

## Product 1 - IS322

<p><b>PROBLEM</b></p> <p>it can be annoying to find recipes</p> <p>annoying to remember what to buy at the store</p> <p>There exist multiple recipes with different ingredients.</p>	<p><b>SOLUTION</b></p> <p>provide recipes as a grocery list through an app</p> <p>-allow users to search for recipies</p> <p>-once a recipe is chosen, provide them with a shopping checklist</p> <p>-once checklist done, shows cooking instructions</p>	<p><b>UNIQUE VALUE PROPOSITION</b></p> <p>automatic shopping list generation based on recipes</p> <p>"Want to cook something? Get an automatically generated shopping list, then a recipe!"</p> <p><b>HIGH-LEVEL CONCEPT</b></p>	<p><b>UNFAIR ADVANTAGE</b></p> <p>automatic shopping list generation based on recipes</p> <p>Extreme convenience for intended use</p> <p>State of the art recipe api with over 250,000 recipes with images, and a concise list of ingredients</p>	<p><b>CUSTOMER SEGMENTS</b></p> <p>casual cooks</p> <p><b>EARLY ADOPTERS</b></p> <p>casual cooks</p>
<p><b>EXISTING ALTERNATIVES</b></p> <p>grocery lists</p> <p>websites to look up recipes</p> <p>cookbooks to look up recipes</p>	<p><b>KEY METRICS</b></p> <p>a cool million</p>		<p><b>CHANNELS</b></p> <p>the app</p>	
<p><b>COST STRUCTURE</b></p> <p>if the app had a lot of users (&gt;50000 queries/day?), we'd have to pay the API provider for further access to their data</p>			<p><b>REVENUE STREAMS</b></p> <p>the app will be free, revenue will be generated by ads; additionally, a deluxe version of the app will be available that will disable all ads for a one-time payment of \$5.</p>	