

# Hwijong Im

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## EDUCATION

**Northeastern University**, Boston, Massachusetts

Expected February 2024

**Khoury College of Computer Sciences**

Master of Data Science

Related Courses: Machine Learning, Algorithms, Pattern Recognition

- Developing skills of regression and classification models and algorithms more efficiently

Project: Speed Dating Matching Analysis and Recommendation System

- Implemented exploratory data analysis on dataset in Python and encoded it by feature hasher
- Solved data imbalance issue and fine-tuned model using GridSearchCV

**Seoul School of Integrated Sciences & Technologies (aSSIST)**, Seoul

February 2022

MBA Big data, 3.91/4.5

Related Courses: Machine Learning, Data Mining, Deep Learning, Recommendation System

- Developed machine learning skills, data mining, and image classification
- Implemented personalized recommendation system by Python

## TECHNICAL SKILLS

- Machine Learning: 2 educational experiences at Northeastern University and aSSIST
- Python (Advanced) : Lay out algorithms for optimizing
- C++ (Advanced): Lay out algorithms for optimizing
- SQL (Advanced)
- HubSpot (Advanced): Build optimized CRM, Marketing, Sales workflow process

## PROFESSIONAL EXPERIENCE

**HelloDigital**, Seoul

November 2020 - October 2021

Consultant

- Consult HubSpot CRM Tool and helping adjust CRM process
- Link existing ERP system based on HubSpot to build frame of CRM process
- Mark out marketing process of clients (Lead Scoring) and set up marketing strategy via HubSpot

## RESEARCH WORK

**Seoul School of Integrated Sciences & Technologies (aSSIST)**, Thesis

July 2022 - August 2022

- A Study on the Sustainable Value Evaluation of Enterprises Using the Predictive Classification Model of Retiree
- Used quantitative data on resignation factors, predict and classify people are willing to resign

**Academic Project**, Speed Dating Matching Analysis and Recommendation System

November 2022 - December 2022

- The main goal is to find the weight of importance of each attribute and builds recommendation system of matching
- Found the most important attributes via PCA/LDA, L1 Regularization and various feature extraction methods
- Made predictions on the matching rate of a person in a specific cluster via Naive Bayes Classifier, Logistic Regression, Random Forest, and SVM

**Academic Project**, Restaurant Database Design

October 2022 - December 2022

- Built Restaurant Database system based on Schema Diagram using Python and MySQL
- Optimized restaurant process via MySQL Functions and Procedures
- Built Restaurant application process via Python code

**Company Project**, Philips Morris (Assist Business-linked Support)

April 2019 - May 2019

- Classified trainees achieved high performance of courses from Philips Morris raw data
- Used various Data preprocessing methods such as discretization, scaling, detecting outliers to fetch high performance
- Developed Logistic Regression classification model and visualized predictions and accuracy metrics