## **Administrator**



AGE:24

NAME: Priya sharma

LOCATION: Sai nagar, Pune

OCCUPATION: IT Manager

FAMILY: single

BIO

+Professional Background: Experienced in service management and user support. +Tech Proficiency: Skilled in office software and user management tools.

#### Goals

- +System Efficiency: Maintain smooth application performance with minimal downtime.
- +User Management: Oversee the creation, modification, and deactivation of user account
- +Quickly resolve technical issues reported by users or detected through system monitoring.

#### Personality

Judging Perceiving

Preferred Channels

Traditional Ads

Social Media

Email

#### Frustrations

- +User Profile Management: Difficulty handling incorrect or incomplete profiles.
- +Service Listings Maintenance: Time-consuming updates and changes to service listings.
- +Transaction Processing Errors

#### Motivations

Growth



Social



#### Pain Points

- +Complex Verification: Cumbersome user verification process.
- +Inconsistent Service Quality: Difficulty maintaining accurate service listings.

#### SERVICE PROVIDER: PLUMBER



#### Goals

- +Secure Consistent job opportunity to stabilize the income
- +Recieve timely Payment for Service
- +Expand his customer and Skill set

#### Personality

Introvert

Email

Extrovert

### AGE: 24

BIO

LOCATION: Hinjawadi ,Pune

OCCUPATION: Freelancer Plumber

FAMILY STATUS: Single

- +Aims to expand his client base and stabilize his income.
- +Aspires to establish his own small plumbing firm in the future.

#### Preferred Channels

Social Media
Referral

#### Frustrations

- +Stress and Cancellation Disrupts schedule and finances.
- +Payment Delays :Increase financial stress and disrupt cash flow.

#### Motivations

Fear D

#### Growth



#### Pain Points

- +Inconstient and unpredictable Income.
- +Challenge in finding new customer Regularly.
- Low Market ratePressure to accept lower fees due to competition.
- +Irregular Working Hours Unpredictable hours disrupt work-life balance.

#### HOUSE OWNER



AGE: 35

NAME: SARA JOSHI

LOCATION: Hinjawadi ,Pune

OCCUPATION: Teacher

FAMILY STATUS: married, have

two children

#### two children

#### BIO

- + Seeks to grow his customer network for steady work.
- +Wants Desire Income Stability: Wants more consistent income for better financial management.

#### Goals

- +Keep the house clean and organize
- +Reduce stress and save the time, manage all household services
- +Find reliable and trustworthy service provider

#### nality

/ert Extrovert

## Preferred Channels

# Referral Email

#### Frustrations

- +Inadequate -Follow up :Poor follow-up impacts overall satisfaction.
- +Hidden Cost :Unexpected pricing causes frustration and mistrust.

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#### Motivations

Fear

#### Pain Points

- +Difficult in finding and getting reliable service provider
- +concern about safety and and having unfamiliar people in her house.
- +get rid of inconsistent service quality

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