

## ANDREAS C. DRICHOUTIS

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Last updated @ December 24, 2021

### PERSONAL INFORMATION

Age: 43, Place of birth: Athens

### CURRENT POSITION

Associate Professor of Consumer Behavior, Department of Agricultural Economics & Rural Development, Agricultural University of Athens

Adjunct Professor, Hellenic Open University, Business Administration undergraduate program, Economic Analysis and Policy course

### HISTORY OF ACADEMIC AFFILIATIONS

**February 2015 - June 2019:** Assistant Professor, Department of Agricultural Economics & Rural Development, Agricultural University of Athens

**July 2013 - February 2015:** Lecturer, Department of Agricultural Economics & Rural Development, Agricultural University of Athens

**March-May 2022:** Fulbright Scholar, Texas A&M University, USA

**January 2017:** Visiting Scholar, Laboratoire d'Economie Appliquée de Grenoble, France

**June/July 2013:** Visiting Scholar, Dept. of Agricultural Economics & Agribusiness, University of Arkansas, USA

**June 2010 - July 2013:** Lecturer of Applied Microeconometrics, Dept. of Economics, University of Ioannina, Greece

**October 2009 - June 2010:** Adjunct Lecturer, Dept. of Economics, University of Ioannina, Greece

**2006 - 2011:** Research Associate, Department of Agricultural Economics & Rural Development, Agricultural University of Athens, Greece

**August - December 2004:** Visiting Scholar, Dept. of Agricultural Economics, Texas A&M University, USA

### EDUCATION

Ph.D. in Agricultural Economics, Agricultural University of Athens, 2008

MBA in Agribusiness Management, Agricultural University of Athens, 2004

B.Sc. in Agricultural Economics, Agricultural University of Athens, 2002

**Summer Schools/Intensive courses**

- Framework Programme Seven – Project Development, Budapest, Hungary. Europa Media Trainings (10/11 - 12/11/2008)
- 3rd Advanced Summer School on Discrete Choice Modelling, Dept. of Economics, University of Crete, Rethymno, Greece. Instructor: Greene, W.H. (17/8 - 24/8/2008)
- Analysis of Categorical Repeated Measures, Department of Statistics and Insurance Science, University of Piraeus. Instructors: Agresti, A. (20/5 - 22/5/2008)
- Discrete Choice Analysis: Predicting demand and market shares, Transport and Mobility Laboratory, Ecole Polytechnique Federale de Lausanne, Switzerland. Instructors: Ben-akiva, M., Bierlaire, M., Bolduc, D. and McFadden, D. (Nobel prize Laureate, 2000) (25/3 - 29/3/2008)
- Structural Equation Modeling with LISREL, Dept. of Statistics, Athens University of Economics and Business, Greece. Instructors: Jöreskog, K. and Wallentin, F.Y. (16/1 - 18/1/2007)
- 1st Advanced Summer School in Panel Data Econometrics. Dept. of Economics, University of Crete, Rethymno, Greece. Instructor: Manuel Arellano. (20/8 - 27/8/2006)

## **FIELDS OF INTEREST**

Food/health/nutrition economics, Non-market valuation methods, contingent valuation/experimental auctions, choice under risk, intertemporal decision making

## **EDITORIAL & OTHER POSITIONS**

**Society for the Advancement of Behavioral Economics (SABE) Country Representative for Greece:** (2017 - )

### **Editorial board:**

- European Review of Agricultural Economics (2015 - 2020)

## **INVITED TALKS/LECTURES**

### **“TBD”:**

- December 15, 2021: Department of Economics, University of Cyprus.

### **“Combining consumer research with sensory analysis: Estimating willingness to pay for pomegranate wine from experimental auctions”:**

- October 6, 2020: Department of Agricultural and Resource Economics, Kangwon National University, Korea [online seminar].

### **“Economic rationality under cognitive load”:**

- July 2, 2018: Department of Business Administration, University of Verona.
- March 29, 2018: Department of Economics, University of Patras.

### **“The effect of an ambient citrus scent on willingness to pay and choice under risk”:**

- January 24, 2017: French National Institute for Agricultural Research, Grenoble Applied Economics Laboratory.

### **“Combining consumer research with sensory analysis: Estimating willingness to pay for pomegranate wine from experimental auctions”:**

- September 7-8, 2015: Georg-August-Universität Göttingen (DAAD Workshop on ‘Ethical Food Products Consumption Meets Marketing Research’).

### **“Laboratory experiments in Economics”:**

- March 6, 2014: Department of Economics, University of Piraeus.

### **“Projection bias in homegrown value auctions”:**

- January 18, 2013: Department of Agricultural Economics, University of Kentucky (web seminar).

**“Experimental auction design issues: the case of bid affiliation”:**

- March 22, 2010: Department of Agricultural and Environmental Economics and Politics, Università degli Studi di Milano.
- March 24, 2010: Department of Agricultural Economics and Engineering, University of Bologna.

**“Obesity in Europe”:**

- Conference on Food Safety, Nutrition and Health: A transatlantic partnership, 17-18 April 2008, Texas A&M University.

**JOURNAL PAPER REVIEW SERVICE (N=111)**

Verified reviewer at Publons: <https://publons.com/a/588377/>

	Number of reviews (not including revisions)
European Review of Agricultural Economics	23
Food Policy	15
American Journal of Agricultural Economics	9
Journal of Behavioral and Experimental Economics	7
Experimental Economics	7
Journal of Economic Psychology	3
Journal of Economic Behavior & Organization	4
British Food Journal	3
Australian Journal of Agricultural and Resource Economics	2
Environmental and Resource Economics	2
AgBioForum    Agricultural Economics    Agricultural Economics Review    American Journal of Epidemiology    Appetite    Applied Economics    Applied Economics Perspectives & Policy    China Agricultural Economic Review    Decision Analysis    Ecological Economics    Econometric Reviews    Economica    Economics eJournal    Economics Bulletin    Empirical Economics    Environment and Development Economics    Food Economics    Frontiers in Behavioral Neuroscience    Health Economics    Journal of Agricultural Economics    Journal of Economics and Statistics    Journal of Epidemiology & Community Health    Journal of Financial Stability    Journal of Health Economics    Journal of Neuroscience, Psychology, and Economics    Journal of Wine Economics    Nicotine & Tobacco Research    Operational Research: An International Journal    PLOS ONE    Review of Agricultural, Food and Environmental Studies    Review of Economics and Statistics    Royal Society Open Science    Social Policy & Administration    Social Science and Medicine    Social Science & Medicine - Population Health    The Journal of Agricultural Education and Extension	One time each
<b>Total</b>	<b>111</b>

**CONFERENCE PAPER REVIEW SERVICE**

- 2021: 2th Annual conference of the European Association of Environmental and Resource Economists, Berlin, Germany
- 2019: Agricultural and Applied Economics Association Annual Meeting, Atlanta, Georgia, USA
- 2018: Agricultural and Applied Economics Association Annual Meeting, Washington D.C., USA
- 2017: European Association of Agricultural Economics triennial conference, Parma, Italy
- 2017: Agricultural and Applied Economics Association Annual Meeting, Chicago, USA
- 2017: 23rd Annual conference of the European Association of Environmental and Resource Economists, Athens, Greece
- 2015: 146th European Association of Agricultural Economists seminar, Chania, Greece
- 2015: 143rd joint European Association of Agricultural Economists - Agricultural and Applied Economics Association seminar, Naples, Italy
- 2014: Congress of the European Association of Agricultural Economists, Ljubljana, Slovenia.

- 2012: Agricultural and Applied Economics Association Annual Meeting, Seattle, USA.

## **OTHER REVIEW SERVICE**

- Reviewer for The European Science Foundation on behalf of the Research Foundation Flanders (2019)
- Expert reviewer for the French National Research Agency (ANR) - Work Programme (2017, 2018 & 2019)

## **LANGUAGES**

English (fluent), Greek (native)

## **TAUGHT COURSES**

### **University of Bologna:**

- Summer school on Experimental Auctions: Theory and Applications in Marketing and Consumer Preferences Analysis (with Rudy Nayga & Jayson Lusk)
  - 8th: Montpellier, France, July 2 - July 9, 2019
  - 7th: Bolzano, Italy, July 3 - July 10, 2018
  - 6th: Rome, Italy, July 3 - July 8, 2017
  - 5th: Catania, Sicily, Italy, July 5 - July 12, 2016
  - 4th: Chania, Greece, July 7 - July 14, 2015
  - 3rd: Imola, Italy, August 28 - September 4, 2013
  - 2nd: Imola, Italy, September 3-8, 2012
  - 1st: Bertinoro, Italy, July 4-12, 2011

### **Agricultural University of Athens, Dept. of Agricultural Economics**

- Applied Microeconometrics (2020-onwards)
- Experimental Economics (2019)
- Microeconomics I (2013-onwards, Undergrad)
- Econometrics (2018-onwards, Undergrad)
- Topics in Marketing (2015, 2017-2020, MBA course)
- Applied Food Demand Analysis (2008-2009, 2011-2013, 2015, 2020, MBA course)
- Research Methods for Agricultural Economics and Sociology (2015-2016, Undergrad)
- Agricultural & Food Marketing I (2013-2016, Undergrad)

### **Hellenic Open University:**

- Economic Analysis and Policy: Microeconomics, Macroeconomics, Public Economics (2016-onwards, Undergrad)

### **University of Ioannina, Dept. of Economics:**

- Experimental Economics (2014, 2015, MSc course)
- Econometrics I (2009 - 2011, Undergrad)
- Microeconomics I (2009 - 2013, Undergrad)
- Applied Econometrics (2010 - 2011, Undergrad)
- Topics in Consumer Behavior (2012-2013, Undergrad)
- Applied Microeconometrics (2012-2013, Undergrad)

**DISSERTATIONS**

## 1. PhD level:

- (a) Elisa Giampietri, Doctor Europaeus PhD, 2016 (Università Politecnica delle Marche), External Examiner
  - (b) Achilleas Vassilopoulos, PhD, 2015 (Agricultural University of Athens), committee member
  - (c) Georgia Papoutsis, PhD, 2014 (Agricultural University of Athens), committee member
  - (d) Spiros Stachtariis, PhD, 2013 (Agricultural University of Athens), committee member
  - (e) Jessica Alejandra Avitia Rodríguez, PhD, 2012 (Universitat Politecnica de Catalunya), External examiner
2. Graduate/undergraduate thesis (2008: Taki, C. || 2012: Pappa, V., Papatsimpa, A. || 2014: Chliaoutaki C. || 2015: Kechagia V., Dimitropoulos A., Lagoudakis A. || 2016: Kitsis V., Kotsis A., Panourgia P., Skoulikariti G., Karallis C., Petrakis E. || 2017: Petrou N., Patso A. || 2018: Koutsaftakis G., Stamoulis S., Vitoratos I. || 2019: Birmbili E., Marigkou R., Papadopoulou, R., Georgiou, M., Zerkoulis, D. || 2020: Manaritsa V., Markaki F., Tsirikopoulou A., Eleftheroudi M., Regkouta E., Koletti D., Giotis Th., Avdikou L., Papamichalopoulos, A. || 2021: Tsatsoulis D., Lavdas E., Amarantou A.-M., Apostolopoulos G., Kantali N., Korakiti M.)

**WORK EXPERIENCE**

- **6/2021-6/2023:** Member of advising working committee (pro bono) for front-of-pack nutritional labeling (Nutriscore) for the Ministry of Rural Development and Food.
- **5/2021-9/2022:** International Consultant for the project “Towards more gender-responsive policies and budgets for agriculture and rural development”, funded by the United Nations entity agency for gender equality & women’s empowerment (UNwomen), Principal Investigator: Marina Nacka.
- **1/7/2021-30/6/2024:** “Multi-agent Agri-food living labs for new supply chain Mediterranean systems. Towards more sustainable and competitive farming addressing consumers’ preferences and market changes” (acronym: LAB4SUPPLY, funding: EU H2020).
- **1/10/2020-31/9/2023:** “Boosting Excellence in Experimental Research for Agri-Food Economics and Management” (acronym: AgriFoodBoost, funding: EU H2020).
- **5/2018-2/2019:** International Consultant for the project “Measuring Women Empowerment in Agriculture with survey based and experimental economics methods” funded by the United Nations entity agency for gender equality & women’s empowerment (UNwomen), Principal Investigator: Marina Nacka.
- **5/3/15-30/9/15:** Research associate for the project “Innovation and Entrepreneurship - Exploitation of Research at the Agricultural University of Athens” (acronym: ATHENA). Market research using hypothetical and non-hypothetical experimental methods.
- **01/06-31/7/2015:** Research associate for the project “Functional Foods and Nutraceutical Supplements based on white lupines and citrus extracts” funded by ‘dall’Assessorato delle Attività Produttive - Dipartimento Regionale delle Attività Produttive della Regione Siciliana’, Principal Investigator: University of Catania.
- **1/1 - 31/12/2014** Principal Investigator for the project “Consumers’ willingness to pay for agricultural products certified to ensure fair working conditions” funded by the John S. Latsis Public Benefit Foundation
- **10/6 - 5/7/2013** Research associate for the project “Interventions for obesity prevention targeting young children in at-risk environments: An integrated approach” funded by the United States Department of Agriculture. Principal Investigator: Rodolfo M. Nayga, Jr., University of Arkansas.
- **2013 - 2016** Research associate for the EU Project “EPODE for the Promotion of Health Equity” (acronym: EPHE), Team Leader: Panagiotis Lazaridis, Agricultural University of Athens.
- **1/11/2009 - 1/11/2011:** Research associate for the EU project “Partnership, healthy eating and innovative governance as tools to counteract obesity and overweight” (acronym: Obesity Governance), Team Leader: Panagiotis Lazaridis, Agricultural University of Athens.

- **1/2/2010 - 28/2/2011:** Research associate for the project “Integrated water resources management in the ASOPOS river basin”, Principal Investigator: Phoeve Koundouri, Athens University of Economics and Business.
- **12/7 - 10/9/2009:** Consultant for the Food and Agriculture Organization of the United Nations for the Project “Policies for good economic management of sustained price increases in African countries” (GCP/GLO/217/UK).
- **15/7/2008 - 15/11/2009:** “Data analysis of consumer behavior with respect to fruit consumption” - Project: Increasing fruit consumption through a trans-disciplinary approach delivering high quality produce from environmentally friendly, sustainable production methods (acronym: ISAFRUIT) Team Leader: Panagiotis Lazaridis, Agricultural University of Athens.
- **15/7/2006 - 31/1/2007:** “Cross sectional and time series data analysis of fruit consumption - Fruit consumption trend analysis – Fruit demand analysis” Project: Increasing fruit consumption through a trans-disciplinary approach delivering high quality produce from environmentally friendly, sustainable production methods (acronym: ISAFRUIT) Team Leader: Panagiotis Lazaridis, Agricultural University of Athens.

## CONFERENCES/WORKSHOPS/SEMINARS

### 2019

- European Economic Science Association Meeting, Dijon, France, September 4 - 8
- 18th Conference on Research on Economic Theory & Econometrics, Tinos, Greece, July 12-16
- Second Winter Workshop: Behavioral and Experimental Economics of Food Consumption, Aussois, France, January 29 - February 1

### 2018

- 164th EAAE Seminar on ‘Preserving Ecosystem Services via Sustainable Agro-food Chains’, September 5-7
- 17th Conference on Research on Economic Theory & Econometrics, Tinos, Greece, July 13-17
- Fifth International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Florence, Italy, May 3 - May 5

### 2017

- European Association of Agricultural Economists 2017 Congress, Parma, Italy, August 29 - September 2
- First Winter Workshop: Behavioral and Experimental Economics of Food Consumption, Autrans, France, January 25-27

### 2016

- 15th Conference on Research on Economic Theory & Econometrics, Tinos, Greece, July 12-16
- 1st Athens meeting of Behavioral and Experimental Economics and Social Sciences, Athens, Greece, May 9

### 2015

- DAAD Workshop at the Georg-August-Universität Göttingen on ‘Ethical Food Products Consumption Meets Marketing Research’, Göttingen, Germany, September 7-8
- 14th Conference on Research on Economic Theory & Econometrics, Chania, Greece, July 12-16
- 146th European Association of Agricultural Economists seminar, Chania, Greece, July 14-16
- 143rd joint European Association of Agricultural Economists - Agricultural and Applied Economics Association seminar, Naples, Italy, March 25-27

### 2014

- European Association of Agricultural Economists 2014 Congress, Ljubljana, Slovenia, August 26-29
- 13th Conference on Research on Economic Theory & Econometrics, Milos, Greece, July 13-17

**2013**

- 138th European Association of Agricultural Economists Seminar, Ghent, Belgium, September 11-13
- 12th Conference on Research on Economic Theory & Econometrics, Naxos, Greece, July 14-18

**2011**

- European Association of Agricultural Economists 2011 Congress, Zurich, Switzerland, August 30 - September 2
- European Association of Environmental and Resource Economists 18th Annual Conference, Rome, Italy, June 29 – July 2
- 71st International Atlantic Economic Conference, Athens, Greece, March 16 - 19

**2010**

- Agricultural & Applied Economics Association, Canadian Agricultural Economic Society and Western Agricultural Economics Association joint annual meeting, Denver, Colorado, USA, July 25 - 27
- The Ioannina Meeting on Applied Economics and Finance, Ioannina, Greece, June 10 - 11

**2009**

- 113th European Association of Agricultural Economists Seminar: A resilient European food industry and food chain in a challenging world, Chania, Crete, Greece, September 3 - 6
- II workshop on Valuation methods in Agro-food and Environment Economics “Experimental auctions: Theoretical background and empirical applications”, Barcelona, Spain, July 2 - 3

**2008**

- 12th Congress of the European Association of Agricultural Economists, Gent, Belgium, August 26 - 29
- Conference on Food Safety, Nutrition and Health: A transatlantic partnership, April 7 - 18, Texas A&M University

**2006**

- 9th Conference of the Agricultural Economics Society (ETAGRO), Economy and Society Toward the New Challenges of the Global Agro-Food System, Athens – Greece, November 2 - 4
- 1st International Conference of Food Science and Nutrition, Organized by the Aristedes Daskalopoulos Foundation, Athens - Greece, October 31 – November 1
- 98th EAAE Seminar, Marketing Dynamics Within the Global Trading System: New perspectives, Chania, Crete - Greece, June 29 – July 2

**2005**

- 97th EAAE Seminar, The Economics and Policy of Diet and Health, Reading – UK, April 21-22

**2004**

- Business & Economics Society International Conference, Rhodes – Greece, July 19-22

**2002**

- 15th Pan-Hellenic Statistical Conference, Ioannina – Greece, May 8-11

## PUBLICATIONS

## Articles (N= 53)

1. Drichoutis, A.C. and Nayga, R.M., Jr. (2021) **Game form recognition, cognitive ability and cognitive load**. *Journal of Economic Behavior & Organization*, 193: 49-65.
2. Drichoutis, A.C. and Nayga, R.M., Jr. (2021) **On the stability of risk and time preferences amid the COVID-19 pandemic**. *Experimental Economics* (forthcoming)
3. Giotis, T. and Drichoutis, A.C. (2021) **Consumer acceptance and willingness-to-pay for direct and indirect entomophagy**. *Q Open* (forthcoming)
4. Drichoutis, A.C. and Vassilopoulos, A. (2021) **Intertemporal stability of survey-based measures of risk and time preferences over a three-year course**. *Journal of Economics & Management Strategy*, 30(3): 655-683.
5. Drichoutis, A.C. and Nayga, R.M., Jr. (2020) **Economic rationality under cognitive load**. *The Economic Journal*, 130(632): 2382-2409.
6. Papoutsis, G., Klonaris, S. and Drichoutis, A.C. (2019) **The health-taste trade-off in consumer decision making for functional snacks: An experimental approach**. *British Food Journal*, 123(5): 1645-1663.
7. Lee, J.Y., Nayga, R.M., Jr., Deck, C. and Drichoutis, A.C. (2019) **Cognitive Ability and Bidding Behavior in Second Price Auctions: An Experimental Study** *American Journal of Agricultural Economics*, 102(5): 1494-1510.
8. Canavari, M., Drichoutis, A.C., Lusk, J.L. and Nayga, R.M. (2019) **How to run an experimental auction: A review of recent advances**. *European Review of Agricultural Economics*, 46(5): 862-922.
9. Vassilopoulos, A., Drichoutis, A.C., Nayga, R.M., Jr., and Lazaridis P. (2018). **Does the supplemental nutrition assistance program really increase obesity? The importance of accounting for misclassification errors**. *Journal of Applied Statistics* 45(12): 2269-2278.
10. Briz, T., Drichoutis, A.C., and Nayga, R.M., Jr. (2017) **Randomization to treatment failure in experimental auctions: The value of data from training rounds**. *Journal of Behavioral and Experimental Economics* 71: 56-66.
11. Kechagia, V. and Drichoutis, A.C. (2017) **The effect of olfactory sensory cues on willingness to pay and choice under risk**. *Journal of Behavioral and Experimental Economics*, 70: 33-46.
12. Drichoutis, A.C., Klonaris, S. and Papoutsis, G. (2017) **Do good things come in small packages? Bottle size effects on willingness to pay for pomegranate wine and grape wine**. *Journal of Wine Economics*, 12(1): 84-104.
13. Drichoutis, A.C., Vassilopoulos, A., Lusk, J.L. and Nayga, R.M., Jr. (2017) **Consumer preferences for fair labour certification**. *European Review of Agricultural Economics*, 44(3): 455-474. [featured in a Vox.com article]
14. Drichoutis, A.C. and Lusk, J.L. (2016). **What can multiple price lists really tell us about risk preferences?** *Journal of Risk and Uncertainty*, 53(2): 89-106.
15. Drichoutis, A.C., Lusk, J.L. and Pappa, V. (2016) **Elicitation formats and the WTA/WTP gap: A study of climate neutral foods**. *Food Policy* 61: 141-155.
16. Drichoutis, A.C., Nayga, R.M., Jr., Rouse, H. and Thomsen, M.R. (2015) **Food environment and childhood obesity: The effect of dollar, convenience and grocery stores**. *Health Economics Review* 5:37.
17. Drichoutis, A.C., Lusk, J.L. and Nayga, R.M., Jr. (2015). **The veil of experimental currency units in second price auctions**. *Journal of the Economic Science Association* 1(2): 182-196.
18. Briz, T., Drichoutis, A.C. and House, L. (2015). **Examining Projection Bias in Experimental Auctions: The Role of Hunger and Immediate Gratification**. *Agricultural and Food Economics* 3:22.



19. Papoutsis, G.S., Nayga, R.M., Jr., Lazaridis, P. and Drichoutis, A.C. (2015) **Nudging parental health behavior with and without children's pestering power: Fat tax, subsidy or both?** *Journal of Economic Behavior & Organization* 117: 196-208.
20. Lawless, L. J. R., Drichoutis, A.C., Nayga, R. M., Jr., Threlfall, R. T. and Meullenet, J.-F. (2015). **Identifying product attributes and consumer attitudes that impact willingness-to-pay for a nutraceutical-rich juice product.** *Journal of Sensory Studies* 30(2): 156-168.
21. Drichoutis, A.C. and Nayga, R. M., Jr. (2015). **Do risk and time preferences have biological roots?** *Southern Economic Journal* 82(1): 235-256.
22. Drichoutis, A.C. and Lusk, J.L. (2014). **Judging statistical models of individual decision making under risk using in- and out-of-sample criteria.** *PLOS ONE* 9(7): e102269.
23. Drichoutis, A.C., Nayga, R. M., Jr. and Klonaris, S. (2014). **The effects of induced mood on preference reversals and bidding behavior in experimental auction valuation.** *Studies in Microeconomics* 2(2): 141-163.
24. Lawless, L. J. R., Drichoutis, A.C. and Nayga, R. M., Jr. (2014). **Time preferences and health behaviour: A review.** *Agricultural and Food Economics* 1: 17.
25. Papoutsis, G., Drichoutis, A.C. and Nayga, R.M., Jr. (2013) **The causes of childhood obesity: A survey.** *Journal of Economic Surveys* 27(4): 743-767.
26. Drichoutis, A.C. and Nayga, R. M., Jr. (2013). **Eliciting risk and time preferences under induced mood states.** *Journal of Socio-Economics* 45: 18-27.
27. Vassilopoulos, A., Klonaris, S., Drichoutis, A.C., and Lazaridis P. (2013). **Modelling quality demand with data from Household Budget Surveys: An application to meat and fish products in Greece.** *Economic Modelling* 29(6): 2744-2750.
28. Stachtiaris, S., Drichoutis, A.C. and Klonaris, S. (2013). **Preference reversals in contingent and inferred valuation methods.** *European Review of Agricultural Economics* 40(2): 379-404.
29. Drichoutis, A.C. and Koundouri, P. (2012). **Estimating risk attitudes in conventional and artefactual lab experiments: The importance of the underlying assumptions.** *Economics: The Open-Access, Open-Assessment E-Journal* 6(2012-38).
30. Drichoutis, A.C., Nayga, R.M., Jr., Lusk, J. and Lazaridis, P. (2012). **When a risky prospect is valued more than its best possible outcome.** *Judgment and Decision Making* 7(1): 1-18.
31. Drichoutis, A.C., Nayga, R.M., Jr. and Lazaridis, P. (2012). **Food away from home expenditures and obesity among older Europeans: Are there gender differences?** *Empirical Economics* 42(3): 1051-1078
32. Corrigan, J., Drichoutis, A.C., Lusk, J., Nayga, R.M., Jr., and Rousu, M. (2012). **Repeated rounds with price feedback in experimental auction valuation: An adversarial collaboration.** *American Journal of Agricultural Economics* 94(1): 97-115
33. Yannakoulia M, Brussee S.E., Drichoutis, A.C., Kalea A.Z., Yiannakouris N., Matalas A.L. and Klimis-Zacas, D. (2012). **Food consumption patterns in Mediterranean adolescents: Are there differences between overweight and normal weight adolescents?** *Journal of Nutrition Education and Behavior* 44(3): 233-239
34. Drichoutis, A.C., Nayga, R.M., Jr., Lazaridis, P. and Park, B.S. (2011). **A consistent econometric test for bid interdependence in repeated second-price auctions with posted prices.** *Atlantic Economic Journal* 39(4): 329-341
35. Drichoutis, A.C. and Nayga, R.M., Jr. (2011). **Marginal changes in random parameters ordered response models with interaction terms.** *Econometric Reviews* 30(5): 565-576
36. Drichoutis, A.C., Nayga, R.M., Jr., Lazaridis, P. (2011). **The role of training in experimental auctions.** *American Journal of Agricultural Economics* 93(2):521-527
37. Drichoutis, A.C., Nayga, R.M., Jr., Lazaridis, P. (2010). **Do reference values matter? Some notes and extensions on "Income and Happiness across Europe".** *Journal of Economic Psychology* 31(4): 479-486

38. Yannakoulia, M., Drichoutis, A.C., Kontogianni, M.D. and Magkanari, F. (2010). **Season-related variation in dietary recalls used in a paediatric population.** *Journal of Human Nutrition and Dietetics* 23(5): 489-493
39. Drichoutis, A.C., Nayga, R.M., Jr. and Lazaridis, P. (2009). **Can nutritional label use influence body weight outcomes?** *Kyklos*, 62(4), 500-525
40. Drichoutis, A.C., Lazaridis, P. and Nayga, R.M., Jr. (2009). **Would consumers value food away from home products with nutritional labels?** *Agribusiness: An International Journal*, 25(4), 550-575
41. Drichoutis, A.C., Lazaridis, P. and Nayga, R.M., Jr. (2009). **Can Mediterranean diet really influence obesity? Evidence from propensity score matching.** *The European Journal of Health Economics*, 10(4), 371-388
42. Drichoutis, A.C., Lazaridis, P. and Nayga, R.M., Jr. (2009). **A model of nutrition information search with an application to food labels.** *Food Economics*, 5(3&4), 138-151
43. Drichoutis, A.C., Lazaridis, P. and Nayga, R.M., Jr. (2009). **On consumers' valuation of nutrition information.** *Bulletin of Economic Research* 61(3), 223-247
44. Drichoutis, A.C. and Lazaridis, P. (2008). **What influences tastes? An analysis of the determinants of demand for tastes in food.** *Agricultural Economics Review* 9(1), 55-69
45. Drichoutis, A.C., Lazaridis, P., Nayga, R.M., Jr., Kapsokefalou M. and Chryssochoidis, G. (2008). **A theoretical and empirical investigation of nutritional label use.** *The European Journal of Health Economics* 9(3), 293-304
46. Drichoutis, A.C., Lazaridis, P. and Nayga, R.M., Jr. (2008). **The role of reference prices in experimental auctions.** *Economics Letters* 97(3), 446-448
47. Drichoutis, A.C., Klonaris, S., Lazaridis, P. and Nayga, R.M., Jr. (2008). **Household food consumption in Turkey: A comment.** *European Review of Agricultural Economics*, 35(1), 93-98
48. Drichoutis, A.C., Lazaridis, P. and Nayga, R.M., Jr. (2007). **An assessment of product class involvement in food purchasing behaviour.** *European Journal of Marketing* 41(7/8), 888-914
49. Drichoutis, A.C., Lazaridis, P. and Nayga, R.M., Jr. (2006). **Heteroskedasticity, the single crossing property and ordered response models.** *Economics Bulletin*, 3(31), 1-6
50. Drichoutis, A.C., Lazaridis, P. and Nayga, R.M., Jr. (2006). **Consumers' use of nutritional labels: A review of research studies and issues.** *Academy of Marketing Science Review*, [online] 10(9)
51. Drichoutis, A.C., Lazaridis, P. and Nayga, R.M., Jr. (2005). **Nutrition knowledge and consumer use of nutritional food labels.** *European Review of Agricultural Economics*, 32(1): 93-118 [Ranks as the 5th most cited paper in this journal ever]
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54. Drichoutis, A.C., Koundouri, P. and Remoundou, K. (2014) **A Laboratory experiment for the estimation of health risks: Policy recommendations.** In Koundouri, P. and Papandreou, N.A. (Eds.) *Water resources management sustaining socio-economic welfare: The implementation of the European water framework directive in Asopos river basin in Greece.* Springer Netherlands.
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### Working papers/Work in progress

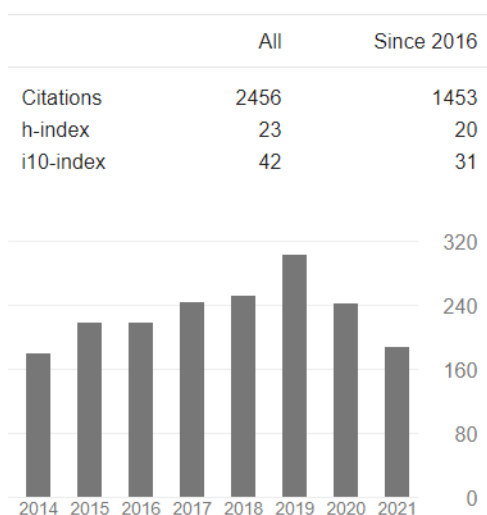
58. Drichoutis, A.C. and Nayga, R.M., Jr. (2018) **Risk, time preferences and educational outcomes** (work in progress)
59. Vassilopoulos, A., Drichoutis, A.C. and Nayga R.M., Jr. (2018) **Loss Aversion, Expectations and Anchoring in the BDM Mechanism** (under review)
60. Drichoutis, A.C., Grimm, V. and Karakostas, A. (2020) **Bribing to Queue-Jump: An experiment on cultural differences in bribing attitudes among Greeks and Germans**. (work in progress)

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62. Drichoutis, A.C. and Nayga, R.M., Jr. (2013). A reconciliation of time preference elicitation methods. MPRA Paper 46916, University Library of Munich, Germany.
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64. Drichoutis, A.C. (2011). (Re)estimating marginal changes after “truncreg” and “tobit” in Stata. MPRA Paper 33252, University Library of Munich, Germany.
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### CITATIONS

#### Overview (based on Google Scholar results)



## COMPUTERS

**Econometric/Statistical software:** SPSS, Limdep, Eviews, Stata, R (novice user), Ngene (novice user)

**Experimental economics software:** z-Tree

**Typesetting:** L<sup>A</sup>T<sub>E</sub>X