<u>CALL SCRIPT – RENT A GODOWN</u>

www.rentagodown.com

Opening of the call: Good Morning/Afternoon/Evening

Thank you for calling rent-a-godown, this is XYZ, How may I assist/help you

Agent to establish the reason of the call

Whether: Customer looking to rent a godown (warehouse) or looking to buy Polymer (Plastic) Whether: Owner of Warehouse who wants to associate himself with our Rent-a-Godown and wi

Scenario 1:- If we receive a call from Customer looking for a Warehouse :-

Thanks for your interest. I would require to gather some details related to your requirement in ore Need the following Information from Customers:-

1. Contact Information

2. May I know your Name:

Company Name:

Contact Number:

Email Id:

02. Which type of warehouse you require

- 1. General Warehouse: It is a normal warehouse / godown
- 2. Custom Bonded Warehouse: It is public custom bonded warehouse wherein Imported Goods can be stored without payment of Duty & Taxes for 90 days
- 3. FTWZ Warehouse: It is Free Trade Warehousing Zone wherein Goods can be Imported as well as Exported with

03 .How would you prefer the Warehouse:

- (a) Dedicated Warehouse: It will be given independently to Customer with Lock n Key
- (b) Shared Warehouse: In this, customer shall be allotted a fixed space in a big warehouse wherein other customers
- (c) Customized Warehouse: In this, a customized warehouse shall be built as per requirement of customer

Scenario 2: - If we receive call from Polymer Buyer

Thanks for your interest. I would require to gather some details related to your requirement in ore Need the following Information from Customers: -

01Contact Information

May I know your: Name:

Company Name

Contact Number

Email Id:

Scenario 3:- If we receive call from Warehouse Owner who wants to Rent his Warehouse / C

Thanks for your interest. I would require to gather some details related to your requirement in ore Need the following Information from Warehouse Owners:-

Contact Information

May I know your :-

Name

Company Name

Contact Number

Email Id

Location of Warehouse (Address, Name of city, Pin code and District)

Additional Information:-

- 1. What is the Size of Warehouse in (Sq. Ft)
- 2. Number of Entry & Exit Points:
- 3. Age of Warehouse: Old / Medium / New
- 4. Clear Center Height of Warehouse:
- 5. Expected Rate per sq. ft. per month:
- 6. Additional Comments, if any:

Closing for all the scenarios-

Thanks for sharing the details. We will arrange a call back for one of our specialists to assist you further.

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der to assist you in the best possible way.	
thout payment of Duty & Taxes. Goods can be stored for as long as 5 years	
s shall also store their goods	
der to assist you in the best possible way.	

Godown to Rent-a-Godown

der to assist you in the best possible way.
Please expect the call in the next 24 business hours. Have a good day ahead.