

## **When did Kemchuta Homes begin its real estate business, and what has been the level of success and challenges?**

**Ans:** Kemchuta Homes Limited was incorporated in 2016 with the sole aim of contributing to solving Nigeria's housing deficit by providing affordable housing. Rome wasn't built in a day—we had to start somewhere. Today, we have successfully executed over 15 projects in Lagos and Asaba and have assisted over 5,000 Nigerians, both at home and in the diaspora, in becoming landowners. We have always prioritized our investors' interests and happiness, consistently exceeding their expectations in every project.

### **b) Your company seems to have landmark estates in Delta State. Can we know more about them, and what has been your company's relationship with landowners/sellers?**

**Ans:** It is well known that the real estate landscape in Nigeria can be challenging. However, we prioritize investors' happiness, maintaining a policy of handling any challenges or concerns with the highest level of diplomacy. At the end of the day, our primary focus is ensuring that our investors' interests are protected.

### **c) What unique features does Kemchuta have that make the company a preferred choice for real estate investors?**

**Ans:** We keep our promises, and our processes are transparent and seamless. As the Chairman of the company, I maintain an open-door policy and am always eager to hear investors' concerns so that they can be resolved as swiftly as possible.

### **d) How would you describe your company's terms of payment for prospective land/house buyers? Are the terms flexible?**

**Ans:** Kemchuta Homes Limited is not just another profit-making venture for me—though I am not running a charity either. However, Kemchuta Homes is built on a purpose: empowering Nigerians to become property owners. To achieve this, we offer flexible payment structures and are open to discussing personalized, structured payment plans.

### **e) Apart from Delta State, where else does Kemchuta Homes have estates?**

**Ans:** We have multiple developments in Lagos and also have interests in Abuja. We will formally announce our projects in Abuja soon.

### **f) Lastly, can we know who Chief Nwabueze Ikem is and what his pedigree is?**

**Ans:** High Chief Dr. Ikem Osita Nwabueze (Agunecheibe) is a visionary leader in real estate, finance, IT, and hospitality. He is the seventh child of Chief Leonard Onyemaechi Nwabueze (Gbulieaku II) and Chief Mrs. Josephine Agom Nwabueze (Odoziaku) from Ire Ogidi. He is deeply committed to excellence and community service.

Born in Ogidi, Anambra State, he earned a B.Sc. in Computer Science from UNIZIK and holds various international qualifications. Previously the Head of Operations at GISTME COMMUNICATIONS, he later founded Kemchuta Homes Limited, successfully developing over 15 estates.

## **Impact & Legacy**

Driven by a passion for job creation and reducing Nigeria's housing deficit, Dr. Nwabueze's journey from academia to real estate mogul is a testament to his determination, integrity, and visionary leadership.