

Mihir Bhatt

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EDUCATION

University of Alberta

Edmonton, Canada

B.S. with Honors in Computing Science and minor in Mathematics

Expected Graduation, June 2028

- **Concentrations:** Artificial Intelligence and Data Science
- **Related Coursework:** Data Structures & Algorithms, Objects & Design, Computer Organization & Programming, Combinatorics, Machine Learning, Artificial Intelligence, Object-Oriented Programming, Statistics & Applications
- **Student groups:** Founder and President for: U of A Data Science Society, The Cube Craze, The Puzzle Hive; VP Finance for Future Creators, Executive for CHADs(Cybersecurity Hacking and Digital Security), Member of Chess, Outdoors, Basketball and Model United Nations Club.

EXPERIENCE

LakePharm Pharmacy Ltd.

Kisumu, Kenya

Retail Assistant/Sales Associate

June 2022 – June 2023

- Learned about the logistics of a pharmaceutical business.
- Worked with customers to resolve issues and create sales.
- Learned how to use business management software to aid in handling orders and sales.

This position allowed me to gain valuable experience in handling orders and customers in a high-stress environment. Dealt with stock control which made me very detail-oriented and helped me understand the reasoning behind different storage techniques.

Green Coal Energy Ltd.

Kisumu, Kenya

Sales Manager

June 2023 – August 2024

- Used Customer relationship management software (CRMs) to create invoices, quotations and receipts for sales and was involved in customer service.
- Kept track of all customers and orders in a business-to-business sales environment to ensure timely delivery of documents and maximize customer satisfaction in a sales environment.

Gained valuable time-management skills as well as learned about how business-to-business sales work and how to maintain customer relationships. Learned about the back end of businesses such as important documents and how, when and why they're each produced and used.

ACTIVITIES AND LEADERSHIP

Kisumu Senior Academy.

Kisumu, Kenya

Founder and President of Chess club.

Aug 2020 – Aug 2021

- Managed a team of 10 students in attending events such as training and tournaments.

Kisumu Senior Academy.

Kisumu, Kenya

Tutored students at various levels in multiple areas.

Aug 2020 – Aug 2024

- Taught both upper and lower classmen Mathematics, physics, chemistry and Computer Science.
- Assisted Teachers in handling and marking assignments and examinations.

Rahul Kotak Foundation.

Kisumu, Kenya

Volunteer

July 2022 – Aug 2024

- Played an active role in monthly book sales to increase literacy rates at underdeveloped locations.
- Reached out to customers to increase company reputation and bring in more donations.

The volunteer experience at Rahul Kotak Foundation helped me learn about various marketing strategies that were used to bring awareness to the charity as well as helped gain confidence when approaching potential customers/donors which can be applied across all industries.

SKILLS AND CERTIFICATIONS

Soft skills: Customer service, Marketing, Stock Control, Detail-oriented, Leadership, Sales, Organized, Communication, Learning Agility.

Tools/Software: Salesforce, Zoho, Odoo, Refrens, QuickBooks, Microsoft, SQL, Python, Javascript.