

The Office - Presentation Series 10 - The Q and A Session (C0298)

Jonathan: Well everyone, I'm sure you'd like to join me in thanking Michael for what was a really inspirational presentation. Sincere thanks Michael.

Jonathan: Now, I'm sure many of you will be keen to ask some questions, so I'd like to open it up a Q and A session. Please raise your hand if you have any questions at all. Janice, go ahead.

Janice: Yes thank you Jonathan. I would just like to go back to the comment Mr. Ford made in regards to our competitors, particularly Orange. Now as you know, Orange has established themselves as the market leader in the high-end lap-top market.

Janice: How does Mr. Ford expect to compete with a company that has such a huge reputation and huge resources?

Mr. Ford: Well Janice, first of all, thanks for a very good question. I think you have hit the nail on the head actually. Orange are the global leaders precisely because of their size and power.

Mr. Ford: But, although we can't compete in terms of size I do believe we hold an advantage in terms of dedication to customer service. Yes, I admit this is a David and Goliath battle, but don't forget who won that contest.

Frank: Ermmm, Mr Ford. Could you elaborate on the actual technical details of the x420 a little more?

Mr. Ford: I'd love to but I think we are a little pressed for time right now. However Jonathan has all the technical specs for you on the power-point presentation, which you can look over in your own time.

Marcie: Mr. Ford. One final question. Would you like to join me for a game of golf this Sunday?

Key Vocabulary

inspiration	<i>N</i>	stimulation or arousal of the mind, feelings
open it up	<i>P</i>	begin; start

in re- gards	<i>P</i>	about
hit the nail on the head	<i>P</i>	to say something that is exactly right
elaborate	<i>V</i>	to explain something in a more detailed way
pressed for time	<i>P</i>	don't have enough time

Supplementary Vocabulary

interpret	<i>V</i>	to construe or under- stand in a particular way
precise	<i>A</i>	definite or exact in statement
jargon	<i>N</i>	any talk or writing that one does not under- stand
in a rush	<i>P</i>	requiring speed or ur- gency

put forth

P

to give an idea or question e.g I put forth this question to challenge your idea's