

Brian Campero

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EDUCATION

University of Miami

Coding Boot Camp

Relevant Coursework: HTML, CSS, JavaScript, React, GitHub, Git

Coral Gables, FL (Remote)

September 2023-April 2023

Lynn University

Investment Management

Relevant Coursework: Accounting, International Business, Investment Portfolio, Public Speaking, Introduction to Computer Science

Boca Raton, FL

August 2014 – July 2017

PROFESSIONAL EXPERIENCE

Century Metals and Supplies, Inc.

Inside Sales Representative

Miami Gardens, FL

August 2020 – Present

- Established retail division to accommodate the demands of small business owners who purchase on an as-needed basis and establish long-term accounts by anticipating their orders and recommending accessories.
- Manage 30 plus clients' accounts daily consisting of over a quarter of a million dollars in monthly sales.
- Train sales representatives on product knowledge and implement marketing strategies to educate potential clients on intended use of materials.

Staff Accountant

July 2018 – August 2020

- Supervised client billing to vendors and streamlined payment process, ensuring accuracy by comparing purchase orders to invoices, and conducting bank/credit card reconciliations of 1,000+ transactions.
- Maintained and updated accounting records and client files to warrant compliance with the rules and regulations of the annual audits conducted by the International Organization for Standardization.
- Reviewed accounts receivable and prepared monthly billing invoices for accounts with past due balances and followed up with clients to secure payment or initiate a payment plan.

Corporate Procurement Assistant Director

January 2017 – July 2018

- Researched current and future market prices of materials to provide senior management with timely and reliable information, which led to maximizing our profits and foreshadowing the market trends.
- Analyzed daily inventory reports, consulted with sales personnel to evaluate internal needs, and negotiated with international vendors to make purchase orders and maintain optimal supply levels.
- Created a weekly schedule for the production plant to increase the inventory quantities of standard sizes and delegated work orders to the warehouse department to decrease production lead time by 50%.

INVOLVEMENT

Tri-County Animal Rescue

Animal Shelter Volunteer

Boca Raton, FL

January 2015

- Directed team of 25 volunteers in various public outreach and fundraising efforts to raise donations for the adoption fees of 10 dogs, resulting in an increase contribution of \$500 in comparison to the prior year.
- Conducted behavior assessments of adoptable animals to create online profiles and provided placement recommendations to optimize the chances of senior animals' relocation to a safe and permanent home.

SKILLS & INTERESTS

Languages: Native Spanish Speaker, Intermediate Italian Speaker

Technical Skills and Certifications: Proficient in Microsoft Office

Activities: Volunteer Soccer Coach

Interests: Crossfit, Soccer, Basketball