

# Justin KH Lam

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[LinkedIn](#) | [Portfolio](#) | [Github](#)

## TECHNICAL SKILLS

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**Working Knowledge:** JavaScript, TypeScript, React, Redux, Next.js, Node.JS, Express, SQL, MySQL, HTML5, CSS3, SASS, TailwindCSS, JWT, GIT

**Exposed To:** Ruby on Rails, EJS, NoSQL, MongoDB, jQuery, Bootstrap, Jest, Mocha, Chai, Sanity, Linux

## EDUCATION

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**Lighthouse Labs** 2022  
Diploma - Full-Stack Web Development Toronto, ON

**University of Toronto** 2013  
Honours B.A - Sociology & Criminology Toronto, ON

## PROJECTS

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### Digital-Living | [GitHub](#)

- Intuitive app catering to remotely employed users with full CRUD functionality and insightful UX.
- Private data protection with using JWT authentication & timed auto logout
- Scalable codebase using reusable React components and React-Quill with structured SASS for styling
- Technical Stack: JavaScript, React, Express, Node.JS, MySQL, JWT, SASS

### PomoPets | [GitHub](#)

- Pomodoro productivity timer with an animated pet companion and graphs tracking user statistics
- Frontend built with React and SASS was utilized for styling. Additional libraries used for statistics display
- Backend created with Express using cookies to track login and bcrypt for password encryption
- Technical Stack: JavaScript, React, Express, Node.JS, SQL, Prisma

## EXPERIENCE

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**Freelance Software Development** 2023–Present  
Full-stack Software Developer

- Increased online customer intake by 30% by building a responsive & appealing app using Javascript and React.
- Strong communication skills to isolate client problems & customer needs, resulting in robust user stories
- Active ongoing maintenance and detail oriented support to ensure clients' web solutions are always up-to-date and focus on long term solutions to handle workload

**Intact Financial Corporation** 2023–Present  
Insurance Broker, Sales

- Developed basis for long-term sources of clients as a licensed Insurance Broker in a high volume environment
- Conducted comprehensive fact-finding calls with clients to accurately determine their coverage needs, identifying gaps in their present coverage and long-term goals and recommended tailored solutions
- Exercised responsive and timely follow-up to customer inquiries to finalize and increase the sale of solutions

**LCBO - Corporate** 2018-2020  
Business to Business Service Representative

- Managed a portfolio of 30 agency representatives through the consignment program's lifecycle
- Negotiated with agency representatives to develop and implement a customized plan for the removal of overdue stock, resulting in increased efficiency and profitability for the consignment program