

Minor Project

Name:

Batch #:

Batch Start Date:

Section 4 completion date:

Project Submission Date:

□ 5 companies in B2C :

1. Abc1
2. Abc2
3. Abc3
4. Abc4
5. Abc5

□ 5 companies in B2B:

1. Abc1
2. Abc2
3. Abc3
4. Abc4
5. Abc5

Organization Structures & LinkedIn Profiles of 2 successful Sales Professionals for each company

First we start with B2C Companies

Organization Structure of Abc1 of B2C

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc1 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc1 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

Organization Structure of Abc2 of B2C

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc2 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc2 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

Organization Structure of Abc3 of B2C

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc3 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc3 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

Organization Structure of Abc4 of B2C

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc4 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc4 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

Organization Structure of Abc5 of B2C

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc5 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc5 in B2C

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

Organization Structures & LinkedIn Profiles of 2 successful Sales Professionals for each company

Now we proceed with B2B Companies

Organization Structure of Abc1 of B2B

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc1 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc1 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

Organization Structure of Abc2 of B2B

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc2 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc2 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

Organization Structure of Abc3 of B2B

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc3 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc3 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

Organization Structure of Abc4 of B2B

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc4 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc4 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

Organization Structure of Abc5 of B2B

----- Put the Organization Structure here -----

Paste the link of the source here ---->

LinkedIn profile – Person 1 from Abc5 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->

LinkedIn profile – Person 2 from Abc5 in B2B

----- Put the LinkedIn Profile Screenshot here here -----

Paste the link of the LinkedIn profile here ---->