Renovations and House Value

How to renovate to increase house value

Overview

Objective: Find out how home renovations influence market price of the house

Steps:

- Analyse data
- Discover correlations
- Three most influential characteristics
- Provide recommendations

Business Problem

Question: What can homeowners do to increase the value of their houses for selling?

- What are some reliable predictors of house price?
- To what extent do these factors influence the price?
- What are things homeowners can feasibly do to improve their house value?

Data

Housing data from King County

- 20000+ data points
- 9 variables

Characteristics subject to analysis include:

- Building grade
- Building condition
- Living area
- waterfront
- Number of rooms (bedrooms & bathrooms)

Methods

Multi-variable Linear Regression

- Defines linear relationship
- Identifies the **individual contributions** to the price
- Tells us how the price **increases on average** as the variables increases

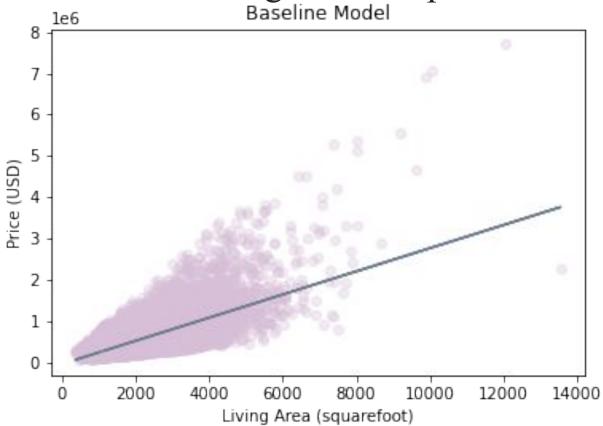
Strategy:

- Compare different ways to model and use the best-performing one

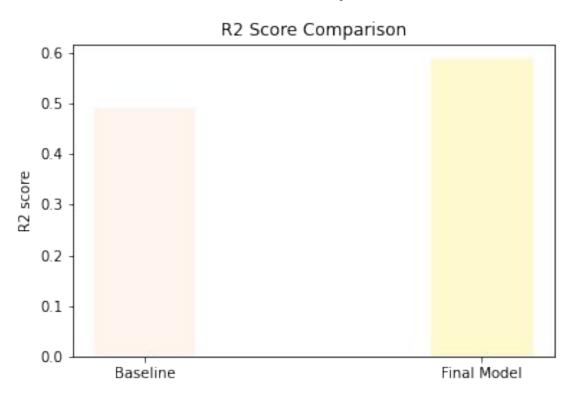
Metric:

- R-squared value (measures how accurately the model predicts the real data values)

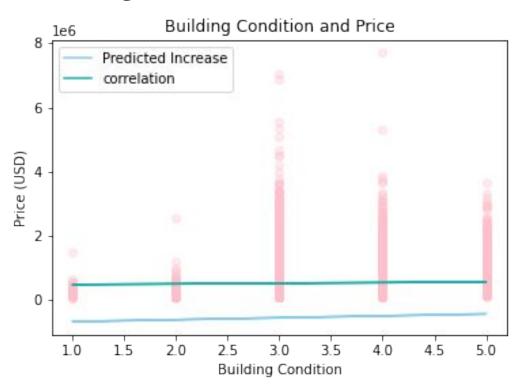
Correlation between living area and price Baseline Model



Results: Final model better by ~10%

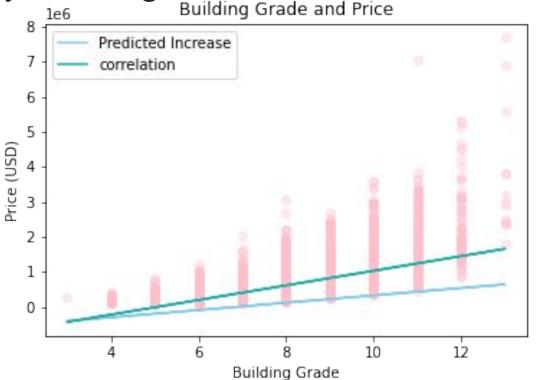


For every unit increase in building condition (scaled 1-5), the price increases by an average of 59472.8 dollars

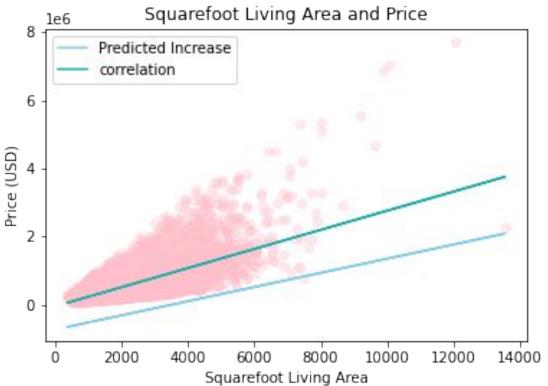


For every unit increase in building grade (scaled 1-12), the price increases by an average of 106323.2 dollars

Building Grade and Price



For every squarefoot increase in living area, the price increases by an average of 208.3 dollars.



Recommendations

1. improve building condition

- **maintenance** of the house
- increase the **life expectancy**

2. improve building grade

- architecture/ design of the house, both interior and exterior.
- **aesthetic** of the architecture
- quality of the material

3. increase living area

- the area of the house excluding the walls.
- removing walls
- adding extra rooms.

Caveats and Next Steps

- There are **outliers** that cannot be fully explained
- Look into **other variables** for yielding more accurate predictions

Thank You!

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