

## Contact

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## Top Skills

Supply Chain Management  
Multicultural Team Management  
Customer Service

## Languages

English  
Spanish

# Benito Cavazos

General Manager Laredo Office at AFS Forwarding & Logistics  
Laredo

## Summary

Dynamic, versatile manager with experience in all aspects of operations and proven track record of consistently producing quality deliverables on time and under budget. Exceptional technology skills combined with proven ability to drive workflow strategy, manage and nurture talent, deliver improvements, and successfully implement and oversee complex projects. Outstanding strategist distinguished for proven leadership and team-building skills and excellent analytical abilities. Expert at implementing processes that improve efficiency. Demonstrated management skills that enhance productivity and drive sustained organizational performance.

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## Experience

AFS Forwarding & Logistics  
General Manager Laredo Office  
September 2015 - Present (6 years 8 months)  
Laredo, Texas Area

Oversees Northbound, Southbound, Distribution and Logistics operations.  
Mexican and US Customs compliance.

Financial Management

Supervise and delegate day to day operations coming in and out of the warehouse.

Customer service driven.

Direct Supervise IT, Account managers and Warehouse departments.

C.H. Robinson  
2 years 8 months

Account Manager  
February 2014 - September 2015 (1 year 8 months)  
Laredo, Texas Area

Southbound Warehouse Manager  
February 2013 - February 2014 (1 year 1 month)  
Laredo, Texas Area

Oversees and Supervise department P&L.  
Control all southbound operations.  
Manage and Supervise a team of 7 members of the warehouse.

## IMEXSOL

Sales Representative

December 2012 - February 2013 (3 months)

TPW INC / Ermilo E. Richer Agencia Aduanal S.C.

Import / Export Manager

February 2004 - November 2012 (8 years 10 months)

Strong knowledge of Mexican customs rules and regulations.

Provide necessary actions for recruitment, training and evaluating newly appointed personnel.

Organize inventory control.

Ability to easily grasp and put into application new ideas, concepts, methods and technologies.

Communicate and inform the clients the status of special projects.

Developed a logistics department.

Supervise and control:

A staff of 50 employees.

Warehouse with 250,000 Sq Ft, 62 docks, 17 forklifts, 3 yard Spotters.

Border crossing for more than 100 trailers per day.

The tasks and duties for each department.

The implementation of 5's.

The implementation of a new traffic software.

The maintenance of the equipment needed to run a warehouse.

Aduanet Services Inc.

Network Administrator

May 2001 - February 2004 (2 years 10 months)

Installing and troubleshooting Windows 98, NT, 2000, XP, Red Hat Linux.

Monitoring and troubleshooting 3 ATM T1 as an internet access

Configuring Cisco routers

Monitoring and maintaining the different process that transfer files from the forwarding agent to the association and from association to the Mexican Customs and Banks.

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## Education

Instituto Tecnológico y de Estudios Superiores de Monterrey /  
ITESM

Bachelor's degree, Electrical, Electronics and Communications  
Engineering · (1996 - 2001)

AO consultores

Colegio Mexico