# Chocolate Sales

May 6, 2025

```
[2]: import matplotlib.pyplot as plt
     import pandas as pd
     # Task 1
     # load the Chocolate Sales.csv
     df = pd.read_csv('Chocolate Sales.csv')
[3]: # display first few rows
     df.head()
[3]:
          Sales Person
                          Country
                                               Product
                                                             Date
                                                                     Amount \
       Jehu Rudeforth
                               UK
                                       Mint Chip Choco 04-Jan-22
                                                                    $5,320
                                         85% Dark Bars 01-Aug-22
     1
          Van Tuxwell
                            India
                                                                    $7,896
          Gigi Bohling
     2
                            India Peanut Butter Cubes 07-Jul-22
                                                                    $4,501
          Jan Morforth Australia Peanut Butter Cubes 27-Apr-22
                                                                   $12,726
      Jehu Rudeforth
                               UK Peanut Butter Cubes 24-Feb-22
                                                                   $13,685
       Boxes Shipped
     0
                  180
     1
                   94
     2
                   91
     3
                  342
                  184
[4]: # Data types
     df.dtypes
[4]: Sales Person
                      object
     Country
                      object
     Product
                      object
    Date
                      object
     Amount
                      object
     Boxes Shipped
                       int64
     dtype: object
[5]: # Check for missing values
     df.isnull().sum()
```

```
[5]: Sales Person
     Country
                      0
    Product
                      0
    Date
                      0
     Amount
                      0
     Boxes Shipped
     dtype: int64
[6]: # names of all columns in the dataset
     df.columns
[6]: Index(['Sales Person', 'Country', 'Product', 'Date', 'Amount',
            'Boxes Shipped'],
           dtype='object')
[7]: # dataset shape(rows, Columns)
     df.shape
[7]: (1094, 6)
[8]: # 2. summary
     df.describe()
[8]:
            Boxes Shipped
              1094.000000
     count
               161.797989
    mean
     std
               121.544145
    min
                 1.000000
    25%
                70.000000
     50%
               135.000000
     75%
               228.750000
               709.000000
     max
[9]: df['Country'].value_counts
[9]: <bound method IndexOpsMixin.value_counts of 0
                                                                  UK
                 India
     1
     2
                 India
     3
             Australia
     4
                    UK
     1089
             Australia
     1090
                   USA
     1091
                Canada
     1092
                 India
     1093
                 India
```

0

```
Name: Country, Length: 1094, dtype: object>
[10]: # clean dataset
      df = df.dropna()
                           #drop missing rows
[11]: # TASK 2
      df.describe()
[11]:
             Boxes Shipped
               1094.000000
      count
     mean
                161.797989
      std
                121.544145
                  1.000000
     min
      25%
                 70.000000
      50%
                135.000000
      75%
                228.750000
                709.000000
      max
[12]: # 2. grouping we start with the mean
      df.groupby("Country")["Boxes Shipped"].mean()
[12]: Country
      Australia
                     159.253659
      Canada
                     178.405714
      India
                     160.163043
      New Zealand
                     153.641618
      UK
                     170.028090
      USA
                     149.854749
      Name: Boxes Shipped, dtype: float64
[13]: df.groupby("Sales Person")["Boxes Shipped"].mean()
[13]: Sales Person
      Andria Kimpton
                             165.333333
      Barr Faughny
                              148.046512
      Beverie Moffet
                             184.280000
      Brien Boise
                             152.867925
      Camilla Castle
                             167.937500
      Ches Bonnell
                             156.708333
      Curtice Advani
                             153.782609
      Dennison Crosswaite
                             178.918367
      Dotty Strutley
                             190.361111
      Gigi Bohling
                             134.106383
      Gunar Cockshoot
                             155.279070
      Husein Augar
                             153.921053
      Jan Morforth
                             196.435897
```

```
Jehu Rudeforth
                        168.511628
Kaine Padly
                        161.177778
Karlen McCaffrey
                       205.489362
Kelci Walkden
                       161.148148
Madelene Upcott
                       161.755556
Mallorie Waber
                       145.853659
Marney O'Breen
                       178.733333
Oby Sorrel
                       175.673469
Rafaelita Blaksland
                        126.382353
Roddy Speechley
                        160.441860
Van Tuxwell
                        133.313725
Wilone O'Kielt
                        118.617647
Name: Boxes Shipped, dtype: float64
```

## [14]: df.groupby("Product")["Boxes Shipped"].mean()

#### [14]: Product

50% Dark Bites 163.200000 70% Dark Bites 190.833333 85% Dark Bars 155.860000 99% Dark & Pure 165.857143 After Nines 165.140000 Almond Choco 140.333333 Baker's Choco Chips 170.682927 Caramel Stuffed Bars 202.720930 Choco Coated Almonds 165.743590 Drinking Coco 154.642857 **Eclairs** 145.950000 Fruit & Nut Bars 154.760000 Manuka Honey Choco 172.911111 Milk Bars 170.000000 Mint Chip Choco 182.377778 Orange Choco 164.510638 Organic Choco Syrup 149.019231 Peanut Butter Cubes 169.469388 Raspberry Choco 148.229167 Smooth Sliky Salty 149.322034 Spicy Special Slims 160.833333 White Choc 142.068966 Name: Boxes Shipped, dtype: float64

# [15]: # sum

df.groupby("Country")["Boxes Shipped"].sum()

#### [15]: Country

Australia 32647 Canada 31221 India 29470 New Zealand 26580 UK 30265 USA 26824

Name: Boxes Shipped, dtype: int64

## [16]: df.groupby("Product")["Boxes Shipped"].sum()

#### [16]: Product

50% Dark Bites 9792 70% Dark Bites 8015 85% Dark Bars 7793 99% Dark & Pure 8127 After Nines 8257 Almond Choco 6736 Baker's Choco Chips 6998 Caramel Stuffed Bars 8717 Choco Coated Almonds 6464 Drinking Coco 8660 Eclairs 8757 Fruit & Nut Bars 7738 Manuka Honey Choco 7781 Milk Bars 8330 Mint Chip Choco 8207 Orange Choco 7732 Organic Choco Syrup 7749 Peanut Butter Cubes 8304 Raspberry Choco 7115 Smooth Sliky Salty 8810 Spicy Special Slims 8685 White Choc 8240

Name: Boxes Shipped, dtype: int64

# [17]: df.groupby("Sales Person")["Boxes Shipped"].sum()

#### [17]: Sales Person

Andria Kimpton 6448 Barr Faughny 6366 Beverie Moffet 9214 Brien Boise 8102 Camilla Castle 5374 Ches Bonnell 7522 Curtice Advani 7074 Dennison Crosswaite 8767 Dotty Strutley 6853 Gigi Bohling 6303 Gunar Cockshoot 6677

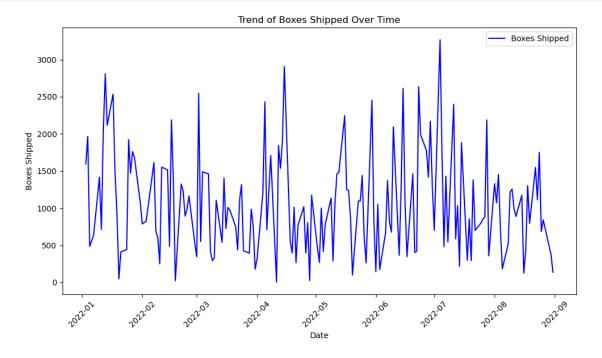
```
Husein Augar
                              5849
      Jan Morforth
                              7661
      Jehu Rudeforth
                              7246
      Kaine Padly
                              7253
      Karlen McCaffrey
                              9658
      Kelci Walkden
                              8702
     Madelene Upcott
                              7279
     Mallorie Waber
                              5980
     Marney O'Breen
                              8043
      Oby Sorrel
                              8608
      Rafaelita Blaksland
                              4297
      Roddy Speechley
                              6899
      Van Tuxwell
                              6799
      Wilone O'Kielt
                              4033
      Name: Boxes Shipped, dtype: int64
[18]: # lastly the median
      df.groupby("Country")["Boxes Shipped"].median()
[18]: Country
      Australia
                     119.0
      Canada
                     151.0
      India
                     136.0
      New Zealand
                     129.0
      UK
                     152.0
      USA
                     131.0
      Name: Boxes Shipped, dtype: float64
[19]: df.groupby("Product")["Boxes Shipped"].median()
[19]: Product
      50% Dark Bites
                               126.5
      70% Dark Bites
                               148.5
      85% Dark Bars
                               107.0
      99% Dark & Pure
                               154.0
      After Nines
                               170.0
      Almond Choco
                               125.0
      Baker's Choco Chips
                               135.0
      Caramel Stuffed Bars
                               149.0
      Choco Coated Almonds
                               134.0
     Drinking Coco
                               135.5
      Eclairs
                               110.5
     Fruit & Nut Bars
                               140.5
     Manuka Honey Choco
                               135.0
      Milk Bars
                               126.0
     Mint Chip Choco
                               180.0
      Orange Choco
                               138.0
```

```
Organic Choco Syrup
                              145.0
      Peanut Butter Cubes
                              159.0
      Raspberry Choco
                              131.5
      Smooth Sliky Salty
                              113.0
      Spicy Special Slims
                              139.5
      White Choc
                              135.0
      Name: Boxes Shipped, dtype: float64
[21]: df.groupby("Sales Person")["Boxes Shipped"].median()
[21]: Sales Person
      Andria Kimpton
                             134.0
      Barr Faughny
                             117.0
      Beverie Moffet
                             146.5
      Brien Boise
                             133.0
      Camilla Castle
                             157.0
      Ches Bonnell
                             127.0
      Curtice Advani
                             137.5
      Dennison Crosswaite
                             140.0
     Dotty Strutley
                             207.0
      Gigi Bohling
                             116.0
      Gunar Cockshoot
                             135.0
      Husein Augar
                             131.5
      Jan Morforth
                             178.0
      Jehu Rudeforth
                             138.0
      Kaine Padly
                             123.0
      Karlen McCaffrey
                             177.0
      Kelci Walkden
                             131.5
      Madelene Upcott
                             138.0
     Mallorie Waber
                             107.0
     Marney O'Breen
                             157.0
      Oby Sorrel
                             151.0
      Rafaelita Blaksland
                             101.5
      Roddy Speechley
                             140.0
      Van Tuxwell
                             104.0
      Wilone O'Kielt
                              98.0
      Name: Boxes Shipped, dtype: float64
[22]: # TASK 3 : VISUALIZATION
      print(df.columns)
     Index(['Sales Person', 'Country', 'Product', 'Date', 'Amount',
            'Boxes Shipped'],
           dtype='object')
```

```
[29]: # 1. START WITH THE LINE GRAPH
    # Convert 'Date' to datetime if it's not already
    df['Date'] = pd.to_datetime(df['Date'], format='%d/%m/%Y')

# Group by date and sum the Boxes Shipped
    df_date = df.groupby('Date')['Boxes Shipped'].sum()

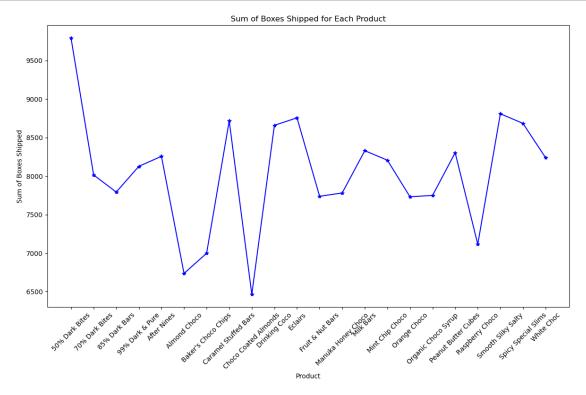
# Plot the line chart
    plt.figure(figsize=(10, 6))
    plt.plot(df_date.index, df_date.values, label='Boxes Shipped', color='b')
    plt.title('Trend of Boxes Shipped Over Time')
    plt.xlabel('Date')
    plt.ylabel('Boxes Shipped')
    plt.legend()
    plt.xticks(rotation=45)
    plt.tight_layout()
```



```
[31]: # I have another line graph-- product vs amount

# Group by Product and calculate the sum of Boxes Shipped
df_product_sum = df.groupby('Product')['Boxes Shipped'].sum()

# Plot the line chart
plt.figure(figsize=(12, 8)) # Set figure size
```

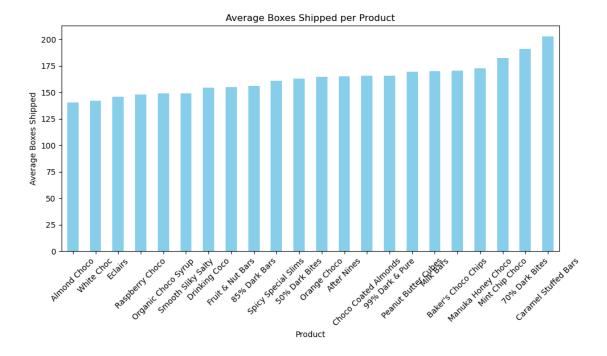


```
# 2. BAR GRAPH -Bar Graph[Product vs Boxes Shipped]

# Group by product and compute the mean of Boxes Shipped
df_product = df.groupby('Product')['Boxes Shipped'].mean()

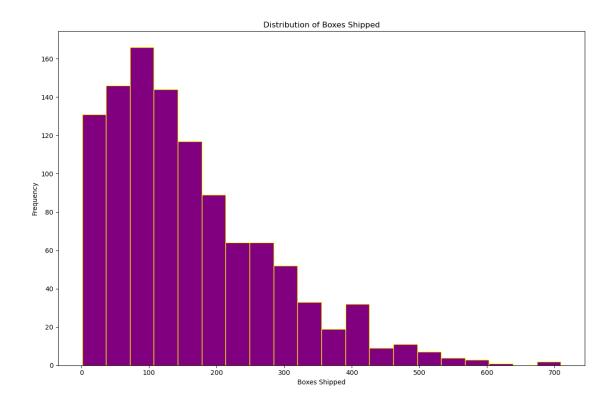
# Plot the bar chart
plt.figure(figsize=(10, 6))
df_product.sort_values().plot(kind='bar', color='skyblue')
plt.title('Average Boxes Shipped per Product')
plt.xlabel('Product')
plt.ylabel('Average Boxes Shipped')
plt.xticks(rotation=45)
plt.tight_layout()
```

plt.show()



```
[34]: 3. # HISTOGRAM for boxes shipped

# Plot histogram of Boxes Shipped
plt.figure(figsize=(12, 8))
plt.hist(df['Boxes Shipped'], bins=20, color='purple', edgecolor='yellow')
plt.title('Distribution of Boxes Shipped')
plt.xlabel('Boxes Shipped')
plt.ylabel('Frequency')
plt.tight_layout()
plt.show()
```



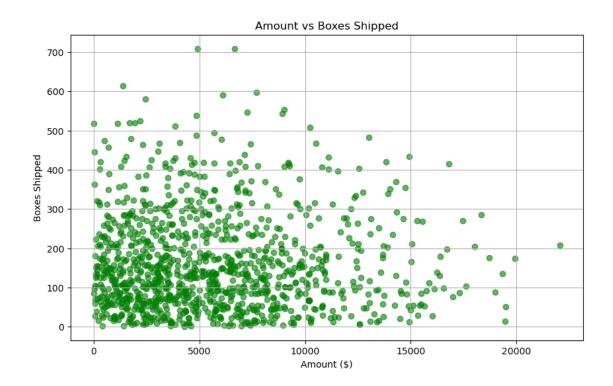
```
[41]: # Removes $ signs, commas and spaces to convert to numeric
    df['Amount'] = df['Amount'].str.replace('$', '', regex=False).str.replace(',',u'', regex=False).str.strip().astype(float)

[42]: import matplotlib.pyplot as plt

# Create scatter plot
    plt.figure(figsize=(10, 6))
    plt.scatter(df['Amount'], df['Boxes Shipped'], color='green', alpha=0.6)

# Add titles and labels
    plt.title('Amount vs Boxes Shipped')
    plt.xlabel('Amount ($)')
    plt.ylabel('Boxes Shipped')

# Show grid and plot
    plt.grid(True)
    plt.show()
```



```
[43]: # bonus Error Handling
      import pandas as pd
      try:
          # Attempt to read the CSV file
          df = pd.read_csv("Chocolate Sales.csv")
          print("CSV file loaded successfully.\n")
          # Try converting 'Date' to datetime with specific format
          try:
              df['Date'] = pd.to_datetime(df['Date'], format='%d/%m/%Y')
              print("Date column has been successfull.\n")
          except Exception as e:
              print("Warning: Couldn't convert 'Date' column to datetime with format⊔

        ' %d/%m/%Y'.")

              print("Error:", e)
          # Check for missing values
          if df.isnull().values.any():
              print("Missing values found. Handling them...")
              df = df.dropna() # Or use df.fillna(value)
              print("Missing values dropped.\n")
          else:
```

```
print("No missing values found.\n")

except FileNotFoundError:
    print("Error: The file 'Chocolate Sales.csv' was not found. Please check_
    the filename or path.")

except pd.errors.EmptyDataError:
    print("Error: The file is empty.")

except pd.errors.ParserError:
    print("Error: There was an error parsing the file.")

except Exception as e:
    print("An unexpected error occurred:", e)
```

CSV file loaded successfully.

Warning: Couldn't convert 'Date' column to datetime with format '%d/%m/%Y'. Error: time data "04-Jan-22" doesn't match format "%d/%m/%Y", at position 0. You might want to try:

- passing `format` if your strings have a consistent format;
- passing `format='ISO8601'` if your strings are all ISO8601 but not necessarily in exactly the same format;
- passing `format='mixed'`, and the format will be inferred for each element individually. You might want to use `dayfirst` alongside this.

  No missing values found.

[]: