

Minor Project

Name: Vishwanath Gurlhosur

Batch #: 00

Batch Start Date: 01Sep'22

Section 4 completion date: 21Sep'22

Project Submission Date: 30Sep'22

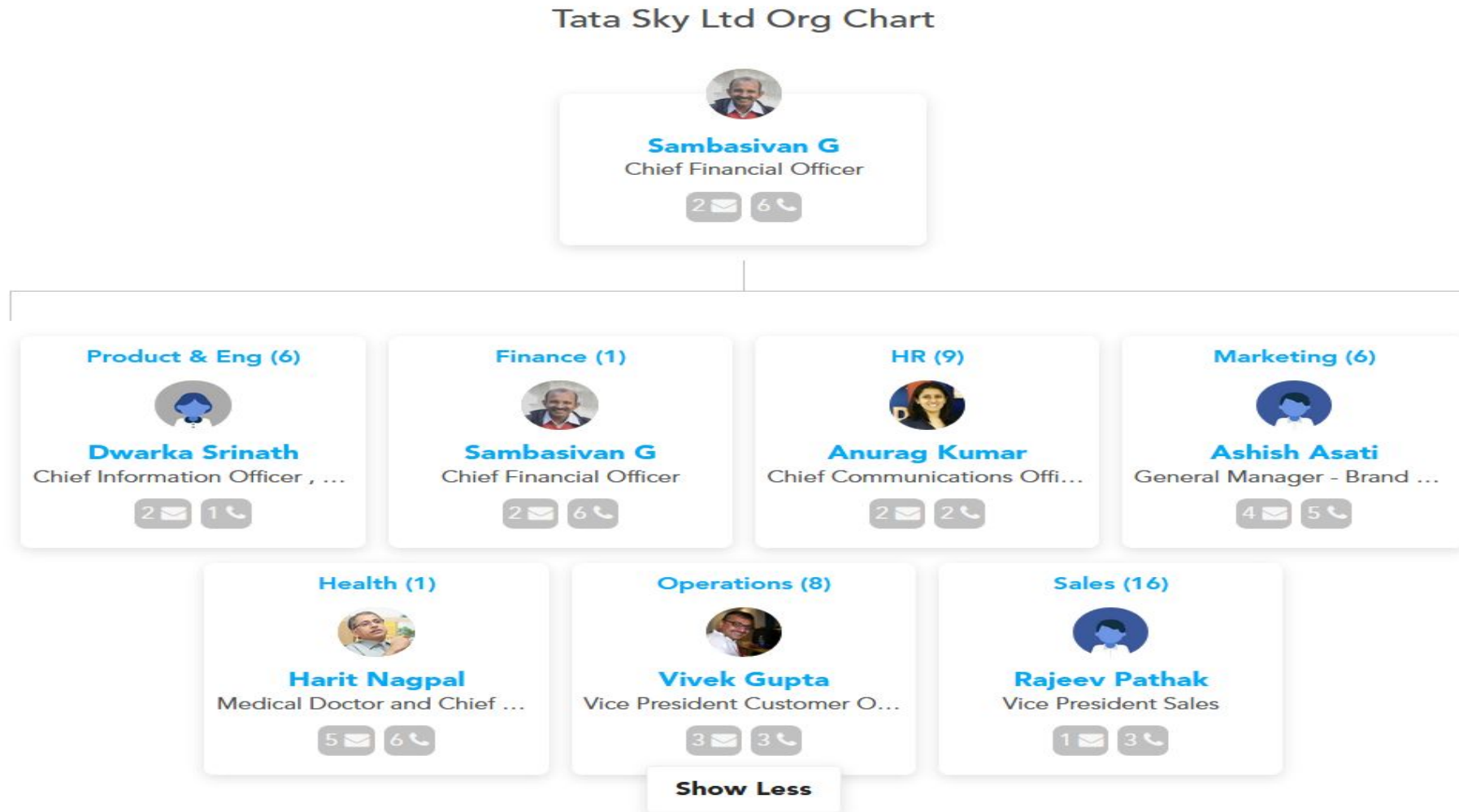
□ **5** companies in B2C :

1. Tata Sky Ltd
2. Abc2
3. Abc3
4. Abc4
5. Abc5

□ 5 companies in B2B:

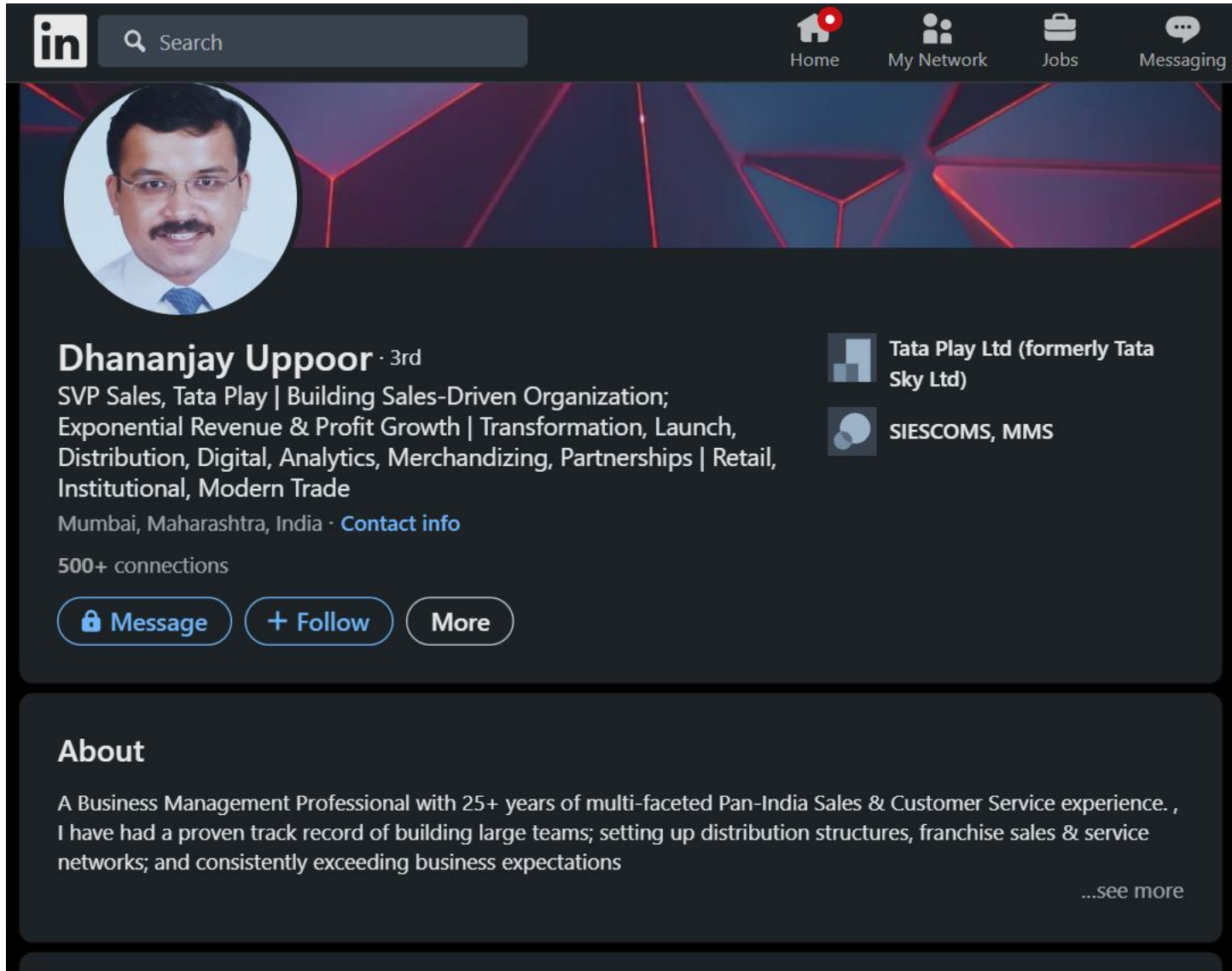
1. Infosys
2. Abc2
3. Abc3
4. Abc4
5. Abc5

Organization Structure of 'Tata Sky' of B2C



Paste the link of the source here ----> https://rocketreach.co/tata-sky-ltd-management_b5c65835f42e0caf

LinkedIn profile – Person 1 from Abc1 in B2C



The image is a screenshot of a LinkedIn profile page. At the top, there is a navigation bar with the LinkedIn logo, a search bar, and icons for Home, My Network, Jobs, and Messaging. The profile header features a circular profile picture of a man with glasses and a mustache, wearing a white shirt and a blue tie. To the right of the profile picture is a dark blue banner with a red geometric pattern. Below the profile picture, the name "Dhananjay Uppoor" is displayed, followed by "· 3rd". The main text of the profile describes his role as "SVP Sales, Tata Play | Building Sales-Driven Organization; Exponential Revenue & Profit Growth | Transformation, Launch, Distribution, Digital, Analytics, Merchandizing, Partnerships | Retail, Institutional, Modern Trade". Below this, it says "Mumbai, Maharashtra, India · [Contact info](#)". There are also two company logos: "Tata Play Ltd (formerly Tata Sky Ltd)" and "SIESCOMS, MMS". The profile shows "500+ connections" and three buttons: "Message", "+ Follow", and "More". The "About" section is visible at the bottom, starting with "A Business Management Professional with 25+ years of multi-faceted Pan-India Sales & Customer Service experience. , I have had a proven track record of building large teams; setting up distribution structures, franchise sales & service networks; and consistently exceeding business expectations". A link to "see more" is at the end of the "About" section.

Dhananjay Uppoor · 3rd

SVP Sales, Tata Play | Building Sales-Driven Organization;
Exponential Revenue & Profit Growth | Transformation, Launch,
Distribution, Digital, Analytics, Merchandizing, Partnerships | Retail,
Institutional, Modern Trade

Mumbai, Maharashtra, India · [Contact info](#)

500+ connections

[Message](#) [+ Follow](#) [More](#)

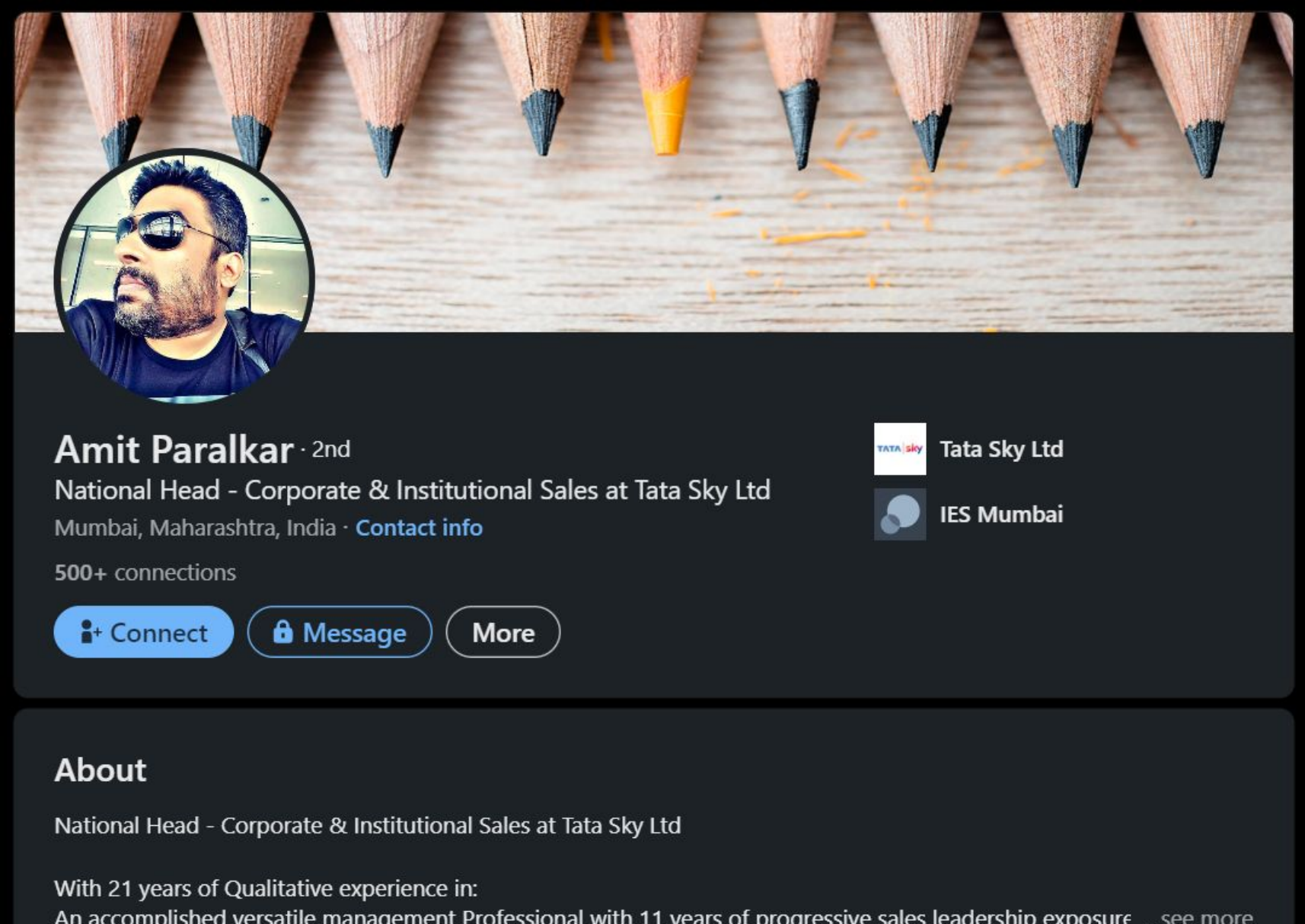
About

A Business Management Professional with 25+ years of multi-faceted Pan-India Sales & Customer Service experience. , I have had a proven track record of building large teams; setting up distribution structures, franchise sales & service networks; and consistently exceeding business expectations

[...see more](#)

Paste the link of the LinkedIn profile here ----> <https://www.linkedin.com/in/dhananjay-uppoor/>

LinkedIn profile – Person 2 from Abc1 in B2C



The image shows a LinkedIn profile for Amit Paralkar. The background banner features a row of sharpened pencils on a wooden surface. The profile picture is a circular portrait of a man with a beard and sunglasses. The text on the profile includes his name, current position at Tata Sky Ltd, location in Mumbai, India, and a list of connections. There are buttons for 'Connect', 'Message', and 'More'. The 'About' section is partially visible at the bottom.

Amit Paralkar · 2nd
National Head - Corporate & Institutional Sales at Tata Sky Ltd
Mumbai, Maharashtra, India · [Contact info](#)
500+ connections

[Connect](#) [Message](#) [More](#)

About
National Head - Corporate & Institutional Sales at Tata Sky Ltd
With 21 years of Qualitative experience in:
An accomplished versatile management Professional with 11 years of progressive sales leadership exposure ...see more

Paste the link of the LinkedIn profile here ----> <https://www.linkedin.com/in/amit-paralkar-3a6a5110/>

**Do like this for Abc1 to Abc5
of
B2C & B2B**