# earnest

## A data science internship

August 14, 2014 (censored for public view)

## Predictive Algorithms

Build our models to predict applicant quality

 Primary motivations: 1) scalability, 2) improved decisions over hundreds of variables, 3) prioritizing applicants

Data Integration and Preprocessing

- Gather and merge important features from both Mongo collections and Postgres tables
- Make note of missing data, and how we should account for this while making predictions

## Predictive Algorithms

#### Modeling

- Apply random forest on data, and regularize parameters
- ► Take advantage of random forest's in/out-of-bag

#### Inference and Priority Roadmap

 Analyze our results, and decide on what should be improved next before more optimization

#### Data Science Website



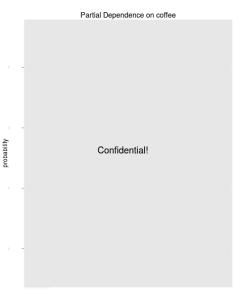
#### Infrastructure

- ▶ Build the framework from scratch
- Build webpages for clients, underwriters, queues, models, loans, and—soon to be deployed—weekly reports
- Automate the website updates with cron

#### Visuals

- Deliberate on useful, easily accessible visualizations
- (More suggestions on metrics are welcome!)

## Mining Financial Transactions



- Find trends among our clients' spending habits
- Find most important keywords in distinguishing applicant quality
- Selectively refine the list of keywords and their underlying relationships

coffee

## Collaborations

#### Marketing

- Data munging
- Reporting
- Consulting
- Potential blog post on all the intern's experiences/value?

#### Underwriting and Risk

- ▶ Important considerations for future modelling purposes
- Priority order for underwriting queue (pending implementation?)
- Automated decision-making
- Weekly reporting

## Understanding our Competitors

#### Confidential!

- Web Scraping & Parsing
- Analyze common trends among their clients, and their volume of clients over time
- Examine their pricing model for different interest rates

## For Future Data Scientists

- Coding Conventions
- ▶ Documentation
- ► File Management
- ► Finalize use cases for data science tools

### There's more work to be done!

- ► More variables
- ▶ Data science website
- Predict decline reasons
- ▶ Predict variance in underwriter scores
- ► Fraud detection
- Unit testing (docker :])

