#### The Office - Bad news, boss. (C0108)

A: ... Now that we have been over the gory details of our disastrous first quarter, Ed! Give us some good news. How are things looking for us in terms of sales this month?

B: Uh well...would you like the bad news first or the really bad news?

A: What? Ed, don't tell me you only have bad news!

B: Well sir, our sales have dropped, no plunged, fifty percent in the past month alone. We are currently overstocked and overstaffed and our profits are falling fast. The market is in recession and we have no way of moving our inventory, or getting rid of our staff. If we consider redundancies, it would cost us a fortune because of the new regulations governing compensation packages. It's a real mess.

- A: For crying out loud... How fast are we losing money?
- B: Um...how can I put this? Let's just say that at this pace, we will be filing for Chapter eleven in less than three months.
- A: What! Geez! How could this have happened? So what's the bad news?
- B: Oh, that's the really bad news. Our supplier suffered QC problems and, well, half of our production is faulty. We're going to have to recall all items sold in the last quarter. And the worst part? We're going to have to shoulder this cost.
- A: Are you joking? Get the supplier on the line now! They have to assume the costs of this mess!
- B: We tried that, sir. The factory has gone under and the owner apparently has fled the country.



A: We're doomed!

B: There is some really good news though!

A: Really? What!

B: I got offered a new job!

#### **Key Vocabulary**

gory details phrase all the small details

lay it on me phrase tell me the bad news

plunge verb drop down suddenly

and quickly

disastrous Adjective very bad; having bad

results

in terms of phrase regarding, about



(be) over- verb having too many things

stocked to sell

(be) over- verb have too many employ-

staffed ees

**inventory** common the amount of products

noun, non- you have to sell

variable

get rid of remove or take away

something that is an-

noying

redundancies common layoffs; ending employ-

noun, plu- ment of staff for money

ral reasons

shoulder the *verb* be responsible for the

cost

govern verb rule

for crying out phrase used to express anger or

loud annoyance

chapter elven phrase bankruptcy; owing

more money than you

can pay



quality control the process of control-

ling the quality of production (quality con-

trol)

#### **Supplementary Vocabulary**

broke Adjective having no money (infor-

mal)

hit rock bot- phrase The lowest possible

tom level or absolute bot-

tom

margin common the minimum return

noun, sin- below which an enter-

gular prise becomes unprof-

itable

revenue common the entire amount of in-

noun, sin- come before any deduc-

gular tions are made

**skyrocket** verb cause to rise rapidly

and suddenly