LAW 553-WA-B-A-eps 7/15

RETAIL INSTALLMENT SALE CONTRACT - SIMPLE FINANCE CHARGE (WITH ARBITRATION PROVISION)

RATE The dollar The odollar occidit will a yearly rate. The dollar occidit will a yearly rate. No reason of payments sheduled will be: Number of Payments Payments Or As Follows: Or As Follows: Or As Follows: Or As Follows: North of the payment is not received in full within 10 days after it is due, you will pay a late charge of \$ 5 or 5 % of the part of the payment that is late, whichever is greater. Or early interest. Our are giving a security interest in the vehicle being purchased of early interest in the vehicle manufacturer may provide. It does not apply at all if you bought the vehicle primarily for personal, family, or or or ordit, including your down payment of \$ 5 or or 5 % of the part of the payment is not received in full within 10 days after it is due, you will pay a late charge of \$ 5 or 5 % of the part of the payment that is late, whichever is greater. Prepayment. If you pay off all your debt early, you will not have to pay a penalty. Security interest. You are giving a security interest in the vehicle being purchased. Additional Information: See this contract for more information including information about nonpayment. If all before the scheduled date and security interest. NO COOLING OFF PERIOD State law does not provide for a "cooling off" or cancellation period for this sale. After you sign this contract, you may only cancel it if the seller agrees or for legal cause. You cannot cancel this contract simply because you change your mind. This notice does not apply to home solicitation sales. Returned Check Charge: You agree to pay a charge of up to \$20 if any check you give us is dishonored or any electronic payment is returned unpaid. If a check is not paid within 15 days, you will pay a charge of the lesser of \$40 or the lace amount of the check if we make written demand that you do so. Agreement to Arbitrate: \$9 signing below, you agree that, prusuant to the Arbitration Provision or page 5 of this contract to other the time the Balloon Payment when due. By You may pay your Ballon			Dealer Number		Co	ntract Number		
credit under the agreements in this contract. You agree to pay the Seller - Creditor (sometimes "we" or "us" in this contract) the Amount Truth-In-Lending Disclosures below are part of this contract. New/Used							Seller-Creditor (Name and Address)	
New/Used Year and Model Odometer Vehicle Identification Number Primary Use For Which Purchased Personal, Tamily, or household unless of the present Primary Use For Which Purchased Primary Warrantiles covering the vehicle that the vehicle manufacturer may provide, it of your previous Primary Use For Which Purchased Primary Warrantiles covering the vehicle that the vehicle manufacturer may provide, it of your purchased or your purchased or your primarily for personal, family, or household use. Primary Warrantiles Covering the vehicle that the vehicle manufacturer may provide, it of your purchased or your your purchased or your purchased or your purchased or your your purchased or your purchased or your your purchased or your purchased or your purchased your your purchas	credit under the ag Financed and Fina	greements in this ance Charge in	s contract. You ag U.S. funds acco	gree to	o pay the Selle to the payme	er - Creditor (some	times "we" or	"us" in this contract) the Amount
Personal family, or household unless planning present family, or household unless planning	New/Used	Year ar		meter	Vel	nicle Identification Num	nher	Primary Use For Which Purchased
PRECENTAGE RATE The cost of your credit as a yearly rate. So I shall be the cost of your credit as a yearly rate. So I shall be the cost of your credit as a yearly rate. So I shall be the cost of your credit as a yearly rate. So I shall be the cost of your credit as a yearly rate. So I shall be the cost of your credit as a yearly rate. So I shall be the cost of your prayment of year payment is not received in full within 10 days after it is due, you will pay a later charge of \$ 5 or 5 % of the part		iod. al	d Woder Odo	neter	, , ,			Personal, family, or household unless otherwise indicated below business
Payments The cost of your credit will amount the your credit will cost of your credit will any warranties covering the wehicle that the wehicle manufacturer may provide. It has amount you will have paid after you have made all apayments as scheduled. **Your Payment Schedule Will Be:** Number of Payments Amount of Payments Number of Payments Amount of Payments Are Due Monthly beginning Monthly beginning Monthly beginning Monthly beginning Monthly beginning Monthly beginning Late Charge. If payment is not received in full within 10 days after it is due, you will pay a late of the window form overrides any contrary provisions in the contract. Information on the window form overrides any contrary provisions in the contract of sale. Security Interest. You are giving a security interest in the vehicle being purchased. Additional Information: See this contract for more information including information about nonpayment, and the payment in full before the scheduled date and security interest. NO COOLING OFF PERIOD State law does not provide for a "cooling off" or cancellation period for this sale. After you sign this contract, you may only cancel it if the seller agrees or for legal cause. You cannot cancel this contract simply because you change your mind. This notice does not apply to home solicitation and thy our debt ear and the deal may may entire the wehicle and security interest. NO COULING OFF PERIOD State law does not provide for a "cooling off" or cancellation period for this sale. After you sign this contract, you may only cancel it if the seller agrees or for legal cause. You cannot cancel this contract simply because you change your mind. This notice does not apply to home solicitation sales. Returned Check Charge: You agree to pay a charge of up to See administed provision or page 5 of this contract, you or way election payment is returned unpaid. If a check is not paid within 15 checked		FEDERAL TR	UTH-IN-LENDING	3 DISC	CLOSURES			
Payments Payments Monthly beginning Mo	PERCENTAGE RATE The cost of your credit as a yearly rate. % Your Payment Sci	CHARGE The dollar amount the credit will cost you.	Financed The amount of credit provided t you or on your behalf.	o hav	Payments e amount you will ve paid after you have made all payments as scheduled.	Price The total cost of your purchase on credit, including your down payment of \$is	any warranties covering the vehicle that the vehicle manufacturer may provide. It does not apply at all if you bought the vehicle primarily for personal, family, or household use. Unless the Seller makes a written warranty, or enters into a service contract within 90 days from the date of this contract, the Seller makes no warranties, express or implied, on the vehicle, and there will be no	
Used Car Buyers Guide. The information you see on the window form for this vehicle is part of this contract. Information on the window form overrides any contrary provisions in the contract of sale. Spanish Translation: Guiá para compradores de vehículos usados. La información que ve en el formulario de la ventanilla para este vehículos usados. La información que ve en el formulario de la ventanilla para este vehículos usados. La información que ve en el formulario de la ventanilla para este vehículos usados. La información que ve en el formulario de la ventanilla para este vehículo forma parte del presente contract. La información del presente default, any required repayment in full before the scheduled date and security interest. NO COOLING OFF PERIOD State law does not provide for a "cooling off" or cancellation period for this sale. After you sign this contract, you may only cancel it if the seller agrees or for legal cause. You cannot cancel this contract simply because you change your mind. This notice does not apply to home solicitation sales. Returned Check Charge: You agree to pay a charge of up to \$20 if any check you give us is dishonored or any electronic payment is returned unpaid. If a check is not paid within 15 days, you will pay a charge of the lesser of \$40 or the face amount of the check if we make written demand that you do so. Agreement to Arbitrate: By signing below, you agree that, pursuant to the Arbitration Provision on page 5 of this contract, you or we may elect to resolve any dispute by neutral, binding arbitration and not by appront Balloon Payment is due. Buyer Signs X Co-Buyer Signs X Qo-Buyer Signs X per mile for each mile in excess of miles shown on the window form overrides any contract. In provision for additional information concerning the agreement to arbitrate. Byour may refliance the Balloon Payment when due. By You may pay your Balloe: "You may refliance the Balloon Payment when due. By You may gell the vehicle back to us. See paragraph 1.e. on page 3 of this	Payments Payments		1A	Are Due				
Late Charge. If payment is not received in full within 10 days after it is due, you will pay a late charge of \$ 5 or 5 % of the part of the payment that is late, whichever is greater. Prepayment. If you pay off all your debt early, you will not have to pay a penalty. Security Interest. You are giving a security interest in the vehicle being purchased. Additional Information: See this contract for more information including information about nonpayment, default, any required repayment in full before the scheduled date and security interest. NO COOLING OFF PERIOD State law does not provide for a "cooling off" or cancellation period for this sale. After you sign this contract, you may only cancel it if the seller agrees or for legal cause. You cannot cancel this contract simply because you change your mind. This notice does not apply to home solicitation sales. Returned Check Charge: You agree to pay a charge of up to \$20 if any check you give us is dishonored or any electronic payment is returned unpaid. If a check is not paid within 15 days, you will pay a charge of the lesser of \$40 or the face amount of the check if we make written demand that you do so. Agreement to Arbitrate: By signing below, you agree that, pursuant to the Arbitration Provision on page 5 of this contract, you or we may elect to resolve any dispute by neutral, binding arbitration and not by a court action. See the Arbitration Provision for additional information concerning the agreement to arbitrate. Buyer Signs X Co-Buyer Signs X Co-Buyer Signs X Co-Buyer Signs X per mile for each mile in excess of miles shown on the odometer and you must pay for excess wear and use as provided in paragraph 1.e. on page 3 of this contract for details. c) You may refinance the Balloon Payment when due. b) You may refinance the Balloon Payment when due. c) You may refinance the Balloon Payment. See paragraph 1.e. on page 3 of this contract for details. c) You may refinance the Balloon Payment. See paragraph 1.e. on page 3 of this contract for de	Or As Follows:		Nonuny beginning				you see o vehicle is p on the wind provisions i SpanishTrai	n the window form for this art of this contract. Information ow form overrides any contrary in the contract of sale. nslation: Guía para compradores
State law does not provide for a "cooling off" or cancellation period for this sale. After you sign this contract, you may only cancel it if the seller agrees or for legal cause. You cannot cancel this contract simply because you change your mind. This notice does not apply to home solicitation sales. Returned Check Charge: You agree to pay a charge of up to \$20 if any check you give us is dishonored or any electronic payment is returned unpaid. If a check is not paid within 15 days, you will pay a charge of the lesser of \$40 or the face amount of the check if we make written demand that you do so. Agreement to Arbitrate: By signing below, you agree that, pursuant to the Arbitration Provision on page 5 of this contract, you or we may elect to resolve any dispute by neutral, binding arbitration and not by a court action. See the Arbitration Provision for additional information concerning the agreement to arbitrate. Buyer Signs X	charge of \$5 Prepayment. If you page Security Interest. You Additional Information	or <u>5</u> % of t ay off all your debt u are giving a secur on: See this contra	the part of the paym early, you will not ha rity interest in the ve act for more informa	nent that we to pa hicle be tion inc	at is late, whiche ay a penalty. eing purchased. cluding information	ever is greater. n about nonpayment,	ve en el fo este vehíci contrato. L de la ven disposición	rmulario de la ventanilla para ulo forma parte del presente a información del formulario tanilla deja sin efecto toda en contrario contenida en el
days, you will pay a charge of the lesser of \$40 or the face amount of the check if we make written demand that you do so. Agreement to Arbitrate: By signing below, you agree that, pursuant to the Arbitration Provision on page 5 of this contract, you or we may elect to resolve any dispute by neutral, binding arbitration and not by a court action. See the Arbitration Provision for additional information concerning the agreement to arbitrate. Buyer Signs X	you may only o	cancel it if the	for a "cooling e seller agree	off" s or 1	or cancellate for legal cau	tion period for tuse. You cannot	cancel this	iter you sign this contract, s contract simply because
Agreement to Arbitrate: By signing below, you agree that, pursuant to the Arbitration Provision on page 5 of this contract, you or we may elect to resolve any dispute by neutral, binding arbitration and not by a court action. See the Arbitration Provision for additional information concerning the agreement to arbitrate. Buyer Signs X								rned unpaid. If a check is not paid within 15
☐ If checked, your last installment payment under this contract is a balloon payment ("Balloon Payment"). You have the option to do one or more of the following, as checked, at the time the Balloon Payment is due: a) ☑ You may pay your Balloon Payment when due. b) ☑ You may refinance the Balloon Payment. See paragraph 1.e. on page 3 of this contract for details. c) ☐ You may sell the vehicle back to us. See paragraph 1.e. on page 3 of this contract for details. If you exercise this option, you must pay \$	Agreement to Arbitrate	: By signing below, yo	ou agree that, pursuant	to the A	rbitration Provision	on page 5 of this contract	, you or we may ele	ect to resolve any dispute by neutral, binding
the time the Balloon Payment is due: a) ✓ You may pay your Balloon Payment when due. b) ✓ You may refinance the Balloon Payment. See paragraph 1.e. on page 3 of this contract for details. c) ☐ You may sell the vehicle back to us. See paragraph 1.e. on page 3 of this contract for details. If you exercise this option, you must pay \$per mile for each mile in excess of miles shown on the odometer and you must pay for excess wear and use as provided in paragraph 1.e.								
	the time the Balloon Pa a) ✓ You may pay b) ✓ You may refi c) □ You may sell in excess of	nyment is due: y your Balloon Payme inance the Balloon Pa I the vehicle back to u miles shown or	ent when due. ayment. See paragrapl us. See paragraph 1.e. n the odometer and yo	h 1.e. or on page u must p	n page 3 of this cor e 3 of this contract pay for excess wea	ntract for details. for details. If you exercise r and use as provided in	e this option, you m paragraph 1.e.	nust pay \$per mile for each mile

_____ Co-Buyer Signs X ___

Buyer Signs X ____

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ITEMIZATION OF AMOUNT FINANCED 1 Cash Sale Price		Insurance. You may buy the physical damage insurance this contract requires from anyone you choose subject to our approval of your choice as the law allows. You are not required to buy any other insurance
Vehicle Cash Price	\$	to obtain credit.
Other	\$	If any insurance is checked below, policies or
Other	\$	certificates from the named insurance companies will describe the terms and conditions.
Other	\$	
Other	\$	Check the insurance you want and sign below:
Sales Tax	\$	Optional Credit Insurance
Documentary Service Fee (THE DOCUMENTARY SERVICE FEE IS A	\$	Credit Life: Buyer Co-Buyer Both
NEGOTIABLE FEE. Documentary service fees are not required by the state of	T	Credit Disability: Buyer Co-Buyer Both
Total Cash Sale Price	\$	Premium:
	Φ	Credit Life \$
2 Total Downpayment =		Credit Disability \$
Trade-in(Year) (Make) (Model)	_	Insurance Company Name
(Iviane) (Iviane)		
Gross Trade-In Allowance	\$	Home Office Address
Less Payoff Made By Seller	\$	
Equals Net Trade In	\$	Credit life insurance and credit disability insurance are not
+ Cash	\$	required to obtain credit. Your decision to buy or not to buy credit
+ Other	\$	life insurance and credit disability insurance will not be a factor in the credit approval process. They will not be provided unless
(If total downpayment is negative, enter "0" and see 4H below)	\$	(2) you sign and agree to pay the extra cost. If you choose this
3 Unpaid Balance of Cash Price (1 minus 2)	\$	insurance, the cost is shown in Item 4A of the Itemization of
Other Charges Including Amounts Paid to Others on Your Behalf	Ψ ————	Amount Financed. Credit life insurance is based on your original payment schedule. This insurance may not pay all you
(Seller may keep part of these amounts):		owe on this contract if you make late payments. Credit
A Cost of Optional Credit Insurance Paid to		disability insurance does not cover any increase in your
'		payment or in the number of payments. Coverage for credit life insurance and credit disability insurance ends on the original
Insurance Company or Companies.		due date for the last payment unless a different term for the
Life \$		insurance is shown below.
Disability \$	\$	Other Coding of Language
B Other Optional Insurance Paid to Insurance Company or Companies	\$	Other Optional Insurance
Total Insurance Paid to Insurance Companies \$		
C Optional Gap Contract	\$	Type of Insurance Term
D Official Fees Paid to Government Agencies		Premium \$
to for	\$	Insurance Company Name
to for	\$	
to for	\$	Home Office Address
E Government Taxes Not Included in Cash Price	\$	
F Government License and/or Registration Fees	*	
	\$	Type of Insurance Term
G Government Certificate of Title Fees	\$	Premium \$
Total Official Fees Paid to Government Agencies \$	Ψ	Insurance Company Name
H Other Charges (Seller must identify who is paid and		
, , ,		Home Office Address
describe purpose)	¢.	
to for Prior Credit or Lease Balance	\$	Other optional insurance is not required to obtain credit. Your
to for	\$	decision to buy or not buy other optional insurance will not be a factor in the credit approval process. It will not be provided
to for	\$	a factor in the credit approval process. It will not be provided unless you sign and agree to pay the extra cost.
to for	\$	I want the insurance checked above. We will apply for this
to for	\$	insurance on your behalf.
to for	\$	
to for	\$	Buyer Signature Date
to for	\$	
to for	\$	X
to for	\$	Co-Buyer Signature Date
Total Other Charges and Amounts Paid to Others on Your Behalf	\$	(4) THE INCURANCE POEC NOT INCLUDE
5 Amount Financed (3 plus 4)	\$	(5) THIS INSURANCE DOES NOT INCLUDE
_		INSURANCE FOR BODILY INJURY
OPTION: You pay no finance charge if the Amount Financed, item 5, is paid	in full on or before	PROPERTY DAMAGE LIABILITY.
Year SELLER'S INITIALS		
OPTIONAL GAP CONTRACT. A gap contract (debt cancellation contract) is the extra charge. If you choose to buy a gap contract, the charge is shown	not required to obtain credit ar	nd will not be provided unless you sign below and agree to pay
the extra charge. If you choose to buy a gap contract, the charge is shown terms and conditions it provides. It is a part of this contract.	iii iteiii 40 oi the itemization (or Amount Financeu. See your gap contract for details on the
Term Mos		
I want to buy a gap contract.	Name of Gap Cor	tract
Buyer Signs X		
Buyer Signs X Co-Buyer Signs X		LAW 553-WA-B-A-eps 7/15 v1 Page 2 of 5

1. FINANCE CHARGE AND PAYMENTS

- a. How we will figure Finance Charge. We will figure the Finance Charge on a daily basis at the Annual Percentage Rate on the unpaid part of the Amount Financed.
- b. How we will apply payments. We may apply each payment to the earned and unpaid part of the Finance Charge, to the unpaid part of the Amount Financed and to other amounts you owe under this contract in any order we choose.
- c. How late payments or early payments change what you must pay. We based the Finance Charge, Total of Payments, and Total Sale Price shown on page 1 of this contract on the assumption that you will make every payment on the day it is due. Your Finance Charge, Total of Payments, and Total Sale Price will be more if you pay late and less if you pay early. Changes may take the form of a larger or smaller final payment or, at our option, more or fewer payments of the same amount as your scheduled payment with a smaller final payment. We will send you a notice telling you about these changes before the final scheduled payment is due.
- d. You may prepay. You may prepay all or part of the unpaid part of the Amount Financed at any time without penalty. If you do so, you must pay the earned and unpaid part of the Finance Charge and all other amounts due up to the date of your payment.
- e. Balloon Payment Options. Your Balloon Payment is due and payable as disclosed on page 1 of this contract. Because the contract is a simple finance charge contract, your Balloon Payment may differ from the amount shown depending on your payment habits. If checked on page 1 of the contract, you have the following options.

Pay in Full. You may pay the Balloon Payment in full when due.

Refinance. You may refinance the Balloon Payment if you do not pay the Balloon Payment when due. You agree that the annual percentage rate for the refinancing will be the lower of the rate agreed to by you and us at the time of refinancing or the maximum rate permitted by law. The term of the refinancing will be based on the amount refinanced, the rate, and the amount of the monthly payment. The refinanced monthly payment will be the same as in this contract if the refinanced amount will be fully paid within 36 months of the due date of the Balloon Payment. Otherwise, the monthly payment amount will be the amount needed to fully pay the refinanced amount within 36 months of the due date of the Balloon Payment. You may choose to refinance the Balloon Payment before it is due according to the above terms if you notify us in writing. The notice must be received no later than 30 days prior to the due date of the Balloon Payment. If you choose to refinance, you must provide proof of insurance acceptable to us before the refinancing.

Sell Back. You may sell the vehicle to us for an amount equal to the Balloon Payment. You must pay us any other amount owed under the contract. The amount you owe will be based, in part, on the vehicle's mileage. You also must pay us the estimated costs of all repairs to the vehicle that are the result of excess mileage and excess wear and use,

as described below and on page 1 of this contract. You must take the vehicle for inspection, to a place we select, no later than 15 days prior to the Balloon Payment due date. After the inspection, if you decide to sell the vehicle to us, you must deliver the vehicle to us no later than the Balloon Payment due date. At that time, you must also give us a title, which shows no liens other than our lien, transferring ownership to us or a person we select. After the inspection, if you decide not to sell the vehicle to us, you must contact us immediately. You must pay us the excess mileage fee shown on page 1 of this contract. You are also responsible for repairs of all damage to the vehicle that is the result of excess wear and use. These repairs include, but are not limited to:

- Replace any tire not part of a matching set of four or any tire which has less than 1/8 inch of remaining tread.
- · Repair all mechanical defects.
- Repair or replace all dented, scratched, chipped, rusted or mismatched body panels, paint or vehicle identification items; all dented, scratched, rusted, pitted, broken or missing trim and grill work; all scratched, cracked, pitted or broken glass; all faulty window mechanisms; all stains, burns or worn areas; and all damage which would be covered by collision or comprehensive insurance whether or not such insurance is actually in force.

If you have not made the repairs before inspection of the vehicle you will owe the estimated costs of such repairs, even if the repairs are not made prior to your sale of the vehicle to us. If you disagree with the estimated costs of repairs, you may have the repairs made at your expense prior to your sale of the vehicle to us.

2. YOUR OTHER PROMISES TO US

- a. If the vehicle is damaged, destroyed, or missing. You agree to pay us all you owe under this contract even if the vehicle is damaged, destroyed, or missing.
- b. Using the vehicle. You agree not to remove the vehicle from the U.S. or Canada, or to sell, rent, lease, or transfer any interest in the vehicle or this contract without our written permission. You agree not to expose the vehicle to misuse, seizure, confiscation, or involuntary transfer. If we pay any repair bills, storage bills, taxes, fines, or charges on the vehicle, you agree to repay the amount when we ask for it.

c. Security Interest.

You give us a security interest in:

- The vehicle and all parts or goods put on it;
- All money or goods received (proceeds) for the vehicle;
- All insurance, maintenance, service, or other contracts we finance for you; and
- All proceeds from insurance, maintenance, service, or other contracts we finance for you. This includes any refunds of premiums or charges from the contracts.

This secures payment of all you owe on this contract. It also secures your other agreements in this contract. You will make sure the title shows our security interest (lien) in the vehicle. You will not allow any other security interest to be placed on the title without our written permission.

d. Insurance you must have on the vehicle.

You agree to have physical damage insurance covering loss of or damage to the vehicle for the term of this contract. The insurance must cover our interest in the vehicle. WARNING: UNLESS YOU PROVIDE US WITH EVIDENCE OF THE PHYSICAL DAMAGE INSURANCE COVERAGE AS REQUIRED BY THIS CONTRACT, WE MAY (BUT ARE NOT REQUIRED) PURCHASE INSURANCE AT YOUR EXPENSE TO PROTECT OUR INTEREST. THIS INSURANCE MAY, BUT NEED NOT, ALSO PROTECT YOUR INTEREST. IF THE COLLATERAL BECOMES DAMAGED, THE COVERAGE WE PURCHASE MAY NOT PAY ANY CLAIM YOU MAKE OR ANY CLAIM MADE AGAINST YOU. YOU MAY LATER CANCEL THIS COVERAGE BY PROVIDING EVIDENCE THAT YOU HAVE OBTAINED PROPER COVERAGE ELSEWHERE. YOU ARE RESPONSIBLE FOR THE COST OF ANY INSURANCE PURCHASED BY US. THE COST OF THIS INSURANCE MAY BE ADDED TO YOUR AMOUNT FINANCED. IF THE COST IS ADDED TO THE AMOUNT FINANCED, THE ANNUAL PERCENTAGE RATE ON THIS CONTRACT WILL APPLY TO THIS ADDED AMOUNT. THE EFFECTIVE DATE OF COVERAGE MAY BE THE DATE YOUR PRIOR COVERAGE LAPSED OR ANOTHER DATE AFTER THAT DATE OF LAPSE. THE COVERAGE WE PURCHASE MAY BE CONSIDERABLY MORE EXPENSIVE THAN INSUR-ANCE YOU CAN OBTAIN ON YOUR OWN AND MAY NOT SATISFY WASHINGTON'S MANDATORY LIABILITY INSURANCE LAWS. If the vehicle is lost or damaged, you agree that we may use any insurance settlement to reduce what you owe or repair the vehicle.

e. What happens to returned insurance, maintenance, service, or other contract charges. If we get a refund of insurance, maintenance, service, or other contract charges, you agree that we may subtract the refund from what you owe.

3. IF YOU PAY LATE OR BREAK YOUR OTHER PROMISES

- a. You may owe late charges. You will pay a late charge on each late payment as shown on page 1 of this contract. Acceptance of a late payment or late charge does not excuse your late payment or mean that you may keep making late payments. If you pay late, we may also take the steps described below.
- b. You may have to pay all you owe at once. If you break your promises (default), we may demand that you pay all you owe on this contract at once. Default means:
 - You do not pay any payment on time;
 - You give false, incomplete, or misleading information on a credit application;
 - You start a proceeding in bankruptcy or one is started against you or your property; or
 - You break any agreements in this contract.

The amount you will owe will be the unpaid part of the Amount Financed plus the earned and unpaid part of the Finance Charge, any late charges, and any amounts due because you defaulted.

- c. You may have to pay collection costs. If we hire an attorney who is not our salaried employee to collect what you owe, you will pay the attorney's reasonable fee and court costs as the law allows. You will also pay any collection costs we incur as the law allows.
- d. We may take the vehicle from you. If you default, we may take (repossess) the vehicle from you if we do so peacefully and the law allows it. If your vehicle has an electronic tracking device, you agree that we may use the device to find the vehicle. If we take the vehicle, any accessories, equipment, and replacement parts will stay with the vehicle. If any personal items are in the vehicle, we may store them for you at your expense. If you do not ask for these items back, we may dispose of them as the law allows.
- e. How you can get the vehicle back if we take it. If we repossess the vehicle, you may pay to get it back (redeem). We will tell you how much to pay to redeem. Your right to redeem ends when we sell the vehicle.
- f. We will sell the vehicle if you do not get it back. If you do not redeem, we will sell the vehicle. We will send you a written notice of sale before selling the vehicle.

We will apply the money from the sale, less allowed expenses, to the amount you owe. Allowed expenses are expenses we pay as a direct result of taking the vehicle, holding it, preparing it for sale, and selling it. Attorney fees and court costs the law permits are also allowed expenses. If any money is left (surplus), we will pay it to you unless the law requires us to pay it to someone else. If money from the sale is not enough to pay the amount you owe, you must pay the rest to us. If you do not pay this amount when we ask, we may charge you interest at a rate not exceeding the highest lawful rate until you pay.

g. What we may do about optional insurance, maintenance, service, or other contracts. This contract may contain charges for optional insurance, maintenance, service, or other contracts. If we demand that you pay all you owe at once or we repossess the vehicle, you agree that we may claim benefits under these contracts and cancel them to obtain refunds of unearned charges to reduce what you owe or repair the vehicle. If the vehicle is a total loss because it is confiscated, damaged, or stolen, we may claim benefits under these contracts and cancel them to obtain refunds of unearned charges to reduce what you owe.

4. SERVICING AND COLLECTION CONTACTS

You agree that we may try to contact you in writing, by e-mail, or using prerecorded/artificial voice messages, text messages, and automatic telephone dialing systems, as the law allows. You also agree that we may try to contact you in these and other ways at any address or telephone number you provide us, even if the telephone number is a cell phone number or the contact results in a charge to you.

APPLICABLE LAW

Federal law and the law of the state of our address shown on page 1 of this contract apply to this contract.

NOTICE: ANY HOLDER OF THIS CONSUMER CREDIT CONTRACT IS SUBJECT TO ALL CLAIMS AND DEFENSES WHICH THE DEBTOR COULD ASSERT AGAINST THE SELLER OF GOODS OR SERVICES OBTAINED PURSUANT HERETO OR WITH THE PROCEEDS HEREOF. RECOVERY HEREUNDER BY THE DEBTOR SHALL NOT EXCEED AMOUNTS PAID BY THE DEBTOR HEREUNDER.

The preceding NOTICE applies only to goods or services obtained primarily for personal, family or household use. In all other cases, Buyer will not assert against any subsequent holder or assignee of this contract any claims or defenses the Buyer (debtor) may have against the Seller, or against the manufacturer of the vehicle or equipment obtained under this contract.

The Annual Percentage Rate may be negotiable with the Seller. The Seller may assign this contract and retain its right to receive a part of the Finance Charge. HOW THIS CONTRACT CAN BE CHANGED. This contract contains the entire agreement between you and us relating to this contract. Any change to this contract must be in writing and we must sign it. No oral changes are binding. Buyer Signs X Co-Buyer Signs X If any part of this contract is not valid, all other parts stay valid. We may delay or refrain from enforcing any of our rights under this contract without losing them. For example, we may extend the time for making some payments without extending the time for making others. You authorize us to obtain information about you, or the vehicle you are buying, from the state motor vehicle department or other motor vehicle registration authorities. See the rest of this contract for other important agreements. NOTICE TO BUYER: (a) Do not sign this contract before You agree to the terms of this contract. You confirm that you read it or if any spaces intended for the agreed before you signed this contract, we gave it to you, and terms, except as to unavailable information, are blank. you were free to take it and review it. You acknowledge that (b) You are entitled to a copy of this contract at the time you have read all pages of this contract, including you sign it. (c) You may at any time pay off the full unpaid balance due under this contract, and in so doing the arbitration provision on this page, before signing below. You confirm that you received a completely filled-in copy when you signed it. you may receive a partial rebate of the finance charge. (d) The finance charge does not exceed _ (must be filled in) per annum computed monthly. _ Co-Buyer Signs X Buyer Signs X _ Date ___ Co-Buyers and Other Owners — A co-buyer is a person who is responsible for paying the entire debt. An other owner is a person whose name is on the title to the vehicle but does not have to pay the debt. The other owner agrees to the security interest in the vehicle given to us in this contract. Other owner signs here X Address ___ Seller signs _ ARBITRATION PROVISION
PLEASE REVIEW - IMPORTANT - AFFECTS YOUR LEGAL RIGHTS 1. EITHER YOU OR WE MAY CHOOSE TO HAVE ANY DISPUTE BETWEEN US DECIDED BY ARBITRATION AND NOT IN COURT OR BY JURY TRIAL. 2. IF A DISPUTE IS ARBITRATED, YOU WILL GIVE UP YOUR RIGHT TO PARTICIPATE AS A CLASS REPRESENTATIVE OR CLASS MEMBER ON ANY CLASS CLAIM YOU MAY HAVE AGAINST US INCLUDING ANY RIGHT TO CLASS ARBITRATION OR ANY CONSOLIDATION OF INDIVIDUAL ARBITRATIONS. 3. DISCOVERY AND RIGHTS TO APPEAL IN ARBITRATION ARE GENERALLY MORE LIMITED THAN IN A LAWSUIT, AND OTHER RIGHTS THAT YOU AND WE WOULD HAVE IN COURT MAY NOT BE AVAILABLE IN ARBITRATION. Any claim or dispute, whether in contract, tort, statute or otherwise (including the interpretation and scope of this Arbitration Provision, and the arbitrability of the claim or dispute), between you and us or our employees, agents, successors or assigns, which arises out of or relates to your credit application, purchase or condition of this vehicle, this contract or any resulting transaction or relationship (including any such relationship with third parties who do not sign this contract) shall, at your or our election, be resolved by neutral, binding arbitration and not by a court action. If federal law provides that a claim or dispute is not subject to binding arbitration, this Arbitration Provision shall not apply to such claim or dispute. Any claim or dispute is to be arbitrated by a single arbitrator on an individual basis and not as a class action. You expressly waive any right you may have to arbitrate a class action. You may choose the American Arbitration Association, 1633 Broadway, 10th Floor, New York, New York 10019 (www.adr.org), or any other organization to conduct the arbitration subject to our approval. You may get a copy of the rules of an arbitration organization by contacting the organization or visiting its website. Arbitrators shall be attorneys or retired judges and shall be selected pursuant to the applicable rules. The arbitrator shall apply governing substantive law and the applicable statute of limitations. The arbitration hearing shall be conducted in the federal district in which you reside unless the Seller-Creditor is a party to the claim or dispute, in which case the hearing will be held in the federal district where this contract was executed. We will pay your filing, administration, service or case management fee and your arbitrator or hearing fee all up to a maximum of \$5000, unless the law or the rules of the chosen arbitration organization require us to pay more. The amount we pay may be reimbursed in whole or in part by decision of the arbitrator if the arbitrator finds that any of your claims is frivolous under applicable law. Each party shall be responsible for its own attorney, expert and other fees, unless awarded by the arbitrator under applicable law. If the chosen arbitration organization's rules conflict with this Arbitration Provision, then the provisions of this Arbitration Provision shall control. Any arbitration under this Arbitration Provision shall be governed by the Federal Arbitration Act (9 U.S.C. § 1 et. seq.) and not by any state law concerning arbitration. Any award by the arbitrator shall be in writing and will be final and binding on all parties, subject to any limited right to appeal under the Federal Arbitration Act. You and we retain the right to seek remedies in small claims court for disputes or claims within that court's jurisdiction, unless such action is transferred, removed or appealed to a different court. Neither you nor we waive the right to arbitrate by using self-help remedies, such as repossession, or by filing an action to recover the vehicle, to recover a deficiency balance, or for individual injunctive relief. Any court having jurisdiction may enter judgment on the arbitrator's award. This Arbitration Provision shall survive any termination, payoff or transfer of this contract. If any part of this Arbitration Provision, other than waivers of class action rights, is deemed or found to be unenforceable for any reason, the remainder shall remain enforceable. If a waiver of class action rights is deemed or found to be unenforceable for any reason in a case in which class action allegations have been made, the remainder of this Arbitration Provision shall be unenforceable. (Assignee) under the terms of Seller's agreement(s) with Assignee. Seller assigns its interest in this contract to

Assigned without recourse

Ву



Seller

Assigned with recourse

Assigned with limited recourse

Title