

PO Box 1884 Houghton 2041 South Africa

31st August 2015

#### RE: LETTER OF RECOMMENDATION FOR MR BEKITHEMBA NGULUBE

To Whom It May Concern

This letter is to confirm that Mr Bekithemba Ngulube was employed at Frontier Economies Advisory (Pty) Ltd over the period 1st September 2013 until 24th December 2014.

Beki joined our organisation as an Intern. Demonstrating strong initiative and a can-do attitude, Frontier Advisory offered him the opportunity to work as a part-time Researcher in the Research & Strategy division after three months from joining, where he worked with leading South African and international firms, as well as with government clients in South Africa and internationally.

Beki completed all tasks assigned to him in an exemplary fashion and was an absolute pleasure to work with. Some of the projects he worked on included:

- 1. Comprehensive research and authoring of a report on the transport, logistics and air cargo sector in Botswana, including conducting in-market research and interviews, and presenting the findings for a government client.
- 2. Research, conducting interviews and assistance with the preparation of a report on the opportunities in the South African transport and logistics sector for a European government client.
- 3. Conducting research and preparing a chapter that formed part of an African engagement strategy developed for an Asian government client.
- 4. Conducting research and assisting with interviews to evaluate a new value proposition of a leading pan-African supplier of fuels and lubricants.
- 5. Assisting with researching the viability for a leading internationally-focused European trade fair organisation to enter the Southern African market with a transport and logistics show.
- 6. Assisting with conducting research for a pan-African publication on political, economic and operational risk for a JSE-listed client.
- 7. Rapporteuring and the compilation of thought-leadership articles and event summaries based on Frontier Advisory's regular *Frontier Forum* events, hosted in conjunction with the Industrial Development Corporation (IDC) and Deloitte, amongst other partners. This included:
  - a. "What is the Future of Manufacturing in South Africa?" Summary based on an event hosted in August 2014
  - b. "Africa Risk and Investment Forum" Summary based on an event hosted in August 2014.
- 8. Facilitating and lecturing sessions on the Global Social and Political Environment for a major South African parastatal.
- 9. Assistance with the planning and implementation of a report launch event for the Businesswomen's Association of South Africa (BWASA).
- 10. Assistance with marketing and securing participation from leading South Africa and Asian companies to the New York Forum on Africa, hosted in Libreville, Gabon in May 2014.
- 11. Supporting the directors of Frontier Advisory with the preparation of numerous presentations to both corporate and academic audiences, including EXCO strategy sessions, MBA and managerial lectures, conference presentations, well as ongoing ad hoc research requests.
- 12. Co-authoring of a published article: Ngulube, B. and Edinger, H., 2014. "A positive 'epidemic' in Africa: the rise of social media", NEPAD Annual Magazine





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I would like to take the opportunity to offer a formal recommendation for Beki, who was an invaluable asset to my team. Having worked with him closely in a fast-paced and dynamic work environment, Beki excelled on each of the tasks he was appointed to and was highly dedicated to delivering on client commitments.

Beki's work ethic and can-do attitude, his likable nature and willingness to learn, his dedication to the firm and professionalism in both internal and client engagements was refreshing and admirable, and will underpin his success on future endeavours. He continuously displayed a preparedness to assist on tasks beyond his assigned duties, which also resulted in a close working relationship with his colleagues.

Please do not hesitate to contact for any further information.

For a personal character reference, kindly contact Dr Martyn Davies, CEO, Frontier Advisory on +27 83 459 8880.

Kind regards,

**HANNAH EDINGER** 

Director Frontier Advisory

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29/11/2011

To Whom It May Concern,

Beki Ngulube has done contract work at The Cricket Academy since March 2009 and at The Gary Kirsten Cricket Academy since October 2011. I have worked closely with him over this period of time.

He coaches boys between 4 and 13 years of age for one-on-one private coaching and group coaching sessions.

Beki is enthusiastic, committed, patient, always punctual, extremely reliable and an excellent cricket coach. He forms lasting relationships with the people that he comes in contact with and all of the boys with whom he works thoroughly enjoy their coaching sessions with him.

He is a well mannered and honest person and will go far in anything that he tries his hand at as a result of his commitment and excellent work ethic.

I would not hesitate to recommend Beki for any position that he applies for.

Please feel free to contact me should you have any queries.

Kind Regards

Giovanni Colussi Academy Director Cell: +27 83 759 0376 Email: gio@garykirsten.com

In Association with:





# KINGSWOOD COLLEGE



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### TO WHOM IT MAY CONCERN

**BEKITHEMBA MAHLULI NGULUBE** will matriculate from Kingswood College at the end of 2006, having entered the College at the beginning of 2002. Beki, as he is commonly known, will be writing his Senior Certificate examinations under the auspices of the **Independent Examinations Board**, and is entered for the following subjects:

English 1<sup>st</sup> Language Higher Grade
French 3<sup>rd</sup> Language Higher Grade
Computer Science Higher Grade
History Higher Grade
Mathematics Higher Grade
Physical Science Higher Grade

Beki is a special young man, to say the least. Blessed with many talents, his strength of character is exceptional and his leadership skills rare for someone so young. Beki was involved in a very serious accident when he was younger and he has since demonstrated that he is more than able to deal with major adversity.

A bright youngster who came to Kingswood on an Academic Scholarship, Beki's academic achievements have been commendable. He played for the 1<sup>st</sup> Hockey and Cricket Teams, and was awarded College Honours in both sports. A very accomplished batsman and wicketkeeper, Beki was chosen to represent Eastern Province in 2006. He is also a good athlete and a very proficient rugby player who was most unfortunate not to have had more appearances for the 1<sup>st</sup> XV. Beki was an enthusiastic member of the Toastmasters' Club where he honed his public speaking skills. He received Honours for his achievements as an orator and debater.

Extremely polite and acutely aware of the needs of others, Beki possesses wonderful social skills. He is proactive, wise and modest. Possessing a strong faith, he lives out his Christian beliefs and served as a wonderful spiritual role model in his role as Senior Chapel Steward.

It should therefore not be surprising that Beki was elected as Head of College, proving to be one of the most respected and popular Head Boys that Kingswood has had in years.

It should therefore be apparent that I have the highest regard for Beki and that I strongly commend him to the reader.

D I Arguile

**COLLEGE HEAD**November 2006



## KINGSWOOD COLLEGE



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Kingswood College P O Grahamstown 6140 South Africa

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30 March 2006

#### TO WHOM IT MAY CONCERN

I have known BEKITHEMBA NGULUBE for the past five years in my capacity as Housemaster of Jagger House, a senior school boarding house at Kingswood College, Grahamstown, in which Bekithemba resides. It is in this capacity that I am writing this letter of reference.

Bekithemba had to overcome major, life-changing obstacles very early on in his life. When he first arrived at Kingswood College for Grade 8 in 2002, I was immediately impressed with his confident manner and yet great humility and respect. He has grown over the years and developed into a mature and responsible young man, respected by all, not only because of his position as Head of College, but because of the emphatic person that he is. He is a true servantleader, putting care for others first before performance. He has already learned that "success is to be measured not so much by the position one has reached in life as by the obstacles one has overcome while being committed to succeed." Bekithemba is also a strong Christian and serves as Senior Chapel Steward at our College. He is also a member of the Student Christian Association at Kingswood College. Servant-leadership therefore becomes easier for him as he models his life on the example of his Saviour, Jesus Christ.

Bekithemba has received Standards for Cricket, Academics, Hockey and Toastmasters and still plays for the 1st XI in both Cricket and Hockey. He is also a formidable rugby player and plays some competitive tennis as well. He is an all-round star who lives his life to the fullest, embracing every opportunity that comes his way, and making a success of every task that he engages in.

I have no hesitation in recommending Bekithemba to any position that he might apply for in future, trusting his excellent work ethic and positive spirit to carry him through the tough times in any situation. My best wishes accompany this letter of reference.

God bless. Clarence Oliver

