

Andrew O'Sullivan

Product Manager

 andrew@sulli.com  +01 11111155  Obere Lände 23, 12345 Berlin  andrewosullivan

Profile

Experienced Product Manager with a proven track record in the development and management of products throughout their lifecycle. Passionate, creative, and results-oriented. Skilled in team leadership and collaboration with cross-functional teams. Excellent communication skills and strategic thinking. Enthusiastic about designing innovative solutions that enhance customer satisfaction.

Professional Experience

Product Manager, *Technite GmbH*

08/2018 – 07/2023

Berlin, Germany

- Led a cross-functional team of 10 people in the development of a new product line, resulting in a 20% increase in revenue
- Conducted market analysis and competitive studies to identify new product opportunities and expand the product portfolio
- Successfully launched two new products in the market, leading to a 15% increase in market share

Product Specialist, *Solutions Inc*

04/2015 – 07/2018

Munich, Germany

- Developed and implemented a product strategy for the European market, resulting in a 25% revenue growth
- Conducted training sessions and presentations for customers and sales teams to enhance product knowledge
- Analyzed customer feedback and derived product improvements, resulting in a 20% increase in customer satisfaction

Education

Master of Business Administration (MBA), *University*

08/2013 – 07/2015

Munic, Germany

Bachelor of Engineering in Information Technology, *Technical University*

09/2009 – 07/2013

Vienna, Austria

Skills

- Product development and strategy
- Customer needs analysis and market research
- Data analysis
- Project management and team leadership
- Agile methods and Scrum
- Presentation and communication

Languages

- German
- Spanish
- English

Awards

Innovation Award, *The Tech GmbH*

Product Manager of the Year, *Delta Solutions*