

# Statement of Work (SOW)

**Project Title:** Personalized Health Insurance Premium Estimator

**Document Version:** 1.0

**Date:** June 10, 2025

**SOW Reference:** SOW-SI-2025-001

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## 1. Project Overview

**Client:** Shield Insurance

**Service Provider:** AtliQ AI

**Project Manager:** Bharathkumar Tamilarasu

**Data Scientist:** Bharathkumar Tamilarasu

AtliQ AI will develop and deploy a machine learning-based predictive model for Shield Insurance to accurately estimate health insurance premiums based on demographic, lifestyle, and medical history factors. The solution will include a cloud-deployed model with an interactive web application for insurance underwriters.

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## 2. Business Objectives

### Primary Objectives:

- **Accuracy Target:** Achieve minimum 97% prediction accuracy on validation dataset
- **Precision Target:** Ensure 95% of incorrect predictions deviate by  $\leq 10\%$  from actual values
- **User Adoption:** Enable 100% of underwriters to use the system within 30 days of deployment

### Success Metrics:

- Model performance metrics ( $R^2$ , MAE, RMSE)
  - Processing time  $< 3$  seconds per prediction
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### 3. Scope of Work

#### 3.1 Data Management & Analysis

**Duration:** 2 weeks

- **Data Collection:** Acquire and validate datasets (minimum 10,000 records)
  - Demographics: Age, gender, location, income, marital status
  - Health metrics: BMI, medical history, family history
  - Lifestyle factors: Smoking status
- **Data Quality Assessment:** Completeness, accuracy, consistency checks
- **Data Preprocessing:** Cleaning, normalization, handling missing values, outlier detection
- **Exploratory Data Analysis:** Statistical analysis, correlation studies

#### 3.2 Model Development & Optimization

**Duration:** 2 weeks

- **Feature Engineering:** Create derived features, encode text features
- **Algorithm Selection:** Evaluate multiple ML algorithms:
  - Linear/Polynomial Regression
  - Random Forest
  - Gradient Boosting (XGBoost)
- **Model Training:** Cross-validation, hyperparameter tuning using GridSearch/RandomSearch
- **Performance Evaluation:** Comprehensive testing on train/validation/test splits
- **Error Analysis:** Analyse prediction errors to ensure 95% of incorrect predictions deviate by  $\leq 10\%$  from actual values, identify error patterns across customer segments
- **Model Selection:** Choose optimal model based on accuracy, interpretability, and business requirements

### 3.3 Streamlit Application Development

**Duration:** 1 week

- **User Interface Design:** Intuitive form-based input interface
- **Core Features:**
  - Real-time premium prediction
  - Batch processing capability

### 3.5 Testing & Quality Assurance

**Duration:** 1 week

- **Integration Testing:** End-to-end workflow validation
- **Regression Testing:** Ensure model stability across different data scenarios

### 3.6 Documentation

**Duration:** 1 week

- **Technical Documentation:** Architecture, deployment guides
  - **User Manual:** Step-by-step guides with screenshots and examples
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## 4. Deliverables

### 4.1 Technical Deliverables

- **Trained ML Model:** Serialized model files
- **Streamlit Application:** Fully functional web application
- **Source Code:** Complete codebase with version control (Git repository)

### 4.2 Documentation Deliverables

- **Technical Architecture Document:** System design and component interactions
  - **User Manual:** End-user guide with screenshots and workflows
  - **Deployment Guide:** Step-by-step infrastructure setup instructions
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## 5. Project Timeline

Phase	Duration	Start Date	End Date	Key Milestones
Phase 1: Data Management & Analysis	2 weeks	Week 1	Week 2	Data validation complete
Phase 2: Model Development & Optimization	2 weeks	Week 3	Week 4	Model accuracy target achieved
Phase 3: Application Development	2 weeks	Week 5	Week 6	Streamlit app functional
Phase 4: Testing	1 week	Week 7	Week 7	All tests passed
Phase 5: Documentation	1 week	Week 8	Week 8	Well documented details

**Total Project Duration:** 8 weeks

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## 6. Risk Management

### 6.1 Technical Risks

Risk	Probability	Impact	Mitigation Strategy
Model accuracy below 97%	Medium	High	Extended model tuning phase, feature engineering
Cloud deployment issues	Low	Medium	Thorough testing in staging environment
Data quality problems	Medium	High	Early data validation

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## 8. Communication Plan

### 8.1 Reporting Structure

- **Weekly Status Reports:** Every week on Friday
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## 9. Acceptance Criteria

### 9.1 Technical Acceptance

- Model achieves  $\geq 97\%$  accuracy on validation dataset
- 95% of predictions within 10% of actual values
- Model Prediction time  $< 3$  seconds

### 9.2 Business Acceptance

- Underwriters can successfully use the system independently
  - All required documentation provided and approved
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## 10. Signatures

### Shield Insurance

Representative: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

### AtliQ AI

Representative: Bharathkumar Tamilarasu

Title: Project Manager & Data Scientist

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

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### Document Control:

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