630Project.R

Loyd

2020-11-16

```
# Sam Loyd
# Final Project
# The analysis of this data set will be performed in R.
# The data set was obtained as a compressed archive from Kaggle.
# Data Understanding
# LoanNr_ChkDgt Text Identifier - Primary key, I don't want this to confuse the model
# Name Text Borrower name - Remove for privacy concerns.
# City Text Borrower city
# State Text Borrower state
# Zip Text Borrower zip code
# Bank Text Bank name
# BankState Text Bank state
# NAICS Text North American industry classification system code
# ApprovalDate Date/Time Date SBA commitment issued
# ApprovalFY Text Fiscal year of commitment
# Term Number Loan term in months
# NoEmp Number Number of business employees
# NewExist Text 1 D Existing business, 2 D New business
# CreateJob Number Number of jobs created (Target variable)
# RetainedJob Number Number of jobs retained (*)
# FranchiseCode Text Franchise code, (00000 or 00001) D Nofranchise
# UrbanRural Text 1 D Urban, 2 D rural, 0 D undefined
# RevLineCr Text Revolving line of credit: Y D Yes, N D No
# LowDoc Text LowDoc Loan Program: Y D Yes, N D No
# ChgOffDate Date/Time The date when a loan is declared to be in default (*)
# DisbursementDate Date/Time Disbursement date (*)
# DisbursementGross Currency Amount disbursed (*)
# BalanceGross Currency Gross amount outstanding (*)
# MIS_Status Text Loan status charged off D CHGOFF, Paid in full D PIF (Target variable - Convert to logica
L)
# ChgOffPrinGr Currency Charged-off amount (*)
# GrAppv Currency Gross amount of Loan approved by bank
# SBA_Appv Currency SBA's guaranteed amount of approved Loan
# * warning - future information - most will need to be removed
# Given the nature of this data set it is important that we not let future data
# be used for our model. For example, several fields are based on information after the
# loan was approved. Disbursement is an example.
library(readx1)
library(dplyr)
```

```
##
## Attaching package: 'dplyr'
```

```
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
library(pastecs)
##
## Attaching package: 'pastecs'
## The following objects are masked from 'package:dplyr':
##
##
       first, last
library(psych)
library(ggplot2)
## Attaching package: 'ggplot2'
## The following objects are masked from 'package:psych':
##
##
       %+%, alpha
library(corrplot)
## corrplot 0.84 loaded
library(purrr)
library(tidyr)
## Attaching package: 'tidyr'
## The following object is masked from 'package:pastecs':
##
##
       extract
library(dummies)
## dummies-1.5.6 provided by Decision Patterns
library(mltools)
```

```
##
## Attaching package: 'mltools'
## The following object is masked from 'package:tidyr':
##
##
       replace_na
library(naniar)
library(data.table)
##
## Attaching package: 'data.table'
## The following object is masked from 'package:purrr':
##
##
       transpose
## The following objects are masked from 'package:pastecs':
##
##
       first, last
## The following objects are masked from 'package:dplyr':
##
##
       between, first, last
library(binaryLogic)
##
## Attaching package: 'binaryLogic'
## The following object is masked from 'package:purrr':
##
##
       negate
library(reshape2)
## Attaching package: 'reshape2'
## The following objects are masked from 'package:data.table':
##
##
       dcast, melt
## The following object is masked from 'package:tidyr':
##
##
       smiths
```

```
library(RColorBrewer)
library(superml)

## Warning: package 'superml' was built under R version 4.0.3

## Loading required package: R6

# Turn off scientinfic notation

options(scipen=999)

sbaloan_data <- read.csv('SBAnational.csv',na.strings=c("NA","NaN", " ","") )</pre>
```

library(binaryLogic)

glimpse(sbaloan_data)
summary(sbaloan_data)

```
##
    LoanNr_ChkDgt
                              Name
                                                 City
                                                                    State
##
    Min.
           :1000014003
                          Length: 899164
                                             Length:899164
                                                                 Length: 899164
##
    1st Qu.:2589757508
                         Class :character
                                             Class :character
                                                                 Class :character
    Median :4361439006
                         Mode :character
                                             Mode :character
                                                                 Mode :character
##
    Mean
           :4772612311
##
    3rd Qu.:6904626505
##
           :9996003010
    Max.
##
##
         Zip
                         Bank
                                         BankState
                                                                NAICS
##
    Min.
           :
                    Length:899164
                                        Length: 899164
                                                            Min.
                                                                         0
    1st Qu.:27587
                                        Class :character
                                                            1st Qu.:235210
##
                    Class :character
##
    Median :55410
                    Mode :character
                                        Mode :character
                                                            Median :445310
##
    Mean
           :53804
                                                            Mean
                                                                  :398661
##
    3rd Qu.:83704
                                                            3rd Qu.:561730
##
    Max.
           :99999
                                                            Max.
                                                                   :928120
##
##
    ApprovalDate
                        ApprovalFY
                                                Term
                                                                NoEmp
   Length:899164
##
                        Length: 899164
                                                   : 0.0
                                                                       0.00
                                           Min.
                                                            Min.
                                                                   :
                                           1st Qu.: 60.0
                                                            1st Qu.:
##
    Class :character
                       Class :character
                                                                       2.00
                                                            Median :
                                                                       4.00
##
    Mode :character
                       Mode :character
                                           Median: 84.0
##
                                           Mean
                                                  :110.8
                                                            Mean
                                                                      11.41
##
                                           3rd Qu.:120.0
                                                            3rd Qu.: 10.00
                                                                   :9999.00
##
                                           Max.
                                                   :569.0
                                                            Max.
##
##
                     CreateJob
                                       RetainedJob
                                                        FranchiseCode
       NewExist
##
    Min.
           :0.00
                   Min.
                         :
                               0.00
                                      Min.
                                             :
                                                 0.0
                                                        Min.
                                                             :
                               0.00
##
    1st Qu.:1.00
                   1st Qu.:
                                      1st Qu.:
                                                 0.0
                                                        1st Qu.:
##
   Median :1.00
                   Median :
                               0.00
                                      Median :
                                                        Median :
                                                                    1
                                                 1.0
                                                        Mean
##
    Mean
           :1.28
                   Mean
                               8.43
                                      Mean
                                                10.8
                                                              : 2754
##
    3rd Qu.:2.00
                   3rd Qu.:
                               1.00
                                      3rd Qu.:
                                                 4.0
                                                        3rd Qu.:
    Max.
           :2.00
                           :8800.00
                                             :9500.0
                                                        Max.
                                                               :99999
##
                   Max.
                                      Max.
##
    NA's
           :136
##
      UrbanRural
                      RevLineCr
                                            LowDoc
                                                              ChgOffDate
##
    Min.
           :0.0000
                     Length: 899164
                                         Length: 899164
                                                             Length: 899164
##
    1st Qu.:0.0000
                     Class :character
                                                             Class :character
                                         Class :character
##
    Median :1.0000
                     Mode :character
                                         Mode :character
                                                             Mode :character
##
   Mean
           :0.7577
##
    3rd Qu.:1.0000
##
    Max.
           :2.0000
##
##
    DisbursementDate
                       DisbursementGross
                                           BalanceGross
                                                                MIS_Status
##
   Length:899164
                       Length: 899164
                                           Length: 899164
                                                               Length:899164
##
    Class :character
                       Class :character
                                           Class :character
                                                               Class :character
                       Mode :character
                                           Mode :character
                                                               Mode :character
##
    Mode :character
##
##
##
##
##
    ChgOffPrinGr
                          GrAppv
                                             SBA_Appv
##
    Length:899164
                       Length:899164
                                           Length:899164
##
    Class :character
                                           Class :character
                       Class :character
##
   Mode :character
                       Mode :character
                                           Mode :character
##
##
##
##
```

Clean up any non - unique data - None found
sbaloan_data <- sbaloan_data %>% distinct()
summary(sbaloan_data)

```
##
    LoanNr_ChkDgt
                              Name
                                                 City
                                                                    State
##
    Min.
           :1000014003
                          Length: 899164
                                             Length:899164
                                                                 Length: 899164
##
    1st Qu.:2589757508
                         Class :character
                                             Class :character
                                                                 Class :character
    Median :4361439006
                         Mode :character
                                             Mode :character
                                                                 Mode :character
##
    Mean
           :4772612311
##
    3rd Qu.:6904626505
##
           :9996003010
    Max.
##
##
         Zip
                         Bank
                                         BankState
                                                                NAICS
##
    Min.
           :
                    Length:899164
                                        Length: 899164
                                                            Min.
                                                                         0
    1st Qu.:27587
                                        Class :character
                                                            1st Qu.:235210
##
                    Class :character
##
    Median :55410
                    Mode :character
                                        Mode :character
                                                            Median :445310
##
    Mean
           :53804
                                                            Mean
                                                                  :398661
##
    3rd Qu.:83704
                                                            3rd Qu.:561730
##
    Max.
           :99999
                                                            Max.
                                                                   :928120
##
##
    ApprovalDate
                        ApprovalFY
                                                Term
                                                                NoEmp
   Length:899164
##
                        Length: 899164
                                                   : 0.0
                                                                       0.00
                                           Min.
                                                            Min.
                                                                   :
                                           1st Qu.: 60.0
                                                            1st Qu.:
##
    Class :character
                       Class :character
                                                                       2.00
                                                            Median :
                                                                       4.00
##
    Mode :character
                       Mode :character
                                           Median: 84.0
##
                                           Mean
                                                  :110.8
                                                            Mean
                                                                      11.41
##
                                           3rd Qu.:120.0
                                                            3rd Qu.: 10.00
                                                                   :9999.00
##
                                           Max.
                                                   :569.0
                                                            Max.
##
##
                     CreateJob
                                       RetainedJob
                                                        FranchiseCode
       NewExist
##
    Min.
           :0.00
                   Min.
                         :
                               0.00
                                      Min.
                                             :
                                                 0.0
                                                        Min.
                                                             :
                               0.00
##
    1st Qu.:1.00
                   1st Qu.:
                                      1st Qu.:
                                                 0.0
                                                        1st Qu.:
##
   Median :1.00
                   Median :
                               0.00
                                      Median :
                                                        Median :
                                                                    1
                                                 1.0
                                                        Mean
##
    Mean
           :1.28
                   Mean
                               8.43
                                      Mean
                                                10.8
                                                              : 2754
##
    3rd Qu.:2.00
                   3rd Qu.:
                               1.00
                                      3rd Qu.:
                                                 4.0
                                                        3rd Qu.:
    Max.
           :2.00
                           :8800.00
                                             :9500.0
                                                        Max.
                                                               :99999
##
                   Max.
                                      Max.
##
    NA's
           :136
##
      UrbanRural
                      RevLineCr
                                            LowDoc
                                                              ChgOffDate
##
    Min.
           :0.0000
                     Length: 899164
                                         Length: 899164
                                                             Length: 899164
##
    1st Qu.:0.0000
                     Class :character
                                                             Class :character
                                         Class :character
##
    Median :1.0000
                     Mode :character
                                         Mode :character
                                                             Mode :character
##
   Mean
           :0.7577
##
    3rd Qu.:1.0000
##
    Max.
           :2.0000
##
##
    DisbursementDate
                       DisbursementGross
                                           BalanceGross
                                                                MIS_Status
##
   Length:899164
                       Length: 899164
                                           Length: 899164
                                                               Length:899164
##
    Class :character
                       Class :character
                                           Class :character
                                                               Class :character
                       Mode :character
                                           Mode :character
                                                               Mode :character
##
    Mode :character
##
##
##
##
##
    ChgOffPrinGr
                          GrAppv
                                             SBA_Appv
##
    Length:899164
                       Length:899164
                                           Length:899164
##
    Class :character
                                           Class :character
                       Class :character
##
   Mode :character
                       Mode :character
                                           Mode :character
##
##
##
##
```

```
# Get rid of $ sign and commas
sbaloan_data$GrAppv <- gsub('[^a-zA-Z0-9.]', '', sbaloan_data$GrAppv)
sbaloan_data$ApprovalFY <- gsub('[^a-zA-Z0-9.]', '', sbaloan_data$ApprovalFY)

# Do we have job creation data for each Year.
# unique(sbaloan_data$ApprovalFY)

CheckFY <- filter(sbaloan_data, `CreateJob` > 0)

NoCheckFY <- filter(sbaloan_data, `CreateJob` == 0)

CheckFY %>% count(ApprovalFY)
```

```
##
      ApprovalFY
                      n
## 1
            1986
                    648
## 2
            1987
                  1188
## 3
            1988
                    923
## 4
            1989
                    998
## 5
            1990
                  1319
## 6
            1991
                  1277
## 7
            1992
                  1715
## 8
            1993
                  2102
## 9
            1994
                  2991
## 10
            1995
                  3187
## 11
            1996 4994
            1997
## 12
                  2872
## 13
            1998 4185
## 14
            1999 11131
## 15
            2000 14449
## 16
            2001 13246
            2002 15497
## 17
## 18
            2003 21099
## 19
            2004 24802
## 20
            2005 29310
## 21
            2006 32442
## 22
            2007 32314
## 23
            2008 19516
## 24
            2009 9084
## 25
            2010 8033
## 26
            2011
                  6322
## 27
            2012 2989
## 28
            2013
                  1174
## 29
            2014
                    109
```

NoCheckFY %>% count(ApprovalFY)

##	ApprovalFY	n
## ## 1	1962	n 1
## 2	1965	1
## 3	1966	1
## 4	1967	2
## 5	1968	2
## 6	1969	4
## 7	1979	8
	1970	20
_	1971	20 27
## 9 ## 10	1972	52
## 10	1973	
## 12	1975	
## 13	1976	66
## 14	1976A	18
## 15	1977	
## 16	1978	
## 17	1979	352
## 18	1980	477
## 19	1980	630
## 20	1981	719
## 21	1983	1684
## 22	1984	2022
## 23	1985	1944
## 24	1986	
## 25	1987	1030
## 26	1988	975
## 27	1989	
## 28	1990	
## 29	1991	14389
## 30	1992	19170
## 31	1993	21203
## 32	1994	
## 33	1995	42571
## 34	1996	35118
## 35	1997	34876
## 36	1998	31831
## 37	1999	26232
## 38	2000	22932
## 39	2001	24104
## 40	2002	28894
## 41	2003	37094
## 42	2004	43488
## 43	2005	48215
## 44	2006	43598
## 45	2007	39562
## 46	2008	20024
## 47		10042
## 48		8815
## 49	2011	
## 50	2012	
## 51		1284
## 52	2014	159

```
# How many unique banks
#unique(sbaloan_data$Bank)
# Convert GrAppv to numeric
sbaloan_data$GrAppv <- as.numeric(as.character(sbaloan_data$GrAppv))</pre>
sbaloan_data$SBA_Appv <- gsub('[^a-zA-Z0-9.]', '', sbaloan_data$SBA_Appv)</pre>
sbaloan_data$RevLineCr <- gsub('[^a-zA-Z0-9]', 'UNKNOWN', sbaloan_data$RevLineCr)</pre>
# sbaloan_data$RevLineCr
# unique(sbaloan data$RevLineCr)
# Convert GrAppv to numeric
sbaloan_data$SBA_Appv <- as.numeric(as.character(sbaloan_data$SBA_Appv))</pre>
# Domain Knowledge
# Retrieved from https://www.investopedia.com/terms/c/chargeoff.asp
# Quote:
# A charge-off refers to debt that a company believes it will no longer
# collect as the borrower has become delinquent on payments.
# This would be future knowledge as I am interested in loans that
# Retrieved from https://www.investopedia.com/terms/d/disbursement.asp
# Quote:
# A student loan disbursement is the paying out of loan proceeds to a borrower
# Rebrieved from https://www.census.gov/eos/www/naics/faqs/faqs.html#q1
# Quote:
# The North American Industry Classification System (NAICS,
# pronounced Nakes) was developed under the direction
# and guidance of the Office of Management and Budget (OMB)
# as the standard for use by Federal statistical agencies
# in classifying business establishments for the collection,
# tabulation, presentation, and analysis of statistical
# data describing the U.S. economy. Use of the standard provides
# uniformity and comparability in the presentation of
# these statistical data. NAICS is based on a production-oriented
# concept, meaning that it groups establishments
# into industries according to similarity in the processes
# used to produce goods or services.
# NAICS replaced the Standard Industrial
# Classification (SIC) system in 1997.
head(sbaloan_data)
```

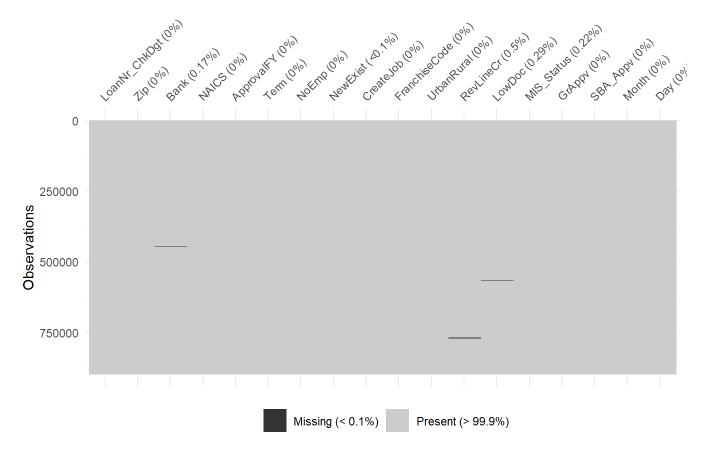
```
##
     LoanNr_ChkDgt
                                               Name
                                                             City State
                                                                           Zip
## 1
        1000014003
                                     ABC HOBBYCRAFT
                                                       EVANSVILLE
                                                                      IN 47711
## 2
        1000024006
                       LANDMARK BAR & GRILLE (THE)
                                                                      IN 46526
                                                        NEW PARIS
## 3
        1000034009
                             WHITLOCK DDS, TODD M.
                                                      BLOOMINGTON
                                                                      IN 47401
## 4
        1000044001
                     BIG BUCKS PAWN & JEWELRY, LLC BROKEN ARROW
                                                                      OK 74012
## 5
        1000054004
                       ANASTASIA CONFECTIONS, INC.
                                                          ORLANDO
                                                                      FL 32801
## 6
        1000084002 B&T SCREW MACHINE COMPANY, INC
                                                       PLAINVILLE
                                                                      CT
                                                                          6062
##
                                Bank BankState NAICS ApprovalDate ApprovalFY Term
## 1
                                            OH 451120
                   FIFTH THIRD BANK
                                                          28-Feb-97
                                                                           1997
                                                                                   84
## 2
                    1ST SOURCE BANK
                                            IN 722410
                                                          28-Feb-97
                                                                           1997
                                                                                  60
## 3
           GRANT COUNTY STATE BANK
                                            IN 621210
                                                                           1997
                                                                                 180
                                                          28-Feb-97
## 4 1ST NATL BK & TR CO OF BROKEN
                                            OK
                                                          28-Feb-97
                                                                           1997
                                                                                  60
## 5
           FLORIDA BUS. DEVEL CORP
                                            FL
                                                          28-Feb-97
                                                                           1997
                                                                                 240
## 6 TD BANK, NATIONAL ASSOCIATION
                                            DE 332721
                                                          28-Feb-97
                                                                           1997
     NoEmp NewExist CreateJob RetainedJob FranchiseCode UrbanRural RevLineCr
##
## 1
         4
                   2
                             0
                                          0
                                                         1
                                                                     0
## 2
         2
                   2
                             0
                                          0
                                                         1
                                                                     0
                                                                               Ν
         7
                             0
                                          0
## 3
                   1
                                                         1
                                                                     0
                                                                               Ν
## 4
         2
                   1
                             0
                                          0
                                                         1
                                                                     0
                                                                               Ν
## 5
        14
                   1
                             7
                                          7
                                                                     0
                                                         1
                                                                               Ν
## 6
        19
                   1
                                                         1
                                                                     0
##
     LowDoc ChgOffDate DisbursementDate DisbursementGross BalanceGross MIS_Status
## 1
          Υ
                   <NA>
                                28-Feb-99
                                                 $60,000.00
                                                                    $0.00
                                                                                 PIF
## 2
          Υ
                   <NA>
                                31-May-97
                                                 $40,000.00
                                                                    $0.00
                                                                                PIF
## 3
          Ν
                   <NA>
                                31-Dec-97
                                               $287,000.00
                                                                    $0.00
                                                                                 PIF
## 4
          Υ
                   <NA>
                                30-Jun-97
                                                $35,000.00
                                                                    $0.00
                                                                                 ΡΙF
## 5
          Ν
                   <NA>
                                14-May-97
                                               $229,000.00
                                                                    $0.00
                                                                                 PIF
                   <NA>
## 6
          Ν
                                30-Jun-97
                                               $517,000.00
                                                                    $0.00
                                                                                 ΡΙF
##
     ChgOffPrinGr GrAppv SBA Appv
## 1
           $0.00
                    60000
                             48000
## 2
           $0.00
                    40000
                             32000
## 3
           $0.00
                   287000
                            215250
## 4
           $0.00
                    35000
                             28000
                            229000
## 5
           $0.00
                  229000
## 6
           $0.00
                  517000
                            387750
```

summary(sbaloan_data)

```
LoanNr_ChkDgt
                              Name
                                                 City
                                                                    State
##
    Min.
           :1000014003
                          Length: 899164
                                             Length:899164
                                                                 Length: 899164
##
    1st Qu.:2589757508
                         Class :character
                                             Class :character
                                                                 Class :character
    Median :4361439006
                         Mode :character
                                             Mode :character
                                                                 Mode :character
##
    Mean
           :4772612311
##
    3rd Qu.:6904626505
##
    Max.
           :9996003010
##
##
         Zip
                         Bank
                                         BankState
                                                                NAICS
##
    Min.
           :
                    Length:899164
                                        Length: 899164
                                                            Min.
    1st Qu.:27587
                                        Class :character
                                                            1st Qu.:235210
##
                    Class :character
##
    Median :55410
                    Mode :character
                                        Mode :character
                                                            Median :445310
##
    Mean
           :53804
                                                            Mean
                                                                  :398661
##
    3rd Qu.:83704
                                                            3rd Qu.:561730
##
    Max.
           :99999
                                                            Max.
                                                                   :928120
##
##
    ApprovalDate
                        ApprovalFY
                                                Term
                                                                NoEmp
   Length:899164
                                                                       0.00
##
                        Length: 899164
                                                  : 0.0
                                           Min.
                                                            Min.
                                                                  :
                                           1st Qu.: 60.0
##
    Class :character
                       Class :character
                                                            1st Qu.:
                                                                       2.00
                                                            Median :
##
    Mode :character
                       Mode :character
                                           Median: 84.0
                                                                       4.00
##
                                           Mean
                                                 :110.8
                                                            Mean
                                                                      11.41
##
                                           3rd Qu.:120.0
                                                            3rd Qu.: 10.00
                                                                   :9999.00
##
                                           Max.
                                                   :569.0
                                                            Max.
##
##
                     CreateJob
                                       RetainedJob
                                                        FranchiseCode
       NewExist
##
    Min.
           :0.00
                   Min.
                         :
                               0.00
                                      Min.
                                             :
                                                 0.0
                                                        Min.
                                                             :
                               0.00
##
    1st Qu.:1.00
                   1st Qu.:
                                      1st Qu.:
                                                 0.0
                                                        1st Qu.:
##
    Median :1.00
                   Median :
                               0.00
                                      Median :
                                                        Median :
                                                                    1
                                                 1.0
##
    Mean
           :1.28
                   Mean
                               8.43
                                      Mean
                                            : 10.8
                                                        Mean
                                                              : 2754
##
    3rd Qu.:2.00
                   3rd Qu.:
                               1.00
                                      3rd Qu.:
                                                 4.0
                                                        3rd Qu.:
    Max.
           :2.00
                           :8800.00
                                             :9500.0
                                                        Max.
                                                               :99999
##
                   Max.
                                      Max.
##
    NA's
           :136
##
      UrbanRural
                      RevLineCr
                                            LowDoc
                                                              ChgOffDate
##
    Min.
           :0.0000
                     Length: 899164
                                         Length: 899164
                                                             Length: 899164
##
    1st Qu.:0.0000
                     Class :character
                                                             Class :character
                                         Class :character
##
    Median :1.0000
                     Mode :character
                                         Mode :character
                                                             Mode :character
##
    Mean
           :0.7577
##
    3rd Qu.:1.0000
##
    Max.
           :2.0000
##
##
    DisbursementDate
                       DisbursementGross
                                           BalanceGross
                                                                MIS_Status
##
   Length:899164
                       Length: 899164
                                           Length: 899164
                                                               Length: 899164
##
    Class :character
                       Class :character
                                           Class :character
                                                               Class :character
                       Mode :character
                                                               Mode :character
##
    Mode :character
                                           Mode :character
##
##
##
##
##
    ChgOffPrinGr
                            GrAppv
                                             SBA_Appv
##
    Length:899164
                       Min.
                                    200
                                          Min.
                                                       100
##
    Class :character
                       1st Qu.: 35000
                                          1st Qu.: 21250
##
    Mode :character
                       Median : 90000
                                          Median : 61250
##
                       Mean
                             : 192687
                                          Mean
                                                 : 149489
##
                        3rd Qu.: 225000
                                          3rd Qu.: 175000
##
                       Max.
                               :5472000
                                          Max.
                                                  :5472000
##
```

```
sbaloan_data$Month = substr(sbaloan_data$ApprovalDate,3,6)
sbaloan_data$Month <- gsub('[^a-zA-Z]', '', sbaloan_data$Month)</pre>
# sbaloan data$Month
sbaloan_data$Day = substr(sbaloan_data$ApprovalDate,1,2)
sbaloan_data$Day <- gsub('[^[:alnum:]]', '', sbaloan_data$Day)</pre>
# sbaloan_data$Day
# Remove future data by dropping columns.
# Future data: BalanceGross, DisbursmentGross, DisbursementDate
               ChgOffDate, ChgOffPrinGr, RetainedJob, and BalanceGross
               ApprovalDate, ApprovalFY, DisbursmentGross, Disbursement Date
# Name - removed for privacy and security
# Approval Fiscal Date and Year removed as future data
# and to avoid problems with predictions at the beginning of a new year.
# City and state - removed as redundant with zip
# Domain Knowledge
# It is also illegal to use local zip in determining loans -
# can lead to racial bias
# Bank geographical information as well .... page 81 (Seigel, 2016)
# Column Removal
sbaloan_data <- subset(sbaloan_data, select = -c(`BankState`,`City`,`State`,`ApprovalDate`,`BalanceGross`,`</pre>
RetainedJob`,`Name`,`DisbursementGross`,`DisbursementDate`,`ChgOffDate`,`ChgOffPrinGr`))
vis_miss(sbaloan_data,warn_large_data=FALSE) + ggtitle("SMB Missingness Analysis")
```

SMB Missingness Analysis



```
# Data preparation
# I am going to keep most of these as categories
# Converting here as its a pain after they are factors
sbaloan_data[is.na(sbaloan_data)]<-'UNKNOWN'</pre>
# sbaloan_data$Bank[is.na(sbaloan_data$Bank)] <- " "</pre>
# Convert variable as appropriate for analysis
sbaloan data$Bank = as.factor(sbaloan data$Bank)
sbaloan_data$NAICS = as.factor(sbaloan_data$NAICS)
sbaloan_data$FranchiseCode = as.factor(sbaloan_data$FranchiseCode)
sbaloan_data$UrbanRural = as.factor(sbaloan_data$UrbanRural)
sbaloan_data$RevLineCr = as.factor(sbaloan_data$RevLineCr)
sbaloan_data$ApprovalFY = as.factor(sbaloan_data$ApprovalFY)
sbaloan_data$Day = as.factor(sbaloan_data$Day)
sbaloan_data$RevLineCr = as.factor(sbaloan_data$RevLineCr)
sbaloan_data$LowDoc = as.factor(sbaloan_data$LowDoc)
sbaloan_data$MIS_Status = as.factor(sbaloan_data$MIS_Status)
sbaloan_data$NewExist = as.factor(sbaloan_data$NewExist)
sbaloan_data$ApprovalFY = as.integer(sbaloan_data$ApprovalFY)
sbaloan_data$Day = as.integer(sbaloan_data$Day)
# Remove loans with unknown status as this is a target variable
sbaloan_data <- filter(sbaloan_data, `MIS_Status` == "CHGOFF" | `MIS_Status` == "P I F")</pre>
# df1$IS_PASS = as.factor(df1$IS_PASS)
#glimpse(sbaloan_data)
summary(sbaloan_data)
```

```
##
           :1000014003
                          Min.
                                           BANK OF AMERICA NATL ASSOC
                                                                           : 86773
##
    1st Qu.:2593070004
                          1st Qu.:27612
                                          WELLS FARGO BANK NATL ASSOC
##
    Median :4363894001
                          Median:55416
                                           JPMORGAN CHASE BANK NATL ASSOC: 48131
##
    Mean
           :4774981605
                          Mean
                                 :53857
                                           U.S. BANK NATIONAL ASSOCIATION: 35112
##
    3rd Qu.:6908644007
                          3rd Qu.:83706
                                           CITIZENS BANK NATL ASSOC
                                                                           : 33770
           :9996003010
##
    Max.
                          Max.
                                 :99999
                                           PNC BANK, NATIONAL ASSOCIATION: 27340
##
                                           (Other)
                                                                           :602580
##
        NAICS
                                            Term
                        ApprovalFY
                                                            NoEmp
##
    0
                             : 3.00
           :201667
                      Min.
                                      Min.
                                              : 0.0
                                                       Min.
                                                                   0.00
                      1st Qu.:35.00
##
    722110 : 27941
                                      1st Qu.: 60.0
                                                       1st Qu.:
                                                                   2.00
##
    722211 : 19435
                      Median :40.00
                                      Median: 84.0
                                                       Median :
                                                                   4.00
##
    811111 : 14539
                      Mean
                             :39.14
                                      Mean
                                              :110.8
                                                       Mean
                                                                  11.41
##
    621210 : 14034
                      3rd Qu.:44.00
                                      3rd Qu.:120.0
                                                       3rd Qu.:
                                                                  10.00
##
    624410 : 10092
                             :52.00
                                              :569.0
                                                               :9999.00
                      Max.
                                      Max.
                                                       Max.
##
    (Other):609459
##
       NewExist
                        CreateJob
                                          FranchiseCode
                                                            UrbanRural
##
    0
                             :
                                 0.000
                                                            0:322826
           : 1028
                      Min.
                                          1
                                                 :637395
##
    1
           :643446
                      1st Qu.:
                                 0.000
                                                 :208040
                                                            1:469281
##
    2
           :252559
                      Median :
                                 0.000
                                          78760
                                                : 3373
                                                            2:105060
    UNKNOWN:
                                 8.444
                                          68020
                                                    1921
##
               134
                      Mean
                                                 :
##
                      3rd Qu.:
                                 1.000
                                          50564
                                                : 1034
##
                      Max.
                             :8800.000
                                          21780 : 1001
##
                                          (Other): 44403
                          LowDoc
##
      RevLineCr
                                          MIS_Status
                                                              GrAppv
##
    Ν
           :419252
                             :780997
                                        CHGOFF: 157558
                                                         Min.
                                                                     1000
                      Ν
                                                                 :
##
    0
           :257431
                      Υ
                             :110171
                                        P I F :739609
                                                          1st Qu.:
                                                                    35000
##
           :200660
                      UNKNOWN:
                                2578
                                        UNKNOWN:
                                                         Median :
                                                                    90000
##
    Т
           : 15239
                                1490
                                                                 : 193060
                                                          Mean
                                 758
##
    UNKNOWN: 4534
                      C
                                                          3rd Qu.: 225000
##
    1
           :
                23
                      S
                                 603
                                                         Max.
                                                                 :5472000
##
    (Other):
                28
                      (Other):
                                 570
##
       SBA_Appv
                          Month
                                                Day
##
    Min.
           :
                500
                       Length:897167
                                           Min.
                                                  : 1.00
##
    1st Qu.: 21250
                       Class :character
                                           1st Qu.: 8.00
##
    Median : 62050
                       Mode :character
                                           Median :16.00
##
    Mean
           : 149781
                                           Mean
                                                  :16.01
    3rd Qu.: 175000
                                           3rd Qu.:23.00
##
##
    Max.
           :5472000
                                           Max.
                                                  :31.00
##
# Domain Knowledge
# from https://www.sba.gov/sites/default/files/SDOLoanFactSheet_Oct_2011.pdf
# $5 million
# Quote:
# The exact percentage of the guaranty depends on a variety of factors such as size of
# Loan and which SBA program is to be used. This will be worked out between the
# SBA and your bank. Amounts - The maximum Loan amount is $5 million. The total
# SBA guarantee for any one borrower may not exceed $3,750,000.
# The data shows outliers. Given the information above anything with over 3,750,000 and be imputed
# as likely a data error.
# Correcting for this.
sum(sbaloan_data$SBA_Appv > 3750000)
```

Bank

##

LoanNr_ChkDgt

Zip

```
# Given the large data set removing 57 rows should be acceptable
sbaloan_data <- filter(sbaloan_data, SBA_Appv < 3750001)
# Further validation
sum(sbaloan_data$GrAppv > 5000000)
```

```
## [1] 0
```

```
# Returned 0 so the above truncate took care of these as well

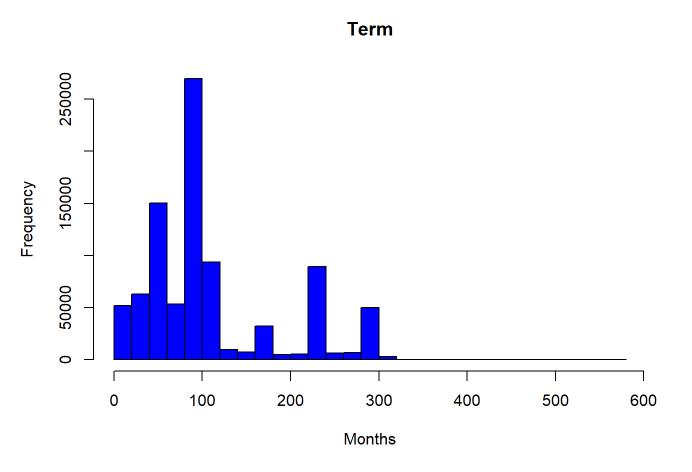
# Numeric only for statistics
num_sbaloan_data <- sbaloan_data[,c("Term", "NoEmp", "CreateJob", "SBA_Appv", "GrAppv")]

format(round(stat.desc(num_sbaloan_data,basic = TRUE, norm = FALSE), digits = 3), scientific=FALSE)</pre>
```

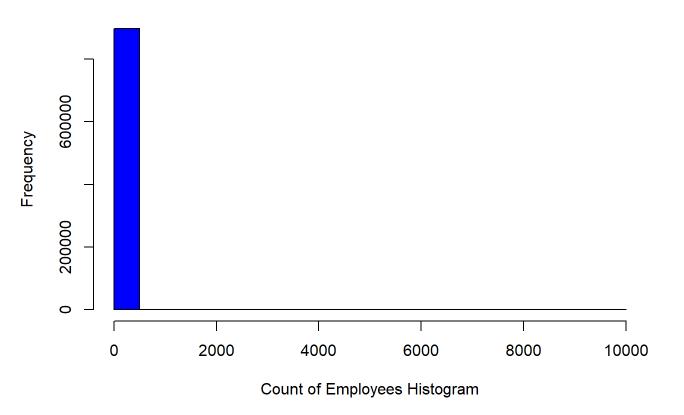
```
##
                         Term
                                      NoEmp
                                               CreateJob
                                                                  SBA_Appv
## nbr.val
                   897110.000
                                 897110.000
                                              897110.000
                                                                897110.000
## nbr.null
                      806.000
                                   6617.000
                                              627597.000
                                                                      0.000
## nbr.na
                        0.000
                                      0.000
                                                   0.000
                                                                      0.000
## min
                        0.000
                                      0.000
                                                   0.000
                                                                   500.000
## max
                      569.000
                                   9999.000
                                                8800.000
                                                               3750000.000
## range
                      569.000
                                   9999.000
                                                8800.000
                                                               3749500.000
## sum
                 99440200.000 10235833.000 7574913.000 134134716152.000
## median
                       84.000
                                      4.000
                                                   0.000
                                                                 62050.000
## mean
                      110.845
                                     11.410
                                                   8.444
                                                                149518.695
## SE.mean
                        0.083
                                      0.078
                                                   0.250
                                                                    238.793
## CI.mean.0.95
                        0.163
                                      0.153
                                                   0.490
                                                                   468.027
                     6224.705
                                   5445.367
                                               56148.933
                                                           51155277756.997
## var
## std.dev
                       78.897
                                     73.793
                                                 236.958
                                                                226175.325
## coef.var
                        0.712
                                      6.467
                                                  28.063
                                                                     1.513
##
                           GrAppv
## nbr.val
                       897110.000
## nbr.null
                             0.000
## nbr.na
                             0.000
## min
                         1000.000
## max
                      5000000.000
                      4999000.000
## range
## sum
                 172944830593.000
## median
                        90000.000
## mean
                       192779.961
## SE.mean
                          296.931
## CI.mean.0.95
                           581.975
## var
                  79096532668.695
## std.dev
                       281241.058
## coef.var
                             1.459
```

##		Term	NoEmp	CreateJob	SBA_Appv	GrAppv
##	median	84.000	4.000	0.000	60000.000	91000.000
##	mean	111.014	10.677	7.100	150464.420	194755.538
##	SE.mean	1.124	0.671	3.049	3337.626	4134.154
##	CI.mean.0.95	2.203	1.315	5.978	6543.212	8104.756
##	var	6314.018	2249.690	46492.891	55698750974.503	85456160857.650
##	std.dev	79.461	47.431	215.622	236005.828	292328.857
##	coef.var	0.716	4.442	30.369	1.569	1.501
##	skewness	1.140	52.336	40.690	4.074	3.644
##	skew.2SE	16.454	755.628	587.484	58.822	52.614
##	kurtosis	0.205	3286.336	1656.234	29.163	20.016
##	kurt.2SE	1.478	23728.937	11958.812	210.570	144.527
##	normtest.W	0.835	0.103	0.010	0.603	0.613
##	normtest.p	0.000	0.000	0.000	0.000	0.000

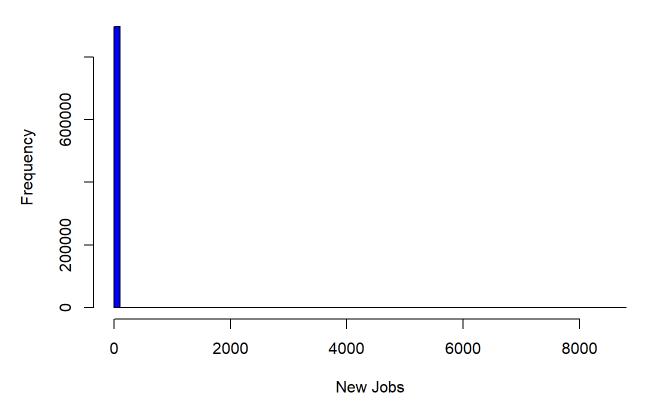
```
# Significant skew and kurtosis. Do not use models that assume a normal distribution.
```



Employees



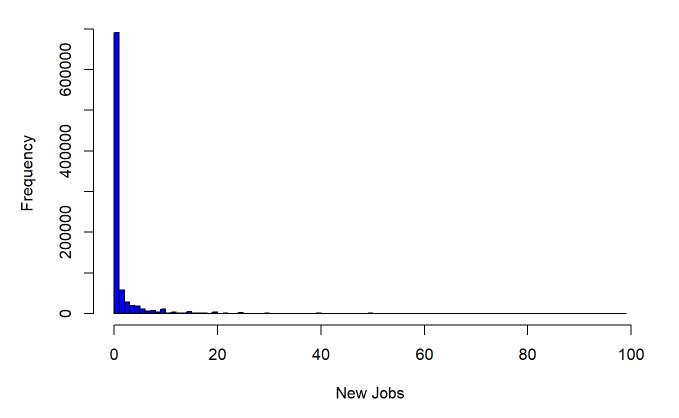
Jobs Created Histogram



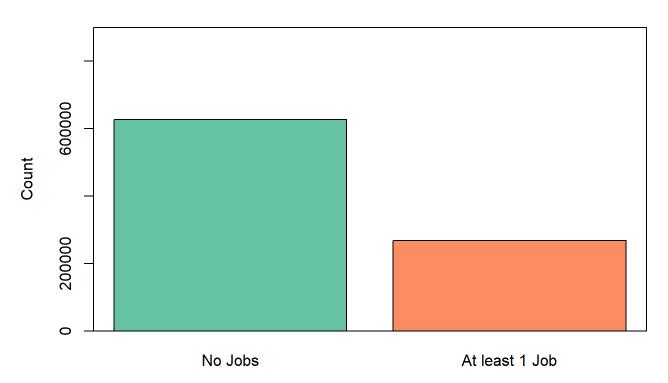
```
# Lets filter out the extremes and look
CreateJobAnalysis <- filter(sbaloan_data, `CreateJob` < 100)

hist(CreateJobAnalysis$CreateJob,
    main="Histograms of Jobs Created Under 100",
    xlab="New Jobs",
    breaks = 100,
    col="blue")</pre>
```

Histograms of Jobs Created Under 100

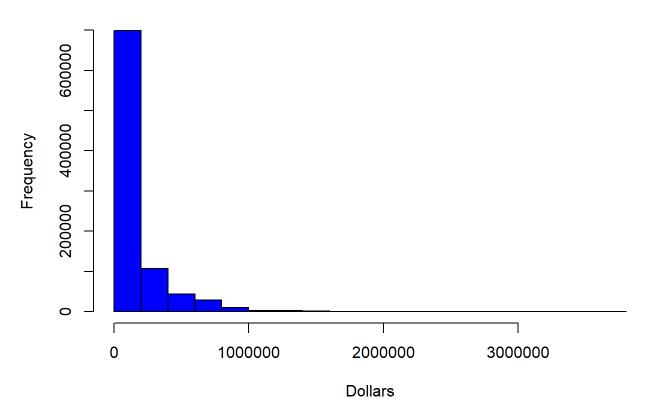


SBA Loan Job Creation



```
hist(sbaloan_data$SBA_Appv,
main="SBA Approval Histogram",
xlab="Dollars",
col="blue")
```

SBA Approval Histogram



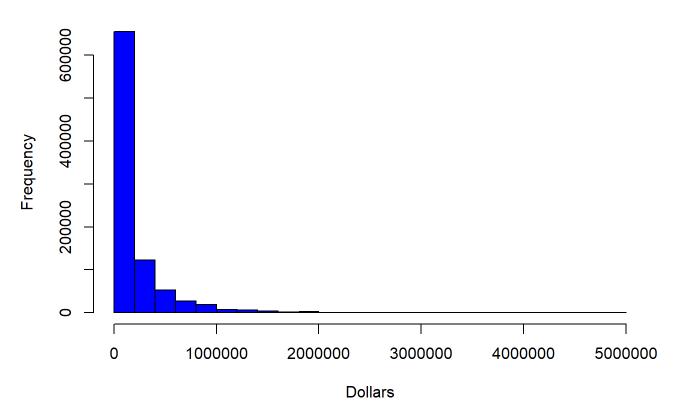
```
hist(sbaloan_data$GrAppv,

main="Granting Bank Approval Histogram",

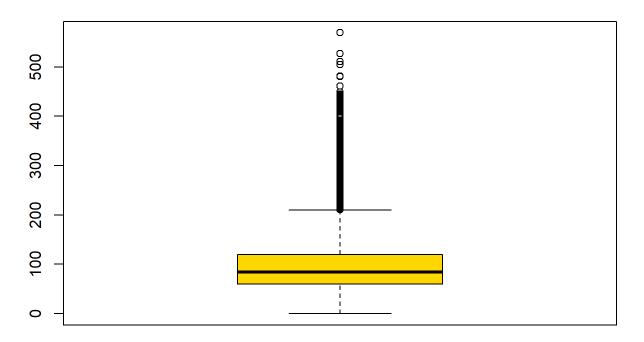
xlab="Dollars",

col="blue")
```

Granting Bank Approval Histogram

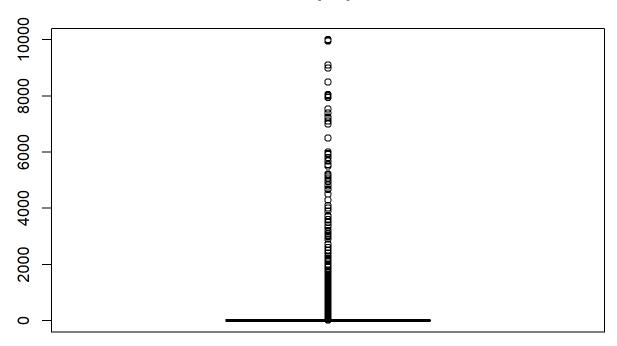


Loan Term Box Plot



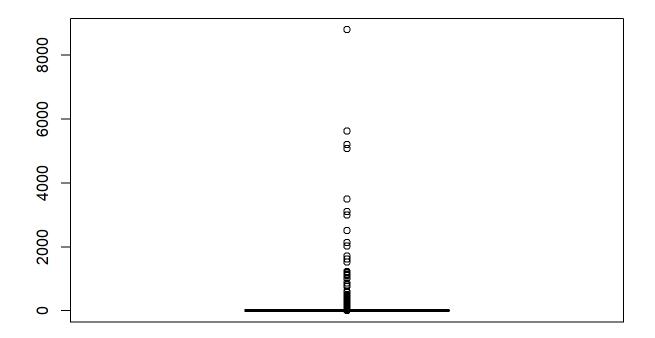
Months

Number of Employees Box Plot



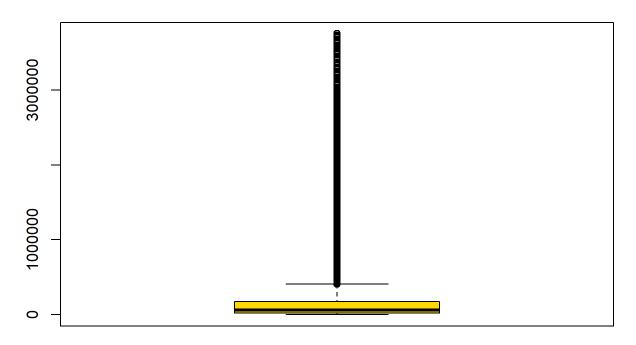
Employee Count

Jobs Created Box Plot



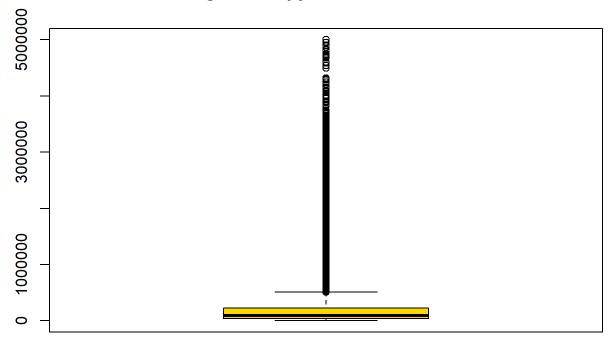
Employee Count

SBA Approval Amount Box Plot



US DOllars

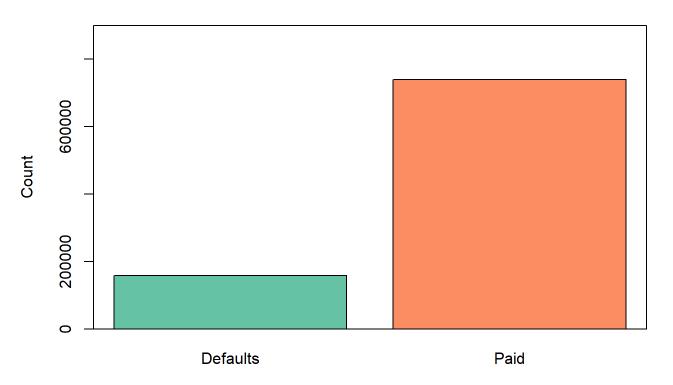
Granting Bank Approval Amount Box Plot



US Dollars

```
# Data shows significant outliers but domain knowledge does not indicate justification for removal.
# We would not want to not account for some of our largest loans in the model.
# 1 Hot
encoded_sbaloan_data <- sbaloan_data %>% mutate(value = 1) %>% spread(NewExist, value, fill = 0 )
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == '0'] <- 'NewExist_0'</pre>
names(encoded sbaloan_data)[names(encoded_sbaloan_data) == '1'] <- 'NewExist_1'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == '2'] <- 'NewExist_2'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == 'UNKNOWN'] <- 'NewExist_U'</pre>
encoded sbaloan data <- encoded sbaloan data %>% mutate(value = 1) %>% spread(UrbanRural, value, fill = 0
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == '0'] <- 'UrbanRural_0'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == '1'] <- 'UrbanRural_1'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == '2'] <- 'UrbanRural 2'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == 'Jan'] <- 'Month Jan'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == 'Feb'] <- 'Month_Feb'</pre>
names(encoded sbaloan data)[names(encoded sbaloan data) == 'Mar'] <- 'Month Mar'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == 'Apr'] <- 'Month_Apr'</pre>
names(encoded sbaloan data)[names(encoded sbaloan data) == 'May'] <- 'Month May'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == 'Jun'] <- 'Month_Jun'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == 'Jul'] <- 'Month_Jul'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == 'Aug'] <- 'Month_Aug'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == 'Sep'] <- 'Month_Sep'</pre>
names(encoded sbaloan data)[names(encoded sbaloan data) == 'Oct'] <- 'Month Oct'</pre>
names(encoded_sbaloan_data)[names(encoded_sbaloan_data) == 'Nov'] <- 'Month_Nov'</pre>
names(encoded sbaloan data)[names(encoded sbaloan data) == 'Dec'] <- 'Month Dec'</pre>
# Create a new field that changes these to binary
encoded_sbaloan_data <- encoded_sbaloan_data %>%
        mutate(MIS_logical = ifelse( MIS_Status == "P I F",1,0))
# Bar Graph of Defaults to Paid
coul <- brewer.pal(5, "Set2")</pre>
barplot(table(encoded_sbaloan_data$MIS_logical), names.arg=c("Defaults", "Paid"), col=coul, main="SBA Loan D
efaults Versus Paid", ylab="Count",ylim=c(0,900000))
box()
```

SBA Loan Defaults Versus Paid



```
summary(encoded_sbaloan_data$MIS_logical)
```

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 0.0000 1.0000 0.8244 1.0000 1.0000
```

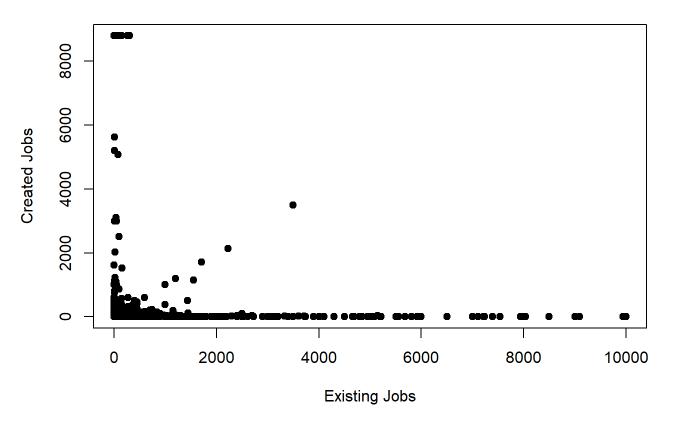
```
# Label Encoding
sbaloan_data$Bank <- as.integer(sbaloan_data$Bank)</pre>
# sbaloan data$Bank
# Binary Encoding when too many values
# This code segment was taken from https://www.r-bloggers.com/2020/02/a-guide-to-encoding-categorical-featu
res-using-r/
encode_binary <- function(x, order = unique(x), name = "v_") {</pre>
        x <- as.numeric(factor(x, levels = order, exclude = NULL))</pre>
        x2 \leftarrow as.binary(x)
        maxlen <- max(sapply(x2, length))</pre>
        x2 <- lapply(x2, function(y) {
                 1 \leftarrow length(y)
                 if (1 < maxlen) {</pre>
                         y \leftarrow c(rep(0, (maxlen - 1)), y)
                 }
                 У
        })
        d <- as.data.frame(t(as.data.frame(x2)))</pre>
        rownames(d) <- NULL
        colnames(d) <- paste0(name, 1:maxlen)</pre>
}
# Binary Encode calling function above
encoded_sbaloan_data <- cbind(encoded_sbaloan_data, encode_binary(encoded_sbaloan_data[["RevLineCr"]], name</pre>
= "RevLineCr_"))
encoded_sbaloan_data <- cbind(encoded_sbaloan_data, encode_binary(encoded_sbaloan_data[["FranchiseCode"]],</pre>
name = "FranchiseCode_"))
encoded_sbaloan_data <- cbind(encoded_sbaloan_data, encode_binary(encoded_sbaloan_data[["LowDoc"]], name =</pre>
"LowDoc_"))
encoded_sbaloan_data <- cbind(encoded_sbaloan_data, encode_binary(encoded_sbaloan_data[["NAICS"]], name =</pre>
"NAICS_"))
encoded_sbaloan_data <- cbind(encoded_sbaloan_data, encode_binary(encoded_sbaloan_data[["Bank"]], name = "B</pre>
ank_"))
# Weak correlation and likely illegal for loan consideration so I am removing
# encoded_sbaloan_data <- cbind(encoded_sbaloan_data, encode_binary(encoded_sbaloan_data[["BankState"]], na
me = "BankState_"))
# encoded_sbaloan_data <- cbind(encoded_sbaloan_data, encode_binary(encoded_sbaloan_data[["Zip"]], name =
 "Zip_"))
# Remove columns
encoded_sbaloan_data <- subset(encoded_sbaloan_data, select = -c(`LoanNr_ChkDgt`,`Zip`,`NAICS`,`FranchiseCo</pre>
de`,`RevLineCr`,`LowDoc`))
# Remove origial column
encoded_sbaloan_data <- subset(encoded_sbaloan_data, select = -c(`MIS_Status`))</pre>
# Remove Bank since it was enocded and Day as it was just a test and didn't help in later processing
encoded_sbaloan_data <- subset(encoded_sbaloan_data, select = -c(`Bank`,`Day`))</pre>
# encoded_sbaloan_data <- subset(encoded_sbaloan_data, select = -c(`Month`,`NewExist`))
# glimpse(encoded sbaloan data)
summary(encoded_sbaloan_data)
```

```
##
      ApprovalFY
                           Term
                                           NoEmp
                                                             CreateJob
##
    Min.
            : 3.00
                     Min.
                             : 0.0
                                       Min.
                                                   0.00
                                                           Min.
                                                                  :
                                                                       0.000
##
    1st Qu.:35.00
                      1st Qu.: 60.0
                                       1st Qu.:
                                                   2.00
                                                           1st Qu.:
                                                                       0.000
##
    Median :40.00
                     Median: 84.0
                                       Median :
                                                   4.00
                                                           Median :
                                                                       0.000
                                                                       8.444
##
    Mean
            :39.14
                     Mean
                             :110.8
                                       Mean
                                                 11.41
                                                           Mean
                                                                  :
                                               :
##
    3rd Qu.:44.00
                      3rd Qu.:120.0
                                       3rd Qu.:
                                                 10.00
                                                           3rd Qu.:
                                                                       1.000
##
            :52.00
                                               :9999.00
    Max.
                     Max.
                             :569.0
                                       Max.
                                                           Max.
                                                                  :8800.000
##
        GrAppv
                           SBA_Appv
                                             NewExist_0
                                                                  NewExist_1
##
    Min.
                1000
                        Min.
                                     500
                                           Min.
                                                   :0.000000
                                                                Min.
                                                                        :0.0000
            :
                               :
##
              35000
                        1st Qu.:
                                  21250
                                           1st Qu.:0.000000
    1st Qu.:
                                                                1st Qu.:0.0000
##
    Median :
               90000
                        Median : 62050
                                           Median :0.000000
                                                                Median :1.0000
##
    Mean
            : 192780
                        Mean
                               : 149519
                                                   :0.001146
                                                                        :0.7172
                                           Mean
                                                                Mean
##
    3rd Qu.: 225000
                        3rd Qu.: 175000
                                           3rd Qu.:0.000000
                                                                3rd Qu.:1.0000
##
    Max.
            :5000000
                        Max.
                               :3750000
                                           Max.
                                                   :1.000000
                                                                Max.
                                                                        :1.0000
                                             UrbanRural_0
##
      NewExist_2
                                                                UrbanRural_1
                         NewExist_U
##
    Min.
            :0.0000
                                                                       :0.000
                      Min.
                              :0.0000000
                                            Min.
                                                    :0.0000
                                                               Min.
##
    1st Qu.:0.0000
                                                               1st Qu.:0.000
                       1st Qu.:0.0000000
                                            1st Qu.:0.0000
##
    Median :0.0000
                      Median :0.0000000
                                            Median :0.0000
                                                               Median :1.000
##
    Mean
            :0.2815
                      Mean
                              :0.0001471
                                            Mean
                                                    :0.3599
                                                               Mean
                                                                       :0.523
##
    3rd Qu.:1.0000
                       3rd Qu.:0.0000000
                                            3rd Qu.:1.0000
                                                               3rd Qu.:1.000
##
            :1.0000
                              :1.0000000
                                                    :1.0000
    Max.
                      Max.
                                            Max.
                                                               Max.
                                                                       :1.000
##
     UrbanRural 2
                         Month_Apr
                                           Month_Aug
                                                               Month_Dec
##
    Min.
            :0.0000
                      Min.
                              :0.0000
                                         Min.
                                                 :0.00000
                                                             Min.
                                                                     :0.00000
##
    1st Qu.:0.0000
                       1st Qu.:0.0000
                                         1st Qu.:0.00000
                                                             1st Qu.:0.00000
##
                                                             Median :0.00000
    Median :0.0000
                      Median :0.0000
                                         Median :0.00000
##
    Mean
            :0.1171
                      Mean
                              :0.0892
                                         Mean
                                                 :0.08762
                                                             Mean
                                                                    :0.07777
                                                             3rd Qu.:0.00000
##
    3rd Qu.:0.0000
                       3rd Qu.:0.0000
                                         3rd Qu.:0.00000
##
    Max.
            :1.0000
                      Max.
                              :1.0000
                                         Max.
                                                 :1.00000
                                                             Max.
                                                                    :1.00000
##
      Month Feb
                          Month Jan
                                             Month_Jul
                                                                 Month_Jun
##
    Min.
            :0.00000
                        Min.
                               :0.00000
                                                   :0.00000
                                                               Min.
                                                                       :0.00000
                                           Min.
##
    1st Qu.:0.00000
                        1st Qu.:0.00000
                                           1st Qu.:0.00000
                                                               1st Qu.:0.00000
##
    Median :0.00000
                        Median :0.00000
                                           Median :0.00000
                                                               Median :0.00000
##
    Mean
            :0.07376
                               :0.07459
                                                   :0.08509
                                                                       :0.08711
                        Mean
                                           Mean
                                                               Mean
##
    3rd Qu.:0.00000
                        3rd Qu.:0.00000
                                           3rd Qu.:0.00000
                                                               3rd Qu.:0.00000
##
    Max.
            :1.00000
                               :1.00000
                                                   :1.00000
                                                                       :1.00000
                        Max.
                                           Max.
                                                               Max.
##
      Month_Mar
                          Month_May
                                             Month_Nov
                                                                 Month_Oct
##
    Min.
            :0.00000
                        Min.
                                :0.00000
                                           Min.
                                                   :0.00000
                                                               Min.
                                                                       :0.0000
##
    1st Qu.:0.00000
                        1st Qu.:0.00000
                                           1st Qu.:0.00000
                                                               1st Qu.:0.0000
##
    Median :0.00000
                        Median :0.00000
                                           Median :0.00000
                                                               Median :0.0000
##
    Mean
            :0.09299
                               :0.08589
                                           Mean
                                                   :0.07608
                                                               Mean
                                                                       :0.0776
                        Mean
##
    3rd Qu.:0.00000
                        3rd Qu.:0.00000
                                           3rd Qu.:0.00000
                                                               3rd Qu.:0.0000
##
    Max.
            :1.00000
                        Max.
                               :1.00000
                                           Max.
                                                   :1.00000
                                                               Max.
                                                                       :1.0000
##
                         MIS_logical
                                           RevLineCr_1
      Month_Sep
                                                                RevLineCr_2
##
    Min.
            :0.00000
                               :0.0000
                                          Min.
                                                  :0.000000
                                                               Min.
                                                                       :0.00000
                        Min.
##
    1st Qu.:0.00000
                        1st Qu.:1.0000
                                          1st Qu.:0.000000
                                                               1st Qu.:0.00000
##
    Median :0.00000
                        Median :1.0000
                                          Median :0.000000
                                                               Median :0.00000
##
    Mean
            :0.09231
                        Mean
                               :0.8244
                                          Mean
                                                  :0.000029
                                                               Mean
                                                                       :0.02207
##
    3rd Qu.:0.00000
                        3rd Qu.:1.0000
                                          3rd Qu.:0.000000
                                                               3rd Qu.:0.00000
##
    Max.
            :1.00000
                               :1.0000
                                          Max.
                                                  :1.000000
                                                               Max.
                                                                       :1.00000
                        Max.
##
     RevLineCr_3
                        RevLineCr_4
                                        FranchiseCode_1
                                                             FranchiseCode_2
##
                                                                    :0.000000
    Min.
            :0.0000
                              :0.000
                                        Min.
                                                :0.000000
                      Min.
                                                             Min.
##
    1st Qu.:0.0000
                       1st Qu.:0.000
                                        1st Qu.:0.000000
                                                             1st Qu.:0.000000
##
    Median :1.0000
                      Median :1.000
                                        Median :0.000000
                                                             Median :0.000000
##
    Mean
            :0.5107
                      Mean
                              :0.696
                                        Mean
                                                :0.001716
                                                             Mean
                                                                    :0.005145
##
    3rd Qu.:1.0000
                       3rd Qu.:1.000
                                        3rd Qu.:0.000000
                                                             3rd Qu.:0.000000
##
            :1.0000
                              :1.000
                                                :1.000000
                                                                     :1.000000
    Max.
                      Max.
                                        Max.
                                                             Max.
##
    FranchiseCode_3
                        FranchiseCode_4
                                           FranchiseCode_5
                                                               FranchiseCode_6
##
    Min.
            :0.00000
                        Min.
                               :0.00000
                                           Min.
                                                   :0.00000
                                                               Min.
                                                                       :0.00000
```

```
##
    1st Qu.:0.00000
                       1st Qu.:0.00000
                                           1st Qu.:0.00000
                                                              1st Qu.:0.00000
##
    Median :0.00000
                       Median :0.00000
                                           Median :0.00000
                                                              Median :0.00000
##
    Mean
            :0.01001
                               :0.01568
                                                  :0.01845
                                                                      :0.02627
##
    3rd Qu.:0.00000
                       3rd Qu.:0.00000
                                           3rd Qu.:0.00000
                                                              3rd Qu.:0.00000
           :1.00000
                                                  :1.00000
##
    Max.
                       Max.
                               :1.00000
                                           Max.
                                                              Max.
                                                                      :1.00000
##
    FranchiseCode_7
                       FranchiseCode_8
                                           FranchiseCode_9
                                                              FranchiseCode_10
##
    Min.
            :0.00000
                                                  :0.00000
                       Min.
                               :0.00000
                                           Min.
                                                              Min.
                                                                      :0.00000
##
    1st Qu.:0.00000
                       1st Qu.:0.00000
                                           1st Qu.:0.00000
                                                              1st Qu.:0.00000
##
    Median :0.00000
                       Median :0.00000
                                           Median :0.00000
                                                              Median :0.00000
##
            :0.02538
                               :0.03061
                                                  :0.02547
                                                                      :0.02789
    Mean
                       Mean
                                           Mean
                                                              Mean
##
    3rd Qu.:0.00000
                       3rd Qu.:0.00000
                                           3rd Qu.:0.00000
                                                              3rd Qu.:0.00000
##
            :1.00000
                       Max.
                               :1.00000
                                                  :1.00000
                                                                      :1.00000
                                            LowDoc_1
##
    FranchiseCode_11 FranchiseCode_12
                                                                LowDoc_2
##
            :0.0000
                              :0.0000
                                        Min.
                                                :0.000000
                                                             Min.
                                                                     :0.000000
                      Min.
##
    1st Qu.:0.0000
                      1st Qu.:0.0000
                                         1st Qu.:0.000000
                                                             1st Qu.:0.000000
                                        Median :0.000000
##
    Median :0.0000
                      Median :1.0000
                                                             Median :0.000000
##
    Mean
           :0.2591
                      Mean
                              :0.7405
                                                                     :0.003629
                                        Mean
                                                :0.002213
                                                             Mean
##
    3rd Qu.:1.0000
                      3rd Qu.:1.0000
                                         3rd Qu.:0.000000
                                                             3rd Qu.:0.000000
##
    Max.
            :1.0000
                      Max.
                              :1.0000
                                                :1.000000
                                                             Max.
                                                                     :1.000000
##
       LowDoc_3
                         LowDoc_4
                                            NAICS_1
                                                                NAICS_2
##
    Min.
            :0.0000
                      Min.
                              :0.0000
                                                :0.000000
                                                             Min.
                                                                     :0.00000
                                         Min.
##
    1st Qu.:1.0000
                      1st Qu.:0.0000
                                         1st Qu.:0.000000
                                                             1st Qu.:0.00000
    Median :1.0000
                      Median :0.0000
                                         Median :0.000000
##
                                                             Median :0.00000
##
    Mean
            :0.8721
                      Mean
                              :0.1283
                                         Mean
                                                :0.009581
                                                             Mean
                                                                     :0.07659
##
    3rd Qu.:1.0000
                      3rd Qu.:0.0000
                                         3rd Qu.:0.000000
                                                             3rd Qu.:0.00000
##
    Max.
            :1.0000
                      Max.
                              :1.0000
                                         Max.
                                                :1.000000
                                                             Max.
                                                                     :1.00000
                                                              NAICS_6
##
       NAICS_3
                         NAICS_4
                                            NAICS_5
##
            :0.0000
                              :0.0000
                                                :0.0000
                                                                   :0.0000
    Min.
                      Min.
                                        Min.
                                                           Min.
##
    1st Qu.:0.0000
                      1st Qu.:0.0000
                                         1st Qu.:0.0000
                                                           1st Qu.:0.0000
##
    Median :0.0000
                      Median :0.0000
                                         Median :0.0000
                                                           Median :0.0000
##
    Mean
           :0.1853
                      Mean
                              :0.2745
                                         Mean
                                                :0.3007
                                                           Mean
                                                                  :0.3595
##
    3rd Qu.:0.0000
                      3rd Qu.:1.0000
                                         3rd Qu.:1.0000
                                                           3rd Qu.:1.0000
##
    Max.
            :1.0000
                      Max.
                              :1.0000
                                         Max.
                                                :1.0000
                                                           Max.
                                                                   :1.0000
##
       NAICS_7
                         NAICS_8
                                            NAICS_9
                                                              NAICS_10
##
    Min.
            :0.0000
                      Min.
                              :0.0000
                                        Min.
                                                :0.0000
                                                           Min.
                                                                   :0.0000
##
    1st Qu.:0.0000
                      1st Qu.:0.0000
                                         1st Qu.:0.0000
                                                           1st Qu.:0.0000
##
    Median :0.0000
                      Median :0.0000
                                         Median :1.0000
                                                           Median :0.0000
##
    Mean
            :0.3927
                      Mean
                              :0.3908
                                         Mean
                                                :0.6294
                                                           Mean
                                                                  :0.3923
##
    3rd Qu.:1.0000
                      3rd Qu.:1.0000
                                         3rd Qu.:1.0000
                                                           3rd Qu.:1.0000
                                                :1.0000
##
    Max.
            :1.0000
                      Max.
                              :1.0000
                                         Max.
                                                           Max.
                                                                   :1.0000
       NAICS_11
##
                         Bank 1
                                              Bank_2
                                                                 Bank_3
                                                             Min.
##
    Min.
            :0.000
                             :0.000000
                                                 :0.00000
                                                                     :0.00000
                     Min.
                                         Min.
##
    1st Qu.:0.000
                     1st Qu.:0.000000
                                          1st Qu.:0.00000
                                                             1st Qu.:0.00000
##
    Median :0.000
                     Median :0.000000
                                         Median :0.00000
                                                             Median :0.00000
##
            :0.341
                             :0.007908
                                                 :0.04277
                                                             Mean
                                                                     :0.07864
    Mean
                     Mean
                                         Mean
##
    3rd Qu.:1.000
                     3rd Qu.:0.000000
                                          3rd Qu.:0.00000
                                                             3rd Qu.:0.00000
##
    Max.
            :1.000
                     Max.
                             :1.000000
                                         Max.
                                                 :1.00000
                                                             Max.
                                                                     :1.00000
##
        Bank 4
                           Bank_5
                                             Bank_6
                                                               Bank_7
##
    Min.
                                                :0.0000
            :0.0000
                      Min.
                              :0.0000
                                         Min.
                                                           Min.
                                                                   :0.0000
##
    1st Qu.:0.0000
                      1st Qu.:0.0000
                                         1st Qu.:0.0000
                                                           1st Qu.:0.0000
##
    Median :0.0000
                      Median :0.0000
                                         Median :0.0000
                                                           Median :0.0000
##
    Mean
           :0.1407
                              :0.1674
                                                :0.2415
                                                                  :0.2897
                      Mean
                                         Mean
                                                           Mean
##
    3rd Qu.:0.0000
                      3rd Qu.:0.0000
                                         3rd Qu.:0.0000
                                                           3rd Qu.:1.0000
##
    Max.
            :1.0000
                      Max.
                              :1.0000
                                         Max.
                                                :1.0000
                                                           Max.
                                                                   :1.0000
##
        Bank_8
                           Bank_9
                                            Bank_10
                                                              Bank_11
##
    Min.
            :0.0000
                      Min.
                              :0.0000
                                         Min.
                                                :0.0000
                                                           Min.
                                                                   :0.0000
                      1st Qu.:0.0000
##
    1st Qu.:0.0000
                                         1st Qu.:0.0000
                                                           1st Qu.:0.0000
##
                      Median :0.0000
    Median :0.0000
                                         Median :0.0000
                                                           Median :1.0000
```

```
##
            :0.4432
                              :0.3277
                                                                   :0.5921
    Mean
                      Mean
                                         Mean
                                                 :0.4854
                                                           Mean
##
    3rd Qu.:1.0000
                      3rd Qu.:1.0000
                                         3rd Qu.:1.0000
                                                            3rd Qu.:1.0000
            :1.0000
                              :1.0000
                      Max.
                                         Max.
                                                 :1.0000
                                                           Max.
                                                                   :1.0000
       Bank_12
##
                          Bank_13
    Min.
            :0.0000
                      Min.
                              :0.0000
##
##
    1st Qu.:0.0000
                      1st Qu.:0.0000
##
    Median :1.0000
                      Median :0.0000
            :0.5339
##
    Mean
                      Mean
                              :0.4879
##
    3rd Qu.:1.0000
                      3rd Qu.:1.0000
            :1.0000
##
    Max.
                      Max.
                              :1.0000
```

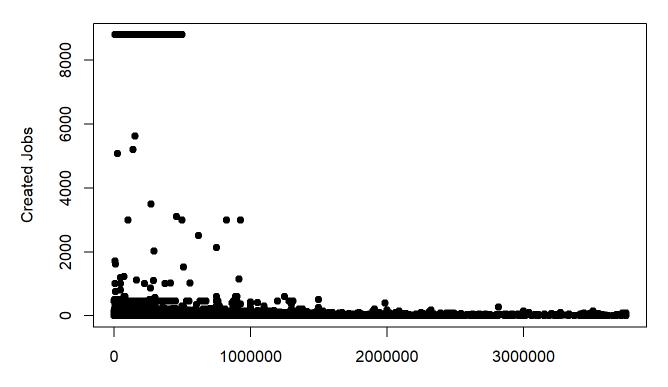
Scatterplot Existing & Created Jobs



Plot did not exhibit strong linear correlation
plot(encoded_sbaloan_data\$SBA_Appv, encoded_sbaloan_data\$CreateJob, main="Scatterplot SBA Loan Amount & Cre
ated Jobs",

xlab="SBA Loan Amount US Dollars not adjusted for current value", ylab="Created Jobs", pch=19)

Scatterplot SBA Loan Amount & Created Jobs



SBA Loan Amount US Dollars not adjusted for current value

Spearman was selected for correlation analysis due to non-parametric data.
cor_matrix <- cor(encoded_sbaloan_data,method="spearman")
cor_matrix</pre>

##		ApprovalFY	Term	NoEmp	CreateJob
##	ApprovalFY	1.000000000	-0.2975540854	-0.2266582014	0.26825670677
##	Term	-0.297554085	1.0000000000	0.2000181362	0.08170546871
##	NoEmp	-0.226658201	0.2000181362	1.0000000000	0.03324919241
##	CreateJob	0.268256707	0.0817054687	0.0332491924	1.00000000000
##	GrAppv	-0.300102047	0.5586998889	0.4552783418	0.09287671888
##	SBA_Appv	-0.365956519	0.5900153629	0.4492230170	0.07715639761
##	NewExist_0	-0.015948138	0.0132296332	0.0137857836	-0.00617220990
##	NewExist_1	-0.040903803	0.0258256608	0.2509116761	-0.05021807117
##	NewExist_2	0.041624655	-0.0267430456	-0.2522598381	0.05063830829
##	NewExist_U	0.019865914	-0.0042179375	-0.0014105795	0.00422521655
##	UrbanRural_0	-0.817757457	0.2389624586	0.1899842392	-0.27040140835
##	UrbanRural_1	0.629919668	-0.1995424945	-0.1455363156	0.24427035840
##	UrbanRural_2	0.242156573	-0.0467326265	-0.0575150117	0.02418230672
##	Month_Apr	-0.004489658	-0.0049399012	-0.0040606367	-0.00469918625
##	Month_Aug	-0.018296953	0.0009635989	-0.0004313507	0.00433227228
##	Month_Dec	0.029019410	0.0049812940	0.0095403763	0.00201208317
##	Month_Feb	0.014732303	-0.0125160718	-0.0066671652	0.00051092898
##	Month_Jan	-0.002022039	0.0016546407	0.0027154138	-0.00684322196
##	Month_Jul	-0.031494479	0.0124291736	0.0070716811	0.00025604536
##	Month_Jun	-0.006021791	0.0031167864	0.0004193811	-0.00305610585
##	Month_Mar	0.006777759	-0.0088988392	-0.0069071128	0.00005666003
##	Month_May	0.004500833	-0.0008309832	-0.0027592533	0.00308700118
##	Month_Nov	0.023151878	-0.0010967079	-0.0028325278	-0.00330250629
##	Month_Oct	0.027839267	-0.0095941216	-0.0063044880	-0.00213157669
##	Month_Sep	-0.037893251	0.0137030536	0.0099467667	0.00896437896
##	MIS_logical	-0.254442841	0.4095440146	0.1172885360	-0.05298354204
##	RevLineCr_1	-0.001159820	-0.0023404040	0.0030756543	-0.00227384267
##	RevLineCr_2	0.038623064	-0.0621413194	-0.0222321839	-0.01004172577
##	RevLineCr_3	0.358668757	-0.1671006744	-0.1479900442	0.13761624902
##	RevLineCr_4	-0.060466438	-0.1121855591	0.0330839502	-0.11919802277
##	FranchiseCode_1	-0.011842112	0.0029270347	-0.0005392370	0.00205622368
	FranchiseCode_2	0.002470894	0.0089064877	0.0018015381	0.02583714299
	FranchiseCode_3	-0.020018014	0.0174966087	0.0115199688	0.01867759859
	FranchiseCode_4	-0.017916261	0.0353674552	0.0186020741	0.02564405966
	FranchiseCode_5	-0.019400311	0.0388384933	0.0218034231	0.02496911615
	FranchiseCode_6	-0.022313673	0.0541147679	0.0342136268	0.04157128547
	FranchiseCode_7	-0.023453912	0.0494486587	0.0200193564	0.02950087023
	FranchiseCode_8	-0.027381201	0.0582603467	0.0427057818	0.03022927514
	FranchiseCode_9	-0.019250604	0.0471930544	0.0244415916	0.03364175690
	FranchiseCode_10	-0.015836241	0.0582585168	0.0372448431	0.04697751948
	FranchiseCode_11	0.479294498	-0.1660584172	-0.1121809168	0.09414100374
	FranchiseCode_12		0.1646226465	0.1042401712	
	LowDoc_1	-0.022893694	0.0262209607		-0.01236786888
	LowDoc_2		-0.0191041567	-0.0283968100	0.03673347338
##	LowDoc_3	0.205540519	0.0648330083	0.0855241414	0.23262897285
##	LowDoc_4				-0.23108531814
##	NAICS_1		-0.0063840308	0.0182468259	0.00866380586
##	NAICS_2		-0.0266939522	0.0226025762	0.02460811604
##	NAICS_3		-0.1095225617		0.05864375284 0.06963121059
## ##	NAICS_4 NAICS_5		-0.0779872194 -0.0949831999		0.06963121059
##	NAICS_6		-0.0750232360		0.09051561020
##	NAICS_6		-0.0845543431		0.07511635711
##	NAICS_7		-0.0821289427		0.06993075215
##	NAICS_9	-0.186231291	0.0520798225	0.0998218256	-0.03201787613
##	NAICS_9		-0.0999946369		0.07429525336
	NAICS_10		-0.0469184774		0.07753281594
##	INVICO_TI	0.224033000	-0.0403104//4	-0.045301//36	9.01/33261394

```
## Bank_1
                     -0.000407382
                                   0.0044492209
                                                  0.0004641475 -0.02276568156
## Bank_2
                      0.044666445
                                   0.0162219258
                                                -0.0013904408 -0.01169646713
## Bank_3
                     -0.017052827
                                   0.0302603212
                                                  0.0358119459
                                                               -0.01812546835
##
   Bank_4
                     -0.045838416
                                   0.0988020620
                                                  0.0646883458
                                                                0.01223580329
##
  Bank_5
                     -0.060359983
                                   0.0961315907
                                                  0.0710146998
                                                                0.02228836297
##
   Bank_6
                     -0.067370091
                                   0.1240652513
                                                  0.0921348632
                                                                0.04174401967
##
  Bank_7
                                                                0.03446587934
                     -0.015577221
                                   0.0646429356
                                                  0.0606738063
##
  Bank_8
                     -0.006330909
                                   0.0924822666
                                                  0.0317551401
                                                                0.03784256031
                                   0.0722120806
##
   Bank_9
                      0.011582148
                                                 0.0271831421
                                                                0.06642574192
   Bank_10
##
                      0.018341586 -0.0817164126 -0.0328188798 -0.01672675651
##
   Bank_11
                      0.018079479 -0.0625911354 -0.0444994167 -0.03870753632
   Bank 12
                      0.044802986
                                   0.0266545037 -0.0182784512
                                                                0.02897162994
##
   Bank_13
                      0.002814403 -0.0171138310 -0.0135431489
                                                                0.01609211827
##
                            GrAppv
                                        SBA_Appv
                                                      NewExist_0
                                                                    NewExist_1
##
  ApprovalFY
                     -0.3001020467 -0.3659565187 -0.01594813833 -0.0409038035
##
  Term
                      0.5586998889
                                    0.5900153629
                                                   0.01322963323
                                                                  0.0258256608
## NoEmp
                      0.4552783418
                                    0.4492230170
                                                   0.01378578361
                                                                  0.2509116761
## CreateJob
                      0.0928767189
                                    0.0771563976 -0.00617220990 -0.0502180712
                                    0.9862679376
##
   GrAppv
                      1.00000000000
                                                   0.02134597651
                                                                  0.0680899910
##
   SBA_Appv
                      0.9862679376
                                    1.0000000000
                                                   0.02363108781
                                                                  0.0467723744
  NewExist 0
                      0.0213459765
                                    0.0236310878
                                                   1.000000000000
                                                                 -0.0539373546
##
  NewExist 1
                                    0.0467723744 -0.05393735464
                                                                  1.0000000000
                      0.0680899910
  NewExist 2
                     -0.0697438329 -0.0485435474 -0.02120164110 -0.9968131533
##
##
  NewExist_U
                     -0.0017303223 -0.0026536394 -0.00041088355 -0.0193180387
## UrbanRural_0
                                                   0.00947843650
                      0.2323353487
                                    0.2977865365
                                                                  0.0148479675
  UrbanRural_1
                     -0.2030643466 -0.2615493444 -0.01145792095
                                                                  0.0122335252
##
  UrbanRural_2
                     -0.0313697495 -0.0382190140
                                                   0.00365003728 -0.0411663897
##
  Month Apr
                     -0.0029264718 -0.0026262892 -0.00077443201
                                                                  0.0022906354
## Month_Aug
                      0.0002877778
                                    0.0003703754
                                                   0.00045699896 -0.0042313801
  Month Dec
                      0.0095604836
                                    0.0082552315
                                                   0.00000676814
                                                                  0.0042670917
##
  Month_Feb
                     -0.0123545075 -0.0126008269
                                                 -0.00212130799 -0.0038080755
## Month_Jan
                      0.0003320294
                                    0.0013829044
                                                   0.00066756422 -0.0013271816
##
  Month_Jul
                     0.0143369039
                                    0.0157252840
                                                   0.00100756019
                                                                  0.0014580986
  Month_Jun
##
                     0.0061223326
                                    0.0052512312
                                                   0.00016955746
                                                                  0.0004998961
                     -0.0090076604 -0.0092308954 -0.00052087128
##
  Month_Mar
                                                                  0.0020814292
## Month_May
                     -0.0003357150 -0.0014391073 -0.00050452860
                                                                  0.0033162957
  Month_Nov
                     -0.0067773644 -0.0070318165
                                                   0.00059569641 -0.0019261696
##
  Month_Oct
                     -0.0153740298 -0.0157479214
                                                 -0.00157341396
                                                                 -0.0056234112
## Month_Sep
                      0.0146067225
                                    0.0160877591
                                                   0.00240291218
                                                                  0.0023441493
## MIS_logical
                     0.1897064707
                                    0.2066286927
                                                   0.01017837715
                                                                  0.0187636569
  RevLineCr_1
                      0.0053211725
                                    0.0056295925 -0.00018234455
                                                                  0.0020013933
##
   RevLineCr_2
                     -0.0815014073 -0.0915091059 -0.00284513643
                                                                  0.0177723249
  RevLineCr_3
##
                     -0.1928120890 -0.2475133239 -0.02873385495
                                                                  0.0333977162
##
   RevLineCr_4
                     -0.1320096891 -0.1320211751
                                                                  0.0330335291
                                                   0.01787090073
##
   FranchiseCode 1
                      0.0117330484
                                    0.0140964109
                                                   0.00178060057 -0.0319230246
   FranchiseCode_2
                      0.0291485287
                                    0.0315314820
                                                 -0.00105433134 -0.0512174609
##
   FranchiseCode_3
                      0.0441679497
                                    0.0477189305
                                                   0.00221929040 -0.0665850654
   FranchiseCode 4
                      0.0610953933
                                    0.0646998940
                                                   0.00129366653 -0.0727538650
   FranchiseCode_5
                                                   0.00049834540 -0.0760639332
##
                      0.0673742280
                                    0.0709067160
  FranchiseCode 6
                      0.0912716342
                                    0.0945627979
                                                   0.00041015287 -0.0985115312
##
   FranchiseCode_7
                      0.0819691382
                                    0.0859267368
                                                   0.00019090632 -0.0983636873
##
  FranchiseCode_8
                      0.0907601662
                                    0.0951714272
                                                   0.00144120346 -0.0906130129
##
  FranchiseCode_9
                      0.0820478104
                                    0.0862526847
                                                   0.00079806174 -0.0986376847
## FranchiseCode 10
                      0.0941310576
                                    0.0979856219
                                                   0.00066648831 -0.1034402757
   FranchiseCode_11 -0.2035657293 -0.2279094977 -0.01349023894 -0.0865941403
   FranchiseCode 12
                     0.2008610309
                                    0.2250942433
                                                   0.01373444425
                                                                  0.0818139275
  LowDoc 1
                      0.0309543767
                                    0.0303331680 -0.00089378331
## LowDoc_2
                     -0.0379397809 -0.0280337638 -0.00204423860 -0.0274593501
```

```
## LowDoc_3
                     0.1351895166
                                  0.0690762133
                                                0.00054014172
                                                               0.1611418221
## LowDoc_4
                    -0.1329778561 -0.0670324723 -0.00018327683 -0.1607779261
## NAICS_1
                     0.0319381266
                                  0.0310444805
                                                0.00309518953
                                                               0.0134353575
## NAICS 2
                    0.0234887683
                                  0.0156066043
                                                0.00077649170
                                                               0.0318531156
## NAICS_3
                    -0.0781079781 -0.0994387868 -0.00385611341
                                                               0.0275654072
## NAICS 4
                    -0.0792103014 -0.0981860828 -0.00532656247
                                                               0.0128598624
## NAICS_5
                    -0.0930978068 -0.1122616319 -0.00223564743
                                                               0.0458391398
                    -0.0545295628 -0.0760004817 -0.00107098194
## NAICS_6
                                                               0.0196313550
## NAICS_7
                    -0.0706563007 -0.0925336859 -0.00146359694
                                                               0.0185036022
## NAICS 8
                    -0.0848334603 -0.1021486272 -0.00133039981
                                                               0.0061246094
## NAICS_9
                     0.0546296750
                                  0.0691922548
                                                0.00354329097 -0.0281036966
## NAICS 10
                    -0.0930247265 -0.1152553325 -0.00218135605
                                                               0.0206431830
## NAICS_11
                    -0.0148975319 -0.0347456194 -0.00191285864
                                                               0.0202576428
                                                0.00776378405 -0.0132937672
## Bank_1
                     0.0181955346
                                  0.0247028769
## Bank_2
                    -0.0023951647
                                  0.0110987397
                                                0.00651884856 -0.0352999225
##
  Bank_3
                    ## Bank_4
                    ##
  Bank_5
                     0.1407531254 0.1661261777
                                                0.01198926890 -0.0410229526
##
  Bank_6
                     0.1830914004
                                  0.2017533085
                                                0.00844620993 -0.0323392208
##
  Bank_7
                     0.1126794049
                                  0.1268050121
                                                0.00698488752 -0.0161620499
## Bank 8
                     0.1039872640
                                  0.1126910666
                                                0.00340942461 -0.0329606715
  Bank_9
                     0.0686383306
                                  0.0889587621
                                                0.00611342788 -0.0132050472
##
##
  Bank_10
                    -0.1254549069 -0.1329880352
                                                0.00065908082
                                                               0.0435677607
##
  Bank_11
                    -0.1315151818 -0.1388046969 -0.00373447028
                                                               0.0545729539
                    -0.0111803192 -0.0052729280 -0.00098326115 -0.0045883377
##
  Bank_12
##
  Bank_13
                    0.0089171228
                                  0.0129090139 -0.00228128422 -0.0108194878
##
                      NewExist_2
                                     NewExist_U UrbanRural_0
                                                               UrbanRural_1
                    0.0416246551 0.01986591392 -0.8177574567
                                                               0.6299196685
##
  ApprovalFY
                                                 0.2389624586 -0.1995424945
##
  Term
                    -0.0267430456 -0.00421793745
## NoEmp
                    -0.2522598381 -0.00141057946
                                                 0.1899842392 -0.1455363156
## CreateJob
                    0.0506383083
                                  0.00422521655 -0.2704014083
                                                               0.2442703584
                    -0.0697438329 -0.00173032235
## GrAppv
                                                0.2323353487 -0.2030643466
## SBA_Appv
                    -0.0485435474 -0.00265363943
                                                 0.2977865365 -0.2615493444
                    -0.0212016411 -0.00041088355
## NewExist_0
                                                 0.0094784365 -0.0114579209
                    -0.9968131533 -0.01931803871
##
  NewExist_1
                                                 0.0148479675
                                                               0.0122335252
##
  NewExist_2
                    1.0000000000 -0.00759351522 -0.0153363523 -0.0115670587
  NewExist U
                    -0.0075935152
                                  1.0000000000 -0.0090952987
                                                               0.0066161416
  UrbanRural_0
                    -0.0153363523 -0.00909529865
                                                 1.0000000000 -0.7851537811
## UrbanRural 1
                    -0.0115670587
                                  0.00661614159 -0.7851537811
## UrbanRural 2
                                  0.00329910420 -0.2730514985 -0.3813796382
                    0.0408601274
## Month_Apr
                    -0.0021940483 -0.00153945343
                                                 0.0164613359 -0.0157959695
## Month_Aug
                    0.0041990903
                                  0.00014091268 -0.0120460395
                                                               0.0151601003
## Month_Dec
                    -0.0043173582  0.00162477953  -0.0063253006
                                                               0.0041417567
## Month_Feb
                    0.0038945967
                                  0.00290528914
                                                 0.0021432586 -0.0061663337
##
  Month Jan
                    0.0012867888 -0.00029581444
                                                 0.0163355445 -0.0149952202
  Month_Jul
                    -0.0014983338 -0.00139372094
                                                 0.0077597378 -0.0028460891
## Month_Jun
                    -0.0004825978 -0.00114014293 -0.0175035599
                                                               0.0143588763
  Month Mar
                    -0.0020769393
                                  0.00117897768
                                                 0.0024089169 -0.0054307992
                                  0.00054547307
                                                 0.0009684161 -0.0012294797
##
  Month_May
                    -0.0032976685
## Month_Nov
                    0.0018750836
                                  0.00033204671 -0.0019138733
                                                               0.0006689351
## Month_Oct
                    0.0057703821 -0.00077069630 -0.0074868243
                                                               0.0025015417
                                                               0.0085613811
## Month_Sep
                    -0.0024923421 -0.00132850011 -0.0004617422
## MIS_logical
                                  0.00221791784
                                                 0.2058133512 -0.1903660183
                    -0.0196152539
  RevLineCr_1
##
                    -0.0019887002 -0.00006530797 -0.0018792973 -0.0002484299
  RevLineCr_2
                    -0.0175507566 -0.00119670261 -0.0351917421
                                                               0.0402771765
##
  RevLineCr 3
                    -0.0311468010 -0.00503842722 -0.4430693121
                                                               0.3777353132
  RevLineCr_4
                    -0.0346346600
                                  0.00781705156
                                                 0.1797173191 -0.1392876477
                    0.0318470649 -0.00050288116 0.0070257971 -0.0033959957
## FranchiseCode_1
```

```
## FranchiseCode 2
                    0.0513915756 -0.00087242141 -0.0042872141 0.0051034253
## FranchiseCode_3
                    0.0665436816 -0.00122002641 0.0127236286 -0.0089110561
## FranchiseCode_4
                    0.0727791397 -0.00079153554
                                               0.0098932997 -0.0077557006
## FranchiseCode 5
                    0.0761403101 -0.00029718797
                                               0.0115371375 -0.0104062415
  FranchiseCode 6
                    0.0986560104 -0.00141809089
                                               0.0086876684 -0.0051103523
##
  FranchiseCode 7
                   0.0984917231 -0.00020447443
                                               0.0125267566 -0.0113416848
## FranchiseCode_8
                    0.0906312744 -0.00002149768
                                               0.0136696256 -0.0130518966
## FranchiseCode 9
                    0.0987363425 -0.00079455292
                                               0.0052833110 -0.0060012691
## FranchiseCode_10
                                               0.0007036553 -0.0006255201
                   0.1035292880
                                0.00017789716
  FranchiseCode 11
                   0.0871989039
                                 0.01967216014 -0.2649130181
                                                            0.2324631676
## FranchiseCode_12 -0.0824195378 -0.02007526487
                                               0.2603173189 -0.2287202870
  LowDoc 1
                   -0.0033135116 -0.00057126088
                                               0.0557401173 -0.0452769499
##
  LowDoc 2
                   0.0275062235
                                 0.00538081273 -0.0433587435
                                                            0.0305045098
## LowDoc_3
                                 0.00382001218 -0.1968538693
                   -0.1615097214
                                                            0.2006540349
## LowDoc 4
                   0.1611187118 -0.00382883780 0.1952200149 -0.1994144316
## NAICS_1
                   -0.0137564876
                                0.00258061773 -0.0235778353
                                                            0.0092421048
## NAICS 2
                   -0.0319548320 -0.00003788775 -0.0763601057
                                                            0.0465035540
## NAICS_3
                   0.1708297693
## NAICS 4
                   0.1996447055
## NAICS_5
                   0.1761369021
## NAICS 6
                   -0.0197565200
                                0.00661532101 -0.2787677769
                                                            0.2051961041
## NAICS 7
                   -0.0185520418
                                 0.00492371750 -0.2871106065
                                                            0.2203448813
## NAICS 8
                   -0.0060859821
                                 0.00196257102 -0.2486154057
                                                            0.1819391538
## NAICS_9
                   0.0279228892 -0.00172893334 0.1950925714 -0.1457446094
## NAICS_10
                                0.00606267721 -0.2798737950
                   -0.0206713236
                                                            0.2218080922
## NAICS_11
                   -0.0201994074
                                0.00213091266 -0.2368367222
                                                            0.1830564468
## Bank_1
                   0.0127014778 0.00099213268
                                              0.0042535202 -0.0204978369
## Bank 2
                    0.0325706691 0.00328453878 0.0267935852 -0.0779913050
## Bank_3
## Bank 4
                    0.0260838928
                                 0.00248992580
                                               0.0550071571 -0.0993642953
##
  Bank_5
                   0.0401389998
                                 ## Bank 6
                    0.0317134192 0.00131398598 0.0664474610 -0.1110671817
## Bank_7
                   0.0156112556
                                 0.00177409552
                                               0.0155594638 -0.0635459956
## Bank_8
                                               0.0384440134 -0.0530453641
                   0.0326727329
                                 0.00286740181
## Bank_9
                   0.0128229986 -0.00220467811
                                               0.0079621119 -0.0419332957
## Bank_10
                   -0.0436081724 -0.00258798720 -0.0570703561
                                                            0.0691989031
  Bank_11
                   -0.0542915127 -0.00283501580 -0.0349550474
                                                            0.0522978849
  Bank_12
                    0.0046064814
                                0.00230659436
                                               0.0025063217 -0.0002827914
  Bank 13
                    0.0109189293
                                0.00323421787
                                               0.0438336554 -0.0425865406
##
                    UrbanRural 2
                                     Month Apr
                                                   Month_Aug
                                                                  Month_Dec
                   0.24215657326 -0.00448965793 -0.01829695318
## ApprovalFY
                                                              0.02901940987
##
                   -0.04673262648 -0.00493990120
                                                0.00096359888
                                                              0.00498129399
  Term
## NoEmp
                   -0.05751501173 -0.00406063668 -0.00043135068
                                                              0.00954037635
## CreateJob
                   0.02418230672 -0.00469918625
                                                0.00433227228
                                                              0.00201208317
## GrAppv
                   -0.03136974952 -0.00292647176
                                                0.00028777778
                                                              0.00956048358
## SBA_Appv
                   -0.03821901403 -0.00262628918
                                                0.00037037545
                                                              0.00825523145
## NewExist_0
                   0.00365003728 -0.00077443201
                                                0.00045699896
                                                              0.00000676814
  NewExist 1
                   0.00426709175
  NewExist_2
                   0.04086012737 -0.00219404827
                                                0.00419909031 -0.00431735818
##
## NewExist U
                   0.00329910420 -0.00153945343
                                                0.00014091268
                                                              0.00162477953
## UrbanRural_0
                   -0.27305149849
                                 0.01646133590 -0.01204603954 -0.00632530056
## UrbanRural_1
                   -0.38137963822 -0.01579596950
                                                0.01516010026
                                                              0.00414175675
## UrbanRural_2
                   1.0000000000 -0.00003463593 -0.00556825616
                                                              0.00300800057
## Month_Apr
                   -0.00003463593
                                1.00000000000 -0.09698459841 -0.09087723277
## Month_Aug
                   -0.00556825616 -0.09698459841
                                               1.00000000000 -0.08999230581
## Month Dec
                   0.00300800057 -0.09087723277 -0.08999230581
                                                             1.00000000000
## Month Feb
                   0.00637935754 -0.08831534082 -0.08745536056 -0.08194807515
## Month_Jan
                   -0.00109072447 -0.08884733815 -0.08798217751 -0.08244171710
```

```
## Month Jul
                   -0.00716180050 -0.09543630163 -0.09450698024 -0.08855563648
## Month_Jun
                   0.00382267195 -0.09667190078 -0.09573054762 -0.08970215272
## Month_Mar
                   0.00484026198 -0.10020325899 -0.09922751883 -0.09297891081
## Month May
                   0.00046429291 -0.09592607332 -0.09499198273 -0.08901009714
## Month_Nov
                   0.00181770243 -0.08980148878 -0.08892703699 -0.08332707638
## Month_Oct
                   0.00728963522 -0.09077337733 -0.08988946167 -0.08422889474
## Month_Sep
                   -0.01260970436 -0.09979749500 -0.09882570602 -0.09260240117
## MIS_logical
                  RevLineCr_1
                   0.00319109303 -0.00168479227 -0.00020376049 -0.00079014945
  RevLineCr 2
                   -0.01003506248 -0.00990120584 -0.01005573874 -0.00792106695
##
  RevLineCr_3
                   0.07460076929
                                 0.00089712534 0.00398460831 0.00257232509
  RevLineCr 4
                   -0.05189623032
                                 0.00015629771 -0.00196051267 -0.00592535144
  FranchiseCode 1
                  -0.00521205641
                                 0.00063486435
                                                0.00068071915
                                                             0.00013234519
                  -0.00152803301 -0.00430479018
  FranchiseCode 2
                                                0.00080031567 -0.00098752722
## FranchiseCode 3
                  -0.00515020608 -0.00083668833
                                                0.00094504914 -0.00244918806
## FranchiseCode_4
                  -0.00272011549
                                 0.00056710824
                                                0.00168832065
                                                             0.00173833945
## FranchiseCode 5
                  -0.00105658695 -0.00218815320
                                                0.00468196823 -0.00241427525
## FranchiseCode_6
                  -0.00502968068 -0.00015870497
                                                0.00021408319 -0.00002550070
## FranchiseCode 7
                   -0.00108068876 -0.00208531621
                                                0.00115430322
                                                              0.00149446075
## FranchiseCode_8
                  -0.00013004649 -0.00046308888
                                                0.00079905142
                                                              0.00122226179
## FranchiseCode 9
                    0.00143585623 -0.00013070173
                                                0.00122050059 -0.00113568463
## FranchiseCode 10 -0.00007867270 -0.00054021339 -0.00134758947
                                                              0.00086796365
                   0.03433075273 -0.00673803918
                                                0.00391156395 -0.00130731874
## FranchiseCode 11
## FranchiseCode_12 -0.03328489512 0.00614478883 -0.00361001259
                                                              0.00136966671
## LowDoc_1
                   -0.01287063706 -0.01149122138 -0.01006291827
                                                              0.01759570957
## LowDoc 2
                   0.01733616905 -0.00080910624
                                                0.00155332404
                                                              0.00033147633
## LowDoc_3
                   -0.01784868405 -0.00528587355
                                               0.00216753449
                                                              0.00380938771
## LowDoc 4
                   ## NAICS_1
                    0.02083783316 -0.00010803914 -0.00198851939
                                                              0.00254616654
## NAICS 2
                    0.04174433634
                                 0.00016336929 -0.00080819849
                                                              0.00575585809
## NAICS 3
                   0.06423968036 -0.00143085971 -0.00200886440
                                                              0.00321912656
## NAICS 4
                   0.07978308999 -0.00230604687 -0.00315199791
                                                              0.00354671824
## NAICS 5
                   0.00400902999
## NAICS 6
                   0.09736715053 -0.00055516723 -0.00305935040
                                                              0.00645298902
## NAICS_7
                                                              0.00705768893
                   0.08628877261 -0.00346937015 -0.00007726086
## NAICS_8
                   0.08848578481 -0.00004171581 -0.00397755396
                                                              0.00224541177
## NAICS 9
                   ## NAICS_10
                    0.07321362422 -0.00341751009 -0.00304820843
                                                              0.00739883195
## NAICS 11
                    0.06916840759 -0.00226116556 -0.00094483274
                                                              0.00511576160
## Bank_1
                   0.02549144639 -0.00007942799 -0.00091733164
                                                              0.00067282091
## Bank 2
                   0.05736216625
                                 0.00045243705
                                                0.00060259513
                                                              0.00055827891
## Bank_3
                   0.08115458618
                                 0.00288026984 -0.00092981953 -0.00043465147
## Bank 4
                                 0.00288086380 -0.00095986915 -0.00069516074
                   0.07224075411
## Bank_5
                                 0.00446458695 -0.00187742056 -0.00143894116
                   0.08489516711
## Bank 6
                   0.07334286990
                                 0.00172410887
                                                0.00395559143 -0.00226402519
## Bank_7
                    0.07548472555 -0.00064217055 -0.00050003492 -0.00083084797
## Bank_8
                    0.02501409784
                                 0.00192438910
                                                0.00085357331
                                                             0.00478982901
## Bank 9
                   0.05325276489 -0.00536783626
                                                0.00315346586
                                                              0.00152148088
  Bank_10
                   -0.02230323314 -0.00059095951
                                                0.00264511403 -0.00361591968
##
## Bank_11
                   -0.02906090345 -0.00124147053 -0.00161367855 -0.00175335789
##
  Bank_12
                   -0.00330186050 -0.00060955821 -0.00287850913
                                                              0.00772115758
##
                   0.00072272640 -0.00310177522 -0.00250816897
  Bank 13
                                                              0.00753514846
##
                       Month_Feb
                                     Month_Jan
                                                   Month_Jul
                                                                 Month_Jun
## ApprovalFY
                   0.01473230332 -0.00202203932 -0.0314944791 -0.00602179133
## Term
                   -0.01251607183
                                 0.00165464066
                                                0.0124291736
                                                             0.00311678641
## NoEmp
                   -0.00666716516
                                 0.00271541375
                                                0.0070716811
                                                             0.00041938110
## CreateJob
                   0.00051092898 -0.00684322196
                                                0.0002560454 -0.00305610585
## GrAppv
```

```
## SBA_Appv
                    -0.01260082691
                                    0.00138290442
                                                   0.0157252840
                                                                 0.00525123120
## NewExist_0
                    -0.00212130799
                                    0.00066756422
                                                   0.0010075602
                                                                 0.00016955746
## NewExist_1
                    -0.00380807546 -0.00132718161
                                                   0.0014580986
                                                                 0.00049989606
## NewExist 2
                     0.00389459669
                                    0.00128678882 -0.0014983338 -0.00048259779
  NewExist_U
                     0.00290528914 -0.00029581444 -0.0013937209 -0.00114014293
## UrbanRural 0
                     0.00214325858
                                    0.01633554454
                                                   0.0077597378 -0.01750355986
## UrbanRural_1
                    -0.00616633369 -0.01499522016 -0.0028460891
                                                                 0.01435887631
## UrbanRural 2
                     0.00637935754 -0.00109072447 -0.0071618005
                                                                 0.00382267195
## Month_Apr
                    -0.08831534082 -0.08884733815 -0.0954363016 -0.09667190078
## Month Aug
                    -0.08745536056 -0.08798217751 -0.0945069802 -0.09573054762
## Month_Dec
                    -0.08194807515 -0.08244171710 -0.0885556365 -0.08970215272
  Month Feb
                     1.0000000000 -0.08011762816 -0.0860591919 -0.08717338709
  Month Jan
                    ## Month_Jul
                    -0.08605919194 -0.08657759859 1.0000000000 -0.09420227095
                    -0.08717338709 -0.08769850548 -0.0942022709
## Month_Jun
                                                                 1.000000000000
## Month_Mar
                    -0.09035777111 -0.09090207171 -0.0976434153 -0.09890758958
## Month_May
                    -0.08650084103 -0.08702190811 -0.0934754968 -0.09468570969
## Month_Nov
                    -0.08097802856 -0.08146582711 -0.0875073740 -0.08864031854
                    -0.08185442404 -0.08234750185 -0.0884544342 -0.08959964017
## Month Oct
## Month_Sep
                    -0.08999187553 -0.09053397204 -0.0972480171 -0.09850707230
## MIS logical
                    -0.00528961627 -0.00110390310
                                                   0.0054692167 -0.00014717279
## RevLineCr 1
                     0.00244156623 -0.00074028209
                                                   0.0028110169 -0.00019447267
  RevLineCr 2
                     0.06196961324 -0.00674748820 -0.0116245650 -0.00800541059
##
  RevLineCr_3
                    -0.00432361182 -0.01497782305 -0.0112249403
                                                                 0.01183887393
## RevLineCr_4
                                    0.00667132242
                                                   0.0060521907 -0.01236787002
                     0.00748485654
## FranchiseCode 1
                    -0.00036295027
                                    0.00073904273
                                                   0.0010671190 -0.00086557621
                                    0.00170193264
## FranchiseCode_2
                                                   0.0005721160 -0.00094466738
                    -0.00187710750
## FranchiseCode 3
                    -0.00036911839 -0.00119435818 -0.0004543357 -0.00009951652
## FranchiseCode_4
                    -0.00006106549 -0.00018386395 -0.0006452738 -0.00173541492
  FranchiseCode 5
                     0.00016522519
                                    0.00004924832
                                                   0.0003514041 -0.00319206704
  FranchiseCode 6
                   -0.00033611494 -0.00061139271
                                                   0.0001133049 -0.00143774094
                                                   0.0008093397 -0.00211697031
## FranchiseCode 7
                    -0.00044400365 -0.00021997832
## FranchiseCode 8
                    -0.00102675370
                                    0.00078516506
                                                   0.0008961727 -0.00022823441
## FranchiseCode 9
                    -0.00220594444 -0.00087104379
                                                   0.0022517506 -0.00068888753
                                                   0.0009280419 -0.00298644920
## FranchiseCode 10
                     0.00045351827
                                    0.00071822698
## FranchiseCode_11
                     0.00509247669 -0.00241626171
                                                   0.0071948100 -0.00893593329
                                                                 0.00840236151
  FranchiseCode 12 -0.00508557402
                                    0.00171585499 -0.0066118496
## LowDoc_1
                     0.00695037188
                                    0.01679006358 -0.0117248492 -0.01227520267
## LowDoc 2
                    -0.00015417455 -0.00076620416
                                                   0.0019241203 -0.00109308628
##
  LowDoc 3
                    -0.00616420896 -0.00310105151
                                                   0.0115711895
                                                                 0.00243267900
## LowDoc 4
                     0.00604449341
                                   0.00309640301 -0.0115757469 -0.00193633595
## NAICS 1
                     0.00100701802 -0.00113624173 -0.0008739716 -0.00104320811
## NAICS 2
                     0.00213045930 -0.00258169173 -0.0018636156
                                                                 0.00114252110
## NAICS 3
                     0.00173452050 -0.00381205448 -0.0046879823
                                                                 0.00172573155
## NAICS 4
                     0.00158726954 -0.00190163553 -0.0070689806
                                                                 0.00199325394
## NAICS 5
                     0.00379221364 -0.00169081335 -0.0062415331 -0.00227103543
## NAICS_6
                     0.00134535818 -0.00022694883 -0.0083037979 -0.00244061452
## NAICS 7
                    -0.00087653034 -0.00199799022 -0.0068311527
                                                                 0.00003930412
## NAICS 8
                     0.00433363573 -0.00196814430 -0.0080827662 -0.00016808501
## NAICS_9
                    -0.00139887355
                                    0.00276548917
                                                   0.0034196167 -0.00098773877
## NAICS_10
                     0.00325976535 -0.00118265316 -0.0062821778 -0.00119223424
## NAICS_11
                     0.00048939668 -0.00220107047 -0.0041117741
                                                                 0.00176715137
## Bank_1
                                    0.00171823432 -0.0015605043 -0.00138153726
                     0.00032362443
## Bank 2
                     0.00092245458
                                    0.00102994305
                                                   0.0006191435 -0.00330769818
## Bank_3
                                    0.00235115561
                     0.00006894714
                                                   0.0010040669
                                                                 0.00140752030
## Bank 4
                     0.00011612139
                                    0.00095553230
                                                   0.0043075025
                                                                 0.00124298547
## Bank 5
                     0.00162632812
                                    0.00090315634
                                                                 0.00030227873
                                                   0.0019114340
## Bank_6
                    -0.00301175682 -0.00342982545
                                                   0.0031981914 0.00317726100
```

```
## Bank_7
                     0.00061219548
                                    ## Bank_8
                    -0.00099084804
                                    0.00046651698 -0.0029987494 -0.00106382080
## Bank_9
                    -0.00345439597
                                    0.00007470168
                                                   0.0001704811
                                                                 0.00057156979
## Bank 10
                    -0.00068759149 -0.00290998327 -0.0008945162
                                                                 0.00149950066
                                    0.00293289704 -0.0013113038 -0.00290042398
##
  Bank_11
                     0.00141347431
##
  Bank_12
                    -0.00446017131 -0.00056001427 -0.0028665705 -0.00299174826
##
                                   0.00266969540 0.0002360149 -0.00143595945
  Bank_13
                    -0.00026784812
##
                          Month Mar
                                         Month_May
                                                        Month_Nov
                                                                       Month Oct
                     0.006777759219
                                     0.00450083320
                                                    0.02315187810
                                                                   0.02783926724
## ApprovalFY
                    -0.008898839228 -0.00083098320 -0.00109670790 -0.00959412158
## Term
## NoEmp
                    -0.006907112838 -0.00275925327 -0.00283252778 -0.00630448796
  CreateJob
                     0.000056660028
                                     0.00308700118 -0.00330250629 -0.00213157669
##
  GrAppv
                    -0.009007660396 -0.00033571502 -0.00677736436 -0.01537402980
                    -0.009230895444 -0.00143910734 -0.00703181646 -0.01574792139
## SBA_Appv
## NewExist_0
                    -0.000520871285 -0.00050452860
                                                    0.00059569641 -0.00157341396
##
  NewExist_1
                     0.002081429204
                                     0.00331629571 -0.00192616956 -0.00562341119
## NewExist 2
                    -0.002076939350 -0.00329766847
                                                    0.00187508357
                                                                   0.00577038214
## NewExist_U
                                     0.00054547307
                     0.001178977683
                                                    0.00033204671 -0.00077069630
  UrbanRural 0
                     0.002408916899
                                     0.00096841614 -0.00191387327 -0.00748682426
## UrbanRural_1
                    -0.005430799239 -0.00122947974
                                                    0.00066893514
                                                                   0.00250154166
## UrbanRural 2
                     0.004840261979
                                     0.00046429291
                                                    0.00181770243
                                                                   0.00728963522
## Month Apr
                    -0.100203258985 -0.09592607332 -0.08980148878 -0.09077337733
## Month Aug
                    -0.099227518831 -0.09499198273 -0.08892703699 -0.08988946167
## Month_Dec
                    -0.092978910809 -0.08901009714 -0.08332707638 -0.08422889474
## Month_Feb
                    -0.090357771106 -0.08650084103 -0.08097802856 -0.08185442404
## Month_Jan
                    -0.090902071707 -0.08702190811 -0.08146582711 -0.08234750185
## Month_Jul
                    -0.097643415265 -0.09347549678 -0.08750737400 -0.08845443419
##
  Month Jun
                    -0.098907589581 -0.09468570969 -0.08864031854 -0.08959964017
## Month_Mar
                     1.00000000000 -0.09814451369 -0.09187828856 -0.09287265355
## Month May
                    -0.098144513694
                                     1.0000000000 -0.08795645505 -0.08890837548
## Month Nov
                    -0.091878288556 -0.08795645505
                                                    1.00000000000 -0.08323184934
## Month_Oct
                    -0.092872653548 -0.08890837548 -0.08323184934
                                                                   1.00000000000
## Month_Sep
                    -0.102105468052 -0.09774708641 -0.09150623579 -0.09249657419
## MIS_logical
                                     0.00165185790 -0.00410538626 -0.00590098724
                    -0.001816510561
  RevLineCr_1
                                     0.00056677929 -0.00076381394 -0.00001369423
##
                    -0.000297793958
##
  RevLineCr_2
                     0.033656020528 -0.00926925616 -0.00999109403 -0.00990708037
  RevLineCr 3
                     0.001009729267
                                     0.01088589216
                                                    0.00051801481
                                                                   0.00106680149
##
  RevLineCr_4
                     0.002959702743 -0.00674568128
                                                    0.00407734326
                                                                   0.00210604855
  FranchiseCode 1
                     0.000082757189 -0.00165138442
                                                    0.00009329258
                                                                   0.00015786181
  FranchiseCode 2
                    -0.001568113894 -0.00063659552
                                                    0.00298708962
##
                                                                   0.00313183142
## FranchiseCode 3
                     0.000951951082
                                     0.00005945411
                                                    0.00032113671
                                                                   0.00145985439
##
  FranchiseCode_4
                    -0.000470835545
                                     0.00024568184
                                                    0.00005683645 -0.00079828328
## FranchiseCode_5
                    -0.000226557150
                                     0.00078610791 -0.00131435392
                                                                   0.00116600264
  FranchiseCode 6
                     0.001110709920 -0.00003303162
                                                    0.00052248965 -0.00041983975
## FranchiseCode_7
                     0.000316148464 -0.00079331494
                                                    0.00064070662 -0.00012721303
  FranchiseCode 8
                    -0.000119062032 -0.00120876073 -0.00107360857
                                                                   0.00009872470
## FranchiseCode_9
                     0.000395546647 -0.00074465399 -0.00097001284
                                                                   0.00002001495
  FranchiseCode 10 -0.000033890168 -0.00117851285
                                                    0.00083351628 -0.00039386315
  FranchiseCode_11 -0.002102440244 -0.00127097975
                                                    0.01079988720
                                                                   0.01105346857
## FranchiseCode 12
                    0.001583684697
                                     0.00152348608 -0.01062160835 -0.01015976834
##
  LowDoc_1
                     0.004935585122 -0.01164037403
                                                    0.02353264456
                                                                   0.00168090276
## LowDoc 2
                    -0.004836008988 -0.00037338813
                                                    0.00190836889
                                                                   0.00279365455
## LowDoc_3
                    -0.004345210430
                                     0.00119245965 -0.00215731788 -0.00385664030
## LowDoc 4
                     0.004417344812 -0.00114169084
                                                    0.00187094685
                                                                   0.00372630486
## NAICS_1
                    -0.001348651703 -0.00127372672
                                                    0.00151595136
                                                                   0.00307933974
## NAICS 2
                     0.001299202996 -0.00071866240 -0.00142392981
                                                                   0.00003147767
## NAICS 3
                     0.003631729292
                                     0.00349226814
                                                    0.00132631078
                                                                   0.00585200869
## NAICS_4
                     0.00438431967
```

```
## NAICS 5
                     0.002368580111
                                      0.00164581393
                                                     0.00183219311
                                                                     0.00356954265
## NAICS_6
                     0.002374891398
                                      0.00152944486
                                                     0.00352538161
                                                                     0.00288948627
## NAICS_7
                    -0.001861474159
                                      0.00174362170
                                                     0.00431145584
                                                                     0.00526203980
## NAICS 8
                     0.005646422335
                                      0.00458477282
                                                     0.00055147968
                                                                     0.00327602929
## NAICS_9
                    -0.001952742399 -0.00180033269 -0.00284245352 -0.00455349933
## NAICS_10
                     0.002538425987
                                      0.00165821707
                                                     0.00500398846
                                                                     0.00271014869
## NAICS_11
                                      0.00246155024
                                                     0.00146239931
                                                                     0.00070088797
                     0.000728454854
## Bank_1
                    -0.000288314863 -0.00216823313
                                                     0.00096425300
                                                                     0.00369159032
##
                    -0.002500898654 -0.00171747248 -0.00049828654
                                                                     0.00422994031
   Bank_2
                    -0.002478358108 -0.00044062868 -0.00041889425 -0.00160277684
##
   Bank 3
##
   Bank_4
                    -0.000085929926
                                      0.00046775662 -0.00472212814 -0.00310766123
   Bank 5
                    -0.000497483785
                                      0.00060102753 -0.00236544763 -0.00359824418
##
   Bank_6
                     0.000004441382 -0.00094611073 -0.00573120267 -0.00717715583
                    -0.001340054158 -0.00293415940 -0.00361512662
##
  Bank_7
                                                                     0.00041365028
##
   Bank_8
                    -0.000275174530
                                      0.00206557940
                                                     0.00098998531 -0.00391838484
##
  Bank_9
                    -0.004066116657 -0.00220599986 -0.00021726481
                                                                     0.00375242892
                     0.000399504878 -0.00071182959 -0.00141170955
## Bank_10
                                                                     0.00436131622
  Bank_11
                                                     0.00217506266 -0.00009304474
##
                     0.000821189153
                                      0.00014210860
   Bank_12
                     0.000215409954 -0.00009005945
                                                     0.00465541584
                                                                     0.00176941793
                    -0.003375021632 -0.00330941966
##
   Bank_13
                                                     0.00437488734
                                                                     0.00543138416
##
                         Month Sep
                                      MIS logical
                                                     RevLineCr 1
                                                                      RevLineCr 2
## ApprovalFY
                    -0.03789325090 -0.2544428406 -0.00115982003
                                                                  0.038623063606
                                     0.4095440146 -0.00234040404 -0.062141319412
##
   Term
                     0.01370305362
##
  NoEmp
                     0.00994676673
                                     0.1172885360
                                                   0.00307565435 -0.022232183930
## CreateJob
                     0.00896437896 -0.0529835420 -0.00227384267 -0.010041725768
## GrAppv
                     0.01460672254
                                     0.1897064707
                                                   0.00532117247 -0.081501407329
                                                   0.00562959254 -0.091509105928
##
  SBA_Appv
                     0.01608775906
                                     0.2066286927
  NewExist_0
                     0.00240291218
                                     0.0101783771 -0.00018234455 -0.002845136434
                                                   0.00200139328
##
  NewExist_1
                     0.00234414934
                                     0.0187636569
                                                                  0.017772324866
  NewExist 2
                    -0.00249234206 -0.0196152539 -0.00198870020 -0.017550756648
  NewExist_U
##
                    -0.00132850011
                                     0.0022179178 -0.00006530797 -0.001196702609
                                     0.2058133512 -0.00187929731 -0.035191742147
  UrbanRural 0
                    -0.00046174215
##
  UrbanRural_1
                     0.00856138106 -0.1903660183 -0.00024842990
                                                                  0.040277176522
  UrbanRural 2
                    -0.01260970436 -0.0115059936
                                                   0.00319109303 -0.010035062483
## Month_Apr
                    -0.09979749500
                                    0.0040030476 -0.00168479227 -0.009901205842
## Month_Aug
                    -0.09882570602 -0.0023314665 -0.00020376049 -0.010055738739
  Month Dec
                    -0.09260240117 -0.0011497787 -0.00079014945 -0.007921066954
##
  Month_Feb
                    -0.08999187553 -0.0052896163
                                                   0.00244156623
                                                                   0.061969613236
## Month Jan
                    -0.09053397204 -0.0011039031 -0.00074028209 -0.006747488200
## Month_Jul
                                    0.0054692167
                                                   0.00281101687 -0.011624565002
                    -0.09724801714
## Month_Jun
                    -0.09850707230 -0.0001471728 -0.00019447267 -0.008005410594
##
  Month_Mar
                    -0.10210546805 -0.0018165106 -0.00029779396
                                                                  0.033656020528
  Month_May
                                                   0.00056677929 -0.009269256157
##
                    -0.09774708641
                                    0.0016518579
##
  Month_Nov
                    -0.09150623579 -0.0041053863 -0.00076381394 -0.009991094034
                    -0.09249657419 -0.0059009872 -0.00001369423 -0.009907080369
##
  Month Oct
  Month_Sep
                     1.000000000000
                                     0.0094875560 -0.00100143379 -0.010416757568
## MIS_logical
                     0.00948755600
                                     1.0000000000
                                                   0.00194070914 -0.063755585994
   RevLineCr 1
                    -0.00100143379
                                     0.0019407091
                                                   1.000000000000
                                                                   0.004829295909
   RevLineCr_2
                                                   0.00482929591
##
                    -0.01041675757 -0.0637555860
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##
  RevLineCr_3
                    -0.00338174984 -0.0529065312
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##
   RevLineCr_4
                    -0.00147641158 -0.0180740543 -0.00409491690 -0.152512992293
                                     0.0013656886 -0.00022317185
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  FranchiseCode_1
                    -0.00065677937
##
  FranchiseCode_2
                     0.00144889374 -0.0058265066 -0.00038716881 -0.006560986220
##
  FranchiseCode 3
                     0.00146287791 -0.0051588056 -0.00054143120 -0.008705837623
                                     0.0035583979 -0.00067953417 -0.010166642889
   FranchiseCode_4
                    -0.00036088187
   FranchiseCode 5
                     0.00198458029
                                     0.0040851829
                                                   0.00080067901 -0.010387746406
  FranchiseCode 6
                     0.00094775903
                                     0.0086185927
                                                   0.00041023921 -0.014617860769
                                     0.0049274860 0.00044785965 -0.013046677049
## FranchiseCode_7
                     0.00140760487
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## FranchiseCode 8
                      0.00029932994
                                     0.0201290845
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## FranchiseCode_9
                      0.00246443692
                                     0.0053199722
                                                    0.00044390530 -0.014171358259
  FranchiseCode_10
                      0.00277419228
                                     0.0053562359
                                                   -0.00091185165
                                                                  -0.014613671371
   FranchiseCode 11 -0.01338024733 -0.2303500801 -0.00271146591
                                                                   0.019996033618
                                                    0.00271421904
  FranchiseCode_12
                      0.01348628342
                                     0.2281632708
                                                                  -0.020141733206
##
  LowDoc 1
                     -0.01018139329
                                     0.0087051061 -0.00025351784
                                                                   0.034106112874
##
  LowDoc_2
                     -0.00009900541 -0.0351312481 -0.00032492193 -0.002126382346
##
   LowDoc 3
                      0.00316692068
                                    -0.0792941045
                                                    0.00144163605
                                                                   0.000997824241
##
   LowDoc_4
                                     0.0802291330 -0.00144586890
                                                                  -0.001187526008
                     -0.00316314084
  NAICS 1
##
                      0.00002514388
                                     0.0140000593
                                                    0.00159613388
                                                                  -0.002389092033
## NAICS_2
                     -0.00292674307 -0.0043724376
                                                    0.00234260077
                                                                   0.002989789925
  NAICS 3
                     -0.00852393836 -0.0685242023
                                                    0.00063026029
                                                                   0.023454207292
##
  NAICS 4
                     -0.00379043226 -0.0750045659
                                                    0.00132898333
                                                                   0.016690867488
## NAICS_5
                     -0.00486241350 -0.0434673903
                                                    0.00008214275
                                                                   0.019726495592
## NAICS_6
                     -0.00282530974 -0.0591624644
                                                    0.00028141906
                                                                   0.009857023734
## NAICS_7
                     -0.00251953997 -0.0650409488
                                                   -0.00008909888
                                                                   0.012861692537
## NAICS_8
                     -0.00595957892 -0.0551749485
                                                   -0.00006780143
                                                                   0.014200396963
## NAICS_9
                      0.00525080913
                                     0.0237353174 -0.00015665340
                                                                  -0.008672423420
  NAICS 10
                     -0.00639608559 -0.0567249520
                                                    0.00076295464
                                                                   0.013470792316
  NAICS_11
                     -0.00288685676 -0.0338774566
                                                    0.00267964300
                                                                   0.008943805609
  Bank 1
                     -0.00055711919
                                     0.0118707908
                                                    0.00185711292 -0.006043701988
##
   Bank_2
                      0.00002547066 -0.0300616443
                                                    0.00500209074 -0.019414807216
##
  Bank_3
                     -0.00128299570
                                     0.0407011745
                                                    0.00381202315 -0.019895291160
##
   Bank_4
                     -0.00076022318
                                     0.0501583655
                                                    0.00496618911 -0.030837514629
##
  Bank_5
                                                    0.00146759510 -0.031925551365
                     -0.00024667227
                                     0.0848044368
##
   Bank_6
                      0.00898227477
                                     0.1004254178
                                                    0.00228369283 -0.027645120218
##
   Bank_7
                      0.00612863186
                                     0.0466169073
                                                    0.00249554864 -0.033681105235
                     -0.00177046956
##
   Bank 8
                                     0.0422451512
                                                    0.00061570670 -0.034150770557
##
   Bank_9
                      0.00607381148
                                    -0.0095395656
                                                    0.00153469887 -0.049904537325
  Bank 10
                      0.00155716426 -0.0553247004
                                                    0.00098574324
                                                                   0.032874565394
##
   Bank_11
                      0.00170452204 -0.0224396764 -0.00185183900
                                                                   0.040341349850
##
  Bank_12
                      0.00045365477 -0.0089791167 -0.00036624615 -0.049821048086
##
   Bank_13
                     -0.00491452882 -0.0364658652
                                                    0.00137253833 -0.049607330110
##
                                     RevLineCr 4 FranchiseCode 1 FranchiseCode 2
                       RevLineCr 3
##
  ApprovalFY
                      0.3586687569 -0.0604664384 -0.011842111631
                                                                     0.0024708936
##
   Term
                     -0.1671006744 -0.1121855591
                                                   0.002927034728
                                                                     0.0089064877
##
  NoEmp
                     -0.1479900442
                                    0.0330839502 -0.000539236956
                                                                     0.0018015381
##
  CreateJob
                      0.1376162490 -0.1191980228
                                                   0.002056223677
                                                                     0.0258371430
  GrAppv
                     -0.1928120890 -0.1320096891
                                                   0.011733048361
                                                                     0.0291485287
##
  SBA_Appv
                     -0.2475133239 -0.1320211751
                                                   0.014096410898
                                                                     0.0315314820
## NewExist_0
                     -0.0287338549
                                    0.0178709007
                                                   0.001780600571
                                                                     -0.0010543313
##
  NewExist_1
                     0.0333977162
                                    0.0330335291 -0.031923024609
                                                                     -0.0512174609
##
  NewExist_2
                     -0.0311468010 -0.0346346600
                                                   0.031847064923
                                                                     0.0513915756
##
  NewExist_U
                                    0.0078170516 -0.000502881164
                     -0.0050384272
                                                                     -0.0008724214
##
  UrbanRural 0
                     -0.4430693121
                                    0.1797173191
                                                   0.007025797080
                                                                     -0.0042872141
   UrbanRural 1
                      0.3777353132 -0.1392876477 -0.003395995690
                                                                     0.0051034253
  UrbanRural_2
##
                      0.0746007693 -0.0518962303 -0.005212056412
                                                                     -0.0015280330
  Month Apr
                      0.0008971253
                                    0.0001562977
                                                   0.000634864350
                                                                     -0.0043047902
  Month_Aug
                     0.0039846083 -0.0019605127
##
                                                   0.000680719146
                                                                     0.0008003157
## Month_Dec
                      0.0025723251 -0.0059253514
                                                   0.000132345187
                                                                     -0.0009875272
## Month_Feb
                     -0.0043236118
                                    0.0074848565 -0.000362950270
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## Month_Jan
                     -0.0149778230
                                    0.0066713224
                                                   0.000739042729
                                                                     0.0017019326
##
  Month_Jul
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                                    0.0060521907
                                                   0.001067118979
                                                                     0.0005721160
## Month Jun
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                                                                     -0.0009446674
  Month_Mar
                      0.0010097293
                                    0.0029597027
                                                   0.000082757189
                                                                     -0.0015681139
##
   Month May
                      0.0108858922 -0.0067456813
                                                 -0.001651384416
                                                                     -0.0006365955
## Month Nov
                      0.0005180148
                                    0.0040773433
                                                   0.000093292585
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## Month_Oct
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                      0.0010668015
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## Month_Sep
                    -0.0033817498 -0.0014764116 -0.000656779371
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## MIS_logical
                    -0.0529065312 -0.0180740543
                                                   0.001365688648
                                                                    -0.0058265066
## RevLineCr_1
                     0.0015421527 -0.0040949169
                                                 -0.000223171852
                                                                    -0.0003871688
##
  RevLineCr 2
                    -0.1530430360 -0.1525129923
                                                   0.000006981254
                                                                    -0.0065609862
  RevLineCr_3
                     1.0000000000 -0.5730450598 -0.006352466854
                                                                     0.0016467194
##
  RevLineCr_4
                    -0.5730450598
                                    1.0000000000
                                                 -0.007330549624
                                                                    -0.0224176357
## FranchiseCode_1
                    -0.0063524669 -0.0073305496
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                                                                    -0.0029812579
  FranchiseCode 2
                     0.0016467194 -0.0224176357 -0.002981257895
##
                                                                     1.0000000000
  FranchiseCode_3
                    -0.0031618661 -0.0292902936
                                                  0.074827970050
                                                                     0.2498657088
  FranchiseCode 4
                     0.0017346888 -0.0415136855
                                                  0.103599844543
                                                                     0.2222803627
## FranchiseCode_5
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                                                                     0.2411505720
  FranchiseCode 6
                     0.0107482726 -0.0674422809
                                                   0.111579389162
                                                                     0.1899161044
  FranchiseCode 7
                     0.0059693753 -0.0597464783
                                                  0.127758029616
                                                                     0.2153509436
                     0.0050232842 -0.0659415938
## FranchiseCode_8
                                                  0.101156673247
                                                                     0.1855716872
## FranchiseCode_9
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                                                  0.133149414953
                                                                     0.1995008006
## FranchiseCode_10
                     0.0143152297 -0.0725282726
                                                  0.121397864007
                                                                     0.2000571561
## FranchiseCode_11 -0.1092364770
                                    0.2915160185
                                                  0.024477328849
                                                                     0.0396026919
## FranchiseCode_12
                     0.1129736233 -0.2942970798 -0.025483171558
                                                                    -0.0378659414
  LowDoc 1
                    -0.0232847270
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                                                   0.000340928537
                                                                     0.0022502193
## LowDoc_2
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                                    0.0356542586 -0.001158186230
                                                                     0.0023955979
  LowDoc 3
                     0.0439506983
                                    0.1186855601 -0.014450701168
                                                                    -0.0039018906
## LowDoc 4
                    -0.0471006745 -0.1155145393
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                                                                     0.0033039615
## NAICS 1
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                                                  0.001453150301
                                                                    -0.0043543135
## NAICS 2
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                                                                    -0.0128026191
                                    0.0146322611 -0.001813055989
## NAICS_3
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## NAICS_4
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## NAICS_5
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                                                                    -0.0185170949
## NAICS 6
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                                                                    -0.0038829630
## NAICS_7
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                                                                    -0.0071364801
## NAICS 8
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## NAICS 9
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## NAICS_10
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## NAICS_11
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                                                                    -0.0021999159
## Bank_1
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                                                  0.005118240319
                                                                     0.0071236745
                                                  0.002020502948
## Bank_2
                    -0.0622574501 0.0130340427
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## Bank_3
                    -0.0703327721
                                    0.0044655303
                                                  0.004300960955
                                                                     0.0075834359
##
   Bank_4
                    -0.1092371533
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                                                                     0.0122007080
##
  Bank_5
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                                                                     0.0117281493
## Bank 6
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                                                                     0.0104161816
## Bank_7
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## Bank_8
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                                                                     0.0108594482
##
  Bank_9
                    -0.0575135356 -0.0865763564
                                                  0.001527785521
                                                                     0.0041887605
## Bank_10
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                                    0.0138849353 -0.005230336482
                                                                    -0.0068785487
##
   Bank_11
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                                                                    -0.0118959706
   Bank_12
##
                     0.0128882947
                                    0.0080814940 -0.004143057569
                                                                    -0.0042366586
##
   Bank_13
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                                                                     0.0035731129
##
                    FranchiseCode_3 FranchiseCode_4 FranchiseCode_5
## ApprovalFY
                      -0.02001801408
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                                                      -0.01940031086
##
                      0.01749660873
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  Term
                                                        0.03883849333
## NoEmp
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                                                        0.02180342311
## CreateJob
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## GrAppv
                      0.04416794967
                                       0.06109539329
                                                        0.06737422796
## SBA_Appv
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## NewExist 0
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  NewExist_1
                      -0.06658506540
                                      -0.07275386499
                                                       -0.07606393320
##
  NewExist 2
                      0.06654368160
                                       0.07277913971
                                                        0.07614031010
## NewExist_U
                      -0.00122002641
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                                                       -0.00029718797
## UrbanRural_0
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##	UrbanRural_1	-0.00891105609	-0.00775570063	-0.01040624146
##	UrbanRural_2	-0.00515020608	-0.00272011549	-0.00105658695
##	Month_Apr	-0.00083668833	0.00056710824	-0.00218815320
##	Month Aug	0.00094504914	0.00168832065	0.00468196823
##	Month Dec	-0.00244918806	0.00173833945	-0.00241427525
##	Month_Feb	-0.00036911839	-0.00006106549	0.00016522519
##	Month_Jan	-0.00119435818	-0.00018386395	0.00004924832
##	Month_Jul	-0.00045433567	-0.00064527378	0.00035140407
##	Month_Jun	-0.00009951652	-0.00173541492	-0.00319206704
##	Month_Mar	0.00095195108	-0.00047083555	-0.00022655715
##	Month_May	0.00005945411	0.00024568184	0.00078610791
##	Month_Nov	0.00032113671	0.00005683645	-0.00131435392
##	Month_Oct	0.00145985439	-0.00079828328	0.00116600264
##	_ Month_Sep	0.00146287791	-0.00036088187	0.00198458029
##	MIS logical	-0.00515880558	0.00355839786	0.00408518293
##	RevLineCr 1	-0.00054143120	-0.00067953417	0.00080067901
##	RevLineCr_2	-0.00870583762	-0.01016664289	-0.01038774641
##	RevLineCr_3	-0.00316186615	0.00173468881	0.00095661597
##	RevLineCr_4	-0.02929029364	-0.04151368551	-0.04387345840
##	FranchiseCode_1	0.07482797005	0.10359984454	0.13103262135
##	FranchiseCode_2	0.24986570882	0.22228036272	0.24115057203
##	FranchiseCode_3	1.00000000000	0.28683284747	0.29787635756
##	FranchiseCode_4	0.28683284747	1.000000000000	0.38606260377
##	FranchiseCode_5	0.29787635756	0.38606260377	1.00000000000
##	FranchiseCode_6	0.28390488381	0.36877039171	0.37947463538
##	FranchiseCode_7	0.31664391841	0.30223034399	0.42389755052
##	FranchiseCode_8	0.25153516157	0.34356896798	0.35641382496
##	FranchiseCode_9	0.29932481230	0.34581092531	0.40618901984
##	FranchiseCode_10	0.29839773588	0.35426685779	0.38469008092
##	FranchiseCode_11	0.06048211031	0.06533936720	0.07949895615
##	FranchiseCode_12	-0.05298052961	-0.07283877111	-0.06406385507
##	LowDoc_1	0.00193565342	0.00016613432	0.00235893713
##	LowDoc_2	-0.00160170118	-0.00105367230	-0.00235099429
##	LowDoc_3	-0.01163675100	-0.01299294409	-0.01129434322
##	LowDoc_4	0.01130871247	0.01299635142	0.01115148260
##	NAICS_1	-0.00724809253	-0.00799368312	-0.00965703106
##	NAICS_2	-0.01936524294	-0.02717534607	-0.02727193796
##	NAICS_3	-0.01805032157	-0.02278593773	-0.02529578808
##	NAICS_4	-0.01365959854	-0.00465101902	-0.01166253769
##	NAICS_5	-0.02852023390	-0.03465923757	-0.03438590079
##	NAICS_6	-0.01268436119	-0.01183945468	-0.00098811916
##	NAICS_7	-0.02066976440	-0.02336613013	-0.01097722009
##	NAICS_8	0.00017897583	0.00670036637	0.01118671586
##	NAICS_9	0.02762698563	0.03158871681	0.03107603765
##	NAICS_10	-0.02222759423	-0.03285080415	-0.03620791901
##	NAICS_11	-0.00887953711	0.00124610298	-0.00770837389
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##	Bank_2	0.00530086026	0.00089900986	0.00180805707
##	Bank_3	0.00730441684	0.00812191167	0.01063506625
##	Bank_4	0.00729857634	0.01341254083	0.01533316100
##	Bank_5	0.00985996900	0.01406156591	0.01408271156
##	Bank_6	0.01191327371	0.01727406736	0.01669995232
##	Bank_7	0.00842710060	0.00959097314	0.01156172018
##	Bank_8	0.01315859246	0.01345163838	0.01619611166
##	Bank_9	0.00348236777	0.00822209402	0.00822505587
##	Bank_10	-0.01311456354	-0.01845823145	-0.02356128026
##	Bank_11	-0.01269008609	-0.01724415795	-0.01674843700
##	Bank_12	-0.00508010054	-0.00564650397	-0.00484307297

##	Bank_13	0.00277226931	0.00348341673	0.00491329194
##	_	FranchiseCode_6	FranchiseCode_7	FranchiseCode_8
##	ApprovalFY	-0.02231367326	-0.02345391165	-0.02738120133
##	Term	0.05411476793	0.04944865870	0.05826034668
##	NoEmp	0.03421362681	0.02001935638	0.04270578183
##	CreateJob	0.04157128547	0.02950087023	0.03022927514
##	GrAppv	0.09127163425	0.08196913824	0.09076016623
##	SBA_Appv	0.09456279793	0.08592673676	0.09517142720
##	NewExist_0	0.00041015287	0.00019090632	0.00144120346
##	NewExist_1	-0.09851153123	-0.09836368728	-0.09061301288
##	NewExist_2	0.09865601037	0.09849172309	0.09063127436
##	NewExist_U	-0.00141809089	-0.00020447443	-0.00002149768
##	UrbanRural_0	0.00868766841	0.01252675662	0.01366962559
##	UrbanRural_1	-0.00511035230	-0.01134168478	-0.01305189662
##	UrbanRural_2	-0.00502968068	-0.00108068876	-0.00013004649
##	Month_Apr	-0.00015870497	-0.00208531621	-0.00046308888
##	Month_Aug	0.00021408319	0.00115430322	0.00079905142
##		-0.00002550070	0.00149446075	0.00122226179
	Month_Feb	-0.00033611494	-0.00044400365	-0.00102675370
	Month_Jan	-0.00061139271	-0.00021997832	0.00078516506
	Month_Jul	0.00011330493	0.00080933969	0.00089617271
	Month_Jun	-0.00143774094	-0.00211697031	-0.00022823441
##	Month_Mar	0.00111070992	0.00031614846	-0.00011906203
	Month_May	-0.00003303162	-0.00079331494	-0.00120876073
##	Month_Nov	0.00052248965	0.00064070662	-0.00107360857
##	Month_Oct	-0.00041983975	-0.00012721303	0.00009872470
##	Month_Sep	0.00094775903	0.00140760487	0.00029932994
##	MIS_logical	0.00861859268	0.00492748601	0.02012908454
##	RevLineCr_1	0.00041023921	0.00044785965	0.00024544291
##	RevLineCr_2	-0.01461786077 0.01074827256	-0.01304667705 0.00596937534	-0.01382984984 0.00502328421
##	RevLineCr_3 RevLineCr_4	-0.06744228094	-0.05974647830	-0.06594159382
##	FranchiseCode 1	0.11157938916	0.12775802962	0.10115667325
	FranchiseCode_2	0.18991610442	0.21535094362	0.18557168719
	FranchiseCode 3	0.28390488381	0.31664391841	0.25153516157
	FranchiseCode_4	0.36877039171	0.30223034399	0.34356896798
	FranchiseCode 5	0.37947463538	0.42389755052	0.35641382496
	FranchiseCode_6	1.000000000000	0.41396436883	0.41322530421
##	FranchiseCode_7	0.41396436883	1.000000000000	0.44097702837
	FranchiseCode_8	0.41322530421	0.44097702837	1.000000000000
	FranchiseCode_9	0.44069309089	0.52815403315	0.46806336845
	FranchiseCode 10	0.51763466258	0.45142947454	0.42773227661
	FranchiseCode_11	0.09905640915	0.08395284901	0.05440977325
##	FranchiseCode_12	-0.08327305256	-0.11134296113	-0.08932539114
##	LowDoc_1	0.00294381256	0.00190431580	0.00196153710
##	LowDoc_2	-0.00493065804	-0.00231379623	-0.00437551250
##	LowDoc_3	-0.00915116441	-0.01341764541	-0.01813947273
##	LowDoc_4	0.00899745568	0.01330496388	0.01801459573
##	NAICS_1	-0.01279328120	-0.01208738247	-0.01342440455
##	NAICS_2	-0.03711244843	-0.03527861201	-0.04110030532
##	NAICS_3	-0.03672015505	-0.02505346765	-0.04331666549
##	NAICS_4	-0.02501834937	-0.01903693839	-0.02719504611
##	NAICS_5	-0.04544756757	-0.04326159106	-0.06053764038
##	NAICS_6	-0.01715403921	-0.01089228758	-0.02187845993
##	NAICS_7	-0.03323494891	-0.02208310360	-0.03611050634
##	NAICS_8	0.02102190626	0.00853510271	0.01526699047
##	NAICS_9	0.04515420332	0.04118868435	0.04905795514
##	NAICS_10	-0.05811241607	-0.04811193073	-0.06403043947

##	NAICS_11	0.00167963290	-0.01049544205	0.00804334096
##	Bank_1	0.00162224554	0.00239803544	0.00320481260
##	Bank_2	-0.00096711370	-0.00009578998	-0.00074868449
##	Bank_3	0.00431226946	0.01063008221	0.00778311520
##	Bank_4	0.00865111360	0.01364939369	0.01165514992
##	Bank_5	0.01624410128	0.01284654185	0.01670921333
##	Bank_6	0.01747803070	0.02010936929	0.02098786865
##	Bank_7	0.00952992925	0.01118646658	0.01069328570
##	Bank_8	0.02204109657	0.02057384535	0.02423688227
##	Bank_9	0.00990912130	0.01047285094	0.01292980725
##	Bank_10	-0.02538034427	-0.02068155004	-0.02437962677
##	Bank_11	-0.02531779629	-0.02450141718	-0.02877292790
##	Bank_12	-0.00486018152	-0.01075756328	-0.00880002652
##	Bank_13	0.00340321853	0.00606762768	0.00280242416
##			FranchiseCode 10	
##	ApprovalFY	-0.01925060431	-0.01583624135	0.479294498
	Term	0.04719305436	0.05825851682	-0.166058417
##	NoEmp	0.02444159160	0.03724484310	-0.112180917
##	CreateJob	0.03364175690	0.04697751948	0.094141004
##	GrAppv	0.08204781039	0.09413105764	-0.203565729
##	SBA Appv	0.08625268466	0.09798562193	-0.227909498
##	NewExist_0	0.00079806174	0.00066648831	-0.013490239
##	NewExist_1	-0.09863768469	-0.10344027570	-0.086594140
##	NewExist 2	0.09873634247	0.10352928802	0.087198904
##	NewExist_U	-0.00079455292	0.00017789716	0.019672160
##	UrbanRural_0	0.00528331098	0.00070365534	-0.264913018
##	UrbanRural_1	-0.00600126914	-0.00062552007	0.232463168
##	UrbanRural_2	0.00143585623	-0.00007867270	0.034330753
##	Month_Apr	-0.00013070173	-0.00054021339	-0.006738039
##	Month_Aug	0.00122050059	-0.00134758947	0.003911564
	Month_Dec	-0.00113568463	0.00086796365	-0.001307319
	Month_Feb	-0.00220594444	0.00045351827	0.005092477
	Month Jan	-0.00087104379	0.00071822698	-0.002416262
	_ Month_Jul	0.00225175056	0.00092804191	0.007194810
	Month Jun	-0.00068888753	-0.00298644920	-0.008935933
##	_ Month_Mar	0.00039554665	-0.00003389017	-0.002102440
##	_ Month_May	-0.00074465399	-0.00117851285	-0.001270980
##	Month_Nov	-0.00097001284	0.00083351628	0.010799887
##	_ Month_Oct	0.00002001495	-0.00039386315	0.011053469
##	_ Month_Sep	0.00246443692	0.00277419228	-0.013380247
##	MIS_logical	0.00531997225	0.00535623589	-0.230350080
##	RevLineCr_1	0.00044390530	-0.00091185165	-0.002711466
##	RevLineCr_2	-0.01417135826	-0.01461367137	0.019996034
##	RevLineCr_3	0.01127510339	0.01431522968	-0.109236477
##	RevLineCr_4	-0.06614362729	-0.07252827257	0.291516018
##	FranchiseCode_1	0.13314941495	0.12139786401	0.024477329
##	FranchiseCode_2	0.19950080058	0.20005715609	0.039602692
##	FranchiseCode_3	0.29932481230	0.29839773588	0.060482110
##	FranchiseCode_4	0.34581092531	0.35426685779	0.065339367
##	FranchiseCode_5	0.40618901984	0.38469008092	0.079498956
	FranchiseCode_6	0.44069309089	0.51763466258	0.099056409
##	FranchiseCode_7	0.52815403315	0.45142947454	0.083952849
##	FranchiseCode_8	0.46806336845	0.42773227661	0.054409773
##	FranchiseCode_9	1.000000000000	0.45001512921	0.077111044
##	FranchiseCode_10	0.45001512921	1.00000000000	0.093760572
##	FranchiseCode_11	0.07711104379	0.09376057155	1.000000000
##	FranchiseCode_12	-0.12416294401	-0.10334996524	-0.924087422
##	LowDoc_1	0.00021693767	0.00167731466	-0.022058014
	_			

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## LowDoc_2
                      -0.00563945495
                                        -0.00380568001
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## LowDoc_3
                      -0.01560527363
                                        -0.01407250045
                                                            0.174279459
## LowDoc_4
                       0.01559516982
                                        0.01396647425
                                                            -0.174602928
## NAICS 1
                      -0.01219637111
                                        -0.01325341593
                                                            -0.007948779
## NAICS_2
                      -0.03437429569
                                       -0.03801120803
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## NAICS_3
                      -0.02598114549
                                       -0.03545233116
                                                            0.096112455
## NAICS_4
                                                            0.090060337
                      -0.01671661598
                                       -0.01891277447
## NAICS 5
                      -0.04983427792
                                       -0.05873046339
                                                            0.059391098
## NAICS_6
                      -0.00699295242
                                       -0.01350295319
                                                            0.082157847
##
  NAICS 7
                                       -0.03121778851
                                                            0.083242694
                      -0.02831137658
## NAICS_8
                       0.01880916810
                                        0.02131996012
                                                             0.079292912
  NAICS 9
                       0.03974977143
                                        0.04833439483
                                                           -0.039077840
##
  NAICS_10
                      -0.04609323852
                                        -0.06452777513
                                                            0.075888489
## NAICS_11
                      -0.00551120604
                                        0.00527237770
                                                            0.059314346
##
  Bank_1
                       0.00401884102
                                        0.00261093152
                                                            0.010213993
##
  Bank_2
                      -0.00018478235
                                        -0.00147390805
                                                            0.036522177
##
  Bank_3
                       0.00812661040
                                        0.00788765536
                                                           -0.025825520
##
   Bank_4
                       0.01314341997
                                        0.01383648311
                                                           -0.031459074
##
   Bank_5
                       0.01233304817
                                        0.01629417844
                                                           -0.071265843
##
   Bank_6
                       0.01987463765
                                        0.02169265739
                                                           -0.067225085
  Bank 7
                       0.00952827884
                                        0.01451365503
                                                           -0.038655103
##
   Bank_8
                       0.02467083594
                                        0.02045469387
                                                            0.019684070
##
  Bank_9
                       0.01204903363
                                        0.01118527536
                                                           -0.027758671
##
   Bank_10
                      -0.02203634991
                                       -0.02421275271
                                                           -0.009430971
##
  Bank_11
                      -0.02741148639
                                       -0.02470412134
                                                            0.004869054
##
   Bank_12
                      -0.00793476843
                                       -0.00753963946
                                                            0.049797854
##
   Bank_13
                       0.00306322609
                                        0.00513387973
                                                            0.014966329
##
                     FranchiseCode 12
                                            LowDoc 1
                                                           LowDoc 2
                                                                          LowDoc 3
## ApprovalFY
                         -0.475529037 -0.0228936941
                                                      0.09345357243
                                                                      0.2055405189
  Term
                          0.164622646
                                       0.0262209607 -0.01910415668
                                                                      0.0648330083
## NoEmp
                          0.104240171
                                       0.0146708633 -0.02839681001
                                                                      0.0855241414
## CreateJob
                         -0.092441158 -0.0123678689
                                                      0.03673347338
                                                                      0.2326289728
## GrAppv
                          0.200861031
                                       0.0309543767 -0.03793978085
                                                                      0.1351895166
##
  SBA_Appv
                          0.225094243
                                       0.0303331680 -0.02803376379
                                                                      0.0690762133
##
  NewExist_0
                          0.013734444 -0.0008937833 -0.00204423860
                                                                      0.0005401417
##
  NewExist_1
                          0.081813927
                                       0.0033914336 -0.02745935008
                                                                      0.1611418221
   NewExist_2
                         -0.082419538 -0.0033135116
                                                      0.02750622345 -0.1615097214
##
  NewExist_U
                         -0.020075265 -0.0005712609
                                                      0.00538081273
                                                                      0.0038200122
  UrbanRural 0
                          0.260317319
                                       0.0557401173 -0.04335874351 -0.1968538693
  UrbanRural_1
                         -0.228720287 -0.0452769499
                                                      0.03050450979
##
                                                                      0.2006540349
## UrbanRural 2
                         -0.033284895 -0.0128706371
                                                      0.01733616905 -0.0178486841
## Month_Apr
                          0.006144789 -0.0114912214 -0.00080910624 -0.0052858736
## Month_Aug
                         -0.003610013 -0.0100629183
                                                      0.00155332404
                                                                      0.0021675345
## Month_Dec
                          0.001369667
                                       0.0175957096
                                                      0.00033147633
                                                                      0.0038093877
##
  Month Feb
                         -0.005085574
                                       0.0069503719 -0.00015417455 -0.0061642090
  Month_Jan
                          0.001715855
                                       0.0167900636 -0.00076620416 -0.0031010515
## Month_Jul
                         -0.006611850 -0.0117248492
                                                      0.00192412030
                                                                      0.0115711895
  Month Jun
                          0.008402362 -0.0122752027 -0.00109308628
                                                                      0.0024326790
  Month_Mar
                                       0.0049355851 -0.00483600899 -0.0043452104
##
                          0.001583685
## Month_May
                          0.001523486 -0.0116403740 -0.00037338813
                                                                      0.0011924596
## Month_Nov
                         -0.010621608
                                       0.0235326446
                                                      0.00190836889 -0.0021573179
## Month_Oct
                         -0.010159768
                                       0.0016809028
                                                      0.00279365455 -0.0038566403
## Month_Sep
                          0.013486283 -0.0101813933 -0.00009900541
                                                                      0.0031669207
## MIS_logical
                          0.228163271
                                       0.0087051061 -0.03513124810 -0.0792941045
   RevLineCr_1
                          0.002714219 -0.0002535178 -0.00032492193
                                                                      0.0014416360
##
   RevLineCr 2
                         -0.020141733
                                       0.0341061129 -0.00212638235
                                                                      0.0009978242
                                                                      0.0439506983
   RevLineCr_3
                          0.112973623 -0.0232847270 -0.02861474422
## RevLineCr_4
                         -0.294297080 0.0063640720 0.03565425863
                                                                      0.1186855601
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## FranchiseCode 1
                       -0.025483172
                                    0.0003409285 -0.00115818623 -0.0144507012
## FranchiseCode_2
                       -0.037865941
                                    ## FranchiseCode_3
                       -0.052980530
                                    0.0019356534 -0.00160170118 -0.0116367510
## FranchiseCode 4
                       -0.072838771
                                    0.0001661343 -0.00105367230 -0.0129929441
                                    0.0023589371 -0.00235099429 -0.0112943432
  FranchiseCode_5
                       -0.064063855
## FranchiseCode 6
                       ## FranchiseCode_7
                       ## FranchiseCode 8
                       ## FranchiseCode_9
                       -0.124162944
                                    0.0002169377 -0.00563945495 -0.0156052736
  FranchiseCode 10
                       -0.103349965
                                    0.0016773147 -0.00380568001 -0.0140725005
## FranchiseCode_11
                       -0.924087422 -0.0220580144
                                                 0.09747860615
                                                                0.1742794587
  FranchiseCode 12
                       1.000000000
                                    0.0215956469 -0.09689063385 -0.1768353740
##
  LowDoc 1
                       0.021595647
                                    1.0000000000 -0.00284215210 -0.1229696493
## LowDoc_2
                       -0.096890634 -0.0028421521
                                                 1.00000000000 -0.1200290477
## LowDoc 3
                       -0.176835374 -0.1229696493 -0.12002904771
                                                                1.0000000000
## LowDoc_4
                       0.177201869
                                    0.0876454651
                                                 0.12385847745 -0.9933737312
## NAICS 1
                       0.008354600 -0.0004914172
                                                 0.00414926871
                                                                0.0069640757
## NAICS_2
                       -0.008111468 -0.0018758011
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                                                                0.0326987215
## NAICS 3
                       -0.097177950 -0.0066426100
                                                 0.02164643723
                                                                0.0763663532
## NAICS_4
                       -0.089106170 -0.0106217955
                                                 0.01488625988
                                                                0.0778383207
## NAICS 5
                       -0.056253654 -0.0085300401
                                                 0.01050734535
                                                                0.0639301776
## NAICS 6
                       -0.077102351 -0.0095746198
                                                 0.01681753284
                                                                0.0834435913
## NAICS 7
                       -0.079262332 -0.0115376874
                                                 0.01569056433
                                                                0.0733363644
## NAICS_8
                       -0.074411752 -0.0087839286
                                                 0.01351263236
                                                                0.0567900209
## NAICS_9
                                   0.0052346660 -0.01107101940 -0.0546133973
                       0.035181906
## NAICS_10
                       -0.075160760 -0.0089786400
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## NAICS_11
                       -0.052050269 -0.0070480736
                                                 0.00980667350
                                                                0.0756948892
## Bank 1
                       -0.010893396 -0.0015257941
                                                 0.00842406834 -0.0424582123
## Bank_2
                       -0.036031790
                                    0.0035294231
                                                 0.08737353694 -0.0765040040
  Bank 3
                       0.024982790 -0.0002725285
                                                 0.00591975281 -0.1061645404
##
  Bank_4
                       0.031023654 -0.0029589796
                                                 0.04540010510 -0.0923768887
## Bank 5
                       0.070880944
                                    0.0027714360
                                                 0.00475574273 -0.1054741864
## Bank_6
                       0.066772037
                                    0.0028592600
                                                 0.00868838337 -0.0703505142
## Bank_7
                       0.039450378 -0.0013122616 -0.00512107488 -0.0686182101
## Bank_8
                       -0.020177051
                                    0.0024486938
                                                 0.01749988672 -0.0144523101
## Bank_9
                       0.027385496 -0.0022513375 -0.00415005019 -0.0178826513
  Bank_10
                       0.010587128 -0.0097564241 -0.01945285197
                                                                0.0318324686
  Bank_11
                       -0.005640196
                                   0.0014306705 -0.02534494337
                                                                0.0415727307
  Bank 12
                       -0.051101721
                                    0.0021940485
                                                 0.01885796708
                                                                0.0271929203
  Bank_13
                       -0.014341629
                                    0.0147330109
                                                 0.01232080966 -0.0221780986
##
##
                       LowDoc 4
                                       NAICS 1
                                                     NAICS 2
                                                                   NAICS 3
## ApprovalFY
                   0.2374192733
##
  Term
                   -0.0629233162 -0.00638403083 -0.02669395220 -0.1095225617
## NoEmp
                   -0.0833439260
                                 0.01824682588
                                               0.02260257623 -0.0438148355
## CreateJob
                   -0.2310853181 0.00866380586
                                               0.02460811604
                                                              0.0586437528
##
  GrAppv
                   -0.1329778561 0.03193812659
                                               0.02348876828 -0.0781079781
##
  SBA_Appv
                   -0.0670324723
                                 0.03104448054
                                               0.01560660435 -0.0994387868
  NewExist 0
                   -0.0001832768
                                 0.00309518953
                                               0.00077649170 -0.0038561134
  NewExist_1
                                 0.01343535747
##
                   -0.1607779261
                                               0.03185311556
                                                              0.0275654072
## NewExist 2
                    0.1611187118 -0.01375648765 -0.03195483202 -0.0273745647
## NewExist_U
                   -0.0038288378
                                 0.00258061773 -0.00003788775
                                                              0.0022571674
## UrbanRural_0
                    0.1952200149 -0.02357783526 -0.07636010568 -0.2208110570
## UrbanRural_1
                                 0.00924210484
                                               0.04650355396
                   -0.1994144316
                                                              0.1708297693
## UrbanRural 2
                    0.0183619526
                                 0.02083783316
                                               0.04174433634
                                                              0.0642396804
## Month_Apr
                    0.0053614792 -0.00010803914
                                               0.00016336929 -0.0014308597
## Month Aug
                   -0.0024529953 -0.00198851939 -0.00080819849 -0.0020088644
## Month Dec
                   -0.0037066755
                                 0.00254616654
                                               0.00575585809
                                                              0.0032191266
## Month_Feb
                    0.0060444934 0.00100701802 0.00213045930
                                                             0.0017345205
```

```
## Month_Jan
                     0.0030964030 -0.00113624173 -0.00258169173 -0.0038120545
## Month_Jul
                    -0.0115757469 -0.00087397156 -0.00186361560 -0.0046879823
## Month_Jun
                    -0.0019363359 -0.00104320811
                                                  0.00114252110
                                                                  0.0017257315
## Month Mar
                     0.0044173448 -0.00134865170
                                                  0.00129920300
                                                                  0.0036317293
## Month_May
                    -0.0011416908 -0.00127372672 -0.00071866240
                                                                  0.0034922681
## Month_Nov
                     0.0018709468
                                   0.00151595136 -0.00142392981
                                                                 0.0013263108
## Month_Oct
                     0.0037263049
                                   0.00307933974
                                                  0.00003147767
                                                                  0.0058520087
## Month_Sep
                                   0.00002514388 -0.00292674307 -0.0085239384
                    -0.0031631408
                                   0.01400005929 -0.00437243760
## MIS_logical
                     0.0802291330
                                                                -0.0685242023
  RevLineCr 1
                    -0.0014458689
                                   0.00159613388
                                                  0.00234260077
                                                                  0.0006302603
##
  RevLineCr_2
                    -0.0011875260 -0.00238909203
                                                  0.00298978993
                                                                  0.0234542073
  RevLineCr 3
                    -0.0471006745
                                   0.00267728720
                                                  0.02389061289
                                                                  0.0952533730
##
  RevLineCr 4
                    -0.1155145393 -0.00055540829
                                                  0.00574633613
                                                                  0.0146322611
  FranchiseCode_1
                                   0.00145315030 -0.00839353969 -0.0018130560
                     0.0144668088
                     0.0033039615 -0.00435431349 -0.01280261914 -0.0057050135
## FranchiseCode 2
  FranchiseCode_3
                     0.0113087125 -0.00724809253 -0.01936524294 -0.0180503216
                     0.0129963514 -0.00799368312 -0.02717534607 -0.0227859377
## FranchiseCode 4
## FranchiseCode_5
                     0.0111514826 -0.00965703106 -0.02727193796 -0.0252957881
  FranchiseCode 6
                     0.0089974557 -0.01279328120 -0.03711244843 -0.0367201551
## FranchiseCode_7
                     0.0133049639 -0.01208738247 -0.03527861201 -0.0250534677
## FranchiseCode 8
                     0.0180145957 -0.01342440455 -0.04110030532 -0.0433166655
## FranchiseCode 9
                     0.0155951698 -0.01219637111 -0.03437429569 -0.0259811455
## FranchiseCode 10
                     0.0139664742 -0.01325341593 -0.03801120803 -0.0354523312
## FranchiseCode_11 -0.1746029279 -0.00794877944
                                                  0.00814610572
                                                                  0.0961124552
## FranchiseCode_12
                                   0.00835460019 -0.00811146797 -0.0971779496
                     0.1772018686
## LowDoc 1
                     0.0876454651 -0.00049141718 -0.00187580105 -0.0066426100
## LowDoc_2
                                                  0.00610792466
                     0.1238584774
                                   0.00414926871
                                                                  0.0216464372
## LowDoc 3
                    -0.9933737312
                                   0.00696407566
                                                  0.03269872155
                                                                  0.0763663532
## LowDoc_4
                     1.000000000 -0.00696289369 -0.03241645691 -0.0766165448
## NAICS 1
                    -0.0069628937
                                   1.00000000000 -0.02832524289
                                                                -0.0428391508
## NAICS 2
                    -0.0324164569 -0.02832524289
                                                  1.000000000000
                                                                  0.0956332455
## NAICS 3
                    -0.0766165448 -0.04283915083
                                                  0.09563324550
                                                                 1.0000000000
## NAICS_4
                    -0.0780417256
                                   0.02438800448
                                                  0.07847542634
                                                                 0.0999099027
                    -0.0641923984
## NAICS_5
                                                  0.07567405154
                                   0.00879698315
                                                                 0.0668036995
## NAICS_6
                    -0.0834771387
                                   0.03066273214
                                                  0.08202372695
                                                                 0.1155987667
## NAICS_7
                    -0.0734903200
                                   0.02654314164
                                                  0.07254889674
                                                                  0.0542123998
## NAICS 8
                    -0.0570833488
                                   0.01940522691
                                                  0.04220280597
                                                                  0.1025592361
## NAICS_9
                     0.0548111201 -0.03414343856 -0.09640975568
                                                                -0.1597834691
## NAICS 10
                    -0.0698424575
                                   0.00796423130
                                                  0.10884293560
                                                                  0.1211957401
## NAICS_11
                    -0.0754849731
                                   0.04261463725
                                                  0.09120250131
                                                                  0.0665168200
## Bank_1
                     0.0422300165
                                   0.00698093231
                                                  0.00627905530
                                                                  0.0023191257
## Bank_2
                     0.0752492781
                                   0.01206853517
                                                  0.01274823068
                                                                  0.0095688540
## Bank_3
                     0.1057297523
                                   0.01552244927
                                                  0.01158709298 -0.0094953466
## Bank_4
                     0.0926136339
                                   0.01290930552
                                                  0.01162920208 -0.0191839592
##
  Bank_5
                     0.1052153747
                                   0.01354013237
                                                  0.00668047423 -0.0182646733
  Bank_6
                     0.0706900165
                                   0.01096565138
                                                  0.00773395292 -0.0281955999
##
  Bank_7
                     0.0685668766
                                   0.01061651923
                                                  0.01304663019
                                                                  0.0023708978
  Bank 8
                     0.0140523958
                                   0.00621524837
                                                  0.00463693472 -0.0110856604
  Bank_9
                                   0.00958480377
                                                  0.00695027478 -0.0075199620
##
                     0.0178311189
## Bank_10
                    -0.0322336538
                                   0.00304271934
                                                  0.00418819498
                                                                  0.0177552393
## Bank_11
                    -0.0407473100 -0.00322012983 -0.00306666425
                                                                  0.0086542093
##
  Bank_12
                    -0.0269144638 -0.00053187604
                                                  0.00177522620 -0.0106051828
##
  Bank_13
                     0.0220907643 -0.00018092695 -0.00507202419 -0.0155461025
##
                          NAICS 4
                                         NAICS 5
                                                       NAICS 6
                                                                       NAICS 7
## ApprovalFY
                     0.2574047261
                                  0.20814116729
                                                  0.2729522480
                                                                0.27925592332
##
  Term
                    -0.0779872194 -0.09498319992 -0.0750232360 -0.08455434308
## NoEmp
                    -0.0893402998 -0.07329303822 -0.0298934906 -0.08771472582
## CreateJob
```

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## GrAppv
                    -0.0792103014 -0.09309780677 -0.0545295628 -0.07065630067
## SBA_Appv
                    -0.0981860828 -0.11226163185 -0.0760004817 -0.09253368589
## NewExist_0
                    -0.0053265625 -0.00223564743 -0.0010709819 -0.00146359694
## NewExist 1
                     0.0128598624
                                    0.04583913984
                                                   0.0196313550
                                                                 0.01850360220
  NewExist_2
                    -0.0125480036 -0.04584992318 -0.0197565200 -0.01855204184
## NewExist U
                     0.0026302799
                                    0.00427043335
                                                   0.0066153210
                                                                 0.00492371750
## UrbanRural_0
                    -0.2612105064 -0.21655920275 -0.2787677769 -0.28711060648
## UrbanRural 1
                                                   0.2051961041
                     0.1996447055
                                    0.17613690207
                                                                 0.22034488131
## UrbanRural_2
                     0.0797830900
                                    0.04964911203
                                                   0.0973671505
                                                                 0.08628877261
## Month Apr
                    -0.0023060469
                                    0.00056404026 -0.0005551672 -0.00346937015
## Month_Aug
                    -0.0031519979 -0.00205798168 -0.0030593504 -0.00007726086
  Month Dec
                     0.0035467182
                                    0.00400902999
                                                   0.0064529890
                                                                 0.00705768893
##
  Month Feb
                     0.0015872695
                                    0.00379221364
                                                   0.0013453582 -0.00087653034
## Month_Jan
                    -0.0019016355 -0.00169081335 -0.0002269488 -0.00199799022
## Month_Jul
                    -0.0070689806 -0.00624153309 -0.0083037979 -0.00683115266
## Month_Jun
                     0.0019932539 -0.00227103543 -0.0024406145
                                                                 0.00003930412
## Month_Mar
                     0.0025873570
                                    0.00236858011
                                                   0.0023748914 -0.00186147416
## Month_May
                                                   0.0015294449
                     0.0018219982
                                    0.00164581393
                                                                 0.00174362170
  Month Nov
                     0.0028510289
                                    0.00183219311
                                                   0.0035253816
                                                                 0.00431145584
## Month_Oct
                     0.0043843197
                                    0.00356954265
                                                   0.0028894863
                                                                 0.00526203980
## Month Sep
                    -0.0037904323 -0.00486241350 -0.0028253097 -0.00251953997
## MIS_logical
                    -0.0750045659 -0.04346739028 -0.0591624644 -0.06504094876
  RevLineCr 1
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                                    0.00008214275
                                                   0.0002814191 -0.00008909888
##
  RevLineCr_2
                     0.0166908675
                                    0.01972649559
                                                   0.0098570237
                                                                 0.01286169254
                                   0.10950219881
##
  RevLineCr_3
                                                   0.1247428670
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                                                                 0.13794497388
## RevLineCr_4
                    -0.0266082038 -0.01328230511 -0.0355069373 -0.04420669208
##
                    -0.0046713446 -0.01220444019 -0.0035542153 -0.00867956761
  FranchiseCode_1
                    -0.0101910588 -0.01851709488 -0.0038829630 -0.00713648014
  FranchiseCode 2
                    -0.0136595985 -0.02852023390 -0.0126843612 -0.02066976440
## FranchiseCode_3
  FranchiseCode 4
                    -0.0046510190 -0.03465923757 -0.0118394547 -0.02336613013
  FranchiseCode 5
                    -0.0116625377 -0.03438590079 -0.0009881192 -0.01097722009
                    -0.0250183494 -0.04544756757 -0.0171540392 -0.03323494891
## FranchiseCode 6
## FranchiseCode 7
                    -0.0190369384 -0.04326159106 -0.0108922876 -0.02208310360
## FranchiseCode 8
                    -0.0271950461 -0.06053764038 -0.0218784599 -0.03611050634
## FranchiseCode 9
                    -0.0167166160 -0.04983427792 -0.0069929524 -0.02831137658
## FranchiseCode_10 -0.0189127745 -0.05873046339 -0.0135029532 -0.03121778851
  FranchiseCode 11
                     0.0900603375
                                    0.05939109764
                                                   0.0821578474
                                                                 0.08324269409
  FranchiseCode_12 -0.0891061696 -0.05625365411 -0.0771023508 -0.07926233160
## LowDoc 1
                    -0.0106217955 -0.00853004006 -0.0095746198 -0.01153768739
##
  LowDoc 2
                     0.0148862599
                                    0.01050734535
                                                   0.0168175328
                                                                 0.01569056433
## LowDoc 3
                     0.0778383207
                                    0.06393017761
                                                   0.0834435913
                                                                 0.07333636442
## LowDoc_4
                    -0.0780417256 -0.06419239835 -0.0834771387 -0.07349032003
## NAICS 1
                     0.0243880045
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                                                   0.0306627321
                                                                 0.02654314164
## NAICS_2
                     0.0784754263
                                    0.07567405154
                                                   0.0820237270
                                                                 0.07254889674
## NAICS 3
                     0.0999099027
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                                                   0.1155987667
                                                                 0.05421239985
## NAICS 4
                     1.0000000000
                                    0.13434008902
                                                   0.1719345738
                                                                 0.14996838003
## NAICS_5
                     0.1343400890
                                    1.00000000000
                                                   0.2136410398
                                                                 0.24228832086
## NAICS 6
                     0.1719345738
                                    0.21364103980
                                                   1.0000000000
                                                                 0.33524093982
## NAICS_7
                                    0.24228832086
                     0.1499683800
                                                   0.3352409398
                                                                 1.00000000000
## NAICS_8
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                                    0.18396561629
                                                   0.1347737751
                                                                 0.18530057798
## NAICS_9
                    -0.1858175444 -0.14011767621
                                                   0.0081802844 -0.14371337238
## NAICS_10
                     0.0866923152
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                                                   0.2389707730
                                                                 0.24718360693
## NAICS_11
                     0.1959436681
                                    0.20005729870
                                                   0.1473511782
                                                                 0.18660829208
## Bank 1
                    -0.0020022897 -0.00222670978
                                                   0.0030025510 -0.00156677839
   Bank_2
                     0.0028439731 -0.00377701102
                                                   0.0083021219
                                                                 0.00309757111
##
  Bank 3
                    -0.0144545443 -0.01553830910 -0.0007432659 -0.00677431783
## Bank 4
                    -0.0191463019 -0.02319607324 -0.0108487841 -0.01760243672
## Bank_5
                    -0.0188889559 -0.02840451554 -0.0058298384 -0.01427010702
```

```
## Bank_6
                    -0.0278292059 -0.02795111078 -0.0162509292 -0.01704124446
## Bank_7
                    -0.0107438019 -0.01923633719
                                                   0.0032478642 -0.00219912327
## Bank_8
                    -0.0169132340 -0.02496433683 -0.0134809610 -0.01584998521
## Bank 9
                     0.0025966830 -0.01104895017
                                                   0.0076175320
                                                                 0.00527115767
##
  Bank_10
                     0.0226916033
                                   0.03286934214
                                                   0.0165186578
                                                                 0.02275828700
## Bank_11
                     0.0109018218
                                   0.02571034210
                                                   0.0120694191
                                                                 0.01424229637
  Bank_12
                     0.0001910884
                                   0.00437503231
                                                   0.0047850085
##
                                                                 0.00823539291
                    -0.0124699368 -0.01549424383 -0.0134903670 -0.01154974493
##
   Bank_13
##
                           NAICS_8
                                          NAICS_9
                                                       NAICS_10
                                                                     NAICS_11
  ApprovalFY
                     0.24402334873 -0.1862312910
                                                  0.2777427369
                                                                 0.2246330002
##
##
  Term
                    -0.08212894268
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## NoEmp
                    -0.07761765990
                                    0.0998218256 -0.0651992065 -0.0495617736
## CreateJob
                     0.06993075215 -0.0320178761
                                                  0.0742952534
                                                                 0.0775328159
                                    0.0546296750 -0.0930247265 -0.0148975319
## GrAppv
                    -0.08483346025
## SBA_Appv
                    -0.10214862717
                                    0.0691922548 -0.1152553325 -0.0347456194
## NewExist_0
                    -0.00133039981
                                    0.0035432910 -0.0021813560 -0.0019128586
## NewExist_1
                     0.00612460936 -0.0281036966
                                                   0.0206431830
                                                                 0.0202576428
## NewExist_2
                                    0.0279228892 -0.0206713236 -0.0201994074
                    -0.00608598207
  NewExist U
                     0.00196257102 -0.0017289333
                                                   0.0060626772
                                                                 0.0021309127
                                    0.1950925714 -0.2798737950 -0.2368367222
## UrbanRural_0
                    -0.24861540567
  UrbanRural 1
                     0.18193915380 -0.1457446094
                                                   0.2218080922
                                                                 0.1830564468
## UrbanRural 2
                     0.08848578481 -0.0648165653
                                                   0.0732136242
                                                                 0.0691684076
## Month Apr
                    -0.00004171581
                                    0.0047440173 -0.0034175101 -0.0022611656
## Month_Aug
                    -0.00397755396
                                    0.0006409481 -0.0030482084 -0.0009448327
## Month_Dec
                                                   0.0073988319
                     0.00224541177 -0.0039072666
                                                                 0.0051157616
## Month_Feb
                     0.00433363573 -0.0013988736
                                                   0.0032597654
                                                                 0.0004893967
## Month_Jan
                    -0.00196814430
                                    0.0027654892 -0.0011826532 -0.0022010705
  Month Jul
                    -0.00808276624
                                    0.0034196167 -0.0062821778 -0.0041117741
## Month_Jun
                    -0.00016808501 -0.0009877388 -0.0011922342
                                                                 0.0017671514
## Month Mar
                     0.00564642233 -0.0019527424
                                                   0.0025384260
                                                                 0.0007284549
##
  Month_May
                     0.00458477282 -0.0018003327
                                                   0.0016582171
                                                                 0.0024615502
## Month_Nov
                     0.00055147968 -0.0028424535
                                                   0.0050039885
                                                                 0.0014623993
## Month_Oct
                     0.00327602929 -0.0045534993
                                                   0.0027101487
                                                                 0.0007008880
## Month_Sep
                                    0.0052508091 -0.0063960856 -0.0028868568
                    -0.00595957892
## MIS_logical
                    -0.05517494854
                                    0.0237353174 -0.0567249520 -0.0338774566
##
  RevLineCr_1
                    -0.00006780143 -0.0001566534
                                                   0.0007629546
                                                                 0.0026796430
   RevLineCr 2
                     0.01420039696 -0.0086724234
                                                   0.0134707923
                                                                 0.0089438056
   RevLineCr_3
##
                     0.11613192240 -0.0913727803
                                                   0.1378594140
                                                                 0.1151713430
  RevLineCr 4
                    -0.03579374105
                                    0.0277320404 -0.0423986254 -0.0446065178
  FranchiseCode 1
                                    0.0096094102 -0.0084851824 -0.0048161828
##
                    -0.00162194209
                                    0.0166625049 -0.0124456715 -0.0021999159
## FranchiseCode 2
                     0.00067854788
##
  FranchiseCode_3
                     0.00017897583
                                    0.0276269856 -0.0222275942 -0.0088795371
                                    0.0315887168 -0.0328508042
## FranchiseCode 4
                     0.00670036637
                                                                 0.0012461030
  FranchiseCode 5
                                    0.0310760377 -0.0362079190 -0.0077083739
                     0.01118671586
## FranchiseCode_6
                     0.02102190626
                                    0.0451542033 -0.0581124161
                                                                 0.0016796329
  FranchiseCode 7
                     0.00853510271
                                    0.0411886844 -0.0481119307 -0.0104954421
## FranchiseCode_8
                     0.01526699047
                                    0.0490579551 -0.0640304395
                                                                 0.0080433410
## FranchiseCode 9
                     0.01880916810
                                    0.0397497714 -0.0460932385 -0.0055112060
                                    0.0483343948 -0.0645277751
## FranchiseCode_10
                     0.02131996012
                                                                 0.0052723777
## FranchiseCode 11
                     0.07929291221 -0.0390778400
                                                   0.0758884890
                                                                 0.0593143464
##
  FranchiseCode_12 -0.07441175182
                                    0.0351819061 -0.0751607602 -0.0520502694
## LowDoc_1
                    -0.00878392860
                                    0.0052346660 -0.0089786400 -0.0070480736
## LowDoc_2
                     0.01351263236 -0.0110710194
                                                   0.0187362705
                                                                 0.0098066735
## LowDoc 3
                     0.05679002092 -0.0546133973
                                                   0.0697462500
                                                                 0.0756948892
  LowDoc_4
                                    0.0548111201 -0.0698424575 -0.0754849731
                    -0.05708334877
## NAICS 1
                     0.01940522691 -0.0341434386
                                                   0.0079642313
                                                                 0.0426146373
                                                   0.1088429356
## NAICS 2
                     0.04220280597 -0.0964097557
                                                                 0.0912025013
## NAICS_3
                     0.10255923613 -0.1597834691 0.1211957401 0.0665168200
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## NAICS 4
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## NAICS_5
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                                                   0.1756716613
                                                                  0.2000572987
## NAICS_6
                     0.13477377506
                                     0.0081802844
                                                   0.2389707730
                                                                  0.1473511782
## NAICS 7
                     0.18530057798 -0.1437133724
                                                   0.2471836069
                                                                  0.1866082921
## NAICS 8
                     1.00000000000 -0.1630833897
                                                   0.1119608449
                                                                  0.1528084450
## NAICS 9
                    -0.16308338967
                                     1.0000000000 -0.1415742564 -0.1618701491
## NAICS_10
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                                                   1.0000000000
                                                                  0.1486170256
## NAICS_11
                     0.15280844497 -0.1618701491
                                                   0.1486170256
                                                                  1.0000000000
##
  Bank_1
                                     0.0016356317 -0.0026874455 -0.0021469447
                    -0.00077518496
##
   Bank 2
                     0.00452672055 -0.0015045992
                                                   0.0042340920 -0.0007765974
##
   Bank_3
                    -0.00691889229
                                     0.0074540813 -0.0110486367 -0.0082642978
   Bank 4
                    -0.01624090430
                                     0.0142424664 -0.0254761416 -0.0160934981
##
   Bank_5
                    -0.01375632894
                                     0.0098170704 -0.0302088748 -0.0174100236
                                     0.0186062906 -0.0278809362 -0.0137871097
##
  Bank_6
                    -0.02116225333
##
   Bank_7
                     0.00038517982
                                     0.0020443697 -0.0141280988 -0.0010393225
##
  Bank_8
                    -0.00675687507
                                     0.0124271773 -0.0200491661 -0.0061477912
##
  Bank_9
                    -0.00024552224 -0.0052516893 -0.0052292336
                                                                  0.0006427202
   Bank_10
##
                     0.01124383956 -0.0114732600
                                                   0.0188899630
                                                                  0.0067571218
   Bank_11
                     0.00908130916 -0.0127452555
                                                   0.0246013786
                                                                  0.0103547939
   Bank_12
                    -0.00192896440 -0.0068880710
                                                   0.0126523134
                                                                  0.0060504668
   Bank 13
                     -0.01459904571
                                     0.0077047549 -0.0045403182 -0.0056289795
##
                             Bank_1
                                            Bank 2
                                                            Bank 3
                                                                            Bank 4
                    -0.00040738205
##
  ApprovalFY
                                     0.04466644526 -0.01705282694 -0.04583841649
##
   Term
                     0.00444922091
                                     0.01622192577
                                                    0.03026032121
                                                                    0.09880206201
## NoEmp
                     0.00046414749 -0.00139044084
                                                    0.03581194590
                                                                    0.06468834580
## CreateJob
                    -0.02276568156 -0.01169646713 -0.01812546835
                                                                    0.01223580329
##
  GrAppv
                     0.01819553461 -0.00239516471
                                                    0.06836354578
                                                                    0.11385619072
##
  SBA Appv
                                     0.01109873972
                     0.02470287685
                                                    0.08427779156
                                                                    0.13754649536
  NewExist_0
                     0.00776378405
                                     0.00651884856
                                                     0.00638499890
                                                                    0.01026237166
  NewExist 1
                    -0.01329376716 -0.03529992250 -0.03309351068 -0.02688561891
##
  NewExist 2
                     0.01270147779
                                     0.03480532509
                                                     0.03257066911
                                                                    0.02608389278
  NewExist U
                     0.00099213268
                                     0.00197777381
                                                    0.00328453878
                                                                    0.00248992580
##
  UrbanRural_0
                     0.00425352021 -0.01425746766
                                                    0.02679358519
                                                                    0.05500715714
  UrbanRural 1
                    -0.02049783689 -0.02322721910 -0.07799130499 -0.09936429531
                                                    0.08115458618
##
  UrbanRural_2
                     0.02549144639
                                     0.05736216625
                                                                    0.07224075411
## Month_Apr
                    -0.00007942799
                                     0.00045243705
                                                    0.00288026984
                                                                    0.00288086380
  Month Aug
                    -0.00091733164
                                     0.00060259513 -0.00092981953 -0.00095986915
  Month_Dec
                     0.00067282091
                                     0.00055827891 -0.00043465147 -0.00069516074
## Month Feb
                     0.00032362443
                                     0.00092245458
                                                     0.00006894714
                                                                    0.00011612139
## Month_Jan
                                     0.00102994305
                                                     0.00235115561
                     0.00171823432
                                                                    0.00095553230
## Month_Jul
                    -0.00156050435
                                     0.00061914347
                                                     0.00100406686
                                                                    0.00430750252
##
  Month_Jun
                    -0.00138153726 -0.00330769818
                                                    0.00140752030
                                                                    0.00124298547
  Month_Mar
##
                    -0.00028831486 -0.00250089865 -0.00247835811 -0.00008592993
  Month_May
                    -0.00216823313 -0.00171747248 -0.00044062868
                                                                    0.00046775662
##
  Month Nov
                     0.00096425300 -0.00049828654 -0.00041889425 -0.00472212814
  Month_Oct
                     0.00369159032
                                     0.00422994031 -0.00160277684 -0.00310766123
## Month_Sep
                    -0.00055711919
                                     0.00002547066 -0.00128299570 -0.00076022318
  MIS_logical
                     0.01187079076
                                   -0.03006164431
                                                     0.04070117447
                                                                    0.05015836554
   RevLineCr_1
                                     0.00500209074
##
                     0.00185711292
                                                     0.00381202315
                                                                    0.00496618911
##
  RevLineCr_2
                    -0.00604370199 -0.01941480722 -0.01989529116 -0.03083751463
##
   RevLineCr_3
                    -0.03989256754 -0.06225745013 -0.07033277214 -0.10923715329
##
   RevLineCr_4
                     0.02137965548
                                     0.01303404272
                                                    0.00446553033
                                                                    0.00177442589
##
   FranchiseCode_1
                     0.00511824032
                                     0.00202050295
                                                    0.00430096096
                                                                    0.00413588056
##
  FranchiseCode 2
                     0.00712367448
                                     0.00535730606
                                                    0.00758343590
                                                                    0.01220070801
   FranchiseCode_3
                     0.00555736503
                                     0.00530086026
                                                    0.00730441684
                                                                    0.00729857634
   FranchiseCode 4
                     0.00362099673
                                     0.00089900986
                                                     0.00812191167
                                                                    0.01341254083
  FranchiseCode 5
                     0.00375301978
                                     0.00180805707
                                                     0.01063506625
                                                                    0.01533316100
                     0.00162224554 -0.00096711370
                                                    0.00431226946
## FranchiseCode_6
                                                                    0.00865111360
```

```
## FranchiseCode 7
                      0.00239803544 -0.00009578998
                                                     0.01063008221
                                                                    0.01364939369
## FranchiseCode_8
                      0.00320481260 -0.00074868449
                                                     0.00778311520
                                                                    0.01165514992
  FranchiseCode_9
                      0.00401884102 -0.00018478235
                                                     0.00812661040
                                                                    0.01314341997
## FranchiseCode 10
                      0.00261093152 -0.00147390805
                                                     0.00788765536
                                                                    0.01383648311
  FranchiseCode_11
                      0.01021399270
                                     0.03652217706 -0.02582552035 -0.03145907382
##
  FranchiseCode 12 -0.01089339638 -0.03603179019
                                                     0.02498278994
                                                                    0.03102365380
## LowDoc_1
                                     0.00352942306 -0.00027252852 -0.00295897963
                    -0.00152579415
##
  LowDoc 2
                                                     0.00591975281
                      0.00842406834
                                     0.08737353694
                                                                    0.04540010510
##
  LowDoc_3
                    -0.04245821229 -0.07650400404 -0.10616454037 -0.09237688871
  LowDoc 4
##
                      0.04223001651
                                     0.07524927807
                                                     0.10572975228
                                                                    0.09261363386
## NAICS_1
                      0.00698093231
                                     0.01206853517
                                                     0.01552244927
                                                                    0.01290930552
  NAICS 2
                      0.00627905530
                                     0.01274823068
                                                     0.01158709298
                                                                    0.01162920208
##
  NAICS 3
                      0.00231912569
                                     0.00956885398 -0.00949534659 -0.01918395918
## NAICS_4
                                     0.00284397311 -0.01445454430 -0.01914630193
                    -0.00200228973
## NAICS 5
                    -0.00222670978 -0.00377701102 -0.01553830910 -0.02319607324
## NAICS_6
                      0.00300255101
                                     0.00830212190 -0.00074326588 -0.01084878406
## NAICS_7
                                     0.00309757111 -0.00677431783 -0.01760243672
                    -0.00156677839
## NAICS_8
                                     0.00452672055 -0.00691889229 -0.01624090430
                    -0.00077518496
## NAICS 9
                      0.00163563172 -0.00150459917
                                                     0.00745408132
                                                                    0.01424246640
## NAICS_10
                    -0.00268744547
                                     0.00423409202 -0.01104863665 -0.02547614159
## NAICS 11
                    -0.00214694468
                                    -0.00077659744 -0.00826429777 -0.01609349807
## Bank_1
                      1.0000000000 -0.01887147413
                                                     0.05980720966
                                                                    0.04721146467
##
  Bank 2
                    -0.01887147413
                                     1.00000000000
                                                     0.17537747938
                                                                    0.21227699624
##
  Bank_3
                      0.05980720966
                                     0.17537747938
                                                     1.000000000000
                                                                    0.19550353153
## Bank_4
                      0.04721146467
                                     0.21227699624
                                                     0.19550353153
                                                                    1.000000000000
##
   Bank_5
                     0.06799015806
                                     0.13560054190
                                                     0.18762651409
                                                                    0.23339639922
##
  Bank_6
                      0.04071480071
                                     0.07452834227
                                                     0.14600614968
                                                                    0.17974169046
##
  Bank_7
                                                     0.14501245592
                      0.03422729867
                                     0.06505451826
                                                                    0.15171812092
##
   Bank_8
                      0.01342802542
                                     0.05441161453
                                                     0.01968574837
                                                                    0.05245528112
  Bank 9
                      0.03147922379
                                     0.05080052148
                                                     0.09178431798
                                                                    0.12942179485
##
   Bank_10
                     0.00499826994 -0.02325524376
                                                     0.01709135206
                                                                    0.01724615641
##
  Bank_11
                    -0.02032081003
                                    -0.07329303679 -0.05407652044 -0.11121093861
##
   Bank_12
                    -0.00864693580
                                     0.01313506504 -0.01175976188 -0.04042278889
                                     0.04073455672
##
                                                     0.00996492814
                                                                    0.00725174113
   Bank_13
                      0.00079321641
##
                            Bank_5
                                            Bank 6
                                                           Bank_7
                                                                          Bank_8
##
  ApprovalFY
                    -0.0603599833 -0.067370091299 -0.0155772210 -0.0063309087
                      0.0961315907
##
   Term
                                    0.124065251333
                                                     0.0646429356
                                                                   0.0924822666
##
  NoEmp
                      0.0710146998
                                    0.092134863154
                                                     0.0606738063
                                                                   0.0317551401
## CreateJob
                      0.0222883630
                                    0.041744019671
                                                     0.0344658793
                                                                   0.0378425603
## GrAppv
                      0.1407531254
                                    0.183091400447
                                                     0.1126794049
                                                                   0.1039872640
##
  SBA_Appv
                      0.1661261777
                                    0.201753308489
                                                     0.1268050121
                                                                   0.1126910666
##
  NewExist_0
                     0.0119892689
                                    0.008446209926
                                                     0.0069848875
                                                                   0.0034094246
## NewExist_1
                    -0.0410229526 -0.032339220777 -0.0161620499 -0.0329606715
##
  NewExist_2
                      0.0401389998
                                    0.031713419180
                                                     0.0156112556
                                                                   0.0326727329
##
  NewExist U
                     0.0014514861
                                    0.001313985978
                                                     0.0017740955
                                                                   0.0028674018
  UrbanRural 0
                      0.0612252920
                                    0.066447461050
                                                     0.0155594638
                                                                   0.0384440134
##
  UrbanRural_1
                    -0.1134859750 -0.111067181684 -0.0635459956
                                                                  -0.0530453641
  UrbanRural 2
                      0.0848951671
                                    0.073342869903
                                                     0.0754847255
                                                                   0.0250140978
## Month_Apr
                                    0.001724108871 -0.0006421706
                     0.0044645870
                                                                   0.0019243891
## Month_Aug
                    -0.0018774206
                                    0.003955591428 -0.0005000349
                                                                   0.0008535733
## Month_Dec
                    -0.0014389412 -0.002264025185 -0.0008308480
                                                                   0.0047898290
## Month_Feb
                     0.0016263281 -0.003011756820
                                                     0.0006121955
                                                                  -0.0009908480
##
  Month_Jan
                     0.0009031563 -0.003429825450
                                                     0.0023824598
                                                                   0.0004665170
## Month Jul
                      0.0019114340
                                    0.003198191433
                                                     0.0022320970 -0.0029987494
  Month_Jun
                                    0.003177260996 -0.0020450182 -0.0010638208
                      0.0003022787
  Month Mar
                    -0.0004974838
                                    0.000004441382 -0.0013400542 -0.0002751745
                                                                   0.0020655794
## Month May
                      0.0006010275 -0.000946110727 -0.0029341594
## Month_Nov
                    -0.0023654476 -0.005731202671 -0.0036151266
                                                                   0.0009899853
```

```
## Month_Oct
                    -0.0035982442 -0.007177155834
                                                    0.0004136503 -0.0039183848
## Month_Sep
                    -0.0002466723
                                   0.008982274773
                                                    0.0061286319 -0.0017704696
## MIS_logical
                     0.0848044368
                                   0.100425417849
                                                    0.0466169073
                                                                  0.0422451512
## RevLineCr 1
                     0.0014675951
                                   0.002283692835
                                                    0.0024955486
                                                                  0.0006157067
  RevLineCr_2
                    -0.0319255514 -0.027645120218 -0.0336811052 -0.0341507706
                    -0.0990436630 -0.073664824430 -0.0827018694 -0.0017782410
##
  RevLineCr_3
## RevLineCr_4
                    -0.0123340188 -0.036185114484 -0.0290645333 -0.0311681428
## FranchiseCode 1
                                   0.003480383534
                                                    0.0017885981
                     0.0048551172
                                                                  0.0031414590
  FranchiseCode_2
                     0.0117281493
                                   0.010416181585
                                                    0.0101542454
                                                                  0.0108594482
  FranchiseCode 3
                     0.0098599690
                                   0.011913273714
                                                    0.0084271006
                                                                  0.0131585925
## FranchiseCode_4
                     0.0140615659
                                   0.017274067355
                                                    0.0095909731
                                                                  0.0134516384
  FranchiseCode 5
                     0.0140827116
                                   0.016699952317
                                                    0.0115617202
                                                                  0.0161961117
  FranchiseCode 6
                     0.0162441013
                                   0.017478030704
                                                    0.0095299293
                                                                  0.0220410966
## FranchiseCode_7
                     0.0128465419
                                   0.020109369294
                                                    0.0111864666
                                                                  0.0205738453
## FranchiseCode 8
                     0.0167092133
                                   0.020987868654
                                                    0.0106932857
                                                                  0.0242368823
                                   0.019874637655
## FranchiseCode_9
                     0.0123330482
                                                    0.0095282788
                                                                  0.0246708359
## FranchiseCode_10
                     0.0162941784
                                   0.021692657387
                                                    0.0145136550
                                                                  0.0204546939
## FranchiseCode_11 -0.0712658435 -0.067225084728 -0.0386551032
                                                                  0.0196840699
  FranchiseCode 12
                     0.0708809435
                                   0.066772037267
                                                    0.0394503778 -0.0201770509
## LowDoc_1
                     0.0027714360
                                   0.002859259995 -0.0013122616
                                                                  0.0024486938
## LowDoc 2
                     0.0047557427
                                   0.008688383373 -0.0051210749
                                                                  0.0174998867
##
  LowDoc 3
                    -0.1054741864 -0.070350514228 -0.0686182101 -0.0144523101
  LowDoc 4
                                   0.070690016475
                     0.1052153747
                                                    0.0685668766
                                                                  0.0140523958
## NAICS 1
                     0.0135401324
                                   0.010965651380
                                                    0.0106165192
                                                                  0.0062152484
## NAICS_2
                     0.0066804742
                                   0.007733952918
                                                    0.0130466302
                                                                  0.0046369347
## NAICS 3
                    -0.0182646733 -0.028195599938
                                                    0.0023708978 -0.0110856604
## NAICS_4
                    -0.0188889559 -0.027829205906 -0.0107438019 -0.0169132340
## NAICS 5
                    -0.0284045155 -0.027951110782 -0.0192363372 -0.0249643368
## NAICS_6
                    -0.0058298384 -0.016250929238
                                                    0.0032478642 -0.0134809610
## NAICS 7
                    -0.0142701070 -0.017041244461 -0.0021991233 -0.0158499852
## NAICS 8
                    -0.0137563289 -0.021162253335
                                                    0.0003851798 -0.0067568751
## NAICS 9
                     0.0098170704
                                   0.018606290566
                                                    0.0020443697
                                                                  0.0124271773
## NAICS_10
                    -0.0302088748 -0.027880936160 -0.0141280988 -0.0200491661
## NAICS_11
                    -0.0174100236 -0.013787109710 -0.0010393225 -0.0061477912
                                   0.040714800708
## Bank_1
                     0.0679901581
                                                    0.0342272987
                                                                  0.0134280254
## Bank_2
                     0.1356005419
                                   0.074528342270
                                                    0.0650545183
                                                                  0.0544116145
  Bank_3
                     0.1876265141 0.146006149684
                                                    0.1450124559
                                                                  0.0196857484
##
  Bank_4
                     0.2333963992
                                   0.179741690458
                                                    0.1517181209
                                                                  0.0524552811
## Bank 5
                     1.0000000000
                                   0.230132328964
                                                    0.1855045917
                                                                  0.0337236469
## Bank_6
                     0.2301323290
                                   1.0000000000000
                                                    0.1801349142
                                                                  0.0169667310
## Bank_7
                     0.1855045917
                                   0.180134914173
                                                    1.0000000000
                                                                  0.0309525908
## Bank_8
                     0.0337236469
                                   0.016966730957
                                                    0.0309525908
                                                                  1.0000000000
## Bank_9
                     0.1375806383
                                   0.148139856221
                                                    0.1824186509
                                                                  0.0570783492
## Bank_10
                    -0.0092735335
                                   0.009272974885
                                                    0.0476362512 -0.2433127755
  Bank_11
##
                    -0.0862967815 -0.087471518181 -0.0366486121 -0.2423502785
   Bank_12
                    -0.0627670574 -0.017059262218 -0.1260605072
                                                                  0.0291829246
                                                    0.0132864854
##
   Bank_13
                    -0.0589523453 -0.060428813073
                                                                  0.0937001963
##
                            Bank 9
                                          Bank 10
                                                         Bank 11
                                                                        Bank 12
  ApprovalFY
                                    0.0183415861
                                                  0.01807947864
                                                                  0.04480298626
##
                     0.01158214785
## Term
                     0.07221208061 -0.0817164126 -0.06259113541
                                                                  0.02665450367
## NoEmp
                     0.02718314210 -0.0328188798 -0.04449941674 -0.01827845117
## CreateJob
                     0.06642574192 -0.0167267565 -0.03870753632
                                                                  0.02897162994
## GrAppv
                     0.06863833058 -0.1254549069 -0.13151518185 -0.01118031919
## SBA Appv
                     0.08895876209 -0.1329880352 -0.13880469686 -0.00527292804
## NewExist_0
                                    0.0006590808 -0.00373447028 -0.00098326115
                     0.00611342788
## NewExist_1
                    -0.01320504724
                                    0.0435677607
                                                   0.05457295389 -0.00458833766
## NewExist 2
                     0.01282299858 -0.0436081724 -0.05429151268
                                                                  0.00460648138
## NewExist_U
                    -0.00220467811 -0.0025879872 -0.00283501580 0.00230659436
```

```
## UrbanRural 0
                     0.00796211195 -0.0570703561 -0.03495504744
                                                                 0.00250632175
## UrbanRural_1
                    ## UrbanRural_2
                     0.05325276489 -0.0223032331 -0.02906090345 -0.00330186050
## Month Apr
                    -0.00536783626 -0.0005909595 -0.00124147053 -0.00060955821
## Month_Aug
                                    0.0026451140 -0.00161367855 -0.00287850913
                     0.00315346586
## Month_Dec
                     0.00152148088 -0.0036159197 -0.00175335789
                                                                 0.00772115758
## Month_Feb
                    -0.00345439597 -0.0006875915
                                                  0.00141347431 -0.00446017131
## Month_Jan
                     0.00007470168 -0.0029099833
                                                  0.00293289704 -0.00056001427
##
  Month_Jul
                     0.00017048106 -0.0008945162 -0.00131130378 -0.00286657047
  Month Jun
                                    0.0014995007 -0.00290042398 -0.00299174826
##
                     0.00057156979
## Month_Mar
                    -0.00406611666
                                    0.0003995049
                                                  0.00082118915
                                                                  0.00021540995
  Month May
                    -0.00220599986 -0.0007118296
                                                  0.00014210860
                                                                -0.00009005945
##
  Month Nov
                    -0.00021726481 -0.0014117096
                                                  0.00217506266
                                                                 0.00465541584
## Month_Oct
                                    0.0043613162 -0.00009304474
                     0.00375242892
                                                                 0.00176941793
## Month_Sep
                     0.00607381148
                                    0.0015571643
                                                  0.00170452204
                                                                 0.00045365477
                    -0.00953956563 -0.0553247004 -0.02243967639 -0.00897911673
## MIS_logical
                                    0.0009857432 -0.00185183900 -0.00036624615
##
  RevLineCr_1
                     0.00153469887
##
  RevLineCr_2
                                                  0.04034134985 -0.04982104809
                    -0.04990453732
                                    0.0328745654
  RevLineCr 3
##
                    -0.05751353563
                                    0.0145691427
                                                  0.03223756259
                                                                  0.01288829470
##
  RevLineCr_4
                                    0.0138849353
                                                  0.01965967770
                    -0.08657635644
                                                                 0.00808149398
  FranchiseCode 1
                     0.00152778552 -0.0052303365 -0.00544134770 -0.00414305757
  FranchiseCode 2
                     0.00418876050 -0.0068785487 -0.01189597055 -0.00423665861
  FranchiseCode 3
                     0.00348236777 -0.0131145635 -0.01269008609 -0.00508010054
##
  FranchiseCode_4
                     0.00822209402 -0.0184582314 -0.01724415795 -0.00564650397
## FranchiseCode_5
                     0.00822505587 -0.0235612803 -0.01674843700 -0.00484307297
  FranchiseCode 6
                     0.00990912130 -0.0253803443 -0.02531779629 -0.00486018152
## FranchiseCode_7
                     0.01047285094 -0.0206815500 -0.02450141718 -0.01075756328
                     0.01292980725 -0.0243796268 -0.02877292790 -0.00880002652
## FranchiseCode 8
## FranchiseCode_9
                     0.01204903363 -0.0220363499 -0.02741148639 -0.00793476843
## FranchiseCode 10
                     0.01118527536 -0.0242127527 -0.02470412134 -0.00753963946
## FranchiseCode 11 -0.02775867055 -0.0094309710
                                                  0.00486905447
                                                                  0.04979785359
                                    0.0105871285 -0.00564019592 -0.05110172136
## FranchiseCode 12
                     0.02738549556
##
  LowDoc 1
                    -0.00225133746 -0.0097564241
                                                  0.00143067049
                                                                 0.00219404855
## LowDoc 2
                    -0.00415005019 -0.0194528520 -0.02534494337
                                                                 0.01885796708
## LowDoc_3
                                                  0.04157273069
                    -0.01788265129
                                    0.0318324686
                                                                 0.02719292035
## LowDoc_4
                     0.01783111892 -0.0322336538 -0.04074730999 -0.02691446384
## NAICS 1
                     0.00958480377
                                    0.0030427193 -0.00322012983 -0.00053187604
## NAICS_2
                     0.00695027478
                                    0.0041881950 -0.00306666425
                                                                 0.00177522620
## NAICS 3
                    -0.00751996201
                                    0.0177552393
                                                  0.00865420929 -0.01060518278
## NAICS 4
                     0.00259668303
                                    0.0226916033
                                                  0.01090182178
                                                                 0.00019108845
## NAICS 5
                    -0.01104895017
                                    0.0328693421
                                                  0.02571034210
                                                                 0.00437503231
## NAICS_6
                     0.00761753199
                                    0.0165186578
                                                  0.01206941911
                                                                 0.00478500853
## NAICS 7
                     0.00527115767
                                    0.0227582870
                                                  0.01424229637
                                                                  0.00823539291
## NAICS 8
                    -0.00024552224
                                    0.0112438396
                                                  0.00908130916 -0.00192896440
## NAICS 9
                    -0.00525168934 -0.0114732600 -0.01274525555 -0.00688807099
## NAICS_10
                    -0.00522923357
                                    0.0188899630
                                                  0.02460137861
                                                                  0.01265231336
## NAICS_11
                     0.00064272021
                                    0.0067571218
                                                  0.01035479389
                                                                  0.00605046676
## Bank 1
                     0.03147922379
                                    0.0049982699 -0.02032081003 -0.00864693580
  Bank_2
                     0.05080052148 -0.0232552438 -0.07329303679
##
                                                                 0.01313506504
## Bank_3
                     0.09178431798
                                    0.0170913521 -0.05407652044 -0.01175976188
## Bank_4
                     0.12942179485
                                    0.0172461564 -0.11121093861 -0.04042278889
                     0.13758063829 -0.0092735335 -0.08629678149 -0.06276705738
## Bank_5
## Bank_6
                                    0.0092729749 -0.08747151818 -0.01705926222
                     0.14813985622
## Bank 7
                     0.18241865091
                                    0.0476362512 -0.03664861206 -0.12606050718
  Bank_8
                     0.05707834921 -0.2433127755 -0.24235027849
##
                                                                  0.02918292464
##
  Bank 9
                     1.000000000000
                                    0.1515821459 -0.07665922729 -0.09450518299
## Bank_10
                     0.15158214594
                                    1.0000000000
                                                  0.13080087022 -0.27802663500
## Bank_11
                    -0.07665922729 0.1308008702 1.00000000000 0.04485676700
```

```
## Bank_12
                     -0.09450518299 -0.2780266350
                                                    0.04485676700
                                                                   1.000000000000
## Bank_13
                     0.01591447821 \ -0.1954014137 \ -0.16938884921 \ \ 0.14967887818
##
## ApprovalFY
                     0.0028144030
                     -0.0171138310
## Term
## NoEmp
                     -0.0135431489
## CreateJob
                     0.0160921183
## GrAppv
                     0.0089171228
## SBA_Appv
                     0.0129090139
## NewExist_0
                    -0.0022812842
## NewExist_1
                     -0.0108194878
## NewExist 2
                     0.0109189293
## NewExist_U
                     0.0032342179
## UrbanRural_0
                     0.0438336554
## UrbanRural_1
                     -0.0425865406
## UrbanRural_2
                     0.0007227264
## Month_Apr
                    -0.0031017752
## Month_Aug
                     -0.0025081690
## Month_Dec
                     0.0075351485
## Month_Feb
                     -0.0002678481
## Month Jan
                     0.0026696954
## Month_Jul
                     0.0002360149
## Month_Jun
                    -0.0014359594
## Month_Mar
                    -0.0033750216
## Month_May
                    -0.0033094197
## Month_Nov
                     0.0043748873
## Month_Oct
                     0.0054313842
## Month_Sep
                    -0.0049145288
## MIS_logical
                     -0.0364658652
## RevLineCr_1
                     0.0013725383
## RevLineCr_2
                     -0.0496073301
## RevLineCr_3
                     -0.0314877165
## RevLineCr_4
                     -0.0382079898
## FranchiseCode_1
                     0.0007571064
## FranchiseCode_2
                     0.0035731129
## FranchiseCode_3
                     0.0027722693
## FranchiseCode_4
                     0.0034834167
## FranchiseCode_5
                     0.0049132919
## FranchiseCode_6
                     0.0034032185
## FranchiseCode_7
                     0.0060676277
## FranchiseCode_8
                     0.0028024242
## FranchiseCode_9
                     0.0030632261
## FranchiseCode_10
                     0.0051338797
## FranchiseCode_11
                     0.0149663286
## FranchiseCode_12 -0.0143416292
## LowDoc_1
                     0.0147330109
## LowDoc_2
                     0.0123208097
## LowDoc 3
                     -0.0221780986
## LowDoc_4
                     0.0220907643
## NAICS_1
                     -0.0001809270
## NAICS_2
                    -0.0050720242
## NAICS_3
                    -0.0155461025
## NAICS_4
                    -0.0124699368
## NAICS_5
                     -0.0154942438
## NAICS_6
                     -0.0134903670
## NAICS 7
                     -0.0115497449
                     -0.0145990457
## NAICS_8
```

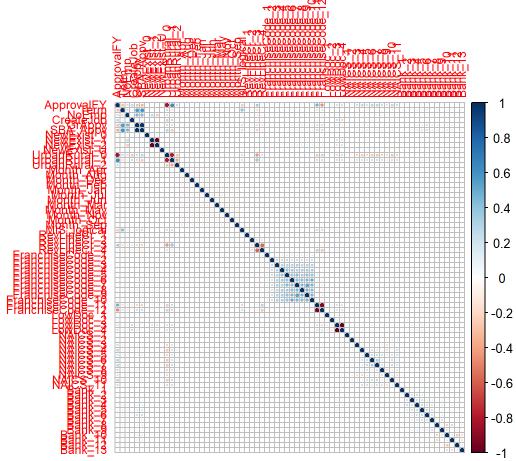
NAICS_9

0.0077047549

##	NAICS_10	-0.0045403182
##	NAICS_11	-0.0056289795
##	Bank_1	0.0007932164
##	Bank_2	0.0407345567
##	Bank_3	0.0099649281
##	Bank_4	0.0072517411
##	Bank_5	-0.0589523453
##	Bank_6	-0.0604288131
##	Bank_7	0.0132864854
##	Bank_8	0.0937001963
##	Bank_9	0.0159144782
##	Bank_10	-0.1954014137
##	Bank_11	-0.1693888492
##	Bank_12	0.1496788782
##	Bank_13	1.000000000
##	Bank_13	1.000000000

eROUT_CIR <- corrplot(cor_matrix, method = "circle", title = "Circle Correlation Matrix Heat Map", mar=c(0,
0,1,0), tl.cex=.75)</pre>





```
# Too much to look at, I want a quick scan of relevant
# The following code does that
# Code modified slightly from
# https://towardsdatascience.com/how-to-create-a-correlation-matrix-with-too-many-variables-309cc0c0a57
# Look at higest values
corr_simple <- function(data=encoded_sbaloan_data, sig=0.25){</pre>
        #convert data to numeric in order to run correlations
        #convert to factor first to keep the integrity of the data - each value will
        #become a number rather than turn into NA
        df cor <- data %>% mutate if(is.character, as.factor)
        df_cor <- df_cor %>% mutate_if(is.factor, as.numeric)
        #run a correlation and drop the insignificant ones
        corr <- cor(df_cor)</pre>
        #prepare to drop duplicates and correlations of 1
        corr[lower.tri(corr,diag=TRUE)] <- NA</pre>
        #drop perfect correlations
        corr[corr == 1] <- NA</pre>
        #turn into a 3-column table
        corr <- as.data.frame(as.table(corr))</pre>
        #remove the NA values from above
        corr <- na.omit(corr)</pre>
        #select significant values
        corr <- subset(corr, abs(Freq) > sig)
        #sort by highest correlation
        corr <- corr[order(-abs(corr$Freq)),]</pre>
        #print table
        print(corr)
        #turn corr back into matrix in order to plot with corrplot
        mtx_corr <- reshape2::acast(corr, Var1~Var2, value.var="Freq")</pre>
        #plot correlations visually
        corrplot(mtx_corr, is.corr=FALSE, tl.col="black", na.label=" ")
}
corr_simple()
```

##	Var1	Var2	Freq
## 568	NewExist_1	NewExist_2	
## 3195	LowDoc_3	-	-0.9933737
## 355	GrAppv	_	0.9740971
	• •	FranchiseCode_12	
## 701	ApprovalFY	UrbanRural_0	
## 781	UrbanRural_0	UrbanRural 1	
## 771	ApprovalFY	UrbanRural_1	
## 2059	RevLineCr_3	RevLineCr_4	
## 352	Term	SBA_Appv	
## 2697		FranchiseCode_9	
## 2766	-	FranchiseCode_10	0.5176347
## 282	Term	GrAppv	0.5057383
## 2698		FranchiseCode_9	0.4680634
## 2098	-	FranchiseCode 10	0.4514295
## 2769	_	FranchiseCode_10	0.4514293
## 2703	UrbanRural_0	RevLineCr 3	
## 2627	_	_	
	_	FranchiseCode_8	
## 2696	_	FranchiseCode_9	
## 2768	-	FranchiseCode_10	0.4277323
## 2555	-	FranchiseCode_7	0.4238976
## 2556	_	FranchiseCode_7	0.4139644
## 2626	-	FranchiseCode_8	0.4132253
## 2695	FranchiseCode_5	-	0.4061890
## 1961	ApprovalFY	RevLineCr_3	0.4041849
## 2414	FranchiseCode_4	FranchiseCode_5	
## 2765	-	FranchiseCode_10	0.3846901
## 852	UrbanRural_1	-	
## 2485	_	FranchiseCode_6	0.3794746
## 1972	UrbanRural_1	RevLineCr_3	
## 2484	-	FranchiseCode_6	
## 2801		FranchiseCode_11	0.3598823
## 2625		FranchiseCode_8	0.3564138
## 2871		FranchiseCode_12	
## 2764	-	FranchiseCode_10	
## 2694	-	FranchiseCode_9	
## 2624		FranchiseCode_8	
## 3692 ## 2553	NAICS_6		0.3352409
	Term	FranchiseCode_7 MIS logical	
## 1752 ## 2554		FranchiseCode_7	
## 2693		FranchiseCode_9	
## 2763		FranchiseCode_10	
## 2413		FranchiseCode_5	
## 2900	-	FranchiseCode_12	
## 71	ApprovalFY		-0.2927300
## 2830	• •	FranchiseCode_11	
## 3651	UrbanRural_0	-	-0.2871106
## 2343	-	FranchiseCode_4	
## 3641	ApprovalFY		0.2860179
## 2483	• •	FranchiseCode_6	
## 3851	ApprovalFY	-	0.2833578
## 3861	UrbanRural_0	_	-0.2798738
## 3581	UrbanRural_0		-0.2787678
## 4827	Bank_10	-	-0.2780266
## 3571	ApprovalFY	_	0.2775135
## 851	UrbanRural 0	UrbanRural_2	
## 2811	_	FranchiseCode_11	
	31 2 31a. u. <u>_</u> 0		

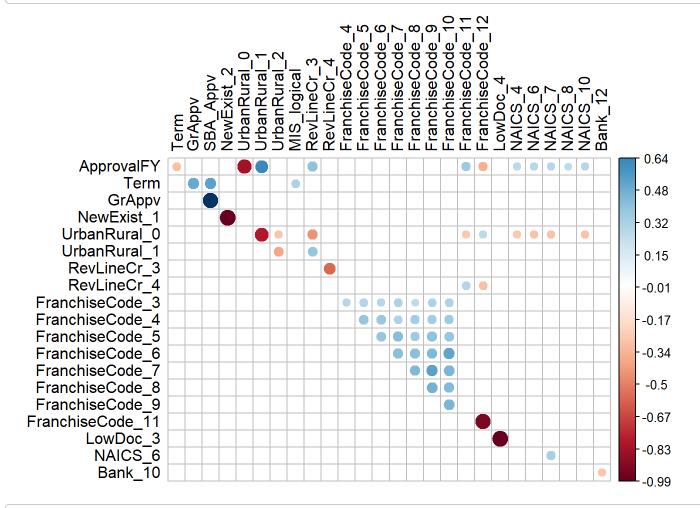
```
## 3441 UrbanRural_0 NAICS_4 -0.2612105

## 2881 UrbanRural_0 FranchiseCode_12 0.2603173

## 3431 ApprovalFY NAICS_4 0.2593809

## 2623 FranchiseCode_3 FranchiseCode_8 0.2515352

## 3711 ApprovalFY NAICS_8 0.2510739
```



```
# Term had the strongest correlation to loan repayment
# None were noticeable for Jobs Created

# Write out for python
write.csv(encoded_sbaloan_data, "sbapython.csv", row.names = FALSE)

summary(sbaloan_data$CreateJob)
```

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 0.000 0.000 0.000 8.444 1.000 8800.000
```