

Assessment Tools

I regularly use behavioral and motivational assessment tools, such as the **Behavioral Style DISC Profile** and **Workplace Motivators Profile**, in my work. They're based on much research, long experience and best practices. Read more and try them for yourself.

Learn something valuable about yourself and learn to adapt your behavior to be more effective with the people that are important in your life, whether personal or professional. DISC is easy to learn, easy to understand, and with over 30 years of proven reliability and over 40 million users, DISC is an instrument that you can trust.

The **DISC Behavioral Assessment** will allow you to:

- 1. Know yourself.
- 2. Quickly recognize the behavioral style of others.
- 3. Adapt and blend your style for greater, more effective communication and relationships!
- Some people are forceful, direct, and results-oriented
- Some people are optimistic, fun, and talkative
- Some people are steady, patient, and relaxed
- Some people are precise, accurate, and detail-oriented.

A person who understands people and is able to adapt their natural behavior to serve the needs of others is in great demand. **DISC** is the universal language of observable human behavior. Just watching people and understanding the distinctions of DISC will allow you to communicate more effectively and will increase the number of people that are delighted to be around you. Having your profile done and learning the **DISC** language, you will:

- Know yourself and your strengths
- Control yourself when appropriate
- Know others
- Appeal to other's basic needs
- Resolve and prevent conflict

If you are ready to have your profile done, contact us.

The DISC Success Insights – Motivators Assessment

This profile helps to tell us WHY we do things. A review of an individual's experiences, references, education and training help to tell us WHAT they can do. Behavioral assessments help to tell us HOW a person behaves and how they will get things done. The Motivators report measures the prominence of six basic interests or values to them.

Values help to initiate one's behavior and are often not readily observed. This report is designed to help illuminate your motivators and help you to become clear about the unique strengths of these motivators to you and to those that you interact with.

Which of the following do you value most? Which least?

How do your values impact your behavior and are your values being fulfilled? Are you driven by the desire for:

- Knowledge?
- Money?
- Form and Harmony?
- Power?
- Order?

And how will these values impact your ability to get what you want? Can they hinder you? Doing a values profile will provide you with an understanding of "what makes you tick" and how to make really great use of that knowledge.

"In order to understand our relationships with people, we must first understand ourselves."
- Bill J. Bonnstetter, TTI International, Ltd.

"I am dedicated to improving the quality of my own life and the lives of all those I touch. These profiles are appropriate, practical, usable, and affordable. They are designed to help people be more productive and self-directed in their personal and professional lives. I have been using them since 1992 and am delighted with the knowledge, skills and wisdom I am able to provide my clients with their use."

- Alexandra Marcovitch, Certified Behavioral Analyst

If you are ready to have profiles done for you or someone you care about, contact us now.

Contact Us by phone or email if you would like to discuss Assessments for yourself personally or for someone you love.

Our **Power Bytes™** have been specifically designed to support you in the amazing and exciting discovery of yourself. If you're ready to take your life to the next step, click on Power Bytes™ and you will receive useful information, inspiring stories, and creative ideas monthly. You will receive updates on upcoming events, Teleconferences, as well as special discounts on recommended publications and live events in your area.

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