

Unit 5 - Week 3

Course outline
How does an NPTEL online course work?
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● Lecture 11 : Concept, Types, Importance and Process of Decision Making
● Lecture 12 : Different Models of Decision Making
● Lecture 13 : Decision Making Styles and Cognitive biases in decision making
○ Lecture 14 : Barriers of Effective Decision Making
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Assignment 3

The due date for submitting this assignment has passed. **Due on 2020-10-07, 23:59 IST.**
As per our records you have not submitted this assignment.

- 1)

Decision making has been well defined by the persons, Find out from the following, who are they?

☐

(a) Stoner, Freeman and Garlick

☐

(b) Stoner, Freud and Gilbert

☐

(c) Stoner, Freeman and Gilbert

☐

(d) Stanford, McClelland and Gilbert

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) Stoner, Freeman and Gilbert
- 2)

According to Aswathappa, K., which one is a type of decision making?

☐

(a) Formal decision

☐

(b) Programme decisions

☐

(c) Informal decision

☐

(d) None of the above

No, the answer is incorrect.
Score: 0
Accepted Answers:
(b) Programme decisions
- 3)

'Decision making is understood as making one's mind as it refers to making choice among available alternatives to resolve the problem' - what is the statement related with?

☐

(a) Barriers of decision making

☐

(b) Importance of decision making

☐

(c) Nature of decision making

☐

(d) None of the above

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) Nature of decision making
- 4)

Intuitive and rational decision making are the ----- of decision making. Fill up the blank with suitable word from the following.

☐

(a) Functions

☐

(b) Styles

☐

(c) Objectives

☐

(d) Importance

No, the answer is incorrect.
Score: 0
Accepted Answers:
(b) Styles
- 5)

Lombardo and Scalia have classified styles of decision making which includes-

☐

(a) Applied

☐

(b) Theoretical

☐

(c) Non directive

☐

(d) Analytical

No, the answer is incorrect.
Score: 0
Accepted Answers:
(d) Analytical
- 6)

'The goal of utilitarianism is to provide the greatest good for the greatest number. The view tends to dominate business decision making. It is consistent with goals like efficiency, productivity and high profits.' How is the statement related with?

☐

(a) An ethics of decision making.

☐

(b) An objective of decision making.

☐

(c) An importance of decision making.

☐

(d) None of the above

No, the answer is incorrect.
Score: 0
Accepted Answers:
(a) An ethics of decision making.
- 7)

Which one is a technique of overcoming the barriers of decision making?

☐

(a) Diagnosing

☐

(b) Interviewing

☐

(c) Listening

☐

(d) None of the above

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) Listening
- 8)

Different types of groups we have learnt are namely, formal, informal, power, command and also includes-

☐

(a) Authoritarian

☐

(b) Functional

☐

(c) Association

☐

(d) Committee

No, the answer is incorrect.
Score: 0
Accepted Answers:
(d) Committee
- 9)

The third stage of Simon's model is included -

☐

(a) Intelligence

☐

(b) Analysis

☐

(c) Choice

☐

(d) Design

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) Choice
- 10)

What can it be said, when two or more persons with some common characteristics are organised to work together and get things done by them?

☐

(a) An Organisation

☐

(b) A Group

☐

(c) Training

☐

(d) Motivation

No, the answer is incorrect.
Score: 0
Accepted Answers:
(b) A Group
- 11)

Simon's model, 'suggests a system based on organisational information and database which helps strengthen system supported decision making'. Describe the nature of the statement

☐

(a) An importance of Simon's model

☐

(b) A disadvantage of Simon's model

☐

(c) An advantage of Simon's model

☐

(d) None of the above

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) An advantage of Simon's model
- 12)

According to Stoner, Freeman and Gilbert, decision making is the process of identifying to deal with a -

☐

(a) Specific target

☐

(b) Specific goal

☐

(c) Both (a) and (b)

☐

(d) Specific problem.

No, the answer is incorrect.
Score: 0
Accepted Answers:
(d) Specific problem.
- 13)

Programme decision is a /an --

☐

(a) Objective of decision making

☐

(b) Type of decision making

☐

(c) Function of decision making

☐

(d) Limitation of decision making

No, the answer is incorrect.
Score: 0
Accepted Answers:
(b) Type of decision making
- 14)

Which one of the following conditions does not influence decision making?

☐

(a) Uncertainty

☐

(b) Risk

☐

(c) Strategy

☐

(d) None of the above

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) Strategy
- 15)

Defining and diagnosing the problem is the -

☐

(a) Type of decision making

☐

(b) Process of decision making

☐

(c) Condition of decision making

☐

(d) All the above

No, the answer is incorrect.
Score: 0
Accepted Answers:
(b) Process of decision making
- 16)

Decision making processes as you have learnt in the lecture with the references of-

☐

(a) Aswathappa, K.

☐

(b) Benowitz, E.A

☐

(c) Both (a) and (b)

☐

(d) Drucker and Gulick

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) Both (a) and (b)
- 17)

Three essential stages of decision making discussed in the lecture of Simon's model include-

☐

(a) Intelligence, design, opportunity

☐

(b) Intelligence, choice, forecasting

☐

(c) Forecasting, design, choice

☐

(d) Intelligence, design, choice

No, the answer is incorrect.
Score: 0
Accepted Answers:
(d) Intelligence, design, choice
- 18)

Which one of the followings is not a model of decision making as discussed in the lecture session -

☐

(a) Behavioural model

☐

(b) Political model

☐

(c) Social model

☐

(d) Classical model

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) Social model
- 19)

'Information gathering and analysis of the facts' require to solve the problem is a stage of

☐

(a) Planning

☐

(b) Coordination

☐

(c) Group decision making

☐

(d) Organising

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) Group decision making
- 20)

One of the barriers of decision making as discussed in the lecture session is-

☐

(a) Biased decision

☐

(b) Limited analysis

☐

(c) both (a) and (b)

☐

(d) None of the above

No, the answer is incorrect.
Score: 0
Accepted Answers:
(c) both (a) and (b)