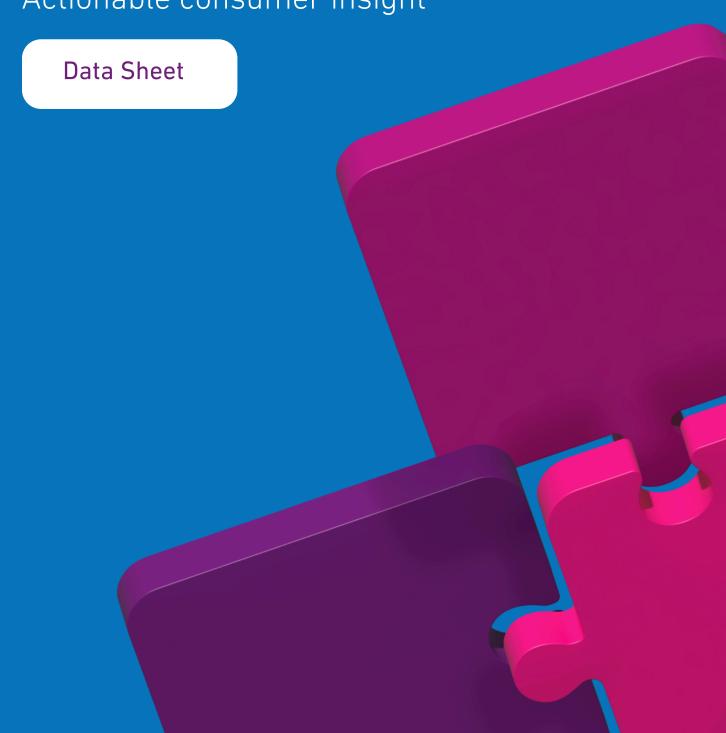


Mosaic Australia

Actionable consumer insight



Group/Type	Group/Type Name		Household (%)	Adult Population (%)
Α	High Society Australia's w in coveted ar	vealthiest households consisting of established families and older couples with large properties	7.82	8.89
	A01	Executive Living Executives with school-aged children, earning the very highest incomes and owning exclusive real estate in inner urban areas.	2.02	2.21
	A02	Urban elite The wealthiest Australians, predominantly mid-life managers and business owners with school-aged children and substantial wealth.	2.35	2.79
	A03	Exquisite estates Mid-life couples and families with teenage or adult children owning large and exclusive outer- suburban homes with high incomes.	1.99	2.39
	A04	Golden oldies Wealthy retirement-aged intellectuals, often with their own companies living on lavish properties near the water.	1.47	1.49
Г	Upscale Urb Ambitious, h	vanites ighly educated young professionals with substantial incomes, renting in the inner city.	6.41	6.11
В	B05	City Sophisticates Well educated, early mid-life families, mostly owning with some renting exclusive properties in inner-urban Sydney and Melbourne.	2.14	2.17
	B06	Millennial Thrivers High-earning millennial professionals, renting apartments in inner suburban Sydney or Melbourne.	1.95	1.9
	B07	Solo Success High-achieving, often single millennial professionals with high incomes renting apartments in inner-city locations and moving around frequently.	2.32	2.04
C	Flourishing Professional areas.	Families parents of primary school children with high incomes, owning their own homes in suburban	6.56	7.18
C	C08	Family Fortune Millennial and Gen X families with multiple children and high incomes, owning expensive homes in capital cities with strong demand for credit.	2.09	2.48
	C09	Kids and Coast Millennial and Gen X parents of young children living in outer-suburban or large, developed coastal areas, earning high incomes.	2.11	2.17
	C10	Worldly Generations Multigenerational, culturally diverse families with adult children owning premium homes in suburban areas of capital cities.	2.35	2.53

Group/Type	Group/Type	Name	Household (%)	Adult Population (%)
D	Suburban Some Well-establishment centres.	tability shed households with older children, owning expensive properties in the suburban parts of urban	6.56	7.5
	D11	Family Comfort Wealthy, mostly Gen X families with older children owning premium properties in outer suburbia.	2.05	2.53
	D12	High Flying Families Multigenerational households, often with older children, high incomes and established tenure in exclusive properties.	2.36	2.54
	D13	Regional Splendour Affluent, older middle-aged families with school-aged children or couples, owning large, valuable homes in inner-regional areas.	2.15	2.44
Е	Millennial M Financially s suburbia.	overs table millennial parents with young children, owning modest homes in up-and-coming outer	6.93	7.57
-	E14	Digital Dreamers Millennial parents with multiple young children earning high incomes, with recent mortgages on properties in high-growth areas.	2.24	2.52
	E15	Brave Beginnings Recently settled, culturally diverse millennial families with young children and high incomes, but low wealth, owning homes in high-growth areas of Melbourne and Sydney.	2.69	3.06
	E16	Smart Renters Educated, diverse millennial families with young children and above average income, renting modest apartments in suburban Sydney and Melbourne.	2	1.98
	Green & Gol		8.86	9.37
F	Established	Family Fringe Families and solo parent households with above average incomes, owning homes in the suburban fringe.	2.76	2.86
	F18	Household Hustle Mid-life families and solo parents with multiple children in regional areas, often working in trades, with low education and above average income.	1.88	1.94
	F19	Home Builders Middle-aged single parents and families, often working in blue-collar jobs and earning above average incomes, owning homes in the metro-fringe.	2.43	2.51
	F20	Diverse Dreamers Culturally diverse families and single parents with older children and average incomes, enjoying long tenures in their outer suburban homes.	1.79	2.06

Group/Type	Group/Type Name		Household (%)	Adult Population (%)
G	Bright Starts Youngest hou campuses.	suseholds, often students or fresh graduates renting share houses in urban areas near university	6.15	5.89
	G21	Young Minds Young, highly educated, multicultural home-sharers and couples with above average incomes and high credit demand renting in central Sydney.	1.53	1.52
	G22	Stylish Students Young singles and home-sharers, often studying, with low-to-average incomes and recent leases near university campuses.	1.95	1.81
	G23	Young Independents Young housemates and singles with average incomes, often students, renting outer-suburban apartments.	1.72	1.69
	G24	Thrifty Thinkers Young, primarily international students with low incomes, renting close to universities, mostly in Melbourne.	0.96	0.87
Н	Frugal Famil Young single the outer sub	parents and families with low wealth and high repayment pressure, owning or renting homes in	6.5	6.32
•	H25	New Kids On The Block Young families and solo parents with small children, living in new housing estates on the metro fringe.	2.02	1.99
	H26	Basic Necessities Young, solo parents with multiple young children and low incomes, working in blue-collar professions, living in outer-suburban housing estates.	2.48	2.28
	H27	Practical Parents Multicultural families and solo parents in blue-collar professions with multiple children, earning low incomes, with homes in the outer suburbs.	2.01	2.04
	Dream Chase Single house density subur	holds earning low-to-average incomes early in their careers, with low wealth, living in high-	5.59	4.89
	128	Smart Starters Young, well-educated career-building professionals with moderate incomes, living in capital and satellite cities.	2.04	1.89
	129	Suburban Strivers Young singles, earning average incomes and renting basic apartments in outer suburbia.	1.89	1.67
	130	Modest Millennials Well educated, single and home-sharing millennials with minimal wealth, earning low incomes.	1.66	1.33

Group/Type	Group/Type	Name	Household (%)	Adult Population (%)
J	Solo Budgets Singles and s employment.	solo parents with low incomes and heavy financial strain, often unemployed or in low-skilled	9.22	8.14
	J31	Honest Living Low-skilled workers earning below-average incomes and living in outer-suburban neighbourhoods.	1.96	1.82
	J32	Resolute Regionals Low-income, blue-collar singles and single parents, living in regional areas.	2.01	1.77
	J33	Suburban Resilience Young singles and solo parents living in the outer suburbs of Sydney and Melbourne, either unemployed or engaged in manual labour, many earning very low incomes.	1.54	1.38
	J34	Country Courage Singles and solo parents, renting in regional and rural towns, working in blue-collar jobs with many experiencing financial hardship.	2.07	1.75
	J35	Small Town Challenge Single parents and home sharers employed in low-skilled jobs living in established regional or rural towns.	1.64	1.43

K		ers orkers with below-average incomes, and retirees with low wealth, living in larger remote rural towns across Australia.	9.04	8.54
	K36	Mining Money Young couples and families living and working in remote towns and mining communities, working in trades or mining and earning substantial incomes.	1.29	1.3
	K37	Humble Homes Blue-collar households earning below-average incomes, living in large regional, and in some cases, remote towns.	2.17	2.11
	K38	Rural Independents Home sharers and singles with low incomes, working in low-skill or entry-level jobs and renting in rural NSW and QLD.	1.72	1.59
	K39	The Sticks Labourers and retirees, largely Australian born, with limited education and low incomes, living in modest properties in rural towns.	1.92	1.66
	K40	Rural Retirees Retirees with minimal wealth, sometimes farmers, living in modest homes in small rural and remote towns.	1.95	1.88

Group/Type	Group/Type N	Name	Household (%)	Adult Population (%)
L	Land of Plent Older middle- regional towr	-aged couples or families, earning average to high incomes, owning large residences in rural or	6.74	7.22
	L41	Secure Estates Mature and majority Australian-born families, with school-aged children, earning high incomes and living on large blocks of land in regional areas.	1.78	1.99
	L42	Contented Acres Older couples with average incomes and high wealth, sometimes working in the agriculture industry, owning vast land, 10 to 40 km away from the nearest town.	1.85	1.99
	L43	Thriving Farmers Rural farming couples and home sharers, with modest incomes and high levels of wealth, owning large properties and acreages in very remote areas for the long term.	1.73	1.85
	L44	Rural Boomers Blue-collar and farming baby boomers living in regional areas, earning below-average incomes with high mortgage pressure.	1.37	1.39

М

Blissful Retirement Comfortable older couples and retirees owning properties with strong retirement funds.		7.84	7.73
M45	Comfortable Couples Inner-regional older couples, with average incomes, owning properties with little mortgage pressure.	2.48	2.52
M46	Coastal Comfort Comfortable, older middle-aged couples, some with adult children at home, living mortgage-free in high-value properties.	1.76	1.77
M47	Suburban Sunshine Australian born, retired couples and singles with modest incomes and average wealth, owning homes in metro-fringe and coastal areas.	1.85	1.76
M48	Coastal Retirees Retired couples and singles with high wealth, owning high-value coastal properties in scenic areas.	1.74	1.68

Ν

Timless Traditions The oldest of all Groups, mostly singles with minimal incomes and wealth, living in units, retirement villages and social housing.			4.67
N49	Retired Resilience Elderly retired singles, owning modest homes in regional and sometimes coastal areas.	1.34	1.12
N50	Regional Assist Single baby boomers living in regional and rural locations, some in social housing and needing support with everyday activities.	1.52	1.24
N51	Senior Solos The oldest singles with lowest incomes, owning basic apartments or living in retirement villages across various locations, requiring daily assistance.	1.81	1.43
N52	Budget Boomers Baby boomer singles and home sharers living in social housing, often unemployed or with very limited incomes.	1.11	0.88

Grand Index Category & Topic List

Mosaic Groups/Types are applied to over 5,500 variables providing comprehensive insight into consumers' lifestyle, attitudes, values and behaviours.

All descriptive variables are available for interpretation and analysis in the Mosaic Portal and Mosaic Grand Index.

A category and topic breakdown is outlined on the following pages.



Who we are

Age

Ancestry

Average Number of Adults in Household

Children Ever Born

Count of all children in family

Country of Birth

Education - Age finished full-time education

Education - Attending Status

Education - Current formal education

Education - Currently Attending

Education - Degree subject obtained

Education - Field of Study

Education - Highest Education Level

Education - Qualifications Completed

Education - Schooling Completed

Employment - Employee/self-employed

Employment - General shift hours

Employment - Household or family member working overseas

Employment - Industry

Employment - Job function

Employment - Management level

Employment - Public sector industry

Employment - Self employed type

Employment - Self-employed type

Limptoyinent - Sett-employed t

Employment - Status

Employment - Who is responsible for choosing work hours

Employment - Work industry (short list)

Employment - Work sector (public/private)

Employment - Working status

Employment Status - Detailed

Employment Status - Rate (%)

Family Blending

Family Composition

Government Assistance

Grandchildren - Age

Head of Household Age

Hours Worked

Household Composition

Indigenous Population

Industry of Employment

Main Language Spoken at Home

Marital Status

Occupation

Overseas - Born Language Proficiency

Pets - Number owned

Pets - Owned in household

Presence of Children (0-5 yrs) - Proportion

Presence of Children (6-12 yrs) - Proportion

Presence of Children (13-17 yrs) - Proportion

Presence of Young Adults (18-24 yrs) - Proportion

Religion

Sex

Status in employment

Total Residents at Address

Unpaid Childcare

Unpaid Domestic Work

Voluntary work for an organisation or group

Year of Arrival in Australia

Where we live

Distance to Coast - Average (km)

Distance to Main Road - Average (km)

Distance to Major Airport (1M+ Passengers/yr) - Average (km)

Distance to Major City Centre - Average (km)

Distance to Military Base - Average (km)

Distance to Minor Airport - Average (km)

Distance to National Park - Average (km)

Distance to Railway Line - Average (km)

Distance to State Capital - Average (km)

Distance to Urban Centre (1,000+HH) - Average (km)

Estimated Property Value

Estimated Property Value - Average (\$)

Floor Area

Floor Area - Median (m2)

Length of Residence

Length of Residence - Average (Years)

Number Bathrooms

Number Bathrooms - Average (No. of Rooms)

Number Bedrooms

Number Bedrooms - Average (No. of Rooms)

Number Parking Spaces

Number Parking Spaces - Average (No. of Spaces)

Property - Access to a private or communal garden

Property - House Tenure

Property Tenure

Property Type

Remoteness

Residential Density

SEIFA Economic Resources

SEIFA Education and Occupation

SEIFA Socioeconomic Advantage and Disadvantage

SEIFA Socioeconomic Disadvantage

States and Territories

Our Finances

Affluence level

Attitude towards present income

Credit Demand - Credit Card

Credit Demand - Mortgage

Credit Demand - Overall

Credit Demand - Personal Loan

Credit Risk Insight

Debt - Sources

Household financial situation - Change since last month

Household financial situation - Expected change in 12 months

Household monthly disposable income

Insurance - Health insurance type owned

Insurance - Insurance policies intent to purchase - Next 12 months

Insurance - Insurance policies intent to switch - Next 12 months

Insurance - Other policies currently owned (individually or jointly)

Insurance - Overall products owned

Insurance - Policies currently owned

Insurance - Policies currently owned (individually or jointly)

Insurance - Renewal - Switching active/inactive

Insurance - Switching - Research sources

Investments & Retirement - Collectible items ever purchased as an investment

Investments & Retirement - Collectibles planned to purchase as an investment - Next 12 months

Investments & Retirement - Consolidation of superannuation account

Investments & Retirement - Cryptocurrency usage - Reason

Investments & Retirement - Houses - Future planning - Next 12 months

Investments & Retirement - How much saved for retirement

Investments & Retirement - Investment News Source

Investments & Retirement - Investment objective

Investments & Retirement - Investment products aware of

Investment & Retirement - Investment products owned

Investments & Retirement - Investment products propensity - Next 12 months

Investments & Retirement - Investment proportion of pre-tax income

Investments & Retirement - Investment Responsibility

Investments & Retirement - Reasons for investing

Investments & Retirement - Reasons for not investing

Investments & Retirement - Total savings amount

Investments & Retirement - Type of Investor

Investments & Retirement - Type of pension provision owned

Level of Financial Knowledge

Likelihood financial actions - Next 12 months

Money management priority

Mortgage Repayment

Mortgage Repayment - Affordability Indicator

Mortgage Repayment - Median (\$)

Mortgages - Financing future purchase

Mortgages - Mortage lenders - First contact

Mortgages - Mortgage actions - Last 12 months

Mortgages - Mortgage activity intent - Next 12 months

Mortgages - Type of interest rate

Mortgages - Type of mortgage

Mortgages - When latest mortgage arranged

Our Finances

Payments & Money Transfer - Frequency of transferring money overseas

Property - New home purchase intention

Property - Search style

Property - Sell home intention

Property - Type of home to purchase

Property - Types owned

Rent Payment

Rent Payment - Affordability Indicator

Rent Payment - Median (\$)

Retail Banking - Bank account features

Retail Banking - Bank account type

Retail Banking - Buy Now Pay Later (BNPL) - Usage Frequency

Retail Banking - Card number held - Atm/debit card

Retail Banking - Card number held - Credit card

Retail Banking - Card number held - Debit card

Retail Banking - Card number held - Other card

Retail Banking - Card type - Owned

Retail Banking - Cash - Usage Frequency

Retail Banking - Checking accounts - Consideration - Next 12 months

Retail Banking - Credit cards outstanding balance - Last 12 months

Retail Banking - Cryptocurrency - Usage Frequency

Retail Banking - Current Account Type - Other Banks

Retail Banking - Debt pay off - Main active card

Retail Banking - Digital/Mobile wallet - Usage Frequency

Retail Banking - Frequency of credit/charge cards use - ATM card

Retail Banking - Frequency of credit/charge cards use - Charge card

Retail Banking - Frequency of credit/charge cards use - Credit card

Retail Banking - Frequency of credit/charge cards use - Debit card

Retail Banking - Gift cards - Usage Frequency

Retail Banking - Number of active credit cards

Retail Banking - Number of credit cards

Retail Banking - Number of credit/charge cards held

Retail Banking - Number of pre-paid cards

Retail Banking - Number store cards held

Retail Banking - Outstanding balance - All credit/charge cards

Retail Banking - Payment type used

Retail Banking - Paypal - Usage Frequency

Retail Banking - Smartphone banking frequency

Saving purposes

Wealth

Weekly Household Income - Median (\$)

Weekly Household Income (Annual)

Weekly Personal Income - Median (\$)

Weekly Personal Income (Annual)

What we do

Air Travel - Airline Choice Company Policy

Air Travel - Domestic business airtrips - Last 12 months

Air Travel - Domestic holiday/leisure airtrips - Last 12 months

Air Travel - Future Airline Travel - Next 12 months

Air Travel - International business airtrips - Last 12 months

Air Travel - International holiday/leisure airtrips - Last 12 months

Air Travel - Type - Next 6 months

Fitness & Wellness - Frequency of visiting the gym

Fitness & Wellness - Reasons for having a gym membership

Fitness & Wellness - Type of gym membership

Fitness & Wellness - Ways I keep track of my fitness and diet

Fitness & Wellness - Ways of working out on your own

Fitness & Wellness - Worked out - Last month

Gaming - Devices Ever Used

Gaming - Devices Owned

Gaming - Devices Used Monthly

Gaming - Genres Ever Played

Hobbies & Interests - Free time activities

Hobbies & Interests - General Interests

Hobbies & Interests - Hobbies

Hobbies & Interests - Type of book reader

Life Events - Last 12 months

Life Events - Next 12 months

Sports - Attend an in-person sporting event/league competition - Next 3 months

Sports - Barriers to Attending Live Sport

Sports - Consumption Preference

Sports - Favourite Sport

Sports - Frequency of Attending Live Sport

Sports - General Interest

Sports - Hours Spent Watching - Weekly

Sports - Likelihood to travel to a sporting event - Next 12 months

Sports - Likelihood to watch a sporting event/league competition in

person - Next 3 months

Sports - Media Consumption

Sports - Reason Attend Live Sport

Sports - Sports Played - Last 12 Months

Travel - Activities ever done for leisure or business

Travel - Amount of short break taken - Last 12 months

Travel - Business or leisure traveler - Last 12 months

Travel - Business trip - Activities - Last 12 months

Travel - Business trips by car - Frequency

Travel - Cash taken on the most recent holiday abroad

Travel - Holiday - Favourite types

Travel - Holiday - Most recent total spend per person - Last 12 months

Travel - Holiday - Type of accommodation stay

Travel - Holiday type - Next 12 months

Travel - Holidays taken - Last 12 months

Travel - Holidays taken abroad - Last 12 months

Travel - Holidays taken in home country - Last 12 months

Travel - Hotel stay - Duration - Last 12 months

Travel - Hotel stay - Times - Last 12 months

Travel - Hotel stay for business - Duration - Last 12 months

Travel - Hotel stay for leisure/holidays - Duration - Last 12 months

Travel - Leisure Activities - Last 12 Months

Travel - Leisure Trips - Companion(s) - Last 12 months

Travel - Leisure trips by car - Frequency

Travel - Likelihood to book a flight - Next 12 months

Travel - Likelihood to purchase travel & leisure products - Next 12 months

What we do

Travel - Likelihood to rent a vehicle for any purpose - Next 6 months

Travel - Likelihood to stay in paid accommodation - Next 6 months

Travel - Methods for booking accommodation

Travel - Payment methods abroad

Travel - Reasons for choosing most recent holiday destination

Travel - Reasons to stay in a hotel

Travel - Rideshare - Frequency

Travel - Rideshare - Likelihood to use - Next 3 months

Travel - Rideshare - Reasons for using

Travel - Rideshare - Satisfaction factors

Travel - Time per week for any purpose

Travel - Total work/study commute time

Travel - Transport modes used - Last 12 months

Travel - Travel abroad for business - Last 12 months

Travel - Work/study commute by car frequency

Travel to Work (Method)

Our Opinions

Advertising

Cars & Motoring

Domestic Utilities & Appliances

Finance

Food & Drink

Health & Beauty

Internet Activities & Behaviour

Internet Activities & Behaviours

Leisure & Entertainment

Lifestyle

Media

Retail

Technology & Devices

Travel

What we purchase & use

Cars & Motoring - Car 1 - Purchased new or used

Cars & Motoring - Car 2 - Purchased new or used

Cars & Motoring - Car 2 - Type owned

Cars & Motoring - Car 3 - Purchased new or used

Cars & Motoring - Car 3 - Type owned

Cars & Motoring - Car intent - Next 12 months

Cars & Motoring - Car maintenance done personally

Cars & Motoring - Car purchase intent - Next 12 months

Cars & Motoring - Car purchase intent - Type

Cars & Motoring - Car usage - Frequency

Cars & Motoring - Distance driven - Last 12 months

Cars & Motoring - Driving license held

Cars & Motoring - Expected car spend

Cars & Motoring - Frequency of changing tyres

Cars & Motoring - Likelihood to purchase a Car or Motorcycle - Next 12

Cars & Motoring - New car - Feature options

Cars & Motoring - Number of cars or trucks owned

Cars & Motoring - Number of cars owned

Cars & Motoring - Number of vehicles leased

Cars & Motoring - Reasons for purchase - Electric engine

Cars & Motoring - Reasons for purchase - Hybrid engine

Cars & Motoring - Reasons not to purchase - Electric engine

Cars & Motoring - Reasons not to purchase - Hybrid engine

Cars & Motoring - Type of vehicle future purchase - Engine type

Cars & Motoring - Type of vehicle owned - Engine type

Cars & Motoring - Tyre purchase factors

Cars & Motoring - Valid Australian driving license held

Cars & Motoring - Vehicle type owned

Cars & Motoring - Winter and Summer Tyres Switched

Charities - Amount donated - Last 3 months

Charities - Causes donated to - Last 3 months

Charities - Donation frequency

Cinema & Movies - Amount spent on films - Last 3 months - At cinema on/after release date

Cinema & Movies - Amount spent on films - Last 3 months - At cinema prior to release date

Cinema & Movies - Amount spent on films - Last 3 months - Blu-ray

Cinema & Movies - Amount spent on films - Last 3 months - DVD

Cinema & Movies - Amount spent on films - Last 3 months - Pay-to-view or streaming/downloading

Cinema & Movies - Amount spent on films - Last 3 months - Via paid TV

Cinema & Movies - Amount spent on films - Last 3 months - Via subscription streaming

Cinema & Movies - Amount spent on movie - Last 3 months - On TV Channel with a fee

Cinema & Movies - Amount spent on movie - Last 3 months - Via Free TV Channels without subsription

Clothing and Footwear - Accessories spend - Last 3 months

Clothing and Footwear - Clothes bought - Last 3 months

Clothing and Footwear - Clothing spend - Last 3 months

Clothing and Footwear - Devices used to purchase - Last 12 months

Clothing and Footwear - Purchase journey

Clothing and Footwear - Purchase motivation

Clothing and Footwear - Shoes bought - Last 3 months

What we purchase & use

Clothing and Footwear - Shoes spend - Last 3 months

Clothing and Footwear - Shopper type

Clothing and Footwear - Underwear/nightwear spend - Last 3 months

Consumer Electronics - Consideration when purchasing

headphones/earphones - Next 12 months

Consumer Electronics - Device access - Computers & portables

Consumer Electronics - Device ownership - Computers & portables

Consumer Electronics - Device ownership - Home entertainment

Consumer Electronics - Device purchase intention - Computers & portables - Next 12 months

Consumer Electronics - Early adopter of technology

Consumer Electronics - Expected headphones/earphone spend

Consumer Electronics - Headphones - Future purchase - Next 12 months

Consumer Electronics - Headphones/earphones - Ownership

Consumer Electronics - Headphones/earphones - Type

Consumer Electronics - Likelihood to purchase Electrical Goods - Next 12 months

Consumer Electronics - Number of computers - Personal

Consumer Electronics - PVR - Number in household

Consumer Electronics - TV - Main screen size

Consumer Electronics - TV - Number in household

Consumer Electronics - TV - Types in household

Consumer Electronics - TV features (main)

Consumer Electronics - TV viewing - Devices used

Domestic Appliances - Future purchase intent - Next 12 months

Domestic Appliances - Items bought - Last 12 months

Domestic Appliances - Purchase factors

Eating Habits - Cooking from scratch frequency

Eating Habits - Eating habits description

Eating Habits - Factors encouraging a vegan/vegetarian diet

Eating Habits - Food attitudes - Importance

Eating Habits - Food bought - Last month

Eating Habits - Frequency of consuming bakery goods

Eating Habits - Frequency of consuming chilled processed meat and seafood

Eating Habits - Frequency of consuming chilled ready meals

Eating Habits - Frequency of consuming dessert

Eating Habits - Frequency of consuming fresh meat

Eating Habits - Frequency of consuming party food

Eating Habits - Frequency of consuming pastries

Eating Habits - Frequency of consuming veg/vegan products

Eating Habits - Likelihood of becoming completely vegan - Next 12 months

Eating Habits - Likelihood of becoming completely vegetarian - Next 12 months

Eating Habits - Product label taken into consideration

Eating Out - Breakfast - Frequency eaten out

Eating Out - Brunch - Frequency eaten out

Eating Out - Dinner - Frequency eaten out

Eating Out - Frequency

Eating Out - Frequency - Casual dining - Last month

Eating Out - Frequency - Eating fast food

Eating Out - Frequency - Family style restaurant - Last month

Eating Out - Frequency - Fast casual - Last month

Eating Out - Frequency - Fine dining - Last month

What we purchase & use

Eating Out - Frequency - Late night

Eating Out - Frequency - Lunch

Eating Out - Likelihood to eat at a Restaurant/Café - Next 30 days

Energy - Factors in selecting energy provider

Energy - Reason for switching energy service - Next 12 months

Energy - Supplier - Ever changed

Energy - Type of energy supply

Energy - Yearly energy spending

Food & Drink - Coffee capsules - Purchase frequency

Food & Drink - Coffee Drinking Frequency

Food & Drink - Coffee Drinking Location

Food & Drink - Coffee pod - Purchase frequency

Food & Drink - Coffee types drunk

Food & Drink - Food consider buying already frozen

Food & Drink - Frequency of consuming frozen food

Food & Drink - Frequency of consuming frozen meat

Food & Drink - Frequency of consuming frozen processed meat and

Food & Drink - Frequency of consuming frozen ready meals

Food & Drink - Frequency of consuming frozen vegetables

Food & Drink - Frequency of consuming pre-packaged food

Food & Drink - Fridge and freezer type owned

Food & Drink - Frozen food - Purchasing intention compared to 12 months ago

Food & Drink - Frozen food frequency - Per week

Food & Drink - Likelihood to purchase packaged food products - Next 30 days

Food & Drink - Monthly spending on chilled foods

Food & Drink - Monthly spending on frozen foods

Food & Drink - Non-alcoholic beverage consumption - Next 30 days

Food & Drink - Reasons of purchasing frozen or chilled food

Food & Drink - Tea types drunk

Food & Drink - Types of coffee bought - Last 3 months

Food Delivery - Favourite cuisine

Food Delivery - Frequency

Food Delivery - Likelihood to order from a food delivery service - Next $30~\mathrm{days}$

Food Delivery - Mealtime service

Food Delivery - Purchase factors

Food Delivery - Reasons for not using

Food Delivery - Reasons for using

Gaming - Device Used

Gaming - Games Purchased - Last 6 Months

Gifts - Category of goods purchased

Gifts - Factors influencing gifts buying

Gifts - Occasions to buy

Gifts - Persons for whom you buy

Gifts - Spending on gifts

Health & Beauty - Choosing a make-up or personal care brand - Motivation

Health & Beauty - Choosing a make-up or personal care brand - Primary motivation

Health & Beauty - Frequency of shaving

Health & Beauty - Likelihood to purchase personal care products - Next 3 months

Health & Beauty - Type of beauty goods bought - Last 12 months

What we purchase & use

High Street Fashion - Clothes/Accessories retailers used - Last 3 months

Internet - Likelihood to purchase products/services from a Telecom/Internet/Pay TV company - Next 12 months

Mobile Phone - App types used

Mobile Phone - Apps downloaded - Smartphone

Mobile Phone - Daily activities done on your mobile phone

Mobile Phone - New mobile handset propensity

Mobile Phone - Operating system

Mobile Phone - Type

Mobile Phone - Type of phone contract/billtype

Music & Podcasts - Music formats purchased - Last 30 days

Online Shopping - Baby products

Online Shopping - Bed and bath (e.g. sheets, pillows, towels, etc.)

Online Shopping - Books (in any format: print, audio, electronic)

Online Shopping - Clothes and shoes

Online Shopping - Computers (including laptops and tablets) or computer accessories

Online Shopping - DIY products

Online Shopping - Financial products

Online Shopping - Food/groceries

Online Shopping - Furniture (e.g. armchairs, sofas, bed frames, etc.)

Online Shopping - Health and beauty products

Online Shopping - Holiday/travel

Online Shopping - Homeware or soft furnishings (e.g. curtains, cushions, plates, etc.)

Online Shopping - I generally prefer to buy things online rather than in stores

Online Shopping - I get more enjoyment from reading magazines online than in print

Online Shopping - I prefer to read news content online than in printed newspapers

Online Shopping - Jewelry

Online Shopping - Kitchen and home appliances (e.g. washing machines, fridges, dishwashers, etc.)

Online Shopping - Luggage

Online Shopping - Mattresses

Online Shopping - Mobile/cell phone or mobile/cell phone accessories

Online Shopping - Music or Movies

Online Shopping - Sports equipment

Online Shopping - Toys or games (e.g. board games, video games, etc.)

Online Shopping - TVs

Online Shopping - Wearable technology (e.g. smart watches, fitness trackers, etc.)

Pets - Monthly spend

Price Comparison Website - Ever used

Price Comparison Website - Following Action

Price Comparison Website - Type of product

Restaurant - Type visit frequency (dine-in, takeaway, delivery) - More than 1 year ago

Restaurant - Type visit frequency (dine-in, takeaway, delivery) - More than 6 months to 1 year ago

Restaurant - Type visit frequency (dine-in, takeaway, delivery) - Never

Restaurant - Type visit frequency (dine-in, takeaway, delivery) - Past 2-3 months

Restaurant - Type visit frequency (dine-in, takeaway, delivery) - Past 4-6 months

What we purchase & use

Restaurant - Type visit frequency (dine-in, takeaway, delivery) - Past month

Restaurant - Type visit frequency (dine-in, takeaway, delivery) - Past week

Retail - Categories of products bought - Last 3 months

Retail - Categories of products purchased - Last 12 months

Retail - Discounts used - Last 6 months

Retail - Homeware - Purchase journey

Retail - Homeware - Purchase motivation

Retail - Homeware/soft furnishing purchased - Last 12 months

Retail - Jewellery purchased - Last 12 months

Retail - Likelihood to purchase from a Retailer - Next 3 months

Retail - Luxury goods - Likelihood to purchase luxury goods - Next 12 months

Retail - Luxury goods

Retail - Luxury goods - Amount spent - Last 12 months

Retail - Luxury goods - Owned

Retail - Luxury goods - Product bought - Last 12 months

Retail - Luxury goods - Reasons to buy - Last 12 months

Retail - Purchase intent - Next 12 months

Retail - Second hand stores purchased from - Last 12 months

Services Ever Used

Smart Home - Concerns have about smart appliances

Smart Home - Smart Appliances awareness

Smart Home - Smart features aware of

Smart Home - Smart home appliances consideration - Next 6 months

Smart Home - Smart home appliances ownership

Smart Home - Smart home security cameras, sensors or alarms currently in household

Smart Home - Smart light system currently in household

Smart Home - Smart voice-controlled speaker currently in household

Smart Home - Voice controlled apps

Supermarket - Choosing a supermarket - Motivation

Supermarket - Purchase frequency

Supermarket - Weekly spend

Takeaway - Average monthly spend

Takeaway - Eating takeaway frequency

Takeaway - Factors in purchasing food delivery or take away

Vehicles in Household

Media and Advertising

Advertising - Advertising liked

Advertising - Channels that grab attention

Advertising - Main channel that grabs attention

Advertising - Non-traditional - Engaged with

Advertising - Retail Communication - Led to purchase

Advertising - Retail Communication - Type Noticed

Cinema & Movies - Favourite Film Genres

Cinema & Movies - Methods Used to Watch Movies

Cinema & Movies - Watch Films in Cinema Frequency - After Release

Cinema & Movies - Watch Films in Cinema Frequency - Before Release Date

Cinema & Movies - Watch Films on BluRay - Frequency

Cinema & Movies - Watch Films on DVD - Frequency

Cinema & Movies - Watch films on free TV Channel - Frequency

Cinema & Movies - Watch films on paid TV services - Frequency

Cinema & Movies - Watch films on pay to own/view - Frequency

Cinema & Movies - Watch films via free streaming - Frequency

Cinema & Movies - Watch films via subscription service - Frequency

Digital Assistant - Frequency of use

Digital Assistant - Likelihood to use - Next 12 months

Digital Assistant - Used For

E-Commerce - Monthly purchase frequency - Last 6 months

Events - Preferences

Events - Reasons for Not Attending

Gaming - Video Game Consumption Per Week

Internet - Access Frequency

Internet - Access Location

Internet - Activities

Internet - AdBlocker/AntiTracking Software - Used

Internet - Browsing Frequency Per Week - Exclude work

Internet - Home Connection Type

Internet - Provider other services supplied

Magazines - Types Read - In Print

Magazines - Types Read - Online

Music - Consumption Method - Last 6 months

Music - Favourite Genres

Music - Interest Level

Music - Listening Frequency

Newspapers - Consumption Per Week

Newspapers - Sections Read

00H - Action Taken After Seeing Advertisment

00H - Frequency Seen - Ads on outside of taxis

OOH - Frequency seen - Ads on outside of trucks

00H - Frequency Seen - Billboards on side of road

00H - Frequency Seen - Digital Phoneboxes

00H - Frequency Seen - Large Digital Screens at Sports Events

00H - Frequency Seen - Large digital screens on side of road

00H - Frequency Seen - Posters/digital screens in airports

00H - Frequency Seen - Posters/Digital Screens in cinema foyers

00H - Frequency Seen - Posters/digital screens in shopping centres

00H - Frequency Seen - Posters/Digital screens inside Trains

00H - Frequency Seen - Posters/digital screens on public

transportation

00H - Frequency Seen - Posters/digitalscreens outside petrol station

Media and Advertising

00H - Frequency Seen - Posters/digital screens outside shopping centres

00H - Frequency Seen - Posters/digitalscreens outside petrol station

00H - Frequency Seen - Posters/digital screens outside shopping

00H - Frequency Seen - Posters/screens in railway station

00H - Frequency Seen - Small digital posters on the high street

00H - Frequency Seen - Small posters on the high street

00H - Posters/screens on bus stops/shelters

Podcast - Genre listened to

Radio - Activity While Listening

Radio - Consumption - Hours Per Week

Radio - Genres listened to

Radio - Listening location

Radio - Time period listened to - Live broadcast radio

Radio - Time period listened to - Stream broadcast radio

Social Media - Genres Followed

Social Media - Type of content shared

Social Media - Video content - Frequency

Social Media - Video content - Recency

Source of news - General

Source of news - Last 30 days

Source of news - Main

Television - Genres watched

Television - Location of watching Live TV

Television - Location of watching Streaming/On-Demand TV

Television - Networks Watched - Last 30 Days

Television - Preferred method of watching

Television - Stream Live TV on other device - Frequency

Television - Watch on Computer - Frequency per week

Television - Watch on Games Console - Frequency per week

Television - Watch on Smartphone - Frequency per week

Television - Watch on Tablet - Frequency per week

Television - Watch on TV Device - Frequency per week

Television - Watch On-Demand - Frequency

Television - Watch TV Regularly

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