

Employees Get Easy Access to SAP from Tablets and Smart Phones

appsFreedom™
SUCCESS
STORY



The portability of the mobile device meets the power of SAP

INDUSTRY REVENUE OPERATIONS SOLUTION

Industrial equipment manufacturing
Approx. \$528 million
Approx. 70 dealerships and 200 locations across U.S.
appsFreedom™ workflow for tablets and smart phones

THE CHALLENGE

For nearly 40 years, the company has built a history of quality and service excellence as one of the leading lift truck suppliers in the United States. The organization relies on SAP to manage almost 70 authorized dealers and nearly 200 dealership locations scattered across the country.

But with the accelerating pace of business, new competitors in the market and the increasing demands on customer response time, employees needed an innovative way to stay as productive away from the office as they were while in the office.

The goal was to empower employees with the ability to access SAP from tablet and smart phone devices that were already being used in the field, or soon planned for deployment, to speed the management of workflow processes and keep business moving forward.



www.sealinnotech.com/appsFreedom

THE SOLUTION

SEAL Innotech designed and deployed its **appsFreedom™** workflow inbox solution for the Samsung Galaxy tablets, and for the iPhone and Android smart phone operating systems.

The workflow inbox solution is seamlessly integrated to the company's on-premise SAP system, and provides users fast, real-time access to purchase requisitions, invoices, credit/debit memos, returns, travel expenses and requests, and more. Employees now have an app icon on their device home screens to log into SAP and manage such activities while on the go.



Deployed in just weeks, appsFreedom™ delivers easy access to SAP on tablets and smart phones devices. Now employees have the freedom to easily manage workflow tasks on the road to speed the pace of business and improve response time.



THE BUSINESS BENEFITS

Business Process Optimization

The mobile apps give employees the ability to access SAP while on the road, helping to speed workflow processes while improving customer service and response times. Ultimately, process efficiencies get passed down the entire value chain.

Better User Experience

Users no longer have to wait to get back to the office to use a network-connected desktop computer in order to access the system and manage tasks. They also no longer need to navigate the complex SAP user interface, helping to reduce training and support costs.

Fast, Measurable ROI

The solution was designed and deployed in weeks with apps for several mobile platforms. Fully integrated into SAP for real-time, bi-directional access, the solution's rapid deployment produced fast ROI and will offer low maintenance costs ongoing.



Contact us to schedule a demo today or to learn more about our free pilot programs and appsFreedom Solutions for Sales, Procurement, Workflow and Analytics.



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