

8Q MRXU GH FKDQFH
+\\XQ -LQ JHRQ

/H FLHO pWDLW VRPEUH HW FRXYHUW FRPPH V¶LO DOODLW QH
LQVWDQW j O¶DXWUH ODLV DX OLHX GH QHLJH F¶HVV XQH ILC
IURLGH TXL WRPEDLW VDQV UHokFKH SURMHWDQW VHV JRXWV
JHOpHV VXU OH VRO

3RXU .LP &KÂP ML TXL WUDYDLOODLW FRPPH WLUHXU GH SRXV
OH TXDUWLHU GH OD 3RUWH GH O¶(VW FH MRXU pWDLW OH SO
TX¶LO DLW FRQQX GHSXLV ORQJWHPSV 7RXW DYDLW FRPPHQF
ORUVTX¶LO DFFRPSWUDODP HOD PDLVRQ G¶HQ IDFH MXVTX¶j C
OLJQH GH WUDPZD\\ YLVLEOHPHQW SRXU HQWUHU HQ YLOOH F
WHFKQLTXHPHQW F¶pWDLW HQFRUH j O¶LQWpULHXU GHV UHPS
GDQV O¶HVSRLU GH WURXYHU G¶DXWUHV FOLHQWV LO pWDLW
O¶DUUrW GX WUDP ODQoDQW GHV UHJDUGV SUHVTXH VXSSOLD
SDVVDJHU TXL HQ GHVFHQGDLW)LQDOHPHQW XQ KRPPH YrWX
O¶RFFLGHQWDOH ² VDQV GRXWH XQ HQVHLJQDQW ² OXL GHPDQ
FRQGXLUH j O¶pFROH 7RÂDZDQHW .LP DFFHSDW DYHF MRLH

/'>%>1%'65*16*' @ *21'=75'/%'35*0- 5*'(275=*'*6'(-147%
185^%%'7-233*3-5 ÷*)':25/1¶863840*6347%(275)*1¶%5>*16B'h/25=^'47
)*)-:.' @ *21'27'3%5+2-=')*'(-14' @ *21'6-16%-*16')%1='=
816-02)26/-326ü3 ÷6/7=08%6-160% ÷8('(%'3286¶,70*(6*5¶7%'8-255>*))'*8-1
&21'¶%5(360%-627386%65712)*'= *2//*2¶127-37*>)&z7+E'3275'=%
A/00*67%)3-37)¶71'02-¶8%0016-'/=278*16'0 0*'3¶66')*'472-'
8*00*634762)*'0)-(0*8*(1470*67%663÷) 827/5325%65712)*7)2-04' 66
+*50*0*16¶7(2*1¶221-64747747*'0%/%) -*'ü'(273=')*'5*0)*=^'(*
A7-8%16'(*'3¶5%18(%36"0* 5-021-1=8/*¶10-23666)(-6%8%B-0%) * (-1^'=
85) -204/2, *ü3%)21(28)*'÷62557' 66(/54'(%'0353'0%¶¶ 66%58'7')-4)*

MRXUV SOXV W{W DSUqV TX¶HOOH HXW PDQJp GX PLOOHW PDC
DYDLW FDXVp XQH VpYqUH FRQVWLSDWLRQ - FH PRPHQW Oj .
ILQDOHPHQW SX VH SURFXUHU XQ SHX G¶DUJHQW DFKHWHU X
PLOOHW HW XQ IDJRW GH ERLV j EDV SUL[6HFRQVWVHV GLUHV
ERQQH j ULHQ SDQLTXpH O¶DYDLW IDLW ERXLOOGLUHGQV XQH
IHX pWDLW IDLEOH HOOH pWDLW SUHVVP H HW OH PLOOHW Q¶
FXLW 3RXUW FQVWGH GDPQpH DYDLW VDLVL GH SOHLQHV
SRLJQpHV GH PLOOHW HW OHV DYDLW HQIRXUQpHV GDQV VD E
HOOH FUDLJQDLW TX¶RQ YLHQQH OH OXL DUUDFKHU (OOH DYD
MXVTX¶j DYRLU OHV MRXHV JRQIOpHV FRPPH GHV SRLQJV /H V
HOOH JpPLVVDLW DYDLW PDO j OD SRLWULQH VH VHQWDLW R
HW URXODLW GHV \HX[FRPPH HQ SOHLQH FULVH

)XULHX[.LP DYDLW KXUOp

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2 7 56% 16^ ' 0 0¶2636574' 3'66'346203//°73%2106)*732657137)*'

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=204/' 326 4B3256 0 0 *'065)*'°27/'35/'5+÷)*62%4 62143'56)*'403 =

GH VD PqUH PDODGH 4XDWUH YLQJWV MHRQ HQ SRFKH .LP &K
VHQWDLW j O¶DLVH SUHVTXH ULFKH

ODLV VD FKDQFH QH V¶DUUrWD SDV Oj \$ORUV TX¶LO V¶HVX\D
HW OD SOXLH VXU OD QXTXH DYHF XQ FKLIIRQ VDOH j SHLQH
DSSHop XQH VHUYLHWWH HW TX¶LO V¶DSSUrWDLW j VRUWLU
O¶pFROH XQH YRL[O¶LQWHUSHOD VRXGDLQ SDU GHUULqUH
©3RXVVH SRXVVH

.LP V¶LPPRELOLVD HW HQ VH UHWRXUQDQW DSHUoXW XQ pOq
PrPH pFROH TXL DFFRXUDLW /H MHXQH JDUoRQ ODQoD
©8RPELHQ MXVTX¶j OD JDUH GH 1DPGDHPXQ

&¶pWDLW VDQV GRXWH XQ SHQVLRQQDLUH TXL UHQWUDLW FKH
YDFDQFHV G¶KLYHU ,O DYDLW G€ SUPYRLU GH SDUWLU FH MR
HQUUH OD SOXLH HW VHV EDJDJHV LO QH VDYDLW SDV FRPPH
LO DYDLW YX .LP FRXUDQW VRXV OD SOXLH FKDXVvp GH VRX
XVpV HW YrWX G¶XQ KDELW RFFLGHQWDO pOLPp

t• 7'8*7: '%//*5' u/ '%' > %5*') *' %0) %*071

0, -871-16B3%16_) *' +5'71=2>6/6=24/37' =%35(21#766_) 0496) (*'4¶ - /' %8 % -6'

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186// *'076 7%5=321537B%1'35 65662^ 0'865 34K'

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