Extended form games

Tuesday, 2 October 2018

Buyer/seller game

Seller:

- 1) Sell low quality = 3
- 2) Sell high quality = 2
- 3) Don't sell low quality = 1
- 4) Don't sell high quality = 0

Buyer:

- 1) Buy high quality, payoff = 2
- 2) Buy nothing, payoff = 1
- 3) Buy low quality, payoff = 0

Buyer

		buy	don't buy
Seller	high	A 2, 2	9,1
	low	3, 0	$\overline{\mathfrak{d}}$

equilibrium





