# **Bell Material Solutions**

### **Business Plan**

Prepared September 12, 2025

#### **Executive Summary**

Bell Material Solutions (BMS) is a multi-purpose sustainable material solutions company.

We specialize in recycling and repurposing industrial materials to eliminate waste and minimize carbon footprints.

Our hubs divert waste from landfill, generate value from by products, and provide partners with measurable ESG impact.

## **Market Opportunity**

Global industrial waste exceeds 2 billion tons annually.

Brands face increasing regulation and consumer pressure to prove sustainability.

Nike and others seek partners to achieve measurable Scope 3 reductions.

#### **Our Solution**

Regional hubs process, repurpose, and resell by-products.

Transparent reporting: tons diverted, CO■e avoided, verified material streams.

Revenue model: material resale, processing fees, ESG data services.

## **Financial Highlights**

Revenue drivers: \$/ton resale and service contracts.

Costs: processing, logistics, fixed OPEX; margins improve with scale.

Pilot hub breakeven projected within 18 months.