```
In [1]: import pandas as pd
```

In [2]: import warnings
warnings.filterwarnings("ignore")

In [3]: data=pd.read\_csv("/home/placement/Desktop/BhanuSiva4K8/TelecomCustomerChurn.csv")
 data

## Out[3]:

|      | customerID     | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines    | InternetService | OnlineSecurity | <br>DevicePro |
|------|----------------|--------|---------------|---------|------------|--------|--------------|------------------|-----------------|----------------|---------------|
| 0    | 7590-<br>VHVEG | Female | 0             | Yes     | No         | 1      | No           | No phone service | DSL             | No             |               |
| 1    | 5575-<br>GNVDE | Male   | 0             | No      | No         | 34     | Yes          | No               | DSL             | Yes            |               |
| 2    | 3668-<br>QPYBK | Male   | 0             | No      | No         | 2      | Yes          | No               | DSL             | Yes            |               |
| 3    | 7795-<br>CFOCW | Male   | 0             | No      | No         | 45     | No           | No phone service | DSL             | Yes            |               |
| 4    | 9237-<br>HQITU | Female | 0             | No      | No         | 2      | Yes          | No               | Fiber optic     | No             |               |
|      |                |        |               |         |            |        |              |                  |                 |                |               |
| 7038 | 6840-<br>RESVB | Male   | 0             | Yes     | Yes        | 24     | Yes          | Yes              | DSL             | Yes            |               |
| 7039 | 2234-<br>XADUH | Female | 0             | Yes     | Yes        | 72     | Yes          | Yes              | Fiber optic     | No             |               |
| 7040 | 4801-JZAZL     | Female | 0             | Yes     | Yes        | 11     | No           | No phone service | DSL             | Yes            |               |
| 7041 | 8361-<br>LTMKD | Male   | 1             | Yes     | No         | 4      | Yes          | Yes              | Fiber optic     | No             |               |
| 7042 | 3186-AJIEK     | Male   | 0             | No      | No         | 66     | Yes          | No               | Fiber optic     | Yes            |               |

7043 rows × 21 columns

```
In [4]: data['TotalCharges']= pd.to_numeric(data['TotalCharges'],errors='coerce')
```

In [5]: data.describe()

Out[5]:

|       | SeniorCitizen | tenure      | MonthlyCharges | TotalCharges |
|-------|---------------|-------------|----------------|--------------|
| count | 7043.000000   | 7043.000000 | 7043.000000    | 7032.000000  |
| mean  | 0.162147      | 32.371149   | 64.761692      | 2283.300441  |
| std   | 0.368612      | 24.559481   | 30.090047      | 2266.771362  |
| min   | 0.000000      | 0.000000    | 18.250000      | 18.800000    |
| 25%   | 0.000000      | 9.000000    | 35.500000      | 401.450000   |
| 50%   | 0.000000      | 29.000000   | 70.350000      | 1397.475000  |
| 75%   | 0.000000      | 55.000000   | 89.850000      | 3794.737500  |
| max   | 1.000000      | 72.000000   | 118.750000     | 8684.800000  |

In [6]: data.shape

Out[6]: (7043, 21)

```
In [7]: list(data)
Out[7]: ['customerID',
          'gender',
         'SeniorCitizen',
         'Partner',
         'Dependents',
         'tenure',
         'PhoneService',
         'MultipleLines',
          'InternetService',
         'OnlineSecurity',
         'OnlineBackup',
         'DeviceProtection',
         'TechSupport',
         'StreamingTV',
         'StreamingMovies',
         'Contract',
         'PaperlessBilling',
         'PaymentMethod',
         'MonthlyCharges',
         'TotalCharges',
         'Churn']
```

In [8]: data.head(5)

Out[8]:

|   | customerID     | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines    | InternetService | OnlineSecurity | <br>DeviceProtec |
|---|----------------|--------|---------------|---------|------------|--------|--------------|------------------|-----------------|----------------|------------------|
| 0 | 7590-<br>VHVEG | Female | 0             | Yes     | No         | 1      | No           | No phone service | DSL             | No             |                  |
| 1 | 5575-<br>GNVDE | Male   | 0             | No      | No         | 34     | Yes          | No               | DSL             | Yes            |                  |
| 2 | 3668-<br>QPYBK | Male   | 0             | No      | No         | 2      | Yes          | No               | DSL             | Yes            |                  |
| 3 | 7795-<br>CFOCW | Male   | 0             | No      | No         | 45     | No           | No phone service | DSL             | Yes            |                  |
| 4 | 9237-<br>HQITU | Female | 0             | No      | No         | 2      | Yes          | No               | Fiber optic     | No             |                  |

5 rows × 21 columns

localhost:8888/notebooks/Telecom Customer.ipynb

```
In [9]: data.isna().sum()
 Out[9]: customerID
                               0
         gender
                               0
         SeniorCitizen
         Partner
         Dependents
         tenure
         PhoneService
         MultipleLines
         InternetService
         OnlineSecurity  
         OnlineBackup
         DeviceProtection
         TechSupport
         StreamingTV
         StreamingMovies
         Contract
         PaperlessBilling
         PaymentMethod
         MonthlyCharges
                               0
         TotalCharges
                             11
         Churn
                               0
         dtype: int64
In [10]: data1=data.fillna(data.median())
```

In [11]: data1.isna().sum() Out[11]: customerID 0 gender 0 SeniorCitizen 0 Partner 0 Dependents 0 tenure 0 PhoneService 0 MultipleLines 0 InternetService 0 OnlineSecurity 0 OnlineBackup 0 DeviceProtection 0 TechSupport 0 StreamingTV 0 StreamingMovies 0 Contract 0 PaperlessBilling 0 PaymentMethod 0 MonthlyCharges 0 TotalCharges 0 Churn 0

dtype: int64

In [12]: data2=data1.drop(['customerID','SeniorCitizen','Partner','Dependents','PhoneService','OnlineBackup','Payment
data2

## Out[12]:

|      | gender | tenure | MultipleLines    | InternetService | TechSupport | Contract       | MonthlyCharges | TotalCharges | Churn |
|------|--------|--------|------------------|-----------------|-------------|----------------|----------------|--------------|-------|
| 0    | Female | 1      | No phone service | DSL             | No          | Month-to-month | 29.85          | 29.85        | No    |
| 1    | Male   | 34     | No               | DSL             | No          | One year       | 56.95          | 1889.50      | No    |
| 2    | Male   | 2      | No               | DSL             | No          | Month-to-month | 53.85          | 108.15       | Yes   |
| 3    | Male   | 45     | No phone service | DSL             | Yes         | One year       | 42.30          | 1840.75      | No    |
| 4    | Female | 2      | No               | Fiber optic     | No          | Month-to-month | 70.70          | 151.65       | Yes   |
|      |        |        |                  |                 |             |                |                |              |       |
| 7038 | Male   | 24     | Yes              | DSL             | Yes         | One year       | 84.80          | 1990.50      | No    |
| 7039 | Female | 72     | Yes              | Fiber optic     | No          | One year       | 103.20         | 7362.90      | No    |
| 7040 | Female | 11     | No phone service | DSL             | No          | Month-to-month | 29.60          | 346.45       | No    |
| 7041 | Male   | 4      | Yes              | Fiber optic     | No          | Month-to-month | 74.40          | 306.60       | Yes   |
| 7042 | Male   | 66     | No               | Fiber optic     | Yes         | Two year       | 105.65         | 6844.50      | No    |
|      |        |        |                  |                 |             |                |                |              |       |

7043 rows × 9 columns

In [13]: data3=data2.fillna(data2.median())

```
In [14]: data3.isna().sum()
Out[14]: gender
                            0
         tenure
                            0
         MultipleLines
         InternetService
                            0
         TechSupport
         Contract
         MonthlyCharges
                            0
         TotalCharges
                            0
         Churn
                            0
         dtype: int64
In [15]: data3['Churn']=data3['Churn'].map({'Yes':1,'No':0})
```

```
In [16]: data4=pd.get_dummies(data3)
data4
```

## Out[16]:

|      | tenure | MonthlyCharges | TotalCharges | Churn | gender_Female | gender_Male | MultipleLines_No | MultipleLines_No phone service | MultipleLines_Yes | Internet |
|------|--------|----------------|--------------|-------|---------------|-------------|------------------|--------------------------------|-------------------|----------|
| 0    | 1      | 29.85          | 29.85        | 0     | 1             | 0           | 0                | 1                              | 0                 |          |
| 1    | 34     | 56.95          | 1889.50      | 0     | 0             | 1           | 1                | 0                              | 0                 |          |
| 2    | 2      | 53.85          | 108.15       | 1     | 0             | 1           | 1                | 0                              | 0                 |          |
| 3    | 45     | 42.30          | 1840.75      | 0     | 0             | 1           | 0                | 1                              | 0                 |          |
| 4    | 2      | 70.70          | 151.65       | 1     | 1             | 0           | 1                | 0                              | 0                 |          |
|      |        | •••            |              |       |               |             |                  |                                |                   |          |
| 7038 | 24     | 84.80          | 1990.50      | 0     | 0             | 1           | 0                | 0                              | 1                 |          |
| 7039 | 72     | 103.20         | 7362.90      | 0     | 1             | 0           | 0                | 0                              | 1                 |          |
| 7040 | 11     | 29.60          | 346.45       | 0     | 1             | 0           | 0                | 1                              | 0                 |          |
| 7041 | 4      | 74.40          | 306.60       | 1     | 0             | 1           | 0                | 0                              | 1                 |          |
| 7042 | 66     | 105.65         | 6844.50      | 0     | 0             | 1           | 1                | 0                              | 0                 |          |
|      |        |                |              |       |               |             |                  |                                |                   |          |

7043 rows × 18 columns

```
In [19]: y=data4['Churn']
x=data4.drop('Churn',axis=1)
```

```
In [20]: #data['TotalChargesn']]=data(['TotalCharges'].apply(pd.to_numeric)
data['TotalCharges']= pd.to_numeric(data['TotalCharges'],errors='coerce')
```

## **Logistic Regression**

```
In [21]: from sklearn.model_selection import train_test_split
    x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.33,random_state=42)
```

```
In [22]: from sklearn.linear model import LogisticRegression
         reg=LogisticRegression()#creating object of LogisticRegression
         reg.fit(x train,y train)#training and fitting LR object using training data
Out[22]:
          ▼ LogisticRegression
         LogisticRegression()
In [24]: y_pred=reg.predict(x_test)
         y pred
Out[24]: array([1, 0, 0, ..., 1, 1, 0])
In [25]: from sklearn.metrics import confusion matrix
         confusion matrix(y test,y pred)
Out[25]: array([[1519, 178],
                [ 273, 35511)
In [26]: from sklearn.metrics import accuracy_score
         accuracy score(y test,y pred)
Out[26]: 0.8060215053763441
In [ ]:
```