```
# Packages imports
import numpy as np
import pandas as pd
import scipy.stats as stats
import statsmodels.stats.api as sms
import matplotlib as mpl
import matplotlib.pyplot as plt
import seaborn as sns
from math import ceil
%matplotlib inline
import warnings
warnings.filterwarnings("ignore")
warnings.simplefilter(action='ignore', category=FutureWarning)
pd.set_option('display.max_rows', None)
pd.set_option('display.max_columns', None)
pd.options.display.float_format = '{:.4f}'.format
df = pd.read_excel('assignment.xlsx', sheet_name='AB_Test')
```

df.head()

	Date	Address	Variations	DeviceType	Clicks	Visitors
0	2023- 04 <b>-</b> 09	fyttlyf/business/campaign/campaigns- business/c	Control	Desktop	146	1189
1	2023- 04-09	fyttlyf/business/campaign/get-paid///	Treatment	Mobile	19	1389
2	2023- 04 <b>-</b> 09	fyttlyf/business/campaign/campaigns- business/s	Control	Desktop	134	5752
_	2023-	fvttlvf/business/product/business-	~ · ·		100	400

df.shape

(18099, 6)

df['Variations'].value\_counts()

Control 10547 Treatment 7552

Name: Variations, dtype: int64

df['Address'].value\_counts()

```
fyttlyf/personal/partner/citi-card///
                                                                                                61
     fyttlyf/business/product/invite///
                                                                                                60
     fyttlyf/business/product/business-pos-system/contact-sales/thank-you///
                                                                                                59
     fyttlyf///pay-with-rewards-scorecard///
                                                                                                58
     fyttlyf/business/legal/fyttlyf-business-loan-faq///
                                                                                                58
     fyttlyf/enterprise/product/enterprise-contact-sales-thank-you///
                                                                                                56
     fyttlyf/consumer/campaign/p2p-5dollarw3-mar23-tnc///
                                                                                                56
                                                                                                54
     fyttlyf///elan///
     fyttlyf/business/product/business-operations/mass-payments///
                                                                                                52
     fyttlyf/personal/product/welcome///
                                                                                                51
     fyttlyf/business/product/traffic-booster/storeya///
                                                                                                47
     fyttlyf/business/product/business-operations/dispute-management///
                                                                                                46
     fyttlyf/business/product/education///
                                                                                                46
     fyttlyf/business/product/mitigate-risk///
                                                                                                44
     fyttlyf/enterprise/product/enterprise-manage-risk///
                                                                                                44
     fyttlyf/business/product/business-marketplace-payments///
                                                                                                43
     fyttlyf/business/product/business-raise-support-for-business///
                                                                                                43
     fyttlyf/personal/campaign/signup10///
                                                                                                39
     fyttlyf/enterprise//enterprise-advanced-fraud-security///
                                                                                                38
     fyttlyf/business/enterprise/digital-gambling-campaign///
                                                                                                34
     fyttlyf/business//travel-business-payment-solutions///
                                                                                                34
     fyttlyf/enterprise/product/enterprise-product-spotlight///
                                                                                                33
     fyttlyf/general//account-sign-up///
                                                                                                30
     fyttlyf/personal//home///
                                                                                                28
     fyttlyf/personal//signup-via-app-terms///
                                                                                                28
     main/consappdownload/xsell///APP_REDIRECT/
                                                                                                27
     fyttlyf/enterprise/campaigns/global-payment-processing-solutions///
                                                                                                25
     fyttlyf/business/product/all-in-one-solution///
                                                                                                24
     fyttlyf/personal/campaign/qip2r059n///
                                                                                                17
     fyttlyf/personal/campaign/kmspr057t///
                                                                                                17
     fyttlyf/personal/homepage/home///
                                                                                                17
     fyttlyf/personal/campaign/udspr120w///
                                                                                                16
     fyttlyf/personal/campaign/opt-in-eng///
                                                                                                15
     fyttlyf///fyttlyf-and-your-data///
                                                                                                14
     fyttlyf/personal/campaign/epp2r07sf///
                                                                                                12
     fyttlyf/personal/campaign/eyspr15mj///
                                                                                                11
     fyttlyf/personal/campaign/euspr07hl///
                                                                                                10
     fyttlyf/business//digital-grocery-payment-solutions-report///
                                                                                                 9
                                                                                                 8
     fyttlyf/////
     fyttlyf/business/campaign/accept-more-payments///
                                                                                                 7
     fyttlyf/personal//country-worldwide///
                                                                                                 6
     fyttlyf/business/campaign/campaigns-business/integration-update///
                                                                                                 5
     fyttlyf/both/product/account-selection///
                                                                                                 3
     fyttlyf/personal/buy/security-safety///
                                                                                                 2
     fyttlyf/business//solution-providers///
                                                                                                 2
     fyttlyf/personal/product/digital-wallet-ways-to-pay/add-payment-method///
                                                                                                 2
     fyttlyf/personal/product/digital-wallet-send-receive-money/fyttlyf-me///
                                                                                                 1
     fyttlyf/personal/product/digital-wallet-ways-to-pay/buy-now-pay-later///
                                                                                                 1
     Name: Address, dtype: int64
df['DeviceType'].value counts()
     Desktop
                6330
     Mobile
                6181
     Tablet
                3687
     Others
                1901
     Name: DeviceType, dtype: int64
df['Date'].value counts()
     2023-03-31
                   1100
     2023-04-03
                   1046
```

2023-04-09

2023-03-30

1035

1029

```
2023-03-29 1025
2023-04-04 1025
2023-04-14
          1012
          1010
2023-04-01
           1010
2023-04-11
          989
2023-04-05
2023-04-07
             988
2023-04-02
          986
             984
2023-04-12
2023-04-10
             983
2023-04-06
             978
             978
2023-04-08
2023-04-13
             970
2023-04-15
             951
```

Name: Date, dtype: int64

df['Clicks'].value\_counts(ascending=False)

```
481
              Τ
966
              1
1210
              1
1775
              1
1784
              1
1137
              1
288
              1
369
              1
572
              1
2907
              1
554
              1
```

Name: Clicks. dtvne: int64

df['Clicks'].nunique()

722

df['Clicks'].unique()

```
4946,
                                                    771,
                                                             398,
                                                                     246,
  57,
         116,
                  183,
                          336,
                                             84,
          99,
                  298,
                          903,
                                  2359,
 354,
                                           318,
                                                    247,
                                                             804,
                                                                     363,
 699,
         508,
                   72,
                          127,
                                    86,
                                             74,
                                                    437,
                                                            7590,
                                                                     132,
  93,
         233,
                          498,
                  261,
                                    81,
                                           190,
                                                    119,
                                                             121,
                                                                      51,
                                                    580,
 228,
        1134,
                  168,
                          108,
                                   739,
                                          1060,
                                                                     343,
                                                             169,
 773,
         810,
                  185,
                         5320,
                                  3655,
                                           179,
                                                    551,
                                                            3243,
                                                                    6154,
 501,
         239,
                  114,
                          787,
                                    66,
                                           337,
                                                    278,
                                                             192,
                                                                     660,
 186,
                          313,
                                   263,
                                           635,
                                                             242,
         558,
                  523,
                                                     91,
                                                                     965,
                          166,
                                          5886,
 788,
                   79,
                                  3715,
                                                    445,
                                                             293,
                                                                     234,
         303,
 208,
                  661,
                          871,
                                   316,
                                          1083,
                                                             776,
                                                                    3198,
         341,
                                                    272,
 130,
         868,
                  713,
                            75,
                                   148,
                                           381,
                                                    149,
                                                             356,
                                                                     399,
2487,
         345,
                  193,
                         2582,
                                   392,
                                           174,
                                                    279,
                                                             161,
                                                                     160,
3784,
         241,
                  142,
                          112,
                                   184,
                                           155,
                                                    128,
                                                             323,
                                                                     530,
                  258,
                          240,
                                   229,
                                          1193,
 180,
         262,
                                                    314,
                                                             178,
                                                                     683,
5751,
         588,
                  845,
                                           400,
                                                             295,
                                                                     897,
                          124,
                                   223,
                                                    512,
 547,
         260,
                  488,
                         1203,
                                   188,
                                          1113,
                                                   2357,
                                                              85,
                                                                     249,
         854,
                 3641,
                                   802,
 156,
                          866,
                                             48,
                                                    271,
                                                             235,
                                                                    1056,
 284,
         632,
                  252,
                           97,
                                   292,
                                             94,
                                                             230,
                                                                    3463,
                                                    310,
 376,
         396,
                 3800,
                         2330,
                                   243,
                                                    904,
                                                             478,
                                                                     754,
                                          1077,
 876,
         357,
                 1218,
                         3614,
                                   814,
                                           649,
                                                    579,
                                                             352,
                                                                     729,
2326,
         549,
                  684,
                         2206,
                                   199,
                                           673,
                                                    203,
                                                             333,
                                                                    5984,
 327,
                  248,
                          238,
                                           151,
                                                   2173,
         322,
                                  1160,
                                                            1174,
                                                                    3497,
 331,
                  622,
                                   857,
         245,
                          157,
                                           566,
                                                    590,
                                                             324,
                                                                    5724,
```

```
00/,
         130,
                505,
                        411,
                                305, 104/5,
                                            , 1148
                                                       , כטכ
                                                              626I,
2276,
        439,
                269,
                        296,
                               4897,
                                      3910,
                                               216,
                                                               306,
                                                      6122,
 763, 10805,
               2329,
                       6501,
                               3938,
                                      1086,
                                              1101,
                                                       542,
                                                              1176,
 460,
        744,
                509,
                       2425,
                               794,
                                      5123,
                                               344,
                                                      1124,
                                                               226,
 573,
        698,
               1105,
                       6471,
                              1175,
                                       317,
                                               412,
                                                      2311,
                                                               731,
2190,
       1201,
                534,
                        461,
                                892,
                                       510,
                                               283,
                                                      3676,
                                                               476,
4889,
        689,
                494,
                        599,
                                718,
                                       517,
                                               669,
                                                      5739,
                                                               676,
 601,
        360,
                423,
                        586,
                              3274,
                                      6070,
                                              5062,
                                                       268,
                                                              1235,
 521,
        453,
                714,
                       4085,
                                201,
                                       503,
                                               251,
                                                      1061,
                                                              1092,
1975,
        849,
                447,
                        552,
                               2194,
                                      2350,
                                               424,
                                                       383,
                                                               553,
 406,
        644,
                154,
                       1870,
                               413,
                                      3099,
                                               865,
                                                      4402,
                                                             2745,
1339,
        554])
```

```
df["Clicks"] = np.where(df["Clicks"] >1000, 0, 1)
```

df['Visitors'].value\_counts()

```
5/8/23, 10:37 AM
         0/0/
                     1
         893
         2932
         47639
         1556
         2098
                     1
         1456
         5676
         4678
                     1
         960
                     1
         Name: Visitors, dtype: int64
    df['Visitors'].nunique()
         1705
```

df['Visitors'].unique().tolist()

```
5/8/23, 10:37 AM

509,
799,
866,
664,
440,
254,
2268,
11274,
298,
5609,
...]

df["Visitors"] = np.where(df["Visitors"] >5000, 0, 1)
```

df["Visitors"]

```
סבמעד
18091
         1
18092
         1
18093
18094
18095
        1
18096
        1
18097
        1
18098
       1
Name: Visitors, dtype: int64
```

```
conversion_rates = df.groupby('Variations')['Visitors']

std_p = lambda x: np.std(x, ddof=0)  # Std. deviation of the proportion
se_p = lambda x: stats.sem(x, ddof=0)  # Std. error of the proportion (std / sqrt(n))

conversion_rates = conversion_rates.agg([np.mean, std_p, se_p])
conversion_rates.columns = ['conversion_rate', 'std_deviation', 'std_error']
```

conversion\_rates.style.format('{:.3f}')

## conversion\_rate std\_deviation std\_error

## **Variations**

Control	0.976	0.152	0.001
Treatment	0.997	0.055	0.001

```
plt.figure(figsize=(8,6))
sns.barplot(x=df['Variations'], y=df['Visitors'], ci=False)
plt.ylim(0, 0.17)
plt.title('Conversion rate by group', pad=20)
plt.xlabel('Variations', labelpad=15)
plt.ylabel('Converted (proportion)', labelpad=15);
```

## Conversion rate by group

```
0.16
          0.14
          0.12
from statsmodels.stats.proportion import proportions_ztest, proportion_confint
         0.10
control_results = df[df['Variations'] == 'Control']['Visitors']
treatment_results = df[df['Variations'] == 'Treatment']['Visitors']
n_con = control_results.count()
n_treat = treatment_results.count()
successes = [control_results.sum(), treatment_results.sum()]
nobs = [n_con, n_treat]
z_stat, pval = proportions_ztest(successes, nobs=nobs)
(lower_con, lower_treat), (upper_con, upper_treat) = proportion_confint(successes, nobs=nobs, alpha=0.05)
print(f'z statistic: {z_stat:.2f}')
print(f'p-value: {pval:.3f}')
print(f'ci 95% for control group: [{lower_con:.3f}, {upper_con:.3f}]')
print(f'ci 95% for treatment group: [{lower_treat:.3f}, {upper_treat:.3f}]')
     z statistic: -11.27
     p-value: 0.000
     ci 95% for control group: [0.973, 0.979]
     ci 95% for treatment group: [0.996, 0.998]
conversion rates = df.groupby('Variations')['Clicks']
std_p = lambda x: np.std(x, ddof=0)
                                                 # Std. deviation of the proportion
                                                 # Std. error of the proportion (std / sqrt(n))
se_p = lambda x: stats.sem(x, ddof=0)
conversion_rates = conversion_rates.agg([np.mean, std_p, se_p])
conversion_rates.columns = ['conversion_rate', 'std_deviation', 'std_error']
conversion rates.style.format('{:.3f}')
                  conversion_rate std_deviation std_error
     Variations
       Control
                            0.986
                                           0.116
                                                      0.001
      Treatment
                            0.995
                                           0.072
                                                      0.001
```

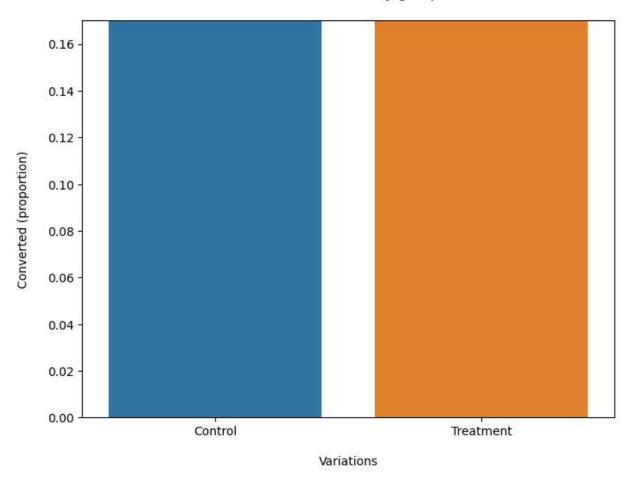
```
plt.figure(figsize=(8,6))
sns.barplot(x=df['Variations'], y=df['Clicks'], ci=False)

plt.ylim(0, 0.17)
plt.title('Conversion rate by group', pad=20)
https://colab.research.google.com/drive/1oqAmXaTZHqSOWXZfKqyaciSpjWoYub1V#printMode=true
```

```
plt.xlabel('Variations', labelpad=15)
plt.ylabel('Converted (proportion)', labelpad=15)
```

Text(0, 0.5, 'Converted (proportion)')

## Conversion rate by group



```
from statsmodels.stats.proportion import proportions_ztest, proportion_confint
control_results = df[df['Variations'] == 'Control']['Clicks']
treatment_results = df[df['Variations'] == 'Treatment']['Clicks']
n_con = control_results.count()
n_treat = treatment_results.count()
successes = [control_results.sum(), treatment_results.sum()]
nobs = [n_con, n_treat]
z stat, pval = proportions ztest(successes, nobs=nobs)
(lower_con, lower_treat), (upper_con, upper_treat) = proportion_confint(successes, nobs=nobs, alpha=0.05)
print(f'z statistic: {z_stat:.2f}')
print(f'p-value: {pval:.3f}')
print(f'ci 95% for control group: [{lower_con:.3f}, {upper_con:.3f}]')
print(f'ci 95% for treatment group: [{lower_treat:.3f}, {upper_treat:.3f}]')
     z statistic: -5.58
     p-value: 0.000
     ci 95% for control group: [0.984, 0.989]
     ci 95% for treatment group: [0.993, 0.996]
```

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