

When is the fiscal multiplier large?

- Lots of theory + empirical work. Two workhorse models:

1. **Representative agent (RA)** models

- **response of monetary policy** is key
- large when at ZLB

[Eggertsson 2004; Christiano-Eichenbaum-Rebelo 2011]

2. **Two agent (TA)** models

- aggregate **MPC** is key
- large when deficit financed, effects not persistent

[Galí-López-Salido-Vallés 2007; Coenen et al 2012; Farhi-Werning 2017]

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New: Heterogeneous-agents (HA) models

- **iMPCs** are key, can be used for calibration
- large and persistent Y effect when deficit financed

Our goal: compare fiscal multiplier in three types of models

1. **Benchmark model**, allows for RA, TA, HA
 - without capital & neutral monetary policy
 - multiplier = function of **iMPCs** and **deficits** *only*
 - = **1** if zero deficits or flat iMPCs (RA)
 - > **1** if **deficit-financed** and **realistic iMPCs** (HA, TA?)

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3. Role of **iMPCs** for the **GE effects of other shocks**

- 1 The intertemporal Keynesian Cross
- 2 iMPCs in models vs. data
- 3 Fiscal policy in the benchmark model
- 4 Fiscal policy in the quantitative model
- 5 Takeaways

The intertemporal Keynesian Cross

- GE, discrete time $t = 0 \dots \infty$, no aggregate risk
- Mass 1 of households:
 - idiosyncratic shocks to skills e_{it} , various market structures
 - real pre-tax income $y_{it} \equiv W_t/P_t e_{it} n_{it}$
 - **after tax income** $z_{it} \equiv y_{it} - T_t(y_{it}) \equiv \tau_t y_{it}^{1-\lambda}$ [Bénabou, HSV]

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 - linear production function $Y_t = N_t$
 - flexible prices $\Rightarrow P_t = W_t$
 - sticky $w \Rightarrow \pi_t^w = \kappa^w \int N_t (v'(n_{it}) - \frac{\epsilon-1}{\epsilon} \frac{\partial z_{it}}{\partial n_{it}} u'(c_{it})) di + \beta \pi_{t+1}^w$

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rationing

relax later

Asset market assumptions

Household i solves

$$\max \mathbb{E} \left[\sum \beta^t \{u(c_{it}) - v(n_{it})\} \right]$$

- **RA**: no risk in e (or complete markets)
- **TA**: share μ of agents with $c_{it} = z_{it}$
- **HA-std**: one asset model

$$c_{it} + a_{it} = (1 + r) a_{it-1} + z_{it}$$

$$a_{it} \geq 0$$

- **HA-iMPC**: simplified two asset model
 - **illiquid** account a^{illiq} = **fixed** no. of bonds (+ capital)
 - **liquid** account a_{it} = all **remaining** bonds + ra^{illiq}

- Equilibrium defined as usual
- Given $\{a_{i0}\}$ and r , **aggregate consumption function** is

$$C_t = \int c_{it} di = \mathcal{C}_t(\{Z_s\})$$

with $Z_t \equiv$ aggregate after-tax labor income

$$Z_t \equiv \int z_{it} di = Y_t - T_t$$

- \mathcal{C} summarizes the heterogeneity and market structure

Intertemporal MPCs

- Goods market clearing \leftrightarrow

$$Y_t = G_t + C_t(\{Y_s - T_s\})$$

- Impulse response to shock $\{dG_t, dT_t\}$

$$dY_t = dG_t + \sum_{s=0}^{\infty} \underbrace{\frac{\partial C_t}{\partial Z_s}}_{\equiv M_{t,s}} \cdot (dY_s - dT_s) \quad (1)$$

→ Response $\{dY_t\}$ entirely characterized by $\{M_{t,s}\}$!

- *partial equilibrium* derivatives, “**intertemporal MPCs**”
- how much of income change at date s is spent at date t
- $\sum_{t=0}^{\infty} (1+r)^{s-t} M_{t,s} = 1$

The intertemporal Keynesian cross

- Stack objects: $\mathbf{M} = \{M_{t,s}\} = \left\{ \frac{\partial C_t}{\partial Z_s} \right\}$, $d\mathbf{Y} = \{dY_t\}$, etc
- Rewrite equation (1) as

$$d\mathbf{Y} = d\mathbf{G} - \mathbf{M}d\mathbf{T} + \mathbf{M}d\mathbf{Y}$$

- This is an **intertemporal Keynesian cross**
 - entire complexity of model is in \mathbf{M}
 - with \mathbf{M} from data, could get $d\mathbf{Y}$ without model!

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 - with \mathbf{M} from data, could get $d\mathbf{Y}$ without model!
- When unique, solution is

$$d\mathbf{Y} = \mathcal{M} \cdot (d\mathbf{G} - \mathbf{M}d\mathbf{T})$$

where \mathcal{M} is (essentially) $(I - \mathbf{M})^{-1}$

Benchmark model takeaway

- Government chooses $d\mathbf{G}$ and $d\mathbf{T}$ such that $\sum_{t=0}^{\infty} \frac{G_t - T_t}{(1+r)^t} = 0$
- $d\mathbf{Y}$ is solution to **intertemporal Keynesian cross**

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- **RA**, **TA**, **HA** differ in their \mathbf{M} matrices
- **Next:**
 - look at \mathbf{M} 's in data and compare with **RA**, **TA**, **HA**
 - implications for $d\mathbf{Y}$

iMPCs in models vs. data

Measuring aggregate iMPCs using individual iMPCs

- Object of interest: **(aggregate) iMPCs**

$$M_{t,s} = \frac{\partial C_t}{\partial Z_s}$$

where $C_t = \int c_{it} di$ and $Z_s = \int z_{is} di$

- Direct evidence on $M_{t,s}$ is hard to come by for general s
- More work on column $s = 0$ (unanticipated income shock)
- Can write

$$M_{t,0} = \int \underbrace{\frac{z_{i0}}{Z_0}}_{\text{income weight}} \cdot \underbrace{\frac{\partial c_{it}}{\partial z_{i0}}}_{\text{individual iMPC}} di$$

→ aggregate iMPCs are **weighted individual iMPCs**

Obtain date-o iMPCs from cross-sectional microdata

- Two sources of evidence on $\frac{\partial c_{it}}{\partial z_{io}}$:

1. Fagereng Holm Natvik (2018) measure in Norwegian data

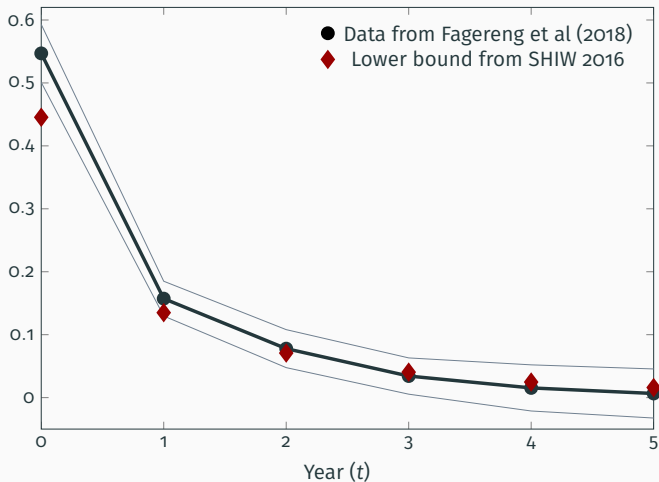
$$c_{it} = \alpha_i + \tau_t + \sum_{k=0}^5 \gamma_k \text{lottery}_{i,t-k} + \theta x_{it} + \epsilon_{it}$$

- Weighting by income in year of lottery receipt $\Rightarrow M_{t,o}$

2. Italian survey data (SHIW 2016) on $\frac{\partial c_{io}}{\partial z_{io}}$

- Construct lower bound for impulse using distribution of MPCs + stationarity assumption

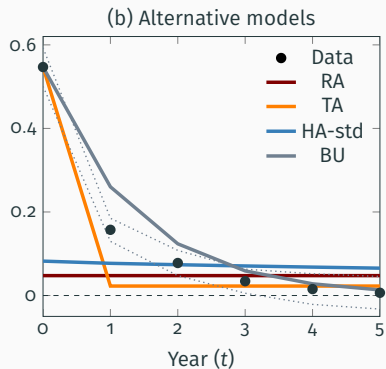
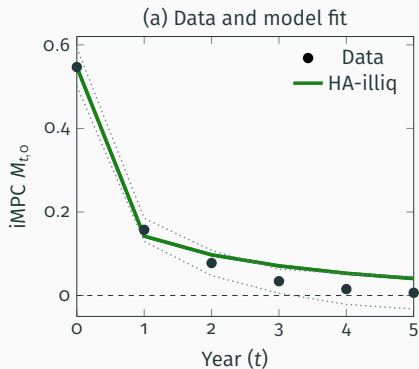
iMPCs in the data



- Annual $M_{O,O}$ consistent with evidence from other sources

- **RA**
- **TA**: share of hand-to-mouth calibrated to match $M_{0,0}$
- **HA-std**: one-asset HA, standard calibration
- **HA-iMPC**: two-asset HA calibrated to match iMPCs

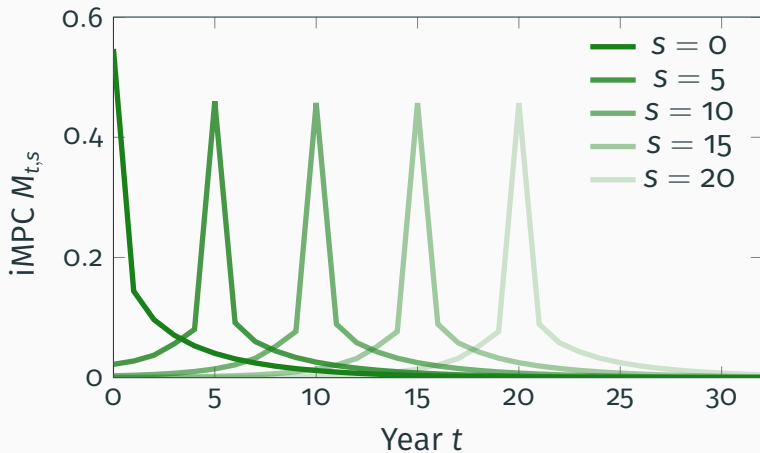
iMPCs across models



What about non-date-o iMPCs?

- Existing evidence useful for response to date-o income shocks, $\{M_{t,o}\}$
 - What about responses to future shocks?
- use calibrated **HA-iMPC** model to fill in the blanks!

Response of HA-iMPC to other income shocks



Fiscal policy in the benchmark model

- Recall **intertemporal Keynesian cross**:

$$dY = dG - M \cdot dT + M \cdot dY$$

- dY entirely determined by iMPCs M and fiscal policy (dG, dT)
- Next: Characterize role of iMPCs for
 - balanced budget policies, $dG = dT$
 - deficit-financed policies

The balanced-budget unit multiplier

- With **balanced budget**, $dG = dT \Rightarrow$ **multiplier of 1**:

$$dY = dG$$

- Similar reasoning already in Haavelmo (1945)
- Generalizes Woodford's **RA** results
 - heterogeneity irrelevant for balanced budget fiscal policy
 - similar to Werning (2015)'s result for monetary policy
- Proof: $dY = dG$ is unique solution to

$$dY = (I - M) \cdot dG + M \cdot dY$$

Deficit-financed fiscal policy

- With deficit financing $d\mathbf{G} \neq d\mathbf{T}$ we have

$$d\mathbf{Y} = d\mathbf{G} + \underbrace{\mathcal{M} \cdot \mathbf{M} \cdot (d\mathbf{G} - d\mathbf{T})}_{d\mathbf{C}}$$

Consumption $d\mathbf{C}$ depends on **primary deficits** $d\mathbf{G} - d\mathbf{T}$

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- Example: **TA model** with deficit financing

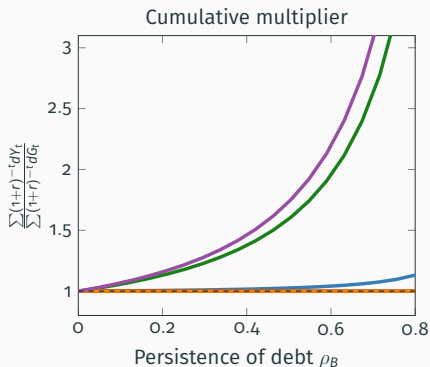
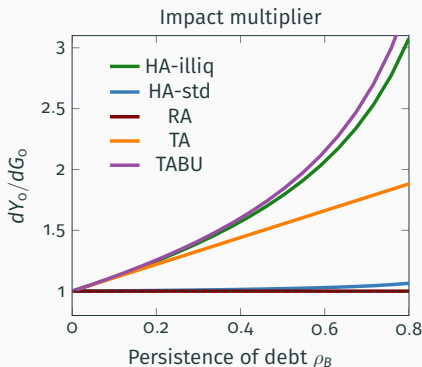
$$d\mathbf{Y} = d\mathbf{G} + \frac{\mu}{1 - \mu} (d\mathbf{G} - d\mathbf{T})$$

- consumption $d\mathbf{C}$ depends only on **current** deficits
- **initial multiplier** can be large $\in \left[1, \frac{1}{1-\mu}\right] \dots$
- but **cumulative multiplier** is $= 1$!

$$\frac{\sum (1+r)^{-t} dY_t}{\sum (1+r)^{-t} dG_t} = 1$$

- Parametrize: $dG_t = \rho_G dG_{t-1}$ and $dB_t = \rho_B (dB_{t-1} + dG_t)$
 - vary **degree of deficit-financing** ρ_B

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Calibration: $\rho_G = 0.7$

Fiscal policy in the quantitative model

- **Government:**

- gov spending shock, $dG_t = \rho_G dG_{t-1}$
- fiscal rule, $dB_t = \rho_B (dB_{t-1} + dG_t)$
- Taylor rule, $i_t = r_{ss} + \phi \pi_t, \phi > 1$

- **Supply side:**

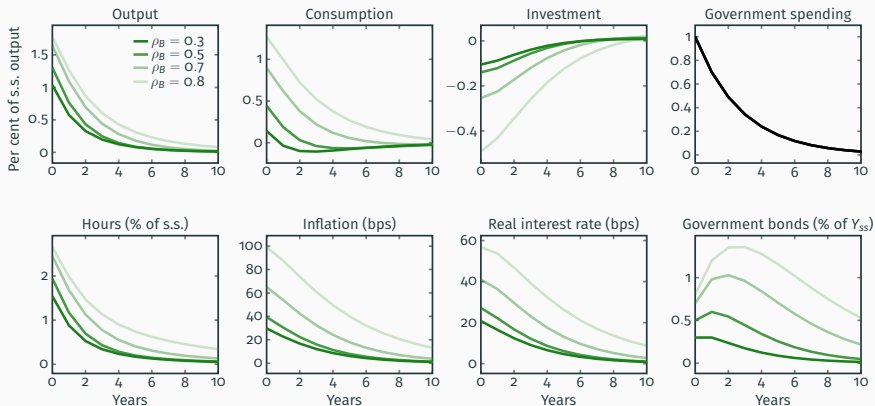
- Cobb-Douglas production, $Y_t = K_t^\alpha N_t^{1-\alpha}$
- K_t subject to quadratic capital adjustment costs
- sticky prices à la Calvo, $\pi_t = \kappa^p mc_t + \frac{1}{1+r_t} \pi_{t+1}$

- **Two reasons for lower multipliers:**

- monetary policy & crowding-out of investment

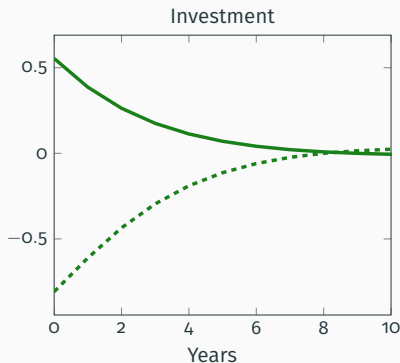
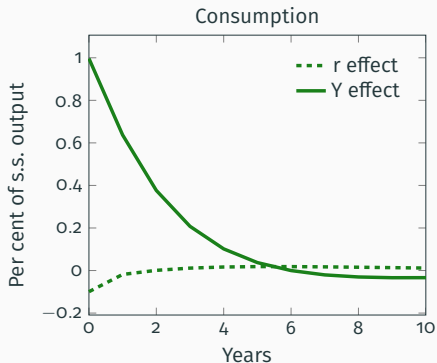
Sizeable output response to deficit-financed G

► Other



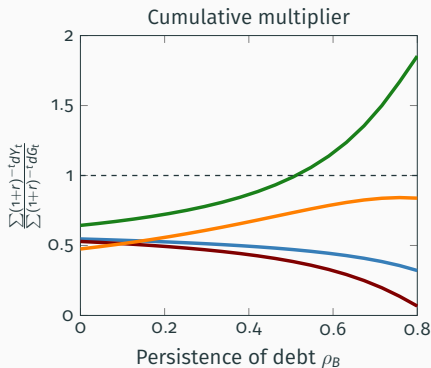
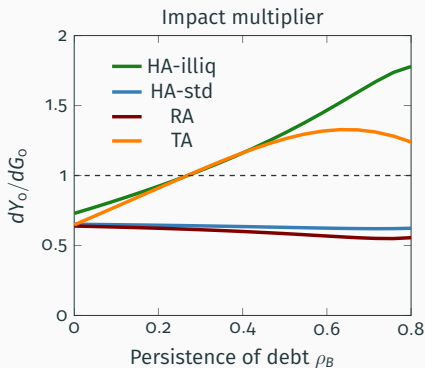
Calibration: $\rho_G = 0.7$, $\kappa^w = \kappa^p = 0.1$, $\phi = 1.5$; vary ρ_B in $dB_t = \rho_B (dB_{t-1} + dG_t)$

Equilibrium effect from Y important for both C and I



Calibration: $\rho_G = 0.7$, $\rho_B = 0.7$, $\kappa^W = \kappa^P = 0.1$, $\phi = 1.5$

IMPCs *still* a crucial determinant of response!



Calibration: $\rho_G = 0.7$, $\kappa^w = \kappa^D = 0.1$, $\rho_B = 0.5$, $\phi = 1.5$

Summary: HA-iMPC & TA have large **on-impact** multipliers

On-impact multipliers $\frac{dY_0}{dG_0}$

| Fiscal rule | Model | RA | HA-std | TA | HA-illiq |
|-------------------------|--------------|-----|--------|-----|----------|
| bal. budget | benchmark | 1.0 | 1.0 | 1.0 | 1.0 |
| | quantitative | 0.6 | 0.7 | 0.6 | 0.7 |
| deficit-financed | benchmark | 1.0 | 1.0 | 1.8 | 2.5 |
| | quantitative | 0.6 | 0.6 | 1.3 | 1.6 |

Calibration: $\rho_G = 0.7$, $\kappa^W = \kappa^D = 0.1$, $\rho_B = 0.5$, $\phi = 1.5$

... but only HA-iMPC has large **cumulative** multipliers

Cumulative multipliers $\frac{\sum_t (1+r)^{-t} dY_t}{\sum_t (1+r)^{-t} dG_t}$

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| | quantitative | 0.5 | 0.5 | 0.5 | 0.6 |
| deficit-financed | benchmark | 1.0 | 1.1 | 1.0 | 2.6 |
| | quantitative | 0.2 | 0.4 | 0.8 | 1.4 |