



Classifying opinions on Reproductive Rights

Business Problem - Advertising by Planned Parenthood

- Identify groups that are more likely to support legal abortion
- Develop classification model to predict a whether a given person would support legal abortion
- Formulate a strategy for optimal advertising

The Data

Source:

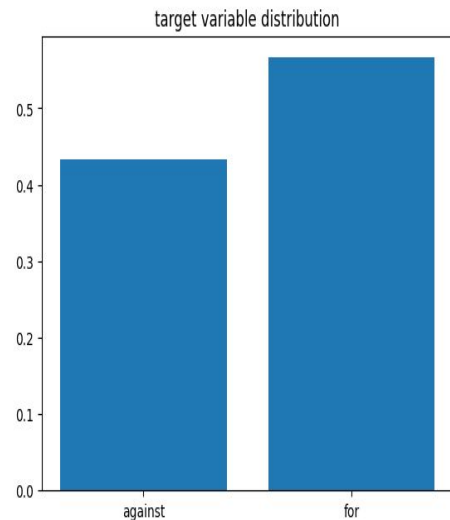
GSS by NORC at Uchicago

“The most rigorous, widely used data on the attitudes, opinions, and behaviors of the American public”

- The NORC website

About the dataset

- Results from **survey** conducted in **2018**
- More than 2000 respondents
- Random sampling
- Responses to **23 select questions** were examined





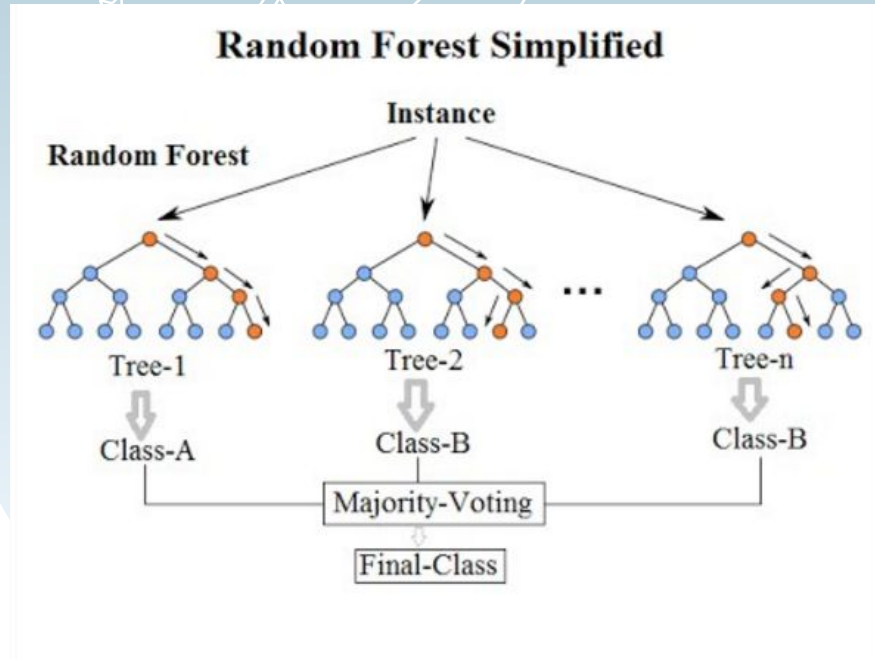
Methods

- Experimented with **4 different classifiers**
- Modified input information to **highlight outliers**
- Evaluated performance by testing model on **unseen data**

Final model: **Random Forests Classifier**

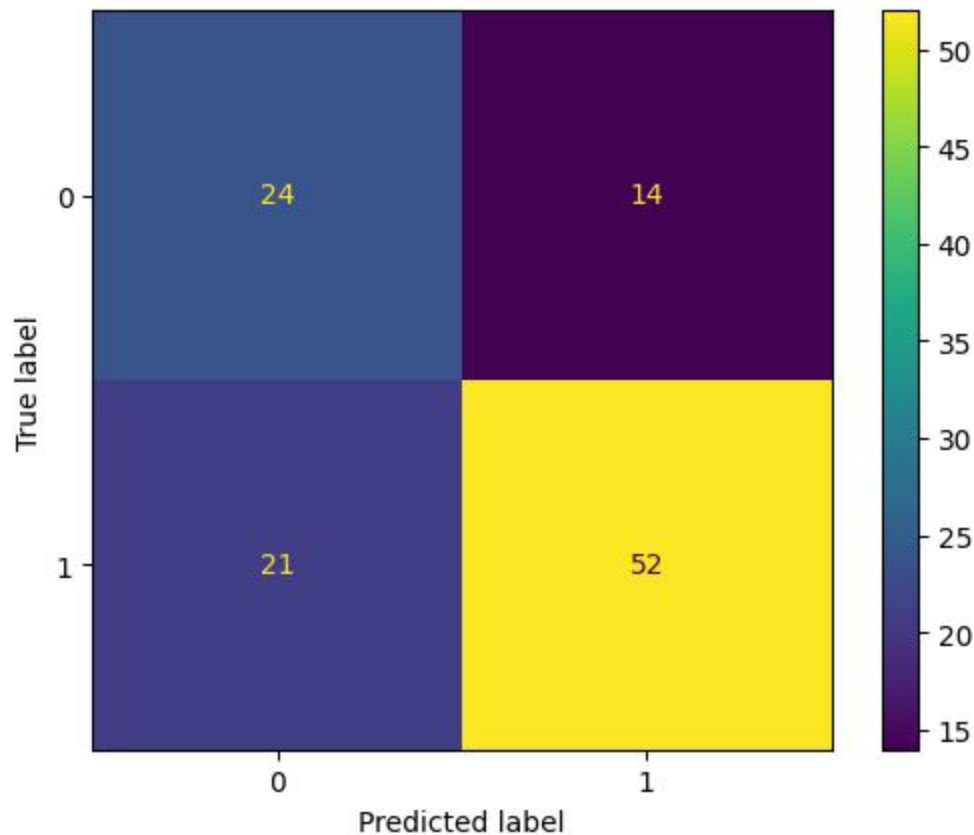
About the Random Forest Classifier

- **Combines** predictions from multiple **independent models**
- Each model determines **optimal ways to categorize data**

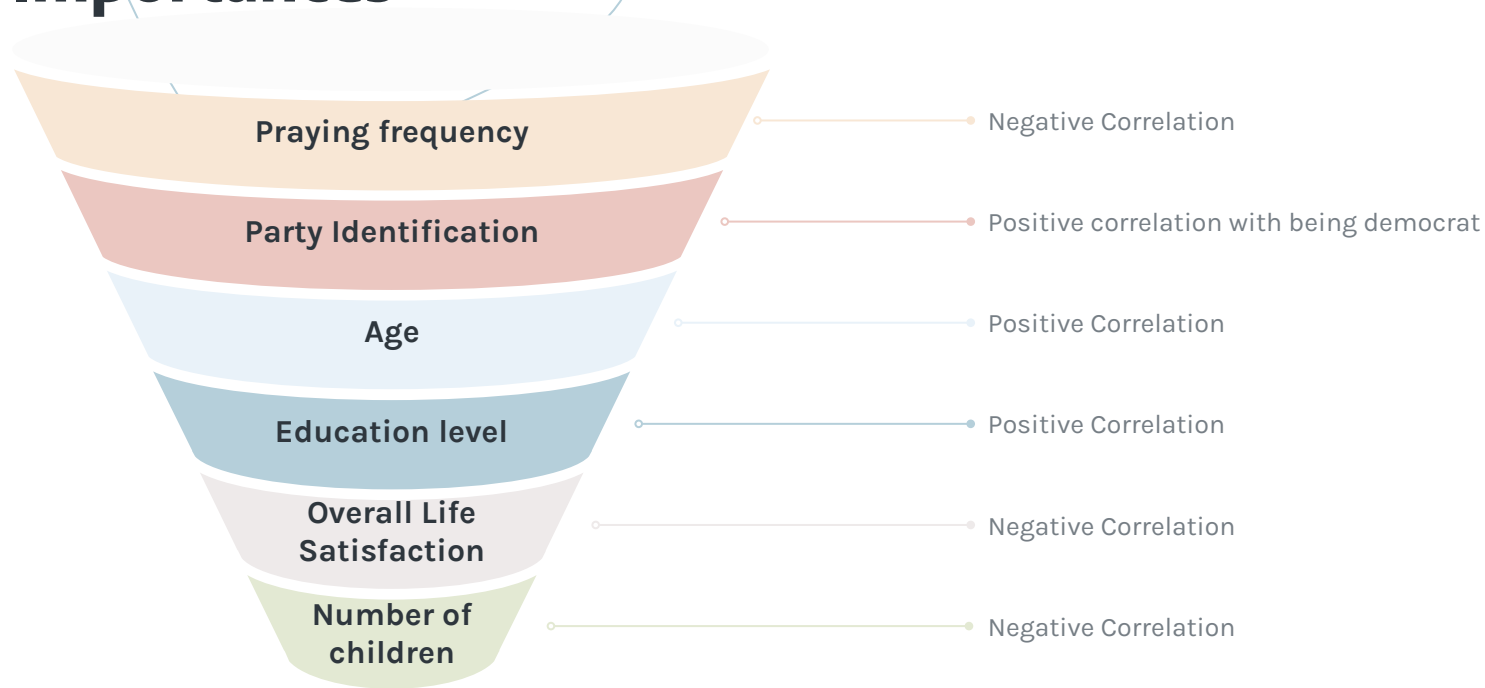


Results- 71% of supportive persons captured

Classification results of final model



Feature Importances



Recommendations

Avoid targeting very religious groups

Eg. Southwest regions of the US

Pray

Age

Look for people who are more mature

Eg. Facebook over Instagram

Look for people who are highly educated

Eg. College towns

Educ

Party ID

Look for people identifying as democrats

Eg. urban cities with a diverse population

→ Can also use model to weed out prospective customers directly



Thanks!

Any questions?

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