

MSDS680 - Week 4 - Decision Trees

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## MSDS680 - Week 4 - Decision Trees

## Introduction

## Methodology

## Set Up

```
library(DataExplorer) #data exploration
library(factoextra) #building wss and silhouette plots
library(tidyverse) #data cleaning
library(cluster) #applies HCA
library(dendextend) #compares dendrograms
library(caret) #dummy variables

set.seed(422)

customers <- read.csv('../Week-6/Wholesale customers data.csv')
```

## Data Clean

```
summary(customers)

## Channel Region Fresh Milk
## Min.   :1.000 Min.   :1.000 Min.   : 3 Min.   : 55
## 1st Qu.:1.000 1st Qu.:2.000 1st Qu.: 3128 1st Qu.: 1533
## Median :1.000 Median :3.000 Median : 8504 Median : 3627
## Mean   :1.323 Mean   :2.543 Mean   : 12000 Mean   : 5796
## 3rd Qu.:2.000 3rd Qu.:3.000 3rd Qu.: 16934 3rd Qu.: 7190
```

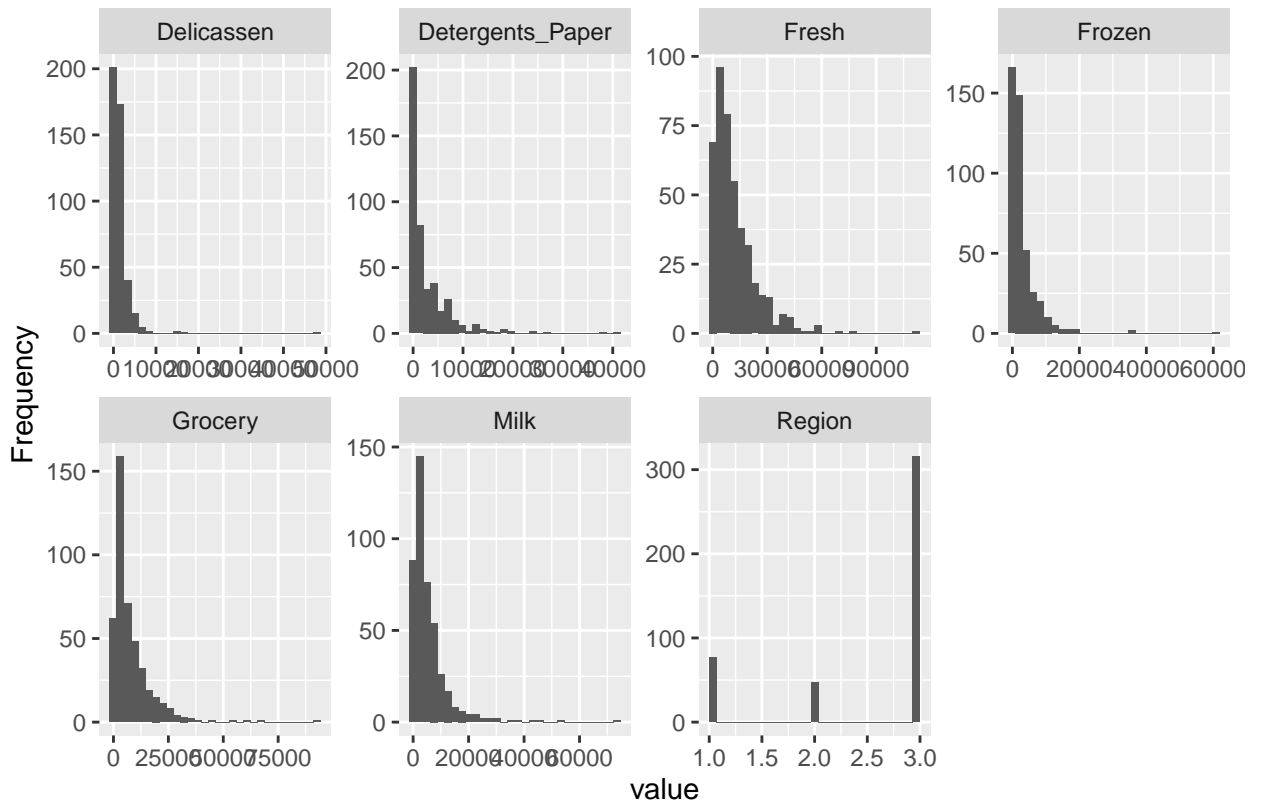
```
## Max. :2.000 Max. :3.000 Max. :112151 Max. :73498
## Grocery Frozen Detergents_Paper Delicassen
## Min. : 3 Min. : 25.0 Min. : 3.0 Min. : 3.0
## 1st Qu.: 2153 1st Qu.: 742.2 1st Qu.: 256.8 1st Qu.:
408.2
## Median : 4756 Median : 1526.0 Median : 816.5 Median :
965.5
## Mean : 7951 Mean : 3071.9 Mean : 2881.5 Mean : 1524.9
## 3rd Qu.:10656 3rd Qu.: 3554.2 3rd Qu.: 3922.0 3rd Qu.:
1820.2
## Max. :92780 Max. :60869.0 Max. :40827.0 Max.
:47943.0
```

```
str(customers)
```

```
## 'data.frame': 440 obs. of 8 variables:
## $ Channel : int 2 2 2 1 2 2 2 2 1 2 ...
## $ Region : int 3 3 3 3 3 3 3 3 3 3 ...
## $ Fresh : int 12669 7057 6353 13265 22615 9413 12126
7579 5963 6006 ...
## $ Milk : int 9656 9810 8808 1196 5410 8259 3199 4956
3648 11093 ...
## $ Grocery : int 7561 9568 7684 4221 7198 5126 6975 9426
6192 18881 ...
## $ Frozen : int 214 1762 2405 6404 3915 666 480 1669 425
1159 ...
## $ Detergents_Paper: int 2674 3293 3516 507 1777 1795
3140 3321 1716 7425 ...
```

```
## $ Delicassen : int 1338 1776 7844 1788 5185 1451 545
2566 750 2098 ...
```

```
plot_histogram(customers)
```



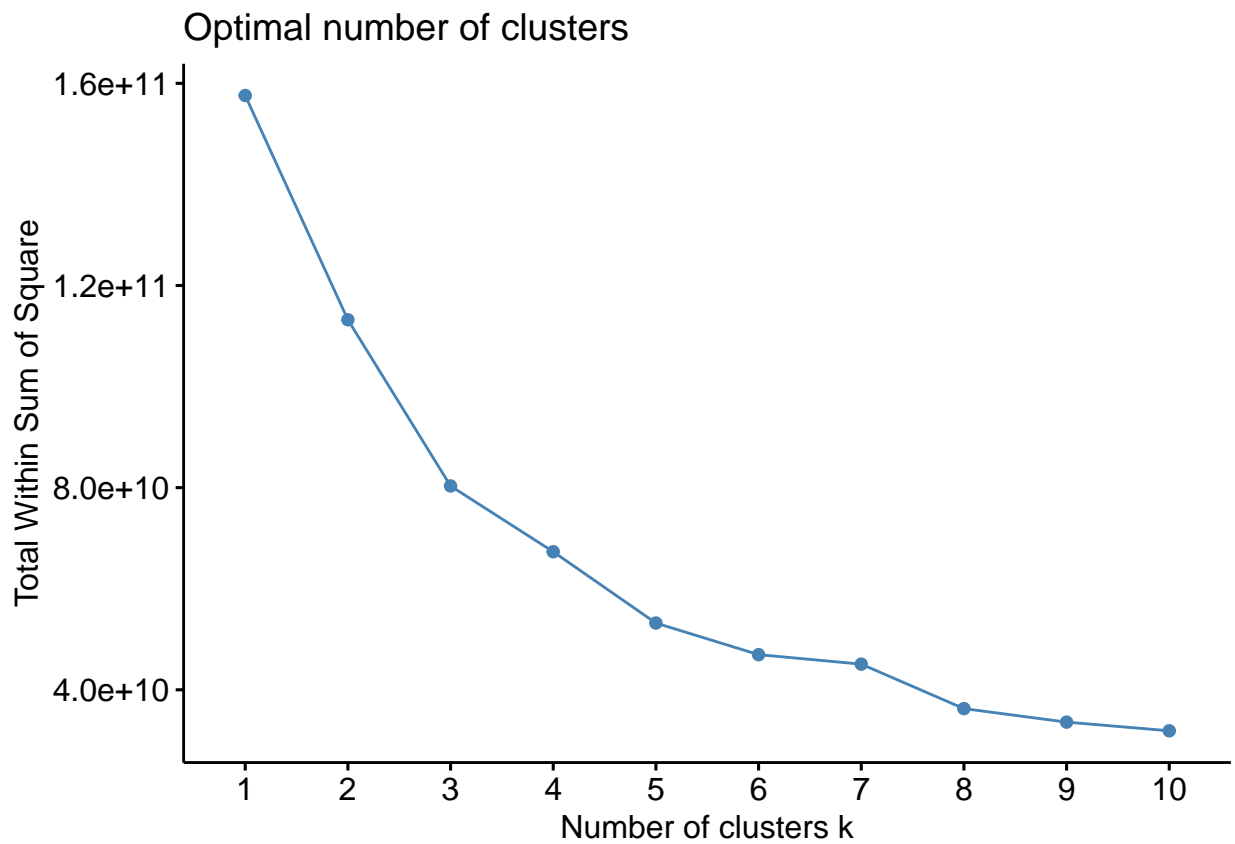
```
customers_factor <- as.data.frame(lapply(customers[,c(1,2)], as.factor))
customers_scaled <- as.data.frame(lapply(customers[,c(3:8)], scale))
dummy_vars <- dummyVars('~.', data=customers_factor,fullRank=T)
dummy_customers <- as.data.frame(predict(dummy_vars, newdata=customers_factor))

#creates dummy dataset without scales
clean_customers <- cbind(dummy_customers,customers[,c(3:8)])

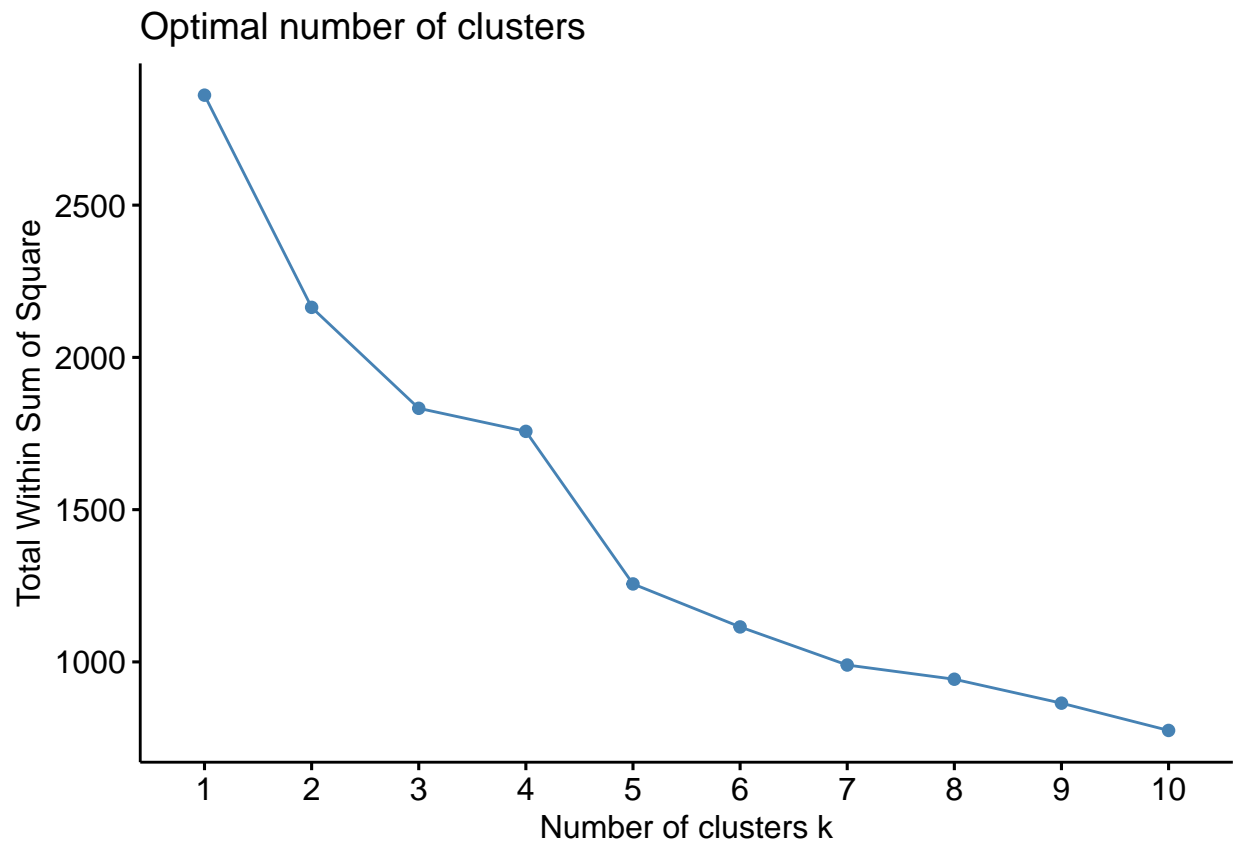
#creates scaled dataset with dummy variables
scaled_clean_cust <- cbind(dummy_customers, customers_scaled)
```

## Kmeans Cluster Decision

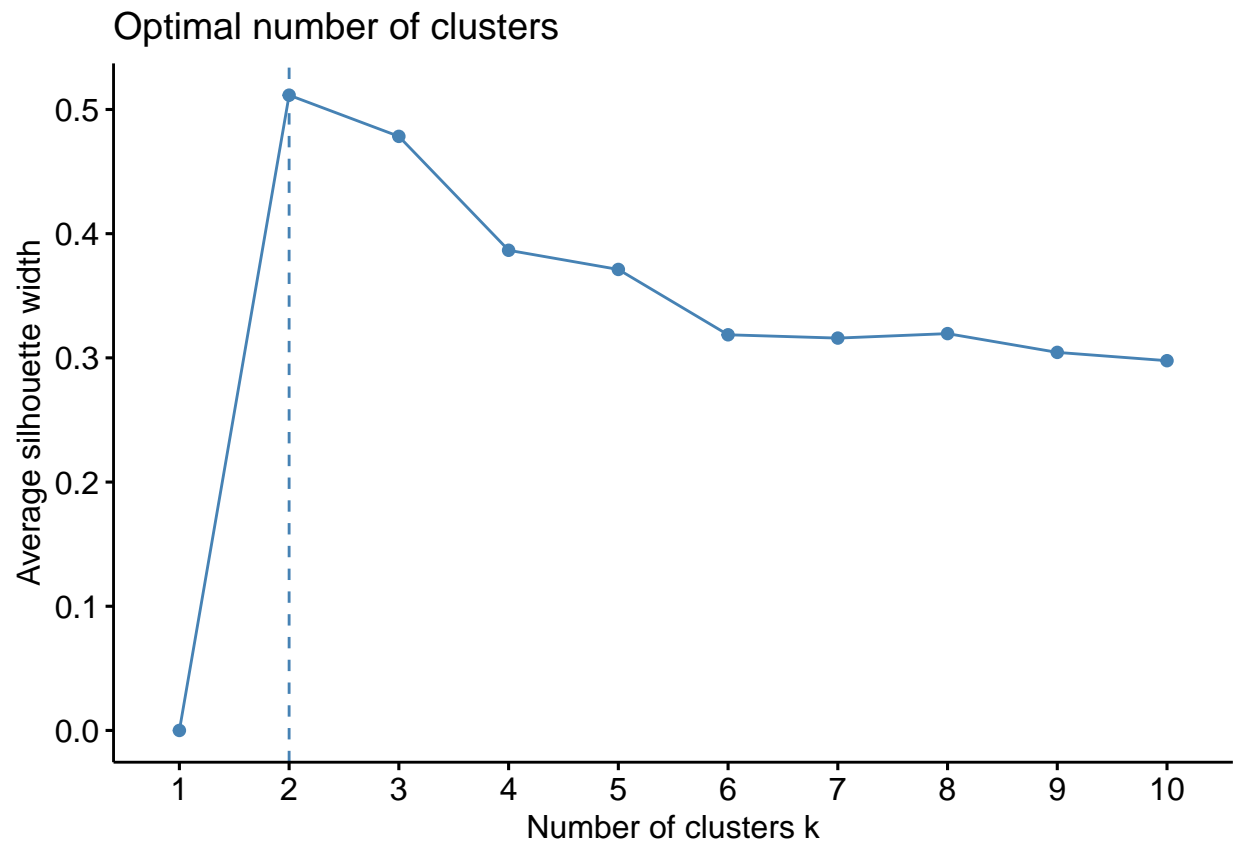
```
fviz_nbclust(clean_customers, kmeans, method = 'wss')
```



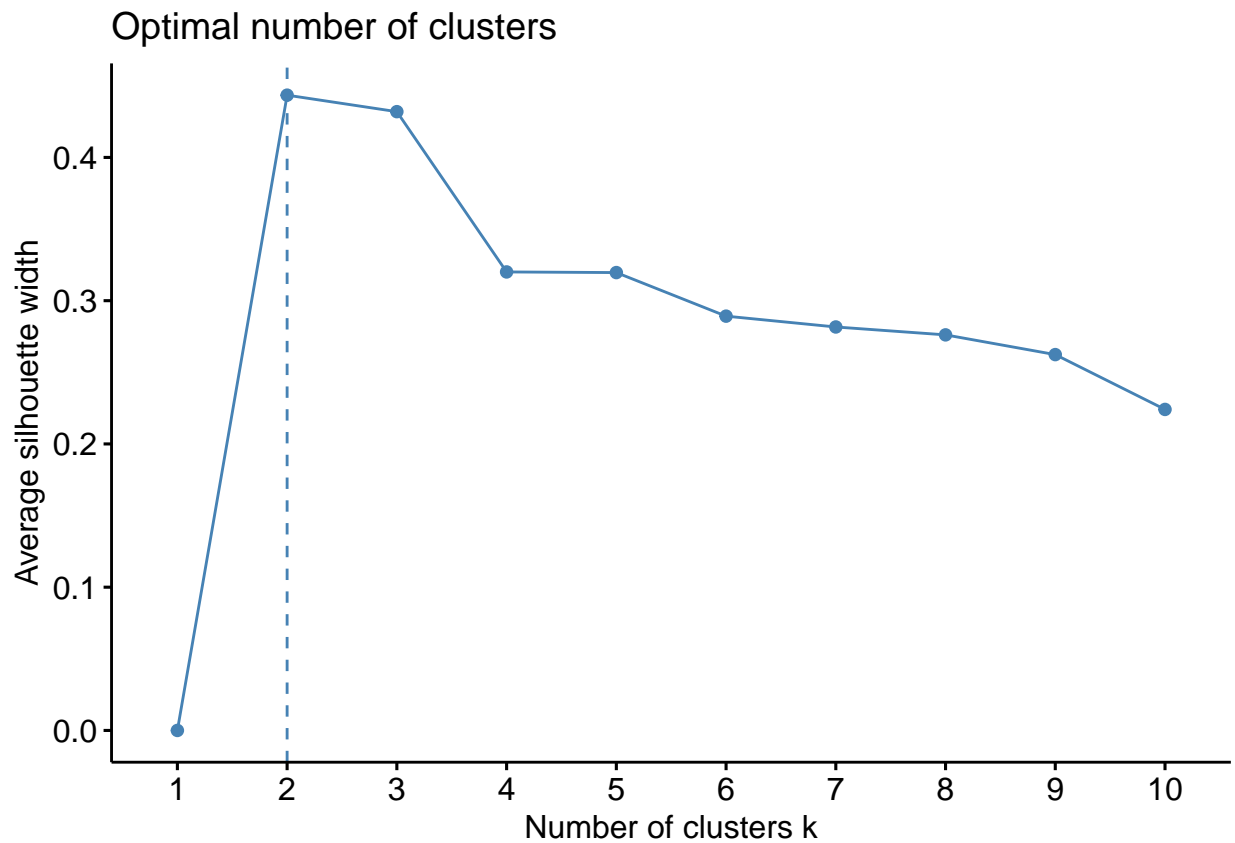
```
fviz_nbclust(scaled_clean_cust, kmeans, method = 'wss')
```



```
fviz_nbclust(clean_customers, kmeans, method = 'silhouette')
```

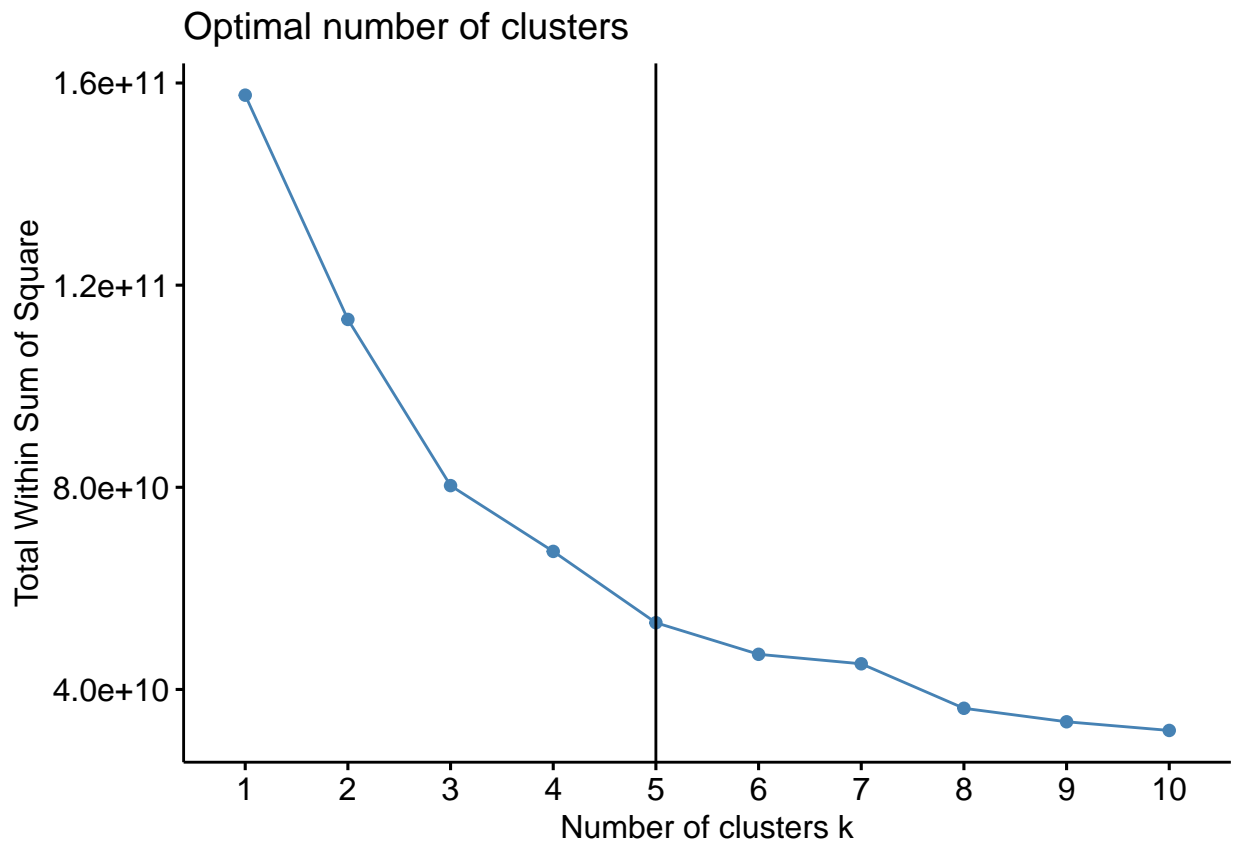


```
fviz_nbclust(scaled_clean_cust, kmeans, method = 'silhouette')
```



```
fviz_nbclust(clean_customers, kmeans, method = 'wss') +  
  geom_vline(xintercept = 5, linetype = 1)
```





## Kmeans Model

```
kmeans_fit <- kmeans(clean_customers, 5)
```

```
kmeans_fit$size
```

```
## [1] 113 24 227 5 71
```

```
kmeans_fit$centers
```

```
## Channel.2 Region.2 Region.3 Fresh Milk Grocery Frozen
## 1 0.19469027 0.11504425 0.7168142 20600.283 3787.832 5089.841 3989.071
## 2 0.08333333 0.04166667 0.8333333 48777.375 6607.375 6197.792 9462.792
```

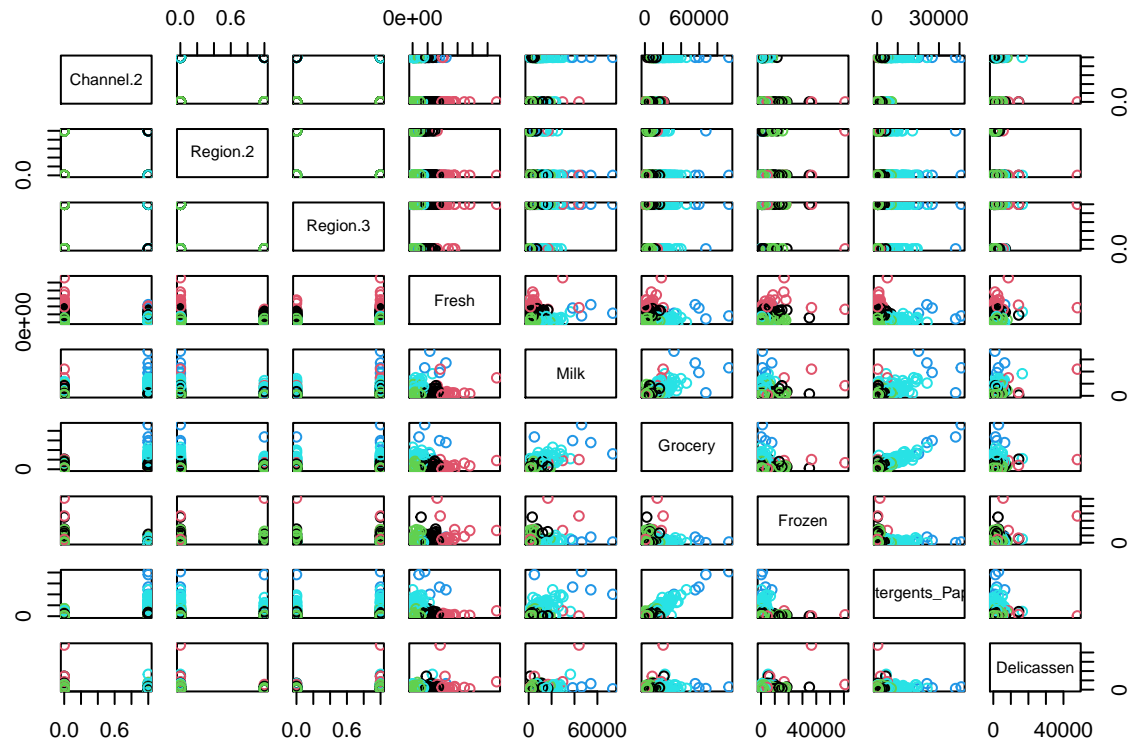
```
## 3 0.20264317 0.09691630 0.7224670 5655.819 3567.793 4513.040 2386.529
## 4 1.00000000 0.20000000 0.8000000 25603.000 43460.600 61472.200 2636.000
## 5 0.94366197 0.14084507 0.6619718 5207.831 13191.028 20321.718 1674.028
## Detergents_Paper Delicassen
## 1 1130.142 1639.071
## 2 932.125 4435.333
## 3 1437.559 1005.031
## 4 29974.200 2708.800
## 5 9036.380 1937.944
```

```
(kmeans_fit$betweenss/kmeans_fit$totss) #provides fit score
```

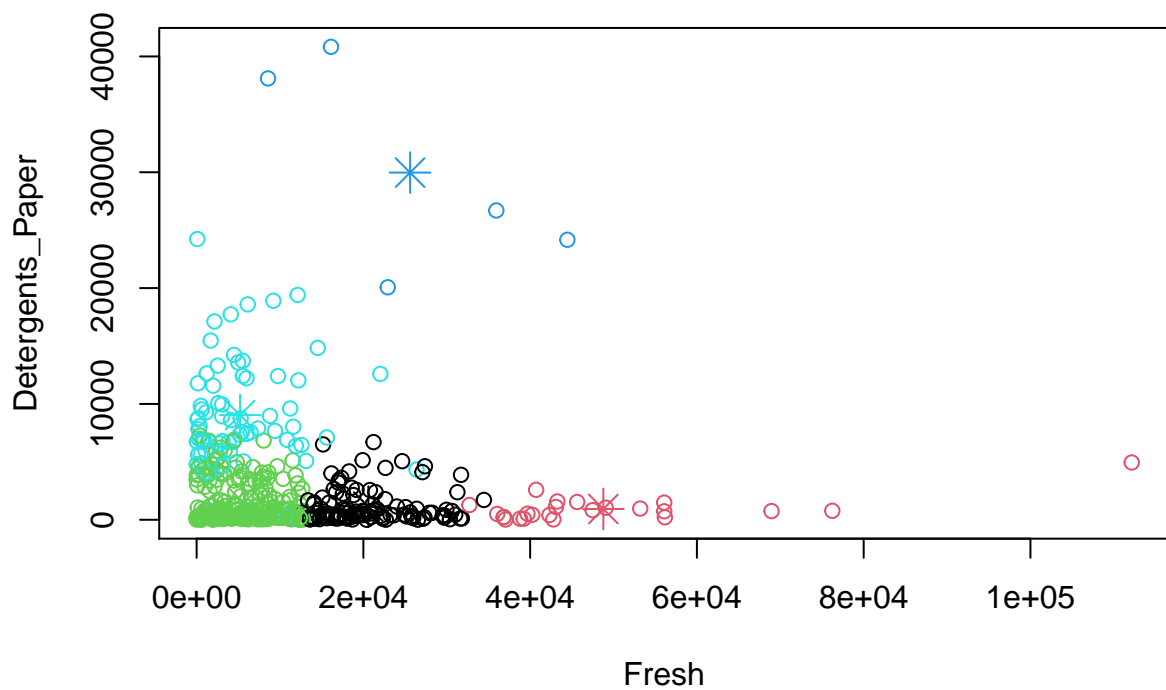
```
## [1] 0.6629548
```

## Feature Compare

```
#gives all the plots to provide a good candidate for inspection
plot(clean_customers, col=kmeans_fit$cluster)
```



```
plot(clean_customers[c('Fresh', 'Detergents_Paper')], col=kmeans_fit$cluster)
#adds center of cluster to plot
points(kmeans_fit$centers[,c('Fresh', 'Detergents_Paper')],
       col=1:5, pch=8, cex=2)
```



### Kmeans analysis

```
clean_customers$kmeans_cluster <- kmeans_fit$cluster
```

```
head(clean_customers)
```

```
##   Channel.2 Region.2 Region.3 Fresh Milk Grocery Frozen Detergents_Paper
## 1         1         0         1 12669 9656    7561    214             2674
## 2         1         0         1  7057 9810    9568   1762             3293
## 3         1         0         1  6353 8808    7684   2405             3516
## 4         0         0         1 13265 1196    4221   6404              507
## 5         1         0         1 22615 5410    7198   3915             1777
```

```
## 6      1      0      1 9413 8259    5126    666      1795
```

```
## Delicassen kmeans_cluster
```

```
## 1      1338      3
```

```
## 2      1776      3
```

```
## 3      7844      3
```

```
## 4      1788      1
```

```
## 5      5185      1
```

```
## 6      1451      3
```

```
# summary statistics grouped by cluster
```

```
aggregate(clean_customers, list(clean_customers$kmeans_cluster), min)
```

```
## Group.1 Channel.2 Region.2 Region.3 Fresh Milk Grocery Frozen
```

```
## 1      1      0      0      0 11314 134      3    118
```

```
## 2      2      0      0      0 32717 286     471    532
```

```
## 3      3      0      0      0      3   55     137     25
```

```
## 4      4      1      0      0 8565 4980   32114    131
```

```
## 5      5      0      0      0   18 1275   10487     33
```

```
## Detergents_Paper Delicassen kmeans_cluster
```

```
## 1      3      57      1
```

```
## 2     20      3      2
```

```
## 3      3      3      3
```

```
## 4    20070    903      4
```

```
## 5     282      3      5
```

```
aggregate(clean_customers, list(clean_customers$kmeans_cluster), max)
```

```
## Group.1 Channel.2 Region.2 Region.3 Fresh Milk Grocery Frozen
```

```
## 1      1      1      1      1 34454 16687 21042 35009
## 2      2      1      1      1 112151 43950 20170 60869
## 3      3      1      1      1 13146 18664 16483 17866
## 4      4      1      1      1 44466 73498 92780 7782
## 5      5      1      1      1 26373 36423 45828 10155
```

```
## Detergents_Paper Delicassen kmeans_cluster
```

```
## 1      6707      14472      1
## 2      4948      47943      2
## 3      7271      7844      3
## 4     40827      6465      4
## 5     24231     16523      5
```

```
aggregate(clean_customers, list(clean_customers$kmeans_cluster), mean)
```

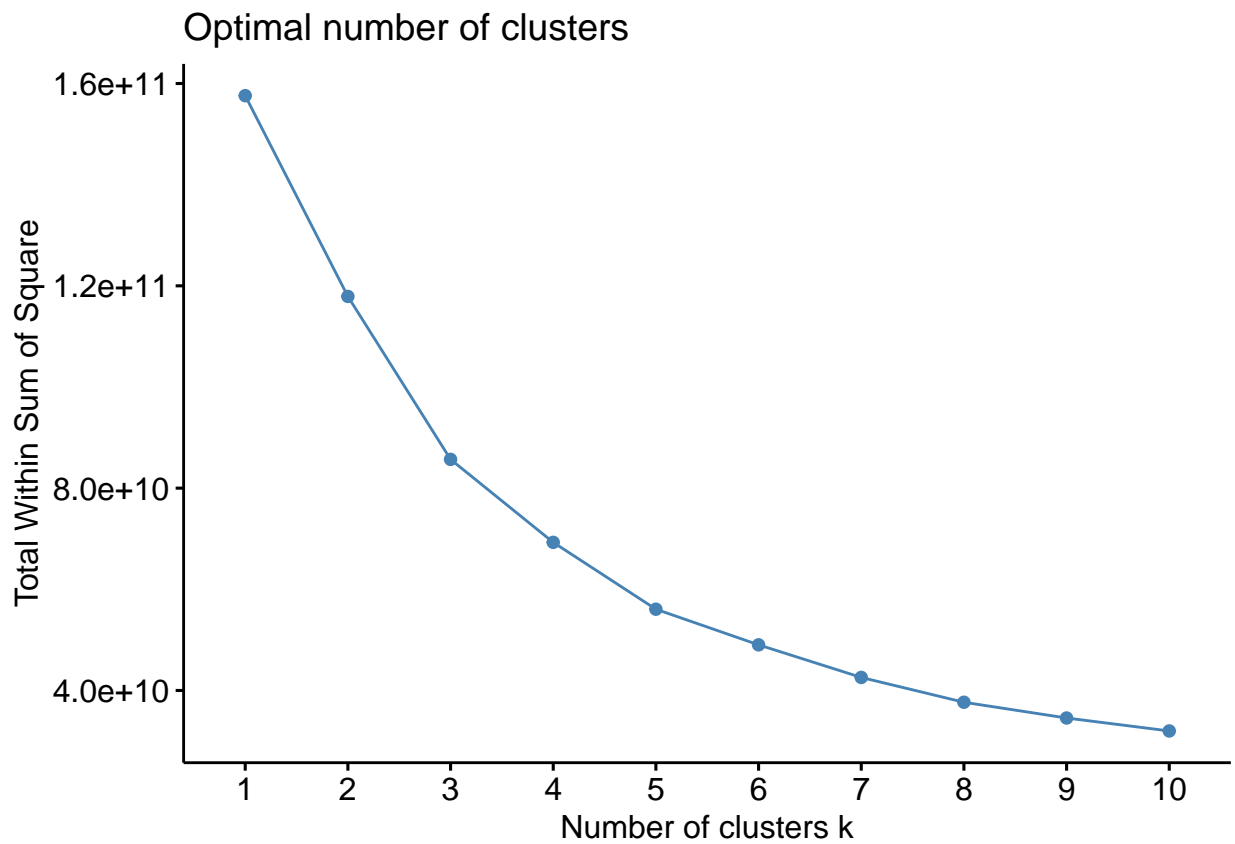
```
## Group.1 Channel.2 Region.2 Region.3 Fresh Milk Grocery
## 1      1 0.19469027 0.11504425 0.7168142 20600.283 3787.832 5089.841
## 2      2 0.08333333 0.04166667 0.8333333 48777.375 6607.375 6197.792
## 3      3 0.20264317 0.09691630 0.7224670 5655.819 3567.793 4513.040
## 4      4 1.00000000 0.20000000 0.8000000 25603.000 43460.600 61472.200
## 5      5 0.94366197 0.14084507 0.6619718 5207.831 13191.028 20321.718
```

```
## Frozen Detergents_Paper Delicassen kmeans_cluster
```

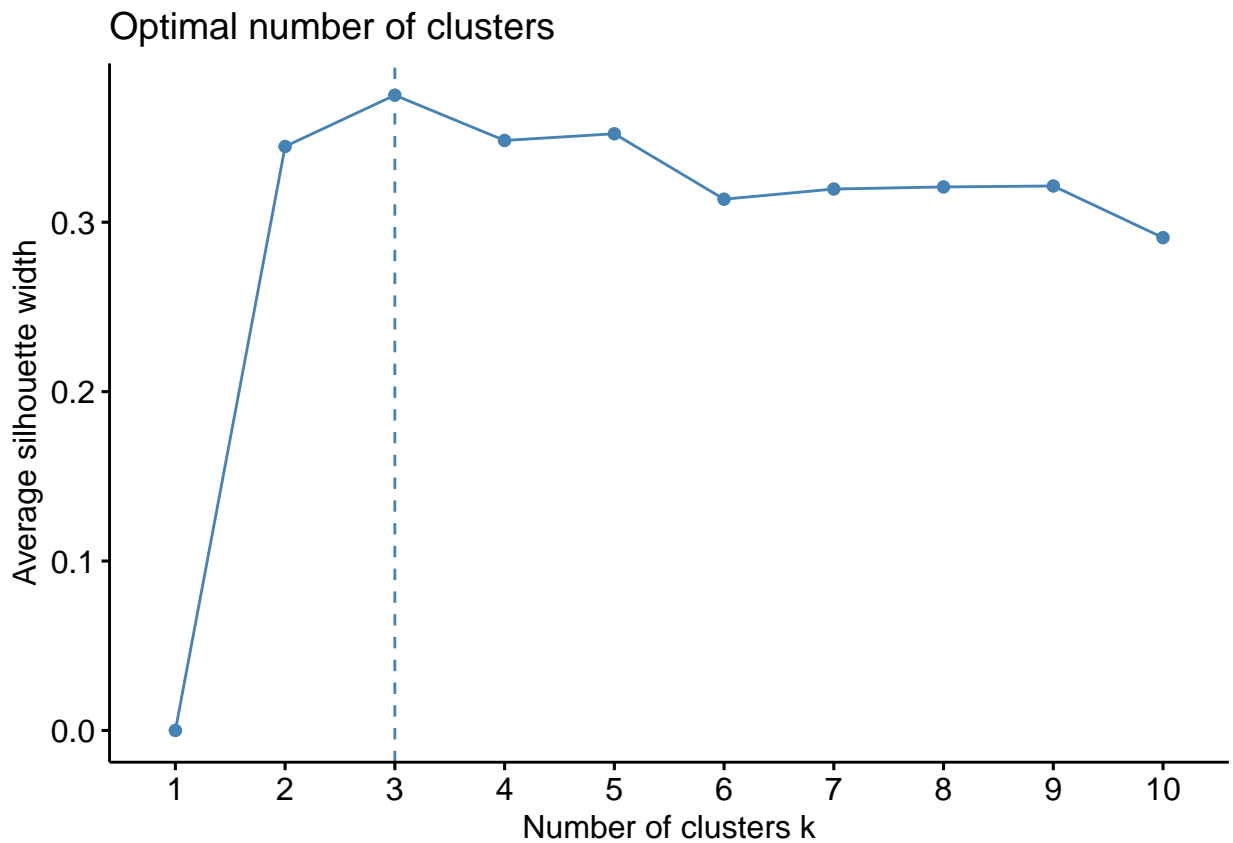
```
## 1 3989.071      1130.142 1639.071      1
## 2 9462.792      932.125 4435.333      2
## 3 2386.529      1437.559 1005.031      3
## 4 2636.000     29974.200 2708.800      4
## 5 1674.028      9036.380 1937.944      5
```

## HCA Cluster Decision

```
fviz_nbclust(clean_customers, hcut, method = 'wss') #hca plot with wss
```



```
fviz_nbclust(clean_customers, hcut, method = 'silhouette') #hca silhouette
```



```
#agglomerative distance between points using euclidean
```

```
agg_d <- dist(clean_customers, method = 'euclidean')
```

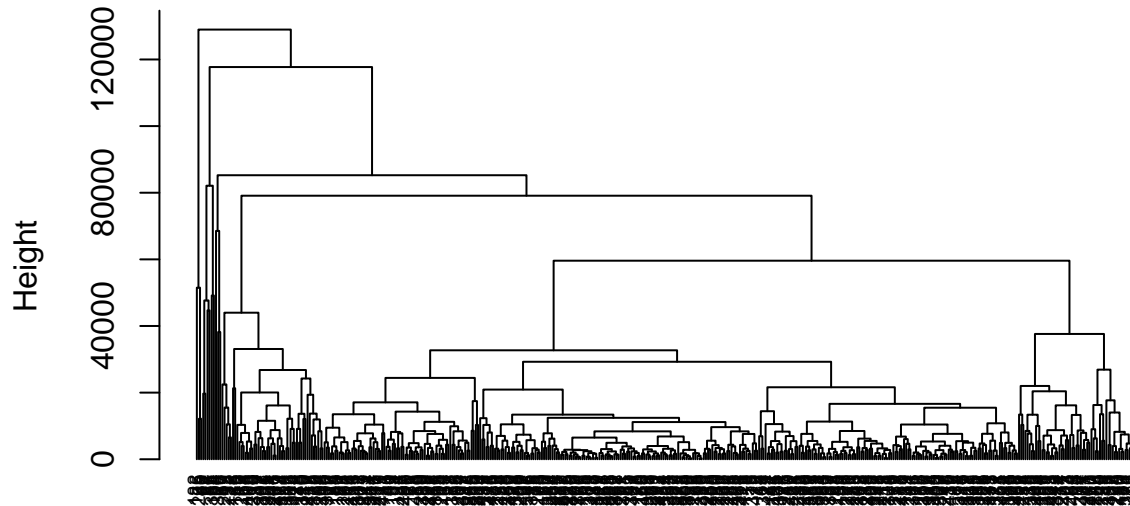
Agglomerative

```
hc_complete_agg <- hclust(agg_d, method = 'complete') #HCA using complete method  
plot(hc_complete_agg, cex = .6, hang = -1)
```



Complete.

**Cluster Dendrogram**



```
agg_d
hclust (*, "complete")
```

```
hc_complete_agg_fit <- cutree(hc_complete_agg, k=3) #splits HCA into 3 clusters
```

```
table(hc_complete_agg_fit) #number of data points in each cluster
```

```
## hc_complete_agg_fit
```

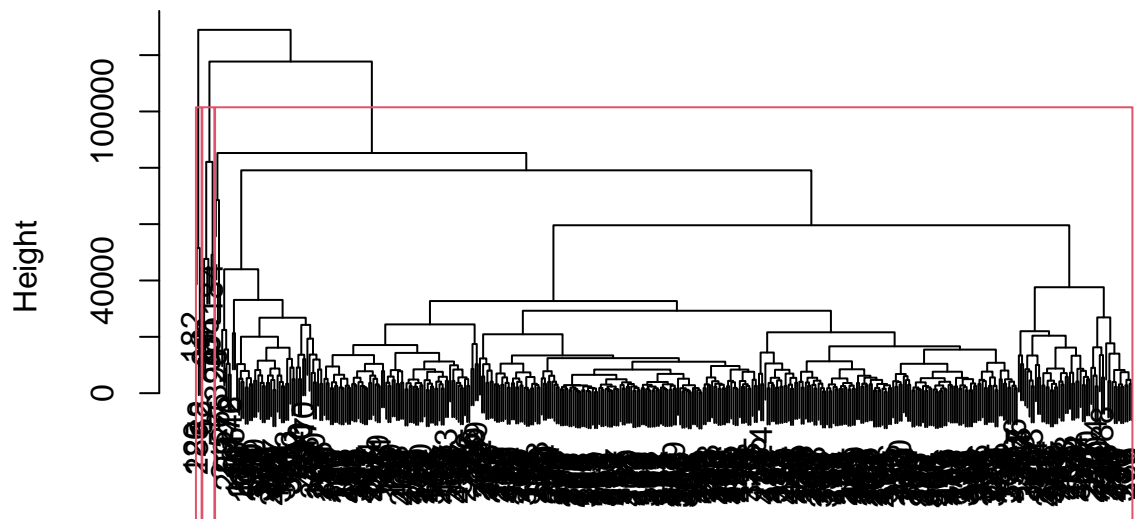
```
##   1   2   3
```

```
## 431   6   3
```

```
plot(hc_complete_agg)
```

```
rect.hclust(hc_complete_agg, k=3) #addes cluster split
```

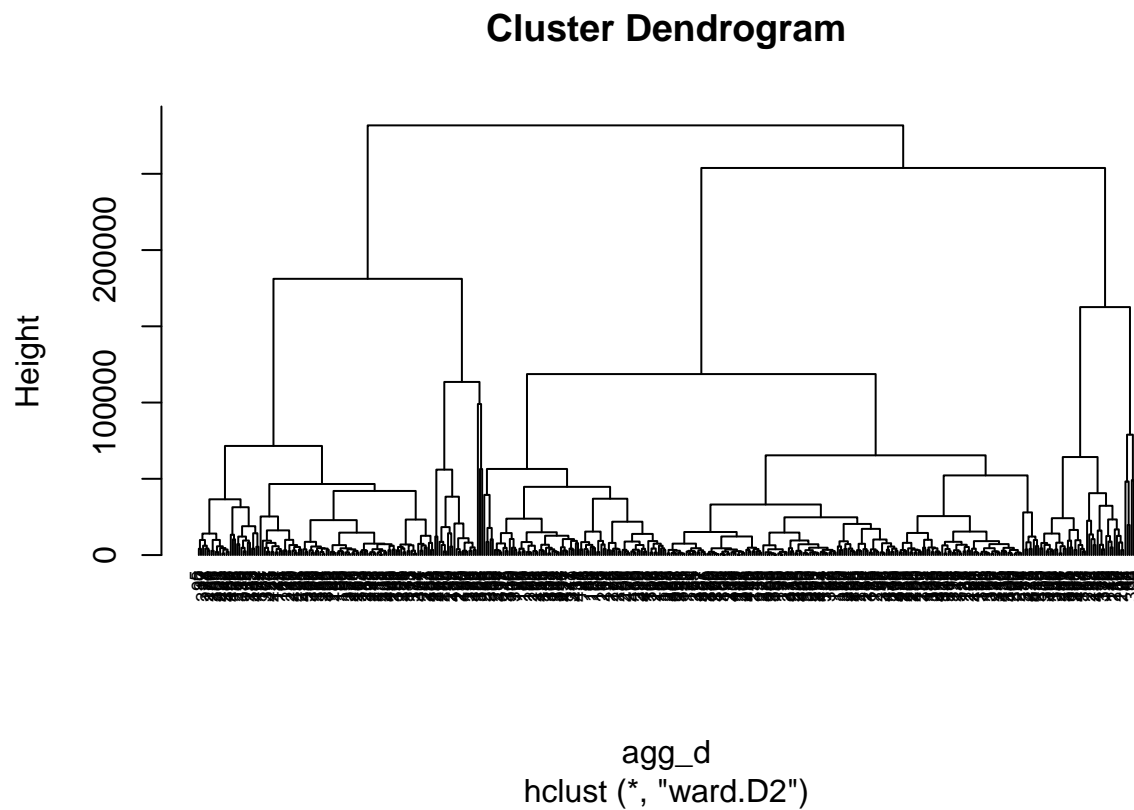
### Cluster Dendrogram



agg\_d  
hclust (\*, "complete")

```
hc_wd2 <- hclust(agg_d, method = 'ward.D2')  
plot(hc_wd2, cex = .6, hang = -1)
```

Ward-1.



```
hc_wd2_fit <- cutree(hc_wd2, k = 3)
```

```
table(hc_wd2_fit)
```

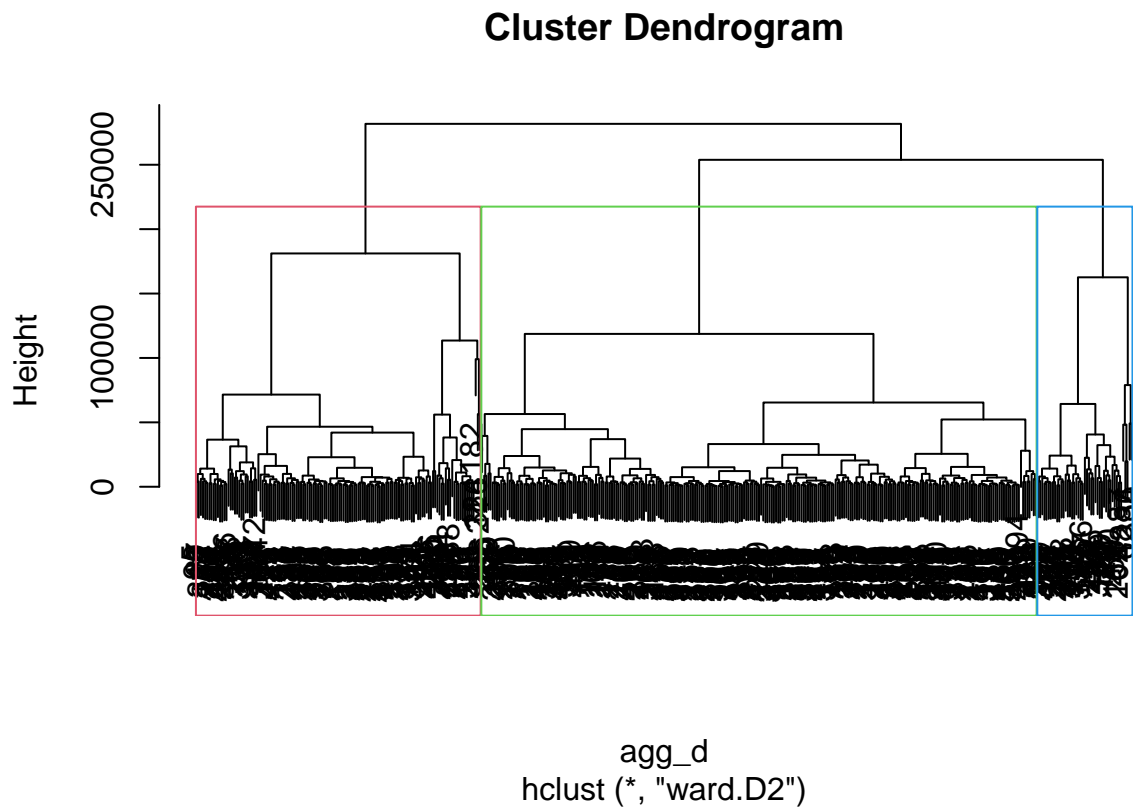
```
## hc_wd2_fit
```

```
##    1    2    3
```

```
## 261 134  45
```

```
plot(hc_wd2)
```

```
rect.hclust(hc_wd2, k = 3, border = 2:5)
```



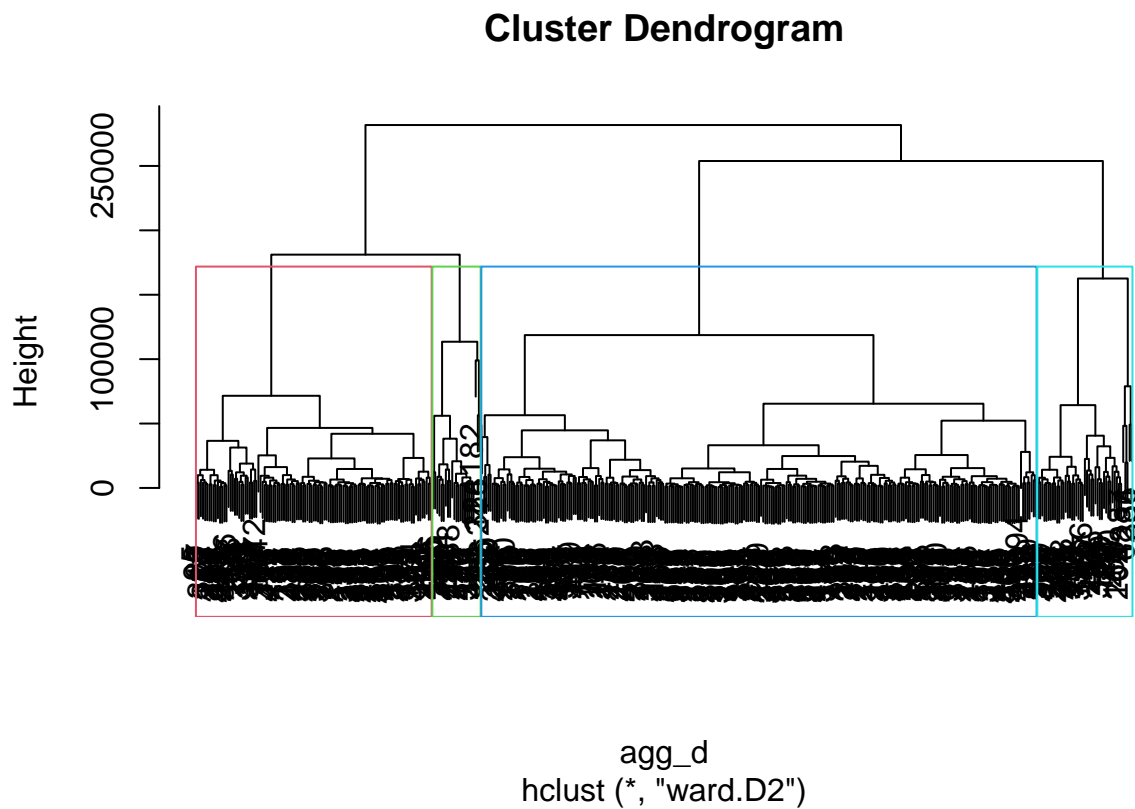
```
hc_wd2_new_fit <- cutree(hc_wd2, h = 175000) #splits hca based off height

table(hc_wd2_new_fit)
```

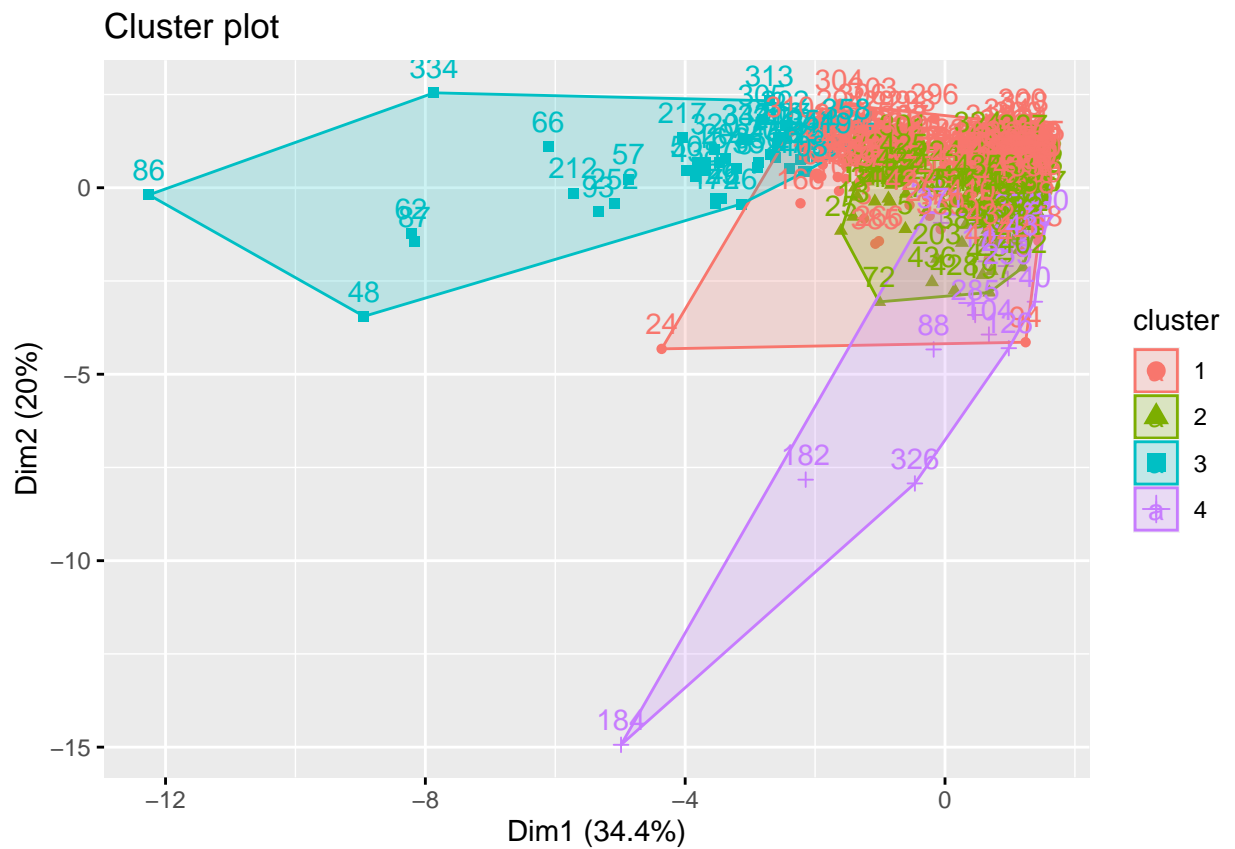
Ward-2.

```
## hc_wd2_new_fit
##   1   2   3   4
## 261 111  45  23
```

```
plot(hc_wd2)
rect.hclust(hc_wd2, h = 175000, border = 2:5)
```



```
fviz_cluster(list(data = clean_customers[,c(1:9)],
                  cluster = hc_wd2_new_fit)) #provides cluster plot of clusters
```

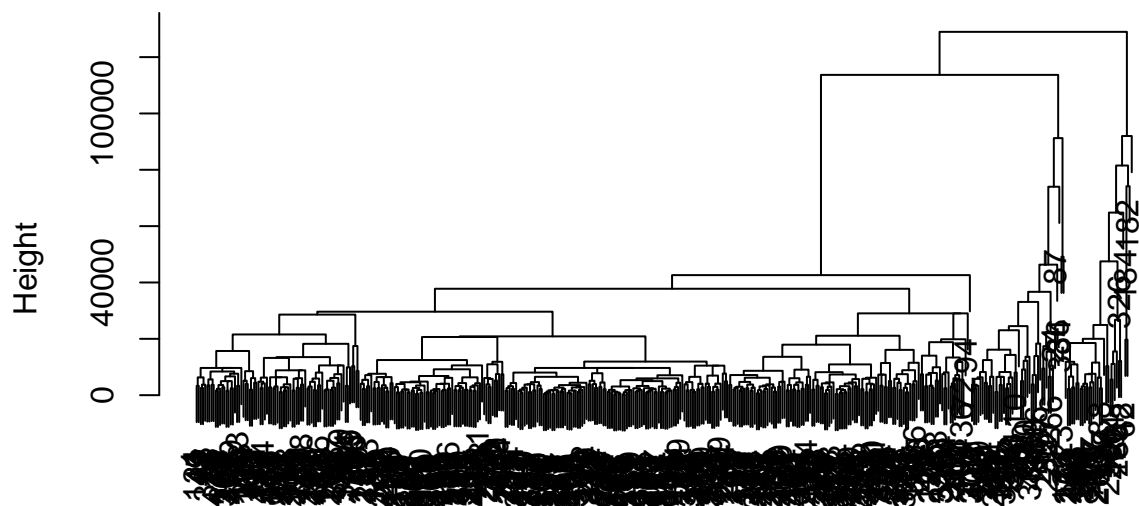


Divisive

```
div_d <- diana(clean_customers, metric = 'euclidean') #divisive hca

plot(div_d, which.plots = 2)
```

### Dendrogram of `diana(x = clean_customers, metric = "euclidean")`



clean\_customers  
Divisive Coefficient = 0.96

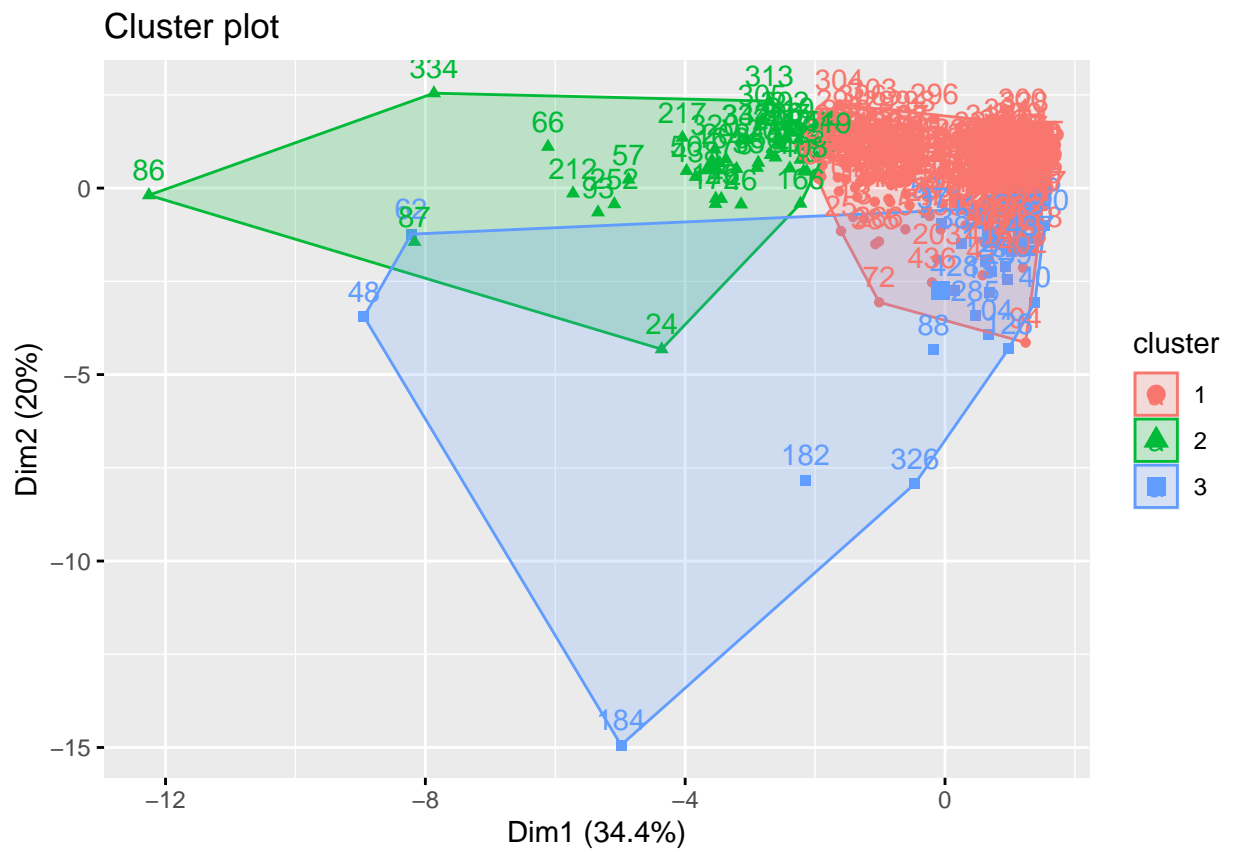
```
div_cut <- cutree(div_d, k=3)
table(div_cut)
```

```
## div_cut
##   1   2   3
## 364  44  32
```

```
div_d$dc
```

```
## [1] 0.9633628
```

```
fviz_cluster(list(data = clean_customers[,c(1:9)], cluster = div_cut))
```



HCA Analysis

Conclusion



## References