



To whom it may concern,

As Ambassador of the Chilean Mission to the OECD, it is my pleasure to provide this letter of recommendation for Benjamin Cruz. He worked with us during April and June of 2021, in a project of characterization of Chilean indigenous people for building a framework for developing public policies. This allowed us to start designing work, together with the OECD, whose result will be to obtain strategies so that these communities can have a better economic integration with regional development.

Benjamin did a lot of research on a subject in which he did not have much previous knowledge, and I think he gave the best of himself. Although it was a work for a short period, he did it with passion, understanding how relevant it could be to improve the quality of life of an important sector of the Chilean population, and achieved a result that I consider was better than expected, tackling this issue from multiple perspectives.

A couple of Benjamin's characteristics that caught my attention positively was his meticulousness in preparing his report, taking care that no detail was left out, and his ability to quickly understand what was required, achieving a result of great quality. In addition, he showed leadership skills by calling on unrelated participants to get input and feedback from them.

I attest Benjamin's capacity, both as a professional and individual, and I'm confident that he will be outstand in his futures student and work challenges.

Felipe Morandé Lavín Ambassador Permanent Representative to the OECD fmorande@minrel.gob.cl



To whom it may concern,

As Undersecretary of Labour in the Chilean Ministry of Labour and Social Prevision, it is an honour to provide this letter of recommendation for Benjamín Cruz Infante.

He worked with us on two differents periods:

- Innitially, he was part of the <u>Studies Division of Undersecretary</u>, between November 2019 and April 2020, where he was in charge of: the compliance and results of law in benefit of workers with disabilities in a national level, elaborating a result bulletin and reporting monthly figures. Furthermore, he helped us developing the law of "Short Working Time" in the context of social massive manifestations and the beginning of the pandemic. Additionally, he was part of the team that had direct communication with OECD and he generated monthly reports of the national labour market situation.
- ii) Finally, between June 2021 and March 2022, he returned to the Ministery as Data and Statistics Analyst for <u>Social Dialogue Department</u>. Here, he was in charge of the following tasks: control and planning complying with legal deadlines, the creation and analysis of a historical database about the projects of the department. Also, he managed a national public tendering with a budget of \$160.000 USD for courses in benefit of micro and small entrepeneurs. Additionally, he reported the results of the Department to anothers Ministries.

Some of Benjamin's attributes that stood out to me are his willingness to face challenges and his ability to give solutions with responsability and creativity. He is open minded, and curious to learn about other people's point of views. He has a sense of responsability regarding public labour, that motivates the environment he works in.

I attest Benjamin's capacity, both as a professional and an individual, and I am confident that he will excel as a student and future professional challenges.

Fernando Arab Verdugo Undersecretary of Labour

Ministery of Labour and Social Prevision farab@mintrab.gob.cl





To whom it may concern,

I am writing to highly recommend Benjamin for his exemplary performance as a CRM Sr Analyst within our Fintech projects operating across Latin America. Benjamin has consistently demonstrated exceptional skills and dedication in his role, contributing significantly to our success in various areas.

Benjamin has played a pivotal role in professionalizing our communication strategy, bringing a strategic approach that has elevated our outreach efforts. His keen insights and innovative thinking have led to the establishment of new channels for engaging with users, effectively broadening our reach and impact across the region.

One of Benjamin's notable strengths lies in his ability to deliver precise and concise reporting on key insights. His meticulous approach to data analysis has provided invaluable guidance for decision-making and strategy formulation within our organization.

Furthermore, Benjamin exhibits outstanding interpersonal skills, allowing him to effectively collaborate and interact with various stakeholders within the company. His capacity to navigate and engage with different teams has facilitated seamless coordination and alignment across departments. Benjamin's autonomy and eagerness to learn have been truly commendable. He consistently demonstrates a proactive approach to his work and exhibits a strong desire to expand his knowledge and skill set.

In addition to his contributions in communication and analytics, Benjamin has delivered exceptional results in sales performance. Throughout 2023, he achieved an average monthly sales figure exceeding 1 million euros, underscoring his remarkable talent and commitment to driving business success.

In conclusion, Benjamin has been an invaluable asset to our team, consistently exceeding expectations and making significant contributions to our company's growth and success. I have no hesitation in recommending him for any future endeavors and am confident that he will continue to excel in his career.

Eduardo Ignacio Conde Fintech Business Development & Strategy Director PedidosYa Personal Mail: eiconde@live.com.ar