#### **Sales Automation**

**Problem Statement:** Sales teams need quick access to technical data, but retrieving this information manually can be time-consuming and prone to errors. The challenge is to enable the sales team to access all technical data efficiently.

**Solution Overview:** Build an Al-powered bot that allows the sales team to retrieve technical data efficiently using large language models (LLMs). This bot will use Al to interpret natural language queries and fetch relevant data, presenting it in an easily understandable format.

### **Key Features:**

# 1. Natural Language Query System:

- Allow sales team members to retrieve technical data through natural language queries.
- Use LLMs to interpret and process various query formats to match user needs.

#### 2. Data Retrieval:

- o Fetch relevant technical data from various databases and sources.
- Ensure data is accurate and up-to-date.

### 3. Data Presentation:

- Present the retrieved data in a clear and understandable format.
- Provide options for exporting the data as needed.

## **Technical Requirements:**

- **LLM Integration:** Use large language models to interpret and process natural language queries.
- **Database Integration:** Connect to various data sources to retrieve technical information.
- User Interface: Create a user-friendly interface for the sales team to interact with the bot.

### **Deliverables:**

• **Web Application:** Develop a web-based application that houses the natural language query system.