## CHAPTER 5 MATRICES AND THEIR USES

## 5.1 What is a Matrix?

A system of linear algebraic equations in two variables might look like this:

$$2x + 7y = 3$$

$$4x + 8y = 11$$

- $\rightarrow$  LINEAR because it just involves constant multiples of x and y, no  $x^2$ , no  $\sin(y)$ , etc.
- → ALGEBRAIC because no differentiation.

It's cool to write these systems using the following notation:

$$\begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix} \begin{bmatrix} x \\ y \end{bmatrix} = \begin{bmatrix} 3 \\ 11 \end{bmatrix}.$$

Here 
$$\begin{vmatrix} x \\ y \end{vmatrix}$$
 and  $\begin{vmatrix} 3 \\ 11 \end{vmatrix}$  are familiar - they are VEC-

TORS. But  $\begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix}$  is something new, called a MA-

TRIX. We say that the PRODUCT of  $\begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix}$  with

 $\left| \begin{array}{c} x \\ y \end{array} \right|$  gives you  $\left| \begin{array}{c} 3 \\ 11 \end{array} \right|$ .

Every matrix has ROWS and COLUMNS. In this case, the rows are  $\begin{bmatrix} 2 & 7 \end{bmatrix}$  and  $\begin{bmatrix} 4 & 8 \end{bmatrix}$  and the columns are  $\begin{bmatrix} 2 & 4 \end{bmatrix}$ ,  $\begin{bmatrix} 7 & 8 \end{bmatrix}$ . We call  $\begin{bmatrix} 2 & 7 \end{bmatrix}$  a ROW VECTOR and  $\begin{bmatrix} 2 & 4 \end{bmatrix}$  a column vector. We say that  $\begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix}$  is a 2 by 2 matrix since it has two rows and two

columns. You can regard [2 7] as having one row and 2 columns, etc. You can also have 3 by 3 matri-

ces like 
$$\begin{bmatrix} 1 & 7 & 9 \\ 7 & 8 & 2 \\ 4 & 10 & 12 \end{bmatrix}$$
 or even 2 by 3 matrices like

 $\begin{bmatrix} 1 & 2 & 4 \\ 6 & 8 & 9 \end{bmatrix}$  two rows, three columns.

A general 3 by 3 matrix can be written as

$$\begin{bmatrix} a_{11} & a_{12} & a_{13} \\ a_{21} & a_{22} & a_{23} \\ a_{31} & a_{32} & a_{33} \end{bmatrix}$$

so  $a_{ij}$  is the number in the *i*-th row and *j*-th column, Note  $a_{ij} \neq a_{ji}$  usually! Engineers and physicists like to talk about "the matrix  $a_{ij}$ ". Strictly speaking, they mean "the matrix with entries  $a_{ij}$ " but we will talk in this sloppy way too! In the same way, any column vector can be written as  $\begin{bmatrix} u_1 \\ u_2 \\ u_3 \end{bmatrix}$ .

Example
A mxn matrix:

there are m Tows and n columns

$$\begin{pmatrix} a_{11} & a_{12} & a_{13} & --- & a_{1n} \\ a_{21} & a_{22} & a_{23} & --- & a_{2n} \\ \vdots & \vdots & \vdots & \vdots \\ a_{m1} & a_{m2} & a_{m3} & --- & a_{mn} \end{pmatrix}$$

aij = entry in the i-th row and j-th column.

## 5.2 Matrix Arithmetic

[a] Addition and Subtraction.

Just add up or subtract the entries, as you would for a vector.

$$\begin{bmatrix} 1 & 2 \\ 4 & 8 \end{bmatrix} + \begin{bmatrix} 7 & 3 \\ 6 & 9 \end{bmatrix} = \begin{bmatrix} 8 & 5 \\ 10 & 17 \end{bmatrix}$$
$$\begin{bmatrix} 1 & 2 \\ 4 & 8 \end{bmatrix} - \begin{bmatrix} 7 & 3 \\ 6 & 9 \end{bmatrix} = \begin{bmatrix} -6 & -1 \\ -2 & -1 \end{bmatrix}$$

In general, if  $a_{ij}$  and  $b_{ij}$  are matrices (both m by n, that is, both have m rows and n columns) then the sum is  $a_{ij} + b_{ij}$  and the difference is  $a_{ij} - b_{ij}$ .

[b] Multiplying By a Number.

Just multiply every entry, as you would for a vector.

$$2 \cdot \begin{bmatrix} 1 & 2 \\ 4 & 8 \end{bmatrix} = \begin{bmatrix} 2 & 4 \\ 8 & 16 \end{bmatrix}$$
. The product of the number  $c$  with the matrix  $a_{ij}$  is  $c \cdot a_{ij}$ .

[c] Transposition.

If you take a matrix and SWITCH THE FIRST ROW INTO THE FIRST COLUMN, second row into second column, and so on, the result is called the TRANSPOSE. We write  $\begin{bmatrix} 1 & 2 \\ 4 & 8 \end{bmatrix}^T = \begin{bmatrix} 1 & 4 \\ 2 & 8 \end{bmatrix}$ .

$$\begin{bmatrix} 1 & 7 & 9 \\ 6 & 8 & 2 \\ 4 & 10 & 12 \end{bmatrix}^{T} = \begin{bmatrix} 1 & 6 & 4 \\ 7 & 8 & 10 \\ 9 & 2 & 12 \end{bmatrix}$$
$$\begin{bmatrix} 1 & 2 & 4 \\ 6 & 8 & 9 \end{bmatrix}^{T} = \begin{bmatrix} 1 & 6 \\ 2 & 8 \\ 4 & 9 \end{bmatrix}$$
$$\begin{bmatrix} a_{11} & a_{12} \\ a_{21} & a_{22} \end{bmatrix}^{T} = \begin{bmatrix} a_{11} & a_{21} \\ a_{12} & a_{22} \end{bmatrix}$$

and by looking at this example you can see  $a_{ij}^T = a_{ji} \rightarrow \text{the order of the indices is reversed.}$ Notice that

$$((a_{ij})^T)^T = (a_{ji})^T = a_{ij}$$
$$(a_{ij} + b_{ij})^T = a_{ji} + b_{ji} = a_{ij}^T + b_{ij}^T$$
$$(c a_{ij})^T = c a_{ji} = c (a_{ij})^T.$$

[d] Multiplying Matrices.

We started by declaring that it was cool to write

$$\frac{2x + 7y = 3}{4x + 8y = 11} \text{ as } \begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix} \begin{bmatrix} x \\ y \end{bmatrix} = \begin{bmatrix} 3 \\ 11 \end{bmatrix}. \text{ Clearly this}$$

is a way of saying that the vector  $\begin{vmatrix} 2x + 7y \\ 4x + 8y \end{vmatrix}$  equals  $\begin{bmatrix} 3 \\ 11 \end{bmatrix}, \text{ so } \begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix} \begin{bmatrix} x \\ y \end{bmatrix} = \begin{bmatrix} 2x + 7y \\ 4x + 8y \end{bmatrix}. \text{ Notice that}$   $ROWS \text{ of } \begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix} \text{ multiply the COLUMN } \begin{bmatrix} x \\ y \end{bmatrix}. \text{ We}$ 

adopt this as our GENERAL RULE:

ROWS MULTIPLY COLUMNS!

$$\begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix} \begin{bmatrix} 1 \\ 0 \end{bmatrix} = \begin{bmatrix} 2+0 \\ 4+0 \end{bmatrix} = \begin{bmatrix} 2 \\ 4 \end{bmatrix}$$

$$\begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix} \begin{bmatrix} 0 \\ 1 \end{bmatrix} = \begin{bmatrix} 0+7 \\ 0+8 \end{bmatrix} = \begin{bmatrix} 7 \\ 8 \end{bmatrix}$$

$$\begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix} \begin{bmatrix} 1 & 3 \\ 2 & -1 \end{bmatrix} = \begin{bmatrix} 16 & -1 \\ 20 & 4 \end{bmatrix}$$

$$\begin{bmatrix} 1 & 2 \end{bmatrix} \begin{bmatrix} 3 \\ 4 \end{bmatrix} = 11$$
, a 1 by 1 matrix! Also called a

 ${
m NUMBER!}$ 

$$\begin{bmatrix} a_{11} & a_{12} \\ a_{21} & a_{22} \end{bmatrix} \begin{bmatrix} b_{11} & b_{12} \\ b_{21} & b_{22} \end{bmatrix}$$

$$= \begin{bmatrix} a_{11}b_{11} + a_{12}b_{21} & a_{11}b_{12} + a_{12}b_{22} \\ a_{21}b_{11} + a_{22}b_{21} & a_{21}b_{12} + a_{22}b_{22} \end{bmatrix}$$

$$= \begin{vmatrix} c_{11} & c_{12} \\ c_{21} & c_{22} \end{vmatrix}$$
 so we have

$$c_{11} = a_{11}b_{11} + a_{12}b_{21} = \sum_{i} a_{1i}b_{i1}$$

$$c_{12} = a_{11}b_{12} + a_{12}b_{22} = \sum_{i} a_{1i}b_{i2}$$

$$c_{21} = a_{21}b_{11} + a_{22}b_{21} = \sum_{i} a_{2i}b_{i1}$$

$$c_{22} = a_{21}b_{12} + a_{22}b_{22} = \sum_{j} a_{2j}b_{j2}$$

Can you see the pattern?

$$c_{mn} = \sum_{j} a_{mj} b_{jn}.$$

This is true for all matrices, not just 2 by 2 matrices.

NOTE that

$$\begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix} \begin{bmatrix} 1 & 3 \\ 2 & -1 \end{bmatrix} = \begin{bmatrix} 16 & -1 \\ 20 & 4 \end{bmatrix}$$

$$\begin{bmatrix} 1 & 3 \\ 2 & -1 \end{bmatrix} \begin{bmatrix} 2 & 7 \\ 4 & 8 \end{bmatrix} = \begin{bmatrix} 14 & 31 \\ 0 & 6 \end{bmatrix}$$
 completely different!

So the ORDER OF MATRIX MULTIPLICATION

is IMPORTANT. If A and B are matrices, USU-ALLY  $AB \neq BA$ .

[e] Transposition and Matrix Multiplication. According to our rules,

$$\begin{bmatrix} 1 & 2 \end{bmatrix} \begin{bmatrix} 2 & -1 \\ 3 & 1 \end{bmatrix} = \begin{bmatrix} 8 & 1 \end{bmatrix}$$

$$\begin{bmatrix} 2 & 3 \\ -1 & 1 \end{bmatrix} \begin{bmatrix} 1 \\ 2 \end{bmatrix} = \begin{bmatrix} 8 \\ 1 \end{bmatrix}.$$

But

$$\begin{bmatrix} 8 \\ 1 \end{bmatrix} = \begin{bmatrix} 8 & 1 \end{bmatrix}^T,$$

$$\begin{bmatrix} 2 & 3 \\ -1 & 1 \end{bmatrix} = \begin{bmatrix} 2 & -1 \\ 3 & 1 \end{bmatrix}^T \text{ and } \begin{bmatrix} 1 \\ 2 \end{bmatrix} = \begin{bmatrix} 1 & 2 \end{bmatrix}^T.$$

In general, if A and B are matrices of any kind, the rule is

$$(AB)^T = B^T A^T$$

A matrix is said to be SYMMETRIC if

$$A^T = A$$
.

 $\begin{bmatrix} 1 & 3 \\ 3 & 2 \end{bmatrix}$ ,  $\begin{bmatrix} 0 & 16 \\ 16 & 10^9 \end{bmatrix}$ ,  $\begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix}$  are all symmetric. Any matrix of the form  $B+B^T$ , where B is ANY matrix, is symmetric. [Proof:  $(B+B^T)^T=B^T+(B^T)^T=B^T+B$ .] If A is symmetric, so is  $BAB^T$  for any

B [Proof:  $(BAB^T)^T = (B^T)^T A^T B^T = BA^T B^T = BAB^T$ .] A matrix is said to be ANTISYMMETRIC if

$$A^T = -A.$$

$$\begin{bmatrix} 0 & 1 \\ -1 & 0 \end{bmatrix}, \begin{bmatrix} 0 & 16 \\ -16 & 0 \end{bmatrix}, \begin{bmatrix} 0 & -1 \\ 1 & 0 \end{bmatrix} \text{ are all antisymmetric.}$$
 ric. Any matrix of the form  $B-B^T$  is antisymmetric, and  $BAB^T$  is antisymmetric if  $A$  is antisymmetric.

[f] SCALAR AND VECTOR PRODUCTS IN TERMS OF MATRICES.

You are familiar with the scalar or dot product,

$$\vec{u} \cdot \vec{v} = \begin{vmatrix} u_1 \\ u_2 \\ u_3 \end{vmatrix} \cdot \begin{vmatrix} v_1 \\ v_2 \\ v_3 \end{vmatrix} = u_1 v_1 + u_2 v_2 + u_3 v_3.$$

This is actually a MATRIX PRODUCT, because you can write it as

$$\vec{u}^T \vec{v} = \begin{bmatrix} u_1 & u_2 & u_3 \end{bmatrix} \begin{bmatrix} v_1 \\ v_2 \\ v_3 \end{bmatrix}$$
$$= u_1 v_1 + u_2 v_2 + u_3 v_3 = \vec{u} \cdot \vec{v}.$$

Thus, in particular, the length of a vector can be expressed as

$$\left| \overrightarrow{u} \right| = \sqrt{\overrightarrow{u} \cdot \overrightarrow{u}} = \sqrt{\overrightarrow{u}^T \overrightarrow{u}}.$$

You are also familiar with the VECTOR or CROSS product of two vectors,  $\overrightarrow{u} \times \overrightarrow{v}$ . This is also a matrix product!

Let 
$$\vec{u} = \begin{pmatrix} u_1 \\ u_2 \\ u_3 \end{pmatrix}$$
,  $\vec{v} = \begin{pmatrix} v_1 \\ v_2 \\ v_3 \end{pmatrix}$ 

Define 
$$A = \begin{bmatrix} 0 & -u_3 - u_2 \\ u_3 & 0 & -u_1 \\ -u_2 & u_1 & 0 \end{bmatrix}$$

Proof:
$$\vec{u} \times \vec{v} = \begin{vmatrix} \vec{u}_1 & \vec{u}_2 & \vec{u}_3 \\ \vec{u}_1 & \vec{u}_2 & \vec{u}_3 \\ \vec{v}_1 & \vec{v}_2 & \vec{v}_3 \end{vmatrix}$$

$$= \left[ \frac{u_2 v_3 - u_3 v_2}{-u_1 v_3 + u_3 v_1} \right]$$

$$= \frac{u_1 v_2 - u_2 v_1}{u_1 v_2 - u_2 v_1}$$

$$A \vec{V} = \begin{pmatrix} 0 & -u_3 & u_2 \\ u_3 & 0 & -u_1 \\ -u_2 & u_1 & 0 \end{pmatrix} \begin{pmatrix} v_1 \\ v_2 \\ v_3 \end{pmatrix} = \begin{pmatrix} -u_3 v_2 + u_2 v_3 \\ u_3 v_1 - u_1 v_3 \\ -u_2 v_1 + u_1 v_2 \end{pmatrix}$$

So the vector product is really just a special kind of matrix multiplication. Notice that A is always antisymmetric.

Note: There is a correspondence between a Column vector in R3 and a 3×3 antisymmetric matrix:  $\begin{pmatrix} a \\ b \end{pmatrix} \longleftrightarrow \begin{pmatrix} c & o & -a \\ -b & a & o \end{pmatrix}$ 

## [g] ORTHOGONAL MATRICES.

A matrix B is said to be ORTHOGONAL if it satisfies

$$B^TB = I,$$

where I is the IDENTITY MATRIX,  $I = \begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix}$  in

two dimensions,  $\begin{bmatrix} 1 & 0 & 0 \\ 0 & 1 & 0 \\ 0 & 0 & 1 \end{bmatrix}$  in three, etc. Note that

IA = A = AI for any matrix A. In two dimensions,

 $\begin{bmatrix} \cos \theta & -\sin \theta \\ \sin \theta & \cos \theta \end{bmatrix}$  is orthogonal for any  $\theta$ . Since

$$\begin{bmatrix} \cos \theta & \sin \theta \\ -\sin \theta & \cos \theta \end{bmatrix} \begin{bmatrix} \cos \theta & -\sin \theta \\ \sin \theta & \cos \theta \end{bmatrix}$$

$$= \begin{bmatrix} \cos^2 \theta + \sin^2 \theta & 0 \\ 0 & \sin^2 \theta + \cos^2 \theta \end{bmatrix}$$

$$= \begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix}$$

Another example is  $\begin{bmatrix} \cos \theta & \sin \theta \\ \sin \theta & -\cos \theta \end{bmatrix}$ .

## 5.3 Application: Markov Chains.

Let's construct a simple MODEL of weather forecasting. We assume that each day is either RAINY or SUNNY.

Rainy today  $\rightarrow$  probably rainy tomorrow (probability 60%).

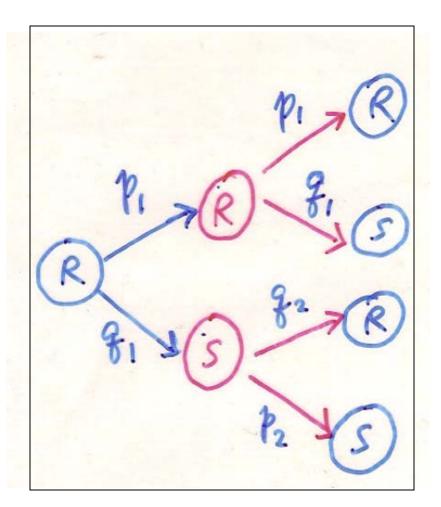
Sunny today  $\rightarrow$  probably sunny tomorrow (probability 70%).

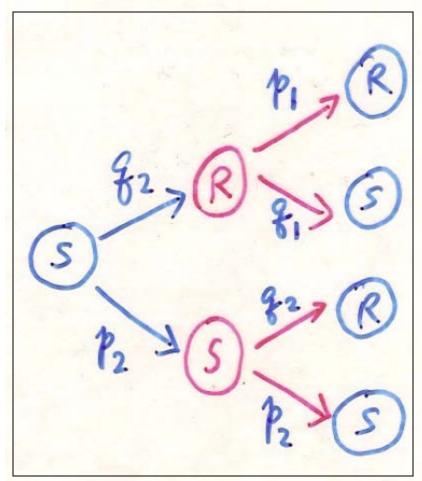
Since probabilities have to add up to 100%, you can easily see that Rainy  $\rightarrow$  Sunny has probability 40% and Sunny  $\rightarrow$  Rainy has probability 30%. We can organise these data into a matrix

$$M = \begin{bmatrix} \text{Rainy} \to \text{Rainy} & \text{Sunny} \to \text{Rainy} \\ \text{Rainy} \to \text{Sunny} & \text{Sunny} \to \text{Sunny} \end{bmatrix}$$
$$= \begin{bmatrix} 0.6 & 0.3 \\ 0.4 & 0.7 \end{bmatrix}.$$

**Question:** Suppose today is sunny. What is the probability that it will be rainy 4 days from now? To see how to proceed, we make a "tree" like this: [R = rain, S = sun] for the first two days:

R= Rainy, 
$$S = Sunny$$
.  
 $P(R \rightarrow R) = P_1$ ,  $P(R \rightarrow S) = \mathcal{Z}_1 = 1 - P_1$   
 $P(S \rightarrow R) = \mathcal{Z}_2$ ,  $P(S \rightarrow S) = P_2 = 1 - \mathcal{Z}_2$ 





Transition matrix

wition matrix

$$M = \begin{pmatrix} P(R \rightarrow R) & P(S \rightarrow R) \\ P(R \rightarrow S) & P(S \rightarrow S) \end{pmatrix}$$

$$P(S \rightarrow S) = \begin{pmatrix} P(S \rightarrow S) & P(S \rightarrow S) \end{pmatrix}$$

$$=\begin{pmatrix} p_1 & f_2 \\ g_1 & p_2 \end{pmatrix}$$

$$M^{2} = \begin{pmatrix} P_{1} & g_{2} \\ g_{1} & P_{2} \end{pmatrix} \begin{pmatrix} P_{1} & g_{2} \\ g_{1} & P_{2} \end{pmatrix}$$

$$= \begin{pmatrix} P_{1}P_{1} + g_{2}g_{1} & P_{1}g_{2} + g_{2}P_{2} \\ g_{1}P_{1} + g_{2}g_{1} & P_{1}g_{2} + g_{2}P_{2} \end{pmatrix}$$

$$= \begin{pmatrix} P(R \xrightarrow{2} R) & P(S \xrightarrow{2} R) \\ P(R \xrightarrow{2} S) & P(S \xrightarrow{2} S) \end{pmatrix}$$

## In general, by Induction:

$$M^{n} = (P(R \xrightarrow{n} R) P(s \xrightarrow{n} R))$$

$$P(R \xrightarrow{n} S) P(s \xrightarrow{n} S)$$

Where P(R->R) = probability of starting at R and ending at Rafter n steps.

Observe: For each positive integer n, M" has the following properties (i) The sum of elements in each column = 1. (11) all entries in M" are

non-negative.

So matrix multiplication actually allows you to compute all of the probabilities in this "Markov Chain". To predict the weather 4 days from now, we need

$$\begin{bmatrix} RR_4 & SR_4 \\ RS_4 & SS_4 \end{bmatrix} = M^4 = M^2M^2 = \begin{bmatrix} 0.43 & 0.43 \\ 0.57 & 0.57 \end{bmatrix}.$$

So if it is rainy today, the probability of rain in 4 days is 0.43=43%. If you want 20 days, just compute  $M^{20}$ . A very complicated problem without matrix multiplication!

## 5.4 Application: Leontief Model of Manufacturing

The Leontief model describes the economics of IN-TERDEPENDENT companies. For example, the electric company MUST sell electricity to the factory that makes generators, which in turn MUST sell generators to the electric company. Let x be the number of dollars' worth of electricity generated, and let y be the number of dollars' worth of generators made by the factory. Assume

[a] The electric company has to sell \$150 of electricity to the city, and the generator factory wants to sell \$100 to outsiders.

- [b] Each dollar of electricity costs 30 cents to make [fuel].
- [c] Each dollar's worth of generator needs 40 cents of electricity.
- [d] Each dollar's worth of generator costs 30 cents [parts].
- [e] Each dollar's worth of electricity needs 50 cents' worth of generator.

0.34 (for parts) 0.3 x (for fuel) 0.5 X 0.49 outside outside

We have, squating outputs:  $f = 0.3 \times + 0.49 + 150$ y = 0.5x + 0.3y + 100

Let 
$$\vec{u} = (\vec{y})$$

$$T = \begin{pmatrix} 0.3 & 0.4 \\ 0.5 & 0.3 \end{pmatrix}$$

Note: T contains all the internal information. It is called the technology matrix.

Then
$$\vec{U} = T\vec{u} + \vec{C} \qquad (\vec{o}, \vec{l})$$

$$\Rightarrow \vec{I}\vec{u} = T\vec{u} + \vec{C} \qquad (\vec{o}, \vec{l})\vec{u} = \vec{u}$$

$$\Rightarrow \vec{I}\vec{u} - T\vec{u} = \vec{C}$$

$$\Rightarrow (\vec{I} - \vec{T})\vec{u} = \vec{C}$$

$$= \frac{1}{1} \left( \begin{array}{c} 1 & 0 \\ 0 & 1 \end{array} \right) - \left( \begin{array}{c} 0.3 & 0.4 \\ 0.5 & 0.3 \end{array} \right) \frac{1}{1} \frac{1}{1} = \frac{1}{1} \frac{1}{1} \frac{1}{1} = \frac{1}{1} \frac{1}{1} \frac{1}{1} = \frac{1}{1} \frac{1}{1} \frac{1}{1} \frac{1}{1} \frac{1}{1} \frac{1}{1} = \frac{1}{1} \frac{1}{1$$

$$= ) \begin{pmatrix} 0.7 & -0.4 \\ -0.5 & 0.7 \end{pmatrix} \vec{u} = \vec{c}$$

$$\begin{vmatrix} 0.7 & -0.4 \\ = 0.49 - 0.20 = 0.29 \neq 0 \end{vmatrix}$$

$$\begin{vmatrix} -0.5 & 0.7 \end{vmatrix}$$

$$\ddot{u} = \begin{pmatrix} 0.7 & -0.4 \\ -0.5 & 0.7 \end{pmatrix} \stackrel{?}{c}$$

$$=\frac{1}{0.29}\begin{pmatrix}0.7 & 0.4\\0.5 & 0.7\end{pmatrix}\begin{pmatrix}150\\100\end{pmatrix}$$

$$= \frac{1}{0.29} \left( \frac{105 + 40}{75 + 70} \right) = \frac{1}{0.29} \left( \frac{145}{145} \right)$$

$$= (500)$$

 $\overrightarrow{u} = \begin{bmatrix} x \\ y \end{bmatrix} = \begin{bmatrix} 500 \\ 500 \end{bmatrix} \rightarrow x = y = \$500$ , both companies should produce \$500 worth of their products \$500 electricity = \$150 fuel + \$200 to factory + \$150 sold.

\$500 generators = \$150 parts + \$250 to electric + \$100 sold.