

Global View - At The Car Dealership (C0278)

A: Hi there! I am looking for a new car. I have this old Ford Pinto that I would like to trade in.

B: I see. You are in luck this month because all of our models are on sale! it is a perfect time to buy a new car since it's the end of the year,

A: Perfect! I like this one.

B: That is the Ford Focus. A very light but powerful vehicle. It comes with dual side airbags, power steering and power windows, tinted windows and your choice of either automatic or manual transmission.

A: Sounds like a good car! How many miles to the gallon?

B: It is a very fuel efficient vehicle giving you about 34 miles in the city and 40 on the highway.

A: That is really convenient. Especially now that fuel prices are so high! What's under the hood?

B: A very powerful 2.5-liter turbocharged engine, Trust me, this car is fast!

A: Now for the most difficult question. What is the price tag for this lovely vehicle?

B: Very affordable sir. You can take it out of this lot today with 0% down payment and no interest for the first year! You can test drive it now and we can sign the papers when we get back.

A: Great! Let's do it!

Key Vocabulary

trade in	<i>P</i>	something that you sell as part of payment for new
miles	<i>N</i>	unit measuring distance
fuel	<i>N</i>	something that can be turned into energy
down payment	<i>N</i>	first payment that you pay when buy something
interest	<i>N</i>	money paid by a borrower for the borrowed money

Supplementary Vocabulary

lemon	<i>N</i>	something that is sold, that seems like a good deal but actually does not work the way it should
warranty	<i>N</i>	a guarantee on something sold, that would pay for a certain amount of damage to the product
limited-time offer	<i>N</i>	a promotion that is only available for a certain amount of time
rip off	<i>V</i>	to give someone a bad deal
ripoff	<i>N</i>	a bad deal