k-means Clustering

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Background

In this assignment dataset containing TripAdvisor reviews of 249 different high volume reviewers in various categories was analyzed. The dataset comprises of anonymized user information and reviews in each of six categories i.e., sports, religious, nature, theatre, shopping, and picnic. After data transformation and performing descriptive analysis, K-means clustering algorithm was employed to segment the reviewers into distinct clusters.

Data Source

The reviews dataset used in this assignment was shared in the PROG8430 course.

Part 1

1. Data Transformation

Rename

The columns of the review dataset were renamed to meet assignment requirements.

```
names(Review_BT)

[1] "User_Id_BT" "Sports_BT" "Religious_BT" "Nature_BT" Theatre_BT"

[6] "Shopping BT" "Picnic BT" "Age BT" "Income BT" "Nbr BT"
```

Standardize

In next step, the variables were scaled to have values in range [0,1]. Min-max scaling method was used over the normalization because dataset being relatively small and absence of significant outliers. All the variables were standardized but displaying only assigned variables i.e., "Religious" and "Shopping".

```
#Create a standardization function
norm01 <- function(x) {
   return ((x - min(x)) / (max(x) - min(x)))
}

#Standardizing Variable Religious
Review_BT$Religious_MinMax_BT <- norm01(Review_BT$Religious_BT)

#Standardizing Variable Shopping
Review_BT$Shopping MinMax_BT <- norm01(Review_BT$Shopping_BT)</pre>
```

2. Descriptive Data Analysis

Quantitative Summary

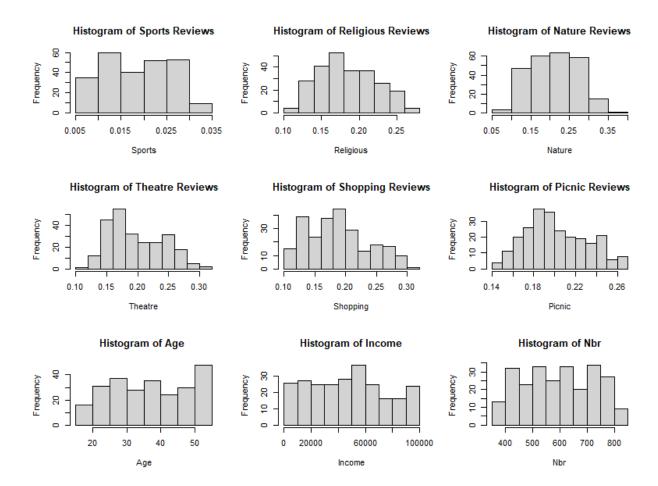
The various sample statistics and preview of data structure for the review dataset were generated using summary(), stat.desc() and str() function in R as shown below:

```
summary(Review_BT)
   User Id BT
                        Sports BT
                                         Religious BT
                                                            Nature BT
  Length:249
                      Min.
                              :0.0051
                                        Min.
                                                :0.109
                                                         Min.
                                                                 :0.088
  Class :character
                                        1st Qu.:0.156
                                                         1st Qu.:0.166
                      1st Qu.:0.0119
  Mode :character
                      Median :0.0192
                                        Median :0.179
                                                         Median :0.208
                      Mean
                              :0.0187
                                        Mean
                                                :0.184
                                                         Mean
                                                                 :0.210
                      3rd Ou.:0.0248
                                        3rd Qu.:0.211
                                                         3rd Qu.:0.266
                                                                 :0.377
                      Max.
                              :0.0323
                                        Max.
                                                :0.274
                                                         Max.
    Theatre BT
                    Shopping BT
                                      Picnic BT
                                                         Age BT
                                                                       Income BT
         :0.112
                          :0.106
                                           :0.144
                                                             :18.0
                                                                             : 963
  Min.
                   Min.
                                    Min.
                                                     Min.
                                                                     Min.
  1st Qu.:0.163
                   1st Qu.:0.146
                                                     1st Qu.:27.0
                                    1st Qu.:0.180
                                                                     1st Qu.:23790
                   Median :0.183
  Median :0.187
                                    Median :0.197
                                                     Median :38.0
                                                                     Median :47986
  Mean
         :0.197
                   Mean
                          :0.188
                                    Mean
                                           :0.202
                                                     Mean
                                                             :37.4
                                                                     Mean
                                                                             :47433
  3rd Qu.:0.234
                   3rd Qu.:0.216
                                    3rd Qu.:0.225
                                                     3rd Qu.:48.0
                                                                     3rd Qu.:67165
         :0.303
                           :0.319
                                            :0.269
                                                     Max.
                                                             :55.0
                                                                             :99949
  Max.
                   Max.
                                    Max.
                                                                     Max.
      Nbr_BT
                 Sports MinMax BT Religious MinMax BT Nature MinMax BT
         :353
                 Min.
                        :0.000
                                           :0.000
                                                                :0.000
  Min.
                                   Min.
                                                        Min.
  1st Qu.:494
                 1st Qu.:0.250
                                   1st Qu.:0.285
                                                        1st Qu.:0.268
  Median :595
                 Median :0.518
                                   Median :0.425
                                                        Median :0.416
  Mean
         :596
                 Mean
                        :0.498
                                   Mean
                                           :0.460
                                                        Mean
                                                                :0.421
  3rd Qu.:710
                 3rd Qu.:0.724
                                   3rd Qu.:0.618
                                                        3rd Qu.:0.614
         :843
                        :1.000
  Max.
                 Max.
                                   Max.
                                           :1.000
                                                        Max.
                                                                :1.000
  Theatre MinMax BT Shopping MinMax BT Picnic MinMax BT Age MinMax BT
         :0.000
                     Min.
                             :0.000
                                         Min.
                                                 :0.000
                                                            Min.
                                                                   :0.000
  Min.
  1st Qu.:0.269
                     1st Qu.:0.187
                                         1st Qu.:0.291
                                                            1st Qu.:0.243
  Median :0.394
                     Median :0.365
                                         Median :0.425
                                                            Median :0.541
  Mean
         :0.450
                     Mean
                             :0.385
                                         Mean
                                                 :0.464
                                                            Mean
                                                                   :0.523
  3rd Qu.:0.639
                     3rd Ou.:0.519
                                         3rd Qu.:0.654
                                                            3rd Qu.:0.811
  Max.
         :1.000
                     Max.
                             :1.000
                                                 :1.000
                                                            Max.
                                                                   :1.000
                                         Max.
  Income MinMax BT NBR MinMax BT
  Min.
         :0.000
                    Min.
                           :0.000
  1st Qu.:0.231
                    1st Qu.:0.288
  Median :0.475
                    Median :0.494
  Mean
         :0.469
                    Mean
                            :0.495
  3rd Qu.:0.669
                    3rd Qu.:0.729
  Max.
         :1.000
                    Max.
                            :1.000
stat.desc(Review BT)
          User_Id_BT
                        Sports_BT Religious_BT Nature_BT Theatre_BT Shopping_BT
 nbr.val
                   NA 249.0000000
                                      249.00000 249.00000
                                                             249.00000
                                                                         249.00000
 nbr.null
                   NA
                        0.0000000
                                        0.00000
                                                   0.00000
                                                               0.00000
                                                                            0.00000
                                                                           0.00000
                        0.0000000
                   NA
                                        0.00000
                                                   0.00000
                                                               0.00000
 nbr.na
 min
                   NA
                        0.0050761
                                        0.10867
                                                   0.08828
                                                               0.11151
                                                                           0.10558
                   NA
                        0.0323415
                                        0.27363
                                                   0.37722
                                                               0.30266
                                                                           0.31902
 max
                   NA
 range
                        0.0272654
                                        0.16496
                                                   0.28895
                                                               0.19115
                                                                            0.21344
 sum
                   NA
                        4.6470097
                                       45.93361
                                                  52.27343
                                                              49.16132
                                                                          46.76731
                                                   0.20849
                   NA
 median
                        0.0192000
                                        0.17880
                                                               0.18689
                                                                            0.18343
                   NA
                        0.0186627
                                        0.18447
                                                   0.20993
                                                               0.19744
                                                                            0.18782
 mean
 SE.mean
                   NA
                        0.0004562
                                        0.00233
                                                   0.00389
                                                               0.00275
                                                                            0.00312
 CI.mean
                   NA
                        0.0008985
                                        0.00459
                                                   0.00766
                                                               0.00542
                                                                           0.00615
```

```
NA
                        0.0000518
                                        0.00135
                                                   0.00376
                                                               0.00189
                                                                            0.00243
var
std.dev
                  NA
                        0.0071989
                                        0.03680
                                                   0.06135
                                                               0.04342
                                                                            0.04929
coef.var
                  NA
                        0.3857383
                                        0.19950
                                                   0.29222
                                                               0.21994
                                                                            0.26245
          Picnic BT
                        Age BT
                                    Income BT
                                                   Nbr BT Sports MinMax BT
nbr.val
         249.000000
                      249.000
                                      249.000
                                                  249.000
                                                                   249.0000
nbr.null
            0.000000
                         0.000
                                        0.000
                                                    0.000
                                                                     1.0000
                                                                     0.0000
nbr.na
            0.000000
                        0.000
                                        0.000
                                                    0.000
                        18.000
                                                                     0.0000
min
            0.143780
                                      962.900
                                                  353.000
max
            0.268603
                        55.000
                                    99949.100
                                                  843.000
                                                                     1.0000
            0.124822
                        37.000
                                    98986.200
                                                  490.000
                                                                     1.0000
range
sum
           50.217320 9303.000
                                11810928.500 148330.000
                                                                   124.0786
            0.196891
                        38.000
                                                                     0.5180
median
                                    47985.800
                                                  595.000
mean
            0.201676
                        37.361
                                    47433.448
                                                  595.703
                                                                     0.4983
SE.mean
            0.001870
                        0.716
                                    1757.358
                                                    8.125
                                                                     0.0167
CI.mean
            0.003684
                         1.410
                                     3461.249
                                                   16.002
                                                                     0.0330
                      127.651 768988463.254
var
            0.000871
                                               16436.911
                                                                     0.0697
std.dev
            0.029513
                        11.298
                                    27730.641
                                                  128.207
                                                                     0.2640
coef.var
            0.146339
                         0.302
                                        0.585
                                                    0.215
                                                                     0.5299
         Religious MinMax BT Nature MinMax BT Theatre MinMax BT
nbr.val
                     249.0000
                                        249.0000
                                                           249.0000
nbr.null
                        1.0000
                                          1.0000
                                                              1,0000
nbr.na
                        0.0000
                                          0.0000
                                                             0.0000
                        0.0000
min
                                          0.0000
                                                             0.0000
max
                        1.0000
                                          1.0000
                                                              1.0000
range
                        1.0000
                                          1.0000
                                                             1.0000
                     114.4211
                                        104.8379
                                                           111.9329
sum
median
                        0.4251
                                          0.4161
                                                             0.3943
mean
                        0.4595
                                          0.4210
                                                             0.4495
SE.mean
                        0.0141
                                          0.0135
                                                              0.0144
CI.mean
                        0.0278
                                          0.0265
                                                             0.0284
                        0.0498
                                                             0.0516
var
                                          0.0451
std.dev
                        0.2231
                                          0.2123
                                                             0.2272
coef.var
                        0.4855
                                          0.5043
                                                             0.5054
         Shopping MinMax BT Picnic MinMax BT Age MinMax BT Income MinMax BT
nbr.val
                    249.0000
                                       249.0000
                                                      249.0000
                                                                        249.0000
nbr.null
                      1.0000
                                         1.0000
                                                        9.0000
                                                                           1.0000
                                                        0.0000
nbr.na
                      0.0000
                                         0.0000
                                                                           0.0000
min
                                         0.0000
                                                        0.0000
                                                                           0.0000
                      0.0000
max
                      1.0000
                                         1.0000
                                                        1.0000
                                                                           1.0000
                      1.0000
                                         1.0000
                                                                           1.0000
range
                                                        1.0000
sum
                     95.9462
                                       115.4924
                                                      130.2973
                                                                        116.8968
                                                                           0.4750
median
                      0.3648
                                         0.4255
                                                        0.5405
mean
                      0.3853
                                         0.4638
                                                        0.5233
                                                                           0.4695
SE.mean
                      0.0146
                                         0.0150
                                                        0.0194
                                                                           0.0178
CI.mean
                                         0.0295
                      0.0288
                                                        0.0381
                                                                           0.0350
var
                      0.0533
                                         0.0559
                                                        0.0932
                                                                           0.0785
std.dev
                      0.2309
                                         0.2364
                                                        0.3054
                                                                           0.2801
coef.var
                      0.5993
                                         0.5098
                                                        0.5835
                                                                           0.5967
         NBR MinMax BT
nbr.val
               249.0000
nbr.null
                 1.0000
nbr.na
                 0.0000
min
                 0.0000
                 1.0000
max
                 1.0000
range
```

```
123.3327
 sum
 median
                0.4939
                0.4953
 mean
str(Review_BT)
                 249 obs. of 19 variables:
 'data.frame':
                            "User 1" "User 2" "User 3" "User 4" ...
 $ User Id BT
                      : chr
 $ Sports_BT
                      : num 0.00513 0.00567 0.00554 0.00528 0.00508 ...
 $ Religious_BT
                      : num 0.197 0.176 0.139 0.179 0.249 ...
 $ Nature BT
                      : num 0.203 0.215 0.269 0.203 0.137 ...
                      : num 0.177 0.215 0.241 0.251 0.15 ...
  $ Theatre_BT
 $ Shopping BT
                      : num
                            0.174 0.195 0.139 0.201 0.241 ...
 $ Picnic_BT
                      : num 0.244 0.193 0.208 0.161 0.218 ...
 $ Age BT
                      : int 44 35 18 24 52 51 32 43 33 48 ...
 $ Income_BT
                      : num 53441 61412 66359 61344 53164 ...
 $ Nbr_BT
                      : int
                            390 353 361 379 394 385 376 386 386 416 ...
 $ Sports_MinMax_BT
                     : num 0.00191 0.02162 0.01702 0.00737 0 ...
  $ Nature_MinMax_BT
                     : num 0.396 0.44 0.624 0.398 0.169 ...
 $ Theatre MinMax BT : num 0.342 0.543 0.677 0.728 0.2 ...
 $ Shopping_MinMax_BT : num    0.322    0.421    0.154    0.445    0.635    ...
 $ Picnic_MinMax_BT
                      : num 0.8 0.391 0.513 0.138 0.597 ...
 $ Age MinMax BT
                      : num 0.703 0.459 0 0.162 0.919 ...
 $ Income_MinMax_BT
                      : num 0.53 0.611 0.661 0.61 0.527 ...
 $ NBR_MinMax_BT
                      : num 0.0755 0 0.0163 0.0531 0.0837 ...
```

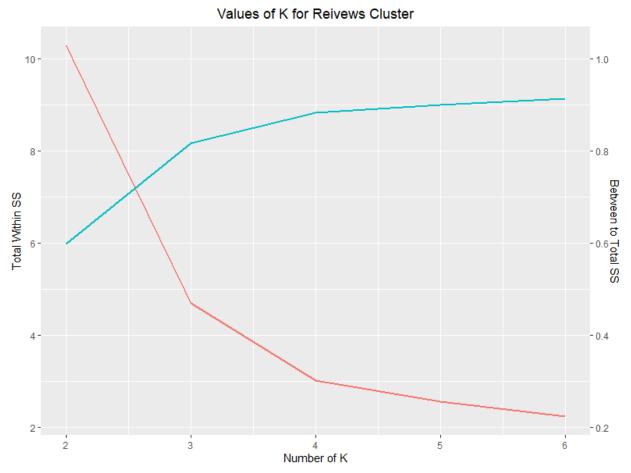
Graphical Summary (Before Transformation)



3. Clustering

3.1 Create segmentation/cluster schemes for k=2,3,4,5,6.

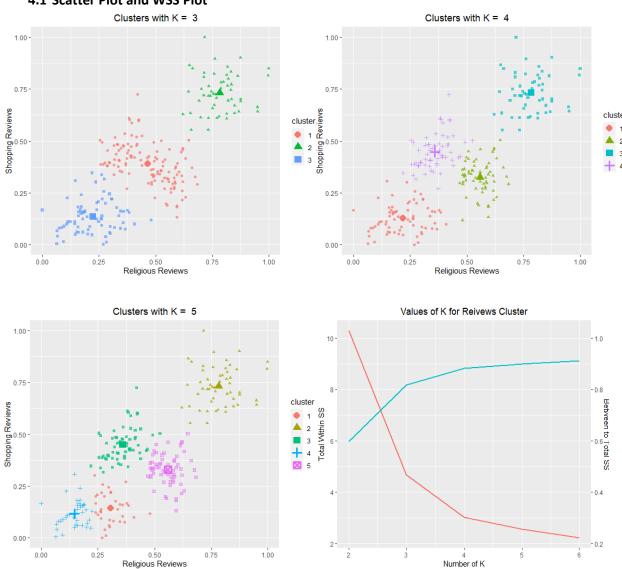
3.2 Create the WSS plots as demonstrated in class and select a suitable k value based on the "elbow".



Comment: Based on elbow plot it appears from K = 4 onwards, increasing cluster count offers diminishing returns in terms of reducing sum of squares within clusters and increasing percentage of variance explained.

4. Evaluation of Clusters

4.1 Scatter Plot and WSS Plot



4.2 Choose best set of clusters

Visually it appears the clusters corresponding to K = 3, lead to more natural segmentation of the data. Further increasing cluster count from three to four does not lead to drastic reduction in sum of squares within clusters or increase in variance explained by additional cluster. Additional domain knowledge regarding the application of the resulting segmentation may influence the answer.

4.3 Summary Tables for Clusters

| Cluster | Sports | Religious | Nature | Theatre | Shopping | Picnic | Age | Nbr | N |
|---------|--------|-----------|--------|---------|----------|--------|------|-----|-----|
| 1 | 0.0206 | 0.145 | 0.283 | 0.203 | 0.134 | 0.214 | 37.4 | 600 | 75 |
| 2 | 0.0175 | 0.185 | 0.203 | 0.209 | 0.189 | 0.197 | 37.2 | 581 | 121 |
| 3 | 0.0185 | 0.238 | 0.123 | 0.162 | 0.262 | 0.197 | 37.7 | 624 | 53 |

4.4 Create suitable descriptive names for each cluster.

Cluster 1 – Hikers

Cluster 2 - Bardolator

Cluster 3 - Shopaholic Monks

4.5 Suggest possible uses for this clustering scheme

One suitable use of this clustering scheme would be making product recommendations. For example, reviewers belonging to cluster 3 are more inclined towards religious and shopping related activities. So, it would be a good idea to recommend shopping related activities to people who demonstrate religious proclivity or vice versa.