

BENJAMIN M. BROSTOFF

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617-872-0263

EDUCATION

DUKE UNIVERSITY, Durham, North Carolina

Graduated May 2012

Major: Economics, B.S. **GPA:** 3.65

Relevant Course Work: Econometrics, Corporate Finance, Probability, Discrete Mathematics

BELMONT HIGH SCHOOL, Belmont, MA

Graduated June 2008

GPA: 3.96

EXPERIENCE

Student, Dev Bootcamp

March 2014-Present

- Participating in 18-week intensive software engineering course (nine weeks of remote pre-work and nine weeks of classroom work) where disciplines covered include Ruby, Rails, RSpec, Git, ActiveRecord, Sinatra, JavaScript, jQuery, CSS and HTML5
- Selective program with acceptance rates for cohort positions of less than 20% throughout Dev Bootcamp's history

Analyst, Wells Fargo Securities (Commercial Operating Asset Finance)

June 2012-April 2014

- Worked within Commercial Operating Asset Finance in principal and agent role underwriting warehouse and term securitizations backed by esoteric assets, including aircraft, intermodal containers, equipment and railcars
- Provided backstop financing and advisory services for Ontario Teachers' Pension Plan's acquisition of SeaCube Container Leasing, one of the world's premier container lessors with over \$1.5 billion in container assets
- Closed a \$125 million asset-backed, non-recourse revolving warehouse commitment for Penske Truck Leasing, advancing debt against lease streams and the residual value of trucks/tractors
- Assisted with underwriting and distributing ABS term securitizations to institutional investors, including term ABS offerings for Cronos (containers), SBAC (cell towers) and GreatAmerica (equipment)
- Helped manage underwriting, compliance and portfolio management responsibilities for Wells Fargo's container-leasing joint venture with Textainer, the world's largest container lessor
- Serviced existing deals and worked with clients and operations team in ensuring timely payments and compliance with reporting standards

Summer Analyst, Wells Fargo Securities (Asset-Backed Finance Rotational Program)

June 2011-August 2011

- Participated in rotational program for Wells Fargo's structured products division and spent several weeks on WFS' CLO and Commercial Operating Asset Finance desks
- Evaluated loans as potential collateral for existing debt facilities provided by WFS for managers ramping up arbitrage CLOs
- Shadowed deal teams on Commercial Operating Asset Finance and interfaced with credit team on \$300 million term loan to AWAS Aviation Leasing (deal closed in January 2012)

Summer Analyst, Gorelick Brothers Capital

June 2010-August 2010

- Co-authored [feature piece](#) for Private Wealth Magazine on the defensive value of residential mortgage investments (agency and non-agency residential mortgage backed securities, whole loans); research included interviewing wealth advisors and hedge fund managers
- Worked on improving risk management and tracking exposures of underlying funds using Pertrac Financial Solutions software in combination with different macroeconomic indices
- Assisted in diligence processes during conference calls and meetings with prospective funds and underlying funds

Editorial Page Editor, Duke Chronicle

April 2010-December 2010

- Directed and managed a team of student columnists and copy editors for Duke University's award-winning independent daily newspaper that circulates 15,000 copies daily and has an online readership of nearly 30,000; established new standards and schedules for publication
- Worked individually with columnists to refine quality of research and writing in Chronicle opinion section
- Designed blog to host new columnists and student bloggers

Columnist / Film Critic, Duke Chronicle

January 2009- May 2012

- Wrote opinion pieces on variety of University related subjects, including curriculum requirements, online education and new trends in undergraduate education
- Contributed mainly film commentary for *Recess*, the Chronicle's arts and literature section – notable reviews include *Margin Call*, *Moneyball* and *Jack & Jill*

SKILLS

Ruby, Rails, RSpec, Git, ActiveRecord, Sinatra, JavaScript, jQuery, CSS, Series 79 and 63 certified, advanced skills in Microsoft Office Suite, PresLink/FactSet and S&P Capital IQ, chess