

Department	Highest_degree_level	Stage	Applicants	Conversion Rate
Sales	Bachelors	New Application	923	NA
Sales	Bachelors	Phone Screen	153	16.58%
Sales	Bachelors	In-House Interview	134	87.58%
Sales	Bachelors	Offer Sent	16	11.94%
Sales	Bachelors	Offer Accepted	9	56.25%
Sales	Masters	New Application	231	NA
Sales	Masters	Phone Screen	63	27.27%
Sales	Masters	In-House Interview	60	95.24%
Sales	Masters	Offer Sent	8	13.33%
Sales	Masters	Offer Accepted	3	37.50%
Sales	PhD	New Application	82	NA
Sales	PhD	Phone Screen	19	23.17%
Sales	PhD	In-House Interview	13	68.42%
Sales	PhD	Offer Sent	1	7.69%
Sales	PhD	Offer Accepted	1	100.00%