



## **!!FIX YOUR COMPLIANCE ALERT RIGHT NOW!!**

Repeated Compliance Alerts are not a good thing. There are only three possible excuses:

*"I don't know how to do it - please train me more."*

### **UNIT VACANT OVER 60 DAYS**

#### **What is the Compliance Alert?**

A Vacant Unrented Unit is over 60 days vacant and not ready resulting in vacancy loss.

#### **Why did I receive this Alert?**

Vacant unrented units that have been not ready for 60 days or greater.

#### **How do I resolve the Alert today?**

1. Get the unit market ready!!
2. Walk the unit to ensure it is move in ready.
3. Show it.
4. Market it to prospects interested in that size unit.

#### **How do I make sure I never get this Alert again?**

- Prioritize unit turns to ensure units are ready as quickly as possible to be available for your prospects to tour & lease.
- When leasing vacant units, always market the oldest units as a priority.