

$$+ \backslash X Q \quad -JLHQ R Q$$

3RXU .LP ~~ML~~ÂPTXL WUDYDLOODLW \$R~~R~~P~~V~~HWG~~L~~DX~~U~~OB~~H~~T~~S~~RXW~~V~~HU  
GH~~V~~OW FH MRXU pWDLW ~~POH~~ ~~S~~LOW~~V~~ F~~R~~~~Q~~~~Q~~FG~~H~~X\$XLV ORQJWHPSV 7F  
FRPPHQFp OH P~~L~~W~~L~~D~~F~~FR~~P~~SD~~T~~Q~~P~~ DGD~~P~~Hx<sup>a</sup> GH~~I~~QOD~~P~~~~I~~~~D~~~~J~~~~O~~~~N~~~~T~~ ~~X~~  
OLJQH GH WUDPZD\ YLVLEOHPPHQW SRXU HQW~~I~~~~V~~~~H~~~~L~~~~W~~~~Q~~~~H~~~~E~~~~R~~~~O~~~~H~~ jF  
~~Q~~LQWpULHXU GHV UHPS~~D~~~~H~~~~U~~~~S~~~~R~~~~L~~~~U~~ ~~G~~~~V~~~~K~~~~I~~~~V~~~~W~~~~R~~~~K~~~~S~~~~V~~ ~~E~~~~R~~~~O~~~~G~~~~L~~~~H~~~~Q~~~~W~~~~V~~ LO pWDL  
GH~~P~~~~D~~~~O~~UrW GX WUDP ODQ~~o~~DQW GHV UHJDUGV SUHVTXH VXSSOLD  
GHVFHQGDLW )LQDOHPPHQW XQ K~~R~~~~P~~~~D~~~~C~~~~H~~~~V~~ Y~~G~~~~R~~~~X~~~~W~~~~J~~~~H~~~~O~~~~X~~ ~~E~~~~R~~~~O~~~~G~~~~L~~~~H~~~~Q~~~~W~~~~D~~~~O~~  
GHPDQGD GH OH FRQGXLUH<Ã30Ã>F~~R~~~~O~~~~V~~~~H~~~~L~~~~R~~~~P~~~~D~~~~J~~~~E~~~~R~~~~O~~~~G~~~~L~~~~H~~~~Q~~~~W~~~~D~~ DYHF MRLH

6D IHPPH WRXVVDLW GHSXLV SOXV G1XQ PRLV &RPPH LOV Q1D  
PrPH SDV GH TXRL SUPSDUHU XQ JUXDX GH PLOOHW LO Q1pWD  
SDV TXHVWLRQ GH PpGLFDPHQW 7HFKQLTXHPHQW LO DXUDLW  
GpEURXLOOHU SRXU DFKHWHU XQH RX GHX[ GRVUHPHQWLW LO pV  
FRQYDLQFX TX1XQH IRLND1W1RQ1XQH PDODGLH j FRXSV GH  
UHPqGHV F1F0QH1SUHQG JRW HW UHYLHQW VDQV FHV VH 6XLYD  
SULQFLSH SHUVRQQH1QD1DLWHMD PDLV HPPHQpH FKH] OH PpGHF  
ELHQ 1LXO LJQRUDLW WRXW GH VD PDODGLH1LU0GpVR1UDLW  
FRXFKpH j SODW GRV LQFDSDEOH GH VH WRXUQHU LO pWDLW  
HPSLUDLW /H PDO V1pWDLW DJJUDYp XQH GLJDLQH GH MRXUV



©x&RPELHQjONDXTX GH 1DPGDHPXQx"x<sup>a</sup>

&¶pWDLQW GRXWH XQ SHQVLRQQDLUH TXL UHQWUDLW FKH] OXL  
SUPYRLU GH SOJWPDLV FHOVW MH OD SOXLH HW VHV EDJDJHV LO  
IDLUH 3XLV LO DYDLW YX .LP FRXUDQW VRXVpDVSHVWFKDX  
G¶XQ KDELW RFFLGHQWDO pOLPp

©x7X YHX[ DOOHU j OD JDUH GH 1DPGDHPXQx"x<sup>a</sup>

.LP KpVLWD XQ LQVLWDQWIDLW LKODLW ORQJ WUDMHW VRXV OD  
pWDLQWpMj VDWL¶ODDWGLW FHDJQp OH PDWLQWDLVR SOXDW VGXQV  
VHQWLPHQW GH FUDLQWH GHYDQW WDQW GH FKDQFH VRXGDLQ  
VD IHPPH FHDJQDG O¶DYDLWLQSSHOß O¶DYHVPJH GpFKDUQp  
¶HX[ FRPPH GHUQLHU UHIOHW<sup>2</sup>G¶YDLW JHQDQGHVXFSOHLQW

©x1H VRUV S¶XDXMRXVHGj OD PDLVRQ MH VXLV WURS PDO

\$YDHVOH PXUPXUp OD UHVSLUDWLRQ UkSHXVH 6DQV \ SURWHU

©x%RQ VDAQ IHPPH WX GpOLUHVx" 6L MH UHVWH Oj TXL YD Q

,O DYDLW ERQGL SRXU SDUWLU PDLV HOOH DYDLW DJLWp IDLE  
EUDV FRPPH SRXU OH UHWHQLU

©1H SDUV S¶X UHYLHQV YLWH VL WX GRV \ DOOHU

(OOH O¶DYDLW DSSHO p¶XQH YRL[ pWUDQJOpH WDQGLV TX¶LO

¬ SUPVHQW HQWHQGDAQW O¶pOqYH OXL GHPDQGHU G¶DOOHU M

.LP UHYLW HQ SHQVpH OHV PDLQV WUHPEODQWHV GH VD IHPPH  
¶HX[ SOHLQV GH ODUPHV

©\$ORUV FRPELHQ SRXU DOOHU j OD JDUH GpSPWpDQYHXQ

SUHVVP -HWDQW X¶LFRDXW VLUXHU GH SRXVWH LO

PDUPRQQD

©-H FURLV¶¶X \ D XQ WUDLQ SRXU ,QFKHRQ j RQ]H KHxUHv SXL

DXWUH YHUV¶PLGL

©8Q ZRQ FLQTXD¶LWHYRXV SO¶vW

/HV PRWV OXL pFKDSSqUHQW DYDAQW PrPH TX¶¶LO UKpDOLVH /XL

VXUSULV GH OD VRPPH pOHYpH G¶¶SORVQDLW ,O \ DYDLW VL

ORQJWHPSV TX¶LO Q¶DYDLW SDV GHPDQGp DXWDQW G¶XQ FRX

O¶LGpH GH JDJQHU XQH VRPPH SDUHLOOH HQ RXEOLD DXVVLW