The Global Preferences Survey

https://gps.briq-institute.org

Sotho & English

Copied from South Africa Questionnaire

Version 2018-12-06

The development of this preference module is described in:

Falk, A., Becker, A., Dohmen, T., Huffman, D., & Sunde, U. (2016). The preference survey module: A validated instrument for measuring risk, time, and social preferences. IZA Discussion Paper No. 9674.

and

Falk, A., Becker, A., Dohmen, T., Enke, B., Huffman, D., & Sunde, U. (2018). Global evidence on economic preferences. *Quarterly Journal of Economics* 133 (4), 1645–1692.



71. Please tell me, in general, how willing or unwilling you are to take risks, using a scale from 0 to 10, where 0 means you are "completely unwilling to take risks" and 10 means you are "very willing to take risks." You can also use any number between 0 and 10 to indicate where you fall on the scale, using 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10.

Kekopa o njwetse, katlwaelo, o e kemeseditse ha kakangkapa ha oa e kemesetsa ho nkamonyetla, resebedisasekala se tlohang ho 0 hoa ho 10, ha 0 a bolelahore "ha oa e kemesetsahaholo" hanthe 10 o bolelahore "o e kemesetse ha holo ho nkamonyetla" O kannewasebedisa do nomorotse ma bape le 0 le 10 ho bontshahore o welakaesekalengsena, o sebedisa 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, kapa 10.

10 Very willing to take risks/**Ke e kemeseditsehaholo ho nkamonyetla** 09

08 07 06 05 04 03 02

- 00 Completely unwilling to take risks/Ha kea e kemesetsahohang ho nkamonyetla
- 98 (DK)/Ha ketsebe 99 (Refused)/(Hanne)
- We now ask you for your willingness to act in a certain way. Please again indicate your answer on a scale from 0 to 10. A 0 means "completely unwilling to do so," and a 10 means "very willing to do so." You can also use any number between 0 and 10 to indicate where you fall on the scale, using 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10. **(Read A-D)**

Jwale re kopa o e tshware ka tsela e etseng. Hape ke kopa o refe karabo ka tsela ya sekala ho tloha ho 0 hoya ho 10. Ha 0 a bolela hore "ha o dumelanne haholo ho etsa ka mogoa ono" o kane wa sebedisa hape nomoro engwe le engwe e mahare a 0 hoya ho 10, ho bontsha hore o wela kae ssekaleng, o sebedisa 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10. (Bala A-D)

	Completely unwilling to do so Ha ke a e kemesetsahohang										Very willing to do so Ke e kemeseditsehaholo ho etsajwalo	Ha ketsebe/ Ha de amani	
[WP13418] A. How willing are you to give up something that is beneficial for you today in order to benefit more from that in the future? O e kemeseditse ha jwang ho tellantho e etsengkajenohore o tle o fumane e fetangkammoso?	00	0 1	0 2	0 3	0 4	0 5	0 6	0 7	0 8	0 9	10	99	
B. How willing are you to punish someone who treats you unfairly, even if there may be costs for you? O e kemiseditse ha kae ho hlaodisamotho e mongbohlokabaka la ho bosetsaleha ho k aba le thekohoo wen aka ho bane a tshwerehampe	00	0 1	0 2	0 3	0 4	0 5	0 6	0 7	0 8	0 9	10	99	

	Completely unwilling to do so Ha ke a e kemesetsahohang										Very willing to do so Ke e kemeseditsehaholo ho etsajwalo	Ha ketsebe/ Ha de amani
C. How willing are you to punish someone who treats others unfairly, even if there may be costs for you? O e kemiseditse ho panishamotho	00	0	0 2	0 3	0 4	0 5	0 6	0 7	0 8	0 9	10	99
[WP13421] D. How willing are you to give to good causes without expecting anything in return? O e kemiseditse ho nehelaka bottle leha o sekewafumanaletho	00	0	0 2	0 3	0 4	0 5	0 6	0 7	0 8	0 9	10	99

73. How well does each of the following statements describe you as a person? Please indicate your answer on a scale from 0 to 10. A 0 means "does not describe me at all," and a 10 means "describes me perfectly." You can use any number between 0 and 10 to indicate where you fall on the scale, using 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10. (Read A-E)

O kare di ...tse latelang di hlalosa wena jwalo ka motho jwang? Ke kopa o fane ka karabo ya hao ka sekala se qalang ho 0 hoa ho 10. Ha 0 a bolela hore "ha e hlalose nna ho hang", ha 10 a bolela hore "e hlalosa nna ka botlalo". O ka sebedisa nomoro engwe le engwe hara 0 hoa ho 10 ho bontsha hore o wela kae sekaleng sena, o sebedisa 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, kapa 10. (Bala A-E)

	Does not describe me at all ha e hlalose nna ho hang										Describes me perfectly e hlalosa nna ka botlalo	Ha ke tsebe/ Ha de amani Ha ke tsebe/ ha e tobane
[WP13422] A. When someone does me a favor, I am willing to return it. Ha motho a nketsetsa mohao, ke a rata ho mokgotlisetsa mohao lenna	00	01	02	03	04	05	06	07	08	09	10	99
[WP13423] B. If I am treated very unjustly, I will take revenge at the first occasion, even if there is a cost to do so. Ha ke tshwerwe ha mpe, ke tla e posetsa ha ke thola fela nthla ya pele ya ho etsa jwalo.	00	01	02	03	04	05	06	07	08	09	10	99
[WP13424] C. I assume that people have only the best intentions. Ke nka hore batho ba e kemesetse tse nthle feela.	00	01	02	03	04	05	06	07	08	09	10	99



	Does not describe me at all ha e hlalose nna ho hang										Describes me perfectly e hlalosa nna ka botlalo	Ha ke tsebe/ Ha de amani Ha ke tsebe/ ha e tobane
[WP13425] D. I am good at math. Ke tseba di palo haholo	00	01	02	03	04	05	06	07	08	09	10	99
[WP13426] E. I tend to postpone tasks even if I know it would be better to do them right away. Ke tlwaetse ho behela mosebetsi morao le ha ke tseba hore ho k aba betere ho o etsa ka nako eo.	00	01	02	03	04	05	06	07	08	09	10	99

(READ:) Please imagine the following situation: You can choose between a sure payment of a particular amount of money, OR a draw, where you would have an equal chance of getting 300 ZAR or getting nothing. We will present to you five different situations. Ke kopa o nahanne ka e latelang: o ka kgetha mahare a ho amohela mopotso o mahare a tjhelete e etseng kabonnete, KAPA ho nyollo, mmo o kaba le monyetla wa ho fumana 300 ZAR kapa ho sa fumane letho.

[WP13427]

74. What would you prefer: A draw with a 50-percent chance of receiving 300 ZAR and the same 50-percent chance of receiving nothing, OR the amount of 160 ZAR as a sure payment? O ka rata eng: Nyollo e na le monyetla wa 50 persente oa ho fumana 300 ZAR le di persente tse 50 tsa ho sa fumane letho, KAPA le nani la **160 ZAR** jwalle ka mopotso o nnetefetseng.

1 50/50 chance/monyetla wa 50/50 (Skip to Q90)/(Fetela ho Q90) 2 Sure payment/Mopotso o netefetseng (Continue)/(Tswela pele) 99 (Repeat question; If "DK" or "NA" again, (DK/NA)/(Ha ke tsebe/Ha de amani)

Skip to Q105)

[WP13428]

75. Would you prefer the 50/50 chance or the amount of 80 ZAR as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng 80 ZAR jwalo ka mopotso?

(Skip to Q83)/(Fetela ho Q83) 50/50 chance/monyetla wa 50/50 2 Sure payment/Mopotso o netefetseng (Continue)/(Tswela pele) 99 (Skip to Q105)/(Fetela ho Q105) (DK/NA)/(Ha ke tsebe/Ha de amani)

[WP13429]

76. Would you prefer the 50/50 chance or the amount of 40 ZAR as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng 40 ZAR jwalo ka mopotso?

50/50 chance/monyetla wa 50/50 (Continue)/(Tswela pele) 1 2 Sure payment/Mopotso o netefetseng (Skip to Q80)/(Fetela ho Q80) 99 (DK/NA)/(Ha ke tsebe/Ha de amani) (Skip to Q105)/(Fetela ho Q105)

[WP13430]

77. Would you prefer the 50/50 chance or the amount of 60 ZAR as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng 60 ZAR jwalo ka mopotso?

1 50/50 chance/monyetla wa 50/50 (Continue)/(Tswela pele) 2 Sure payment/Mopotso o netefetseng (Skip to Q79)/(Fetela ho Q79) 99 (Skip to Q105)/(Fetela ho Q105) (DK/NA)/(Ha ke tsebe/Ha de amani)



[WP13431]

78. Would you prefer the 50/50 chance or the amount of **70 ZAR** as a sure payment?

O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **70 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to Q105)/(Fetela ho Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to Q105)/(Fetela ho Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to Q105)/(Fetela ho Q105)

[WP13432]

79. Would you prefer the 50/50 chance or the amount of **50 ZAR** as a sure payment?

O ka rata monyetla oa 50/50 kapa le nani la tihelete eleng **50 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to Q105)/(Fetela ho Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to Q105)/(Fetela ho Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to Q105)/(Fetela ho Q105)

[WP13433]

80. Would you prefer the 50/50 chance or the amount of **20 ZAR** as a sure payment?

O ka rata monyetla oa 50/50 kapa le nani la tihelete eleng **20 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Continue)/(Tswela pele)
2	Sure payment/Mopotso o netefetseng	(Skip to Q82)/(Fetela ho Q82)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to Q105)/(Fetela ho Q105)

[WP13434]

81. Would you prefer the 50/50 chance or the amount of **30 ZAR** as a sure payment?

O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **30 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to Q105)/(Fetela ho Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to Q105)/(Fetela ho Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to Q105)/(Fetela ho Q105)

[WP13435]

82. Would you prefer the 50/50 chance or the amount of **10 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **10 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13436]

83. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **120 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tihelete eleng **120 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q87)
2	Sure payment/Mopotso o netefetseng	(Continue)/(Tswela pele)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13437]

84. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **100 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **100 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q86)
2	Sure payment/Mopotso o netefetseng	(Continue)/(Tswela pele)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13438]

85. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **90 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **90 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)



IWP134391

86. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **110 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **110 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13440]

87. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **140 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **140 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Continue)/(Tswela pele)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q89)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13441]

88. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **150 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **150 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13442]

89. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **130 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **130 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13443]

90. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **240 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **240 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q98)
2	Sure payment/Mopotso o netefetseng	(Continue)/(Tswela pele)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13444]

91. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **200 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tihelete eleng **200 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q95)
2	Sure payment/Mopotso o netefetseng	(Continue)/(Tswela pele)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13445]

92. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **180 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **180 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Continue)/(Tswela pele)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q94)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13446]

93. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **190 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **190 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)



[WP13447]

94. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **170 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **170 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13448]

95. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **220 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **220 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Continue)/(Tswela pele)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q97)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13449]

96. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **230 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tihelete eleng **230 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13450]

97. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **210 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **210 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13451]

98. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **280 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng 2**80 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q102)
2	Sure payment/Mopotso o netefetseng	(Continue)/(Tswela pele)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13452]

99. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **260 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tihelete eleng **260 ZAR** iwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Continue)/(Tswela pele)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q101)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13453]

100. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **270 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **270 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13454]

101. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **250 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **250 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105/WP13458)



IWP134551

102. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **300 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **300 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q104)
2	Sure payment/Mopotso o netefetseng	(Continue)/(Tswela pele)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13456]

103. Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **290 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tjhelete eleng **290 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Skip to)/(Fetela ho)Q105)
2	Sure payment/Mopotso o netefetseng	(Skip to)/(Fetela ho)Q105)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Skip to)/(Fetela ho)Q105)

[WP13457]

Would you prefer the 50/50 chance/monyetla wa 50/50 or the amount of **310 ZAR** as a sure payment? O ka rata monyetla oa 50/50 kapa le nani la tihelete eleng **310 ZAR** jwalo ka mopotso?

1	50/50 chance/monyetla wa 50/50	(Continue)/(Tswela pele)
2	Sure payment/Mopotso o netefetseng	(Continue)/(Tswela pele)
99	(DK/NA)/(Ha ke tsebe/Ha de amani)	(Continue)/(Tswela pele)

[WP13458]

Please think about what you would do in the following situation. You are in an area you are not familiar with, and you realize that you lost your way. You ask a stranger for directions. The stranger offers to take you to your destination.

Ke kopa o nahanne hore o nne o ka etsa engtse latelang. O tolong osa e tlaelang, haoe o elelwa hore o timetse. O butsa motho o selle tsela. Motho enwa o e nehella ho ho is ammo o yang.

Helping you costs the stranger about **16 ZAR** in total. However, the stranger says he or she does not want any money from you. You have six presents with you. The cheapest present costs **4 ZAR**, the most expensive one costs **24 ZAR**. Do you give one of the presents to the stranger as a "thank you" gift?

Ho thosa wena, motho enwa o lahlehelwa ke **16 ZAR** kabotlalo. Leha ho le jwalo, motho enwa o re ha a battle tjhelete ho tswa ho wena. O nale di mpho tse sopelelng ho wena. Mpho ea theko e tlase ke **4 ZAR**, e turang ha holo ke **24 ZAR**. O fa motho enwa engwe ya dimpho tsena jwalo ka "teboho"?

(If yes, ask:) Which present do you give to the stranger? (Read 2-7) (ha e le e, botsa:) ke e feng mpho o e fang motho enwa? (Bala 2-7)

- 1 No/Che, would not give present,/Che, o keke wa mofa mpho
- 2 The present worth 4 ZAR/Mpho e na le boleng ba 4 ZAR
- The present worth 8 ZAR/Mpho e na le boleng ba 8 ZAR
- 4 The present worth 12 ZAR/Mpho e na le boleng ba 12 ZAR
- 5 The present worth **16 ZAR/***Mpho* e na le boleng ba **16 ZAR**
- The present worth **20 ZAR/**Mpho e na le boleng ba **20ZAR**
- 7 The present worth 24 ZAR/Mpho e na le boleng ba 24 ZAR
- 9 (Ha ke tsebe/Ha de amani)

[WP13459]

106. Imagine the following situation: Today you unexpectedly received **800 ZAR.** How much of this amount would you donate to a good cause? (Values between 0 and 800 are allowed)

Nahanna ka boemo bo latelang: kajeno o fumana **800 ZAR** o sa e letella, ke bo kae tjheleteng ena o ka fanang ka yona ho ba e hlokang? **(Tekano e ma bape le 0 hoa ho 800 e dumelehele)**

		ZAR/Ranta
999999999	(Ha ke tsebe/Ha de amai	ni)



(READ:)

Suppose you were given the choice between receiving a payment today or a payment in 12 months. We will now present to you five situations. The payment today is the same in each of these situations. The payment in 12 months is different in every situation. For each of these situations, we would like to know which you would choose. Please assume there is no inflation, i.e. future prices are the same as today's prices.

onne o felwe monyetla oa ho fumana mopotso kajeno kappa tefello ka kgwedi tse 12. Re tla ho ho fa di ...tse hlano. Tefello kajeno e a tshwana karollong tseana. Tefello ya kgwedi tse 12 e arohane sebakeng le sebaka. Debakeng tsena ka bong, re ka rata ho tseba hore o ka kgetha efeng. Nahanna hore ha e nyolohe. Ho bua hore, di tefello tse tlang diatshwana le tse tlang.

[WP13460]

107. Please consider the following: Would you rather receive **100 ZAR** today or **154 ZAR** in 12 months? Ke kopa o shebisise tse latelang: O ka nne wa fumana **100 ZAR** kajeno kapa **154 ZAR** kgweding tse 12?

1 Today/*Kajeno* (Skip to)/(Fetela ho)Q123)
2 In 12 months/*Kgweding tse 12* (Continue)/(Tswela pele)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Repeat question; If "DK" or "NA" again, Skip to READ BEFORE SSA1/WP7021)

[WP13461]

108. Would you rather receive 100 ZAR today or 125 ZAR in 12 months?

O ka nne oa fumana 100 ZAR kajeno kapa 125 ZAR kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)Q116)/(Fetela ho Q116)
2 In 12 months/Kgweding tse 12 (Continue)/(Tswela pele)/(Tswela pele)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

IWP134621

109. Would you rather receive **100 ZAR** today or **112 ZAR** in 12 Months?

O ka nne oa fumana **100 ZAR** kajeno kapa **112 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)Q113)/(fetela ho Q113)
2 In 12 months/Kgweding tse 12 (Continue)/(Tswela pelle)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13463]

110. Would you rather receive **100 ZAR** today or **106 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **106 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)Q112)/(Fetela ho Q112)

2 In 12 months/*Kgweding tse 12* (Continue)/(Tswela pele)/(Tswela pelle)

(Skip to)/(Estela ho)PEAD REFORE SSA1

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)

[WP13464]

111. Would you rather receive **100 ZAR** today or **103 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **103 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)



[WP13465]

112. Would you rather receive **100 ZAR** today or **109 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **109 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13466]

113. Would you rather receive **100 ZAR** today or **119 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **119 ZAR** kgweding tse 12?

1 Today/Kajeno (Continue)/(Tswela pele)/(Tswela pelle)
2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)Q115)/(Fetela ho Q115)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13467]

114. Would you rather receive **100 ZAR** today or **122 ZAR** in 12 months? O ka nne oa fumana **100 ZAR** kajeno kapa **122 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13468]

115. Would you rather receive **100 ZAR** today or **116 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **116 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PÉLE HO SSÁ1)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13469]

116.

Would you rather receive 100 ZAR today or 139 ZAR in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kappa **139 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)Q120)/(fetela ho Q120)

2 In 12 months/Kgweding tse 12 (Continue)/(Tswela pele)/(Tswela pelle)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PÉLE HO SSÁ1)

[WP13470]

117. Would you rather receive 100 ZAR today or 132 ZAR in 12 months?

O ka nne oa fumana 100 ZAR kajeno kapa 132 ZAR kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)Q119)/(fetela ho Q119)
2 In 12 months/Kgweding tse 12 (Continue)/(Tswela pele)/(Tswela pelle)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PÉLE HO SSÁ1)



[WP13471]

118. Would you rather receive **100 ZAR** today or **129 ZAR** in 12 months? O ka nne oa fumana **100 ZAR** kajeno kapa **129 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)

2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)ŘEAD BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13472]

119. Would you rather receive **100 ZAR** today or **136 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **136 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)

2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13473]

120. Would you rather receive **100 ZAR** today or **146 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **146 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)Q122)/(Fitella ho Q122)

2 In 12 months/Kgweding tse 12 (Continue)/(Tswela pele)/(Tswela pelle)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13474]

121. Would you rather receive **100 ZAR** today or **143 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **143 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13475]

122. Would you rather receive 100 ZAR today or 150 ZAR in 12 months?
O ka nne oa fumana 100 ZAR kajeno kapa 150 ZAR kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PÉLE HO SSÁ1)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13476]

123. Would you rather receive **100 ZAR** today or **185 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **185 ZAR** kgweding tse 12?

1 Today/Kajeno (Continue)/(Tswela pele)/(Tswela pelle)
2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)Q131) (Fitella ho Q131)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)



[WP13477]

124. Would you rather receive **100 ZAR** today or **202 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **202 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)Q128) (Fitella ho Q128)
2 In 12 months/Kgweding tse 12 (Continue)/(Tswela pele)/(Tswela pelle)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)

[WP13478]

125. Would you rather receive **100 ZAR** today or **193 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **193 ZAR** kgweding tse 12?

1 Today/Kajeno (Continue)/(Tswela pelle)
2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)Q127) (Fitella ho Q127)
99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)

[WP13479]

126. Would you rather receive **100 ZAR** today or **197 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **197 ZAR** kgweding tse 12?

1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)
2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)READ BEFORE SSA1)
99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)

[WP13480]

127. Would you rather receive **100 ZAR** today or **189 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **189 ZAR** kgweding tse 12?

1 Today/Kajeno
(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)
2 In 12 months/Kgweding tse 12
(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)
99 (DK/NA)/Ha ke tsebe/Ha de amani
(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)

[WP13481]

128. Would you rather receive **100 ZAR** today or **210 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **210 ZAR** kgweding tse 12?

1 Today/Kajeno (Continue)/(Tswela pele)/(Tswela pelle)
2 In 12 months/Kgweding tse 12 (Skip to)/(Fetela ho)Q130) (Fitella ho Q130)
99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)

[WP13482]

129. Would you rather receive **100 ZAR** today or **215 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **215 ZAR** kgweding tse 12?

1 Today/Kajeno
(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)
2 In 12 months/Kgweding tse 12
(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)
99 (DK/NA)/Ha ke tsebe/Ha de amani
(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)



[WP13483]

130. Would you rather receive 100 ZAR today or 206 ZAR in 12 months? O ka nne oa fumana 100 ZAR kajeno kapa 206 ZAR kgweding tse 12?

> Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

2 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho In 12 months/Kgweding tse 12

BALA PELE HO SSA1)

(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho 99 (DK/NA)/Ha ke tsebe/Ha de amani

BALA PELE HO SSA1)

[WP13484]

131. Would you rather receive 100 ZAR today or 169 ZAR in 12 months? O ka nne oa fumana 100 ZAR kajeno kapa 169 ZAR kgweding tse 12?

> Today/Kajeno (Skip to)/(Fetela ho)Q135) (Fitella ho Q135) 1

2 In 12 months/Kgweding tse 12 (Continue)/(Tswela pele)

(DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13485]

99

Would you rather receive 100 ZAR today or 161 ZAR in 12 months? 132. O ka nne oa fumana 100 ZAR kajeno kapa 161 ZAR kgweding tse 12?

> 1 Today/Kajeno (Skip to)/(Fetela ho)Q134)

2 In 12 months/Kaweding tse 12 (Continue)/(Tswela pele)/(Tswela pelle)

99 (DK/NA)/Ha ke tsebe/Ha de amani (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13486]

133. Would you rather receive 100 ZAR today or 158 ZAR in 12 months? O ka nne oa fumana 100 ZAR kajeno kapa 158 ZAR kgweding tse 12?

> 1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

> > **BALA PELE HO SSA1)**

2 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho In 12 months/Kgweding tse 12

BALA PELE HO SSA1)

(DK/NA)/Ha ke tsebe/Ha de amani 99 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

PELE HO SSA1)

[WP13487]

Would you rather receive 100 ZAR today or 165 ZAR in 12 months? 134. O ka nne oa fumana 100 ZAR kajeno kapa 165 ZAR kgweding tse 12?

> 1 Today/Kajeno (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

> > **BALA PELE HO SSA1)**

2 (Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho In 12 months/Kgweding tse 12

BALA PELE HO SSA1)

(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho 99 (DK/NA)/Ha ke tsebe/Ha de amani

BALA PELE HO SSA1)

IWP134881

Would you rather receive 100 ZAR today or 177 ZAR in 12 months? 135. O ka nne oa fumana 100 ZAR kajeno kapa 177 ZAR kgweding tse 12?

> 1 Today/Kajeno (Skip to)/(Fetela ho)Q137)/(Fitella ho Q137) 2

In 12 months/Kgweding tse 12 (Continue)/(Tswela pele)/(Tswela pelle) 99 (DK/NA)/Ha ke tsebe/Ha de amani

(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)



[WP13489]

136. Would you rather receive **100 ZAR** today or **173 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **173 ZAR** kgweding tse 12?

1 Today/Kajeno
(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)
2 In 12 months/Kgweding tse 12
(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho BALA PELE HO SSA1)
99 (DK/NA)/Ha ke tsebe/Ha de amani
(Skip to)/(Fetela ho)READ BEFORE SSA1)/(Fetela ho

BALA PELE HO SSA1)

[WP13490]

137. Would you rather receive **100 ZAR** today or **181 ZAR** in 12 months?

O ka nne oa fumana **100 ZAR** kajeno kapa **181 ZAR** kgweding tse 12?

1	Today/ <i>Kajeno</i>	(Continue)/(Tswela pele)
2	In 12 months/Kgweding tse 12	(Continue)/(Tswela pele)
99	(DK/NA)/Ha ke tsebe/Ha de amani	(Continue)/(Tswela pele)

