

# Andrew O'Sullivan

## Product Manager

✉ andrew@sulli.com    ☎ +01 11111155    📍 Obere Lände 23, 12345 Berlin    🔗 andrewosulvian

### Profile

Experienced Product Manager with a proven track record in the development and management of products throughout their lifecycle. Passionate, creative, and results-oriented. Skilled in team leadership and collaboration with cross-functional teams. Excellent communication skills and strategic thinking. Enthusiastic about designing innovative solutions that enhance customer satisfaction.

### Professional Experience

<b>Product Manager</b> , <i>Technite GmbH</i>	08/2018 – 07/2023 Berlin, Germany
<ul style="list-style-type: none"><li>Led a cross-functional team of 10 people in the development of a new product line, resulting in a 20% increase in revenue</li><li>Conducted market analysis and competitive studies to identify new product opportunities and expand the product portfolio</li><li>Successfully launched two new products in the market, leading to a 15% increase in market share</li></ul>	
<b>Product Specialist</b> , <i>Solutions Inc</i>	04/2015 – 07/2018 Munich, Germany
<ul style="list-style-type: none"><li>Developed and implemented a product strategy for the European market, resulting in a 25% revenue growth</li><li>Conducted training sessions and presentations for customers and sales teams to enhance product knowledge</li><li>Analyzed customer feedback and derived product improvements, resulting in a 20% increase in customer satisfaction</li></ul>	

### Education

<b>Master of Business Administration (MBA)</b> , <i>University</i>	08/2013 – 07/2015 Munic, Germany
<b>Bachelor of Engineering in Information Technology</b> , <i>Technical University</i>	09/2009 – 07/2013 Vienna, Austria

### Skills

<ul style="list-style-type: none"><li>Product development and strategy</li><li>Customer needs analysis and market research</li><li>Data analysis</li></ul>	<ul style="list-style-type: none"><li>Project management and team leadership</li><li>Agile methods and Scrum</li><li>Presentation and communication</li></ul>
--	---

### Languages

<ul style="list-style-type: none"><li>German</li></ul>	<ul style="list-style-type: none"><li>Spanish</li></ul>	<ul style="list-style-type: none"><li>English</li></ul>
--	---	---

### Awards

<b>Innovation Award</b> , <i>The Tech GmbH</i>
<b>Product Manager of the Year</b> , <i>Delta Solutions</i>