Fintech 678 Final Project

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##I. Abstract This project report presents an in-depth analysis of financial user data, employing advanced statistical modeling techniques within the RMarkdown environment. The report concludes with strategic recommendations for financial institutions seeking to optimize user engagement and deposit growth, grounded in the quantitative evidence gathered from the data analysis.

##II. Introduction Aimed at uncovering key insights in the fintech sector, the study focuses on the relationship between user deposits and several predictors including age, housing status, credit score, and zodiac sign. Utilizing linear regression models, multilevel models with random slopes and intercepts, and a comprehensive exploratory data analysis (EDA), the report offers a nuanced understanding of factors influencing user deposit behaviors. The models' adequacies were rigorously tested through ANOVA and convergence diagnostics, ensuring robustness in the findings. Key results indicate significant relationships between the predictors and deposit amounts, with detailed analysis provided on the variability due to individual differences and other socioeconomic factors.

```
##III. Method
```

```
##
## The downloaded binary packages are in
## /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
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##
## The downloaded binary packages are in
## /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
##
## Data source: https://www.kaggle.com/datasets/niketdheeryan/fintech-users-data
```

###overview of data: head(fintech_data)

##		user	churn	age	housing	credit_score	deposits	withdrawal	<pre>purchases_partners</pre>
##	1	55409	0	37	na	NA	0	0	0
##	2	23547	0	28	R	486	0	0	1
##	3	58313	0	35	R	561	47	2	86
##	4	8095	0	26	R	567	26	3	38
##	5	61353	1	27	na	NA	0	0	2
##	6	3120	1	32	R	567	5	3	111
##		purcha	ses c	c_tal	ken cc_re	ecommended cc	_disliked	cc_liked c	c_application_begin
##	1		0		0	0	0	0	0

```
## 2
             0
                                       96
                                                     0
                                                                                     5
                                      285
## 3
             47
                       0
                                                     0
                                                               0
                                                                                     9
## 4
             25
                       0
                                      74
                                                     0
                                                                                    26
## 5
             0
                       0
                                       0
                                                               0
                                                                                     0
                                                     Λ
             5
                       0
                                     227
                                                     0
                                                               0
                                                                                    17
     app_downloaded web_user app_web_user ios_user android_user registered_phones
                                           1
                   1
                             1
                                                     1
## 2
                   1
                             1
                                           1
                                                     1
                                                                                       0
## 3
                   1
                             0
                                           0
                                                     0
                                                                   1
                                                                                       2
## 4
                             0
                                           0
                                                     0
                                                                                       0
                   1
                                                                   1
## 5
                   1
                             1
                                           1
                                                                   1
                                                                                       0
## 6
                                           1
                                                     0
                                                                                       0
                   1
                             1
                                                                   1
     payment_type waiting_4_loan cancelled_loan received_loan rejected_loan
## 1
                                 0
        Bi-Weekly
## 2
                                 0
                                                 0
                                                                 0
                                                                                0
           Weekly
## 3 Semi-Monthly
                                 0
                                                 0
                                                                 0
                                                                                0
## 4
        Bi-Weekly
                                 0
                                                 0
                                                                 0
                                                                                0
## 5
        Bi-Weekly
## 6
                                 0
                                                 0
        Bi-Weekly
                                                                 0
     zodiac_sign left_for_two_month_plus left_for_one_month rewards_earned
## 1
             Leo
                                          1
## 2
                                          0
## 3
                                          1
                                                               0
                                                                              65
       Capricorn
## 4
       Capricorn
                                          0
                                                               0
                                                                              33
## 5
                                                               0
           Aries
                                          1
                                                                              1
          Taurus
                                          0
                                                               0
                                                                              55
##
     reward_rate is_referred
## 1
            0.00
                             0
## 2
            1.47
                             1
## 3
            2.17
                             0
## 4
             1.10
                             1
## 5
            0.03
                             0
## 6
            1.83
```

#The structure of the data

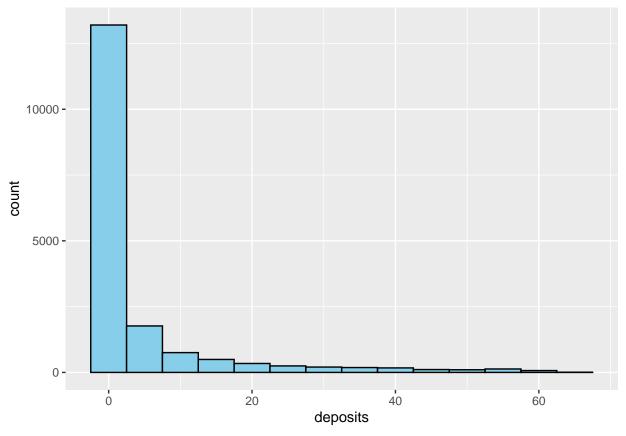
summary(fintech_data)

```
housing
##
                       churn
        user
                                         age
##
   Min.
                   Min.
                          :0.0000
                                         :17.00
                                                    Length: 27000
   1st Qu.:17810
                   1st Qu.:0.0000
                                    1st Qu.:25.00
                                                    Class : character
   Median :35749
                   Median :0.0000
                                    Median :30.00
                                                    Mode :character
##
   Mean
          :35423
                          :0.4139
                                    Mean
                                           :32.22
                   Mean
   3rd Qu.:53244
                                    3rd Qu.:37.00
##
                   3rd Qu.:1.0000
##
  Max.
          :69658
                          :1.0000
                                    Max.
                                           :91.00
                   Max.
##
                                    NA's
                                           :4
##
                                      withdrawal
                                                     purchases_partners
    credit_score
                    highnetworth
  Min. : 2.0
                   Min. : 0.000
                                    Min. : 0.000
                                                     Min. : 0.00
   1st Qu.:507.0
                   1st Qu.: 0.000
                                    1st Qu.: 0.000
                                                                0.00
##
                                                     1st Qu.:
   Median :542.0
                   Median : 0.000
                                    Median : 0.000
                                                                9.00
                                                     Median :
##
   Mean
          :542.9
                   Mean : 3.342
                                    Mean : 0.307
                                                     Mean
                                                           : 28.06
   3rd Qu.:578.0
                   3rd Qu.: 1.000
                                    3rd Qu.: 0.000
                                                     3rd Qu.: 43.00
                                                     Max. :1067.00
##
  Max.
           :838.0
                   Max.
                          :65.000
                                    Max.
                                           :29.000
##
   NA's
           :8031
##
                                                         cc_disliked
     purchases
                       cc_taken
                                       cc_recommended
```

```
Min.
           : 0.000
                     Min.
                             : 0.00000
                                         Min. : 0.00
                                                           Min.
                                                                  : 0.00000
   1st Qu.: 0.000
                                                           1st Qu.: 0.00000
##
                     1st Qu.: 0.00000
                                         1st Qu.: 10.00
##
    Median : 0.000
                     Median : 0.00000
                                         Median : 65.00
                                                          Median: 0.00000
##
   Mean
          : 3.273
                             : 0.07378
                                         Mean
                                               : 92.63
                                                          Mean
                                                                  : 0.05063
                     Mean
##
    3rd Qu.: 1.000
                     3rd Qu.: 0.00000
                                         3rd Qu.:164.00
                                                           3rd Qu.: 0.00000
##
    Max.
           :63.000
                             :29.00000
                                         Max.
                                                :522.00
                                                          Max.
                                                                  :65.00000
                     Max.
##
##
       cc liked
                       cc_application_begin app_downloaded
                                                                  web_user
          : 0.00000
##
    Min.
                       Min.
                               : 0.000
                                             Min.
                                                     :0.0000
                                                               Min.
                                                                      :0.0000
    1st Qu.: 0.00000
                       1st Qu.: 0.000
                                             1st Qu.:1.0000
##
                                                               1st Qu.:0.0000
    Median : 0.00000
                       Median : 4.000
                                             Median :1.0000
                                                               Median :1.0000
##
    Mean
         : 0.01311
                             : 8.198
                                                     :0.9525
                                                               Mean
                       Mean
                                             Mean
                                                                      :0.6061
##
    3rd Qu.: 0.00000
                       3rd Qu.: 11.000
                                             3rd Qu.:1.0000
                                                               3rd Qu.:1.0000
##
    Max.
          :27.00000
                       Max.
                               :263.000
                                                     :1.0000
                                             Max.
                                                               Max.
                                                                      :1.0000
##
##
     app_web_user
                         ios_user
                                        android_user
                                                         registered_phones
##
           :0.0000
                            :0.0000
                                              :0.0000
                                                                :0.0000
    Min.
                                       Min.
                                                         Min.
                     Min.
##
    1st Qu.:0.0000
                     1st Qu.:0.0000
                                       1st Qu.:0.0000
                                                         1st Qu.:0.0000
    Median :1.0000
                     Median :0.0000
                                       Median :1.0000
                                                         Median : 0.0000
##
##
    Mean
          :0.5617
                     Mean
                            :0.3939
                                       Mean
                                              :0.5873
                                                         Mean
                                                                :0.4209
##
    3rd Qu.:1.0000
                     3rd Qu.:1.0000
                                       3rd Qu.:1.0000
                                                         3rd Qu.:0.0000
##
    Max.
           :1.0000
                     Max.
                             :1.0000
                                       Max.
                                              :1.0000
                                                         Max.
                                                                :5.0000
##
                       waiting 4 loan
                                           cancelled loan
                                                              received loan
##
    payment type
##
                                                  :0.00000
   Length: 27000
                       Min.
                               :0.000000
                                           Min.
                                                              Min.
                                                                     :0.00000
    Class : character
                       1st Qu.:0.000000
                                           1st Qu.:0.00000
                                                              1st Qu.:0.00000
##
    Mode :character
                       Median :0.000000
                                           Median :0.00000
                                                              Median :0.00000
##
                       Mean
                               :0.001296
                                           Mean
                                                  :0.01881
                                                              Mean
                                                                     :0.01819
##
                       3rd Qu.:0.000000
                                           3rd Qu.:0.00000
                                                              3rd Qu.:0.00000
##
                       Max.
                               :1.000000
                                           Max.
                                                  :1.00000
                                                              Max.
                                                                     :1.00000
##
##
    rejected_loan
                       zodiac_sign
                                           left_for_two_month_plus
##
   Min.
           :0.000000
                       Length: 27000
                                           Min.
                                                  :0.0000
    1st Qu.:0.000000
                                           1st Qu.:0.0000
##
                       Class : character
##
    Median :0.000000
                       Mode :character
                                           Median : 0.0000
##
    Mean
           :0.004889
                                                  :0.1734
                                           Mean
##
    3rd Qu.:0.000000
                                           3rd Qu.:0.0000
##
    Max.
           :1.000000
                                           Max.
                                                   :1.0000
##
##
    left_for_one_month rewards_earned
                                          reward_rate
                                                            is_referred
           :0.00000
                                               :0.0000
                                                                  :0.000
                       Min. : 1.00
                                         Min.
                                                          Min.
##
    1st Qu.:0.00000
                       1st Qu.: 9.00
                                         1st Qu.:0.2000
                                                           1st Qu.:0.000
    Median :0.00000
                       Median : 25.00
                                         Median : 0.7800
                                                          Median : 0.000
##
   Mean
                                                                 :0.318
           :0.01807
                       Mean
                              : 29.11
                                         Mean
                                               :0.9077
                                                           Mean
    3rd Qu.:0.00000
                       3rd Qu.: 48.00
                                         3rd Qu.:1.5300
                                                           3rd Qu.:1.000
##
    Max.
           :1.00000
                       Max.
                               :114.00
                                         Max.
                                                :4.0000
                                                           Max.
                                                                  :1.000
##
                       NA's
                               :3227
###EDA
```

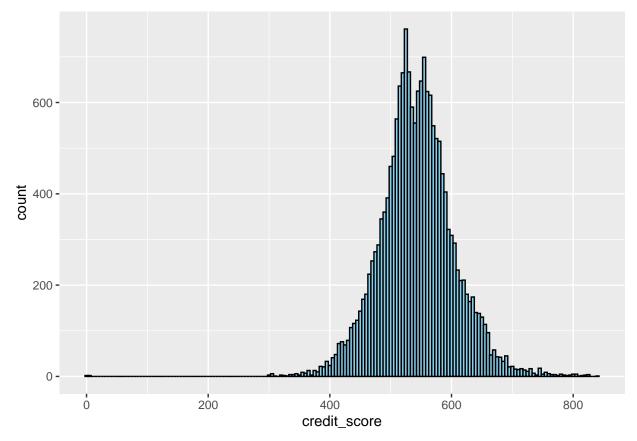
Distribution of highnetworth/deposits

```
ggplot(highnetworthdata, aes(x = deposits)) +
  geom_histogram(binwidth = 5, color = "black", fill = "sky blue")
```



as we can see from the distribution plot of high networth/deposits, most deposits are distributed from 0 to 20, indicates the net worth of users of this financial technology company is generally not high. \cdot

 $Distribution\ of\ credits core:$



in th histgram plot, the credit score distribution of high-net-worth users shows an obvious normal distribution trend, with the largest number of people in the 500-600 credit score range.

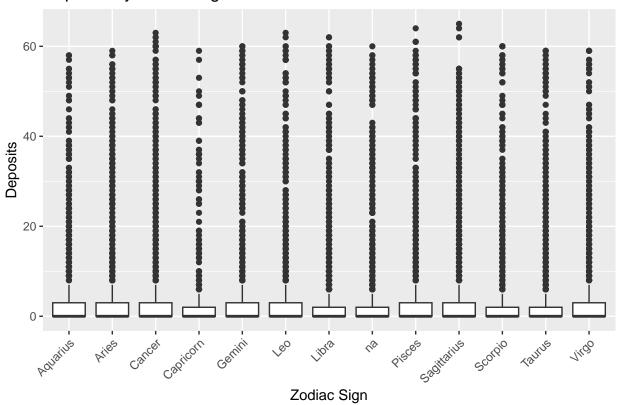
Distribution of age:

{r-} ggplot(highnetworthdata, aes(x = age)) + geom_histogram(binwidth = 5, color =
"black", fill = "sky blue") in th histgram plot, the largest number of high-net-worth users are in the
25-30 age group, followed by the 30-25 age group, showing an overall younger trend.

 $Deposits\ and\ zodiac_sign:$

```
ggplot(highnetworthdata, aes(x = zodiac_sign, y = deposits)) +
geom_boxplot() +
theme(axis.text.x = element_text(angle = 45, hjust = 1)) +
labs(title = "Deposits by Zodiac Sign", x = "Zodiac Sign", y = "Deposits")
```

Deposits by Zodiac Sign



From the plot below, we can see the constellation distribution of the entire user does not reflect differences.

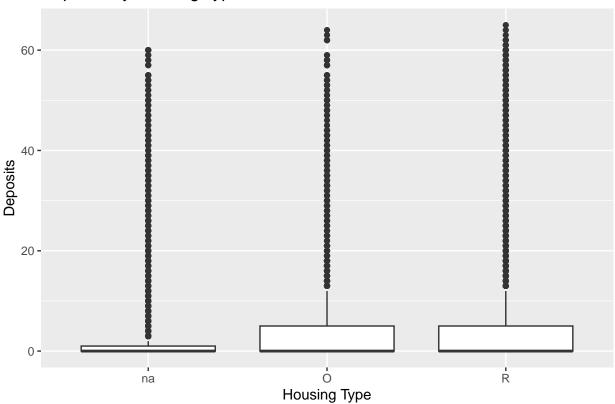
```
highnetworthdata %>%
group_by(zodiac_sign) %>%
summarise(
   count = n(),
   mean_deposit = mean(deposits, na.rm = TRUE),
   median_deposit = median(deposits, na.rm = TRUE),
   sd_deposit = sd(deposits, na.rm = TRUE)
)
```

```
## # A tibble: 13 x 5
      zodiac_sign count mean_deposit median_deposit sd_deposit
##
##
      <chr>
                                 <dbl>
                                                 <dbl>
                                                              <dbl>
                   <int>
                                  3.84
                                                              8.99
##
    1 Aquarius
                    1409
                                                      0
                    1339
                                  4.24
                                                      0
                                                              9.87
##
    2 Aries
##
    3 Cancer
                    1582
                                  4.93
                                                      0
                                                             11.5
                                  4.93
##
    4 Capricorn
                     459
                                                      0
                                                             11.2
    5 Gemini
                                  4.90
                                                      0
                                                             11.3
##
                    1406
##
    6 Leo
                    1568
                                  4.70
                                                      0
                                                             10.6
##
    7 Libra
                    1422
                                  4.53
                                                      0
                                                             10.6
    8 Pisces
                    1424
                                  4.83
                                                      0
                                                             11.4
    9 Sagittarius
                    1341
                                  4.74
                                                      0
                                                             10.7
##
## 10 Scorpio
                    1385
                                  4.59
                                                      0
                                                             10.7
                                  4.04
                                                      0
                                                              9.89
## 11 Taurus
                    1458
## 12 Virgo
                    1575
                                  4.25
                                                      0
                                                              9.83
## 13 na
                    1411
                                  4.48
                                                      0
                                                             10.4
```

Deposits and housing:

```
ggplot(highnetworthdata, aes(x = housing, y = deposits)) +
  geom_boxplot() +
  labs(title = "Deposits by Housing Type", x = "Housing Type", y = "Deposits")
```

Deposits by Housing Type



From the plot below, we can see the distribution of high-net-worth users of different housing types is significantly different

Before going further, we want to verify the distribution of the response variable– deposits, to test the assumption that it is normal distributed.

```
install.packages("nortest")

##

## The downloaded binary packages are in

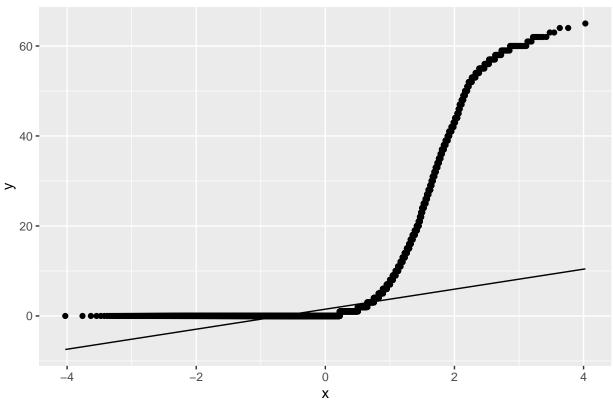
## /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages

library(nortest)

#A Q-Q plot can also help in visually inspecting the normality.

library(ggplot2)
ggplot(highnetworthdata, aes(sample = deposits)) +
    geom_qq() +
    geom_qq_line() +
    labs(title = "Q-Q Plot for Deposits")
```

Q-Q Plot for Deposits



From the Q-Q plot it looks like it follows normal distribution.

```
\#\#\#Modelling:
```

```
\#\#\#Model1: Simple linear regression:
```

```
library(tidyverse)
library(ggplot2)
library(broom)
lm_model <- lm(deposits ~ age + housing + credit_score + zodiac_sign, data = highnetworthdata)
summary(lm_model)

## Call:
## lm(formula = deposits ~ age + housing + credit_score + zodiac_sign,</pre>
```

```
## Residuals:
```

data = highnetworthdata)

Min 1Q Median 3Q Max ## -13.239 -5.249 -2.786 -0.501 58.319

##
Coefficients:

##

Estimate Std. Error t value Pr(>|t|) ## ## (Intercept) 0.783792 -7.130 1.04e-12 *** -5.588677 ## age 0.128793 0.008284 15.547 < 2e-16 *** ## housingO 3.423417 0.275713 12.417 < 2e-16 *** ## housingR 3.731541 0.164537 22.679 < 2e-16 *** ## credit_score 0.005599 0.001272 4.403 1.08e-05 *** ## zodiac_signAries 0.342631

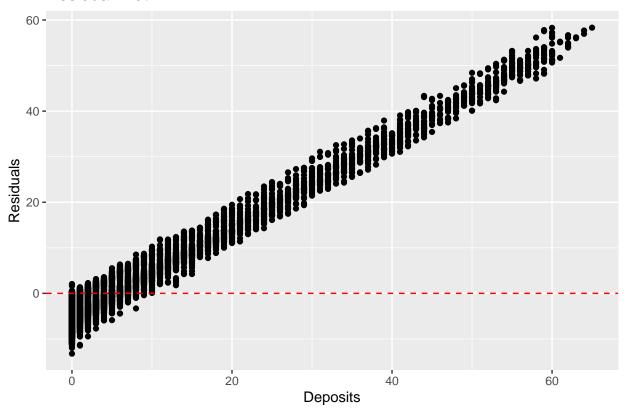
```
## zodiac_signCancer
                          1.047666
                                      0.377753
                                                 2.773 0.00555 **
## zodiac_signCapricorn
                          0.855902
                                     0.554260
                                                 1.544 0.12255
## zodiac signGemini
                          1.090002
                                     0.388816
                                                2.803 0.00506 **
                                                2.234 0.02549 *
## zodiac_signLeo
                          0.845631
                                     0.378513
## zodiac_signLibra
                          0.751710
                                     0.387600
                                                1.939
                                                      0.05247
## zodiac_signna
                                     0.388427
                                                1.766 0.07743
                          0.685924
## zodiac signPisces
                          0.921201
                                      0.387506
                                                2.377 0.01745 *
## zodiac_signSagittarius 1.063067
                                     0.393454
                                                2.702 0.00690 **
## zodiac_signScorpio
                          0.682742
                                      0.390166
                                                 1.750
                                                       0.08016 .
## zodiac_signTaurus
                          0.244836
                                      0.385235
                                                 0.636
                                                       0.52508
## zodiac_signVirgo
                          0.512169
                                      0.378125
                                                 1.354
                                                       0.17560
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 10.31 on 17762 degrees of freedom
## Multiple R-squared: 0.04531,
                                   Adjusted R-squared: 0.04445
## F-statistic: 52.69 on 16 and 17762 DF, p-value: < 2.2e-16
```

Create a residual plot to visualize the residuals from the linear model.

```
highnetworthdata <- highnetworthdata %>%
  add_column(residuals = resid(lm_model))

ggplot(highnetworthdata, aes(x = deposits, y = residuals)) +
  geom_point() +
  geom_hline(yintercept = 0, linetype = "dashed", color = "red") +
  labs(title = "Residual Plot", x = "Deposits", y = "Residuals")
```

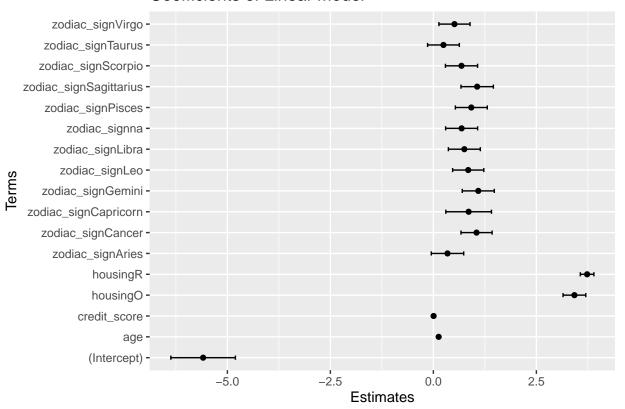
Residual Plot



visualize the coefficients.

```
tidied_model <- tidy(lm_model)
ggplot(tidied_model, aes(x = term, y = estimate)) +
  geom_point() +
  geom_errorbar(aes(ymin = estimate - std.error, ymax = estimate + std.error), width = 0.2) +
  coord_flip() +
  labs(title = "Coefficients of Linear Model", x = "Terms", y = "Estimates")</pre>
```

Coefficients of Linear Model



From this simple linear regression, I found all the predictors are significant. Also the R-square in the model is 0.045, So the model is well fitted.

####Model2: Multilevel linear model with random intercept:

```
library(lme4)
library(ggplot2)
library(broom)

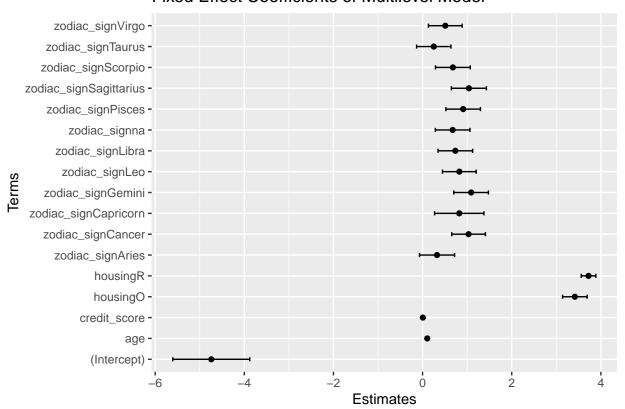
# Fit a multilevel model with random intercepts
mlm_model <- lmer(deposits ~ age + housing + credit_score + zodiac_sign + (1 | age), data = highnetwort.
summary(mlm_model)

## Linear mixed model fit by REML ['lmerMod']
## Formula: deposits ~ age + housing + credit_score + zodiac_sign + (1 | age)
## Data: highnetworthdata
##
## REML criterion at convergence: 133420.4
##
## Scaled residuals:</pre>
```

```
10 Median
                                3Q
## -1.1532 -0.4980 -0.2794 -0.0475 5.6649
##
## Random effects:
  Groups
            Name
                         Variance Std.Dev.
                           0.511
                                   0.7148
##
             (Intercept)
   age
                         106.003 10.2958
  Residual
## Number of obs: 17779, groups: age, 65
##
## Fixed effects:
                           Estimate Std. Error t value
## (Intercept)
                          -4.740827
                                      0.863138
                                               -5.493
## age
                           0.105005
                                      0.011928
                                                8.803
## housing0
                           3.416366
                                      0.275531
                                               12.399
## housingR
                           3.723617
                                      0.164680
                                                22.611
## credit_score
                           0.005578
                                      0.001272
                                                 4.387
## zodiac_signAries
                           0.324019
                                      0.393362
                                                 0.824
## zodiac signCancer
                           1.032253
                                     0.377427
                                                 2.735
## zodiac_signCapricorn
                                                 1.485
                           0.822644
                                      0.553806
## zodiac signGemini
                           1.088986
                                     0.388566
                                                 2.803
## zodiac_signLeo
                           0.824279
                                     0.378422
                                                 2.178
## zodiac_signLibra
                                      0.387454
                           0.735065
                                                 1.897
## zodiac_signna
                           0.674818
                                      0.388326
                                                 1.738
## zodiac signPisces
                           0.910626
                                      0.387283
                                                 2.351
## zodiac_signSagittarius 1.038934
                                      0.393184
                                                 2.642
## zodiac_signScorpio
                           0.679210
                                      0.390070
                                                 1.741
## zodiac_signTaurus
                           0.250643
                                      0.385072
                                                 0.651
## zodiac_signVirgo
                           0.509509
                                      0.377979
                                                 1.348
## Correlation matrix not shown by default, as p = 17 > 12.
## Use print(x, correlation=TRUE) or
       vcov(x)
                      if you need it
print(summary(lm_model), correlation = TRUE)
##
## lm(formula = deposits ~ age + housing + credit_score + zodiac_sign,
##
       data = highnetworthdata)
##
## Residuals:
##
       Min
                1Q Median
                                3Q
                                       Max
## -13.239 -5.249 -2.786 -0.501
                                   58.319
##
## Coefficients:
##
                           Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                          -5.588677
                                      0.783792 -7.130 1.04e-12 ***
                                      0.008284 15.547 < 2e-16 ***
## age
                           0.128793
## housing0
                           3.423417
                                      0.275713
                                                12.417
                                                        < 2e-16 ***
                                               22.679 < 2e-16 ***
## housingR
                           3.731541
                                      0.164537
## credit_score
                           0.005599
                                     0.001272
                                                 4.403 1.08e-05 ***
## zodiac_signAries
                           0.342631
                                      0.393536
                                                 0.871 0.38396
## zodiac_signCancer
                                                 2.773 0.00555 **
                           1.047666
                                      0.377753
## zodiac_signCapricorn
                           0.855902
                                      0.554260
                                                 1.544 0.12255
```

```
## zodiac_signGemini
                        1.090002 0.388816
                                            2.803 0.00506 **
## zodiac_signLeo
                        ## zodiac signLibra
                        0.751710 0.387600
                                            1.939 0.05247 .
                                            1.766 0.07743 .
## zodiac_signna
                        0.685924 0.388427
## zodiac_signPisces
                        0.921201 0.387506
                                            2.377 0.01745 *
## zodiac_signSagittarius 1.063067 0.393454
                                            2.702 0.00690 **
## zodiac signScorpio
                        0.682742 0.390166
                                            1.750 0.08016 .
## zodiac_signTaurus
                        ## zodiac_signVirgo
                        0.512169 0.378125 1.354 0.17560
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 10.31 on 17762 degrees of freedom
## Multiple R-squared: 0.04531,
                                Adjusted R-squared: 0.04445
## F-statistic: 52.69 on 16 and 17762 DF, p-value: < 2.2e-16
install.packages("broom.mixed")
##
## The downloaded binary packages are in
## /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
library(broom.mixed)
fixed_effects <- tidy(mlm_model, effects = "fixed")</pre>
ggplot(fixed_effects, aes(x = term, y = estimate)) +
 geom_point() +
 geom_errorbar(aes(ymin = estimate - std.error, ymax = estimate + std.error), width = 0.2) +
 coord_flip() +
 labs(title = "Fixed Effect Coefficients of Multilevel Model", x = "Terms", y = "Estimates")
```

Fixed Effect Coefficients of Multilevel Model



####Model3 : Multilevel linear model with random slope:

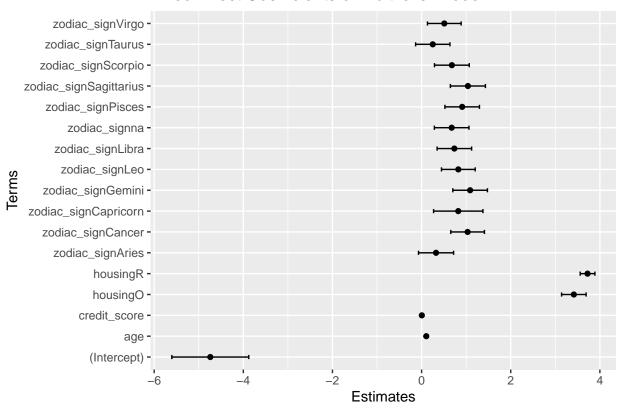
```
install.packages("lme4")
##
## The downloaded binary packages are in
   /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
install.packages("broom.mixed")
##
## The downloaded binary packages are in
   /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
library(lme4)
library(broom.mixed)
library(ggplot2)
install.packages("broom.mixed")
##
## The downloaded binary packages are in
   /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
library(broom.mixed)
install.packages("lme4")
## The downloaded binary packages are in
  /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
```

```
library(lme4)
mlm_model2 <- lmer(deposits ~ age + housing + credit_score + zodiac_sign + (credit_score | age), data =
## Warning in checkConv(attr(opt, "derivs"), opt$par, ctrl = control$checkConv, :
## Model failed to converge with max|grad| = 12.7435 (tol = 0.002, component 1)
## Warning in checkConv(attr(opt, "derivs"), opt$par, ctrl = control$checkConv, : Model is nearly unide:
## - Rescale variables?; Model is nearly unidentifiable: large eigenvalue ratio
## - Rescale variables?
summary(mlm model)
## Linear mixed model fit by REML ['lmerMod']
## Formula: deposits ~ age + housing + credit_score + zodiac_sign + (1 |
                                                                             age)
     Data: highnetworthdata
##
## REML criterion at convergence: 133420.4
## Scaled residuals:
      Min
               10 Median
                               3Q
                                      Max
## -1.1532 -0.4980 -0.2794 -0.0475 5.6649
## Random effects:
## Groups
                        Variance Std.Dev.
            Name
## age
             (Intercept)
                          0.511
                                 0.7148
## Residual
                        106.003 10.2958
## Number of obs: 17779, groups: age, 65
## Fixed effects:
                          Estimate Std. Error t value
##
## (Intercept)
                         -4.740827 0.863138 -5.493
## age
                          0.105005 0.011928
                                               8.803
## housing0
                          3.416366 0.275531 12.399
## housingR
                                   0.164680 22.611
                          3.723617
## credit_score
                          0.005578
                                    0.001272
                                               4.387
## zodiac_signAries
                          0.324019 0.393362
                                               0.824
## zodiac_signCancer
                          1.032253 0.377427
                                                2.735
## zodiac_signCapricorn
                          0.822644
                                   0.553806
                                               1.485
## zodiac_signGemini
                          1.088986 0.388566
                                                2.803
## zodiac_signLeo
                                                2.178
                          0.824279 0.378422
## zodiac_signLibra
                          0.735065 0.387454
                                               1.897
## zodiac_signna
                                   0.388326
                                                1.738
                          0.674818
## zodiac_signPisces
                          0.910626
                                    0.387283
                                               2.351
## zodiac_signSagittarius 1.038934
                                   0.393184
                                               2.642
## zodiac_signScorpio
                          0.679210
                                   0.390070
                                               1.741
## zodiac signTaurus
                          0.250643
                                     0.385072
                                                0.651
## zodiac_signVirgo
                          0.509509
                                     0.377979
                                               1.348
## Correlation matrix not shown by default, as p = 17 > 12.
## Use print(x, correlation=TRUE) or
      vcov(x)
                     if you need it
print(summary(mlm_model2), correlation = TRUE)
```

```
## Linear mixed model fit by REML ['lmerMod']
## Formula:
## deposits ~ age + housing + credit_score + zodiac_sign + (credit_score |
##
       age)
##
      Data: highnetworthdata
##
## REML criterion at convergence: 133414
##
## Scaled residuals:
##
      Min
                1Q Median
                                3Q
                                       Max
## -1.1772 -0.4988 -0.2788 -0.0435
                                   5.6666
##
## Random effects:
## Groups
            Name
                          Variance Std.Dev.
             (Intercept) 1.632e+01 4.040353
## age
##
             credit_score 5.664e-05 0.007526 -0.99
## Residual
                          1.059e+02 10.289010
## Number of obs: 17779, groups: age, 65
##
## Fixed effects:
##
                          Estimate Std. Error t value
## (Intercept)
                          -4.638721
                                     1.087343 -4.266
                                      0.011367
## age
                          0.108907
                                                9.581
## housing0
                          3.413470
                                     0.275570
                                               12.387
## housingR
                          3.724999
                                    0.164638 22.625
## credit_score
                          0.005160
                                    0.001832
                                                2.816
## zodiac_signAries
                          0.323833
                                    0.393213
                                                0.824
## zodiac_signCancer
                          1.032497
                                     0.377340
                                                2.736
## zodiac_signCapricorn
                                    0.553674
                          0.810668
                                                1.464
## zodiac_signGemini
                          1.067781
                                     0.388489
                                                2.749
## zodiac_signLeo
                           0.814394
                                     0.378252
                                                 2.153
                           0.712410
## zodiac_signLibra
                                     0.387324
                                                 1.839
## zodiac_signna
                           0.662707
                                     0.388157
                                                 1.707
## zodiac_signPisces
                                                 2.319
                           0.897928
                                    0.387212
## zodiac_signSagittarius
                          1.012750
                                     0.393088
                                                 2.576
## zodiac_signScorpio
                           0.669521
                                     0.389933
                                                1.717
## zodiac signTaurus
                           0.247941
                                      0.384982
                                                0.644
## zodiac_signVirgo
                           0.485074
                                     0.377878
                                                1.284
## Correlation of fixed effects could have been required in summary()
## Correlation of Fixed Effects:
##
                             hosngO hosngR crdt_s zdc_sA zdc_sgnCn zdc_sgnCp
               (Intr) age
## age
               -0.316
               0.014 - 0.072
## housing0
## housingR
              -0.093 0.021 0.335
## credit_scor -0.884 -0.060 -0.048 -0.001
## zodc_sgnArs -0.175 0.000 0.002 0.000 -0.002
## zdc_sgnCncr -0.177 -0.002
                             0.011 0.003 -0.007
                                                   0.507
                             0.001 -0.008 -0.009 0.346 0.360
## zdc_sgnCprc -0.114 -0.007
## zodc_sgnGmn -0.168 -0.010 0.014 0.015 -0.009 0.493 0.514
                                                                    0.350
## zodiac_sgnL -0.186  0.002  0.007 -0.004  0.002  0.507  0.527
                                                                    0.360
## zodc_sgnLbr -0.185  0.004  0.005  0.002  0.004  0.495  0.515
                                                                    0.351
```

```
## zodiac sgnn -0.175 -0.005 0.020 0.008 -0.003 0.494 0.514
                                                                   0.351
## zdc_sgnPscs -0.174 -0.005 0.009 0.002 -0.003 0.495 0.515
                                                                   0.352
## zdc sgnSgtt -0.174 0.013 0.006 0.015 -0.009 0.487 0.507
                                                                   0.346
## zdc_sgnScrp -0.174 -0.004
                             0.002 -0.002 -0.003 0.492 0.512
                                                                   0.349
## zodc_sgnTrs -0.176  0.002  0.007  0.009 -0.007  0.498  0.519
                                                                   0.353
## zodc sgnVrg -0.185 0.005 0.010 0.008 -0.001 0.507 0.528
                                                                   0.360
              zdc_sG zodc_sgnL zdc_sgnLb zdc_sg zdc_sP zdc_sgnSg zdc_sgnSc zdc_sT
## age
## housing0
## housingR
## credit_scor
## zodc_sgnArs
## zdc_sgnCncr
## zdc_sgnCprc
## zodc_sgnGmn
## zodiac_sgnL 0.513
## zodc_sgnLbr 0.501 0.514
## zodiac sgnn 0.500 0.514
                                0.501
## zdc_sgnPscs 0.501 0.515
                                0.502
                                          0.502
## zdc sgnSgtt 0.494 0.506
                                0.495
                                          0.494 0.495
## zdc_sgnScrp 0.498 0.511
                                0.499
                                          0.498 0.499 0.491
## zodc_sgnTrs 0.504 0.517
                                0.506
                                          0.505 0.506 0.498
                                                                  0.502
## zodc_sgnVrg 0.513 0.527
                                0.515
                                          0.514 0.515 0.507
                                                                  0.512
                                                                            0.518
## optimizer (nloptwrap) convergence code: 0 (OK)
## Model failed to converge with max|grad| = 12.7435 (tol = 0.002, component 1)
## Model is nearly unidentifiable: very large eigenvalue
## - Rescale variables?
## Model is nearly unidentifiable: large eigenvalue ratio
## - Rescale variables?
install.packages("broom")
##
## The downloaded binary packages are in
## /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
install.packages("broom.mixed")
##
## The downloaded binary packages are in
## /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
install.packages("ggplot2")
##
## The downloaded binary packages are in
   /var/folders/30/011gbkp92xz511zm5z2k5pvh0000gn/T//Rtmp2FbCDT/downloaded_packages
library(broom)
library(broom.mixed)
library(ggplot2)
fixed_effects <- tidy(mlm_model, effects = "fixed")</pre>
ggplot(fixed effects, aes(x = term, y = estimate)) +
 geom point() +
  geom_errorbar(aes(ymin = estimate - std.error, ymax = estimate + std.error), width = 0.2) +
coord_flip() +
```

Fixed Effect Coefficients of Multilevel Model



This is a multilevel linear model with random slope. As we can see the model is not very fitted.

##IV. Result:

###Model Choice and Interpretation use Anova:

```
library(lme4)
library(Matrix)
library(broom.mixed)
tidied_model <- tidy(mlm_model)
fixed_effects <- fixef(mlm_model)
random_effects <- ranef(mlm_model2)
fixed_effects <- fixef(mlm_model2)</pre>
```

##V. Discussion:

###Implication The result indicates the factor of credit score will determine the deposits d. Also, the factors age and housing are obvious to be significant.

###Limitation Due to the not good time management of the project, this report does not provide a good analysis of the model's fit.

##VI.Reference and Appendix

https://www.kaggle.com/