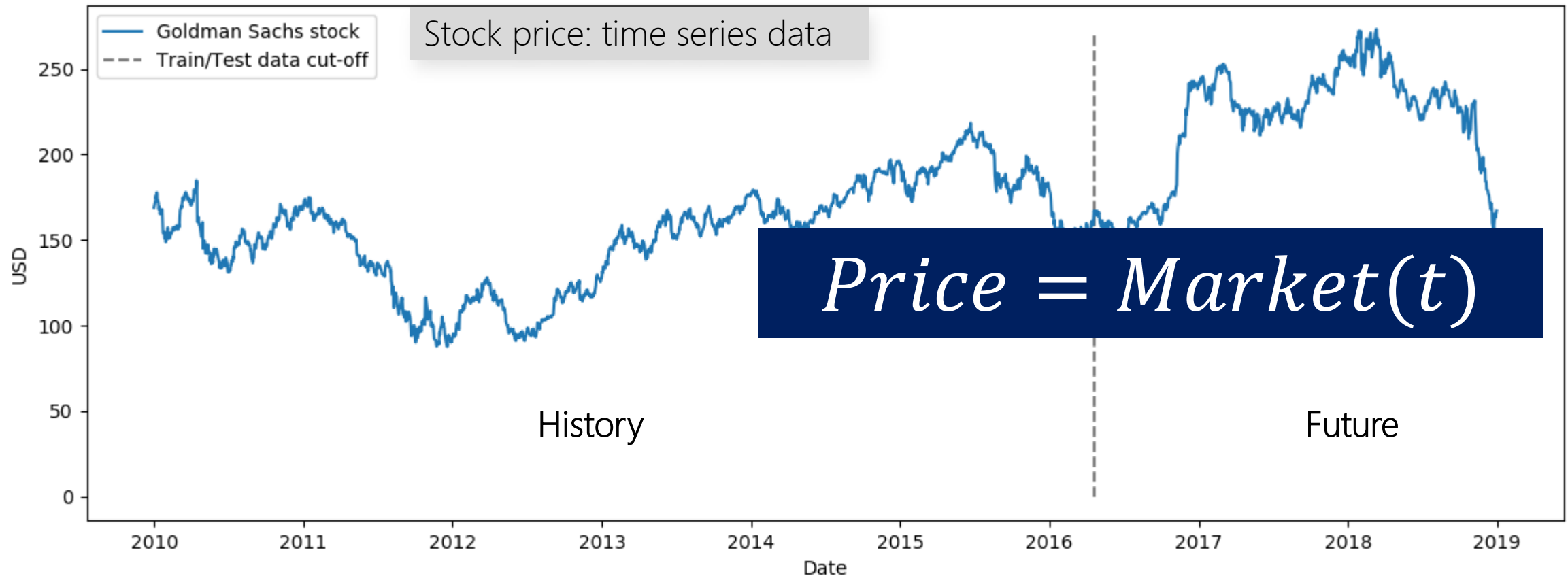




What You Say and How You Say It Matters: Predicting Stock Volatility Using Verbal and Vocal Cues

ACL 2019, Poster, by Yu Qin_(info, RUC), Yi Yang*_(business, HKUST)

Stock Prediction Task



Goldman Sachs(GS) stock close price during 2010-2019

Contents



Ideas



Related Work



Data & Data Process



Model



Experiment



Case Study



Insights

From CIA to BIA, Integrating Audio Features

1

MarketWatch

Latest Watchlist Markets Investing Barron's Economy Personal Finance Re

Home > Investing > Stocks

From CIA to BIA: Spotting execs who bend the truth


Published: Aug 25, 2010 3:18 p.m. ET

f t in R e 0

Aa

Boston-based firm trawls conference calls for red flags; looking for 'tells'

2



3

Frame 1

Mouth Lip

Joint Representation

Sound Spectrogram

→

Frame 2

Mouth Lip

Joint Representation

Sound Spectrogram

...

Frame N

Mouth Lip

Joint Representation

Sound Spectrogram

Alphabet

2019 Q3

Baidu

2019 Q3

2019 Q3

Related Works

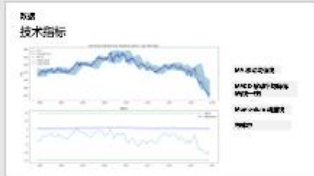
Empirical Methods



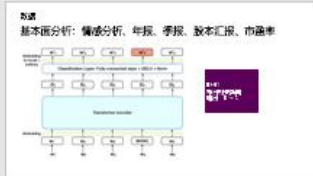
1 ★



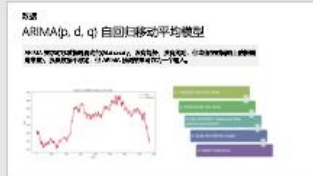
2 ★



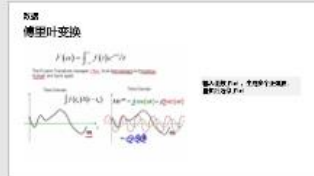
3 ★



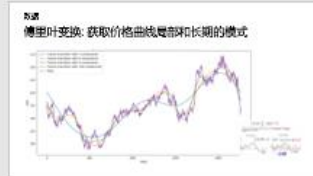
4 ★



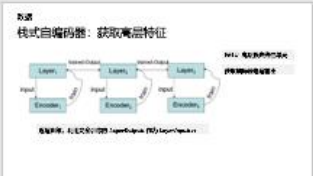
5 ★



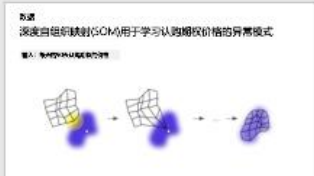
6 ★



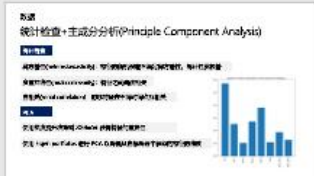
7 ★



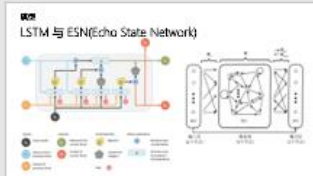
8 ★



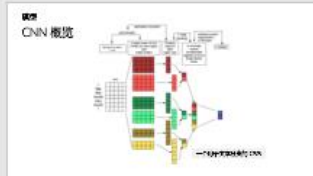
9 ★



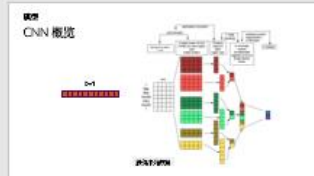
10 ★



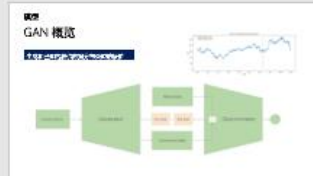
11 ★



12 ★



13 ★



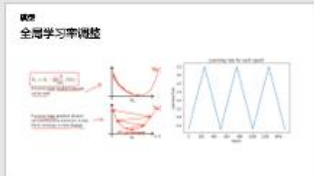
14 ★



15 ★



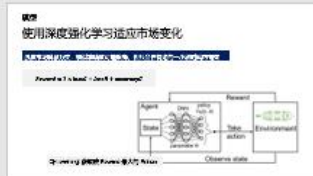
16 ★



17 ★



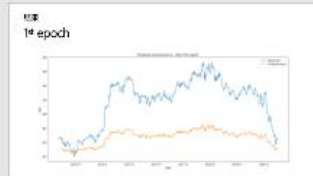
18 ★



19 ★



20 ★



21 ★

Statistical Models

Classical Machine Learning

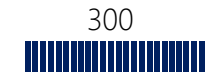
Financial

Deep Learning

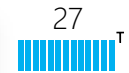
Data & Data Process

S&P 500, 2017, 4Q

Earnings call transcript → Sentence level → Pre-trained GloVe-300



Earnings call audio → Audio clips by CEO → Praat(pitch, amplitude, intensity, etc.)



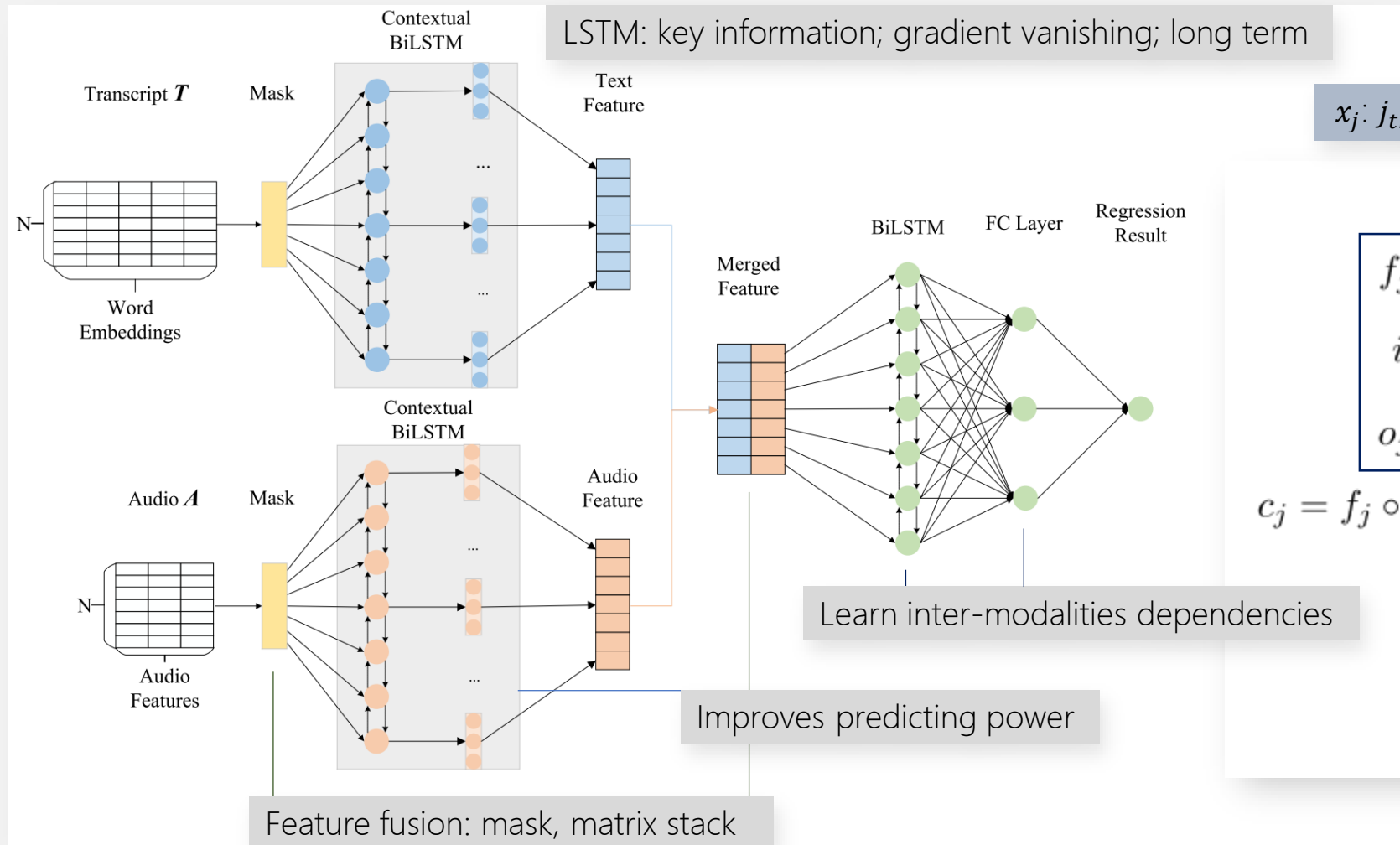
Align
(IFA)

Mapping

History stock price → $v_{[t-\tau, t]} = \ln \left(\sqrt{\frac{\sum_{i=0}^{\tau} (r_{t-i} - \bar{r})^2}{\tau}} \right)$ → Calc stock volatility

Model Structure

Multimodal Deep Regression Model(MDRM)



x_j : j_{th} input feature, j_{th} sentence or audio clip

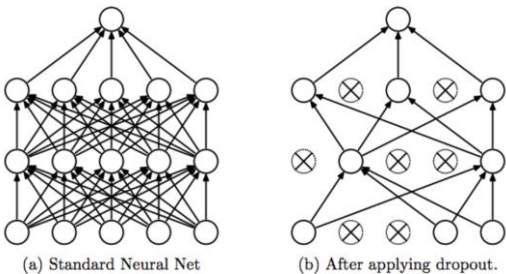
$$\begin{aligned} f_j &= \sigma_g(W_f x_j + U_f h_{j-1} + b_f) \\ i_j &= \sigma_g(W_i x_j + U_i h_{j-1} + b_i) \\ o_j &= \sigma_g(W_o x_j + U_o h_{j-1} + b_o) \\ c_j &= f_j \circ c_{j-1} + i_j \circ \sigma_c(W_c x_j + U_c h_{j-1} + b_c) \\ h_j &= o_j \circ \sigma_h(c_j) \\ Z_j &= \text{ReLU}(W_z h_j + b_z) \end{aligned}$$

Experiment

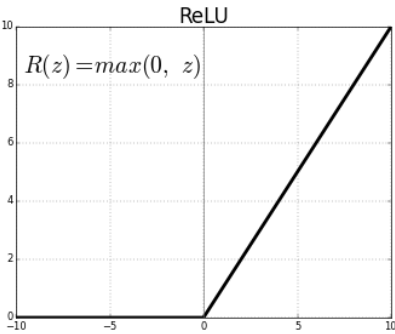
Baselines & Training

Whole Model	Multimodal Feature Fusion	Text Feature Extraction	Modalities
Past Volatility	Simple fusion	TF-IDF bag-of-words + SVR / RBF	Text-only
	bc-LSTM	Word Embeddings + SVR / RBF	Audio-only

Baselines



Dropout



ReLU

Experiment

Result & Discussion

		$\tau=3$	$\tau=7$	$\tau=15$	$\tau=30$
v^{past}		2.986	0.826	0.420	0.231
tf-idf bag-of-words		1.695	0.498	0.342	0.249
word embeddings		1.667	0.549	0.345	0.275
simple fusion		1.722	0.501	0.307	0.233
bc-LSTM (text+audio) (Poria et al., 2017)		1.418	0.436	0.304	0.219
Multimodal Deep Regression Model (MDRM)	text only	1.431	0.439	0.309	0.219
	audio only	1.412	0.440	0.315	0.224
	text+audio	1.371***	0.420***	0.300**	0.217

Table 1: MSE of different models on stock volatility prediction τ -days following the conference call. The * denotes statistical significance compared to MDRM (text only) results under a one-tailed t-test (*** for $p \leq 0.001$ and ** for $p \leq 0.01$)

- Model is effective
- Both modalities are helpful
- Some individual vocal cues are important
- Short-term volatility prediction is hard due to PEAD(post earnings announcement drift)
- Margin gain is diminishing in long-term

Case Study: AMD Conference Call Q1 2017

Positive Word is not as Credible as it Sounds

Case 1: *"Overall, from a performance standpoint, the product and the customer engagements are going as we would expect."*

Case 2: *"We have more memory bandwidth."*

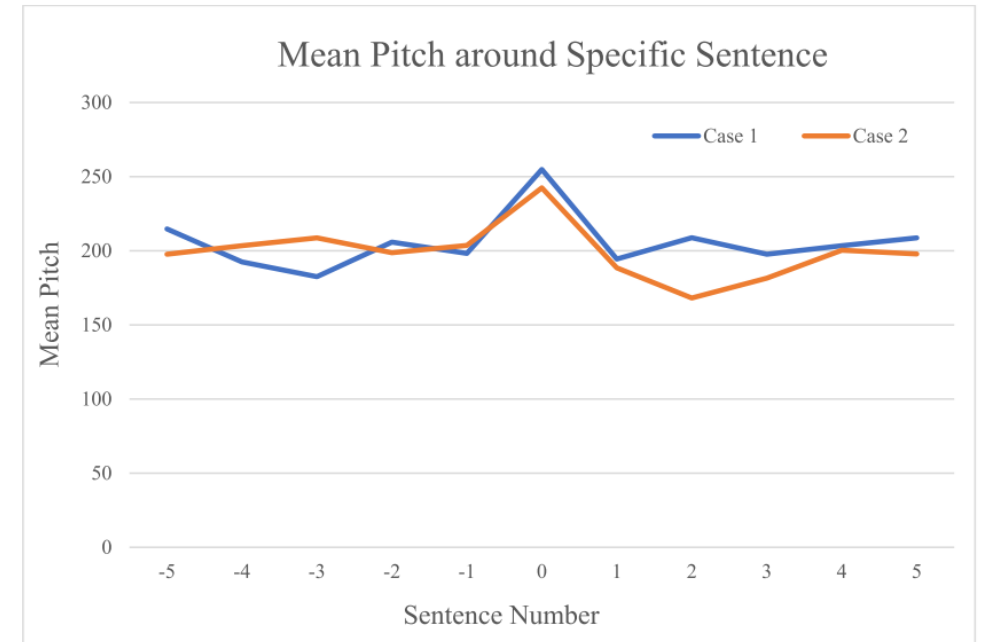
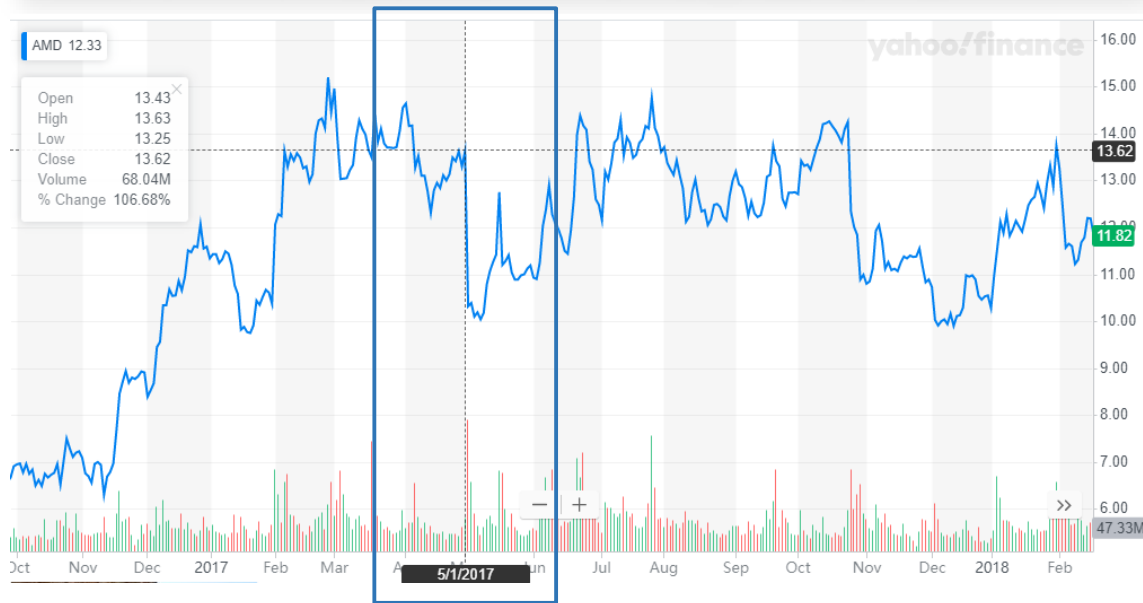


Figure 2: The change of Mean Pitch around specific sentence. Sentence with number 0 is the corresponding Case1 and Case2 sentence described in the paper.

Insights

Explainable Model

Integrate CNN

Baselines

Long/Short-term

Q&A, References

This paper:

<https://www.aclweb.org/anthology/P19-1038/>

Companies IR & Earnings conference call:

<https://www.amd.com/en/press-releases/press-release-2017may01>

<https://edge.media-server.com/mmc/p/adf6jk9m>

<https://edge.media-server.com/mmc/p/hcz3or8m>

Stock price:

<https://finance.yahoo.com/quote/AMD/chart?p=AMD>

<https://finance.yahoo.com/quote/GS/chart?p=GS>

Cai Mingshi / i@unoiou.com / 2019/11/12

