

The Global Preferences Survey

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English & Setswana

Copied from Botswana Questionnaire

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The development of this preference module is described in:

Falk, A., Becker, A., Dohmen, T., Huffman, D., & Sunde, U. (2016). The preference survey module: A validated instrument for measuring risk, time, and social preferences. IZA Discussion Paper No. 9674.

and

Falk, A., Becker, A., Dohmen, T., Enke, B., Huffman, D., & Sunde, U. (2018). Global evidence on economic preferences. *Quarterly Journal of Economics* 133 (4), 1645–1692.



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[WP13417]

71. Please tell me, in general, how willing or unwilling you are to take risks, using a scale from 0 to 10, where 0 means you are “completely unwilling to take risks” and 10 means you are “very willing to take risks.” You can also use any number between 0 and 10 to indicate where you fall on the scale, using 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10.

Tswe tswe, mpolelele gore o ikemiseditse gole kae go itsenya mo diphatseng, o dirisa sekale sa 0 goya go 10, mo 0 a rayang gore ga o batle gotlhelele go itsenya mo diphatseng mme 10 a raya gore o ikemiseditse. O ka dirisa nomorong nngwe le nngwe magare ga 0 le 10, go supa gore o wela ga kae, o dirisa 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, kana 10.

Completely unwilling to take risks Ga o batle gotlhelele go itsenya mo diphatseng											Very willing to take risks O ikemiseditse go itsenya mo diphatseng	(DK) (Ga ke itse)	(RF) (O ganne)
0	1	2	3	4	5	6	7	8	9	10		98	99



72. We now ask you for your willingness to act in a certain way. Please again indicate your answer on a scale from 0 to 10. A 0 means "completely unwilling to do so," and a 10 means "very willing to do so." You can also use any number between 0 and 10 to indicate where you fall on the scale, using 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10. **(Read A-D)**

Jaanong re tsile go go botsa gore ao na le keletso ya go dira sengwe. O dirise sekale sa 0 goya go 10, mo 0 a rayang ga o batle gotlhelele mme 10 o ikemiseditse go dira jalo. O ka dirisa nomorong nngwe le nngwe magare ga 0 le 10, go supa gore o wela ga kae, o dirisa 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, kana 10.

	Completely unwilling to do so ga o batle gotlhelele											Very willing to do so 10 o ikemisedits e go dira jalo	DK/NA Ga ke itse
[WP13418] A. How willing are you to give up something that is beneficial for you today in order to benefit more from that in the future? O ikemiseditse gole kae go ineela mo sengweng se se botlhokwa gompiano gore otle o bone se se botlokwa mo isagong	00	01	02	03	04	05	06	07	08	09		10	99
[WP13419] B. How willing are you to punish someone who treats you unfairly, even if there may be costs for you? O ikemiseditse gole kae go othaya motho yoo go diretseng bosula lefa go katla ga go ama ka tsela nngwe?	00	01	02	03	04	05	06	07	08	09		10	99
[WP13420] C. How willing are you to punish someone who treats others unfairly, even if there may be costs for you? O ikemiseditse gole kae go othaya motho yoo diretseng batho ba bangwe bosula lefa go katla ga go ama ka tsela nngwe?	00	01	02	03	04	05	06	07	08	09		10	99
[WP13421] D. How willing are you to give to good causes without expecting anything in return? O ikemiseditse gole kae go aba ka lorato o sa solofela sepe ko morago?	00	01	02	03	04	05	06	07	08	09		10	99



73. How well does each of the following statements describe you as a person? Please indicate your answer on a scale from 0 to 10. A 0 means “does not describe me at all,” and a 10 means “describes me perfectly.” You can use any number between 0 and 10 to indicate where you fall on the scale, using 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10. **(Read A-E)**

Ditemana tse dif a tlase di go ama gole kae? O dirise sekale sa 0 goya go 10, mo 0 a rayang gore ga di go ame gotlhelele mme 10 a raya gore ke kafa o ntseng ka teng. O ka dirisa nomorong nngwe le nngwe magare ga 0 le 10, go supa gore o wela ga kae, o dirisa 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, kana 10. **(Bala A-E)**

	Does not describe me at all Ga di tshwane le nna gotlhelele										Describes me perfectly Di bua kafa ke ntseng ka teng	DK/NA Ga ke itse
[WP13422] A. When someone does me a favor, I am willing to return it. Fa mongwe a ntirela bontle le nna ke a bo modirela	00	01	02	03	04	05	06	07	08	09	10	99
[WP13423] B. If I am treated very unjustly, I will take revenge at the first occasion, even if there is a cost to do so. Fa motlho a ntirela bosula le nna ke bo mmusetša go sa kgathelesege	00	01	02	03	04	05	06	07	08	09	10	99
[WP13424] C. I assume that people have only the best intentions. Ke akanyetsa gore batho botlhe bana le dikakanyo tse di lolameng	00	01	02	03	04	05	06	07	08	09	10	99
[WP13425] D. I am good at math. Ga ke kgone go itshwara	00	01	02	03	04	05	06	07	08	09	10	99
[WP13426] E. I tend to postpone tasks even if I know it would be better to do them right away. Kena le go tlosolosa le fa ke itse gore go siame ke dira gone jaana	00	01	02	03	04	05	06	07	08	09	10	99



(READ:) Please imagine the following situation: You can choose between a sure payment of a particular amount of money, OR a draw, where you would have an equal chance of getting **300 Pula** or getting nothing. We will present to you five different situations.

Akanya ka se: O ka tlhophisa magare ga go duela madi mangwe kgotsa go tsaya, fa o tla nnang le sebaka sa go nona **300 Pula** kgotsa go sa bona sepe. Re tla go tsisetsa mabaka a a farologaneng.

[WP13427]

74. What would you prefer: A draw with a 50-percent chance of receiving **300 Pula** and the same 50-percent chance of receiving nothing, OR the amount of **160 Pula** as a sure payment?

O ka tlhophisa eng: Go ka tswa ka sephatlo sa 300 Pula kana sephatlo sa go sa tswa ka sepe, kana o duelwa P160 hela?

- | | | |
|----|------------------|---|
| 1 | 50/50 chance | (Skip to Q90) |
| | 50/50 o siame | (Tlolela go Q90) |
| 2 | Sure payment | (Continue) |
| | Madi a oa fiwang | (Tswelela) |
| 99 | (DK/NA) | (Repeat question; If “DK” or “NA” again, Skip to Q105) |
| | (Ga ke itse) | (Botsa potso gape : Fa are ga ke itse gape, Tlolela go Q105) |

[WP13428]

75. Would you prefer the 50/50 chance or the amount of **80 Pula** as a sure payment?

O ka ikanya 50/50 kana 80 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q83) |
| | 50/50 o siame | (Tlolela go Q83) |
| 2 | Sure payment | (Continue) |
| | Madi a oa fiwang | (Tswelela) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13429]

76. Would you prefer the 50/50 chance or the amount of **40 Pula** as a sure payment?

O ka ikanya 50/50 kana 40 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Continue) |
| | 50/50 o siame | (Tswelela) |
| 2 | Sure payment | (Skip to Q80) |
| | Madi a oa fiwang | (Tlolela go Q80) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13430]

77. Would you prefer the 50/50 chance or the amount of **60 Pula** as a sure payment?

O ka ikanya 50/50 kana 60 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Continue) |
| | 50/50 o siame | (Tswelela) |
| 2 | Sure payment | (Skip to Q79) |
| | Madi a oa fiwang | (Tlolela go Q79) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13431]

78. Would you prefer the 50/50 chance or the amount of **70 Pula** as a sure payment?

O ka ikanya 50/50 kana 70 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |



[WP13432]

79. Would you prefer the 50/50 chance or the amount of **50 Pula** as a sure payment?
O ka ikanya 50/50 kana 50 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13433]

80. Would you prefer the 50/50 chance or the amount of **20 Pula** as a sure payment?
O ka ikanya 50/50 kana 20 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Continue) |
| | 50/50 o siame | (Tswelela) |
| 2 | Sure payment | (Skip to Q82) |
| | Madi a oa fiwang | (Tlolela go Q82) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13434]

81. Would you prefer the 50/50 chance or the amount of **30 Pula** as a sure payment?
O ka ikanya 50/50 kana 30 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13435]

82. Would you prefer the 50/50 chance or the amount of **10 Pula** as a sure payment?
O ka ikanya 50/50 kana 10 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13436]

83. Would you prefer the 50/50 chance or the amount of **120 Pula** as a sure payment?
O ka ikanya 50/50 kana 120 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q87) |
| | 50/50 o siame | (Tlolela go Q87) |
| 2 | Sure payment | (Continue) |
| | Madi a oa fiwang | (Tswelela) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |



[WP13437]

84. Would you prefer the 50/50 chance or the amount of **100 Pula** as a sure payment?
O ka ikanya 50/50 kana 100 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q86) |
| | 50/50 o siame | (Tlolela go Q86) |
| 2 | Sure payment | (Continue) |
| | Madi a oa fiwang | (Tswelela) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13438]

85. Would you prefer the 50/50 chance or the amount of **90 Pula** as a sure payment?
O ka ikanya 50/50 kana 90 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13439]

86. Would you prefer the 50/50 chance or the amount of **110 Pula** as a sure payment?
O ka ikanya 50/50 kana 110 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13440]

87. Would you prefer the 50/50 chance or the amount of **140 Pula** as a sure payment?
O ka ikanya 50/50 kana 140 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Continue) |
| | 50/50 o siame | (Tswelela) |
| 2 | Sure payment | (Skip to Q89) |
| | Madi a oa fiwang | (Tlolela go Q89) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13441]

88. Would you prefer the 50/50 chance or the amount of **150 Pula** as a sure payment?
O ka ikanya 50/50 kana 150 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |



[WP13442]

89. Would you prefer the 50/50 chance or the amount of **130 Pula** as a sure payment?
O ka ikanya 50/50 kana 130 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13443]

90. Would you prefer the 50/50 chance or the amount of **240 Pula** as a sure payment?
O ka ikanya 50/50 kana 240 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q98) |
| | 50/50 o siame | (Tlolela go Q98) |
| 2 | Sure payment | (Continue) |
| | Madi a oa fiwang | (Tswelela) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13444]

91. Would you prefer the 50/50 chance or the amount of **200 Pula** as a sure payment?
O ka ikanya 50/50 kana 200 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q95) |
| | 50/50 o siame | (Tlolela go Q95) |
| 2 | Sure payment | (Continue) |
| | Madi a oa fiwang | (Tswelela) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13445]

92. Would you prefer the 50/50 chance or the amount of **180 Pula** as a sure payment?
O ka ikanya 50/50 kana 180 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Continue) |
| | 50/50 o siame | (Tswelela) |
| 2 | Sure payment | (Skip to Q94) |
| | Madi a oa fiwang | (Tlolela go Q94) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13446]

93. Would you prefer the 50/50 chance or the amount of **190 Pula** as a sure payment?
O ka ikanya 50/50 kana 190 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |



[WP13447]

94. Would you prefer the 50/50 chance or the amount of **170 Pula** as a sure payment?
O ka ikanya 50/50 kana 170 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13448]

95. Would you prefer the 50/50 chance or the amount of **220 Pula** as a sure payment?
O ka ikanya 50/50 kana 220 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Continue) |
| | 50/50 o siame | (Tswelela) |
| 2 | Sure payment | (Skip to Q97) |
| | Madi a oa fiwang | (Tlolela go Q97) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13449]

96. Would you prefer the 50/50 chance or the amount of **230 Pula** as a sure payment?
O ka ikanya 50/50 kana 230 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13450]

97. Would you prefer the 50/50 chance or the amount of **210 Pula** as a sure payment?
O ka ikanya 50/50 kana 210 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13451]

98. Would you prefer the 50/50 chance or the amount of **280 Pula** as a sure payment?
O ka ikanya 50/50 kana 280 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q102) |
| | 50/50 o siame | (Tlolela go Q102) |
| 2 | Sure payment | (Continue) |
| | Madi a oa fiwang | (Tswelela) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |



[WP13452]

99. Would you prefer the 50/50 chance or the amount of **260 Pula** as a sure payment?
O ka ikanya 50/50 kana 260 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Continue) |
| | 50/50 o siame | (Tswelela) |
| 2 | Sure payment | (Skip to Q101) |
| | Madi a oa fiwang | (Tlolela go Q101) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13453]

100. Would you prefer the 50/50 chance or the amount of **270 Pula** as a sure payment?
O ka ikanya 50/50 kana 270 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13454]

101. Would you prefer the 50/50 chance or the amount of **250 Pula** as a sure payment?
O ka ikanya 50/50 kana 250 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13455]

102. Would you prefer the 50/50 chance or the amount of **300 Pula** as a sure payment?
O ka ikanya 50/50 kana 300 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q104) |
| | 50/50 o siame | (Tlolela go Q104) |
| 2 | Sure payment | (Continue) |
| | Madi a oa fiwang | (Tswelela) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |

[WP13456]

103. Would you prefer the 50/50 chance or the amount of **290 Pula** as a sure payment?
O ka ikanya 50/50 kana 290 Pula ele madi a o a fiwang

- | | | |
|----|------------------|--------------------------|
| 1 | 50/50 chance | (Skip to Q105) |
| | 50/50 o siame | (Tlolela go Q105) |
| 2 | Sure payment | (Skip to Q105) |
| | Madi a oa fiwang | (Tlolela go Q105) |
| 99 | (DK/NA) | (Skip to Q105) |
| | (Ga ke itse) | (Tlolela go Q105) |



[WP13457]

104. Would you prefer the 50/50 chance or the amount of **310 Pula** as a sure payment?
O ka ikanya 50/50 kana 310 Pula ele madi a o a fiwang

- | | | |
|----|------------------|---------------------|
| 1 | 50/50 chance | (Continue) |
| | 50/50 o siame | (Tswelela) |
| 2 | Sure payment | (Continue) |
| | Madi a oa fiwang | (Tswelela) |
| 99 | (DK/NA) | (Continue) |
| | (Ga ke itse) | (Tswelelela) |

[WP13458]

105. Please think about what you would do in the following situation. You are in an area you are not familiar with, and you realize that you lost your way. You ask a stranger for directions. The stranger offers to take you to your destination.

Helping you costs the stranger about **16 Pula** in total. However, the stranger says he or she does not want any money from you. You have six presents with you. The cheapest present costs **4 Pula**, the most expensive one costs **24 Pula**. Do you give one of the presents to the stranger as a "thank you" gift?

Tswe tswe akakanya ka se. O mo lifelong le osa le itseng mme o bo o lemoga gore o timitse, o botsa motho yoo sa mo itseng ko o yang teng, mme motho uoo abo a itlhaopa go go isa ko oyang teng.

Motho yoo o dirisa **16 Pula** go go thusa, mme lefa go ntse jalo mme yoo ogo bolelela gore ga a battle madi mo go go thuseng ga gagwe. Ona le dimpho tse thataro mo go wena, e e ko tlase key a **4 Pula**, e e ko godimo keya **24 Pula**. A oka neela mme yo mpho e nngwe go mo leboga?

(If yes, ask:) Which present do you give to the stranger? **(Read 2-7)**
(Fa are ee, mmotse) Oka neela mme yo mpho efe? **(Mmalele 2-7)**

- | | |
|---|--|
| 1 | No, would not give present / Nyaya nka se mo neele sepe |
| 2 | The present worth 4 Pula / Nka mo neela mpho ya 4 Pula |
| 3 | The present worth 8 Pula / Nka mo neela mpho ya 8 Pula |
| 4 | The present worth 12 Pula / Nka mo neela mpho ya 12 Pula |
| 5 | The present worth 16 Pula / Nka mo neela mpho ya 16 Pula |
| 6 | The present worth 20 Pula / Nka mo neela mpho ya 20 Pula |
| 7 | The present worth 24 Pula / Nka mo neela mpho ya 24 Pula |
| 9 | (DK/NA) / (Ga ke itse) |

[WP13459]

106. Imagine the following situation: Today you unexpectedly received **800 Pula**. How much of this amount would you donate to a good cause? **(Values between 0 and 800 are allowed)**

Akanya ka seemo se: Tsatsi jeno o neelwa 800 Pula o sa mo solofela. Ka bopelo tlhomogi oka fa bokae? **(Madi magre ga 0 le 800 a letlelesega)**

_____ **Pula**

9999999999 (DK/NA) / (Ga ke itse)



[READ:] Suppose you were given the choice between receiving a payment today or a payment in 12 months. We will now present to you five situations. The payment today is the same in each of these situations. The payment in 12 months is different in every situation. For each of these situations, we would like to know which you would choose. Please assume there is no inflation, i.e. future prices are the same as today's prices.

Akanya, gongwe o neetswe monyetla wa go itlhophela go duelwa tsatsi jeno kana mo kgwedding tse di lesome le bobedi tse di tlang. Jaanong e tla go neela diemo tse tlhano. Tuelo ya tsatsi jeno e tshwana hela mo diemong tse. Tuelo ya kgwedi tse lesome le bobedi ga e tshwane mo seemng sengwe le sengwe. Mo semong sengwe le sengwe re batla go itse gore o ka tlhophela sefe. Akanya goe ga gona koketsego ya ditlhathwa, tla rere ditlhathwa di tshwana fela tsatsi jeno.

[WP13460]

107. Please consider the following: Would you rather receive **100 Pula** today or **154 Pula** in 12 months?
Tswa tse lebelela se: A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **154 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|---|
| 1 | Today | (Skip to Q123) |
| | Tsatsi jeno | (Tlolela go Q123) |
| 2 | In 12 months | (Continue) |
| | Mo kgwedding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Repeat question; If "DK" or "NA" again, Skip to Read before SSA1) |
| | (Ga ke itse) | (Botsa potso gape ; Fa are ga ke itse gape, tlolela go padi e fa pele ga SSA1) |

[WP13461]

108. Would you rather receive **100 Pula** today or **125 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **125 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|--|
| 1 | Today | (Skip to Q116) |
| | Tsatsi jeno | (Tlolela go Q116) |
| 2 | In 12 months | (Continue) |
| | Mo kgwedding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13462]

109. Would you rather receive **100 Pula** today or **112 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **112 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|--|
| 1 | Today | (Skip to Q113) |
| | Tsatsi jeno | (Tlolela go Q113) |
| 2 | In 12 months | (Continue) |
| | Mo kgwedding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13463]

110. Would you rather receive **100 Pula** today or **106 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **106 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|--|
| 1 | Today | (Skip to Q112) |
| | Tsatsi jeno | (Tlolela go Q112) |
| 2 | In 12 months | (Continue) |
| | Mo kgwedding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |



[WP13464]

111. Would you rather receive **100 Pula** today or **103 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **103 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13465]

112. Would you rather receive **100 Pula** today or **109 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **109 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13466]

113. Would you rather receive **100 Pula** today or **119 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **119 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Continue) |
| | Tsatsi jeno | (Tswelela) |
| 2 | In 12 months | (Skip to Q115) |
| | Mo kgwedding tse 12 | (Tlolela go Q115) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13467]

114. Would you rather receive **100 Pula** today or **122 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **122 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13468]

115. Would you rather receive **100 Pula** today or **116 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **116 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |



[WP13469]

116. Would you rather receive **100 Pula** today or **139 Pula** in 12 months?
 A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **139 Pula** mo kgweding tse 12?

- | | | |
|----|--------------------|--|
| 1 | Today | (Skip to Q120) |
| | Tsatsi jeno | (Tlolela go Q120) |
| 2 | In 12 months | (Continue) |
| | Mo kgweding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13470]

117. Would you rather receive **100 Pula** today or **132 Pula** in 12 months?
 A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **132 Pula** mo kgweding tse 12?

- | | | |
|----|--------------------|--|
| 1 | Today | (Skip to Q119) |
| | Tsatsi jeno | (Tlolela go Q119) |
| 2 | In 12 months | (Continue) |
| | Mo kgweding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13471]

118. Would you rather receive **100 Pula** today or **129 Pula** in 12 months?
 A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **129 Pula** mo kgweding tse 12?

- | | | |
|----|--------------------|--|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgweding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13472]

119. Would you rather receive **100 Pula** today or **136 Pula** in 12 months?
 A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **136 Pula** mo kgweding tse 12?

- | | | |
|----|--------------------|--|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgweding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13473]

120. Would you rather receive **100 Pula** today or **146 Pula** in 12 months?
 A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **146 Pula** mo kgweding tse 12?

- | | | |
|----|--------------------|--|
| 1 | Today | (Skip to Q122) |
| | Tsatsi jeno | (Tlolela go Q122) |
| 2 | In 12 months | (Continue) |
| | Mo kgweding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |



[WP13474]

121. Would you rather receive **100 Pula** today or **143 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **143 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13475]

122. Would you rather receive **100 Pula** today or **150 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **150 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13476]

123. Would you rather receive **100 Pula** today or **185 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **185 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Continue) |
| | Tsatsi jeno | (Tswelela) |
| 2 | In 12 months | (Skip to Q131) |
| | Mo kgwedding tse 12 | (Tlolela go Q131) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13477]

124. Would you rather receive **100 Pula** today or **202 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **202 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Q128) |
| | Tsatsi jeno | (Tlolela go Q128) |
| 2 | In 12 months | (Continue) |
| | Mo kgwedding tse 12 | (Tswelela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13478]

125. Would you rather receive **100 Pula** today or **193 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **193 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Continue) |
| | Tsatsi jeno | (Tswelela) |
| 2 | In 12 months | (Skip to Q127) |
| | Mo kgwedding tse 12 | (Tlolela go Q127) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |



[WP13479]

126. Would you rather receive **100 Pula** today or **197 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **197 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13480]

127. Would you rather receive **100 Pula** today or **189 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **189 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13481]

128. Would you rather receive **100 Pula** today or **210 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **210 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Continue) |
| | Tsatsi jeno | (Tswelela) |
| 2 | In 12 months | (Skip to Q130) |
| | Mo kgwedding tse 12 | (Tlolela go Q130) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13482]

129. Would you rather receive **100 Pula** today or **215 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **215 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13483]

130. Would you rather receive **100 Pula** today or **206 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **206 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|-------------------------------------|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |



[WP13484]

131. Would you rather receive **100 Pula** today or **169 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **169 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|--|
| 1 | Today | (Skip to Q135) |
| | Tsatsi jeno | (Tlolela go Q135) |
| 2 | In 12 months | (Continue) |
| | Mo kgwedding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13485]

132. Would you rather receive **100 Pula** today or **161 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **161 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|--|
| 1 | Today | (Skip to Q134) |
| | Tsatsi jeno | (Tlolela go Q134) |
| 2 | In 12 months | (Continue) |
| | Mo kgwedding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13486]

133. Would you rather receive **100 Pula** today or **158 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **158 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|--|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13487]

134. Would you rather receive **100 Pula** today or **165 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **165 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|--|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgwedding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13488]

135. Would you rather receive **100 Pula** today or **177 Pula** in 12 months?
A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **177 Pula** mo kgwedding tse 12?

- | | | |
|----|---------------------|--|
| 1 | Today | (Skip to Q137) |
| | Tsatsi jeno | (Tlolela go Q137) |
| 2 | In 12 months | (Continue) |
| | Mo kgwedding tse 12 | (Tswela) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |



[WP13489]

136. Would you rather receive **100 Pula** today or **173 Pula** in 12 months?
 A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **173 Pula** mo kgweding tse 12?

- | | | |
|----|--------------------|--|
| 1 | Today | (Skip to Read before SSA1) |
| | Tsatsi jeno | (Tlolela go padi e fa pele ga SSA1) |
| 2 | In 12 months | (Skip to Read before SSA1) |
| | Mo kgweding tse 12 | (Tlolela go padi e fa pele ga SSA1) |
| 99 | (DK/NA) | (Skip to Read before SSA1) |
| | (Ga ke itse) | (Tlolela go padi e fa pele ga SSA1) |

[WP13490]

137. Would you rather receive **100 Pula** today or **181 Pula** in 12 months?
 A oka itlhophela go fiwa **100 Pula** tsatsi jeno kana **181 Pula** mo kgweding tse 12?

- | | | |
|----|--------------------|-------------------|
| 1 | Today | (Continue) |
| | Tsatsi jeno | (Tswelela) |
| 2 | In 12 months | (Continue) |
| | Mo kgweding tse 12 | (Tswelela) |
| 99 | (DK/NA) | (Continue) |
| | (Ga ke itse) | (Tswelela) |

