

Brian Michira Week 12 IP R Fundamentals

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Defining the Question

Research Question

A Kenyan entrepreneur has created an online cryptography course and would want to advertise it on her blog. She currently targets audiences originating from various countries. In the past, she ran ads to advertise a related course on the same blog and collected data in the process. She would now like to employ your services as a Data Science Consultant to help her identify which individuals are most likely to click on her ads.

Metrics For Success

This project will be successful when we correctly identify which individuals are most likely to click on the ads.

Understanding the Context

A Kenyan entrepreneur has created an online cryptography course and would want to advertise it on her blog. She currently targets audiences originating from various countries. In the past, she ran ads to advertise a related course on the same blog and collected data in the process.

Experimental Design Taken

1.Specifying the research question. 2. Loading and Previewing the Dataset. 3.Cleaning the Dataset. 4.Explanatory Data Aalysis. 5.Conclusion.

1.Loading and Previewing the dataset

```
library(data.table)
```

```
#Loading the dataset
```

```
dataset <- read.csv("http://bit.ly/IPAdvertisingData")
```

```
#Viewing the top of the dataset
```

```
head(dataset)
```

##	Daily.Time.Spent.on.Site	Age	Area.Income	Daily.Internet.Usage
## 1	68.95	35	61833.90	256.09
## 2	80.23	31	68441.85	193.77
## 3	69.47	26	59785.94	236.50
## 4	74.15	29	54806.18	245.89

```
## 5          68.37 35    73889.99          225.58
## 6          59.99 23    59761.56          226.74
##              Ad.Topic.Line          City Male    Country
## 1    Cloned 5thgeneration orchestration    Wrightburgh    0    Tunisia
## 2    Monitored national standardization    West Jodi    1    Nauru
## 3    Organic bottom-line service-desk    Davidton    0    San Marino
## 4    Triple-buffered reciprocal time-frame    West Terrifurt    1    Italy
## 5    Robust logistical utilization    South Manuel    0    Iceland
## 6    Sharable client-driven software    Jamieberg    1    Norway
##              Timestamp Clicked.on.Ad
## 1 2016-03-27 00:53:11          0
## 2 2016-04-04 01:39:02          0
## 3 2016-03-13 20:35:42          0
## 4 2016-01-10 02:31:19          0
## 5 2016-06-03 03:36:18          0
## 6 2016-05-19 14:30:17          0
```

#Viewing the bottom of the dataset
tail(dataset)

```
##      Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage
## 995          43.70 28    63126.96          173.01
## 996          72.97 30    71384.57          208.58
## 997          51.30 45    67782.17          134.42
## 998          51.63 51    42415.72          120.37
## 999          55.55 19    41920.79          187.95
## 1000         45.01 26    29875.80          178.35
##              Ad.Topic.Line          City Male
## 995    Front-line bifurcated ability    Nicholasland    0
## 996    Fundamental modular algorithm    Duffystad    1
## 997    Grass-roots cohesive monitoring    New Darlene    1
## 998    Expanded intangible solution    South Jessica    1
## 999    Proactive bandwidth-monitored policy    West Steven    0
## 1000    Virtual 5thgeneration emulation    Ronniemouth    0
##              Country          Timestamp Clicked.on.Ad
## 995          Mayotte 2016-04-04 03:57:48          1
## 996          Lebanon 2016-02-11 21:49:00          1
## 997    Bosnia and Herzegovina 2016-04-22 02:07:01          1
## 998          Mongolia 2016-02-01 17:24:57          1
## 999          Guatemala 2016-03-24 02:35:54          0
## 1000         Brazil 2016-06-03 21:43:21          1
```

#checking the number of records
dim(dataset)

```
## [1] 1000  10
```

The dataset has 1000 rows and 10 columns.

#Checking the Class of our dataset
class(dataset)

```
## [1] "data.frame"

#checking the info
str(dataset)

## 'data.frame':    1000 obs. of  10 variables:
## $ Daily.Time.Spent.on.Site: num  69 80.2 69.5 74.2 68.4 ...
## $ Age                      : int   35 31 26 29 35 23 33 48 30 20 ...
## $ Area.Income              : num  61834 68442 59786 54806 73890 ...
## $ Daily.Internet.Usage     : num   256 194 236 246 226 ...
## $ Ad.Topic.Line            : chr   "Cloned 5thgeneration orchestration"
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
## $ City                     : chr   "Wrightburgh" "West Jodi" "Davidton"
"West Terrifurt" ...
## $ Male                     : int    0 1 0 1 0 1 0 1 1 1 ...
## $ Country                  : chr   "Tunisia" "Nauru" "San Marino" "Italy"
...
## $ Timestamp                : chr   "2016-03-27 00:53:11" "2016-04-04
01:39:02" "2016-03-13 20:35:42" "2016-01-10 02:31:19" ...
## $ Clicked.on.Ad            : int    0 0 0 0 0 0 0 1 0 0 ...
```

2.Cleaning the Dataset

#checking for missing values

```
sum(is.na(dataset))
```

```
## [1] 0
```

There are no missing values.

#checking for duplicates

```
duplicated <- dataset[duplicated(dataset),]
duplicated
```

```
## [1] Daily.Time.Spent.on.Site Age Area.Income
## [4] Daily.Internet.Usage Ad.Topic.Line City
## [7] Male Country Timestamp
## [10] Clicked.on.Ad
## <0 rows> (or 0-length row.names)
```

There are no duplicated rows.

#checking the info

```
str(dataset)
```

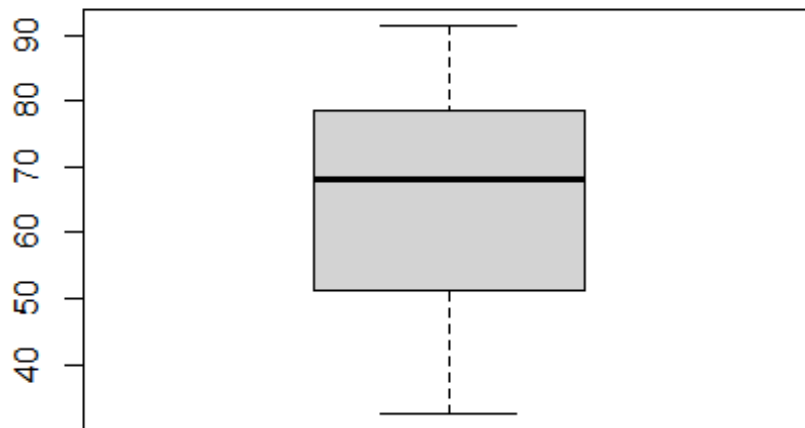
```
## 'data.frame':    1000 obs. of  10 variables:
## $ Daily.Time.Spent.on.Site: num  69 80.2 69.5 74.2 68.4 ...
## $ Age                      : int   35 31 26 29 35 23 33 48 30 20 ...
## $ Area.Income              : num  61834 68442 59786 54806 73890 ...
## $ Daily.Internet.Usage     : num   256 194 236 246 226 ...
## $ Ad.Topic.Line            : chr   "Cloned 5thgeneration orchestration"
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
## $ City                     : chr   "Wrightburgh" "West Jodi" "Davidton"
"West Terrifurt" ...
## $ Male                     : int    0 1 0 1 0 1 0 1 1 1 ...
## $ Country                  : chr   "Tunisia" "Nauru" "San Marino" "Italy"
...
## $ Timestamp                : chr   "2016-03-27 00:53:11" "2016-04-04
01:39:02" "2016-03-13 20:35:42" "2016-01-10 02:31:19" ...
## $ Clicked.on.Ad            : int    0 0 0 0 0 0 0 1 0 0 ...
```

```
"Triple-buffered reciprocal time-frame" ...
## $ City : chr "Wrightburgh" "West Jodi" "Davidton"
"West Terrifurt" ...
## $ Male : int 0 1 0 1 0 1 0 1 1 1 ...
## $ Country : chr "Tunisia" "Nauru" "San Marino" "Italy"
...
## $ Timestamp : chr "2016-03-27 00:53:11" "2016-04-04
01:39:02" "2016-03-13 20:35:42" "2016-01-10 02:31:19" ...
## $ Clicked.on.Ad : int 0 0 0 0 0 0 0 1 0 0 ...
```

```
# overview of the dataset
summary(dataset)
```

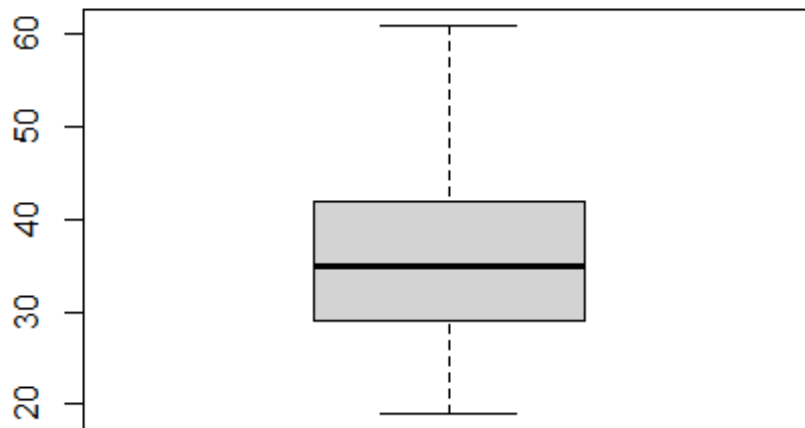
```
## Daily.Time.Spent.on.Site      Age      Area.Income
Daily.Internet.Usage
## Min. :32.60      Min. :19.00      Min. :13996      Min. :104.8
## 1st Qu.:51.36      1st Qu.:29.00      1st Qu.:47032      1st Qu.:138.8
## Median :68.22      Median :35.00      Median :57012      Median :183.1
## Mean :65.00      Mean :36.01      Mean :55000      Mean :180.0
## 3rd Qu.:78.55      3rd Qu.:42.00      3rd Qu.:65471      3rd Qu.:218.8
## Max. :91.43      Max. :61.00      Max. :79485      Max. :270.0
## Ad.Topic.Line      City      Male      Country
## Length:1000      Length:1000      Min. :0.000      Length:1000
## Class :character      Class :character      1st Qu.:0.000      Class :character
## Mode :character      Mode :character      Median :0.000      Mode :character
##                      Mean :0.481
##                      3rd Qu.:1.000
##                      Max. :1.000
## Timestamp      Clicked.on.Ad
## Length:1000      Min. :0.0
## Class :character      1st Qu.:0.0
## Mode :character      Median :0.5
##                      Mean :0.5
##                      3rd Qu.:1.0
##                      Max. :1.0
```

```
# checking for outliers on Daily time spent on site
boxplot(dataset$Daily.Time.Spent.on.Site)
```



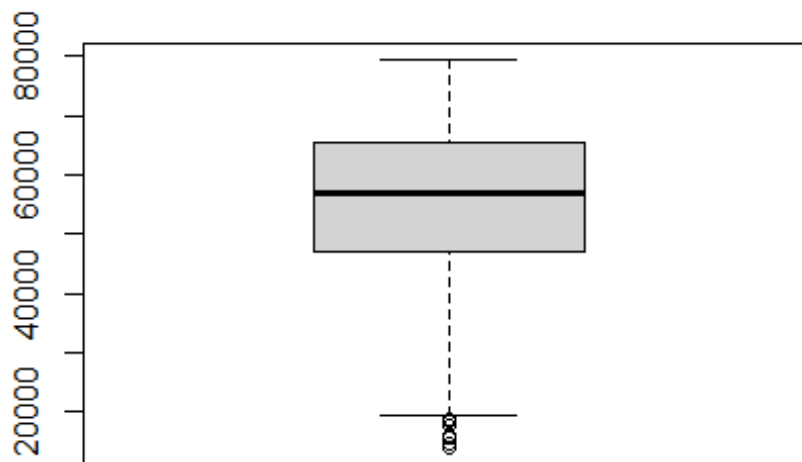
There are no outliers on Daily Time Spent on Site.

```
# checking for outliers on Age  
boxplot(dataset$Age)
```



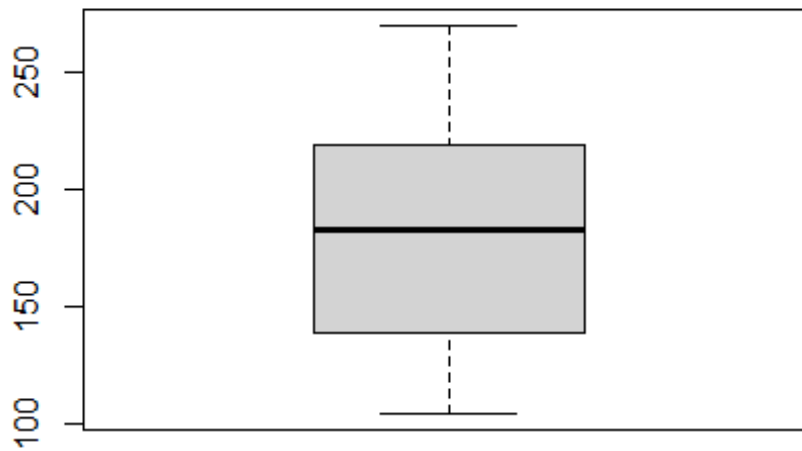
There are no outliers on the Age column.

```
# checking for outliers on Area income  
boxplot(dataset$Area.Income)
```



There are outliers on the Area income column.

```
# viewing the exact outliers  
boxplot.stats(dataset$Area.Income)$out  
  
## [1] 17709.98 18819.34 15598.29 15879.10 14548.06 13996.50 14775.50  
18368.57  
  
# checking for outliers on Daily Internet Usage  
boxplot(dataset$Daily.Internet.Usage)
```



There are no outliers on the daily Internet.

3.Exploratory Data Analysis

Univariate Analysis

Daily Time Spent on Site

1. Measures of Central Tendency

```
# mean
mean(dataset$Daily.Time.Spent.on.Site)

## [1] 65.0002
```

The Mean of the Time Spent on Site Daily is 65.0002.

```
# median
median(dataset$Daily.Time.Spent.on.Site)

## [1] 68.215
```

The Median of the Time Spent on Site Daily is 68.215.

```
# mode
getmode <- function(v) {
  uniqv <- unique(v)
  uniqv[which.max(tabulate(match(v, uniqv)))]
}
```



```
getmode(dataset$Daily.Time.Spent.on.Site)
```

```
## [1] 62.26
```

The most common time Spent on site is 62.26.

2.Measure of Dispersion

#Standard Deviation

```
sd(dataset$Daily.Time.Spent.on.Site)
```

```
## [1] 15.85361
```

The Standard Deviation of Daily Time Spent on Site is 15.85361.

#Variance

```
var(dataset$Daily.Time.Spent.on.Site)
```

```
## [1] 251.3371
```

The Variance of Daily Time Spent on Site is 251.3371.

#Range

```
range(dataset$Daily.Time.Spent.on.Site)
```

```
## [1] 32.60 91.43
```

The range of Daily Time Spent on Site was 32.60 on the minimum and 91.43 on the maximum.

#Quantile

```
quantile(dataset$Daily.Time.Spent.on.Site)
```

```
##      0%      25%      50%      75%     100%  
## 32.6000 51.3600 68.2150 78.5475 91.4300
```

Age

1.Measure of Central Tendancy

mean

```
mean(dataset$Age)
```

```
## [1] 36.009
```

The mean Age is 36 years.

median

```
median(dataset$Age)
```

```
## [1] 35
```

The median Age is 35 years

```
# mode
getmode <- function(v) {
  uniqv <- unique(v)
  uniqv[which.max(tabulate(match(v, uniqv)))]
}

getmode(dataset$Age)

## [1] 31
```

Most people had 31 years.

2.Measure of Dispersion

```
#Variance
var(dataset$Age)

## [1] 77.18611
```

The variance of age is 77.18611.

```
#Standard Deviation
sd(dataset$Age)

## [1] 8.785562
```

The Standard Deviation of Age is 8.785562.

```
#range
range(dataset$Age)

## [1] 19 61
```

The minimum age is 19 years and the maximum age is 61 years.

```
#Quantile
quantile(dataset$Age)

##    0%   25%   50%   75%  100%
##   19   29   35   42   61
```

Area Income

1.Measure of Central Tendency

```
#Mean
mean(dataset$Area.Income)

## [1] 55000
```

The mean Area income is 55,000.

```
#median
median(dataset$Area.Income)
```

```
## [1] 57012.3
```

The median Area Income is 57012.3.

```
# mode
getmode <- function(v) {
  uniqv <- unique(v)
  uniqv[which.max(tabulate(match(v, uniqv)))]
}

getmode(dataset$Area.Income)

## [1] 61833.9
```

The common Area Income is 61,833.9.

2.Measure of Dispersion

```
#Variance
var(dataset$Area.Income)

## [1] 179952406
```

The Variance of Area Income is 179952406.

```
#Standard Deviation
sd(dataset$Area.Income)

## [1] 13414.63
```

The Standard Deviation of Area Income is 13414.63.

```
#Range
range(dataset$Area.Income)

## [1] 13996.5 79484.8
```

The minimum Area Income is 13996.5 and the maximum Area Income is 79484.8.

```
#quantile
quantile(dataset$Area.Income)

##          0%          25%          50%          75%         100%
## 13996.50  47031.80  57012.30  65470.64  79484.80
```

Daily Internet Usage

1.Measure of central Tendency

```
#mean
mean(dataset$Daily.Internet.Usage)

## [1] 180.0001
```

The Mean Internet Usage is 180.0001.

```
#median
median(dataset$Daily.Internet.Usage)

## [1] 183.13
```

The Median internet usage is 183.13.

```
# mode
getmode <- function(v) {
  uniqv <- unique(v)
  uniqv[which.max(tabulate(match(v, uniqv)))]
}

getmode(dataset$Daily.Internet.Usage)

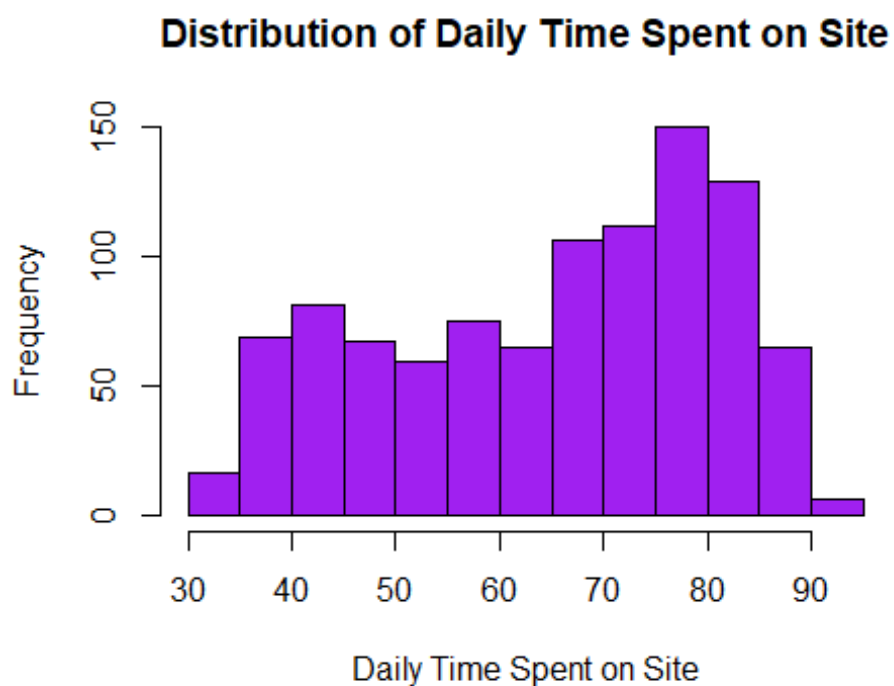
## [1] 167.22
```

The most common Internet Usage is 167.22.

Graphical representation of univariate analysis

###Daily Time Spent on Site

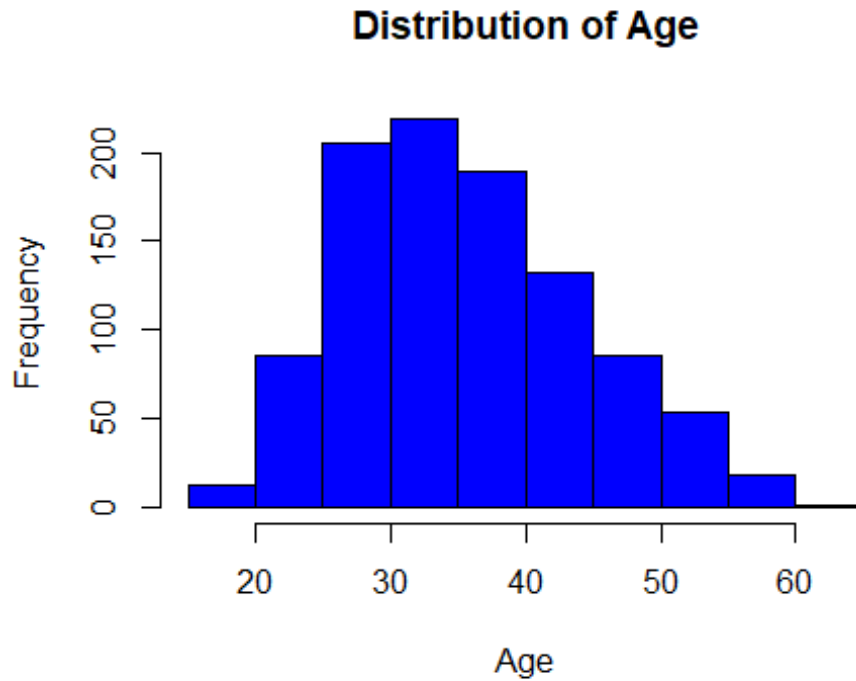
```
hist(dataset$Daily.Time.Spent.on.Site,main = "Distribution of Daily Time
Spent on Site",col="purple"
,xlab="Daily Time Spent on Site")
```



The duration between 75 and 85 had the highest frequency.

Age

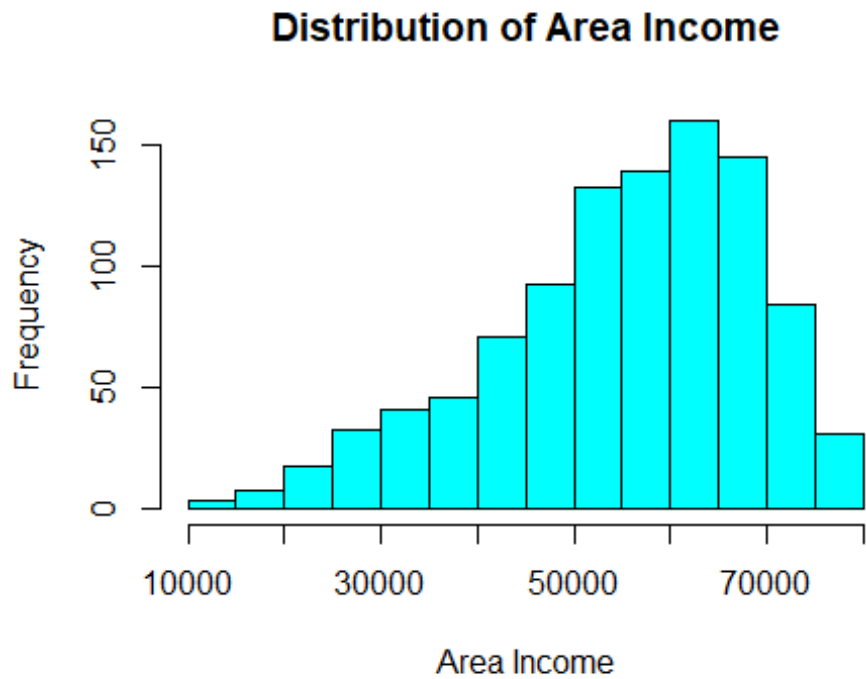
```
hist(dataset$Age,main = "Distribution of Age",col="blue",  
      xlab="Age")
```



The age between 25 years and 35 years had the highest frequency. Age is skewed to the right.

Area Income

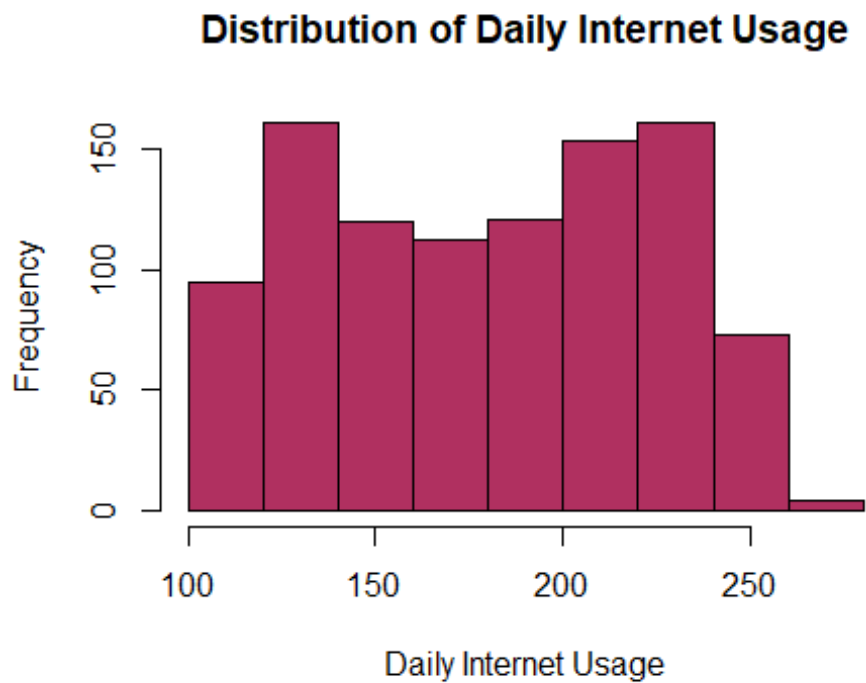
```
hist(dataset$Area.Income,main = "Distribution of Area Income",col="Cyan",  
      xlab = "Area Income")
```



The Income between 60,000 and 70,000 had the highest frequency.

Daily Internet Usage

```
hist(dataset$Daily.Internet.Usage, main = "Distribution of Daily Internet Usage", col = "maroon", xlab = "Daily Internet Usage")
```



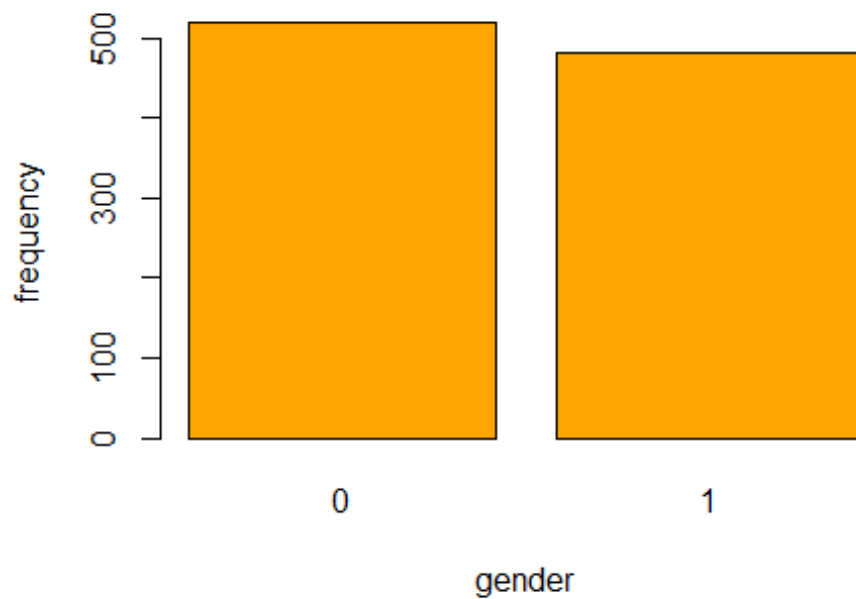
The usage between 200 and 250 had the highest frequency. Daily internet usage is Bimodal.

Univariate Analysis of Categorical Data

```
Gender <- dataset$Male  
frequency<- table(Gender)  
frequency
```

```
## Gender  
##    0    1  
## 519 481
```

```
barplot(frequency,xlab ="gender", ylab = "frequency", col="orange")
```

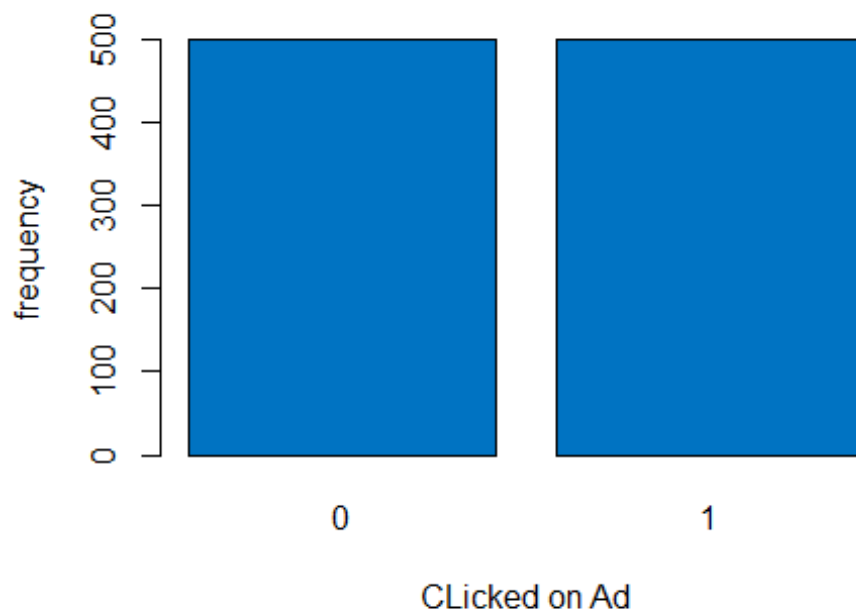


Majority of the respondents were female. 519 females 481 males.

```
Ads <- dataset$Clicked.on.Ad
frequency <- table(Ads)
frequency

## Ads
##   0   1
## 500 500

barplot(frequency, xlab = "Clicked on Ad", ylab = "frequency", col = "#0073C2FF")
```

2. Bivariate Analysis

(i) Covariance

```
# covariance between daily time spent on site and age  
cov(dataset$Daily.Time.Spent.on.Site, dataset$Age)
```

```
## [1] -46.17415
```

The covariance between daily time spent on site and age is -46.17. It indicates a negative linear relationship between the two variables.

```
# covariance between area income and daily internet usage  
cov(dataset$Area.Income, dataset$Daily.Internet.Usage)
```

```
## [1] 198762.5
```

The covariance between area income and daily internet usage is 198762.5. It indicates a positive linear relationship between the two variables.

```
# covariance between daily internet usage and age  
cov(dataset$Daily.Internet.Usage, dataset$Age)
```

```
## [1] -141.6348
```

The covariance between daily internet usage and age is -141.6348. It indicates a negative linear relationship between the two variables.

(ii)Correlation

```
# correlation coefficient between area income and daily internet usage
cor(dataset$Area.Income,dataset$Daily.Internet.Usage)
```

```
## [1] 0.3374955
```

The correlation coefficient between area income and daily internet usage is 0.3375.

```
# correlation coefficient between daily time spent on site and area income
cor(dataset$Daily.Time.Spent.on.Site,dataset$Area.Income)
```

```
## [1] 0.3109544
```

The correlation coefficient between daily time spent on site and area income is 0.311.

```
#correlation matrix
```

```
cor(dataset[,unlist(lapply(dataset, is.numeric))])
```

```
##               Daily.Time.Spent.on.Site      Age  Area.Income
## Daily.Time.Spent.on.Site      1.00000000 -0.33151334  0.310954413
## Age                          -0.33151334  1.00000000 -0.182604955
## Area.Income                   0.31095441 -0.18260496  1.000000000
## Daily.Internet.Usage          0.51865848 -0.36720856  0.337495533
## Male                         -0.01895085 -0.02104406  0.001322359
## Clicked.on.Ad                 -0.74811656  0.49253127 -0.476254628
##               Daily.Internet.Usage      Male Clicked.on.Ad
## Daily.Time.Spent.on.Site      0.51865848 -0.018950855 -0.74811656
## Age                          -0.36720856 -0.021044064  0.49253127
## Area.Income                   0.33749553  0.001322359 -0.47625463
## Daily.Internet.Usage          1.00000000  0.028012326 -0.78653918
## Male                         0.02801233  1.000000000 -0.03802747
## Clicked.on.Ad                 -0.78653918 -0.038027466  1.00000000
```

From the correlation matrix looking at the clicked on AD we can see that its only age that has a positive correlation with Clicked on AD. We can confirm this by conducting the point Biserial correlation which is used to test correlation between a continuous and a categorical variable.

```
#Biserial correlation
```

```
cor.test(dataset$Age,dataset$Clicked.on.Ad)
```

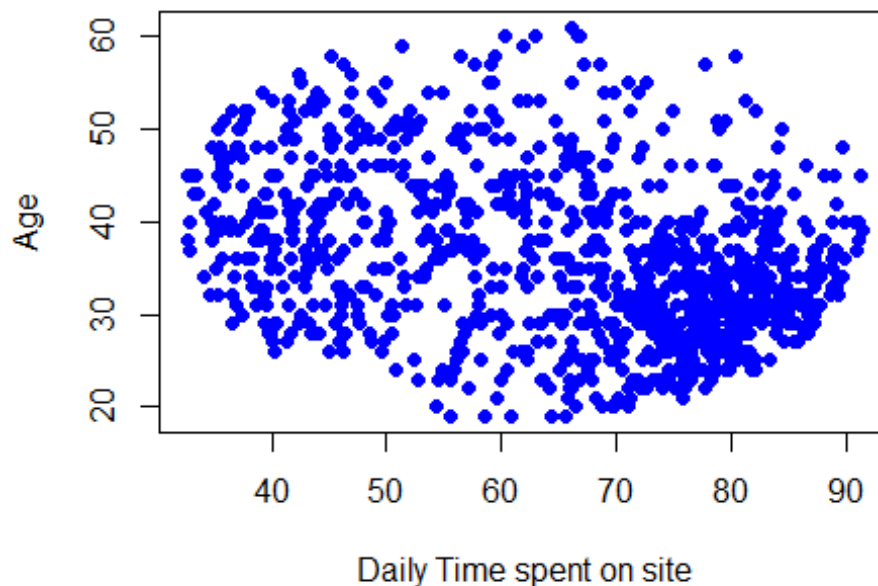
```
##
## Pearson's product-moment correlation
##
## data: dataset$Age and dataset$Clicked.on.Ad
## t = 17.879, df = 998, p-value < 2.2e-16
## alternative hypothesis: true correlation is not equal to 0
## 95 percent confidence interval:
## 0.4440981 0.5380944
## sample estimates:
## cor
## 0.4925313
```

We found a correlation coefficient of 0.492 which show there is a positive correlation between Age and Clicked on Ad.

(iii) Scatter plots

```
# scatter plot between age and daily time spent on site  
plot(dataset$Daily.Time.Spent.on.Site,dataset$Age,main="Scatter plot between  
Age and Daily time spent on site",col='blue',xlab="Daily Time spent on  
site",ylab="Age",pch=19)
```

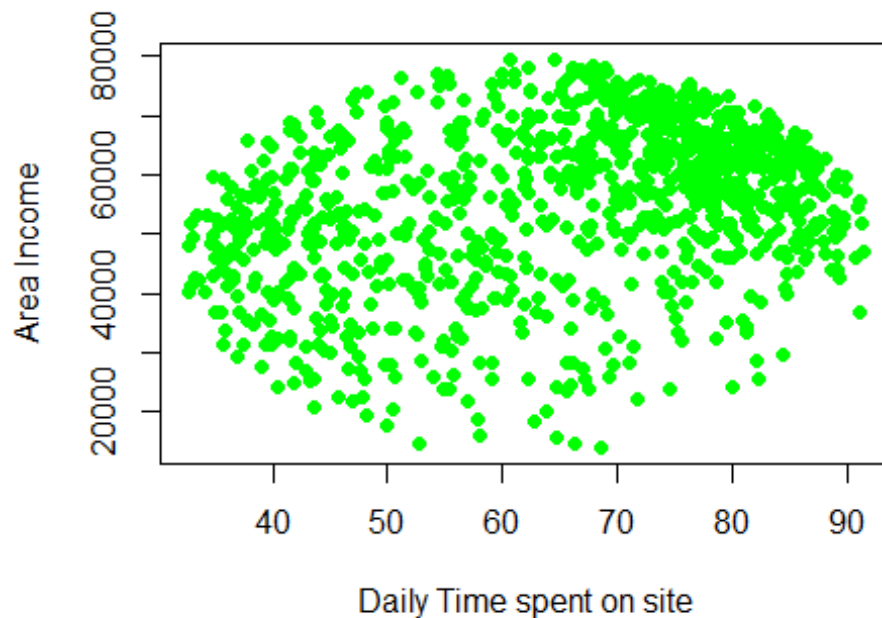
Scatter plot between Age and Daily time spent on s



The scatter plot of daily time spent on site and age shows us that between the ages 25 years and 40 years spent more time on site.

```
# scatter plot between Area Income and daily time spent on site  
plot(dataset$Daily.Time.Spent.on.Site,dataset$Area.Income,main="Scatter plot  
between Area Income and Daily time spent on site",col='green',xlab="Daily  
Time spent on site",ylab="Area Income",pch=19)
```

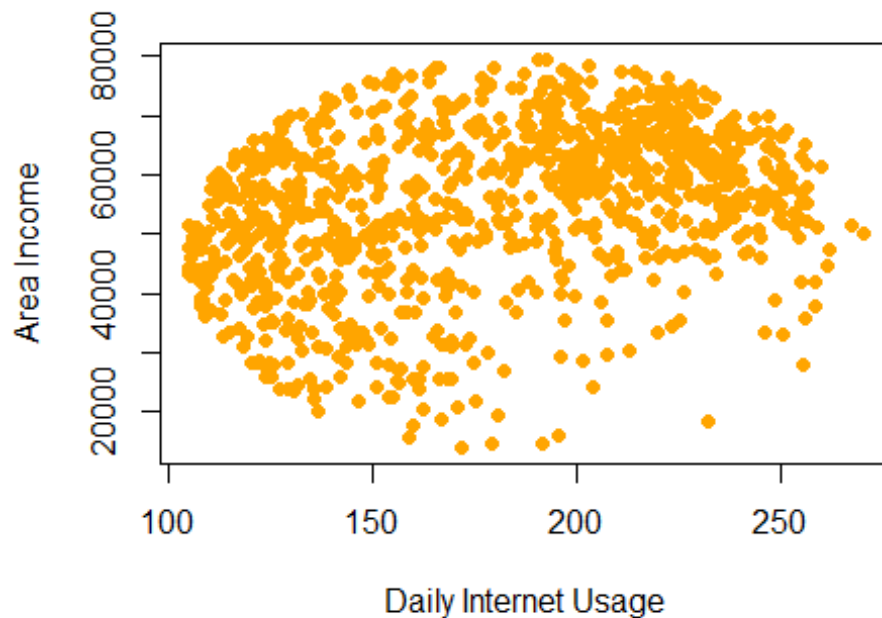
after plot between Area Income and Daily time spent



The scatter plot between daily time spent on site and area income shows us that those with an area income between 50,000 and 70,000 are the ones who spend more time on site.

```
# scatter plot between Area Income and daily time spent on site  
plot(dataset$Daily.Internet.Usage,dataset$Area.Income,main="Scatter plot  
between Area Income and Daily INternet Usage",col='orange',xlab="Daily  
Internet Usage",ylab="Area Income",pch=19)
```

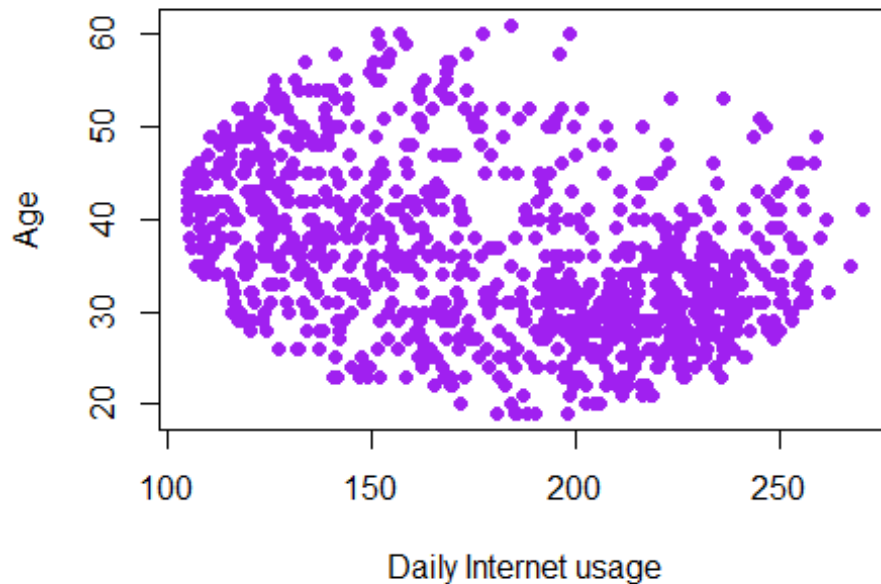
scatter plot between Area Income and Daily Internet Usage



The scatter plot of daily internet usage and Area Income shows us that between income 60,000 and 75,000 spent more on internet while those between income 35,000 and 50,000 spent less on internet.

```
# scatter plot between age and daily Internet Usage
plot(dataset$Daily.Internet.Usage,dataset$Age,main="Scatter plot between Age
and Daily Internet Usage",col='purple',xlab="Daily Internet
usage",ylab="Age",pch=19)
```

Scatter plot between Age and Daily Internet Usage



The scatter plot of daily internet usage and age shows us that between the ages 25 years and 40 years spent more on internet.

Conclusion

1. Majority of the respondents were females.
2. All the variables have a negative correlation with Clicked on Ad apart from Age.
3. There is a positive correlation between Area Income and Daily Time Spent on Site.
4. There is a positive correlation between Area Income and Daily Internet Usage.
5. There is a positive correlation between Age and Clicked on Ad.
6. Respondents aged between 25 years and 40 years spent more time on the internet.
7. Respondents aged between 25 years and 40 years spent a lot on Internet. This is supported by the fact that they spent a lot of time on the internet.

From our Analysis we found out that the elderly are more likely to click on the Ads.

From our analysis we found out that the low income earners are more likely to click on the Ads.