

Andrew O'Sullivan

Product Manager



andrew@sulli.com

+01 11111155

Obere Lände 23, 12345 Berlin

andrewosullivan

PROFILE

Experienced Product Manager with a proven track record in the development and management of products throughout their lifecycle. Passionate, creative, and results-oriented. Skilled in team leadership and collaboration with cross-functional teams. Excellent communication skills and strategic thinking. Enthusiastic about designing innovative solutions that enhance customer satisfaction.

LANGUAGES

German

Spanish

English

AWARDS

Innovation Award

The Tech GmbH

Product Manager of the Year

Delta Solutions

PROFESSIONAL EXPERIENCE

Product Manager

Technite GmbH

08/2018 – 07/2023 | Berlin, Germany

- Led a cross-functional team of 10 people in the development of a new product line, resulting in a 20% increase in revenue
- Conducted market analysis and competitive studies to identify new product opportunities and expand the product portfolio
- Successfully launched two new products in the market, leading to a 15% increase in market share

Product Specialist

Solutions Inc

04/2015 – 07/2018 | Munich, Germany

- Developed and implemented a product strategy for the European market, resulting in a 25% revenue growth
- Conducted training sessions and presentations for customers and sales teams to enhance product knowledge
- Analyzed customer feedback and derived product improvements, resulting in a 20% increase in customer satisfaction

EDUCATION

Master of Business Administration (MBA)

University

08/2013 – 07/2015 | Munic, Germany

Bachelor of Engineering in Information Technology

Technical University

09/2009 – 07/2013 | Vienna, Austria

SKILLS

- Product development and strategy
- Customer needs analysis and market research
- Data analysis
- Project management and team leadership
- Agile methods and Scrum
- Presentation and communication