and emotional connection. I'm eager to contribute to a purpose-led company—ideally within the luxury fashion industry, but open to other opportunities where I can add value.

Chilean, 28 years old (1996)

Contact info



+39 344 550 3451



benjamincruzinfante@gmail.com



Milano, Italy

Languages

Spanish

Native

English Fluent

Italian

Fluent

Skills

- Communication in local and international environments
- Autonomy and Organization
- · Creativity and Visual Direction
- Budget Management

Key knowledges

- Programming: Python, SQL, Machine Learning Clustering, Big and Smart Data
- **BI**: Looker, Tableau, Automated queries and Pivot Tables
- Analysis: Micro and Macro economics, Applied Econometrics and Finance
- Advance Proficiency in Office Package (PPT, Word, Excel)

Education

Economics

Universidad de Chile | March 2015- April 2020

MSc Business Analytics and Data Science

Politecnico di Milano | October 2024 - November 2025

Experience

Founder (Freelancer)

Rakau Chile (R) | January 2015 - Now

- 2.000+ garments made in Chile
- 86 trees planted
- 30+ collaborations with chilean and international artists
- **4 products lines** launched: clothes, jewelry, art in paper and audiovisual music capsules
- Two markets opened: Chile and Argentina



youtube.com/@rakauchile



instagram.com/rakau_cl

Regional CRM Sr Analyst

Pedidos Ya (Delivery Hero) | January 2023 - December 2023

- Coordination between regional team and 15 local markets across Latin America
- **CRM strategy** for Fintech products: credits offering and incentivizing the use of online payment methods
- Design and execution of multi-channels campaigns using Braze and Twilio: In-app and Push notifications, Mail, SMS, Whatsapp
- Development and analysis of A/B Testing
- Project Manager of a Visa collaboration project for 9 countries

Regional Loyalty Sr Analyst

Pedidos Ya (Delivery Hero) | April 2022 - December 2022

- Led the roll out of the Loyalty program in Chile, Argentina and Perú
- Drove +1.600% increase in users adoption and +1.400% in volume orders within the program
- Created the go-to-market playbook
- Coordinated cross-functional teams, local and regional, including UX, Product, Sales, Marketing and C-Level stakeholders

