## Ideation Phase Empathize & Discover

Date	28 June2025
Team ID	LTVIP2025TMID55291
Project Name	FreelanceFinder: Discovering Opportunities, Unlocking Potential
Maximum Marks	4 Marks

## **Empathy Map Canvas:**

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Says	Thinks	
I need consistent projects.	Am I pricing my services right?	
It's hard to find clients I an trust.	Will this client pay on time?	
The platforms charge to much commission	I hope I get a good rating	
(U	ser	
Does	lancer Feels	
Applies to multiple freelance gigs dally	Frustratied due to rejection or no response	
• Customizes proposals	Anxious about financial stability	
Maintains an online portfolio	Proud when a client appreciates their work	
Pains	Gains	
High competition	Steady income	
<ul> <li>Delayed payments</li> </ul>	Strong profile & reviews	
Lack of proper communication tools	Direct client interaction	