  0
                                                                                   0
          3
             853541 2017-01-08 18:28:03.143765 treatment
                                                                new_page
             864975 2017-01-21 01:52:26.210827
                                                                                   1
                                                    control
                                                                old_page
In [107]: df2['intercept']=1
          df2['ab_page']=pd.get_dummies(df2['group'])['treatment']
          df2.head()
Out[107]:
             user_id
                                                      group landing_page converted \
                                       timestamp
                                                                old_page
             851104 2017-01-21 22:11:48.556739
                                                    control
                                                                                  0
             804228 2017-01-12 08:01:45.159739
                                                                old_page
                                                                                  0
                                                    control
             661590 2017-01-11 16:55:06.154213 treatment
                                                                new_page
                                                                                  0
          3
             853541 2017-01-08 18:28:03.143765 treatment
                                                                new_page
                                                                                   0
             864975 2017-01-21 01:52:26.210827
                                                    control
                                                                old_page
                                                                                   1
             intercept ab_page
         0
                     1
                     1
                              0
          1
          2
                     1
                              1
          3
                     1
                              1
          4
                              0
                     1
```

c. Use **statsmodels** to instantiate your regression model on the two columns you created in part b., then fit the model using the two columns you created in part b. to predict whether or not an individual converts.

d. Provide the summary of your model below, and use it as necessary to answer the following questions.