# Benjamin Martin

R Code

Nashville Housing Data Analysis

July 2025

#### R CODE

```
# Preprocessing
rm(list=ls())
library(readxl)
library(dplyr)
library(ggplot2)
library(car)
library(rio)
# Data Import and Initial Inspection
data <- read excel("C:/Users/Admin/Desktop/USF/Found Bus Statistics/Final Project/Nashville
Housing Raw Data.xlsx", na = c("NA", ""))
colSums(is.na(data))
# Data Cleaning
data clean <- data %>%
 select(-contains("X"), -contains("Unnamed"), -matches("(?i)suite.*condo"), -
matches("(?i)state")) %>%
 na.omit()
str(data_clean)
summary(data clean)
# Create Primary Data Set
set.seed(6304)
primary data <- data clean %>% filter('Year Built' > 1949) %>% sample n(500)
# Exploratory Data Analysis (EDA)
str(primary data)
```

```
sale price ci <- t.test(primary data$'Sale Price', conf.level = 0.95)
sale price ci
t.test(primary data$'Sale Price', mu = 250000, alternative = "greater")
# Regression Part 1
model <- lm(`Sale Price` ~ `Land Use` + `Sold As Vacant` + `Multiple Parcels Involved in Sale`
        Neighborhood + Acreage + 'Building Value' + 'Land Value' +
        'Finished Area' + Bedrooms + 'Full Bath' + 'Half Bath' +
        'Foundation Type' + 'Year Built',
       data = primary data
summary(model)
confint(model)
library(car)
vif(model)
par(mfrow=c(2,2))
plot(model)
new data <- data.frame(
 'Land Use' = factor("SINGLE FAMILY", levels = unique(primary data$'Land Use')),
 'Sold As Vacant' = factor("No", levels = unique(primary data$'Sold As Vacant')),
 'Multiple Parcels Involved in Sale' = factor("No", levels = unique(primary data$'Multiple
Parcels Involved in Sale')),
 Neighborhood = 3650,
 Acreage = 1.5,
 'Building Value' = 135000,
 'Land Value' = 106300,
```

```
'Finished Area' = 241300,
 Bedrooms = 3,
 `Full Bath` = 2,
 'Half Bath' = 1,
 'Foundation Type' = factor("CRAWL", levels = unique(primary data$'Foundation Type')),
 'Year Built' = 1959,
 check.names = FALSE
)
predict(model, newdata = new data, interval = "prediction")
# Analysis of Variance
# Bedrooms
leveneTest('Sale Price' ~ as.factor(Bedrooms), data = primary data)
anoval <- aov(`Sale Price` ~ as.factor(Bedrooms), data = primary data)
summary(anova1)
TukeyHSD(anova1)
plot(TukeyHSD(anova1), las = 1)
# Full Bath
leveneTest('Sale Price' ~ as.factor('Full Bath'), data = primary_data)
anova2 <- aov('Sale Price' ~ as.factor('Full Bath'), data = primary data)
summary(anova2)
TukeyHSD(anova2)
plot(TukeyHSD(anova2), las = 1)
```

#### # Grade

```
leveneTest(`Sale Price` ~ as.factor(Grade), data = primary_data)

anova3 <- aov(`Sale Price` ~ as.factor(Grade), data = primary_data)

summary(anova3)

TukeyHSD(anova3)

plot(TukeyHSD(anova3), las = 1)
```

#### **RESULTS WITH ANSWERS**

## # Introduction

For this assignment, a cleaned dataset of residential property sales in Nashville was analyzed to explore what factors influence home sale prices. The focus was on a subset of 500 randomly selected homes built after 1949 and used various statistical techniques, including t-tests, regression, and ANOVA, to evaluate relationships between sale price and features like land use, square footage, number of bedrooms and bathrooms, and property grade. The goal was to uncover patterns and determine which variables significantly impact home values in the area.

# **# Data Import and Initial Inspection**

```
data <- read_excel("C:/Users/Admin/Desktop/USF/Found Bus Statist</pre>
ics/Final Project/Nashville Housing Raw Data.xlsx", na = c("NA",
""))
New names:
• `` -> `...1`
> colSums(is.na(data))
                               ...1
                                  0
                        Unnamed: 0
                                  0
                         Parcel ID
                          Land Use
                  Property Address
                                159
                  Suite/ Condo
                              50527
                     Property City
                                159
                         Sale Date
                        Sale Price
                   Legal Reference
                    Sold As Vacant
Multiple Parcels Involved in Sale
                        Owner Name
                              31375
                           Address
                              30619
                              City
                              30619
                              State
                              30619
                           Acreage
                              30619
                      Tax District
                              30619
                      Neighborhood
                              30619
                              image
                              31301
                        Land Value
                              30619
                    Building Value
                              30619
                       Total Value
                              30619
```

Finished Area

32470
Foundation Type
32472
Year Built
32471
Exterior Wall
32471
Grade
32471
Bedrooms
32477
Full Bath
32359
Half Bath
32490

>

## **# Data Cleaning**

```
str(data clean)
tibble [23,721 \times 26] (S3: tbl_df/tbl/data.frame)
$ ...1
                                     : num [1:23721] 1 2 3 4 5 7 8
9 10 11 ...
                                     : chr [1:23721] "105 11 0 080
 $ Parcel ID
.00" "118 03 0 130.00" "119 01 0 479.00" "119 05 0 186.00" ...
                                     : chr [1:23721] "SINGLE FAMIL
Y" "SINGLE FAMILY" "SINGLE FAMILY" "SINGLE FAMILY" ...
$ Property Address : chr [1:23721] "1802 STEWAR
T PL" "2761 ROSEDALE PL" "224 PEACHTREE ST" "316 LUTIE ST" ...
                                     : chr [1:23721] "NASHVILLE" "
 $ Property City
NASHVILLE" "NASHVILLE" "NASHVILLE" ...
 $ Sale Date
                                     : POSIXct[1:23721], format: "
2013-01-11" ...
 $ Sale Price
                                     : num [1:23721] 191500 202000
32000 102000 93736 ...
                                     : chr [1:23721] "20130118-000
 $ Legal Reference
6337" "20130124-0008033" "20130128-0008863" "20130131-0009929" . .
                                     : chr [1:23721] "No" "No" "No
 $ Sold As Vacant
" "No" ...
 $ Multiple Parcels Involved in Sale: chr [1:23721] "No" "No
" "No" ...
                                     : chr [1:23721] "STINSON, LAU
 $ Owner Name
RA M." "NUNES, JARED R." "WHITFORD, KAREN" "HENDERSON, JAMES P. &
LYNN P." ...
                                     : chr [1:23721] "1802 STEWAR
 $ Address
T PL" "2761 ROSEDALE PL" "224 PEACHTREE ST" "316 LUTIE ST" ...
                                     : chr [1:23721] "NASHVILLE" "
NASHVILLE" "NASHVILLE" "NASHVILLE" ...
```

```
: num [1:23721] 0.17 0.11 0.1
 $ Acreage
7 0.34 0.17 0.2 0.2 0.4 0.34 0.23 ...
 $ Neighborhood
                                    : num [1:23721] 3127 9126 313
0 3130 3130 ...
                                    : chr [1:23721] "\\114000\\91
 $ image
0001.JPG" "\\131000\\191001.JPG" "\\133000\\721001.JPG" "\\134000
\\474001.JPG" ...
 $ Land Value
                                     : num [1:23721] 32000 34000 2
5000 25000 25000 16000 16000 25000 25000 21500 ...
                                     : num [1:23721] 134400 157800
 $ Building Value
243700 138100 86100 ...
 $ Total Value
                                    : num [1:23721] 168300 191800
268700 164800 113300 ...
                                     : num [1:23721] 1149 2091 214
 $ Finished Area
6 1969 1037 ...
 $ Foundation Type
                                     : chr [1:23721] "PT BSMT" "SL
AB" "FULL BSMT" "CRAWL" ...
 $ Year Built
                                     : num [1:23721] 1941 2000 194
8 1910 1945 ...
                                    : chr [1:23721] "C" "C" "B" "
 $ Grade
C" ...
                                     : num [1:23721] 2 3 4 2 2 2 2
 $ Bedrooms
2 2 3 ...
 $ Full Bath
                                     : num [1:23721] 1 2 2 1 1 1 1
1 1 1 ...
 $ Half Bath
                                     : num [1:23721] 0 1 0 0 0 0 0
0 0 1 ...
- attr(*, "na.action")= 'omit' Named int [1:32915] 1 7 18 19 26
27 29 30 31 32 ...
  ..- attr(*, "names")= chr [1:32915] "1" "7" "18" "19" ...
 summary(data_clean)
                  Parcel ID
                                       Land Use
     ...1
                 Length: 23721
                                     Length: 23721
       :
             1
 Min.
 1st Ou.:13074
                 Class :character
                                     Class:character
                 Mode :character
 Median :27219
                                     Mode :character
 Mean
        :27592
 3rd Qu.:42023
        :56615
 Max.
                    Property City
 Property Address
 Length:23721
                    Length: 23721
 Class :character
                    Class:character
                    Mode :character
 Mode :character
   Sale Date
                                  Sale Price
                                Min.
        :2013-01-02 00:00:00
                                       :
                                             100
                                1st Qu.:
 1st Qu.:2014-03-13 00:00:00
                                          125000
 Median :2015-02-17 00:00:00
                                Median :
                                          185000
```

Mean

3rd Qu.:

:

274912

324900

:2015-01-20 20:04:09

3rd Qu.:2015-12-15 00:00:00

Max. :2016-10-31 00:00:00 Max. :10750000

Legal Reference Sold As Vacant
Length:23721 Length:23721
Class:character Class:character
Mode:character Mode:character

Multiple Parcels Involved in Sale Owner Name
Length:23721 Length:23721
Class:character Class:character
Mode:character Mode:character

Address City Acreage Length: 23721 Length:23721 Min. : 0.0400 Class :character Class :character 1st Qu.: 0.1900 Mode :character Mode :character Median : 0.2700 : 0.4558 Mean 3rd Qu.: 0.4500 :47.5000 Max. Neighborhood Land Value image Min. : 107 Length: 23721 100 Min. 1st Qu.:3130 Class :character 1st Qu.: 22000 Median:4026 Mode :character Median : 29900 Mean :4445 Mean 69015 3rd Qu.: 3rd Qu.:6229 60300 :9530 :1869000 Max. Max. Building Value Total Value Finished Area Min. : 1400 Min. : 12600 Min. : 450 1st Qu.: 83900 1st Qu.: 109700 1st Qu.: 1242 Median : 117500 Median : 154700 Median: 1633 : 173012 : 244700 Mean : 1919 Mean Mean 3rd Qu.: 189200 3rd Qu.: 278100 3rd Qu.: 2214 :19728 Max. :5824300 Max. :6402600 Max. Year Built Foundation Type Grade Length: 23721 Min. :1799 Length: 23721 Class:character 1st Qu.:1948 Class :character Mode :character Median :1960 Mode :character :1964 Mean 3rd Qu.:1983 :2017 Max. Half Bath Bedrooms Full Bath Min. : 0.000 Min. : 0.000 Min. :0.0000 1st Qu.: 3.000 1st Qu.: 1.000 1st Qu.:0.0000 Median : 3.000 Median : 2.000 Median :0.0000 : 3.094 : 1.897 Mean Mean Mean :0.2867 3rd Qu.: 2.000 3rd Qu.: 4.000 3rd Qu.:1.0000 Max. :11.000 Max. :10.000 Max. :3.0000

>

## # Create Primary Data Set

```
set.seed(6304)
```

primary data <- data clean %>% filter('Year Built' > 1949) %>% sample n(500)

## # Exploratory Data Analysis (EDA)

str(primary data)

tibble  $[500 \times 26]$  (S3: tbl df/tbl/data.frame)

\$ ...1 : num [1:500] 21836 38204 7535 9630 51216 ...

\$ Parcel ID : chr [1:500] "150 05 0 225.00" "071 16 0 295.00" "146 16 0 216.00"

"129 05 0 021.00" ...

\$ Land Use : chr [1:500] "SINGLE FAMILY" "SINGLE FAMILY" "SINGLE

FAMILY" "SINGLE FAMILY" ...

\$ Property Address : chr [1:500] "401 SAFFORD VIEW DR" "728 DOUGLAS

AVE" "5114 KINCANNON DR" "6608 ROLLING FORK DR" ...

\$ Property City : chr [1:500] "ANTIOCH" "NASHVILLE" "NASHVILLE"

"NASHVILLE" ...

\$ Sale Date : POSIXct[1:500], format: "2014-09-26" ...

\$ Sale Price : num [1:500] 129900 340000 224900 372000 214900 ...

\$ Legal Reference : chr [1:500] "20141001-0090505" "20150918-0094903"

"20130924-0100262" "20131114-0117666" ...

\$ Sold As Vacant : chr [1:500] "No" "No" "No" "No" "...

\$ Multiple Parcels Involved in Sale: chr [1:500] "No" "No" "No" "No" "No" ...

\$ Owner Name : chr [1:500] "SMITH, MARIO M. & KAREN R." "JORSTAD,

ALISA L. & RYAN E., II" "CORRIGAN, FRANCIS W., III" "SEAMAN, JASON R. &

NOLAN, ADELE F." ...

\$ Address : chr [1:500] "401 SAFFORD VIEW DR" "728 DOUGLAS AVE"

"5114 KINCANNON DR" "6608 ROLLING FORK DR" ...

\$ City : chr [1:500] "ANTIOCH" "NASHVILLE" "NASHVILLE"

"NASHVILLE" ...

\$ Acreage : num [1:500] 0.28 0.17 0.5 1.85 0.38 0.51 0.26 0.27 0.21 0.28 ...

\$ Neighborhood : num [1:500] 6028 2026 4026 4430 6031 ...

```
$ image
                        : chr [1:500] "\\177000\\881001.JPG" "\\48000\\794001.JPG"
"\\166000\\824001.JPG" "\\141000\\312001.JPG" ...
$ Land Value
                          : num [1:500] 22000 27000 47000 181100 25000 ...
$ Building Value
                           : num [1:500] 97800 227900 161700 165300 116400 ...
$ Total Value
                          : num [1:500] 119800 254900 208700 346400 141400 ...
$ Finished Area
                          : num [1:500] 1950 2468 1205 2437 2178 ...
                            : chr [1:500] "FULL BSMT" "CRAWL" "CRAWL" "CRAWL" ...
$ Foundation Type
$ Year Built
                         : num [1:500] 1972 2014 1960 1958 1986 ...
                        : chr [1:500] "C" "C" "C" "B" ...
$ Grade
                          : num [1:500] 3 4 3 3 3 2 3 3 3 3 ...
$ Bedrooms
$ Full Bath
                        : num [1:500] 1 3 1 2 3 2 1 3 2 1 ...
                         : num [1:500] 1 0 1 0 0 0 1 0 0 0 ...
$ Half Bath
- attr(*, "na.action")= 'omit' Named int [1:32915] 1 7 18 19 26 27 29 30 31 32 ...
 ..- attr(*, "names")= chr [1:32915] "1" "7" "18" "19" ...
>
sale_price_ci
        One Sample t-test
       primary_data$"Sale Price"
t = 20.304, df = 499, p-value < 2.2e-16
alternative hypothesis: true mean is not equal to 0
95 percent confidence interval:
 255848.9 310667.1
sample estimates:
mean of x
   283258
```

Using a one-sample t-test, the 95% confidence interval for the average sale price came out to be between \$255,848.90 and \$310,667.10. This means we can be 95% confident that the true average sale price for homes in our sample falls somewhere in that range.

```
95 percent confidence interval:
 260268.6
               Tnf
sample estimates:
mean of x
   283258
```

Since the p-value is less than 0.05, we reject the null hypothesis and conclude that the mean Sale Price is significantly greater than \$250,000.

## # Regression Part 1

(Intercept)

```
summary(model)
call:
lm(formula = `Sale Price` ~ `Land Use` + `Sold As Vacant` + `Multiple Parcels
Involved in Sale` +
    Neighborhood + Acreage + `Building Value` + `Land Value` +
     Finished Area` + Bedrooms + `Full Bath` + `Half Bath` +
    `Foundation Type` + `Year Built`, data = primary_data)
Residuals:
   Min
             1Q Median
                             3Q
                                     Max
        -45892
                  -1278
                          44066 3719360
-696565
Coefficients:
                                          Estimate Std. Error
                                        -1.206e+05 8.368e+05
(Intercept)
 Land Use QUADPLEX
                                        -5.786e+05 2.237e+05
`Land Use`SINGLE FAMILY
                                        -1.438e+05
                                                   5.027e+04
Land Use TRIPLEX
                                        -3.578e+05
                                                    2.218e+05
`Land Use`VACANT RES LAND
                                        -2.511e+05
                                                   1.404e+05
`Land Use`VACANT RESIDENTIAL LAND
                                        -2.708e+05
                                                    1.322e+05
`Land Use`ZERO LOT LINE
                                        -1.553e+05
                                                    7.149e+04
`Sold As Vacant`Yes
                                        -2.565e+05
                                                    9.863e+04
`Multiple Parcels Involved in Sale`Yes 3.714e+05
                                                   6.116e+04
Neighborhood
                                        -1.239e+01
                                                   5.050e+00
Acreage
                                         3.673e+03
                                                    2.581e+04
Building Value`
                                         7.169e-01 1.223e-01
`Land Value`
                                         1.324e+00 1.300e-01
`Finished Area`
                                         1.549e+01 2.661e+01
Bedrooms
                                         1.498e+04
                                                    1.733e+04
 Full Bath`
                                        -1.644e+04
                                                    1.980e+04
`Half Bath`
                                                   2.316e+04
                                        -1.273e+04
`Foundation Type`FULL BSMT
                                        -2.177e+04
                                                   2.526e+04
Foundation Type PIERS
                                        -4.192e+04
                                                    2.098e+05
`Foundation Type`PT BSMT
                                         1.328e+04
                                                   3.216e+04
Foundation Type SLAB
                                        -1.859e+04
                                                   4.396e+04
`Year Built<sup>°</sup>
                                         1.716e+02 4.319e+02
                                        t value Pr(>|t|)
```

-0.144 0.88550

```
`Land Use`QUADPLEX
                                         -2.586 0.01001 *
 Land Use SINGLE FAMILY
                                         -2.861
                                                 0.00441 **
                                         -1.613
 Land Use TRIPLEX
                                                 0.10733
Land Use VACANT RES LAND
                                         -1.789
                                                 0.07426 .
Land Use VACANT RESIDENTIAL LAND
                                         -2.049
                                                 0.04104 *
                                         -2.172
`Land Use`ZERO LOT LINE
                                                 0.03034 *
`Sold As Vacant`Yes
                                         -2.601 0.00959 **
                                          6.074 2.55e-09 ***
`Multiple Parcels Involved in Sale`Yes
Neighborhood
                                         -2.453
                                                0.01452 *
                                          0.142
Acreage
                                                 0.88691
Building Value`
                                          5.860 8.62e-09 ***
`Land Value`
                                                < 2e-16 ***
                                         10.184
`Finished Area`
                                          0.582
                                                 0.56085
                                                 0.38758
Bedrooms
                                          0.865
Full Bath`
                                         -0.830
                                                 0.40684
Half Bath
                                         -0.550
                                                 0.58287
 Foundation Type FULL BSMT
                                         -0.862
                                                 0.38923
`Foundation Type`PIERS
                                         -0.200
                                                 0.84172
`Foundation Type`PT BSMT
                                          0.413
                                                 0.67991
`Foundation Type`SLAB
                                         -0.423
                                                 0.67265
`Year Built`
                                          0.397 0.69141
Signif. codes:
0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

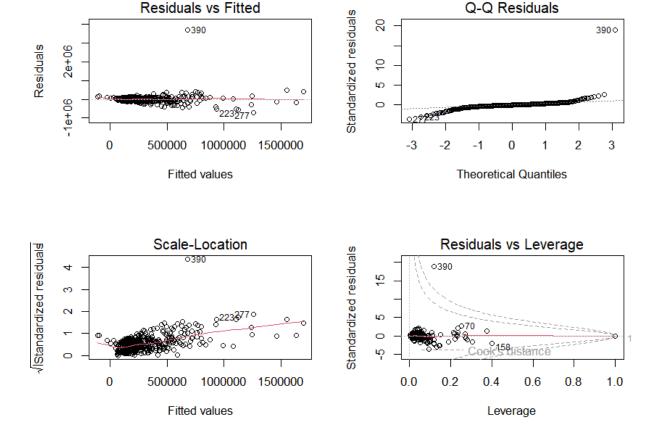
Residual standard error: 208600 on 478 degrees of freedom Multiple R-squared: 0.5718, Adjusted R-squared: 0.5529 F-statistic: 30.39 on 21 and 478 DF, p-value: < 2.2e-16

The model explains approximately 55.3% of the variance in Sale Price. Significant positive predictors include Building Value, Land Value, and having Multiple Parcels Involved. Properties sold as vacant and some land use categories (e.g., Quadplex, Triplex) were associate d with significantly lower Sale Prices.

#### > confint(model)

```
2.5 %
(Intercept)
                                        -1.764851e+06
 Land Use QUADPLEX
                                        -1.018219e+06
Land Use SINGLE FAMILY
                                        -2.425979e+05
`Land Use`TRIPLEX
                                        -7.936402e+05
`Land Use`VACANT RES LAND
                                        -5.268628e+05
Land Use VACANT RESIDENTIAL LAND
                                        -5.304678e+05
`Land Use`ZERO LOT LINE
                                        -2.957480e+05
`Sold As Vacant`Yes
                                        -4.502911e+05
`Multiple Parcels Involved in Sale`Yes 2.512757e+05
                                        -2.231213e+01
Neighborhood
Acreage
                                        -4.704466e+04
Building Value`
                                         4.764963e-01
`Land Value`
                                         1.068392e+00
`Finished Area`
                                        -3.680168e+01
Bedrooms
                                        -1.906139e+04
Full Bath`
                                        -5.533604e+04
`Half Bath`
                                        -5.822392e+04
```

```
`Foundation Type`FULL BSMT
                                         -7.139401e+04
Foundation Type PIERS
                                         -4.541472e+05
`Foundation Type`PT BSMT
                                         -4.991460e+04
`Foundation Type`SLAB
                                         -1.049656e+05
`Year Built`
                                         -6.771382e+02
                                                97.5 %
(Intercept)
                                          1.523709e+06
Land Use QUADPLEX
                                         -1.389128e+05
Land Use`SINGLE FAMILY
                                         -4.502814e+04
`Land Use`TRIPLEX
                                          7.798141e+04
`Land Use`VACANT RES LAND
                                          2.470681e+04
`Land Use`VACANT RESIDENTIAL LAND
                                         -1.107151e+04
Land Use ZERO LOT LINE
                                         -1.481045e+04
Sold As Vacant Yes
                                         -6.269272e+04
`Multiple Parcels Involved in Sale`Yes 4.916189e+05
Neighborhood
                                         -2.465163e+00
Acreage
                                          5.438991e+04
Building Value`
                                          9.572288e-01
`Land Value`
                                          1.579266e+00
`Finished Area`
                                          6.777573e+01
Bedrooms
                                          4.902907e+04
Full Bath`
                                          2.246462e+04
`Half Bath`
                                          3.277285e+04
Foundation Type FULL BSMT
                                          2.786184e+04
`Foundation Type`PIERS
                                          3.703148e+05
`Foundation Type`PT BSMT
                                          7.646768e+04
`Foundation Type`SLAB
                                          6.779433e+04
                                          1.020239e+03
`Year Built`
> library(car)
> vif(model)
                                          GVIF Df
`Land Use`
                                      3.797958 6
`Sold As Vacant`
                                      2.191386
                                                1
`Multiple Parcels Involved in Sale` 1.250995
                                                1
Neighborhood
                                      1.309770
                                                1
Acreage
                                      1.705177
                                                1
Building Value`
                                      4.017888
                                               1
`Land Value`
                                      2.092901
                                                1
`Finished Area`
                                      7.810206
                                               1
Bedrooms
                                      2.198481
                                                1
 Full Bath`
                                      3.842523
                                                1
Half Bath`
                                      1.397610
                                                1
Foundation Type
                                      1.330532
                                                4
`Year Built`
                                      1.527455
                                                1
                                      GVIF^{(1/(2*Df))}
`Land Use`
                                             1.117624
`Sold As Vacant`
                                             1.480333
`Multiple Parcels Involved in Sale`
                                             1.118479
Neighborhood
                                             1.144452
Acreage
                                             1.305824
 Building Value`
                                             2.004467
`Land Value`
                                             1.446686
`Finished Area`
                                             2.794675
Bedrooms
                                             1.482727
```



```
> predict(model, newdata = new_data, interval = "prediction")
    fit    lwr    upr
1 4005848 -8501503 16513199
```

At the 5% significance level, the variables that stood out as having a real effect on sale price were: Land Use (specifically Quadplex, Single Family, Vacant Residential Land, and Zero Lot Line), whether the property was sold as vacant, if multiple parcels were involved, Neighborhood, Building Value, and Land Value. These factors clearly impact sale prices. For example, more valuable buildings and land raise the price, while being vacant or certain land types like a Quadplex tend to lower it.

Other factors like Triplex, Acreage, Finished Area, number of Bedrooms or Bathrooms, Foundation Type, and Year Built didn't show a strong enough statistical link to sale price in this model.

When we use the regression model to predict sale price for a specific home, we get about \$4,005,848. But the prediction interval is extremely wide (from -\$8.5 million to \$16.5 million), meaning the model is highly uncertain, probably due to multicollinearity or outlier values. So while the estimate gives us a ballpark, we need to be cautious when using it to make real-world decisions.

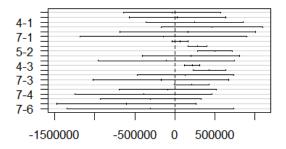
## # Analysis of Variance

### # Bedrooms

```
leveneTest(`Sale Price` ~ as.factor(Bedrooms), data = primary_da
ta)
Levene's Test for Homogeneity of Variance (center = median)
       Df F value
                     Pr(>F)
       6 7.9712 3.199e-08 ***
group
      493
Signif. codes:
0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
>
summary(anova1)
                                    Mean Sq F value Pr(>F)
                     Df
                            Sum Sq
                     6 7.852e+12 1.309e+12
                                               15.85 <2e-16
as.factor(Bedrooms)
Residuals
                    493 4.070e+13 8.257e+10
as.factor(Bedrooms) ***
Residuals
Signif. codes:
0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
>
TukevHSD(anova1)
  Tukey multiple comparisons of means
    95% family-wise confidence level
Fit: aov(formula = `Sale Price` ~ as.factor(Bedrooms), data = primary_data)
$`as.factor(Bedrooms)`
          diff
                        lwr
                                  upr
                                          p adj
               -642483.851
                            572318.9 0.9999979
2-1
    -35082.45
3-1
      32041.18 -571731.824 635814.2 0.9999987
```

```
4-1
     250782.03
                -356346.395
                              857910.5 0.8851255
5-1
     466493.06
                -167578.032 1100564.1 0.3093188
6-1
     165100.00
                -685595.632 1015795.6 0.9974867
7-1 -140400.00
                              901485.1 0.9996858
               -1182285.113
3-2
      67123.63
                 -31847.284
                              166094.5 0.4109057
4-2
     285864.48
                 168143.092
                              403585.9 0.0000000
5-2
     501575.51
                 284090.918
                              719060.1 0.0000000
6-2
     200182.45
                -407218.949
                              807583.9 0.9590466
7-2 -105317.55
                -960173.087
                              749538.0 0.9998134
     218740.85
4-3
                 121459.283
                              316022.4 0.0000000
5-3
     434451.88
                 227316.838
                              641586.9 0.0000000
                              736831.8 0.9949284
6-3
     133058.82
                 -470714.182
7-3 -172441.18 -1024722.452
                              679840.1 0.9968315
                  -1010.008
5-4
     215711.03
                              432432.1 0.0519902
     -85682.03
                              521446.4 0.9995896
6-4
                -692810.451
7-4 -391182.03 -1245843.629
                              463479.6 0.8252251
6-5 -301393.06
                -935464.143
                              332678.0 0.7978931
7-5 -606893.06 -1480899.733
                              267113.6 0.3809970
7-6 -305500.00 -1347385.113
                              736385.1 0.9770670
```

#### 95% family-wise confidence level



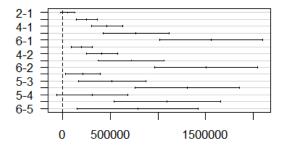
Differences in mean levels of as.factor(Bedrooms)

Levene's Test showed that the variation in sale prices isn't the same across bedroom groups. The ANOVA results confirmed that the number of bedrooms has a real impact on sale price. Tukey's test highlighted that homes with 4 or 5 bedrooms sold for a lot more than 2 bedroom homes, and those differences were statistically significant.

### # Full Bath

```
> summary(anova2)
                        Df
                                        Mean Sq F value Pr(>F)
                               Sum Sq
as.factor(`Full Bath`)
                          5 1.355e+13 2.710e+12
                                                   38.24 <2e-16 ***
Residuals
                        494 3.501e+13 7.086e+10
                0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Signif. codes:
> TukeyHSD(anova2)
  Tukey multiple comparisons of means
    95% family-wise confidence level
Fit: aov(formula = `Sale Price` ~ as.factor(`Full Bath`), data = primary_data
$`as.factor(`Full Bath`)`
          diff
                       lwr
                                 upr
                                         p adj
2-1
      52529.83
                -23398.37
                            128458.0 0.3557060
3-1
     251308.42
                142781.26
                            359835.6 0.0000000
4-1
     463265.92
                298470.04
                            628061.8 0.0000000
     769942.58
                424985.36 1114899.8 0.0000000
5-1
6-1 1558542.58
               1017244.18 2099841.0 0.0000000
3-2
     198778.59
                 91244.59
                            306312.6 0.0000028
4-2
                            574879.6 0.0000000
     410736.09
                246592.56
5-2
     717412.76
                372766.70 1062058.8 0.0000001
6-2 1506012.76
                964912.60 2047112.9 0.0000000
4-3
     211957.50
                 30419.21
                            393495.8 0.0115462
5-3
     518634.17
                165372.29
                            871896.0 0.0004518
6-3 1307234.17
                760605.93 1853862.4 0.0000000
                            681074.2 0.1788228
    306676.67
                -67720.84
6-4 1095276.67
                534757.29 1655796.0 0.0000006
                151403.19 1425796.8 0.0058038
6-5
     788600.00
```

#### 95% family-wise confidence level



Differences in mean levels of as.factor(`Full Bath`)

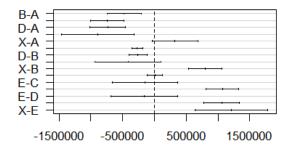
Levene's Test showed that the spread of sale prices is not consistent across the different full bath groups. The ANOVA confirmed that the number of full baths makes a big difference in sale price. Tukey's test showed that houses with 3 or more full baths usually sell for a lot

more, and homes with 6 full baths had the highest prices, standing out the most from all the other groups.

### # Grade

```
leveneTest(`Sale Price` ~ as.factor(Grade), data = primary_data)
Levene's Test for Homogeneity of Variance (center = median)
      Df F value
                     Pr(>F)
         5.9136 2.534e-05 ***
      5
group
     494
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
> anova3 <- aov(`Sale Price` ~ as.factor(Grade), data = primary_data)</pre>
> summary(anova3)
                 Df
                        Sum Sq
                                Mean Sq F value Pr(>F)
as.factor(Grade)
                  5 1.691e+13 3.382e+12
                                           52.79 <2e-16 ***
Residuals
                494 3.165e+13 6.406e+10
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
> TukeyHSD(anova3)
 Tukey multiple comparisons of means
    95% family-wise confidence level
Fit: aov(formula = `Sale Price` ~ as.factor(Grade), data = primary_data)
$`as.factor(Grade)`
          diff
                       lwr
                                 upr
                                         p adj
B-A -475638.31
               -743431.25 -207845.4 0.0000079
C-A -743836.77 -1002705.41 -484968.1 0.0000000
D-A -733341.25 -1013792.74 -452889.8 0.0000000
E-A -888250.00 -1460719.20 -315780.8 0.0001616
X-A 324138.75
                -37922.56 686200.1 0.1089564
               -355592.07 -180804.9 0.0000000
С-В -268198.46
D-B -257702.94
               -396547.12 -118858.8 0.0000025
               -930632.60 105409.2 0.2047074
E-B -412611.69
х-в 799777.06
                531984.11 1067570.0 0.0000000
               -110242.29 131233.3 0.9998703
D-C
     10495.52
E-C -144413.23
               -657877.51 369051.0 0.9666251
X-C 1067975.52
                809106.87 1326844.2 0.0000000
E-D -154908.75
               -679585.44 369767.9 0.9589271
X-D 1057480.00
                777028.51 1337931.5 0.0000000
                639919.55 1784858.0 0.0000000
X-E 1212388.75
```

### 95% family-wise confidence level



Differences in mean levels of as.factor(Grade)

Levene's Test showed that the variation in sale prices wasn't equal between the different home grades. The ANOVA results confirmed that there's a real difference in average sale prices depending on the grade of the house. Tukey's test showed that homes with a grade of "X" sold for a lot more than the others, while grades C and D had similar prices and were both lower than grades B and A.

### # Conclusion

After going through the analysis, factors such as building value, land value, and how the property is used are shown to have a big impact on sale price. Some other features, like the number of bedrooms or bathrooms, were less consistent. The regression model helped estimate sale prices, but the wide prediction range showed that results should be used carefully. Overall, this assignment helped in understanding how to apply statistical tools to real housing data and revealed how important it is to clean and explore the data before drawing conclusions.