

## Problem Set Stevenson (2)

[Due Thursday, February 9 in class.]

### Question 1:

Suppose you face a potential loss  $L$  that will occur with probability  $q$ . An insurance agent offers to let you buy partial insurance, wherein you can pay  $\alpha p$  to insure against proportion  $\alpha$  of this loss. But you are restricted to choosing  $\alpha \in [0, 1]$ .

(a) Suppose the insurance is actuarially unfair ( $p > qL$ ).

(i) If you are risk-averse, what can we conclude about the  $\alpha$  that you might choose?

(ii) If you are risk-loving, what can we conclude about the  $\alpha$  that you might choose?

(b) Suppose the insurance is actuarially overfair ( $p < qL$ ).

(i) If you are risk-averse, what can we conclude about the  $\alpha$  that you might choose?

(ii) If you are risk-loving, what can we conclude about the  $\alpha$  that you might choose?

Note: Question 1 should be answered using only intuition/logic — no calculus is needed.

Question 2:

Suppose a person chooses Lottery A over Lottery B, but also chooses Lottery D over Lottery C, where:

Lottery A: (600, 1)

Lottery C: (3000, .1; 0, .9)

Lottery B: (600, .6; 3000, .1; 0, .3)

Lottery D: (600, .4; 0, .6)

- (a) Does this person's behavior violate expected utility (without any restrictions on  $u$ )?
- (b) Does this person's behavior violate expected utility with more is better?
- (c) Does this person's behavior violate expected utility with risk aversion?

Explain your answers.

Question 3:

Suppose that Caroline evaluates gambles according to prospect theory with  $\pi(p) = p$  and a value function

$$v(x) = \begin{cases} x^{0.75} & \text{if } x \geq 0 \\ -3.2 * (-x)^{0.75} & \text{if } x \leq 0. \end{cases}$$

Caroline owns an asset that yields a lottery  $(\$1500, \frac{1}{2}; \$500, \frac{1}{8}; -\$450, \frac{3}{8})$ . If you offer to purchase this asset from Caroline for an amount  $\$z$ , how large would  $\$z$  need to be for Caroline to accept your offer?

#### Question 4:

Suppose Elizabeth is a risk-averse expected utility maximizer. In contrast, Fitzwilliam evaluates gambles according to prospect theory with  $\pi(p) = p$  and a value function that has the three properties suggested by Kahneman & Tversky.

Consider the following four choice situations:

Choice (i): ( \$2000,  $\frac{1}{5}$  ; \$500,  $\frac{4}{5}$  ) vs. ( \$1000, 1 )

Choice (ii): ( -\$1500,  $\frac{1}{4}$  ; -\$300,  $\frac{3}{4}$  ) vs. ( -\$400, 1 )

Choice (iii): ( -\$4800,  $\frac{1}{8}$  ; \$0,  $\frac{7}{8}$  ) vs. ( -\$750, 1 )

Choice (iv): ( -\$450,  $\frac{2}{3}$  ; \$900,  $\frac{1}{3}$  ) vs. ( \$0, 1 )

For each choice, describe for both Elizabeth and Fitzwilliam whether we can determine which option they will choose or whether we need more information.

#### Question 5:

Suppose that Georgiana evaluates gambles according to prospect theory with  $\pi(p) = p$  and a value function that has the three properties suggested by Kahneman & Tversky.

(a) If Georgiana chooses lottery (\$300, .8; \$0, .2) over lottery (\$800, .6; \$0, .4), could she also choose lottery (\$800, .3; \$0, .7) over lottery (\$300, .4; \$0, .6)? Could prospect theory with  $\pi(p) \neq p$  explain this pattern of choices? If so, how? If not, why not?

(b) If Georgiana faces a 4% chance of incurring a loss of \$15,000, would she be willing to purchase full insurance at a premium of \$600? Does prospect theory with  $\pi(p) \neq p$  make a prediction for how a person should behave? If so, what is it? If not, why not?

(c) If Georgiana faces a 70% chance of incurring a loss of \$3500, would she be willing to purchase full insurance at a premium of \$2450? Does prospect theory with  $\pi(p) \neq p$  make a prediction for how a person should behave? If so, what is it? If not, why not?

Question 6:

Consider the bet  $(\$700, \frac{1}{3}; -\$Y, \frac{2}{3})$ .

(a) Suppose that Lydia is an expected utility maximizer with  $u(x) = \ln x$ , and her initial wealth is \$9000.

- (i) For what values of  $Y$  does Lydia reject a single play of the bet?
- (ii) For what values of  $Y$  does Lydia accept two independent plays of the bet?
- (iii) Is it possible for Lydia to reject the single bet but accept the aggregate bet?

**Note: For part (a), report your answers to 3 decimal points.**

(b) Suppose that George also has initial wealth \$9000, but he evaluates gambles according to prospect theory with  $\pi(p) = p$  and

$$v(x) = \begin{cases} x & \text{if } x \geq 0 \\ 3.5x & \text{if } x \leq 0. \end{cases}$$

- (i) For what values of  $Y$  does George reject a single play of the bet?
- (ii) For what values of  $Y$  does George accept two independent plays of the bet?
- (iii) Is it possible for George to reject the single bet but accept the aggregate bet?

### Question 7

(a) Suppose that Jane is an expected utility maximizer with  $u(x) = -e^{-0.002x}$ , and has initial wealth is \$50,000. Derive how Jane feels about the following bets:

- (i) Jane will accept  $(-100, \frac{1}{3}; X, \frac{2}{3})$  if and only if  $X > ????$
- (ii) Jane will accept  $(-150, \frac{1}{3}; X, \frac{2}{3})$  if and only if  $X > ????$
- (iii) Jane will accept  $(-200, \frac{1}{3}; X, \frac{2}{3})$  if and only if  $X > ????$
- (iv) Jane will accept  $(-300, \frac{1}{3}; X, \frac{2}{3})$  if and only if  $X > ????$

(b) Like Jane, Charles has initial wealth \$50,000. But unlike Jane, Charles evaluates gambles according to prospect theory with  $\pi(p) = p$  and

$$v(x) = \begin{cases} x & \text{if } x \geq 0 \\ \lambda x & \text{if } x \leq 0. \end{cases}$$

If we observe that Charles accepts  $(-100, \frac{1}{3}; X, \frac{2}{3})$  if and only if  $X > 185$ , what can we conclude about Charles's  $\lambda$ ?

(c) Suppose that Charles has the  $\lambda$  that you found in part (b), and derive how he feels about the following bets:

- (i) Charles will accept  $(-150, \frac{1}{3}; X, \frac{2}{3})$  if and only if  $X > ????$
- (ii) Charles will accept  $(-200, \frac{1}{3}; X, \frac{2}{3})$  if and only if  $X > ????$
- (iii) Charles will accept  $(-300, \frac{1}{3}; X, \frac{2}{3})$  if and only if  $X > ????$

### Question 8

Suppose that you have \$1000 to invest, and you can invest it in stocks or bonds. Each month, bonds yield a certain return of 1.2%. Each month, stocks yield a risky return of 2% with probability 0.8 and  $-1.3\%$  with probability 0.2. Assume returns are independent across months.

You choose your portfolio as suggested by Benartzi & Thaler. Let  $x$  be the change in your portfolio's value between now and the next time you evaluate your portfolio. Of course  $x$  will be risky — that is, your choice will generate a lottery over possible outcomes for  $x$ . For any lottery  $(x_1, p_1; \dots; x_N, p_N)$ , you evaluate this lottery according to prospective utility

$$\sum_{i=1}^N p_i v(x_i)$$

where

$$v(x_i) = \begin{cases} x_i & \text{if } x_i \geq 0 \\ 2.7x_i & \text{if } x_i \leq 0. \end{cases}$$

**(a)** Suppose you plan to evaluate your portfolio after one month. If you invest in all bonds, what is the lottery over  $x$ ? If you invest in all stocks, what is the lottery over  $x$ ? Which do you prefer, all bonds or all stocks?

**(b)** Suppose you plan to evaluate your portfolio after two months. If you invest in all bonds, what is the lottery over  $x$ ? If you invest in all stocks, what is the lottery over  $x$ ? Which do you prefer, all bonds or all stocks?

**(c)** How does your preference for stocks vs. bonds depend on your evaluation horizon?

Discuss the significance of your answer for the equity premium puzzle.

**(d)** Suppose you plan to evaluate your portfolio after two months, and suppose further that you consider splitting your \$1000 evenly between stocks and bonds. How do you feel about this allocation relative to all bonds or all stocks?

### Question 9

In class, we developed a simple model with mug utility and money utility, and we derived implications for the reservation values of buyers, sellers, and choosers in endowment-effect experiments. This question asks you to think through several variants of that model. For all parts, assume that the person has wealth  $w = \$15,000$ , and that (Total Utility) = (Mug Utility) + (Money Utility).

(a) Let's begin with the case studied in class: Suppose that money utility is  $u_m(m) = m$ , and that mug utility is  $u(c, r) = \mu c + v(c - r)$  where

$$v(x) = \begin{cases} \eta_{\text{mug}} * x & \text{if } x \geq 0 \\ \lambda_{\text{mug}} * \eta_{\text{mug}} * x & \text{if } x \leq 0. \end{cases}$$

(i) Derive the reservation values for buyers, sellers, and choosers as a function of  $\mu$ ,  $\eta_{\text{mug}}$ , and  $\lambda_{\text{mug}}$ .

(ii) Discuss how and why the three types differ. If it helps, consider the special case when  $\mu = 3$ ,  $\eta_{\text{mug}} = 0.5$  and  $\lambda_{\text{mug}} = 5$ .

(b) Now, let's introduce loss aversion over money: Suppose that mug utility is as in part (a), but now suppose that money utility is  $u_m(m, r_m) = m + v_m(m - r_m)$  where  $r_m = w$  and

$$v_m(x) = \begin{cases} \eta_{\text{money}} * x & \text{if } x \geq 0 \\ \lambda_{\text{money}} * \eta_{\text{money}} * x & \text{if } x \leq 0. \end{cases}$$

(i) Derive the reservation values for buyers, sellers, and choosers as a function of  $\mu$ ,  $\eta_{\text{mug}}$ ,  $\lambda_{\text{mug}}$ ,  $\eta_{\text{money}}$ , and  $\lambda_{\text{money}}$ .

(ii) Discuss how and why the three types differ. If it helps, consider the special case when  $\mu = 3$ ,  $\eta_{\text{mug}} = 0.5$ ,  $\lambda_{\text{mug}} = 5$ ,  $\eta_{\text{money}} = 0.3$ , and  $\lambda_{\text{money}} = 4$ .

(c) Next, instead of assuming loss aversion over money, let's assume diminishing marginal utility from money: Suppose again that mug utility is as in part (a), but now suppose that money utility is  $u_m(m) = 15,000 * \ln m$ . To simplify things, assume that  $\mu = 3$ ,  $\eta_{\text{mug}} = 0.5$ ,  $\lambda_{\text{mug}} = 5$ .

(i) Derive the reservation values for buyers, sellers, and choosers.

(ii) Discuss how and why the three types differ.

**(d)** Finally, let's keep diminishing marginal utility from money, but now eliminate loss aversion over mugs: Suppose that mug utility is  $u(c) = 3.5c$ , and that money utility is  $u_m(m) = 15,000 * \ln m$ .

(i) Derive the reservation values for buyers, sellers, and choosers.

(ii) Discuss how and why the three types differ.

**Note: For parts (c) & (d), report your answers to 4 decimal points.**

Question 10: **[optional, no extra credit, but worth trying]**

Short-Answer Questions: For each question below, please provide a short, concise answer — your answer only needs to be a few sentences.

(a) Does the reflection effect violate expected utility? Briefly explain your answer.

(b) Briefly explain the difference between diminishing sensitivity and loss aversion.