THE DRIVE AI

World's first fully
agentic file management system

Problem

Teams productivity suffers when you have to perform repetitive file management tasks manually.

Imagine you're a project manager coordinating with 20 business clients.

- You start by creating folders.
- You type each company's name into the folder structure—20 times.
- Then, you build templates manually, upload them, and repeat for each folder.
- Finally, you set up permissions, painstakingly ensuring each client gets access—but only to their files.

Estimated time: ~1 hour

The world tomorrow

Imagine you're a project manager coordinating with 20 business clients.

You open a thedrive.ai, type one query:

'Look at the company.csv file, create folders, copy related files, and give read-only access to each client.'

Estimated time: ~5 seconds

Problem

- Need of manual organization (by content, file type etc)

- No rules on files/projects (what if you want to archive documents i.e older than 60 days)

- Clicking buttons is time consuming (Imagine creating folders 100 times)

Solution (The Drive AI)

The world's first fully agentic file management system, where all file-related actions can be automated using natural language.

The Drive AI

- Handles files operations like creating, sharing, and organizing using natural language (DEMO)

- Handles complex search like "list 40 files that is shared with Bigyan and also discusses data breach"

- Data analysis based on files to create new files, charts, graphs etc.

- Set rules using natural language within project/folder
  - Eg. Archive documents i.e older than 90 days
  - Eg. Share newly uploaded files with everyone with read only access

The Drive AI will have two main products.

thedrive.ai site
$20/per seat/month

Unified File Workspace

- Store, create, sync, and share documents
- Set rules on projects and folders
- Access file agents via UI for creation & organization
- Powerful search & integrations with external platforms

SDK/APIs
$500/month

Acts as a File OS

Sits on top of existing systems (e.g., S3, Azure Storage) to:

- Organize existing files
- Auto-organize incoming files

The Drive AI

We were initially focused on students, and we found out

- 1/3 of queries in The Drive AI are action related
  - Eg. move resume file to a folder
  - Eg. rename this project to "personal"

- Interviewed 100+ users, and companies to understand the need.

Traction (B2C)

17,000+ USERS

90,000 FILES UPLOADED

4 LOIS

We are now focused on B2B

- **Enerco & ERIN**: Need content-based file organization at scale.

- **SecurityPal**: Wants GCP-integrated file agents for document organization and search.

- **Actuality:** Using file agents to extract and restructure client files from Google Drive.
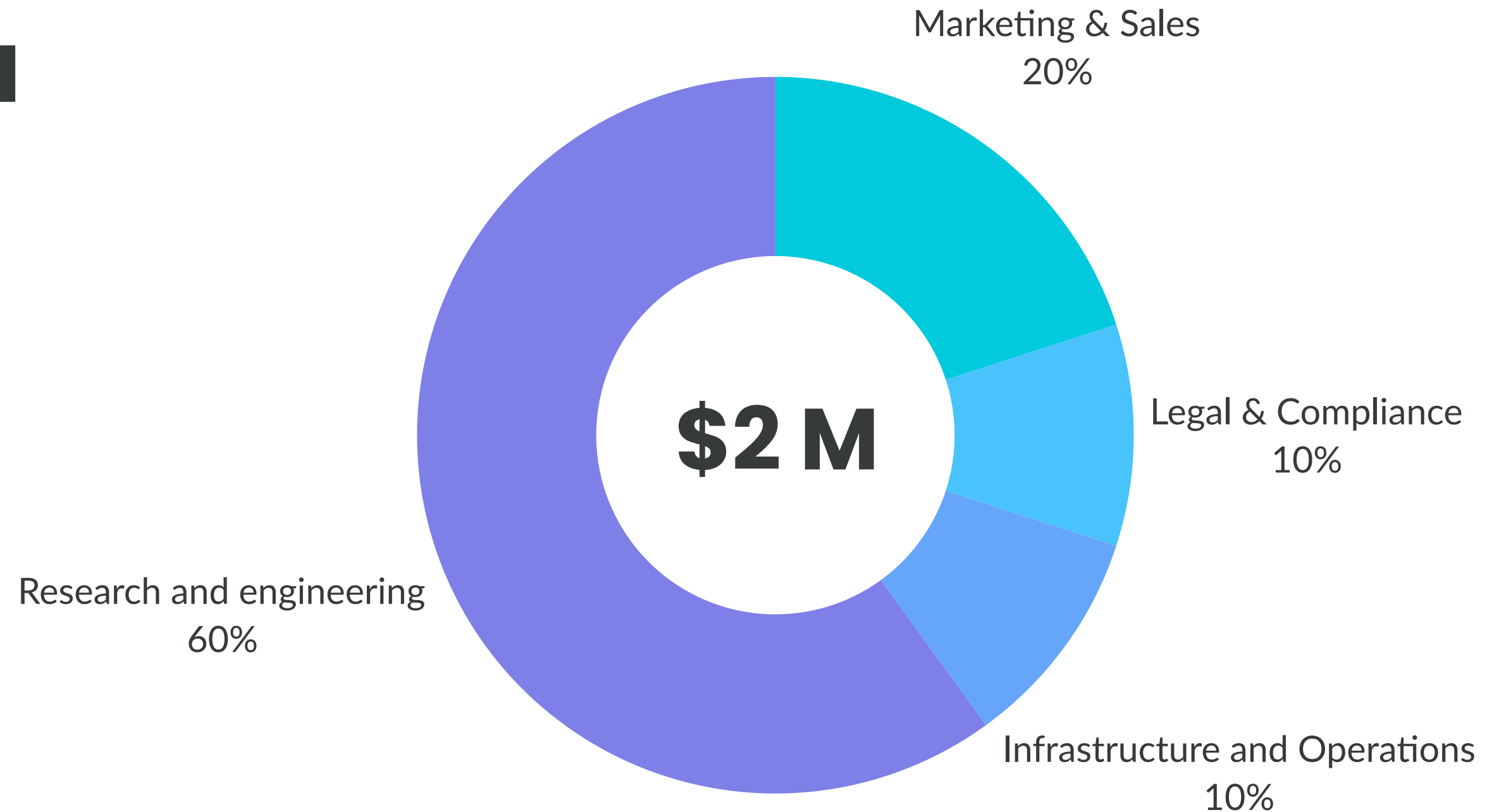
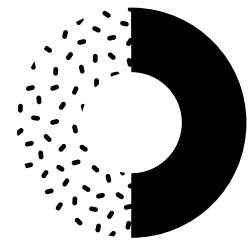**Opportunity**

Now, is the time to challenge!

Competitors/ features	The Drive AI	OpenText	Dropbox	Box
Basic Generative feature	Yes	Yes	Yes	Yes
Agentic file managemnt	Yes	No	No	No
Advanced search feature	Yes	No	No	No
Works with local files	Yes	No	No	No

We're raising a $2 M pre-seed round.

We plan to deploy funds over the next 18 months to accelerate our research, sales, and road to 1M ARR.

Marketing & Sales
20%

Legal & Compliance
10%

Infrastructure and Operations
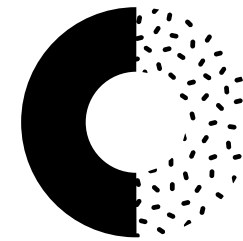10%
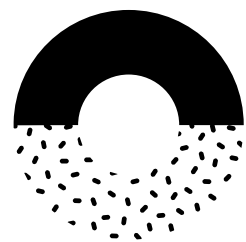
Research and engineering
60%

$2 M

Roadmap

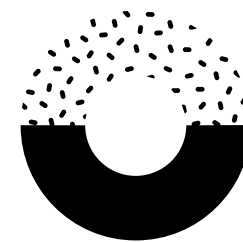**File agents in thedrive.ai**
Q1 2025

Onboard Document controllers/ companies
Q2 2025

API/SDK integrations
Q3 2025

Introduce Desktop version/Local file agent
Q4 2025

THE TEAM

**BIGYAN
KARKI**

CEO/Founder

AI research @UofA
Built superhuman level
Chinese Checkers
AlphaZero agent.

**SAMUNDRA
KARKI**

Part-time software engineer
5+ years of SWE experience

**NIJIYA
MAHARJAN**

Full time software engineer

bigyan@thedrive.ai
Meeting link: link
https://thedrive.ai

First check by

LAUNCH